

Board of Directors Meeting February 23, 2023 12:00 to 2:30 p.m. Region 10 Conference Room

Join Zoom Meeting https://us06web.zoom.us/j/81864161512?from=addon

Meeting ID: 818 6416 1512

One tap mobile

- +17193594580,,81864161512# US
- +16694449171,,81864161512# US
 - 1) CALL TO ORDER and INTRODUCTIONS
 - 2) APPROVAL OF AGENDA ITEMS
 - 3) APPROVAL Minutes January 2023
 - 4) Discussion ITEMS:
 - a. Audit Presentation-Lisa Hehmann, CPA Chadwick, Steinkerchner & Davis
 - b. Regional Visitor Information-Candie Perkins, Datafy
 - 5) REPORTS
 - a. Executive Director/Financial Report- Michelle Haynes
 - b. Small Business Resource Center- Nancy Murphy
 - c. Business Loan Fund-Dan Scinto
 - d. Community Development-Trish Thibodo
 - e. Community Living Services Eva Veitch
 - f. Regional Broadband-Corey Bryndal
 - g. Gunnison Valley Transportation Region Committee- Vince Rogalski
 - 6) NEXT MEETINGS
 - a. Executive Committee: March 23, 2023 Noon-3 p.m.
 - b. Board of Directors Meeting: May 25, 2023 Noon-3 p.m.
 - c. BLF Committee: May 25, 2023 10 a.m.
 - d. AAA Regional Advisory Committee: March 3 2023, 10 a.m.
 - e. Gunnison Valley Transportation Planning Region: Tentative May 11, 2023 10 a.m.
 - 7) ADJOURNMENT



Region 10 Executive Committee Meeting Minutes January 26, 2023 In Person at Region 10 office with a Zoom Video Conference

- 1. CALL TO ORDER and INTRODUCTIONS-Meeting was called to order at 12:03 pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Trish Thibodo (Community Development), Eva Veitch (Community Living Services), Corey Bryndal (Broadband Project Director), Courtney Rodwell (Program & Office Assistant)
 - b. **Board Members:** Kris Holstrom (San Miguel County, Board Chair), Dave Roberts (Town of Lake City), Carlos Velado (Town Manager, Town of Mt Crested Butte), Roger Rash (Montrose County), Elyse Ackerman-Casselberry (City of Delta), Greg Hart, Jon Waschbusch Montrose County), Michael Bacani (Town of Mt Crested Butte), Dana Hlavac (DOLA), Linda Riba (Montrose County), Vince Rogalski (GVTPR), Joanne Rogalski, Jim Gelwicks (City of Gunnison), Dave Frank (City of Montrose), John Clark (Town of Ridgway)

2. APPROVAL OF AGENDA

Motion to approve agenda: M/S Dave Frank/Jim Gelwicks: as accepted. None opposed.

3. APPROVAL OF MINUTES for (Nov/Dec) December 8, 2022, Board Meeting

Motion to approve: M/S: Jim Gelwicks/Roger Rash as accepted with addition. None opposed.

4. Business Items:

- a. Discussion of Board Survey: Included today was a draft of a Board Survey that we would like to put out to all board members to learn how our members value the services provided to the communities by the organization.
 - i. Each regional organization tends to provide different types of services. It was mentioned in discussion that we make sure that in the instructions if a member is unaware that we provide the services being asked about that they let us know they were unaware of that service so that we can follow up as needed.
 - ii. Another request for input is if we should make a clear distinction between the Executive Committee Meetings and the Full Board Meetings, would love some feedback on that. Should we look at a timeframe of about 1.5hrs for the Executive Committee Meetings and for the Quarterly Full Board Meetings a 3hr meeting, with more updates and presentations at the full board meetings.
- b. Action Item: Check Signing Policy Update Discussion
 - i. As programs continue to be added, we are writing many checks, about 100-150 checks per month (partially due to the RSVP program's success). Jon Waschbusch (Treasurer) and Michelle have been discussing the current process for signing checks and the required 2 signatures for all checks. Discussion regarding if there is a better way to approach this.
 - 1. Do we set an amount for checks that need 2 signatures, is it two signatures but they are both on staff. Do we need the control that a board member is signing all checks? Is there some efficiency to be gained? Jon is comfortable with not having 2 signatures on every check with smaller amounts.
 - ii. for each check. We are at about a \$5 million dollar organization, and we do have utility checks in the thousands, and the ACH batch is often \$10,000.
 - iii. Question regarding feedback from the auditors about what they think about it? The auditors are typically checking that you are following your policy and so that is why we are considering a financial policy change. Another question regarding the review process; we can produce batch reports for review, but have not utilized as the checks are currently reviewed while being signed by the treasurer.
 - iv. Jim: what is the average Business Loan? \$38,000 and so we should set the amount needed for two check signatures to about \$15,000-\$20,000. Below that the Treasurer is responsible for looking at a register of what went out. Jon & Michelle talked about setting the amount to \$5,000-\$10,000. Reviewing register but only signing anything about \$5000

Motion to approve change in check signing policy such that two signatures are required on checks \$5000 and above.: M/S: Jim Gelwicks/Dave Frank as accepted with addition. None opposed.

- c. Action Item: Loan Charge Off Policy Update Discussion
 - i. We had a loan go past due 120 days which happened in December between board meetings and the SBA contacted us about why we had not yet charged off the amount as the policy with the SBA states. And so

we are proposing that because the Region 10 Loan Director can approve loans of up to \$50,000, that the Region 10 Loan Director can also charge off a Loan amount of up to \$50,000.

Motion to approve a policy change that the Loan Fund Director can charge off loans up to \$50,000.: M/S: Dave Frank/Jim Gelwicks as accepted with addition. None opposed.

5. Reports:

a. **Executive Director/Financial Report** – Presented by Michelle Haynes

- i. Financials for November are in the packet, we are currently processing December's that have our quarterly grant reporting.
- ii. We are in construction in two buildings and are also working on purchasing new broadband assets, requiring careful cash flow management.
- iii. We are waiting for our Audit results and that will be presented at the next meeting in February.
- iv. We have construction going on in two places. Olathe should be finished late February or Early March, Grand Opening on April 27th from 2-4pm. The USDA state representative will be joining us there and we will be inviting the whole board.
- v. We began construction on the Montrose Building and the contract is just under \$658,000.
- vi. Infrastructure Project Navigator, we have gotten some responses to the ad. Considering utilizing contracted positions and Trish to manage the project.

b. Small Business Resource Center - Nancy Murphy

- i. The Town of Telluride CAASE Grant has awarded us \$4000 + for a grant.
- ii. In Olathe, we have extended an offer to Michelle Meyers for support as the Program Coordinator.
- iii. Programing for the April 28-29th we will be having Demystifying Entrepreneurship program begin. It is the first of 5 events for that course.
- iv. Food Venture Boot Camp that will happen in late spring, catering, value added and food trucks. We are coordinating with 3 other SBDCs to bring that program to fruition.
- v. Olathe Center Name Business Cultivator, the goal is to cultivate businesses from start through their growth.

c. Business Loan Fund - Dan Scinto

- i. Charge off bad debt, with the approval of the above policy earlier in the meeting Dan will charge this debt off under the new guideline.
- ii. There has been an increase in Loan Activity as far as inquiries go now that we are out of the holidays.
- iii. Funding mechanisms with the CDBG we anticipate that decision on that.
- iv. We have funded all \$400,000 for start-up loan funding and we are requesting more funding from them for areas in distress.
- v. We are servicing loans at the \$4.4 million mark.
- vi. Fiscal year, loans funded \$991,400 and that has typically been the average for a full year of funding.

d. Community Development - Trish Thibodo

- i. Brownfields Trainings upcoming, the last Friday in February we are doing an in-person training. We are hoping communities bring people to understand Brownfields and how they can be used as an economic development tool. When you come, we hope that communities have identified sites. There is a Brownfields webinar tomorrow, January 27th. We have been partnering with the Colorado Brownfields Partnership for these trainings.
- ii. **Action Item:** Enterprise Zone Contribution Project for the purchase of a new building for the Ridgway Chautauqua Society & Weehawkan Arts who have partnered together for a community arts facility.

Motion to approve Ridgway Chautauqua Society/Weehawkan arts Capital Campaign for Community Facility: M/S: Dave Frank/Jim Gelwicks as accepted. None opposed.

e. **Community Living Services** – Michelle for Eva Veitch

- i. Released the RFP for 23/24 funding and that closes on the 20th of February.
- ii. We have really started a reach out with the Spanish speaking community and are partnering with MADA
- iii. New RSVP community coordinator in Gunnison, Scott Lefevre.
- iv. Montrose County did approve the supportive housing that we are working with CASA on. It will now go for approval/support from the City of Montrose.

f. Broadband - Corey Bryndal

- i. We have a Broadband Workshop in Crested Butte, this weekend. Reception at 5 on Sunday, and then a full schedule of attendees on Monday. Broadband and Mobile services will be discussed and presented on.
- ii. We are working to do an IRU with Tri-State for extension to Durango and Cortez
- iii. Visionary Communications in Lake City and the CNL there is ready for set-up and we are ordering networking equipment. Fiber build will begin in the Spring
- iv. Telluride, received equipment for the fiber line between Nucla and Telluride and we are working on getting a contractor for installation.
- v. \$161 million in BB funding that will become available at the end of the quarter through the CBO and we are working with 4 ISPs to develop projects for grant applications that would provide in internet to 4,000 underserved homes
- vi. Applied for Just Transitions funding for additional capacity (staffing) support.
- vii. Working on the expansion project to get fiber to Denver and we are working on the I-70 access.

g. Gunnison Valley Transportation Region Committee - Vince Rogalski

- i. The report is short because we had no STAC meeting in January and the commission meeting was short.
- ii. The grant funding is listed in the report and contact info for them.
- iii. Little Blue Canyon is going well, they are supposed to be finished July 14th (in contract) but it looks like they will need an extension. It is open right now and they do not yet have a date for when it will re-open.
- iv. Bustang Outrider, the reason that has been delayed is because of the Canyon and they will get that route up and running between Montrose & Gunnison
- v. TAP grant has been approved for release and they are working on what committee will decide which grant applications will get approved. The discussion is that someone from the TPR should be on the committee and Vince will be on the committee representing Regions 3 & 5. You need to do a pre-application with the engineer from their region. They will go over it to ensure that you are not missing anything for the grant application to help that it is prepared properly. Project does not have to be in the 10-year plan for approval through TAP, but that will help the scoring. TAP grant is a 3-year program, so you must apply now for a project that goes forward in '23, '24, or '25.
- vi. STAC will develop a work plan available each month so we can see what is being worked on and provide recommendations to the Transportation Commission.
- vii. 2 people with CDOT are retiring or moving on, Rebecca White and Steve Harelson (chief engineer), and locally. Ralene is retiring.
- viii. Will start to look at revenue distribution for the next long-range plan the 2050 plan.
- ix. Region 5, Billy Creek by Ridgway State Park improvements happening, wildlife crossings will be going in with some other safety improvements.

Motion to approve Reports : M/S: Jim Gelwicks/Dave Frank as accepted. None opposed.

Next Meeting:

a. Board of Directors Meeting, February 23rd, 2023. In-Person with virtual option available.

7. Meeting adjourned 1:28 pm

a. Motion to adjourn: Dave Frank/Jim Gelwicks. None opposed.

Balance Sheet by Category

		,		
tegion 10			Run Date:	2/21/23
	g: 12/31/2022		Run Time:	4:58:22 p
ormat: 1 Reg	gion 10 Balance Sheet		Page 1 of 1	
Assets:				
	Region 10 Cash	310,345.0	7	
	BLF Cash	589,048.6	4	
	SBA Cash	507,007.7	9	
	Prepaid Expenses	19,661.1	2	
	Loans Receivable	3,114,435.5	2	
	Allowance for Doubtful Accounts	(151,659.87	')	
	AAA Receivables	276,782.6	2	
	Grants Receivable	928,613.9	5	
	Other Receivables	201,034.5	7	
	Building and Land	1,115,531.2	9	
	Construction in Progress	548,672.2	1	
	Broadband Assets	13,203,792.6	2	
	Furniture and Fixtures	14,461.1	5	
	Accumulated Depreciation	(3,180,738.59	9)	
		Assets:	\$17,49	96,988.09
iabilities:				
	Accounts Payable	495,247.8	2	
	Accrued Leave	57,960.3	2	
	Payroll Benefits Payable	475.2	7	
	Deferred Revenue	19,224.1	4	
	Other Liabilities	180,666.7	2	
	Alpine LOC	487,113.2	6	
	SBA Loan	1,145,781.8	2	
	Cost Allocation Control	(1,447.71	.)	
		Liabilities:	\$2,38	35,021.64
quity:	Enterprize Zone	(7,258.21	.)	
	Community Development	19,724.7		
	Transportation and Transit	52,983.6	8	
	Olathe RISE	622,987.6		
	Area Agency on Aging Projects	293,071.5	1	
	BLF Projects	903,668.7	4	
	Small Business Resource Center	11,723.7		
	Regional Broadband	115,737.4	5	
	Unrestricted Net Assets	(174,557.62	<u>'</u>)	
	Temporarily Restricted Net Assets	(11.82	2)	
	RLF Retained Earnings	13,273,896.6	0	
		Equity:	\$15,11	11,966.45
		Total Liabilities and Equity	\$17,49	96,988.09
		Balance:		\$0.00

Agencywide R&E by Category

 Region 10
 Run Date:
 2/21/2023

 Period Ending: 12/31/2022
 Run Time:
 4:59:14 pm

Format: 2 Region 10 Revenue and Expenditures Page 1 of 3

With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
Revenues					
Grants and Contracts	1,863,965.00	456,909.49	1,705,803.07	158,161.93	91.51 %
40000 EZ Admin Grant	21,000.00	1,016.25	9,766.25	11,233.75	46.51 %
40100 EDA Grant	200,000.00	48,333.33	147,499.98	52,500.02	73.75 %
40120 USDA CFTA	260,000.00	284,931.96	633,407.80	(373,407.80)	243.62 %
40400 CDOT Annual Grant	30,000.00	6,730.00	25,596.25	4,403.75	85.32 %
40800 DOLA - Community Development Grant	525,000.00	59,765.96	92,465.19	432,534.81	17.61 %
40850 Regional Broadband Capital	0.00	0.00	303,142.61	(303,142.61)	0.00 %
43227 SBDC Grant Income	0.00	10,236.19	76,712.59	(76,712.59)	0.00 %
43360 Energize Grant Funds	0.00	0.00	1,638.82	(1,638.82)	0.00 %
48100 Other CLS Grants	66,000.00	4,005.00	17,005.00	48,995.00	25.77 %
48200 SHIP Grant	22,600.00	0.00	4,005.00	18,595.00	17.72 %
48400 RSVP Grant	300,000.00	17,033.20	124,504.98	175,495.02	41.50 %
49500 CDBG Administration	19,200.00	0.00	25,600.00	(6,400.00)	133.33 %
49600 SBA Technical Assistance Grant	300,165.00	24,857.60	84,458.60	215,706.40	28.14 %
49700 CDBG Grant Funds	120,000.00	0.00	160,000.00	(40,000.00)	133.33 %
AAA Federal and State Program	2,096,820.00	154,417.98	930,913.78	1,165,906.22	44.40 %
40200 AAA Admin Fed	72,800.00	6,067.25	36,403.50	36,396.50	50.00 %
40210 AAA Admin State	97,320.00	8,192.77	48,162.35	49,157.65	49.49 %
40900 AAA Program Income	1,800.00	0.00	1,166.67	633.33	64.82 %
41400 AAA NSIP Fed	15,000.00	8,013.34	8,013.34	6,986.66	53.42 %
42500 AAA Fed Funding	1,028,900.00	77,983.86	482,706.28	546,193.72	46.91 %
43000 AAA Program State	881,000.00	54,160.76	354,461.64	526,538.36	40.23 %
RLF Interest & Fees	137,320.00	10,592.21	73,347.28	63,972.72	53.41 %
49100 Loan Interest	124,000.00	2,320.70	11,673.24	112,326.76	9.41 %
49110 Loan Interest-CDBG #6	0.00	1,186.08	5,681.50	(5,681.50)	0.00 %
49115 Loan Interest Rural BLF Statewide	0.00	262.85	2,095.05	(2,095.05)	0.00 %
49130 Loan Interest-SBA II #5303545000	0.00	318.67	1,994.05	(1,994.05)	0.00 %
49140 Loan Interest-SBA III # 9325495008	0.00	778.02	5,238.13	(5,238.13)	0.00 %
49150 Loan Interest-SBA IV # 2489697006	0.00	859.95	7,493.20	(7,493.20)	0.00 %
49155 SBA Loan V Interest Income	0.00	400.08	4,531.11	(4,531.11)	0.00 %
49156 SBA VI Interest Income	0.00	1,683.83	7,599.22	(7,599.22)	0.00 %
49160 Loan Interest-CDBG #8	0.00	1,666.99	13,996.07	(13,996.07)	0.00 %
49200 Loan Fees	7,200.00	1,216.00	12,237.00	(5,037.00)	169.96 %
49210 Loan Administrative Fees	6,000.00	0.00	0.00	6,000.00	0.00 %
49300 Late Fees/Penalties	120.00	(100.96)	808.71	(688.71)	673.93 %
Other Fees & Services	239,500.00	1,098.68	8,335.50	231,164.50	3.48 %
43100 Small Business Resource Center Funding	16,500.00	0.00	66.00	16,434.00	0.40 %
43150 SBRC - Tuition Fee Income	12,000.00	0.00	85.00	11,915.00	0.71 %
43200 SBDC Program Income	190,000.00	0.00	785.04	189,214.96	0.41 %
45800 EZ Contribution Fees	21,000.00	1,098.68	7,399.46	13,600.54	35.24 %
Membership	151,370.00	13,287.00	84,557.63	66,812.37	55.86 %
42000 Member Dues	94,000.00	8,451.00	55,541.63	38,458.37	59.09 %
42700 Transportation Assessments	25,770.00	2,154.00	12,924.00	12,846.00	50.15 %
43400 AAA Assessments	31,600.00	2,682.00	16,092.00	15,508.00	50.92 %
Broadband Revenues	336,000.00	14,485.05	494,481.80	(158,481.80)	147.17 %
40860 Broadband Service Income	336,000.00	14,485.05	89,010.30	246,989.70	26.49 %
40870 Broadband Project Income	0.00	0.00	405,471.50	(405,471.50)	0.00 %
Other Revenue	75,200.00	67,528.10	262,641.98	(187,441.98)	349.26 %
40855 BB Partners Capital	0.00	0.00	72,933.50	(72,933.50)	0.00 %

Agencywide R&E by Category

 Region 10
 Run Date:
 2/21/2023

 Period Ending: 12/31/2022
 Run Time:
 4:59:14 pm

Format: 2 Region 10 Revenue and Expenditures Page 2 of 3

With Indirect Cost Detail

ode & Description	Budget	Current	YTD	Un/Over	% Bud
40865 BB Grant - OPERATIONS	0.00	13,433.04	13,433.04	(13,433.04)	0.00
43350 Region 9 Loan Proceeds	0.00	52,500.00	162,750.00	(162,750.00)	0.00
45000 Bank Interest Earned	120.00	85.29	230.27	(110.27)	191.89
46000 Local Donations	0.00	117.00	7,117.90	(7,117.90)	0.00
47000 Other AAA Revenue	41,480.00	0.00	0.00	41,480.00	0.00
48000 AAA Local Donations	0.00	0.00	505.00	(505.00)	0.00
48050 Other Income	33,600.00	305.48	3,816.57	29,783.43	11.36
49165 Loan Interest CO Start Up	0.00	1,087.29	1,855.70	(1,855.70)	0.00
Revenues	4,900,175.00	718,318.51	3,560,081.04	1,340,093.96	0.00
kpenses ——			,		
Salaries & Fringe	1,737,055.00	130,693.32	702,668.93	1,034,386.07	40.45
50000 SALARIES	1,336,190.00	105,313.66	560,556.33	775,633.67	41.95
50500 FRINGE BENEFITS	400,865.00	25,379.66	142,112.60	258,752.40	35.45
Travel	67,780.00	7,115.32	44,735.88	23,044.12	66.00
52000 Meetings & Travel Expenses	67,600.00	7,115.32	44,725.88	22,874.12	66.16
52400 Taxes, Licenses & Fees	180.00	0.00	10.00	170.00	5.56
Supplies	57,000.00	4,450.53	19,443.65	37,556.35	34.11
53700 Printing & Supplies	57,000.00	4,450.53	19,443.65	37,556.35	34.11
Equipment	150,000.00	12.99	13,906.48	136,093.52	9.27
59400 Equipment Rental, Repairs & Maintenan	2,400.00	0.00	2,341.88	58.12	97.58
59600 Equipment & Furniture	147,600.00	12.99	11,564.60	136,035.40	7.84
	•		-	•	
Contractual	330,045.00	54,441.70	176,763.10	153,281.90	53.56
54900 Consulting Fees	12,000.00	27,907.66	59,617.56	(47,617.56)	496.81
55000 Contractual Services	318,045.00	26,534.04	117,145.54	200,899.46	36.83
RFL Interest and Exp	64,800.00	5,524.19	31,569.97	33,230.03	48.72
92000 SBA Loan Interest	10,800.00	486.99	3,073.88	7,726.12	28.46
92100 Loan Expenses	12,000.00	1,399.80	12,858.69	(858.69)	107.16
92200 Bad Debt/Write Off	42,000.00	2,400.00	14,400.00	27,600.00	34.29
92300 Loan Collection Expenses	0.00	1,237.40	1,237.40	(1,237.40)	0.00
Broadband Expenses	144,000.00	5,990.52	36,150.26	107,849.74	25.10
52100 Broadband Service	84,000.00	2,049.52	12,492.66	71,507.34	14.87
53920 Internet - COGS	0.00	2,391.00	14,346.00	(14,346.00)	0.00
53950 Broadband Network Management	60,000.00	1,550.00	9,311.60	50,688.40	15.52
General Expense	225,690.00	15,334.90	76,260.61	149,429.39	33.79
52700 Telephone/Fax	12,600.00	821.40	3,001.70	9,598.30	23.82
53000 Rent	28,850.00	6,333.20	14,993.20	13,856.80	51.97
53300 Background and Security Verification	0.00	40.00	527.75	(527.75)	0.00
53600 Postage & Shipping	7,800.00	532.78	1,904.16	5,895.84	24.43
53900 Software - Finance	6,000.00	325.00	15,978.28	(9,978.28)	266.30
53910 Software - Miscellaneous	52,200.00	658.00	4,219.44	47,980.56	8.08
53930 Web Hosting & Design	3,600.00	168.35	1,291.08	2,308.92	35.80
53940 Computer Repair & Maintenance	9,600.00	0.00	0.00	9,600.00	0.0
54000 Dues & Subscriptions	21,000.00	669.00	6,339.08	14,660.92	30.19
55100 Legal Fees	7,200.00	3,113.50	7,232.50	(32.50)	100.4
55200 Audit & Accounting	16,000.00	261.50	1,519.04	14,480.96	9.49
55300 Recruitment & Retention	1,200.00	1,544.72	5,301.74	(4,101.74)	441.83
55350 Donations & Sponsorships	12,600.00	29.95	3,004.15	9,595.85	23.84
55600 Promotions	37,200.00	802.50	10,836.29	26,363.71	29.13
56200 Bank Service Charges/Fees	240.00	35.00	112.20	127.80	46.75

Agencywide R&E by Category

 Region 10
 Run Date:
 2/21/2023

 Period Ending: 12/31/2022
 Run Time:
 4:59:14 pm

Format: 2 Region 10 Revenue and Expenditures

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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
56300 Other Insurance	9,600.00	0.00	0.00	9,600.00	0.00 %
Building Expenditures	74,000.00	9,932.78	29,361.17	44,638.83	39.68 %
60100 Building Insurance	14,400.00	1,074.00	1,707.00	12,693.00	11.85 %
60200 Building Maintenance & Repair	27,000.00	2,952.00	7,233.19	19,766.81	26.79 %
60500 Building Loan Interest	11,000.00	1,533.06	9,466.38	1,533.62	86.06 %
60600 Building Utilities	21,600.00	4,360.76	10,941.64	10,658.36	50.66 %
61000 Building Rent & Misc Expenses	0.00	12.96	12.96	(12.96)	0.00 %
Depreciation	584,000.00	70,320.25	421,921.50	162,078.50	72.25 %
58000 Depreciation Expense	584,000.00	2,263.14	13,578.84	570,421.16	2.33 %
58100 BB Infrastucture Depr	0.00	68,057.11	408,342.66	(408,342.66)	0.00 %
Contracted Direct Service	1,886,200.00	144,688.51	840,714.69	1,045,485.31	44.57 %
53800 DOLA - Community Development Pass Th	175,000.00	0.00	32,699.23	142,300.77	18.69 %
71400 AAA NSIP Fed	15,000.00	0.00	0.00	15,000.00	0.00 %
71500 AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
72500 AAA Fed Funding	965,000.00	79,722.42	454,029.37	510,970.63	47.05 %
73000 AAA State Funding	663,000.00	43,623.46	319,334.61	343,665.39	48.17 %
73600 ADRC Expenses	0.00	0.00	808.85	(808.85)	0.00 %
78100 Other CLS Grants Expense	63,000.00	21,342.63	33,842.63	29,157.37	53.72 %
Other Expenses	142,900.00	6,760.50	30,259.54	112,640.46	21.18 %
53650 Educational Supplies	12,000.00	446.89	1,013.30	10,986.70	8.44 %
55360 Volunteer Costs Travel and Meals	0.00	5,163.61	28,096.24	(28,096.24)	0.00 %
55363 Recognition - Individual	0.00	1,150.00	1,150.00	(1,150.00)	0.00 %
58500 Stipend	130,900.00	0.00	0.00	130,900.00	0.00 %
Expenses	5,463,470.00	455,265.51	2,423,755.78	3,039,714.22	0.00 %
Agency Balance	(563,295.00)	263,053.00	1,136,325.26		
=	. , , ,				



Executive Director Update February 2023

Discussion Items:

 Reviewing organizational structure with attorney Ken Fellman on Feb 21 to determine public entity status-will have update at the board meeting.

Informational Items:

- Olathe remodel project is beginning final phase; anticipated completion mid-February. Open house
 is scheduled for April 27 from 2:30-4:30. We will host the Region 10 Executive Committee meeting
 at the site prior to the Open House.
- Cascade Addition/Remodel is underway, anticipated to be completed mid-May. The addition foundation and slab has been poured, and framing beginning for the additional and remodeled area.
 Current contract price (with change orders): \$662,700.
- o Working with admin team on board survey discussed at the January meeting.
- Currently planning to meet with WAPA to discuss fiber access for Gunnison County—this meeting was delayed.
- Working with BB Director on project financial sustainability; met with consultant to develop revenue model and assist with pricing needed to make the project profitable. Received Just Transitions grant of \$150,000 for one-year capacity support for the network. Continuing to work with CDOT on access fiber on the I-70 corridor.
- Infrastructure Project Navigator-have received the state contract. We are working on a potential contractor model, with a primary contractor and supporting contract pool, managed by Trish Thibodo as staff project director. Working on initial project survey to determine community project plans and need for support.

NEW Positions:

- Hired two new staff members for Olathe project coordinators: Michelle Myers started in February and James Lammers will begin in March.
- Will continue positing Navigator and developing posting for Broadband coordinator (per above notes).

SBRC Board Report

February 23, 2023

What's New

• The Olathe Center has a name, a logo, full staff, and programming!



Programming

- CU- Boulder's Leeds Business School programming
 Demystifying Entrepreneurship, a five-year, annual program that takes entrepreneurs from startup to scale up, Fri-Sat, Apr 28-29;
- Kauffman FastTrac startup curriculum provides a thorough, methodical process for starting a business—also available Spanish; and
- Food Venture Bootcamp training that helps food businesses solidify a plan, complete product prototyping, and pitch for approaching potential distributors, Wed, May 3-July 19.
- Behind the scenes Cultivator activities:
 - ✓ The Cultivator is fully staffed—Joining Ann Bradford are Michelle Meyers and James Lammers;
 - ✓ Social media contractor engaged to promote center via Facebook/LinkedIn/Instagram;
 - ✓ Developing marketing materials—flyers, rack cards, website landing page, print ads. etc.;
 - ✓ Connecting to regional startup and entrepreneurial platforms, e.g. Startup Colorado network, etc.;
 - ✓ Grand Opening is Thurs, April 27, 2:30-4:30 p.m., 300 Hap Court, Olathe 81425; and
 - ✓ Inaugural programming is Demystifying Entrepreneurship, Fri-Sat, April 28-29.

Of Interest

- New leadership at the state SBDC Lead Center. The new state SBDC State Director, Hannah Krieger, started Monday, January 30. More new staff (finance, support, etc.) in the coming weeks.
- Callie attended Valley Food Partnership's Food and Farm Forum on January 27-28 and got a mention in the Gunnison Times.

What's Coming Up

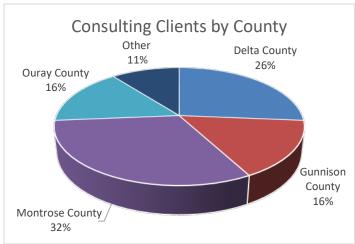
- Workshops and Trainings
 - ✓ Finance Friday: Tax Planning 101, Fri, Mar 3. 2:30-3:30p.m., no cost
 - ✓ SmartStart: How to Start a Business, Wed, Mar 8, noon-2 p.m., \$30
 - ✓ Business Plan in a Day, Mar 21 + 23, 2-day online, 9a.m.- noon, \$85
 - ✓ Funding Panel, Thurs, Mar 30, 6-8 p.m. Gunnison, no cost
 - ✓ Rocky Mountain Microfinance Institute's Spanish language entrepreneurial bootcamp, April 3-22, Gunnison, no cost
 - ✓ Demystifying Entrepreneurship, Fri- Sat, Apr 28-29, \$50
 - ✓ Food Venture Bootcamp, Wednesdays, May3- July 19, \$295
 - ✓ FastTrac, beginning late spring
 - ✓ Patent Bootcamp, early fall
 - ✓ Trademark Bootcamp, early fall

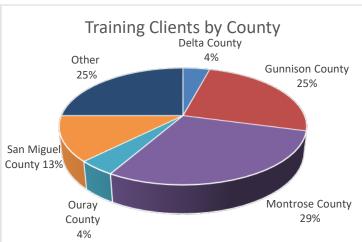
January Consulting

January Trainings

Clients	Sessions	Hours	Rating
19	25	39	5/5

Attendees	Workshops	Hours	Rating
24	10	31.5	5/5







Business Loan Fund 01/2023

Action Items/Activities/Inquiries

Action Items

None

Activities/Inquiries

Loan Inquiries

• Loan inquiries are strong. Quality of the inquiries has diminished. Activity has increased compared the previous months.

Notables

- Previous CDBG grant has been closed out and the new grant application has been submitted for approval.
- We have two loans closing in February for a total of \$100,000. \$50,000 for a start-up in **Ouray County** and \$50,000 for a part of a large partnership credit accommodation in **Montrose County**.
- Presented at Montrose University as part of panel consisting of MEDC, City of Montrose, and Colorado Outdoors.
- Planning in progress for a Funding Panel Presentation in Gunnison. The Gunnison Chamber will be inviting all Gunnison County and Hinsdale County business to learn about funding options from various sources.

Loan Production Report

Below is a summary of all loans closed from July1, 2021 to current (FY 2023) For the month of January three loans were closed for a total of \$113,400.

	Fiscal Year 2022-2023									
Loan Number	Amount		Amount	Date Closed	County	Jobs Created	Jobs Retained	Funds Source	Fu	nds Leveraged
3610	Crown of Folklore LLC	\$	50,000.00	7/18/22	Gunnison	0	1	SBA VI	\$	-
1432	SFD MFG CO LLC	\$	160,000.00	7/29/22	Montrose	8	8	CDBG	\$	616,000.00
1089	Delta Egyptian Theater	\$	50,000.00	8/29/22	Delta	6	4	RLF	\$	320,000.00
3612	Motherfoodtrucker LLC	\$	30,000.00	9/8/22	Montrose	1	1	SBA VI	\$	-
1090	San Juan Brews LLC	\$	35,000.00	9/8/22	Montrose	1	4	RLF	\$	-
3611	Pomona Brewing Company	\$	50,000.00	9/9/22	Montrose	3	2	SBA VI	\$	132,050.00
3613	Hot Diggity Excavation	\$	50,000.00	9/9/22	Delta	5	2	SBA VI	\$	112,206.00
2500	Castle Carpet & Surface Cleaning	\$	35,000.00	9/27/22	Gunnison	3	3	CO Start-Up	\$	95,000.00
2501	T&J Ventures LLC	\$	50,000.00	9/30/22	Montrose	1	2	CO Start-Up	\$	5,000.00
2502	Alpen Confections LLC	\$	20,000.00	10/7/22	Montrose	0	2	CO Start-Up	\$	-
1522	Montrose Metal Works LLC	\$	15,000.00	10/7/22	Montrose	0	1	SBA III	\$	-
2503	Globeville Commercial dba Briarwood Inns	\$	50,000.00	10/21/22	Montrose	0	6	CO Start-Up	\$	-
1433	RAW Beauty Esthetics	\$	83,000.00	10/28/22	Delta	0	11	CDBG	\$	- ,
2504	The People's Last Stand	\$	150,000.00	11/21/22	Gunnison	14	0	CO Start-Up	\$	75,000.00
1738	The People's Last Stand	\$	50,000.00	11/21/22	Gunnison	14	0	SBA IV	\$	-
2506	LandWorks Equipment LLC	\$	50,000.00	12/2/22	Montrose	2	0	CO Start-Up	\$	25,000.00
1815	Tripp Electrical Systems	\$	18,400.00	1/4/23	Montrose	0	1	SBA VI	\$	-
1523	Baan Thai LLC	\$	45,000.00	1/13/23	Montrose	2	0	SBA III	\$	-
3614	Montrose Footwear	\$	50,000.00	1/27/23	Montrose	0	3	SBA VI	\$	28,350.00
	Totals	\$	1,041,400.00			60	51		\$	1,408,606.00

Community Development/EZ February 2023

Action Items:

Noteworthy:

- **Central San Juans High Alpine Roadmap to Recovery Plan** is completed. You can link to the final plan here.
- Planning a Regional Training on Brownfields in partnership with Community Builders and
 The Brownfield Partnership. The one-day training to take place February 24, 2023, 9 am –
 3 pm
- **Completed:** a white paper on *Regional Entrepreneurship Eco-system Building* by AccompanyCO
- Completed: Minding the Gap: Housing Meta-Data Analysis By Dynamic Planning
- Regional Grants Navigator: Developing an RFQ for a pool of consultants. Attending first
 meeting of Regional Navigators in Denver on February 28.

Informational/Ongoing:

- Central San Juan High Alpine Roadmap to Recovery
 - Communications Sub Committee: Currently working on two primary projects for a new informational website Alpineloop.info:
 - A joint video on "Be Respectful" for the High Alpine Loop.
 - Working on content for Alpineloop.info website to be the central location to share multi-county information about the status, regulations, and backcountry etiquette with travelers of the Alpine Loop.
 - Both will be ready by May 1, 2023
 - Infrastructure Sub Committee: Continues to look for funding to conduct a socioenvironmental study to evaluate trail and camping use and collect data on negative impacts, the carrying capacity of different locations, travel data and recommend solutions.
- **City of Delta** Meeting weekly with the City and Library to develop an EDA grant to support the new maker/co-working space for business support services and workforce development.
- West End Economic Development Corporation (Nucla, Naturita, Norwood)
- Continue to manage their REDI grant and participate on board of directors.
- **Delta County** Continue to participate as an ex-officio member of the One Delta County Board.
- RISE Steering Committee continues to meet on a monthly basis.
- **Conexion Coworking (Olathe)** conducting a membership drive to see if we can increase the number of members.
- **Economic Development Council of Colorado:** Board of Directors, Executive Committee (Treasurer), Events Planning Committee and Public Policy Committee.
- Co-Action Project West Central Steering Committee participating in the career pathways two-year grant project which includes **Delta and Montrose** County School Districts, **Ridgway and Gunnison.** Project will develop career pathways for Health Care, Construction and Outdoor Education (tourism and environmental science).



CLS Board Report February 2023

Action Item: None

Noteworthy:

The RFP closes 2/20 and will be reviewed at the RAC meeting 3/3

Outreach efforts to the Non-English speaking community are well underway. We have a great partnership with MADA and are hosting two informal meetings each month to educate older adults and their caregivers about the services we offer. This is provided by bilingual staff the 2nd 7 4th Tuesday of each month. I have been invited to join the Western Colo Migrant & Rural Coalition, this will be another way to reach people who regulary interface with bilingual and non-English speakers and help us get the word out. So far the people we have talked to seem happy to hear about our programs, this will be an ongoing effort with many partners.

Informational/Ongoing

- The supportive housing project has passed the last major hurdle with City Council approval and construction funding is in place. The property is undergoing an environmental study for the last funding piece and we will ready to break ground.
- SHIP-This is outreach season so edulcational seminars will be starting after the weather stablizies.
- The Conusmer Directed Program is growing slowly as we expected but this gives us time to work the bugs out. Most of the licensed home care agengies are able to handle our referalls again so this is great news.
- FY 2024 budget has not been released yet, we are hoping for some Federal increases to help offset the loss of Homestead Act funding and the ARPA.



TRANSPORTATION NEWSLETTER

DATE: February 2023

Vince Rogalski, Chairman

Gunnison Valley TPR

vrogal@montrose.net

2023 STAC Work Plan

The intent of this work plan is to identify areas of CDOT's work where STAC can add value, fulfill their statutory advisory role for CDOT and the Commission, and serve as a productive forum to exchange viewpoints from around the state and achieve consensus.

The following slides show a tentative work plan schedule of STAC agenda topics. The schedule was designed to work in concert with the TC schedule.

Note: This may be subject to change as we finalize & confirm this schedule with staff calendars, etc. We will share with you any changes that may occur.

January	No meeting; Establish work plan with chair/vice chair
Februar y	Action Items
March	Action Items

More will be presented as topics are firmed up.

House Bill 1101

Proposed House Bill 1101 would add a provision to allow a representative of transit agencies a voting membership on the Regional Planning Commissions of Colorado's 15 Transportation Planning Regions (TPRs) and Metropolitan Planning Organizations (MPOs).

Winter Maintenance Update - CDOT's Division of Maintenance and Operations

- CDOT takes an all hands approach to winter operations as everything depends on snow/ice control on the roads.
- Watch Co Trip if you would like to see where operations are around the state or if you want to know where priorities are.
- O Job vacancies are decreasing due to housing stipends and CDL training programs that have been successful.
- CDOT has already mitigated 282 avalanches along highways across the state this season.
- More information brought to the public this year through a new CO Trip app. We are working to improve communications in all areas.

2022 Annual Accomplishments Report – CDOT's Office of Communications

- Key accomplishments include 107 projects completed last year, over 50% of the full 10year plan is complete and 538 miles of rural roads have been improved.
- Collective focus will move towards the Floyd Hill project which will be one of the largest and most impactful projects of the 10-year plan.
- There are a wide array of projects still in progress. A list has been provided on the 10-year plan website.

The Next Statewide Transportation 2050 Plan (Action Item) Program Distribution – Marissa Gaughan, Division of Transportation Development

- Program Distribution coordination is scheduled to occur this summer and the STAC discussed how they prefer to participate in recommendations for the program distribution formulas that will be submitted to the TC.
- The STAC passed a decision with no opposition to engage the entire STAC initially and not form a subcommittee unless one is determined to be needed further along during the conversations.
- O It was agreed to use time at regularly scheduled STAC meetings as much as possible

Transportation Alternatives (TAP) Update – Marissa Gaughan and Aaron Willis, Division of Transportation Development

• The application period is now open and all guidance and application documents are available on the CDOT website.

POOR INTERSTATE PAVEMENT CONDITION

TO: Colorado Transportation Commission FROM: Darius Pakbaz — Division of Transportation Development, Acting Director William Johnson—Performance and Asset Management Branch Manager Toby Manthey—Asset Management Program Manager Craig Wieden—Materials & Geotechnical Services Manager DATE: Feb. 16, 2023

SUBJECT: Strategic Initiative to Improve Interstate Pavement Condition

Purpose

This memorandum provides an overview of a proposed initiative to improve Colorado's Interstate pavement condition as measured by National Performance Measures (NPMs). Action Discussion of a strategic initiative to improve pavement condition.

Background

Pavement on the state highway system is CDOT's largest annual asset investment. The Department's Surface Treatment program drives strategic investment in pavement assets at about \$225-\$233 million per year.

The Department has long evaluated pavement condition based on a metric called Drivability Life. Meanwhile, the Federal Highway Administration (FHWA) in recent years has been evaluating all state transportation departments by National Performance Measures (NPMs), including metrics that describe pavement as being in "Good," "Fair," or "Poor" condition. Should the percentage of Interstate lane miles in any state rise above 5 percent "Poor," the state's flexibility in using certain federal funds is restricted. Specifically, CDOT would have to spend about \$130 million annually of some of its most flexible federal funds (National Highway Performance Program funds) on Interstate pavement until the minimum-condition standard is met. Nationwide, two states are currently at or above the 5 percent level. In Colorado, 3.9 percent of Interstate pavement was "Poor" in 2021.

In part to improve the condition of Colorado's Interstate pavement, the Transportation Commission in December 2022 approved \$24 million to fund various pavement initiatives. These funds included \$10 million for strategic pavement maintenance; an additional \$10 million to address Interstate pavement rated "Poor;" and \$4 million to address roughness/complaints on Interstate 70 near the Colorado and Kansas border.

Separately, the Commission has adopted "planning budgets" for CDOT's asset management program for fiscal years 2024-25, 2025-26, and 2026-27. The Surface Treatments budgets for these years includes funds reserved specifically to address "Poor" Interstates, including \$3.4 million in fiscal year 2024-25; \$7.4 million for fiscal year 2025-26; and another \$7.4 million for fiscal year 2026-27.

CDOT's Executive Director in late 2022 continued this effort to improve Interstate pavement by directing staff to refine a list of projects that most effectively reduce CDOT's "Poor" Interstate pavement inventory, and to shift projects and identify funds to accommodate those projects where appropriate.

Proposed and Existing Projects

Staff has identified nine key projects that will address "Poor" Interstates. Table 1 below shows the locations of these potential projects, as well as the type of treatment recommended by staff. Completing these projects would address about 58 lane miles of "Poor" Interstate pavement. Staff estimates completing these projects would cost roughly \$183.6 million. However, about \$121.6 million has already been identified for these projects from CDOT's Surface Treatment program and the Department's 10-Year Plan.

Table 1: Proposed Strategic Projects to Address "Poor" Interstate Pavement

Region	Interstate	Begin Milepost	End Milepost	Description of Region Recommended Treatment	Year of Delivery
1	I-25 in Denver	208.8	213.4	Minor Rehab and Ramp Rehab	2025
1	Intersection of East I-70 and E-470 near Aurora	287.9	290.1	Recon/Minor Rehab Hybrid	2025/2026
2	I-25 near the New Mexico Border	0	7.5	Major Rehab	2026
2	I-25 near Trinidad	14	26.6	Minor Rehab	2025
2	I-25 near Colorado City	69.5	74.5	Minor Rehab	2024
2	I-25 in Pueblo	92	102.6	Minor Rehab and PCCP Repairs	2024
4	I-76 near Sterling	133	149.3	Slab replacement & Diamond Grind	2024
4	I-25 near Fort Collins	270	282	Slab replacement & Diamond Grind	2024
4	I-70 near Seibert	402.3	406.9	Major Rehab	2025

Additionally, staff has identified existing/planned projects that are addressing some of the additional "Poor" Interstate inventory. These projects are shown in Table 2 and will address about 30 lane miles of "Poor" Interstate

pavement. Projects in Table 2 already have identified funding, with an estimated cost of about \$47.7 million. These projects are anticipated to be completed in calendar year 2023.

Table 2: Existing and Planned Projects that Address "Poor" Interstate Pavement

Region	Interstate	Begin Milepost	End Milepost	Description of Region Recommended Treatment	Year of Delivery
3	I-70 in Rifle	86.5	97	Slab Replacement & Diamond Grind	2023
4	I-76 near Sterling	128	133	Slab Replacement & Diamond Grind	2022
4	I-25 in Fort Collins	267.9	268.3	Concrete Reconstruction	2023
4	I-70 near Kansas Border	438.8	449.6	HMA Overlay WB	2023

Together, the projects in Tables 1 and 2 are expected to reduce the current "Poor" Interstate inventory from about 143 lane miles to about 55 lane miles. However, readers should note that these values do not account for any additional pavement that may fall into "Poor" in the coming years.

Virtually all of the projects above will not be started until the construction season of 2023, at the earliest. Table 3 shows a recently completed, highly cost-effective project on Interstate 76 near Fort Morgan that was delivered in 2022. Staff estimates the \$2.4 million project eliminated about 66 lane miles of "Poor" pavement.

Table 3: Recently Completed Project to Address "Poor" Interstate Pavement

Region	Interstate	Begin Milepost	End Milepost	Description of Region Recommended Treatment	Year of Delivery
4	I-76 near Fort Morgan	50	74	Diamond Grind	2022

Funding Gap

The total cost of the proposed, planned and existing Interstate pavement projects is estimated at about \$233.7 million. While existing, planned and completed projects already have identified funding, only about \$121.6 million of the \$183.6 million list of proposed strategic projects has identified funding from CDOT's Surface Treatment Program or the Department's 10-Year Plan.

This leaves a gap of about \$62.0 million. Funds recently approved by the Transportation Commission in 2022—namely \$10 million from redistribution funds for "Poor" Interstate pavement and \$14.8 million from recently adopted fiscal year 2025-26 and 2026-27 Surface Treatment funds—can fund \$24.8 million of this gap, leaving an estimated shortfall of \$37.2 million.

Next Steps

The \$37.2 million shortfall does not need to be funded in one tranche. Based on the planned delivery years of the proposed projects, funding could be distributed over three fiscal years in smaller increments. Staff anticipates the funding shortfall will be filled through future federal "redistribution" funds. Should redistribution funds be unavailable in the needed year(s) of delivery, staff may propose borrowing the funds from future planning budgets for CDOT's asset classes, and repaying the asset classes once additional redistribution funds become available.

Additionally, while projects described in this presentation will go far in addressing Colorado's "Poor" Interstates, they won't prevent additional segments from becoming "Poor." For example, the recently completed project identified in Table 3 would have reduced the percentage of Colorado's Interstates in "Poor" condition to 2 percent in 2022, but "new" "Poor" pavement pushed the amount to 3.6 percent instead, according to current staff 19

estimates. This jump—an 80 percent increase—points to a need for ongoing additional funding and future program changes. Staff will be working on implementing enhancements to the Surface Treatment program to focus more on Interstate pavement condition. In addition, staff will highlight the need for funding "Poor" Interstates annually as the Commission considers the best use of federal redistribution dollars or asset management funds.

ITS FIBER PROGRAM

TO: Transportation Commission

CC: Shoshana Lew, CDOT Executive Director Herman Stockinger, Deputy Executive Director; John Lorme, Division of

Maintenance & Operations Director, Deputy Director of Operations Bob Fifer

FROM: Allie Axley, Intelligent Transportation Systems Branch Manager DATE:

February 2023

SUBJECT: CDOT's ITS Fiber Program

Purpose

To provide background information on CDOT's ITS Fiber Program, how fiber fits within the ITS Branch, how the fiber asset has evolved, how we partner and share fiber assets and ROW access, and what efforts we are currently working on to improve our processes.

Action

No action at this time, this memo is Informational only.

Background

For over 25 years, CDOT has been installing fiber optics to improve highway operations, situational awareness, and safety. CDOT fiber is currently installed along more than 1,600 miles of state maintained highways, for the purpose of improving system reliability and user safety. As vehicle volumes rapidly increase, it is important the CDOT leverage fiber optic technology to monitor, detect and respond to on highway emergencies (incidents, natural disasters and weather events).

In addition, since the beginning of the COVID-19 pandemic, there has been unprecedented demand on broadband, which relies on fiber infrastructure. Many private and public entities look to CDOT to leverage existing state owned fiber via dark fiber leases and/or wish to utilize CDOT ROW to deploy wireline and wireless facilities.

In February 2022, the Governor issued Executive Order D 2022 009 (restated in June in EO D 2022 023) and Senate Bill 22-083, Accelerating Broadband Deployment in Colorado. This Executive Order and Senate Bill directed CDOT to make improvements to its dark fiber lease and right of way program.

In this informational presentation, we will explain how fiber fits within CDOT, how we currently lease and provide ROW access for the deployment of broadband and how we are working on improvements to simplify and continuously improve our processes to support the DOT's mission and the Governor's Executive Order.

Next Steps

ITS will continue to focus on process improvements and plans to conduct a workshop with the TC in March 2023 to share an improved fee based structure for ROW access and will seek TC approval for the fee structure in April 2023. This TC action will further define the process in C.R.S 43-1-1204 (III).

Transportation TPR Meeting NEXT MEETING NOTICE TPR meeting May 11, 2023 VIRTUAL From 10am to NOON