

Region 10 Board Meeting Minutes May 26, 2022 Via Zoom Video Conference

- 1. CALL TO ORDER and INTRODUCTIONS-Meeting was called to order at 12:06pm.
  - a. Virtual: Michelle Haynes (R10 Director), Trish Thibodo (Community Development), Eva Veitch (Community Living Services), Nancy Murphy (Small Business Resource Center), Dan Scinto (Business Loan Fund), Corey Bryndal (Broadband Project Director), Roland Mason (Chair, Gunnison County), Jim Gelwicks (City of Gunnison), Michael Bacani (Mt. Crested Butte), Vince Rogalski (GVTPR), Ben Tisdel (Ouray County), John Clark (Town of Ridgway), Kris Holstrom (San Miguel County), Kristie Borchers (Hinsdale County), Kate Hopson (Hinsdale County), Vince Rogalski (GVTPR), Don Suppes (Delta County), Elyse Ackerman-Casselberry (City of Delta), Linda Riba (Montrose County), Jon Waschbusch (Montrose County)

## 2. APPROVAL OF AGENDA

- a. Additions
  - i. Juneteenth Federal Holiday Consideration
  - ii. Enterprise Zone Action Item

Motion to approve agenda with additions: M/S: Don Suppes/Ben Tisdel as accepted. None opposed.

APPROVAL OF MINUTES for April 28, 2022, Executive Committee Meeting
Motion to approve: M/S: Ben Tisdel/Kristie Borchers as accepted. None opposed.

## 4. Business Items:

- a. Election of Officers
  - i. Assume roles in July 2022 and run through June 2023. Kris Holstrom is our Vice Chair and will become the Chair. Jon Waschbusch has agreed to continue to be treasurer, and Michelle will continue to act as secretary. Don Suppes (Delta County) would be willing to assume the role.

Motion to approve Kris Holstrom as Chair, Don Suppes as Vice Chair and Jon Waschbusch as Treasurer M/S: Elyse Ackerman-Casselberry/Ben Tisdel as accepted. None opposed.

- b. AAA Budget Approval
  - i. Mom's Meals are a shipment of 10 meals every other week. Thousands are served each year.
  - ii. Estimated that we would get \$200,00 more than the State has given us for our budget. Each year we usually receive carry-over money. We are estimating that we may get excess. Rather than cut back services now we are going to start the year off as normal and hope that we will receive that carry-over money to continue services in the future and if we don't get it we will work on shifting/targeting services.
    - 1. The Federal Government will have a federally approved targeting worksheet that we will have to use to target low income, minority, frail older adults first. We have preemptively started having the options counselors use the targeting worksheet to determine eligibility for services.
    - 2. This past year we did receive \$700,000 in carry-over.
  - iii. Increasing RSVP, we have added care coordinators in most counties. We are looking for one in Ouray County currently.
  - iv. We are looking at more creative ways to manage senior care in their homes. As we get down to more direct care/reimbursement/management you also increase the burden on the administrative organization.
  - v. State Ombudsmen Funds Reallocation
    - 1. Under a new rule proposal, the State Ombudsman can essentially control how much of your budget should be allocated to the Ombuds Program and how the program will utilize the funds.
    - 2. Fed Ombuds Budget is approximately \$5,000 and the program actually costs us between \$65,000-\$70,000. Proposing to change State Ombuds budget from \$66,000 to \$32,000 and put the other portion in the I & A budget and that would go from \$125,500 to \$149,500

Motion to approve AAA Budget with decrease for Ombudsman to \$32,000 and increase I&A to \$149,500 : M/S: Don Suppes/Ben Tisdel as accepted. None opposed.

#### c. R10 FY 2023 Budget

#### i. Administration

- 1. Members Dues include a 5% increase. We did not raise the dues in the last year due to COVID.
- 2. Salaries do include some changes to create organizational Level of Directors, Trish will begin serving as Deputy Director as a back-up to me and that is a slight salary change. Jo our current CPA, will serve as our Financial Director which is just a title change.
- 3. We do have some budget built in for an additional Administrative Assistant.
- 4. We do not have an Indirect Rate for the Organization for some of our grants. As a non-profit you can apply for an Administrative Indirect Rate and use that for federal grants. It could help to improve our Indirect Rate of about 20-25% for our recovery of funds.
- 5. SBDC utilizes the State Rate, it is about 24-29%.

## ii. Community Development

- 1. Leftover CARES funds extend through the end of the year.
- 2. We are using contracted services to make-up for staffing.
- 3. Program building and housing study, hopefully be done in August and on going data services
- Applied and received a REDI Grant from DOLA that will go directly to WEEDC. No Administrative fees.
- 5. USDA Rise
  - Construction budget not included in the project budget-estimated approximately \$800.000
  - b. There are a lot of contracted services to help with Staff and to get programming going until new positions are hired.

## iii. AAA Budget

1. The pass-through monies are about \$1.6 million dollars and almost all those are going to direct services. If we tried to hire those services it would probably be about 3 times as much. It helps to put money back into our communities and support private business.

## iv. SBRC

- 1. We broke this out from the loan fund, it has previously been in that budget because the loan fund provides the match.
- 2. The City of Montrose and the Town of Telluride both provide support for business services.
- 3. Increase in expenses with the two new Gunnison positions.
- 4. SBA TA requires a 25% match, through the loan fund, we are only going to be able to draw down about 60-65% of that and that has to do with the SBA and the requirements of hours. Expect that to increase with the new Gunnison position.

# v. Broadband

- 1. Does not include capital expenditures.
- 2. Revenues do show that our billing will come in higher, hopefully more than double. Looking at a consultant to put together a revenue model for us for the next couple years to see if this will cash flow well and so you'll see some funds allocated for contracted services there.
- 3. Do have \$75,000 for out \$4 million grant for project management services to help with implementation.
  - a. **Roland**: for the Broadband financial issues, how much are we going to continue to push getting all this into place and then increase the Revenue?
    - i. The only other regional organization that does Broadband has a different model where they bill back to their governments their expenses. We are in the development stage and shifting into the operational stage.
  - b. **Ben:** Are there any opportunities in NOFO grant funding for the coordinator positions or Business Development position?
    - i. We need additional capacity. There is nothing in Grants that is focused on staffing, it is mostly focused on infrastructure. The middle mile piece is not as well addressed because they often want to know how many homes you are serving, which is what the last mile is doing. Ben: A metric we could use is the number of Square Miles served. We could reach out to the ISPs to see how they are leveraging the network.

# vi. Staffing plan includes:

1. 3 contract positions for RISE and 1 administrative position.

Motion to approve R10 FY 2023: M/S: John Clark/Ben Tisdel as accepted. None opposed.

# d. Community Investments Report for 2022:

- i. We have seen an increase in Revenues, our net position continues to grow. Our assets have also been growing.
- ii. See where our funding is coming from: Mostly grants and with significant grants for the broadband project.
- iii. Broadband rarely shows as loss on paper, as we continue expansion, we have capital grants that come in as revenue and hit the books as an asset, so it shows as revenue.
- iv. Loan Fund production is going up annually and we have added staff to support that.
- v. Area Agency on Aging meals is a huge portion of budget, with significant support for meals, transportation and home care.
- vi. If anyone would like this information by community rather than county we can provide that so you can see what we are doing in your area.

#### 5. Reports:

### a. Executive Director/Financial Report - Michelle Haynes

- i. March Financial Statements we have received our business grant funds from Energize Colorado. In April we paid out about \$200,000 in funds to the community for that program; grant expenditures will be in May-the financials have an accrued estimate for the expenses.
- ii. We are working with Staff on Summer Hours. Work 9-hour days Mon-Thurs and close at 12 noon on Fridays with a 4-hour day.
- iii. Updating marketing to try and re-do our brochures and promotion for our 50th anniversary.
- iv. Closed loan on the building. The funds have been deposited and we will move them into our savings account until needed.
- v. Updating our personnel policy. We are looking to bring it to the Executive to update and ratify. With that Juneteenth was declared a federal and state holiday and in our current personnel policies we do state that we take all government holidays. We are wondering if this is something to implement.
  - 1. Don & John: maybe wait a year to build it into the financials.
  - 2. Question re: budget impact? Because we do not provide any services it doesn't change the budget much. It does move us from 11 holidays to 12 holidays.
  - 3. John: Okay implementing it as soon as Region 10 is able to do so.
  - 4. Elyse: City of Delta has implemented a floating holiday; they can use it for their birthday or a holiday like Juneteenth that is not designated by Region 10.

# b. Small Business Resource Center - Nancy Murphy

- i. Last fall we developed a business plan in a day workshop, and we are now getting more requests for that through the business Loan Fund. We will begin with one in person Thursday June 16<sup>th</sup> 9-4, and then in July online in two segments.
- ii. Spanish language programming through the Northwest SBDC. Monday June 13<sup>th</sup> from 6-8pm for business plans.
- iii. In Gunnison, Callie is heading up a group on how to support Spanish Speakers through programming and workshops. Two people from Delta.
- iv. Added 8 new on-demand training courses.
  - 1. Finance, HR (Human Resources), Non-Profit programming
  - 2. **Kris:** we recently had a conversation with our solar provider. He cannot find employees. How can we help established businesses that are struggling with hiring?
  - 3. **Nancy:** Working with the workforce center for a Webinar to talk about that issue. Quality Jobs Training.
  - 4. There is a lot of construction going on, the projects that are

# c. Business Loan Fund - Dan Scinto

- i. Accepted the Community Lender of the Year award from the SBDC.
- ii. We were able to have a loan recovery. We were able to get repaid for that \$34,000.
- iii. We are working on upgrading our loan software. We have some challenges with the current software that we have. Cloud based software that will allow us to do different types of loans. We would be able to take ACH payments as well rather than just checks.

# d. Community Development - Trish Thibodo

- i. Enterprise Zone:
  - 1. Ridgway Chautauqua Society Capital Campaign to expand.
    - a. John Clark recuses himself for the vote.

Motion to approve RCS to apply for Enterprise Zone Contribution Project: M/S: Jim Gelwicks/Kris Holstrom as accepted. None opposed.

- ii. In person meeting for Roadmap to Recovery to identify top actions
- iii. Housing data analysis continues. In the process of interviewing stakeholders. Some of you or our staff may hear from our consultants. Study or report done by July
- iv. Regional Data Project expanding:
  - We can search by our Region, County, East/West Counties, highlighted our Main streets, and look at visitor data.
  - 2. Should be up and running next month
- v. Working on housing study to get a manufacturing facility in Montrose/Delta for Manufactured housing for workforce housing.
  - 1. Partnership with TCR for hands on training
  - 2. Working with Habitat

Michael Bacani: How are we avoiding privacy concerns? This is data that is not individual. It does track home cell phone data. We do not get individual names of people but areas of where they are home based.

## e. Community Living Services - Eva Veitch

- i. RSVP: we have 153 active volunteers.
  - 1. Hosting an appreciation BQ next month.
  - 2. Put a link to the Older American Act
- ii. Because of the tight budget it does not look like we will be able to continue the community para-medicine program.
- iii. Survey results
  - 1. We are required to send these out to at least 50% of the recipients of services
  - 2. People do not realize that the services originate with us. If they are getting services from the inhome provider, they are unaware that Region 10 is providing them services.
- iv. Doing a CSOA statewide survey of older adults and their caregivers for the 4-year AAA plan.
- f. Broadband Michelle Haynes for Corey Bryndal (currently attending DOLA EIAF hearings)
  - i. Received grant from DOLA for \$4 million for the connection to Denver down to Durango & Cortez.
    - 1. A lot of that \$4 million is equipment, over \$2 million is equipment. New equipment and upgrades to current equipment. Typically, we would bid out this equipment, but are procurement policies say that we bid capital projects for anything \$100,000 or it needs Board approval for a different process.
    - 2. Corey has gotten initial estimates and designs and thinks the Cienna equipment/model will work best. Would like to proceed with Ciena Equipment model. Need approval from the board to work with this single provider as opposed to putting it out to bid.
      - a. Don: given the current economy you probably won't receive multiple bids.

Motion to approve Equipment procured through sole source: M/S: John Clark/Don Suppes as accepted. None opposed.

ii. CBO is hiring staff and the state director asked Corey to participate in the interviews.

# g. Gunnison Valley Transportation Region Committee - Vince Rogalski

- i. The Canyon will be open for Memorial Day weekend.
- ii. Contract called for them to open HWy 50 with alternating lanes all day beginning July 1st. There are night delays. One of the reasons for this is that HWY 92 will be under construction from Hotchkiss to Crawford.
  - 1. Because of the I-70 delays last year they are currently negotiating the delay into 2023
- iii. STAC meeting is changing the date of their meeting. Moving it to the 1<sup>st</sup> Thursday of each month. Thursday July 7<sup>th</sup> will be the first Thursday meeting for STAC. That is also the same day as the GVTPR meeting with the approvals for the MMOF meetings.
- iv. Approved expansion of Bustang. Increase the number of trips I-25 Noth Fort Collins to Denver, I-70 West to Grand Junction. Finding that they need more capacity.
  - 1. Pegasus will expand and it is a Van system that launches today. Governor signing Senate Bill 180. This way the drivers will not need CDLs and therefore they can expand their ability to hire drivers.
- v. \$10 million for the Revitalizing Main Streets Grant

vi. CDOT has been given the roll over authority for the MMOF for the next 3 years so that funding can be continued to be used.

# 6. Roundtable Discussion

- a. Delta
- i. **Don Suppes (Delta County):** We are still moving along with the economy. Refurbishing old City Market building into a Library and with that expand the Sherrif's Office and Jail.
- b. Ouray
  - i. John Clark (Town of Ridgway): Planning commission meeting next week and Space to Create is in the final stretch. Hoping to have people move in August or September. We have not had as many applicants as we expected but we will still be able to fill them. The cost is still too high for teachers even with the 85% AMI. Ridgway Concert series in July on Thursdays.
  - ii. **Ben Tisdel (Ouray County)**: We did have a fire last week. Rural Philanthropy Days in June the 7<sup>th</sup>-9<sup>th</sup>. We approve a special lease permit for the City of Ouray freshwater treatment plant and sewer water treatment plant. Moving along with the Central San Juans project.
- c. Hinsdale
  - i. **Kate Hopson (Town of Lake City):** OT pilot program starts this Thursday. The 3<sup>rd</sup> street project. Co-Working space to open Mid-June.
- d. San Miguel County:
  - i. Kris Holstrom (San Miguel County): Pinon Park (Telluride Foundation, Rural homes is progressing for the modular units. Delay with construction framers. Sunnyside is moving forward and the lottery for some units is happening in June. We re-zoned Diamond Ridge parcel to community housing. Successful spring cleanup with hazardous waste and electronics. Wildfire tabletop exercise and emergency planning. Lessons learned on communication. We hired a new full time 4H coordinator. Stage 1 fire restrictions in Norwood. Worried about our businesses as we enter the summer season and the challenges they are facing with employment.
- e. Gunnison County:
  - i. **Michael Bacani (Town of Mt. Crested Butte):** We have decided to increase the service of Tipsy Taxi for late night service in conjunction with the City of Gunnison and County. We are revising Master Plan Survey to give us feedback on our current version of the Master Plan.
  - ii. Jim Gelwicks (City of Gunnison): Met with CML representatives. There is an update in terms of the fees as a driving fee that would be added on at the gas pump. Progress is going on a subdivision from 1963 with new curb, gutter, asphalt and drainage. We bid out Multi-modal project on Ohio, there were no bids on it and so we filled for an extension. We are beginning with a new park downtown. Music on Wednesdays. We completed our update on sustainability issues and it is a comprehensive approach. Workforce housing, Lazy K project, 11 units could be sold on to help offset the cost and the first set of them are full. 5 of them are worked out to house 5 RTA employees. The substantial number of units will be ADR 120 and there are a total of 13-15 units that could go to 140 that would allow some entry level professionals to bid on the deed restricted housing there. We are administrating Main Street grants to help downtown businesses. We are losing our core clerk to the AGs office. Entered into an agreement with the County to do a study on the North face of 135 to deal with access in that area. Parks & Recs hosting a Fishing is Fun on June 4<sup>th</sup>.
  - iii. Roland Mason (Gunnison County): Blue Mesa was vastly drained last year and even with runoff it has not been refilled. They will not be opening any boat slips or stocking fuel; we feel that this will have an impact on the economy. We did a Shady Island project, boat launch, and because of increasing prices we have been unable to put in restrooms and therefore we will not be charging for parking. The long-time Public Works director is retiring but we have re-hired for that position to start in August. Road & Bridge has been an area that has been struggling and it is due to staffing. We are asking voters for a property tax increase to help support the Road & Bridge. Airport remodel should be complete by the end of July.

# Next Meeting:

- a. Board Meeting, June 23<sup>rd,</sup> 12pm-3pm Virtual
- 8. **Action Item:** Motion to Adjourn **M/S: Roland Mason/.** None opposed. **Meeting adjourned at:** 2:27pm