



**Board of Directors Meeting
August 25, 2022
12:00 to 3:00 p.m.
Region 10 Conference Room**

Join Zoom Meeting
<https://us06web.zoom.us/j/84145468326?from=addon>
Meeting ID: 841 4546 8326
One tap mobile
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- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes July 2022**
- 4) **Discussion ITEMS:**
 - a. **Olathe RISE Construction Contract**
 - b. **Employee Handbook Approval**
 - c. **Audit Engagement Letter Approval**
- 5) **REPORTS**
 - a. **Executive Director/Financial Report**– Michelle Haynes
 - b. **Small Business Resource Center**- Nancy Murphy
 - c. **Business Loan Fund**-Dan Scinto
 - **Charge Off of Bad Debt**
 - **USDA IRP Discussion**
 - d. **Community Development**-Trish Thibodo
 - **Visitor Information from Data Contractor**
 - e. **Community Living Services** – Eva Veitch
 - **Approval for Sole Source for Consumer Directed Care Contract**
 - f. **Regional Broadband**-Corey Bryndal
 - g. **Gunnison Valley Transportation Region Committee**- Vince Rogalski
- 6) **NEXT MEETINGS**
 - a. Executive Committee: MOVED TO Sept 29, 2022, 1 – 3 p.m.
 - **50th Anniversary Celebration; Remington’s at the Bridges Sept 29 4-6 p.m.**
 - b. Board of Directors Meeting: TBD Noon-3 p.m.
 - c. BLF Committee: TBD 10 a.m.
 - d. AAA Regional Advisory Committee: TBD
 - e. Gunnison Valley Transportation Planning Region: October 13, 10 a.m.
- 7) **ADJOURNMENT**



1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:04pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Trish Thibodo (Community Development), Eva Veitch (Community Living Services), Nancy Murphy (Small Business Resource Center), Dan Scinto (Business Loan Fund), Corey Bryndal (Broadband Project Director), Courtney Rodwell (Program & Office Assistant)
 - b. **Board Members:** Roland Mason (Past Chair, Gunnison County), Kris Holstrom (Chair, San Miguel County), Jon Waschbusch (Treasurer, Montrose County), Elyse Ackerman-Casselberry (City of Delta), Mary Bachran (Town of Paonia), Ben Tisdell (Ouray County), Roger Rash (Montrose County), Dave Frank (City of Montrose), Michael Bacani (Town of Mt Crested Butte), Kristie Borchers (Hinsdale County) Linda Riba (Montrose County) Vince Rogalski (GVTPR), Dana Hlavac (DOLA), Greg Sund (Town of Mt. Crested Butte)
2. **APPROVAL OF AGENDA**
 - a. Additions/Changes
 - i. DOLA Update

Motion to approve agenda: M/S: Roger Rash/Roland Mason as accepted. None opposed.
3. **APPROVAL OF MINUTES for June 23, 2022, Board Meeting**
 - a. **Correction:** Add Roger Rash to the Attendance list.

Motion to approve: M/S: Roger Rash/Ben Tisdell as accepted with addition. None opposed.
4. **Business Items:**
 - a. DOLA Update from Dana Hlavac
 - i. Energy Impact Application cycle Aug 1st-Sept 1st
 1. Minimum 1-1 match
 2. Expect 2 more cycles next year.
 - ii. New programs will be out on September 1st.
 - b. Employee Handbook DRAFT
 - i. We have not updated the personnel policies/handbook since 2012 and today a draft is presented for review.
 - ii. We had discussion about some items in the handbook so that changes can be made and a final draft presented to the board for approval at the August meeting. Discussion items included:
 1. Page 6/7 Employment: We added detailed information about equity and diversity as many of the grants that we have been applying for are requesting these policies.
 2. Page 8 Employment Classifications: working on exempt/non-exempt classifications
 3. Page 10 Relatives: Old policy said no employee relatives would be hired. We have changed that policy here.
 - a. Dave & Ben: With the current labor/employment challenges we don't want to leave anyone out.
 4. Page 13: Pay Adjustments are approved by the board. We like to keep in mind that we are guided by a board.
 5. Page 14: Performance Evaluations: noted at least an annual evaluation. We tend to use more of a conversation format.
 6. Page 13: Expense Reimbursement is more detailed
 7. Page 13: Advances or Loans: looking at how we can address that on a case-by-case basis; we may not include in the final version.
 8. Page 15: Holidays we have previously had discussion on adding Juneteenth.
 - a. Kris/Ben/Roland: give management flexibility to adjust holidays based on different factors (the way the year falls, if the holiday is in the middle of the week, if a new national holiday is created).
 - b. Greg: We have floating holidays but we you can only float it to the holiday on the day of or after.

9. Page 16: Sick Leave: We kept our calculation as it is for now: about 12 days a year. They can accrue up to 480 hrs. (12 Weeks) of sick leave.
 - a. We did not put in the new Colorado Family Leave Act
 - b. Change that you can take a minimum sick leave of an hour rather than of 15 minutes.
 - c. Public Health Emergency Leave added and is based on the state law/guidelines.
10. Benefits
 - a. First of the month following the date of hire. We are reviewing to make sure this agrees with our plan documents.
11. Leaves of Absence: Standard
12. Health & Safety: In our previous policy we had a designated smoking spot and we have changed that to be a nonsmoking facility.
13. We do allow moonlighting if it is reported to management and approved by management, and it does not conflict with their current work.
14. Telecommuting is new, it was not in the old policy. We have added what the expectations are for telecommuting.
 - a. Greg Sund: Mt CB defines a home-base, with no travel within a certain distance.
15. Adding Whistleblowing to be compliant with 990.
16. Social Media use, Cybersecurity training guidelines have been added.
17. General Conduct & Behavior:
 - a. Page 35: Employees of R10 are encouraged to engage in political activities, however the Region 10 facility will not be a place to conduct that.
18. Comments submitted by August 15th.

5. Reports:

- a. **Executive Director/Financial Report** – Michelle Haynes
 - i. No concerns about financials
 1. YTD Income is on target
 - ii. Construction on the new building we do not anticipate starting until Nov/Dec.
 - iii. Infrastructure Position: New potential position to help communities access funding with the new IJA funds.
 1. We have heard from you all that Water Topics is important.
 2. Grant Specialist position description is included however, we have had discussion about having a more general project management position.
 3. \$70,000 salary and \$30,00 fringe. Do we want to use some of our internal revenues to attract a higher caliber candidate for the position.
 4. Kris: Water is needed in San Miguel, Ben: River District Grant Fund is accessible to our communities, it may be possible to combine. Roland: Gunnison County, all our current staff cannot take on side projects right now. There is a benefit to having someone who knows what funding is available and knows our community needs.
 5. What does the board think about the Salary of \$70,000? Are you interest in us pursuing additional funding for a higher salary. Kris, yes if there is a very well qualified candidate, I think it would be beneficial to the position.
 - iv. Made an offer for the Entrepreneurial Manager and she accepted the offer and will be starting next month.
 - v. 50th Anniversary:
 1. September 29th would be okay for the Board of Directors meeting prior to the celebration.
- b. **Small Business Resource Center** – Nancy Murphy
 - i. Held 3rd quarter SBRC Advisory Committee Meeting – Spanish Language program, Delta, Montrose & Gunnison are the most interested in them currently.
 - ii. Ann Bradford joining as Entrepreneur Manager on Monday August 22nd.
 - iii. We will hold Gunnison Satellite office grand opening on Tuesday Sept 13th
 - iv. State of CO [sales tax relief](#) for restaurants, food trucks, caterers, etc. for July, August & September.
- c. **Business Loan Fund** – Dan Scinto
 - i. 1 Loan in Gunnison closed this month
 - ii. Amendment to CDBG
 - iii. Small Business Administration Technical Assistance Highlights
 1. Talking to a retailer who was down 60% month over month, they are saying there is a switch in consumer sentiment
 2. Subcontractor on typically larger projects, a lot of change orders coming down on housing projects, downsized or canceled.

3. Assisting with a lodging facility in downtown Montrose. We have requested an extension from Montrose County for the CDBG
- iv. SBA Annual Review is complete, everything on the report was positive.
- v. State of the economy: Feds made some monetary moves that will affect our loan fund. Wall Street Journal Prime plus 1%. We cannot control what the feds do. We will be closing future loans at 6.5%

d. **Community Development** – Trish Thibodo

- i. We received a grant from the Gates Family Foundation for \$50,000 for the Olathe Innovation Center
- ii. Attended NADO conference last week. National Association of Development Organizations
 1. Staffing & Retention
 2. Board Engagement
 3. Data
- iii. Housing Data meta-analysis will hopefully be presented at October meeting.
- iv. Central San Juan Roadmap moving towards some implementation
- v. Delta County employee training for soft skills in partnership with TCR. Addressing quality employee trainings.
- vi. **Action Item:** Enterprise Zone Contribution Projects
 1. Valley Housing Fund – Gunnison County – Capital Campaign | Workforce Housing

Motion to approve Valley Housing Fund to apply for EZCP : M/S: Jim Gelwicks/Ben Tisdal as accepted. None opposed

2. Egyptian Theater - City of Delta – Capital Campaign | Community Facility/Tourist Attraction
 - a. Nonprofit has purchased it and is planning on having movies and live performances.

Motion to approve Egyptian Theater to apply for EZCP : M/S: Roland Mason/Elyse Ackerman Casselberry as accepted. None opposed

3. Valley Food Partnership – Delta/Montrose Counties - Business Assistance
 - a. Connecting buyers to local producers. They have several programs for new/beginning farmers.

Motion to approve Valley Food Partnership: M/S: Roger Rash/Jim Gelwicks as accepted. None opposed.

e. **Community Living Services** – Eva Veitch

- i. Community Conversations – have 16 of those scheduled over the next couple of months. If you are interested in the one for your community reach out to Eva.
- ii. Hybrid call set up for the 4th for the Board, and one on September 26th at our office.
- iii. CASOA Survey: Statewide survey for older adults will have a postcard sent out in the mail and then there will be an online option. Please fill these out if you get one.
- iv. 209 Active Volunteers in the RSVP program
- v. Application will be submitted for Senate Bill 290

f. **Broadband** – Corey Bryndal

- i. The Lake City project is moving forward. Partners Gunnison County Electric and Visionary Broadband.
- ii. Received an expansion grant for equipment for the fiber along I-70 and south to Durango/Cortez
- iii. In Durango, we did a presentation for Club 20 on the Broadband project and expansion
- iv. In Telluride, close to activating a Dark Fiber link and will allow greater capacity and redundancy.
- v. Discussion with TMV to leverage existing assets to help create a first responder network with redundancy between fire stations and other areas.
- vi. Gunnison County, met with stakeholders about priorities and permanent solutions.
- vii. Garfield and Mesa County, 11 CNLs are in the process of being built there. Those sites give us redundancy and capacity. 8 are funded through DOLA and the others are working on funding.
- viii. Joined Front Range Gigapop: collaborating with higher education services.
- ix. Southwest: develop a CNL in the old post office building downtown in
- x. Submitted a letter of intent to the state for 3 projects that we are looking at in the future.
 1. Backbone Completion
 2. ISPs to build new fiber to 1000 underserved homes (per ISP)
 3. Kebler Pass to Crested Butte

- g. **Gunnison Valley Transportation Region Committee – Vince Rogalski**
 - i. July 14th the GVTPR discussed \$6million MMOF funding opportunities for 8 applications and 10 different projects.
 - 1. Awarded all the projects even though the ask was for \$120,000 more than the allotted.
 - 2. One of the applicants was able to reduce their project by \$50,000 and then All Points Travel was willing to reduce their award by \$70,000 to allow all the projects to be funded and the idea is that they will receive the first \$70,000 of the next round of MMOF Funding. Which will be for \$160,000 for FY 2024
 - ii. Greenhouse Gases are trying to finish up their rules. Affects MDOs and rural areas through any projects that CDOT is doing.
 - iii. STAC Meeting we talked about Electric Vehicle Infrastructure.
 - 1. Charging Stations and putting in Level 2 or Level 3 chargers. Level 2 gives you about 2-5 miles more for each hour of charging, Level 3 gives you about 150+ miles per hour of charging.
 - 2. When we think about infrastructure and adding charging stations, we need to think about how many our communities can accommodate.
 - iv. Grants that are being applied for:
 - 1. Montrose Multimodal Transit Center – All Points Transit
 - 2. Mountain Express Bus Storage Maintenance Station
 - v. When the Canyon is finished (anticipated July of 2023) with the alternating closures.
 - 1. Stakeholders meeting next Wednesday August 3rd 4.-5pm
 - vi. Working on Hwy 92, overlay between Hotchkiss & Crawford

6. **Next Meeting:**

- a. Board Meeting, August 25th, 12pm-3pm – Hybrid Option

7. **Meeting adjourned**

Balance Sheet by Category

Region 10
 Period Ending: 6/30/2022
 Format: 1 Region 10 Balance Sheet

Run Date: 8/18/22
 Run Time: 2:44:10 pm
 Page 1 of 1

Assets:

Region 10 Cash	1,121,889.84
BLF Cash	495,867.15
SBA Cash	612,969.56
Prepaid Expenses	9,052.50
Loans Receivable	2,547,802.37
Allowance for Doubtful Accounts	(178,726.12)
AAA Receivables	314,997.65
Grants Receivable	244,546.17
Other Receivables	105,021.16
Building and Land	1,090,131.29
Construction in Progress	7,715.00
Broadband Assets	12,577,014.50
Furniture and Fixtures	14,461.15
Accumulated Depreciation	(2,347,997.24)

Assets:	\$16,614,744.98
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Liabilities:

Accounts Payable	347,722.29
Accrued Leave	34,767.49
Payroll Benefits Payable	18,807.40
Deferred Revenue	10,191.14
Other Liabilities	4,225.87
Alpine LOC	508,265.60
SBA Loan	1,229,987.24
Cost Allocation Control	25,163.87

Liabilities:	\$2,179,130.90
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Equity:

Enterprize Zone	(8,754.79)
Community Development	56,499.79
Transportation and Transit	33,115.20
Olathe RISE	2,630.90
Area Agency on Aging Projects	332,198.85
BLF Projects	674,737.66
Small Business Resource Center	4,009.16
Regional Broadband	241,454.95
Unrestricted Net Assets	(174,557.62)
RLF Retained Earnings	13,274,279.98

Equity:	\$14,435,614.08
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Total Liabilities and Equity	\$16,614,744.98
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Balance:	\$0.00
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Region 10 Agencywide Line Item Revenues and Expenditures

Period: 7/1/2021 to 6/30/2022

Code	Description	Budget	Current	YTD	Un/Over	% Bud
Revenues						
40000	EZ Admin Grant	21,000.00	5,993.42	25,751.42	4,751.42	123%
40100	EDA Grant	315,000.00	19,833.33	246,374.57	(68,625.43)	78%
40110	USDA RBDG	0.00	0.00	(0.73)	0.73	0%
40120	USDA CFTA	0.00	6,000.00	24,681.93	24,681.93	0%
40200	AAA Admin Fed	70,285.00	5,857.37	63,455.60	(6,829.40)	0%
40210	AAA Admin State	97,045.00	8,087.00	97,044.00	(1.00)	100%
40400	CDOT Annual Grant	30,000.00	6,730.00	29,148.60	(851.40)	97%
40800	DOLA - Community Development Grant	170,000.00	21,093.33	107,902.02	(62,097.98)	63%
40850	Regional Broadband Capital	0.00	19,882.08	34,282.08	34,282.08	0%
40860	Broadband Service Income	360,000.00	14,485.05	175,920.60	(184,079.40)	49%
40900	AAA Program Income	1,800.00	1,166.67	14,480.04	12,680.04	804%
41200	AAA State Caregiver Match	0.00	0.00	0.00	0.00	0%
41400	AAA NSIP Fed	40,000.00	23,428.38	38,426.79	(1,573.21)	96%
42000	Member Dues	102,000.00	9,575.25	103,839.53	1,839.53	102%
42500	AAA Fed Funding	1,485,255.00	95,526.49	779,878.72	(705,376.28)	53%
42700	Transportation Assessments	25,770.00	2,154.00	25,848.00	78.00	100%
43000	AAA Program State	878,500.00	48,946.56	955,021.99	76,521.99	109%
43100	Small Business Resource Center Fundi	12,500.00	10,000.00	28,000.00	15,500.00	224%
43150	SBRC - Tuition Fee Income	17,500.00	1,061.44	2,998.87	(14,501.13)	17%
43200	SBDC Program Income	0.00	5,000.00	5,075.00	5,075.00	0%
43227	SBDC Grant Income	122,000.00	34,853.68	226,721.75	104,721.75	186%
43360	Energize Grant Funds	0.00	25,000.00	443,332.50	443,332.50	0%
43400	AAA Assessments	31,600.00	2,682.00	32,184.00	584.00	102%
43600	ADRC Revenue	0.00	0.00	12,955.00	12,955.00	0%
43700	Tuition	0.00	0.00	100.00	100.00	0%
45000	Bank Interest Earned	0.00	12.23	119.91	119.91	0%
45800	EZ Contribution Fees	22,000.00	208.59	24,918.73	2,918.73	113%
45910	EZ Tax Administrative Fee	0.00	55.50	55.50	55.50	0%
46000	Local Donations	0.00	0.00	2,776.50	2,776.50	0%
47000	Other AAA Revenue	41,480.00	0.00	0.00	(41,480.00)	0%
48000	AAA Local Donations	0.00	0.00	375.00	375.00	0%
48050	Other Income	0.00	2,517.52	103,229.07	103,229.07	0%
48100	Other CLS Grants	74,000.00	13,000.00	119,550.00	45,550.00	162%
48200	SHIP Grant	16,000.00	1,625.00	21,307.33	5,307.33	133%
48300	MIPPA Grant	0.00	0.00	1,305.03	1,305.03	0%
48400	RSVP Grant	300,000.00	29,420.53	189,342.60	(110,657.40)	63%
49100	Loan Interest	140,000.00	2,519.36	23,358.54	(27,993.78)	17%
49110	Loan Interest-CDBG #6	0.00	1,234.15	11,448.59	0.00	0%
49115	Loan Interest Rural BLF Statewide	0.00	389.84	5,096.51	0.00	0%
49130	Loan Interest-SBA II #5303545000	0.00	424.69	6,150.95	0.00	0%
49140	Loan Interest-SBA III # 9325495008	0.00	1,353.54	9,166.49	0.00	0%
49150	Loan Interest-SBA IV # 2489697006	0.00	2,143.58	17,445.23	0.00	0%
49155	SBA Loan V Interest Income	0.00	1,033.79	12,512.83	0.00	0%
49156	SBA VI Interest Income	0.00	753.72	4,169.71	0.00	0%
49160	Loan Interest-CDBG #8	0.00	2,445.00	22,657.37	0.00	0%
49200	Loan Fees	7,200.00	2,086.00	7,480.00	280.00	104%
49210	Loan Administrative Fees	6,000.00	0.00	3,808.00	(2,192.00)	63%
49300	Late Fees/Penalties	240.00	244.54	1,136.18	896.18	473%
49400	Loan Recovery Revenue	0.00	0.00	45,198.98	45,198.98	0%
49500	CDBG Administration	19,200.00	11,360.00	27,280.00	8,080.00	142%
49600	SBA Technical Assistance Grant	281,000.00	35,041.50	174,399.43	(106,600.57)	62%
49700	CDBG Grant Funds	120,000.00	71,000.00	170,500.00	50,500.00	142%
	Revenues	4,807,375.00	546,225.13	4,478,210.76	(329,162.78)	93%

Region 10 Agencywide Line Item Revenues and Expenditures

Period: 7/1/2021 to 6/30/2022

Code	Description	Budget	Current	YTD	Un/Over	% Bud
Expenses						
50000	SALARIES	1,038,250.00	105,292.96	1,069,144.49	30,894.49	103%
50500	FRINGE BENEFITS	323,819.00	24,084.53	228,371.29	(95,447.71)	71%
52000	Meetings & Travel Expenses	65,800.00	17,360.26	75,485.25	9,685.25	115%
52100	Broadband Service	58,000.00	1,968.42	34,222.20	(23,777.80)	59%
52400	Taxes, Licenses & Fees	180.00	27.90	102.90	(77.10)	57%
52700	Telephone/Fax	10,000.00	623.00	4,717.73	(5,282.27)	47%
53000	Rent	22,800.00	1,012.00	15,252.00	(7,548.00)	67%
53300	Background and Security Verification	0.00	190.00	1,120.75	1,120.75	#DIV/0!
53500	Copies	0.00	0.00	257.28	257.28	#DIV/0!
53600	Postage & Shipping	4,200.00	350.92	3,211.83	(988.17)	76%
53650	Educational Supplies	6,000.00	179.00	4,533.74	(1,466.26)	76%
53700	Printing & Supplies	42,600.00	893.39	30,145.51	(12,454.49)	71%
53800	DOLA - Community Development Pass	70,000.00	0.00	0.00	(70,000.00)	0%
53900	Software - Finance	6,000.00	284.50	3,065.69	(2,934.31)	51%
53910	Software - Miscellaneous	40,800.00	192.34	21,486.44	(19,313.56)	53%
53920	Internet - COGS	60,000.00	2,391.00	6,354.16	(53,645.84)	11%
53930	Web Hosting & Design	3,600.00	1,485.81	3,493.62	(106.38)	97%
53940	Computer Repair & Maintenance	9,600.00	0.00	6,591.37	(3,008.63)	69%
53950	Broadband Network Management	18,600.00	1,550.00	18,600.00	0.00	100%
54000	Dues & Subscriptions	16,800.00	(221.01)	20,410.21	3,610.21	121%
54900	Consulting Fees	244,000.00	6,914.50	49,253.81	(194,746.19)	20%
55000	Contractual Services	193,500.00	19,431.19	160,765.88	(32,734.12)	83%
55100	Legal Fees	7,200.00	678.00	7,540.68	340.68	105%
55200	Audit & Accounting	16,000.00	209.58	18,752.17	2,752.17	117%
55300	Recruitment & Retention	1,200.00	582.34	8,256.56	7,056.56	688%
55350	Donations & Sponsorships	7,500.00	0.00	1,600.00	(5,900.00)	21%
55600	Promotions	35,200.00	1,908.55	28,245.19	(6,954.81)	80%
56200	Bank Service Charges/Fees	240.00	0.00	124.92	(115.08)	52%
56300	Other Insurance	9,600.00	604.27	2,923.46	(6,676.54)	30%
58000	Depreciation Expense	584,000.00	36,088.07	433,056.84	(150,943.16)	74%
58400	Business Grant Distributions	0.00	25,000.00	535,127.40	535,127.40	0%
58500	Stipend	30,000.00	(7.95)	4,425.02	(25,574.98)	15%
59400	Equipment Rental, Repairs & Maintainer	2,400.00	2,720.00	2,720.00	320.00	113%
59600	Equipment & Furniture	12,600.00	34,915.20	56,875.33	44,275.33	451%
59800	Miscellaneous Expenses	0.00	0.00	373.89	373.89	0%
59850	Support From Unrestricted	0.00	0.00	325.00	325.00	0%
60100	Building Insurance	2,400.00	(906.52)	19,593.15	17,193.15	816%
60200	Building Maintenance & Repair	18,000.00	665.22	21,937.23	3,937.23	122%
60500	Building Loan Interest	0.00	903.12	903.12	903.12	0%
60600	Building Utilities	8,400.00	1,018.42	11,363.32	2,963.32	135%
61000	Building Rent & Misc Expenses	0.00	0.00	229.54	229.54	0%
71400	AAA NSIP Fed	41,000.00	0.00	0.00	(41,000.00)	0%
71500	AAA State Caregiver Match	0.00	0.00	0.00	0.00	0%
72500	AAA Fed Funding	1,170,875.00	86,740.39	774,936.68	(395,938.32)	66%
73000	AAA State Funding	958,024.00	91,637.34	844,944.89	(113,079.11)	88%
73600	ADRC Expenses	0.00	0.00	534.00	534.00	0%
78100	Other CLS Grants Expense	70,000.00	13,000.00	44,217.50	(25,782.50)	63%
92000	SBA Loan Interest	10,800.00	525.70	6,827.37	(3,972.63)	63%
92100	Loan Expenses	12,000.00	2,119.25	5,463.40	(6,536.60)	46%
92200	Bad Debt/Write Off	42,000.00	2,400.00	28,800.00	(13,200.00)	69%
92300	Loan Collection Expenses	0.00	0.00	347.50	347.50	0%
	Expenses	5,273,988.00	484,811.69	4,617,030.31	(656,957.69)	88%
	Balance	(466,613.00)	61,413.44	(138,819.55)	327,793.45	
	Less Depr	117,387.00	97,501.51	294,237.29		

Agencywide R&E by Category

Region 10

Period Ending: 6/30/2022

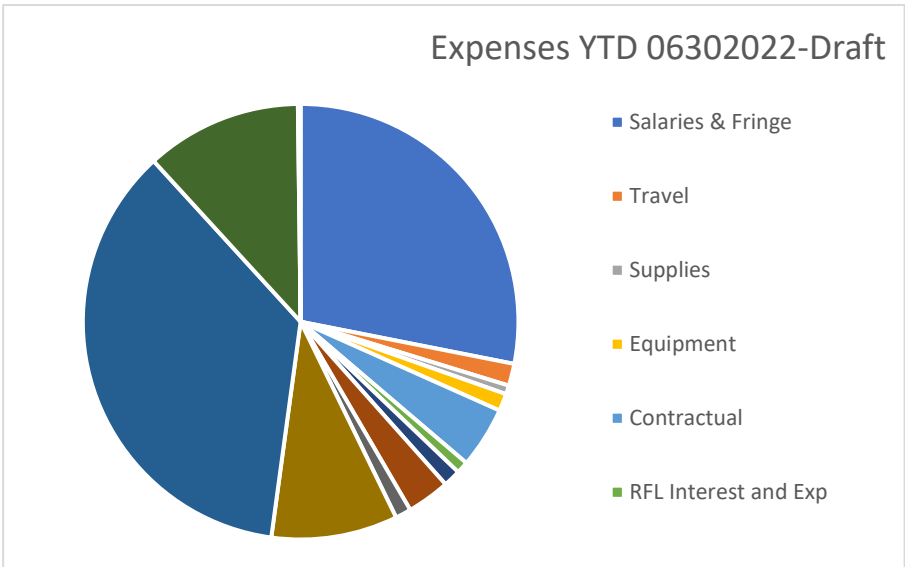
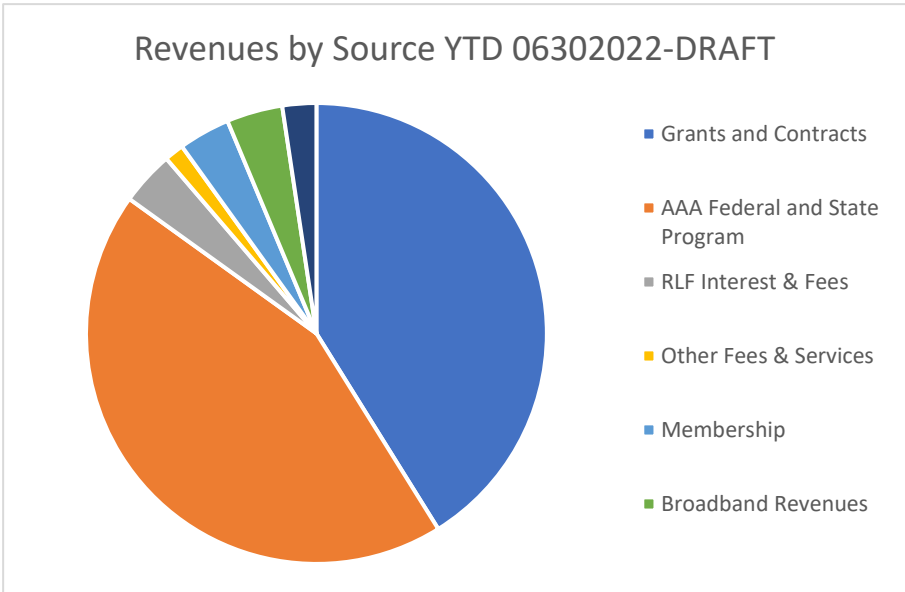
Format: 2 Region 10 Revenue and Expenditures

With Indirect Cost Detail

Revenues	YTD
Grants and Contracts	1,841,878.53
AAA Federal and State Program	1,961,262.14
RLF Interest & Fees	169,629.38
Other Fees & Services	61,092.60
Membership	161,871.53
Broadband Revenues	175,920.60
Other Revenue	106,555.98
Revenues	<u><u>4,478,210.76</u></u>

Expenses	
Salaries & Fringe	1,297,515.78
Travel	75,588.15
Supplies	30,145.51
Equipment	59,595.33
Contractual	210,019.69
RFL Interest and Exp	41,438.27
Broadband Expenses	59,176.36
General Expense	147,423.79
Building Expenditures	54,026.36
Depreciation	433,056.84
Contracted Direct Service	1,664,633.07
Business/Other Direct Grants	535,127.40
Other Expenses	9,283.76
Expenses	<u><u>4,617,030.31</u></u>

Agency Balance **(138,819.55)**

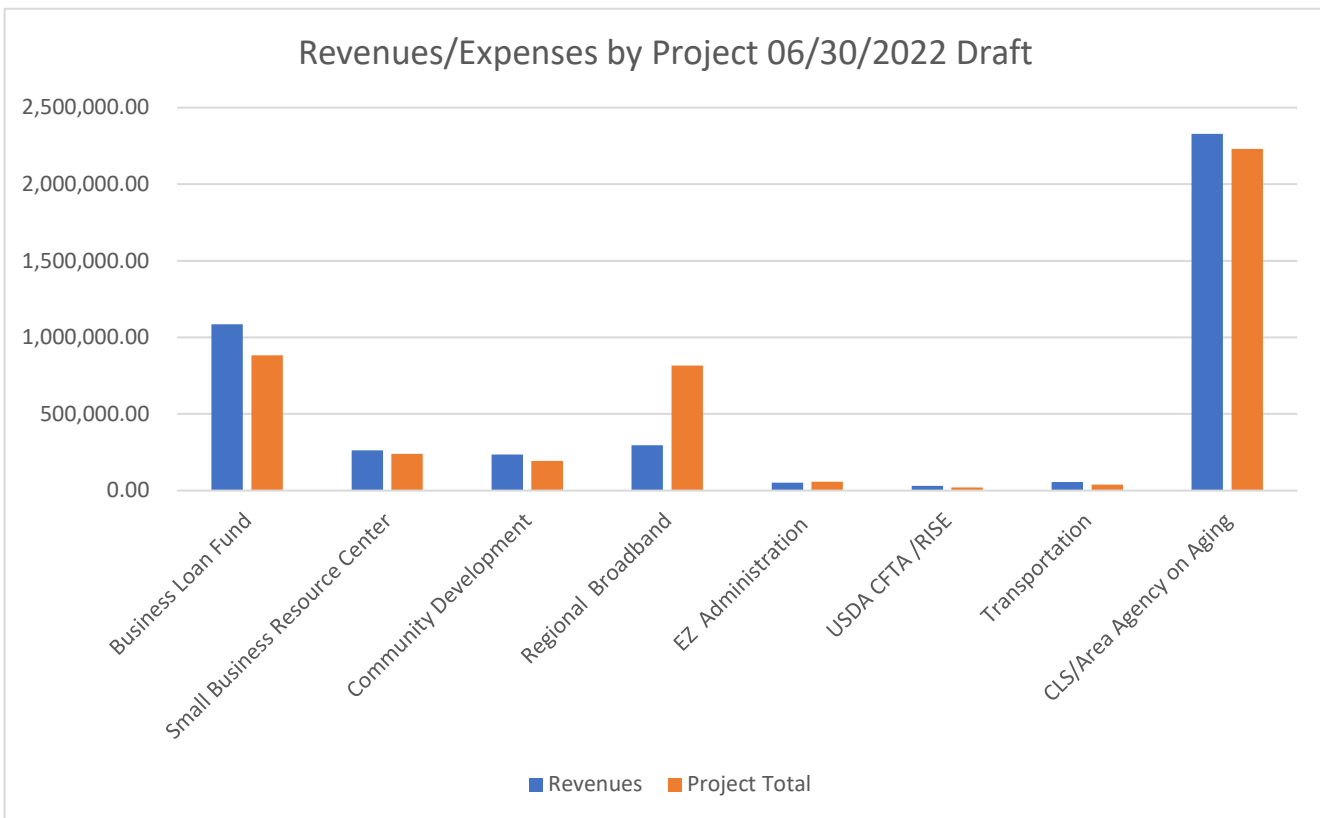


Region 10 Project Financial Report

Period Ending: 6/30/2022

Page 1 of 1

Description	Revenues	Project Total	Balance
Business Loan Fund	1,085,236.75	883,080.67	202,156.08
Small Business Resource Center	262,805.04	239,872.21	22,932.83
Community Development	235,383.80	192,942.07	42,441.73
Regional Broadband	297,011.37	816,852.98	(519,841.61)
EZ Administration	50,725.65	58,976.77	(8,251.12)
USDA CFTA /RISE	29,885.96	20,421.67	9,464.29
Transportation	54,996.60	39,297.84	15,698.76
CLS/Area Agency on Aging	2,328,193.62	2,231,614.14	96,579.48
Totals:	4,344,238.79	4,483,058.35	(138,819.56)





Executive Director Update August 2022

- Olathe remodel project-architect completed 30% design. Asbestos abatement was completed. Estimated start mid-August 2022, with 20 weeks construction. Project is approximately \$200,000 over budgeted and grant numbers. The team has worked to reduce costs and is looking for additional funding.
 - Action: Need board approval to proceed with contract.
- Update of the employee manual (last update was 2012) was reviewed by the Executive Committee in July.
 - Action: Final approval/ratification by Board.
- Received Engagement Letter for Fiscal Audit with same auditors (Chadwick, Steinkercher & Davis); tentatively scheduled week of Oct 15.
 - Action: Approve Engagement Letter
- Contractor is receiving bids from sub-contractors for final estimate for addition/remodel at 145 S Cascade building.
- Planning for 50th Anniversary event: **Scheduled for Sept 29 4-6 p.m. at Bridges/Remington's. BOD meeting will be moved to Sept 29 prior to the event.**
- Waiting on contract from state for Project Manager position. Will open and begin recruitment when we have notice to proceed.
- Setting up meeting with WAPA (currently Sept 20) to discuss fiber access. Working with BB Director on project financial sustainability. Working with CDOT to determine if R10 can access fiber on the I-70 corridor.
- Out on vacation Aug 26-Sept 5

Stryker & Company Inc.
 236 S. Third St., #319
 Montrose, CO 81401
 (970)-964-4434 Phone

RISE Renovation Region 10 Olathe
Olathe Colorado

Based on drawings dated: 3/17/2022 & Current Site Conditions (as of 8/11)
 BLDG. SQ. FT. 7214

Division Scopes		Budget	Price Per SF	Item Description
1	General Conditions	\$ 166,373.15	\$ 23.06	Builders Risk, Bonding, Project Management, Site Supervision, permit/plan review-submitting of permits. Dumpsters, tip fees, porta toilet, cleaning, etc...
2	Existing Conditions	\$ 169,106.40	\$ 23.44	Asbestos Abatement, Demo of existing walls, flooring and other facades needing to be removed. Window removals.
5	Metals	\$ 4,320.00	\$ 0.60	Structural Steel Beam/Columns if needed
6	Woods, Plastics, and Composites	\$ 54,451.17	\$ 7.55	Interior wall framing, exterior opening framing, interior stairs, misc blocking and existing stud repair.
7	Thermal and Moisture Protection	\$ 23,652.00	\$ 3.28	Interior wall and ceiling insulation
8	Openings	\$ 79,650.00	\$ 11.04	New Ext Windows, New Storefront and interior doors. RR Mirrors
9	Finishes	\$ 140,184.00	\$ 19.43	Drywall, Painting, Carpet/LVT flooring, wall/floor tile, floor prep
10	Specialties	\$ 9,104.40	\$ 1.26	Corner guards, RR accessories, fire extinguishers.
11	Equipment	\$ 38,610.00	\$ 5.35	Walk in cooler/freezer, dishwasher, microwave
12	Furnishings	\$ 22,680.00	\$ 3.14	Melamine type cabinets with PL tops.
21	Fire Suppression	\$ -	\$ -	NOT INCLUDED
22	Plumbing	\$ 75,330.00	\$ 10.44	Per the site walk evaluation and subcontract narrative
23	HVAC	\$ 107,892.00	\$ 14.96	HVAC system for the office area and kitchen area work.
26	Electrical	\$ 144,720.00	\$ 20.06	Per the site walk evaluation and subcontract narrative
27	Communications	\$ 18,360.00	\$ 2.55	Estimated allowances for IT Cable ser
28	Electronic Safety & Security	\$ 38,502.00	\$ 5.34	Fire alarm system, video surveillance, security detection
31	Earthwork	\$ 22,680.00	\$ 3.14	Back of lot, site grading and gravel placement and concrete prep
32	Exterior Improvements	\$ 18,900.00	\$ 2.62	Misc site concrete
33	Site Utilities	\$ 33,210.00	\$ 4.60	Site utilities, electric, water, sewer/grease trap
Construction Cost Sub Total		\$ 1,167,725.12	\$ 161.87	
BONDING AND INSURANCE				Notes:
1	PAYMENT AND PERFORMANCE BONDS	\$ 10,357.20	\$ 1.44	Budget Allowance Included in Division 01 General Conditions
1	Builders Risk	\$ 2,173.50	\$ 0.30	Budget Allowance Included in Division 01 General Conditions
1	Professional Liability and /or Increased Liability Coverage	\$ -	\$ -	N/A
1	Additional warranty period (2yrs total)	\$ -	\$ -	N/A
**	OTHER CONSTRUCTION COSTS			Notes:
1	Building Permit	\$ 28,116.72	\$ 3.90	Budget Allowance Included in Division 01 General Conditions
1	Utility connection Fees	\$ -	\$ -	N/A
CONTRACTORS FEE		\$ 93,418.01	8.00%	
TOTAL CONTRACT AMOUNT		\$ 1,261,143.13		
Cost per Sq. Ft.		\$ 174.82		
Owners contingency for unforeseen conditions		\$ 63,057.16	5.00%	
TOTAL W/ SUGGESTED CONTINGENCY		\$ 1,324,200.29		
Cost per Sq. Ft.		\$ 183.56		
OPTIONS				
	Eliminate all Food Truck Services (ELECTRICAL)	\$ (14,000.00)		
	Eliminate all Food Truck Services (EARTHWORK)	\$ (16,750.00)		
	Eliminate all Food Truck Services (Back of House Concrete)	\$ (8,400.00)		
	Walk-in Cooler	\$ (30,000.00)		
	Appliance allowance	\$ (5,750.00)		
	HVAC - better knowledge post demo	\$ (5,000.00)		
	Framing and Demo - better knowledge post abatement	\$ (6,000.00)		
	Drywall Increase - Firm Number from Sub	\$ 5,500.00		
	Permit	\$ (28,116.72)		
	Builder's Risk	\$ (2,173.50)		
	Potential Savings	\$ (110,690.22)		
Potential Revised Contract Amount		\$ 1,150,452.91		

Funding Available:
 USDA + Match \$835,000
 DOLA REDI 80,000
 Gates Foundation 50,000

Total Committed for Construction:
\$965,000

SBRC Board Report

August 25, 2022

What's New

- Attended the state SBDC meeting in Salida the week of Aug 8. The Colorado SBDC has accepted applications and is in the process of hiring a new State Director. Our western slope collaboration group has expanded beyond Northwest and Central Mountain to include Grand Junction and Southwest SBDCs—everything from Vail to Durango!
- RISE Program Manager Ann Bradford started Mon, Aug 22
- Last month Callie, Sarah, and I hosted Kate Hopson, Lake City Chamber director, at our new location in Gunnison and gave her an overview of business services provided for Hinsdale and Gunnison counties.

Of Interest

- We, West Central SBDC, are participating in the **Foundations of Business technical assistance program** offered by the Minority Business Office. Completion of three tracks—legal formation, accounting/finance, and digital marketing/e-commerce—allows businesses to apply for small grants up to \$1,200. The program is limited to the first 400 businesses that apply.
- The **Small Business Legal Aid program** has expanded beyond COVID-impacted businesses. The program allows businesses with fewer than 20 employees to register with the SBDC to receive one hour of legal consulting per month, but specific areas cannot be repeated within the one-year period.

What's Coming Up

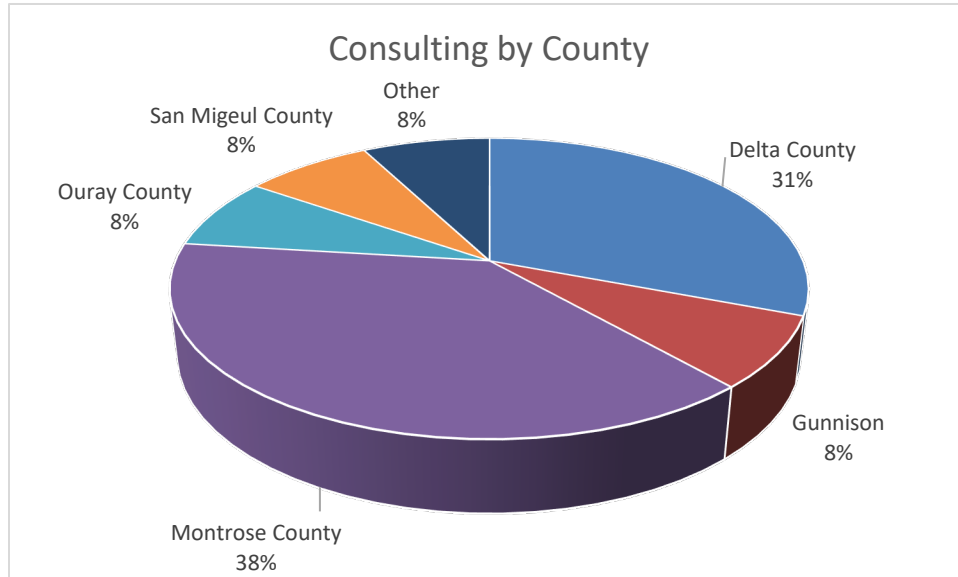
- **The Gunnison satellite office grand opening** is Tues, Sept 13, 4-6 p.m., 109 E Georgia, 81230
- Leading Edge Strategic Planning series starts Thurs, Sept 8 and runs every Thursday evening for 10 weeks, ending November 10.
- Workshops and Trainings
 - ✓ Finance Friday: The relationship between personal and business finance Fri, Aug 26 2:30-3:30 p.m.
 - ✓ Foodie Friday: Food Trucks, Fri, Sept 2, 9-10 a.m.
 - ✓ SmartStart: How to start a business, Thurs, Sept 8, noon- 2 p.m., \$35
 - ✓ Build Your Business Plan in a Day (2-part series online), Tues, Sept 20 and Thurs. Sept 22, 9 a.m.- noon, \$85
 - ✓ Thinking Ahead: Maximizing Cash Flow, Thurs, Sept 22, 11 a.m.- noon
 - ✓ Google: Get Your Business Online with Google Search and Maps, Sept 28, 10- 11 a.m.

What's Ongoing

- We have added six new on-demand trainings, which brings us to 14.
- SBDC Accreditation onsite audit is scheduled for the week of Sept 19.
- Ongoing: Online and on-demand program/training development
- Ongoing SBDC meetings—bi-weekly network meetings, monthly committee meeting (operations)
- Ongoing SBDC network collaboration and program development meetings- every two weeks
- Ongoing Region 10 initiative meetings— RISE grant advisory
- Ongoing Region 10 marketing meetings- PR, 50th Anniversary, Gunnison Open House, Ann Bradford
- Ongoing website updates
- One-off client meetings

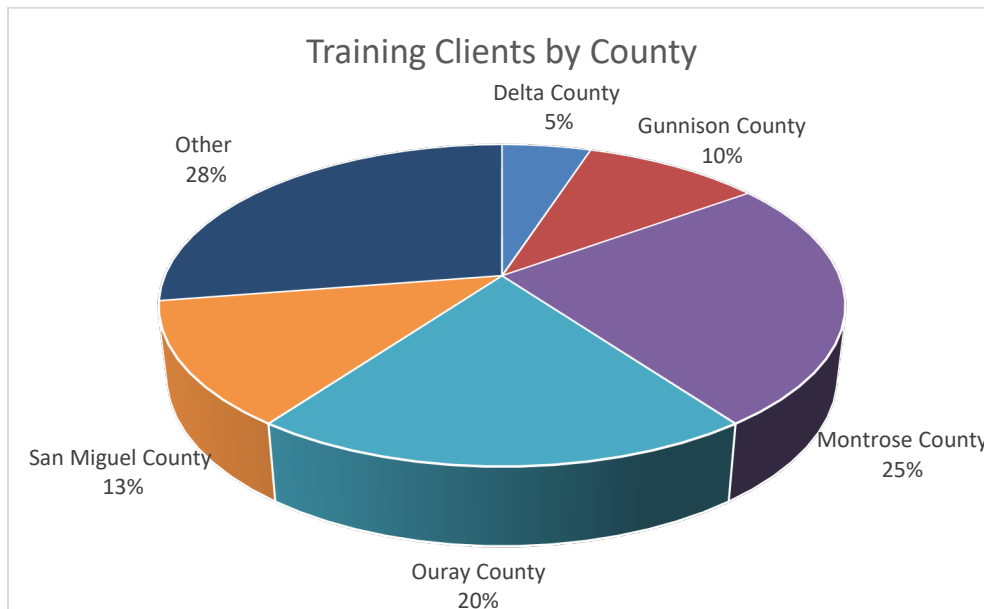
July Consulting

2022	Clients	Sessions	Hours	Satisfaction
July	13	18	35	5/5



July Trainings

2022	Attendees	Workshops	Hours	Satisfaction
July	40	7	13	4.7/5





Business Loan Fund August 2022

Action Items/Activities/Inquiries

Action Items

1. Recommend charge off of Loan # 1508 High Desert Mechanical in the amount of \$18,342.27 as it past due 120 days of more. (Per Loan Policy)
2. Request permission to proceed with USDA RD Intermediary Relending Program application as an additional funding source.

Activities/Inquiries

- **Loan Closings**
- Closed four in Montrose County totaling \$243,000.

- **Loan Inquiries**
- In our Active Pipeline we have 11. Three in **Montrose County**, **3** in **Gunnison County**, and 5 in **Delta County**.
- Received two contract amendments from OEDIT totaling \$450,000.
- Instillation of new loan production and servicing software in moving forward.
- Received reimbursement from Montrose County for the previously funded CDBG loan.
- State Start-up Loan Fund goes live September 1st

Loan Production Report

Below is a summary of all loans closed from July1, 2021 to current (FY 2023)

July 1, 2022 to June 30, 2023 (FY23)									
Loan Number	Amount	Date Closed	County	Jobs	Created Jobs	Retained	Funds	Source	Funds Leveraged
3610	\$ 50,000.00	7/18/22	Gunnison	0	1			SBA VI	\$ -
1432	\$ 160,000.00	7/29/22	Montrose	8	8			CDBG	\$ 616,000
Totals	\$210,000.00			8	9				\$ 616,000.00

Community Development/EZ August 2022

Action Items: None

Noteworthy:

- **Central San Juans High Alpine Roadmap to Recovery (Oct 2021 – Jun 2023) Hinsdale, San Miguel, Ouray, San Juan and Dolores Counties** – Three subcommittees are developing action items related to public lands on:
 - **Infrastructure assessment on public lands:** In partnership with the Alpine Team, Mountain Studies Institute and San Juan Mountain Association will apply for a [Colorado Outdoor Recreation grant](#) to conduct an assessment to focus on inventory of land use and existing infrastructure to identify needs, areas to encourage or discourage usage, etc.
 - **Hazard Mitigation** initial focus is on coordination of Emergency Managers for the High Alpine Roadmap region. They will expand the existing Southwest Emergency Managers group to include Hinsdale and Ouray Counties, and then bring in [DHSEM Regional Field Managers](#).
 - **Communication/Messaging to Visitors/Users:** will convene a work group made up of Destination Marketing Organizations, Chambers, County POI, Key non-profits and possibly State and Federal organization to work on creating visitor and user messaging. The workgroup initial tasks will be to help build content & identify the messages for the new (in process) website: [alpineloop.info](#).
 - **Alpine Team** will invite public land managers to their next meeting (September 16) to begin to inform and engage them in the project.
 - **New Homeless Services Colorado Tax Credit** – DOLA will be administering the **new income tax credit** created by [HB 22-1083](#) in which donors that contribute to programs that provide appropriate housing and services to assist individuals and families experiencing homelessness will receive a Colorado State Income Tax Credit. For rural areas this is a 35% tax credit. Note: Region 10 will **NOT** be administering this program even though it is similar to EZCP. EZ Homeless projects will transition to this new program. New projects will go through DOLA for their donors to be eligible for this Colorado Income Tax Credit.

Informational/Ongoing:

- Regional Housing Data Meta-Analysis (February – Oct 2022): Consultants continue to conduct analysis
- and final report and recommendations should be available October 2022.
- Regional Data Project (February 2021 – December 2022): Ongoing
- [Regional Outdoor Recreation Product Summit](#) – Postponed to Nov 2022 (**Montrose**) -Working with Colorado Outdoors to sponsor an Outdoor Recreation (ORec) Product Summit with the target audience being ORec Product Manufacturing Industry Cluster.
- Region 10 RISE Innovation Center: the new USDA Rural Development State Director. Armando Valdez, visited **Olathe** on August 10, 2022. Met with RISE grant program manager to discuss financial reporting requirements.
- **Delta County** Employee Training: participating in the committee developing an employee professional development training program focusing on customer service, professionalism and soft-skills. Training will include a DISC assessment.
- **West End** Economic Development Corporation (Nucla, Naturita, Norwood)

- We are administering/managing a Department of Local Affairs (DOLA) Rural Economic Development Initiative (REDI) grant for the West End to support transition work which began March 2022 – June 2023
- Participating as an Ex-officio on their board of directors.

- **Delta County-** Continue to participate as an ex-officio member of the One Delta County Board.

Other:

- **Economic Development Council of Colorado:** Board of Directors, Executive Committee, Events Planning Committee and Public Policy Committee
- **Western Workforce Development Board**
- **Regional Workforce Planning monthly** with Montrose County School District, Technical College of the Rockies, Colorado SW Workforce and Colorado Mesa University – Montrose Campus.
- **Co-Action Project West Central Steering Committee** – participating in the career pathways two-year grant project which includes **Delta and Montrose** County School Districts, **Ridgway and Gunnison**. Project will develop career pathways for Health Care, Construction and Outdoor Education (tourism and environmental science).
- **Met with the National Just Transition Funds** to discuss a pilot broadband program they are working on.
- **Attended:** Allpoints Transit Friendraiser Event at Big B’s in Paonia.

Visitor Snapshot – Comparisons 2020 – 2021 – 2022 (YTD through June)

ENTIRE REGION 10



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Colorado	1,924,706
Texas	786,208
Arizona	254,685
California	188,088
Florida	142,536
Utah	136,878
Oklahoma	127,375
New Mexico	102,663
Illinois	73,528
Kansas	73,013

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Colorado	2,220,948
Texas	781,798
Arizona	243,385
California	196,736
Florida	175,788
Oklahoma	163,872
Utah	132,894
New Mexico	99,774
Louisiana	91,839
Illinois	87,834

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Colorado	1,963,257
Texas	677,302
California	210,965
Arizona	206,044
Utah	189,965
Florida	160,709
Oklahoma	124,572
Wyoming	107,131
New Mexico	92,007
Montana	86,680

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Grand Junction, CO	216,232
Denver, CO	213,602
Colorado Springs, CO	143,393
Littleton, CO	80,698
Fruita, CO	64,646
Aurora, CO	62,682
Durango, CO	44,697
Pueblo, CO	38,558
Fort Collins, CO	35,117
Arvada, CO	34,257

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Denver, CO	357,857
Grand Junction, CO	131,237
Colorado Springs, CO	123,145
Littleton, CO	115,660
Aurora, CO	106,928
Fruita, CO	61,132
Fort Collins, CO	60,846
Arvada, CO	53,119
Durango, CO	49,524
Boulder, CO	43,511

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Denver, CO	300,566
Colorado Springs, CO	141,218
Grand Junction, CO	105,561
Aurora, CO	92,348
Littleton, CO	86,058
Fruita, CO	55,214
Fort Collins, CO	50,584
Arvada, CO	47,039
Durango, CO	42,246
Pueblo, CO	32,834



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Town of Telluride Main ..	302,697
Town of Crested Butte Main Street	261,370
City of Ouray Main Street	209,521
City of Gunnison Main Street	207,421
City of Montrose Main Street	117,098
Town of Ridgway Main Street	110,096
City of Delta Main Street	101,543
Town of Lake City Main Street	67,989

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Town of Telluride Main ..	248,019
Town of Crested Butte Main Street	223,186
City of Gunnison Main Street	197,034
City of Ouray Main Street	189,967
City of Montrose Main Street	136,399
City of Delta Main Street	115,422
Town of Ridgway Main Street	100,117
Town of Lake City Main Street	38,336

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Town of Telluride Main ..	242,166
Town of Crested Butte Main Street	194,158
City of Ouray Main Street	177,994
City of Gunnison Main Street	129,636
City of Montrose Main Street	111,282
City of Delta Main Street	73,083
Town of Ridgway Main Street	60,593
Town of Lake City Main Street	30,211



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Gunnison County South	1,333,944
San Miguel East End	1,160,143
Montrose County East End	1,071,759
Gunnison County North	932,117
Ouray County	783,472
Delta County Delta Area	409,281
Hinsdale County	305,644
Delta County North Fork Vall..	195,341

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Montrose County East End	1,473,558
Gunnison County South	1,184,728
San Miguel East End	1,056,874
Ouray County	1,032,110
Gunnison County North	894,121
Delta County Delta Area	548,376
Delta County Surface Creek A..	261,903
Delta County North Fork Vall..	251,217

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Montrose County East End	1,381,292
San Miguel East End	1,034,137
Gunnison County South	1,017,213
Gunnison County North	862,931
Ouray County	712,492
Delta County Delta Area	328,653
Hinsdale County	267,457
Delta County Surface Creek A..	174,338



CLS Board Report August 2022

Action Item:

- Sole source agreement with GT Independence for the Consumer Directed Program needs board approval.
- On-line surveys will be available Aug 29 if you are over age 60 we would appreciate your input let me know if you would like a link to the online survey.

Noteworthy:

- On-line surveys will be available Aug 29 if you are over age 60 we would appreciate your input let me know if you would like a link to the online survey.
- Delta County RSVP volunteer event 8/11 was a great success with 30 people in attendance.
- Community conversations have been held in held in Gunnison , Paonia, zoom with board members, and Ouray . Upcoming Gunnison 8/24, Olate 8/30, RAC 9/2 feel free to join any. I am struggling to schedule Somerset and Marble if you have local contacts please connect me.
- Kara Harvey-the Director of the State Unit on Aging visited the afternoon of 8/3 to learn about our work.
- Our on-site State Unit on Aging audit went well, minor meal program deficiencies are expected due to the nutrition requirements. No other issues are anticipated.
- We hope to launch the consumer directed program Sept 1st with GT Independence managing the bulk of this. I also increased the hourly rate for our agency providers to \$30 to try to encourage them to continue to serve our population.

Informational/Ongoing:

- I did a presentation about CLS at the Montrose Forum 8/10, I am happy to present this to any community groups who are interested.
- ADRC mini-conference 8/16 at the Ute Museum was very well attended and appreciated.
- RAC-Sept 2nd 10-1 we now have a Lake City RAC representative!



August 2022
Corey Bryndal,
Regional Broadband Project Director
Broadband Report to the Board

- Lake City IRU agreement and a Draft CNL + 1Gig circuit lease agreements are in final review. GCEA pole make ready is being pursued by **Visionary Broadband**. CNL improvements are slated to begin this fall. Fiber construction to start spring of 2023.
- Staff is working on plans expand visibility to the network and to identify and address service issues within the existing Region 10 network. A mix of new software, and partner services are being considered. The result should be improved uptime, timely software updates and better response to service impacting and ongoing maintenance needs. New routes are being added to Region 10's GIS system.
- **DOLA EIAF Broadband** middle mile expansion plan is being reviewed. This allows for direct fiber connection into metro Denver and expansion south into Durango and Cortez. Region 10 is negotiating fiber agreements along Interstate 70 and south towards Durango and Cortez. Working with optical and routing vendors to finalize bill of materials. Significant challenges in accessing CDOT fiber have been discovered. Alternative options with a private provider proved to be too costly. Staff is working again with CDOT management to address policy challenges. Alternative leased services are being considered as an interim solution to bring larger connections to feed the Region 10 network.
- Dark fiber into **Telluride** is ready for activation. Splicing between three cable owners is complete and test results have been received. We are seeing strong interest from ISP's in this route. Staff attempted to activate the line using existing and spare equipment as an interim solution while permanent optical switching systems could be ordered. Ultimately, we did not have enough equipment for the short term solution and are working with two vendors to complete the bill of materials, place purchase orders and get permanent equipment ordered.
- **City of Ouray and Ouray County** has several new IRU's and construction is complete for the Ouray County portion near the Land Use building..
- Met with **Gunnison Valley Stakeholders** in Crested Butte to share and discuss regional project. Continuing to evaluate options for **Gunnison to Crested Butte** and **Mount Crested Butte** connection. Feedback pointed towards focus on long-term, permanent fix, with possible interim solution between Gunnison and Crested Butte.



- Have activated Visionary Communications 5 Gigabit transport circuit between **Gunnison** and **Denver** using the new **Cottonwood Pass** path. Provided to local ISP in Gunnison for partial use, and we are looking for a response soon.
- Within **Garfield County** and **Mesa County** seven communities have used local matching funds along with DOLA provided funds to develop lateral fiber and CNL facilities. The goal is to attach to the planned Region 10 fiber along Interstate 70. This route would also extend the Region 10 network to Denver were commercial sources of service, content providers and the Front Range Gigapop are. We have encountered challenges in obtaining access to dark fiber along Interstate 70 with both CDOT and Zayo and are working through options for interim and permanent solutions. Several ISP's have approached us to pre-lease CNL space in multiple communities along the route.
- Region 10 will support **Front Range GigaPOP** staff in submitting a Letter of Intent for equipment and labor needed to deliver FRGP services to the Western Slope communities. This LOI may result in future grant proposals to Federal funding agencies.
- Region 10 has established a working relationship with our neighbors to the south in **Region 9** and is working on two projects in the region to develop redundant fiber routes with more capacity and connect to primary Internet sources for the Western Slope in general. As a result of the agreement Region 10 developed between *LaPlata Electric, Southern Ute Tribe, LaPlata and Archuleta Counties*, along with \$2 million in local matching funds DOLA's EIAF board recommended approval of a \$4.16 million project to build new fiber through Tribal territory to reach Pagosa Springs. Ultimately, this path will connect to CDOT fiber being installed over Wolf Creek Pass. Staff attended a CDOT update meeting in Durango where policy challenges similar to those identified along Interstate 70 were identified. Region 9 staff, along with Region 10 are working with CDOT management towards a solution to provide unrestricted access to dark fiber to connect our communities.
- In June, Governor Polis issued a NEW **Executive Order D 2022 009** setting a goal of connecting 99% of Colorado households to high speed broadband by 2027 and directing that the Colorado Broadband Office will oversee state efforts. This is key to Region 10 as we continue to work on projects both in the region, and a statewide connection.
-
- DOLA responsibilities -in the "Technical Assistant" role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified



territory. Engagements include Pike’s Peak Area Council of Governments, San Luis Valley Broadband Coordination Office, and others.

- Region 10 has established new working relationships with network operators in Utah including Strata Networks and Emery Telecom. We have learned of innovative an innovative conduit banking exchange system used by the Utah Department of Transportation and anticipate conversations with that organization. Elective placement of conduit in open trenches creates credits that can be exchanged for conduit assets donated elsewhere through Utah. This results in low/no-cost access to conduit along Utah roadways.
- Region 10 responded to Colorado Broadband Office’s request for a [Letter of Intent](#). This was an online form submittal where staff identified the following priorities (1) statewide backbone completion (2) additional middle mile access into and throughout the Gunnison Valley and (3) collaboration with 4 regional ISP’s for expanded fiber to the home development for up to 4000 un/under-served locations throughout Region 10. Followup indicated 1:1 meetings with regions for the purpose of grant coordination are not yet planned. CBO anticipates delivering 2 webinars in September to discuss response data from the LOI process. CBO and Governor’s office staff have been briefed on status of Region 10 and partners accessing CDOT owned fiber.