

# Board of Directors Meeting May 26, 2022 12:00 to 3:00 p.m. 145 S Cascade (In Person)/Zoom (Virtual)

Join Zoom Meeting

https://us06web.zoom.us/j/86497938197?from=addon

Meeting ID: 864 9793 8197

One tap mobile

- +13462487799,,86497938197# US (Houston)
- +16699006833,,86497938197# US (San Jose)
  - 1) CALL TO ORDER and INTRODUCTIONS
  - 2) APPROVAL OF AGENDA ITEMS
  - 3) APPROVAL Minutes April 2022
  - 4) BUSINESS ITEMS:
    - a. Election of Officers:
      - 1. Chair-Kris Holstrom
      - 2. Vice Chair: TBD
    - b. AAA Budget Approval
    - c. R10 FY 2023 Budget Approval
  - 5) REPORTS
    - a. Executive Director/Financial Report— Michelle Haynes
    - b. Small Business Resource Center- Nancy Murphy
    - c. Business Loan Fund-Dan Scinto
    - d. Community Development-Trish Thibodo
    - e. Community Living Services Eva Veitch
    - f. Regional Broadband-Corey Bryndal
      - Approval to Sole Source Broadband Equipment
    - g. Gunnison Valley Transportation Region Committee- Vince Rogalski
  - 6) Roundtable Discussion
  - 7) NEXT MEETINGS
    - a. Executive Committee: June 23, 2022, Noon 3 p.m.
    - b. Board of Directors Meeting: August 25, 2022 Noon-3 p.m.
    - c. BLF Committee: August 25, 2022 10 a.m.
    - d. AAA Regional Advisory Committee: TBD
    - e. Gunnison Valley Transportation Planning Region: July 7, 10 a.m.
  - 8) ADJOURNMENT



Region 10 Executive Committee Meeting Minutes April 28, 2022 Via Zoom Video Conference

- 1. CALL TO ORDER and INTRODUCTIONS-Meeting was called to order at 12:03pm.
  - Virtual: Michelle Haynes (R10 Director), Trish Thibodo (Community Development), Eva Veitch (Community Living Services), Nancy Murphy (Small Business Resource Center), Dan Scinto (Business Loan Fund), Corey Bryndal (Broadband Project Director), Roland Mason (Chair, Gunnison County), Jim Gelwicks (City of Gunnison), Michael Bacani (Mt. Crested Butte), Vince Rogalski (GVTPR), Ben Tisdel (Ouray County), Kris Holstrom (San Miguel County), Kristie Borchers (Hinsdale County), Dave Roberts (Town of Lake City), Vince Rogalski (GVTPR), Don Suppes (Delta County), Mary Bachran (Paonia), Roger Rash (Montrose County, Past Chair), Linda Riba (Montrose County)

## 2. APPROVAL OF AGENDA

- a. Additions:
  - i. Grant Update for EDA

Motion to approve: M/S: Roger Rash/Kris Holstrom as accepted. None opposed.

3. APPROVAL OF MINUTES for March 24, 2022, Board Meeting

Motion to approve: M/S: Kris Holstrom/Roger Rash as accepted. None opposed.

### **Business Items:**

- a. Board Resolution for Building Loan
  - i. The bank is asking for a formal resolution; a copy of the resolution was sent earlier.
  - ii. Plan is for Board Chair (Roland) & Secretary (Michelle) to sign.

Motion to approve: M/S: Jim Gelwicks/Don Suppes as accepted. None opposed.

- b. Renewal of 3-Year Grant from EDC
  - i. Grant from the Economic Development Commission
  - ii. Provides \$70,000 per year and we match that with member dues and other revenues.
  - iii. Application this year is shorter than normal. It is \$192,000 for the 3 years. Goes through the 1st quarter of 2025 and then the grant cycle will change.

Motion to approve grant and approval of Michelle Haynes to sign: M/S: Jim Gelwicks/Roger Rash as accepted. None opposed.

- c. Update signatures:
  - i. Some funders (including DOLA and EDA) require a signature from the board Chair, unless the Board authorizes the Executive Director to sign. The board has approved Michelle to sign grant applications and documents and Michelle would like to update the authorization.
  - Roland: Will we run into any issues with the Audits? Michelle: we have not ever had any issues with this in the past, particularly since we typically get board approval for applications.

Motion to approve Executive Director to sign on Grants: M/S: Roger Rash/ Jim Gelwicks as accepted. None opposed.

# Reports:

- a. Executive Director/Financial Report Michelle Haynes
  - i. Region 10 Construction
    - 1. Working with contractors and architects on soils report, engineering, and site plan.
    - 2. Appraisal came in at \$875,000 and we were expecting it to come in at above a million and so we reduced the amount of the loan to \$510,000
    - 3. We are set to close on the loan next week.
      - a. We were anticipating that construction would start in the summer, however we have chosen to prioritize the project in Olathe and then start the Region 10 office at the end of the construction for the Olathe project.
    - 4. That means that the Region 10 office would start around November 2022.
  - ii. Olathe project, we only received one qualified bid.
    - 1. We will begin that project
    - 2. Asbestos abatement bids are due next week and hopefully that can start in May. Once that is finished it will be about a 20-week project.

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### iii. 50th Anniversary

- 1. We are thinking that we may do more of an open house, early evening.
- 2. Reach out to Michelle if you are interested in participating in putting together a small book of the history of the organization.
- 3. May be of benefit to offer Child-Care for those of us that would like to attend and bring their kids.

### iv. Financials

- 1. No concerns on Balance Sheet and our Cash position is good.
- 2. Revenues & Expenditures shows a bit of a loss. One of those is the grant accruals since we reconcile quarterly and we should some increase after the reconciliations.
  - a. Our EDA Cares grant was extended and so we are not at budget with it-we will spend it down slower and over longer time-through the end of the calendar year.
  - b. EZ Admin: there has been some decrease the amount year to date.
  - c. We have not yet recorded the CDBG Loan fund yet, which will improve the RLF margin
  - d. Broadband, we continue to be under on the Cash Flow and revenue for the project.

# b. Small Business Resource Center - Nancy Murphy

- i. In the process of preparing for the SBDC accreditation Audit. Each of the 5 years we go through this
  - 1. Succession planning, accuracy of reporting, keeping up with branding strategy.
- ii. Gunnison Office is up and running.
  - 1. Had the Gunnison Valley SBDC consultants for lunch to meet Callie & Sarah.
  - 2. Celeste at the Gunnison Chamber is hosting them for Coffee to meet their members.
- iii. Employees 101 In person Class
  - 1. Canceled the Gunnison one as there was no one enrolled.
  - 2. We hosted it in Montrose and had a good class and attendance.
- iv. Attended the CEDs Meeting we are happy to hear that the classes/programming that we are providing are related to the areas/subjects that are in need of training in the region.
- v. Ben: For outreach, I heard one of those outreach spots on KVNF but it may be more useful to use some of the sponsorship spots on the public radio stations that have a bit more reach throughout the region.
- vi. Roland: Have CDOT involved with some of the outreach for the commercial contracting.
  - 1. With the online classes that they are offering we can offer them once a month.

# c. Business Loan Fund - Dan Scinto

- i. Attended Statewide Business Loan Fund Conference with the other 14 Regions.
  - 1. Two additional loan programs that we may be able to capitalize on
    - a. Climber (Colorado Loans to Increase Mainstreet Business Economic Recovery)
      - i. \$30,000 to \$500,000
    - b. Start-Up Loan Fund loans and small grants to Colorado entrepreneurs and small business owners needing capital to start, restart, or restructure a business, and those who are not able to obtain a loan from traditional lenders. This is a revolving loan fund, meaning the dollars will be used to continue supporting new entrepreneurs as loans are repaid.
      - i. \$31.35 Million available at the state level
- ii. Energize Colorado Grant funding is fully expended.
  - 1. Was an additional \$400,000 for 69 grants beyond the initial program through COVID
- iii. Actively seeking a new vendor for our loan production software.
  - 1. Partnered with Region 9 to produce those documents in the short term
  - 2. With this process we may be able to replace our new loan servicing program. It may allow us to do more than we have previously been able to.
- iv. Was contacted by a previous borrower that we had charged off a balance of \$34,000 and he was looking to sell some Real Estate and so we may see the funds from that come through as a recovery of bad debt.
- v. We have about \$1 million from the SBA that we have loaned out to small businesses.
- vi. Attending a meeting in Denver where Region 10's BLF will be honored as SBA Community Lender of the Year, May 6<sup>th</sup>.

## d. Community Development - Trish Thibodo

- i. Enterprise Zone: Last month we had started to request Board Approval for the Town of Ridgway July Concert Series, but we looked back and saw that we had you all approve that on Dec. 2, 2021.
- ii. Hosted our quarterly CEDS Meeting

- iii. San Juan High Alpine Road Map: focusing on Sustainable Tourism, Recreation and Usage of Public Lands. We are hosting an in-person meeting in May.
- iv. RISE Innovation Project
  - 1. Looking for Entrepreneur Staff member and a Kitchen Coordinator.
  - 2. Looking at consultants to see if there is a way that we can start some programming.
- v. Helped to sponsor the Youth Entrepreneurship Conference with 7<sup>th</sup>-8<sup>th</sup> graders in Olathe.
  - 1. They participated in discussions about small business and presented Business Plans for their business ideas, 4 winners were awarded prizes to help fund their start-up.

### e. Community Living Services - Eva Veitch

- i. April 17th-23rd was National Volunteer Week.
- ii. We do plan on applying for Senate Bill 290 again for the CASA inter-generational housing project; the initial application was not approved.
- iii. We have expanded Mom's Meals to the whole region after we had realized that seniors in Marble & Somerset were struggling to find meals. We do need someone to manage the program and so we are talking with Volunteers of America to manage that program.
- iv. We had an MOU with Community Options to help us with the Consumer Directed Homemaking program. Due to some high-level staff changes, they have decided that they are unable to help us with it.
- v. We were not funded for the Senior Companion Grant, so we have rebranded it under Region 10 and therefore we are unable to pay a stipend to the Volunteers.
- vi. New RSVP Coordinators for West End and San Miguel County. We are looking forward to them helping to get more support for the seniors. Looking for a coordinator for Ouray County
- vii. Work on the AAA 4-year plan will start this summer.
- viii. May is Older Americans Month and so you should see some ads or hear ads on KVNF. We will use it as an opportunity to do some outreach for the RSVP program.

## f. Broadband - Corey Bryndal

- i. Lake City/Hinsdale County.
  - Working on contracting with DOLA and then we will be able to get fiber ordered and construction started.
- ii. Larger Grant
  - 1. Waiting on DOLA, they did the contracting piece with THOR and we are potentially next in line.
  - 2. Ouray County CNL has been cleaned up. It is entirely consumed, and we will eventually expand it.
- iii. Telluride
  - 1. Taking the billing from the electrical service directly and add it to the leases.
  - 2. Working to get access to the Fiber in the town with the County IRU.
  - 3. Working with Tri-State, Telluride Foundation, and the County To work on land permissions from landowners to complete the line between Norwood and Telluride.
- iv. Fiber IRU along I-70: Working with CDOT and private provider to buy Fiber and get a 100-gigabit circuit our to Salt Lake, it will immediately affect 14,000 subscribers in Delta/Montrose/Gunnison
- v. Received a 5-gigabit circuit from Denver to Gunnison on the Cottonwood Pass fiber line.
- vi. DMEA has been having consistent meetings with us to work on getting funding.
- vii. There is \$160 million that will be available in 2023 and we are using our influence to get some leverage to that funding.
- viii. Had several meetings in Durango to discuss R10 connection and expansion of fiber in the area.
- ix. Became a member of the Front Range organization GigaPop
- x. Working on CNL Development in the I70 corridor area.

# g. Gunnison Valley Transportation Region Committee – Vince Rogalski

- i. Paving advance: the paving list that is in there is approved through year 10 of the 10-year plan.
  - 1. Intersection of HWY 50 & 550 in Montrose
  - 2. Hotchkiss to Crawford: the problem with this is that it is the alternate route for the Little Blue Canyon route. There has been a meeting about this.
- ii. Beginning July 1, they are thinking about having a one-lane alternating traffic with the night closures in Little Blue.
- iii. Expansion of Bustang with routes from Crested Butte Gunnison Montrose after completion of the canyon project.
- iv. GVTPR Meeting on May 12th from 9:00am-12:00 noon Virtual

1. Will have some of the projects that are applying for the MMOF Funding. We will not be approving projects at that meeting but we will be overviewing the type of projects that are being submitted.

### 6. Roundtable Discussion

# a. Montrose County:

i. Roger Rash (Montrose County): Airport construction is on schedule and under budget. Working on the light at Chipeta and Highway 550. Courthouse remodel we are in the process of getting bids for.

### b. Hinsdale

i. **Dave Roberts (Town of Lake Cit):** 3<sup>rd</sup> Street project is underway to fix the drainage. Resurfacing of Hwy 149. In support of the Dark Skies initiative and change out the heads of our lampposts for LED. In the process of the expansion of our water treatment plant. Waiting for tourism to begin. Had some businesses change ownership to some younger owners.

### c. **Delta**

i. Mary Bachran (Paonia): New businesses opening up, but still looking for new restaurants. Eight new apartment units will open in downtown area above businesses by the end of the summer. Beginning strategic planning in July. Done a great deal of work on the water treatment plants. Wildlife mitigation plant around the water treatment plant will begin in June. This is part of piping ditches above the Town.

# d. San Miguel County:

i. Kris Holstrom (San Miguel County): We are currently in off-season. Replacing technology at the Egnar water dock, they had a very antiquated system. Norwood and their Piñon Park housing project is under construction and should be occupied in August. They are modular homes that are being brought in from Salida. Potential purchase of 105 acres near the airport and we will be requesting to re-zone it to community housing which is under consideration. Labor availability is still an issue, we have been facing closures of businesses because of that.

# e. Gunnison County:

- i. **Michael Bacani (Town of Mt. Crested Butte):** In the process of cleaning up streets and ditches. Lodging tax and revenue is up 110% over last year. We have a temporary Town Manager, Greg Sund, and we are looking for a permanent Town Manager. Working with consultants to recruit for that position.
- ii. **Jim Gelwicks (City of Gunnison):** The streets are being re-built on the Northwest section of Town, will be completed this summer. We are working on our MMOF grants and getting contractors line up for those. We have contracts for some electrical substations. We have some rotating restaurants, that we are hoping to see revived by some new owners. We are also trying to work on Dark Skies. We have received the designation of an Art District. Lazy K project has units for sale.
- iii. Roland Mason (Gunnison County): House Bill 1117 covers lodging tax/pillow tax, that is typically 2% and only able to be used for marketing, to now allows us to go to voters to ask to spend those monies to assist with impact and improve infrastructure (trailheads, restrooms), or childcare for workers, or workforce housing. Blue Mesa has refilled a bit and now they are looking at taking water from Flaming Gorge in Utah for water for Lake Powell. Received a report from the realtors for Gunnison County; on average there are 2 houses available per month right now, and the average home is at about \$1.4 million for a family home. We are working on some housing projects. Did an analysis on building permits, the county was subsidizing \$250,000 per year on housing permits and so we have had to raise the rates for those.

### 7. Next Meeting:

- a. Board Meeting, May 26th, 12pm-3pm Hybrid with RSVPs to Region 10
- Action Item: Motion to Adjourn M/S: Roland Mason/ Kris Holstrom. None opposed. Meeting adjourned at: 1:45pm

Region 10	Board of Director	<u>s</u>		
Name		Category	County/Municipality	Classification
Executive (	Committee Memb	ers:		
Roger	Rash	Past Chair	Montrose County	Government
Roland	Mason	Chair	Gunnison County	Government
Jon	Waschbusch	Treasurer	Montrose County	Government
Kris	Holstrom	Vice Chair	San Miguel County	Government
Elyse	Casselberry	Lieu of Council	City of Delta	Government
Don	Suppes	County BOCC	Delta County	Government
Ben	Tisdel	County BOCC	Ouray County	Government
Kristie	Borchers	County BOCC	Hinsdale County	Government
Mike	Bordogna	BOCC Representative	San Miguel County	Government
Jim	Gelwicks	Council	City of Gunnison	Government
			City of Montrose	Government
Board Men	 nbers:			
Vacant		County Appointed	Delta County	Private
Vacant		County Appointed	Delta County	Private
Vacant		County Appointed	Gunnison County	Stakeholder
Vincent	Rogalski	County Appointed	Gunnison County	Private
Dave	Roberts	County Appointed	Hinsdale County	Private
Vacant		County Appointed	Hinsdale County	Private
Linda	Riba	County Appointed	Montrose County	Private
Vacant		County Appointed	Montrose County	Private
Vacant		County Appointed	Ouray County	Stakeholder
Vacant		County Appointed	Ouray County	Private
Jack	Gilbride	County Appointed	San Miguel County	Private
Vacant		County Appointed	San Miguel County	Private
Patti	Michael	Council	Town of Cedaredge	Government
Chris	Haven	Council	Town of Crested Butte	Government
Jim	Wingfield	Council	Town of Hotchkiss	Government
Jeff	Heaton	Trustee	Town of Lake City	Government
Michael	Baccani	Council	Town of Mt Crested Butte	Government
Zoe	Dohnal	Council	Town of Mt Village	Government
John	Gruidl	Council	Town of Naturita	Government
Patti	Graffmeyer	Lieu of Council	Town of Norwood	Government
Melissa	Lampshire	Lieu of Council	Town of Nucla	Government
Greg	Davidson	Council	Town of Olathe	Government
Ethan	Funk	Council	City of Ouray	Government
Mary	Bachran	Council	Town of Paonia	Government
John	Clark	Council	Town of Ridgway	Government
Delanie	Young	Council	Town of Telluride	Government
Invited no	n-board members			
Patrick	Rondinelli	DOLA Regional Mgr		Government
Dana	Hlavac	DOLA Regional Mgr		Government
Kat	Papenbrock	OEDIT Rural Prosperity Rep		Government
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# AAA Program Budget FY 2022-2023

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NSIP	Meals C1/2	\$	400.000.00			\$	400.000.00					
Legal Fed       \$ 34,000.00       \$ 34,000.00       \$ 5,178.00         Caregiver FED & Cares + State CG Match       \$ 91,600.00       \$ 86,422.00       \$ 5,178.00         Life alerts Part D Fed       \$ 20,000.00       \$ 20,000.00       \$ 6,402.00         Ombuds /Elder Abuse Fed       \$ 6,402.00       \$ 6,402.00         State Funds B, long bill & homestead       \$ -       \$ 355,000.00       \$ 25,000.00         Homemaker/personal care       \$ 380,000.00       \$ 355,000.00       \$ 25,000.00         Ombudsman State Balance       \$ 66,000.00       \$ 66,000.00       \$ 8,500.00         I & A state       \$ 254,000.00       \$ 120,000.00       \$ 125,500.00       \$ 8,500.00         Senior Center Support       \$ 312,000.00       \$ 300,000.00       \$ 12,000.00       \$ 12,000.00         Homestead Other Exp       \$ -       \$ -       \$ 81,250.00       \$ 81,250.00       \$ 81,250.00         Other       \$ -       \$ -       \$ -       \$ -       \$ -         TOTAL EXPENSES       \$ 2,546,144.00       \$ 273,849.00       \$ 981,824.00       \$ 876,981.00       \$ 63,000.00       \$ 350,490.00							,					
Caregiver FED & Cares + State CG Match Life alerts Part D Fed S 20,000.00 S 20,000.00 S 6,402.00 S 7- State Funds B, long bill & homestead S - Homemaker/personal care S 66,000.00 S 66,000.00 S 66,000.00 S 66,000.00 S 66,000.00 S 125,500.00 S 8,500.00 S 125,500.00 S 125,000.00 S 125,500.00 S 125,000.00 S 125,000.00 S 125,000.00 S 125,000.00 S 125,000.00 S 125,000.00 S												
Life alerts Part D Fed Ombuds /Elder Abuse Fed \$ 20,000.00 \$ 20,000.00 Ombuds /Elder Abuse Fed \$ 6,402.00 \$ 6,402.00 \$ 5.402.00 \$ 6,402.00 \$ 6,402.00 \$ 6,402.00 \$ 6,402.00 \$ 25,000.00 \$							. ,	\$	5.178.00			
Ombuds /Elder Abuse Fed       \$ 6,402.00       \$ 6,402.00         State Funds B, long bill & homestead       \$ -         Homemaker/personal care       \$ 380,000.00       \$ 355,000.00       \$ 25,000.00         Ombudsman State Balance       \$ 66,000.00       \$ 66,000.00       \$ 8,500.00       \$ 8,500.00         I & A state       \$ 254,000.00       \$ 120,000.00       \$ 125,500.00       \$ 8,500.00         Senior Center Support       \$ 47,500.00       \$ 300,000.00       \$ 17,500.00         Transportation       \$ 312,000.00       \$ 300,000.00       \$ 12,000.00         Homestead Other Exp       \$ -       \$ 12,000.00       \$ 81,250.00         Other       \$ 5 -       \$ 12,000.00       \$ 81,250.00         TOTAL EXPENSES       \$ 2,546,144.00       \$ 273,849.00       \$ 981,824.00       \$ 876,981.00       \$ 63,000.00       \$ 350,490.00		\$						•	-,			
State Funds B, long bill & homestead												
State Funds B, long bill & homestead       -         Homemaker/personal care       \$ 380,000.00       \$ 355,000.00       \$ 25,000.00         Ombudsman State Balance       \$ 66,000.00       \$ 66,000.00       \$ 8,500.00       \$ 8,500.00         I & A state       \$ 254,000.00       \$ 120,000.00       \$ 125,500.00       \$ 8,500.00         Senior Center Support       \$ 47,500.00       \$ 300,000.00       \$ 17,500.00         Transportation       \$ 312,000.00       \$ 300,000.00       \$ 12,000.00         Homestead Other Exp       \$ 81,250.00       \$ 81,250.00       \$ 81,250.00         Other       \$ -       \$ -       \$ 81,250.00       \$ 81,250.00         TOTAL EXPENSES       \$ 2,546,144.00       \$ 273,849.00       \$ 981,824.00       \$ 876,981.00       \$ 63,000.00       \$ 350,490.00			-,			-	.,					
Homemaker/personal care \$ 380,000.00 \$ 355,000.00 \$ 25,000.00 Ombudsman State Balance \$ 66,000.00 \$ 66	State Funds B, long bill & homestead		-									
Ombudsman State Balance       \$ 66,000.00       \$ 66,000.00       \$ 66,000.00       \$ 8,500.00       \$ 8,500.00       \$ 8,500.00       \$ 8,500.00       \$ 125,500.00       \$ 17,500.00       \$ 17,500.00       \$ 17,500.00       \$ 17,500.00       \$ 17,500.00       \$ 12,000		\$	380,000.00					\$	355,000.00	\$ 25,000.00		
I & A state       \$ 254,000.00       \$ 120,000.00       \$ 125,500.00       \$ 8,500.00         Senior Center Support       \$ 47,500.00       \$ 300,000.00       \$ 17,500.00         Transportation       \$ 312,000.00       \$ 300,000.00       \$ 12,000.00         Homestead Other Exp       \$ 81,250.00       \$ 81,250.00       \$ 81,250.00         Material Aid state includes non C meals       \$ 12,000.00       \$ 81,250.00       \$ 81,250.00         S -		\$								,		
Senior Center Support       \$ 47,500.00       \$ 30,000.00       \$ 17,500.00         Transportation       \$ 312,000.00       \$ 300,000.00       \$ 12,000.00         Homestead Other Exp       \$ 81,250.00       \$ 81,250.00       \$ 81,250.00         Other       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -         \$ -       \$ -       \$ -       \$ -	I & A state	\$	254,000.00			\$	120,000.00	\$	125,500.00	\$ 8,500.00		
Transportation \$ 312,000.00 \$ 300,000.00 \$ 12,000.00 Homestead Other Exp \$ -	Senior Center Support	\$	47,500.00					\$		\$ 17,500.00		
Material Aid state includes non C meals Other  \$ 81,250.00 \$ 81,250.00  \$ -		\$				\$	300,000.00		•			
Material Aid state includes non C meals Other  \$ 81,250.00 \$ 81,250.00  \$ -	Homestead Other Exp	\$	-									
Other       \$ - \$ \$ - \$ \$ \$ - \$ \$ \$ - \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ \$ - \$ \$ \$ - \$ \$ \$ \$ - \$ \$ - \$ \$		\$	81,250.00					\$	81,250.00			
\$ - \$ - \$ TOTAL EXPENSES \$ 2,546,144.00 \$ 273,849.00 \$ 981,824.00 \$ 876,981.00 \$ 63,000.00 \$ 350,490.00	Other	\$	-									
\$ - TOTAL EXPENSES \$ 2,546,144.00 \$ 273,849.00 \$ 981,824.00 \$ 876,981.00 \$ 63,000.00 \$ 350,490.00			-									
TOTAL EXPENSES \$ 2,546,144.00 \$ 273,849.00 \$ 981,824.00 \$ 876,981.00 \$ 63,000.00 \$ 350,490.00			-									
		\$	-									
Net Margin \$ 12,391.00 \$ (8,043.00) \$ 62,060.00 \$ 4.064.00 \$ 3.500.00 \$ (50.490.00)	TOTAL EXPENSES	\$	2,546,144.00	\$	273,849.00	\$	981,824.00	\$	876,981.00	\$ 63,000.00	\$	350,490.00
	Net Margin	\$	12,391.00	\$	(8,043,00)	\$	62,060,00	\$	4,064.00	\$ 3,500.00	\$	(50,490.00)

# Region 10 Budget Notes FY 2022-2023

# **Administration/Operations:**

Member Dues include an estimated 5% increase--total estimated dues \$152,000 Salaries include additional administrative support staff R10 does not have an established indirect rate, so is limited to 10% on federal grants (with exception of SBDC, which utilizes the state rate)

# **Community Development**

Revenues include final CARES EDA funds estimated \$130,000 plus allocation of Planning Funds (50%)
Contracted services are remaining CARES Budget including housing report, data services and program development
R10 is hosting the WEEDC REDI/JT Grant as a pass-through fiscal agent with no administrative fees

## **USDA RISE**

Estimated full year of operations; actually will utilize contracted services to begin programming Does not include Construction Budget (est \$800,000)

# CLS/AAA

Revenues include estimated carry-over funds of \$190,000

# SBRC

Program requires match for annual funding (currently 50% of \$160,000)
Includes new funding of \$100,000 from Economic Development Commission
Expenses include new Gunnison position and office

# **BLF**

Increase in SBA TA funding, requires 25% match Expenses include new Gunnison position and office

# **Broadband**

Does not include Capital Expenditures (est \$4.5 million) Revenues assume operational revenues will double current billing Contracted services include project assistance

Region 10	SUMMARY All Programs						
	Budget	Est FY 2022	Froposed Budget FY				
DRAFT Budget	FY 2022	EST F 1 2022	2022				
Revenues							
40000 EZ Grant	21,000	21,000	21,000				
40100 EDA Grant	315,000	256,944	200,000				
40120 USDA CFTA	0	8,909	260,000				
40200 AAA Admin Federal	70,285	61,178	72,800				
40210 AAA Admin State	97,045	97,044	97,320				
40400 CDOT Annual Grant	30,000	29,891	30,000				
40800 DOLA-COG/REDI	170,000	115,745	525,000				
40860 Broadband Services Income	360,000	176,621	336,000				
40900 AAA Program Income	1,800	10,889	1,800				
41400 AAA NSIP Fed	40,000	19,998	15,000				
41500 AAA State Caregiver Match	5,200	5,200	5,200				
42000 Member Dues	102,000	92,000	94,000				
42500 AAA Grant Program Fed	1,457,255	717,928	708,900				
42700 Transportation Assessment	25,770	25,848	25,770				
43100 SBRC Funding	12,500	24,000	16,500				
43150 SBRC Tuition Fee Income	17,500	2,583	12,000				
43200 SBDC Funding	122,000	233,511	190,000				
43300 State Business Fund/Energiz	0	261,752	0				
43000 AAA Grant Program State	878,500	1,023,156	875,800				
43400 AAA Assessment	31,600	32,184	31,600				
43550 AAA Capital Exp Fed	28,000	0	0				
45000 Bank Interest Earned	0	111	120				
46000 Local Donations/Sponsorship	0	900	0				
45800 EZ Contribution Fees	22,000	20,960	21,000				
45900 Other Income/Grants	0	134,249	0				
48400 RSVP Grant	300,000	167,896	300,000				
47000 AAA/ADRC/Other	41,480	17,273	41,480				
48000 AAA Local Donations/Spons	0	5,331	0				
48050 Program Income	0	6,636	33,600				
48100 Other CLS Grants	74,000	106,550	66,000				
48200 SHIP MIPPA Grant	16,000	27,983	22,600				
49100 Loan Interest	140,000	112,450	124,000				
49200 Loan Fees	7,200	497	7,200				
49210 Loan Administrative Fees	6,000	5,077	6,000				
49300 Late Fees/Penalties	240	977	240				
49500 CDBG Administrative Fees	19,200	16,000	19,200				
49600 SBA Technical Assistance G	281,000	164,477	300,165				
49700 CDBG Grant Funds (Not Incl	120,000	90,000	120,000				
Revenues	4,812,575	4,093,750	4,900,175				

Region 10	SUMMARY All Programs						
	Budget	Est FY 2022	FY				
DRAFT Budget	FY 2022	ESLF1 2022	2022				
Expenses							
<u> </u>							
50000 SALARIES	1,038,250	1,061,400	1,336,190				
50500 FRINGE BENEFITS	323,819	213,850	400,865				
52000 Meetings & Travel Expenses	65,800	49,925	67,600				
52100 Broadband Service	58,000	37,760	84,000				
52400 Taxes License and Fees (Inc		100	180				
52700 Telephone/Fax	10,000	4,460	12,600				
53000 Rent-CNLs	22,800	11,040	28,850				
53600 Postage & Shipping	4,200	824	7,800				
53650 Educational Supplies	6,000	5,400	12,000				
53700 Printing & Supplies	42,600	31,130	57,000 475,000				
53800 DOLA_Community Developn 53900 Software-Finance	70,000 6,000	43,750 2,914	175,000				
53910 Software Miscellaneous	40,800	2,514 27,765	6,000 52,200				
53920 Internet-COGS	58,000	37,760	84,000				
53930 Web Hosting & Design	3,600	70	3,600				
53940 Computer Repair & Maintena		8,800	9,600				
53950 Broadband Contracted Mgm		18,600	60,000				
54000 Dues & Subscriptions	16,800	24,260	21,000				
54900 Consulting Fees	244,000	29,540	12,000				
55000 Contractual Services	213,900	145,360	318,045				
55100 Legal Fees	7,200	12,270	7,200				
55200 Audit & Accounting	16,000	18,000	16,000				
55300 Empoyee Recruitment & Ret		8,837	1,200				
55350 Donation & Sponsorship	7,500	2,133	12,600				
55600 Promotions	35,200	19,241	37,200				
56200 Bank Service Charges	240	165	240				
56200 Other Insurance	9,600 584,000	2,881 433,057	9,600 584,000				
58000 Depreciation Expense 59400 Equipment Repairs and Mair		433,057 5,911	2,400				
59600 Equipment & Furniture	12,600	19,694	147,600				
60100 Building Insurance	2,400	12,880	14,400				
60200 Building Maintenance	18,000	24,903	27,000				
60500 Building Loan Interest	0	0	11,000				
60600 Building Utilities	8,400	11,058	21,600				
58500 RSVP Expenses	30,000	5,911	130,900				
71400 AAA NSIP Subgrantee Fed	41,000	3,000	15,000				
71500 AAA State Caregiver Match	5,200	5,200	5,200				
72500 AAA Subgrantee Fed	1,170,875	729,270	965,000				
73000 AAA Subgrantee State	958,024	862,211	663,000				
78100 Other CLS Grant Expense	70,000	51,710	63,000				
81000 Business Grant Distribution	10.900	143,333	40.000				
92000 SBA Loan Interest	10,800	6,925	10,800				
92100 Loan Expenses 92200 Bad Debt/Write Off	12,000 42,000	3,042 28,800	12,000 42,000				
Expenses	5,337,188	4,165,138	5,463,471				
Net Margin:	(524,613)	(71,389)	(563,296)				
Net of Depreciation	59,388	361,668	20,704				

		Summary	Breakdown by	Program						
	Transportation &	Community	BLF	Small Business	USDA RISE	Regional	Enterprise	Broadband	Administration	Proposed
DRAFT Budget FY 2022-202	Transit	Living Services		Resources		Development	Zone		Services & Facility	Budget
Revenues										
EZ Grant							21,000			21,000
EDA Grant						165,000	21,000		35,000	200,000
USDA RBDG						100,000			00,000	200,000
USDA CFTA					260,000					260,000
AAA Admin Federal		72,800			200,000					72,800
AAA Admin State		97,320								97,320
CDOT Annual Grant	30,000	0.,020								30,000
DOLA-COG/REDI	55,555				230,000	175,000		120,000		525,000
Regional Broadband Capital	-Not Budgeted				200,000	110,000		120,000		020,000
Broadband Services Income	•							336,000		336,000
AAA Program Income		1,800								1,800
AAA NSIP Fed		15,000								15,000
AAA State Caregiver Match		5,200								5,200
Member Dues		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				35,000			59,000	94,000
AAA Grant Program Fed		708,900				,			,	708,900
AAA Grant Program Fed Co	D/ARPA	320,000								320,000
Transportation Assessment		,								25,770
Transit Administrative Grant										0
SBRC Funding				16,500						16,500
SBRC Tuition Fee Income				12,000						12,000
SBDC Funding				190,000						190,000
SBDC Expense Reimburem	ents									0
SBDC Local Donations										0
AAA Grant Program State		875,800								875,800
AAA Assessment		31,600								31,600
AAA Capital Exp State		·								0
AAA Capital Exp Fed										0
ADRC		41,480								41,480
EZ Contribution Fees		,					21,000			21,000
Program Income					33,600		-			33,600
Other Grants		66,000			-					66,000
SHIP MIPPA Grant		22,600								22,600
RSVP		300,000								300,000
Loan Interest			124,000							124,000
Loan Fees			7,200							7,200
Loan Administrative Fees			6,000							6,000
Late Fees/Penalties			240							240
CDBG Administrative Fees			19,200							19,200
SBA Technical Assistance C	Grant		300,165							300,165
CDBG Grant Funds (Not Inc	luding Admin)		120,000							120,000
Rural BLF Statewide Collab	Project Funds		0							0
Rural BLF Statewide Collab	Project Admin		0							0
Revenues	55,770	2,558,500	576,805	218,500	523,600	375,000	42,000	456,000	94,000	4,900,175

	Summary Breakdown by Program									
	Transportation &	Community	BLF	Small Business	USDA RISE	Regional	Enterprise	Broadband	Administration	Proposed
	Transit	Living Services		Resources		Development	Zone		Services & Facility	Budget
DRAFT Budget FY 2022-202										
Expenses										
SALARIES	6,415	342,920	182,990	146,560	159,960	77,090	29,645	156,340	234,270	1,336,190
FRINGE BENEFITS	1,925	102,875	54,900	43,970	47,990	23,130	8,895	46,900	70,280	400,865
Meetings & Travel Expense	9,600	9,600	11,200	6,000	6,000	6,000	3,600	9,600	6,000	67,600
Broadband Service								84,000		84,000
Taxes License and Fees (Inc	cludes Property Tax	es)							180	180
Telephone/Fax		1,200	1,200	600	1,200				8,400	12,600
Rent/CoLocations			750	750	4,550			22,800	0	28,850
Postage & Shipping		3,600	1,200	1,200	1,200				600	7,800
Educational Supplies					12,000					12,000
Printing & Supplies		6,000	24,000	3,600	12,000	2,400		3,000	6,000	57,000
DOLA_Community Developr	ment					175,000				175,000
Software-Finance			3,600						2,400	6,000
Software Miscellaneous		30,000	2,400	2,400	15,000				2,400	52,200
Web Hosting & Design									3,600	3,600
Computer Repair & Maintena	ance								9,600	9,600
Dues & Subscriptions		3,000	3,600	3,600		3,600		3,600	3,600	21,000
Consulting Fees				12,000					0	12,000
Contractual Services	21,000	75,045	96,000	12,000	24,000	90,000		60,000	0	378,045
Legal Fees			6,000						1,200	7,200
Audit & Accounting									16,000	16,000
Empoyee Recruitment & Ret	tention								1,200	1,200
Donation & Sponsorship		3,000	2,400	2,400	2,400				2,400	12,600
Promotions		6,000	9,000	3,600	6,000			9,000	3,600	37,200
Bank Service Charges									240	240
Other Insurance								9,600		9,600
Depreciation Expense								540,000	44,000	584,000
RSVP Expenses										0
Equipment Repairs and Mair	ntenance								2,400	2,400
Equipment & Furniture					135,000	1,800		7,200	3,600	147,600
Building Insurance					12,000	,		,	2,400	14,400
Building Maintenance					9,000				18,000	27,000
Building Loan Interest					,				11,000	11,000
Building Utilities					12,000			3,600	6,000	21,600
RSVP Expenses		130,900			•				-	130,900
AAA NSIP Subgrantee Fed		15,000								15,000
AAA State Caregiver Match		5,200								5,200
AAA Subgrantee Fed		965,000								965,000
AAA Subgrantee State		663,000								663,000
Other CLS Grant Expense		63,000								63,000
SBA Loan Interest			10,800							10,800
Loan Expenses			12,000							12,000
Bad Debt/Write Off			42,000							42,000
Expenses	38,940	2,425,340	464,040	238,680	460,300	379,020	42,140	955,640	459,371	5,463,471
Net Margin prior to allocation:	16,831	133,160	112,765	(20,180)	63,300	(4,020)	(140)	(499,640)	(365,371)	(563,296)
Admin/Facility Allocation	(2,127)	(113,704)	(60,675)	(48,596)	(53,039)	(25,560)	(9,829)	(51,838)	365,368	0
Net Margin:	14,703	19,455	52,090	(68,776)	10,261	(29,580)	(9,969)	(551,478)	(3)	(563,296)
Add Back Depr	14,703	19,455	52,090	(68,776)	10,261	(29,580)	(9,969)	(11,478)	,	20,704
	1%	31%	17%	13%	15%	7%	3%	14%		100%

Region 10 Staffing FY 2022-2023

Position	Nama	Allocation Admin	Comm Dev	EZ	Duoadhand	Tropo	BLF	CDDC	RISE	OL C	
	Name				Broadband	Trans		SBRC	KISE	CLS	1.00
Executive Director	Michelle	0.90	-	-	-	0.05		-	-	-	1.00
Admin/Prog Assist	Courtney #2	0.50	-	-	0.25	-	-	-	-	0.25	1.00
Accountant	Jo	1.00	-	-	-	-	-	-	-	-	1.00
BB Director	Corey	-	-	-	1.00	-	-	-	-	-	1.00
Comm Dev Dir	Trish	0.20	0.60	0.20		-	-	-	-	-	1.00
Comm Dev Assist	Courtney	0.25	0.50	0.2	5 -	-	-	-	-	-	1.00
SBDC Director	Nancy	-	-	-	-	-	0.10	0.80	0.10	-	1.00
Gunnison SBDC/SBA	Callie	-	-	-	-	-	-	1.00	-	-	1.00
Entrep. Mang/Coor	Vacant	-	-	-	-	-	-	-	1.00	-	1.00
Kitchen Mang/Coor	Vacant	-	-	-	-	-	-	-	1.00	-	1.00
Admin/Prog Assist	SBDC/Entr	-	-	-	-	-	-	-	1.00	-	1.00
BLF Director	Dan	-	-	-	-	-	1.00	-	-	-	1.00
BLF/SBRC Assist	Susan	-	-	-	-	-	0.50	0.50	-	-	1.00
Gunnison SBDC/SBA	Sarah	-	-	-	-	-	1.00	-	-	-	1.00
AAA Director	Eva/AAA	-	-	-	-	-	-	-	-	1.00	1.00
RSVP	Joe	-	-	-	-	-	-	-	-	1.00	1.00
RSVP/AAA Sr Comp Coor	Kylynn	-	-	-	-	-	-	-	-	1.00	1.00
RSVP/AAA Sr Comp Coor	Meg	-	-	-	-	-	-	-	-	1.00	1.00
AAA Coordinator	Cecilia	-	-	-	-	-	-	-	-	1.00	1.00
AAA Ombudsman	Sandy (.9 FTE)	_	-	-	-	-	_	_	_	1.00	1.00
AAA Coordinator	Claudette	-	-	_	-	-	-	-	-	1.00	1.00
	0	-	-	_	-	-	-	-	-	-	-
Total		2.85	1.10	0.4	1.25	0.05	2.65	2.30	3.10	7.25	21.00

Contracted/CDOT Vince Rogalski Admin/Transportation Karla Distel

# **Balance Sheet by Category**

		balance officer by category		
Region 10			Run Date:	5/24/22
eriod Endin	g: 3/31/2022		Run Time:	1:39:43
ormat: 1 Re	gion 10 Balance Sheet		Page 1 of 1	
Assets:				
	Region 10 Cash	460,843.13	,	
	BLF Cash	735,325.80	J	
	SBA Cash	389,869.05	,	
	Prepaid Expenses	10,356.17		
	Loans Receivable	2,399,670.58	<b>.</b>	
	Allowance for Doubtful Accounts	(171,526.12)	ı	
	AAA Receivables	355,480.18	;	
	Grants Receivable	320,672.14		
	Other Receivables	17,628.74	,	
	Building and Land	1,090,131.29	ı	
	Construction in Progress	3,500.00	ı	
	Broadband Assets	12,571,756.00	J	
	Furniture and Fixtures	14,461.15		
	Accumulated Depreciation	(2,239,733.03)	ı	
		-		
		Assets:	\$15,9	58,435.08
iabilities:	A consumto Describilo	242 674 26		
	Accounts Payable Accrued Leave	342,674.36		
	Payroll Benefits Payable	34,767.49 (149.85)		
	Deferred Revenue	50,052.14		
	Other Liabilities			
		(3,111.39)		
	SBA Loan Cost Allocation Control	963,421.87 18,575.53		
	Cost Allocation Control	Liabilities:		06,230.15
quity:		=	¥-)-\	=======================================
44	Enterprize Zone	(11,289.60)	ı	
	Community Development	36,228.36		
	Transportation and Transit	28,916.83		
	Olathe RISE	(4,195.07)		
	Area Agency on Aging Projects	376,112.92		
	BLF Projects	652,203.61		
	Small Business Resource Center	2,026.07		
	Regional Broadband	372,478.63		
	Unrestricted Net Assets	(174,557.62)		
	RLF Retained Earnings	13,274,280.80	I	
		- Equity:	<u> </u>	52,204.93
		Total Liabilities and Equity		58,435.08
			+==,5	
		Balance:		\$0.00

# **Agencywide Line Item Revenues and Expenditures**

Region 10

Period: 7/1/2021 to 3/31/2022

With Indirect Detail

Code	Description	Current YTD				
Revenue	es					
40000	EZ Admin Grant	\$	1,750.00	\$	19,758.00	
40100	EDA Grant	\$ \$	19,833.33	\$	192,707.91	
40110	USDA RBDG	\$	-	\$	(0.73)	
40120	USDA CFTA	\$ \$ \$ \$	6,681.93	\$	6,681.93	
40200	AAA Admin Fed	\$	5,857.33	\$	45,883.57	
40210	AAA Admin State	\$	8,087.00	\$	72,783.00	
40400	CDOT Annual Grant	\$	325.00	\$	22,418.60	
40800	DOLA - Community Development Grant	\$	17,560.33	\$	86,808.69	
40860	Broadband Service Income	\$	14,485.05	\$	132,465.45	
40900	AAA Program Income	\$ \$ \$ \$ \$ \$ \$	-	\$	8,166.69	
41400	AAA NSIP Fed	\$	-	\$	14,998.41	
42000	Member Dues	\$	8,451.00	\$	76,059.00	
42500	AAA Fed Funding	\$	67,292.87	\$	538,445.64	
42700	Transportation Assessments	\$	2,154.00	\$	19,386.00	
43000	AAA Program State	\$	85,189.12	\$	767,366.80	
43100	Small Business Resource Center Funding	\$	-	\$	18,000.00	
43150	SBRC - Tuition Fee Income	\$	994.34	\$	1,937.43	
43227	SBDC Grant Income	\$	19,626.90	\$	175,133.50	
43360	Energize Grant Funds	\$	196,313.70	\$	196,313.70	
43400	AAA Assessments	\$	2,682.00	\$	24,138.00	
43600	ADRC Revenue	\$	-	\$	12,955.00	
45000	Bank Interest Earned	\$ \$ \$ \$ \$ \$ \$ \$ \$	10.76	\$	83.59	
45800	EZ Contribution Fees	\$	11,667.31	\$	15,719.97	
46000	Local Donations	\$	600.00	\$	675.00	
48000	AAA Local Donations	\$	100.00	\$	145.00	
48050	Other Income	\$	25.00	\$	100,686.55	
48100	Other CLS Grants	\$	13,000.00	\$	106,550.00	
48200	SHIP Grant	\$	1,625.00	\$	19,682.33	
48300	MIPPA Grant	\$ \$ \$ \$	-	\$	1,305.03	
48400	RSVP Grant	\$	23,589.32	\$	125,922.07	
49100	Loan Interest	\$	2,816.29	\$	18,199.60	
49110	Loan Interest-CDBG #6		1,239.90	\$	8,748.13	
49115	Loan Interest Rural BLF Statewide	\$	515.31	\$	3,998.32	
49130	Loan Interest-SBA II #5303545000	\$	413.67	\$	4,977.09	
49140	Loan Interest-SBA III # 9325495008	\$	572.59	\$	6,421.67	
49150	Loan Interest-SBA IV # 2489697006	\$	1,661.09	\$	13,221.94	
49155	SBA Loan V Interest Income	\$	882.83	\$	9,954.43	
49156	SBA VI Interest Income	\$	536.00	\$	2,199.23	
49160	Loan Interest-CDBG #8	\$	2,059.07	\$	16,617.04	
49200	Loan Fees	\$	-	\$	373.00	
49210	Loan Administrative Fees	\$	-	\$	3,808.00	
49300	Late Fees/Penalties	\$ \$ \$ \$ \$ \$ \$ \$	208.42	\$	733.10	
49400	Loan Recovery Revenue		_	\$	11,108.96	
49600	SBA Technical Assistance Grant	\$	34,104.03	\$	123,357.93	
	Revenues	\$	552,910.49	\$	3,026,894.57	

# **Agencywide Line Item Revenues and Expenditures**

Region 10

Period: 7/1/2021 to 3/31/2022

With Indirect Detail

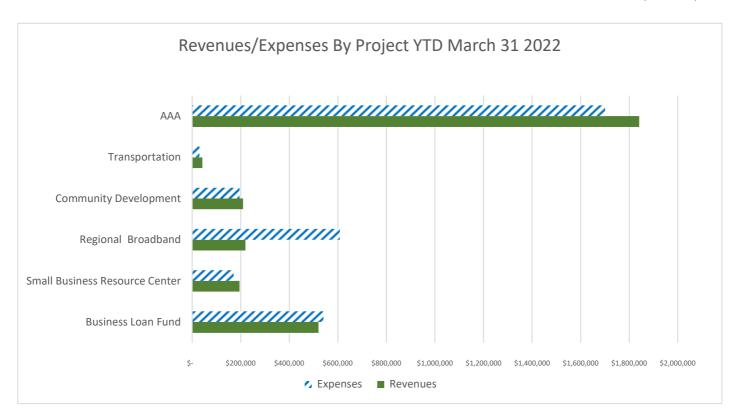
Code	Description	Current YTD				
Expense	S					
50000	SALARIES	\$	119,007.86	\$	796,041.29	
50500	FRINGE BENEFITS		2,503.03	\$	160,387.25	
52000	Meetings & Travel Expenses	\$	5,579.62	\$	37,440.86	
52100	Broadband Service	\$	1,990.68	\$	28,316.94	
52400	Taxes, Licenses & Fees	, \$	75.00	, \$	75.00	
52700	Telephone/Fax	\$	504.11	\$	3,343.36	
53000	Rent	\$	4,620.00	\$	8,280.00	
53300	Background and Security Verification	\$	80.00	\$	612.25	
53500	Copies	\$ \$ \$ \$ \$ \$ \$ \$ \$	-	\$	257.28	
53600	Postage & Shipping	\$	1,364.44	\$	2,766.85	
53650	Educational Supplies	\$	75.00	\$	4,048.56	
53700	Printing & Supplies	\$	2,023.36	\$	23,343.01	
53900	Software - Finance	\$	340.00	\$	2,185.25	
53910	Software - Miscellaneous	\$	4,754.25	\$	20,822.25	
53930	Web Hosting & Design	\$	11.98	\$	52.40	
53940	Computer Repair & Maintenance	\$	3,011.71	\$	6,591.37	
53950	Broadband Network Management	\$	1,550.00	\$	13,950.00	
54000	Dues & Subscriptions	\$	4,086.00	\$	18,193.98	
54900	Consulting Fees	\$	8,825.50	\$	22,152.05	
55000	Contractual Services	\$	11,259.48	\$	109,015.39	
55100	Legal Fees	\$	1,864.00	\$	5,826.68	
55200	Audit & Accounting	\$	273.98	\$	17,082.63	
55300	Recruitment & Retention	\$	297.39	\$	6,627.38	
55350	Donations & Sponsorships	\$	1,100.00	\$	1,600.00	
55600	Promotions	\$	4,501.92	\$	14,430.84	
56200	Bank Service Charges/Fees	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	, -	\$	123.72	
56300	Other Insurance	\$	633.00	\$	2,160.94	
58000	Depreciation Expense	\$	36,088.07	\$	324,792.63	
58400	Business Grant Distributions	\$	196,313.70	\$	303,813.70	
58500	Stipend	\$	828.03	\$	4,432.97	
59600	Equipment & Furniture	\$	5,963.75	\$	14,770.56	
59800	Miscellaneous Expenses	\$	-	\$	373.89	
59850	Support From Unrestricted	\$	-	\$	325.00	
60100	Building Insurance	\$	6,439.84	\$	9,659.75	
60200	Building Maintenance & Repair	\$	1,521.20	\$	18,677.09	
60600	Building Utilities	\$	3,800.55	\$	8,293.13	
61000	Building Rent & Misc Expenses	\$ \$ \$ \$ \$ \$ \$ \$	-	\$	229.54	
72500	AAA Fed Funding	\$	67,283.15	\$	546,952.67	
73000	AAA State Funding	\$	72,734.13	\$	646,658.08	
73600	ADRC Expenses	\$	-	\$	534.00	
78100	Other CLS Grants Expense	\$	-	\$	31,121.50	
92000	SBA Loan Interest	\$	480.19	\$	5,193.77	
92100	Loan Expenses	\$	86.43	\$	1,933.69	
92200	Bad Debt/Write Off	\$ \$ \$	2,400.00	\$	21,600.00	
92300	Loan Collection Expenses	\$	-	\$	347.50	
	Expenses	\$	574,271.35	\$	3,245,437.00	
	Agency Balance	\$	(21,360.86)	\$	(218,542.43)	
			, ,		<u>, , -1</u>	

# **Project Financial Report**

Region 10

Period Ending: 3/31/2022

		 	į)	
Description	Revenues	Expenses		Balance
Business Loan Fund	\$ 520,098	\$ 540,499	\$	(20,401)
Small Business Resource Center	\$ 195,079	\$ 170,779	\$	24,300
Regional Broadband	\$ 219,274	\$ 608,092	\$	(388,818)
Community Development	\$ 209,217	\$ 195,194	\$	14,023
Transportation	\$ 41,805	\$ 30,304	\$	11,500
AAA	\$ 1,841,422	\$ 1,700,568	\$	140,854
Totals:	\$ 3,026,895	\$ 3,245,437	\$	(218,542)





# **Executive Director Update April/May 2022**

- Signed Deed of Trust for loan on 145 S. Cascade. Proceeding with office addition/remodel design and engineering to develop estimate and bid for construction. Estimated completion of engineering in 4-6 weeks, then will develop construction estimate. Estimating construction to begin late fall 2022, completion early 2023.
- Olathe remodel project-architect completed 30% design. Finalizing lease (in-kind) for property.
   Received one qualified bid (Stryker Company) for the project. Will begin design completion and asbestos abatement. Estimated start July 2022, with 20 weeks construction.
- o Working on review/update of the employee manual (last update was 2012).
  - Will plan to bring to Executive Committee for initial review and final approval/ratification by Board.
- Planning for 50<sup>th</sup> Anniversary event. Currently considering afternoon/early evening event in Fall; working on location for event.
- o Transportation/transit: Received applications for MMOF requests were close to current year funding allocation. May consider request for funding for updating regional transit plan.
- o Provided Region 10 overview to Town of Nucla Board of Trustees.
- Attended SWCCOG Broadband Forum (Durango)
- o Attended NWCCOG Economic/Broadband Summit (Summit County)
- Attended Colorado SBA Awards Event (Denver)

# **SBRC Board Report**

May 26, 2022

# What's New

- Developed a "Business Plan in a Day" workshop to address business planning needs when Leading Edge is not in session. Susan Bony is testing two formats—one full day class and one 2-day class—to see which one gets traction with businesses. She will be holding "Business Plan in a Day" once a month.
- Tagging onto Northwest SBDC's Spanish language programming to gauge interest/participation beginning in June.
- Developing task force to address Hispanic business outreach throughout the region.
- Eight new on-demand trainings: 1 financing; 4 human resources; 1 (4-part series) nonprofit; 2 startup have joined our 3 accounting trainings

# What's Coming

Region 10 | West Central SBDC in cooperation with Northwest and Central Mountain SBDC

- HR Check Up for Small Business: Performance Management + Lawful Termination, Thurs, June 30, 11 a.m.-noon
- Foodie Friday: Cottage Foods, Fri, Jun 3, 9-10 a.m.
- SmartStart: How to Start a Business in Colorado, Wed, Jun 8, noon- 2 p.m., \$30
- Programas en español: Desarrollo del plan de negocio, Mon, Jun 13, 6-8 p.m.
- Creating Winning Proposals + Mastering CDOT Evaluations, Tues, Jun 14, 9-11 a.m.
- Make Your Website Work for You, Wed, Jun 15, noon- 1 p.m.
- Business Plan in a Day, Thurs, June 16, 9 a.m.- 4 p.m., \$85
- Disadvantaged Business Enterprise (DBE) Certification, Tues, Jun 21, 11 a.m.- noon
- Finance Friday, Fri Jun 2:30-3:30 p.m.

# What's Ongoing

- Monthly coffees for community business owners on the calendar in June for Delta and Montrose counties.
- SBDC Accreditation preparation- The Colorado SBDC is a nationally accredited program that
  undergoes the accreditation process every five years. In that process, each center is audited for
  compliance and accuracy to ensure it meets accreditation standards. This is our first audit as the
  West Central SBDC host. Compliance activities include strategic planning, succession planning,
  monitoring and accuracy of client records, adherence to SBDC marketing collateral brand standards,
  etc.
- Ongoing SBDC meetings—bi-weekly network meetings, monthly committee meeting (operations)
- Ongoing SBDC network collaboration and program development meetings- every two weeks
- Ongoing Region 10 initiative meetings—Outdoor Rec, RISE grant advisory, Olathe Coworking, etc.
- Ongoing Region 10 marketing meetings- Website, PR, agency

- Ongoing Region 10 website issues
- Exploratory meetings- marketing agency interviews
- One-off client meetings
- On-demand trainings

# **Accounting**

- ✓ Cash Flow Essentials, \$45
- ✓ Profitability Essentials, \$75
- ✓ Budgeting, Cash Flow, and Taxes for Child Care Providers, no cost

# **Financing**

✓ Top 10 things to Know About Small Business Loans, no cost

# **Human Resources**

- ✓ HR Check Up for Small Business: Building Employee Handbooks, no cost
- ✓ HR Check Up for Small Business: Sick Pay Requirements, no cost
- ✓ HR Check Up for Small Business: Federal Employment Law Basics, no cost
- ✓ HR Check Up for Small Business: Colorado Employment Law Basics, no cost

# **Nonprofit**

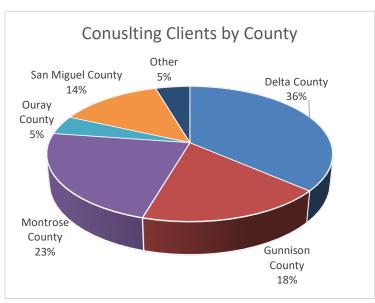
✓ Nonprofit Startup Series (4-part series), \$45

# Startup

- ✓ Business Model Canvas- Part 1: Build Your Canvas, no cost
- ✓ Business Model Canvas- Part 2: The Components, no cost

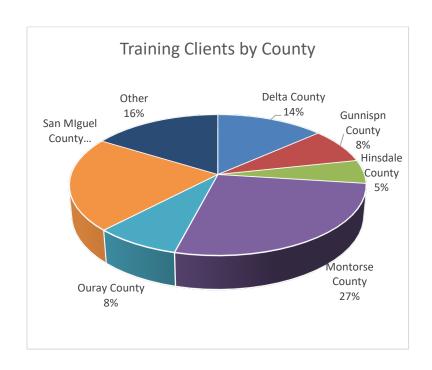
# SBRC April Consulting

2022	Clients	Sessions	Hours	Satisfaction
April	22	31	33	4.7/5



# **April Trainings**

2022	Attendees	Workshops	Hours	Satisfaction
April	37	10	13	5/5





# **Business Loan Fund May 2022**

# Activities/Inquiries/Loans

# **Activities/Inquiries**

- Loan Closings Closed Four. Two in Montrose County. One was a start-up lawn equipment sales and service business, and one was a start-up café and bakery. One in Delta County. It was a start-up fencing business. One in Hinsdale County that was to an existing resort for capital improvements. There are three approved loans scheduled to close in the first week of June. Two in Montrose County and one in Delta.
- Loan Inquiries In our Active Pipeline we have 4 in Gunnison, one in Delta, and one in Ouray counties.
- Attended a weekly meeting with MEDC and Colorado Outdoors for the purpose of identifying potential CDBG loan requests associated with economic development in Montrose.
- The Energize Colorado Grant Program final funding for grants has not concluded as reported last month. There will be a Round Four. We anticipate receiving funding for approximately 30 more businesses.
- We are concluded the search for a new vendor for our loan production and servicing software.
   We are in the initial stages of migration. A September 1<sup>st</sup> date is the goal to have this project completed.

# **Loan Production Report**

Fiscal Year 2022										
Loan Number	Amount	N	Amount	Date Closed	County	Jobs Created	Jobs Retained	Funds Source	Fur	nds Leveraged
1515	E&M Enterprises, LLC	\$	20,000.00	7/8/21	Montrose	0	3	SBA III	\$	5,000.00
3600	Pact Outdoors, LLC	\$	30,000.00	7/26/21	Gunnison	0	2	SBA VI	\$	30,000.00
1516	Affordable Cuts LLC	\$	15,000.00	8/26/21	Montrose	1	1	SBA III	\$	
3601	Agoge Gardens LLC	\$	21,000.00	9/2/21	Montrose	1	4	SBA VI	\$	€
3602	Babes and Barbers LLC	\$	6,000.00	9/23/21	Montrose	1	0	SBA VI	\$	
1086	Iron Works LLC	\$	75,291.00	12/3/21	Montrose	0	15	RLF	\$	15,000.00
3603	TABJ Comp. dba Silver Eagle Saloon	\$	50,000.00	12/3/21	Ouray	0	5	SBA VI	\$	450,000.00
3604	E&M Enterprises LLC	\$	15,000.00	12/16/21	Montrose	0	3	SBA VI	\$	ė.
3605	Jeremy J. Gay Insurance, Inc.	\$	15,000.00	1/14/22	Montrose	1	1	SBA VI	S	-
3606	San Juan Brews LLC	\$	40,000.00	1/13/22	Montrose	1	4	SBA VI	S	
1517	J Pilates Montrose LLC	\$	25,000.00	2/25/22	Montrose	4	2	SBA III	\$	
1087	J Pilates Montrose LLC	\$	20,000.00	2/25/22	Montrose	4	2	SBA III	5	-
1518	Sawyer Electric, LLC	\$	50,000.00	3/10/22	Gunnison	1	1	SBA III	5	10.000.00
3607	Integrated Design Solutions, LLC	\$	47,200.00	3/10/22	Gunnison	2	28.5	SBA VI	S	100
1736	Yoke Yoga, LLC	\$	30,000.00	3/11/22	Delta	2	0	SBA IV	5	
1430	Globeville Commercial dba Briarwood Inn	\$	99,500.00	3/11/22	Montrose	6	0	CDBG	5	245,500.00
1737	Jireh Cafe & Bakery LLC	\$	50,000.00	5/5/22	Montrose	13	0	SBA IV	\$	60,000.00
1519	LandWorks Equipment LLC	\$	50,000.00	5/5/22	Montrose	5	0	SBA III	\$	170,000.00
1814	Avalanche Fencing LLC	\$	17,000.00	5/5/22	Delta	2	2	SBA VI	\$	i es
1520	TJ Elkhorn	\$	10,000.00	5/20/22	Gunnison	2	0	SBA III	\$	
FY21 TTL	Totals	\$6	85,991.00			46	73.5	NA SYAN	\$	985,500.00

# May 2022 Enterprise Zone and Community Development Report

# **Enterprise Zone:**

- **ACTION ITEM:** Sherbino Theater (Chautauqua Society) Capital Campaign for a new location.
- Town of Ridgway July Music Series was approved and will be active for five years.
- Delta Health Foundation applied which is undergoing Peer Review
- Courtney and I will be presenting at Rural Philanthropy Days on June 7 on how non-profits might become an EZCP

# **Active Regional Projects:**

- Central San Juans High Alpine Roadmap to Recovery (Oct 2021 Jun 2023): We held an inperson Strategy Development Meeting in Ridgway on May 20.
  - OGOAL: collaborate across jurisdictions to improve public land management and support sustainable tourism, recreation, and hazard mitigation. This team includes five counties Dolores, Hinsdale, San Juan, San Miguel, and Ouray and seven municipalities within those counties Lake City, Mountain Village, Ouray, Rico, Ridgway, Silverton, and Telluride and by June 2023, will finish the final two phases of the Roadmap: developing Strategies and Actions and drafting an Implementation Plan.
- Regional Housing Data Meta-Analysis (February July 2022): Consultants will begin stakeholder interviews this month
  - Purpose: a regional meta-analysis of existing housing data, housing plans and identified needs across the 6-counties of the region.
- Regional Data Project (February 2021 December 2022) ongoing adding new dashboards
  which will include cell phone data to track visitor and non-visitor movement, spending, length of
  stays, ETC.\. Courtney and I are learning the additional dashboards to understand best use. We
  can breakdown data by region, county, portions of some counties, and main streets. Some
  examples of dashboards that are available. SEE EXAMPLES AT END OF REPORT
- Regional Outdoor Recreation Product Summit July 15, 2022 (Montrose) Working with Colorado Outdoors to host an Outdoor Recreation (ORec) Product Summit with the target audience being ORec Product Manufacturing Industry Cluster.
- **Region 10 RISE Innovation Center:** Region 10's USDA Rural Innovation Stronger Economies was awarded for \$1.7 million dollars to support both renovation and operations of the Innovation Center.
  - Met with Gates Family Foundation for a walk through of building as they consider our \$100,000 capital grant request. We should find out in June if awarded.
  - Met with Thea Chase to possibly contract with her to jumpstart entrepreneurial programming. Also met with Barry Pennell (formerly with ENGAGE) about possible consulting for the kitchen program including design, testing equipment, programming structure.
  - We will utilize the Conexion Coworking space to launch RISE programming.
  - o Held fourth Olathe RISE Steering Committee Meeting on April 18
  - o Continue to recruit for the Entrepreneur and Kitchen Program staff member.

- Regional Workforce Development: Meet monthly with SW Workforce Council, Technical College
  of the Rockies, CMU-Montrose, Delta County School District and Montrose County School District
  to better coordinate workforce pathways and identify opportunities for projects. We will
  continue to meet on a monthly basis to increase communication and understanding of current
  projects, gaps and opportunities.
- Western Colorado Workforce Development Board

# **Community Planning/Involvement:**

- West End Economic Development Corporation (Nucla, Naturita, Norwood)
  - We are administering/managing a Department of Local Affairs (DOLA) Rural Economic Development Initiative (REDI) grant for the West End to support transition work which began March 2022 – June 2023
  - o Participating as an Ex-officio on their board of directors.

# Delta County-

- Continue to participate as an ex-officio member of the One Delta County Board.
- Supporting City of Delta as they focus on downtown revitalization, including the addition of a coworking space and maker space.
- o Facilitated One Delta County board planning session on April 29.

# Town of Olathe

- Held a very successful Youth Entrepreneurship Camp, attended by 23 Olathe Middle School students. We see this as a potential model for other communities.
- Continue to work with temp employees Erik Westersen (Olathe Conexion Manager) and Maegan Mock (Program Assistant) who will support the coworking space, member recruitment, community liaisons.

# **Ongoing Statewide Committee Work:**

- State's Opportunity Zone Steering Committee
- Economic Development Council of Colorado Board of Directors
  - o Executive Committee
  - Event Planning Committee
  - Public Policy Committee.

### **Grants:**

Economic Development District Partner Planning Grant for 2022-2025

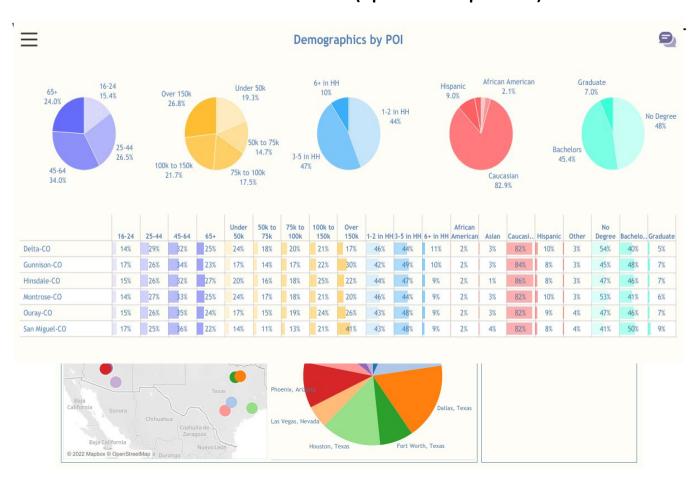
# **OVERVIEW OF VISITOR DATA (ALL R10 COUNTIES)**



WHO IS VISITING OUR REGION: UNIQUE # OF VISITOR TRENDS (THE TOP 9 STATES)

=				-	Top Sta
	2018	2019	Counties 2020	2021	2022
Colorado	75,906	82,375	81,044	89,566	56,639
Texas	38,296	45,650	58,955	51,618	38,079
California	21,160	22,137	23,706	16,171	10,310
Florida	15,287	13,451	15,211	12,944	9,043
Arizona	10,159	11,819	14,459	12,225	7,846
Oklahoma	8,685	9,894	10,684	11,978	8,590
Illinois	7,542	9,397	9,974	10,175	5,148
New York	8,841	8,220	9,274	6,227	4,072
Utah	7,075	9,090	10,437	7,922	6,893

# **VISITOR DEMOGRAPHICS (April 2020 – April 2022)**



# Community Living Services (CLS) Director Report May 2022

# **Funding updates**

FY 23 OAA in process

# **Program updates**

### AAA-

The consumer directed program is on hold until we can find a fiscal partner to help manage, we hope to have this resolved by July 1. The licensed In-Home service providers are demanding increased hours allocation, and, in some cases, rate increases which we will not be able to accommodate.

We are in the process of contract renewals which will begin July 1.

I have allocated funding for Senior Center Support for the coming year with more for those centers that do not have a meals program in their community. MOMs Meals is offered to the homebound and those without meals programs in all areas of the region.

### **Ombudsman**

The updated state P & P will bring several changes to the way we operate the Ombudsman program, it appears that the state office will have much more control. The state association of AAA (c4a) has challenged many of proposed changes but do not expect it to impact the outcome.

## **RSVP**

We have 153 active volunteers! These folks are delivering meals to the homebound, installing grab bars and wheelchair ramps, providing respite to caregivers, helping at food banks and much more. They are active in Montrose, Delta County, Gunnison and soon to be San Miguel and W Montrose County. They are truly making an impact and LOVING it!

We will be hosting a regional volunteer appreciation BBQ at Cerise Park June 23<sup>rd</sup> 4-6 please let me know if you would like to join us.

**SHIP** we will be hosting a luncheon with the Mesa County SHIP team to share ideas and challenges next month.

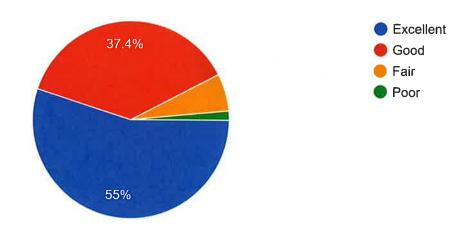
May is Older Americans Month-The Older Americans Act Regulations are under review and the public comment period is open.

https://www.federalregister.gov/documents/2022/05/06/2022-09713/request-for-information-older-americans-act-regulations

# 2022 Annual Client Survey Results

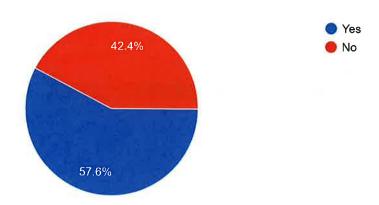
# All Registered Consumers: General Satisfaction

How would you rate services provided by Region 10 Area Agency on Aging overall? 131 responses



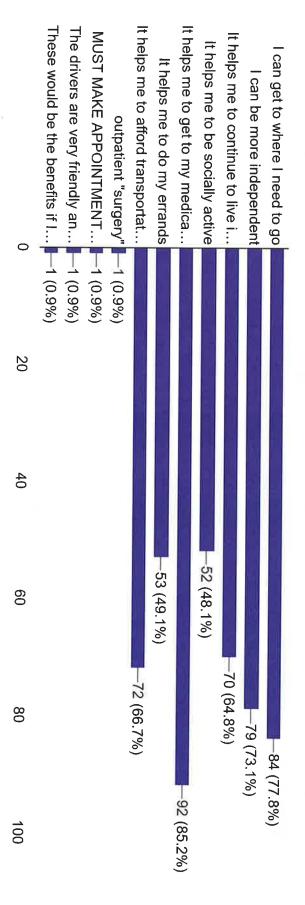
Were you aware that Region 10 AAA may be able to help you receive other services or refer you to other resources?

125 responses



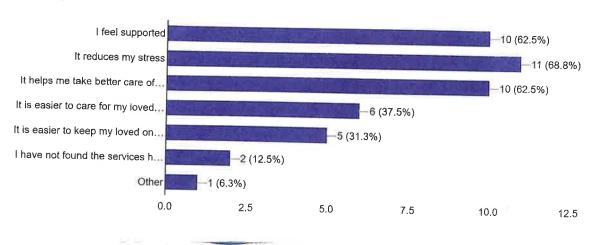
What are some of the ways you benefit from the transportation services provided by All Points Transit? Select all that apply.





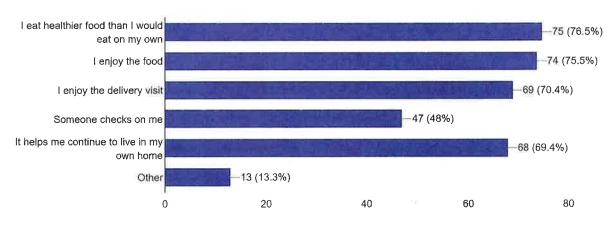
# **Caregiver Services:**

What are some of the ways the caregiver services have helped you? Select all that apply. <sup>16 responses</sup>



What are some of the ways you benefit from the meal delivery services provided by SCM? Check all that apply:

98 responses





Broadband Report to the Board May 2022 Corey Bryndal, Regional Broadband Project Director

# **ACTION ITEM: Approval to Sole Source Equipment for EIAF Grant:**

On March 17, 2022 Region 10 received a DOLA EIAF Broadband Award Letter for our middle mile expansion grant request of \$3,982,600. This allows for direct fiber connection into metro Denver and expansion south into Durango and Cortez. The grant award provides for acquisition of new fiber IRU's and leases, purchase & install of advanced DWDM optical equipment, expand IP Router capacity and adds DNS and network management functions. These funds dove tail with a coordinated award to NWCCOG's Project THOR for \$2,195,758. Total combined awards to the two entities is \$6,178,358. Region 10 is negotiating an agreement of mutual benefit with NWCCOG/THOR. We are currently waiting on DOLA contracting to proceed with the project kickoff. After working with several vendors, it has been determined that Ciena equipment will best meet the project objectives.

- Region 10 staff continues regular meetings with **regional ISPs.** We have identified areas of possible collaboration for possible CPF funding with several ISPs that includes middle mile and last mile projects.
- Visionary Communications has delivered a 5 Gigabit transport circuit between **Gunnison** and **Denver** using the new **Cottonwood Pass** path.
- We are currently waiting on DOLA contracting to proceed with the project kickoff for **Lake** city/Hinsdale County with partner Visionary Broadband.
- Region 10 staff has expanded meetings and discussions with La Plata Electric Association in Durango to include La Plata County, Archuleta County and the Southern Ute Indian Tribe. Region 10 has developed a plan to build a fiber ring around Colorado. This path requires construction in the southwest to deliver redundancy and capacity to all Western Slope communities. With Region 10's guidance, the four entities seek to build 38 miles of fiber between Ignacio and Pagosa Springs. La Plata County will seek DOLA funding to support this build. Approximately \$2 million in local matching funds has been developed and approved for this project.
- Region 10 is planning an **audit** of the existing network lines and equipment. The goal is to expand visibility to the network and to identify and address service issues more quickly. A second benefit to the network audit is to help support our financial model. We have negotiated down initial costs, are reviewing scope and plan to move forward with the audit.



- Region 10 staff continues to work with **Ouray County** and conduct regular meetings. Additional fiber IRU's are planned for north and south of Ouray, as well as a County IRU for new fiber to reach the "Land Use Building" near Ridgway.
- Telluride Foundation and San Miguel County have made progress and are close to wrapping up the last easements that will be assigned to Tri-State for use of the fiber line. This will bring high-capacity, open-access fiber service to the region. Fiber connections between Tri-State and SMPA needed to physically complete the path are underway. Additionally Region 10 has identified an option to create a redundant ring into Telluride and is re-designing the planned electronics to accommodate this new architecture. We are currently working to finalize IRU agreements and resulting IRU assignments for fiber in the town of Telluride.
- Region 10's **Gunnison** to **Crested Butte** and **Mount Crested Butte** fiber project is reevaluating funding opportunities to construct the line. Working through terms of a site lease for a CNL in **Mt. Crested Butte.** Met with interim town manager to present broadband project. The CNL is planned for the central parking facility on the ground level of The Lodge at Mountaineer Square. Vail Resorts has assisted in negotiating with the LMS HOA. Initial construction estimates have been received.
- Both **Garfield County** and **Mesa County** are working under MOU's with Region 10 and have hired their own consultant to design lateral fiber and CNL facilities that will connect to the Region 10 network. Ten new CNL's are in various phases of development within the two counties. 9 of these CNL's are along Region 10's Interstate-70 fiber path.
- DOLA responsibilities -in the "Technical Assistant" role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified territory. Additionally, staff has provided a mix of remote and onsite support to Mesa, Garfield, La Plata, Archuleta, Montezuma and Fremont counties.
  - Participated in interviews for position at CBO at director's request.
  - Participated in interviews for Region 9 Project Director.
- Planning to attend Mountain Connect week of May 23.



# TRANSPORTATION NEWSLETTER

**DATE: May 2022** 

Vince Rogalski, Chairman

**Gunnison Valley TPR** 

vrogal@montrose.net

# **New STAC Meeting Dates**

Discussion on New STAC Meeting Dates – Aaron Willis, Statewide and Regional Planning Section Manager, CDOT Division of Transportation Development (DTD)

• It is difficult for CDOT staff to prepare materials for STAC and TC due to the proximity of the two meetings. A live poll was conducted on meeting format (virtual versus in-person) and meeting day.

It was agreed that STAC will meet in-person two times a year (May and October) and ten times virtually. The STAC meeting will take place on the first Thursday of the month from 8:30 am - 12:00 pm. The first STAC Meeting on the new schedule will be JULY 7, 2022.

This will go into effect in July.

# STAC Discussion

- In-person meetings will not have a virtual option in order to encourage attendance.
- STAC members discussed scheduling conflicts.

# Bustang Expansion - Amber Blake, Director, CDOT Division of Transit and Rail

- Bustang service will be expanded on the 1-70 and I-25 corridors starting this summer. This will be a three-year pilot program to test building and sustaining ridership.
- In the next four years, expansion will mainly be funded by the state MMOF and SB22-180 funds. There is a funding gap starting in fiscal year 2026. CDOT is thinking about how to fill that gap. STAC Discussion
- CDOT has plans for expanding Outrider as well.
- Looking to fiscal year 2026, there are concerns about CDOT using Congestion Mitigation and Air Quality (CMAQ) funds to fill the funding gap. CDOT has included CMAQ only as a potential funding source. Also, CDOT is considering the state-designated CMAQ funds and not the CMAQ funds that go to MPOs/\(\frac{T}{2}\)Rs.

• Bustang can be used as a mitigation for the GHG Rule. The complexity is that Bustang crosses multiple regions, but the calculations will be made.

DATE: May 18, 2022

**TO: Transportation Commission** 

FROM: Amber Blake, Director, Division of Transit and Rail

SUBJECT: Bustang Service Expansion

# **Purpose**

The purpose of this memo is to provide the Transportation Commission (TC) with an update on Bustang and planned service expansion as the result of SB 180 and dedicated state funding for State Transit Operations and Maintenance independent of the 10 Year Plan.

# **Action**

Seeking Transportation Commission approval of the proposed phased approach to expanding Bustang Services in the I-25 and I-70 corridors.

# **Background**

In 2009, the Colorado General Assembly created the Division of Transit and Rail. The Primary functions at the time were to serve as a pass-through agency administering FTA and State transit funds to local agencies, conduct statewide transit and rail planning, and to work towards integration of transit into the statewide transportation system. As part of the integration of transit into the state transportation system, CDOT launched Bustang service in the I-25 and I-70 corridors, in 2015. The core Bustang service was an immediate success and provided much needed transit services in these interstate corridors. In 2018, Bustang Outrider services were launched across the state, bringing rural connections to the Bustang I-70 and I-25 service.

In March of 2020, the COVID-19 Pandemic shut down transit services around the world, including the Bustang family of services. Bustang Services were reinstated in January of 2021 and have seen a steady increase in ridership. Ridership is exceeding expectations and is currently at 75% preCOVID levels of service overall. The West Line along I-70 was at 136% pre-pandemic ridership as of March 2022.

# **Details**

Dedicating the State's portion of the MMOF funds to State Transit Operations and Maintenance ensures that existing Bustang Family of services; the operation and maintenance of the State's Mobility Hubs, and future expansions of Bustang Family of services can continue as an integral part of Colorado's transportation system. Moreover, \$30M in direct funding for expansion of Bustang I25 and I-70 service for a 3-year pilot program from the legislature with the passage of SB-180 is allowing CDOT to "go big" by expanding Bustang to attract additional travelers into a transit option on our busiest interstate corridors. Additional funding may be available through other sources, which, along with MMOF funding, ensures that options are available for long-term sustainable funding.

The Bustang expansion proposal includes a phased approach to implement enhanced levels of service on I-70 and I-25 that will allow Bustang to serve more people and provide increased flexibility to residents and visitors of Colorado. Furthermore, by providing more frequent and convenient transit service in these critical transit corridors, this service expansion will reduce air pollution, smog and help Colorado meet our GHG goals. Along with the service expansion, a comprehensive media campaign will be developed to increase public awareness of Bustang as a convenient travel option and to help in building and sustaining ridership throughout the 3-year pilot program.

A three-phase implementation is proposed for this service expansion as illustrated in the table below:

Corridor	Existing Service	Phase 1	Phase 2	Phase 3	
I-25 North Fort Collins to Denver	6 Daily Round Trips Weekdays 2 Daily Round Trips Weekends	8 Daily Round Trips Weekdays 2 Daily Round Trips Weekends	10 Daily Round Trips Weekdays 4 Daily Round Trips Weekends	12-13 Daily Round Trips Weekdays 6 Daily Round Trips Weekends	
I-25 South Colorado Springs to Denver	6 Daily Round Trips Weekdays 2 Daily Round Trips Weekends	<b>8</b> Daily Round Trips Weekdays 2 Daily Round Trips Weekends	10 Daily Round Trips Weekdays 4 Daily Round Trips Weekends	12-13 Daily Round Trips Weekdays 6 Daily Round Trips Weekends	
I-70 West Grand Junction to Denver*	2 Daily Round Trips Grand Junction and Denver 1 Round Trip Glenwood Springs and Denver 1 Round Trip Avon and Denver	4 Daily Round Trips Grand Junction and Denver* 1 Round Trip Glenwood Springs and Denver 1 Round Trip Avon and Denver	<b>9-10</b> Daily Round Trips Grand Junction and Denver*	13-15 Daily Round Trips Grand Junction and Denver*	

This approach increases Bustang I-25 North/South service by 100% on weekdays, and 200% weekend service over the three-year period. The service levels along I-70 are increased by approximately 250% over the three-year period. The first phase will be implemented in the Fall of 2022. Phase 2 is planned to begin in the late fall/winter of 2023, and Phase 3 will be implemented in the fall/winter of 2024.

# The Transportation Commission Approved the Bustang Expansion at their Meeting on Thursday May 19, 2022.

SB21-260 New Enterprise Update – Darius Pakbaz, Deputy Director, CDOT DTD; Kay Kelly, Chief, CDOT Office of Innovative Mobility; Sean Hackett, Board Administrator, Colorado Department Public Health and Environment; Carrie Atiyeh, Board Administrator and Senior Program Manager, Colorado Energy Office; and Patrick Holinda, CDOT Bridge and Tunnel Enterprise

- SB21-260 established four enterprises: Nonattainment Area Air Pollution Mitigation Enterprise, Clean Transit Enterprise, Community Access Enterprise, and Clean Fleet Enterprise. Each enterprise is required to promulgate rules, publish a 10-year plan, maintain a website with a "public accountability dashboard," and prepare an annual report. The bill also modified the Bridge Enterprise to include tunnels, creating the Statewide Bridge and Tunnel Enterprise
- Staff reviewed the business purpose of each enterprise, governing board members, revenue streams, and supported programs. STAC Discussion
- A concern was raised about MPOs/TPRs that supply fees for the Nonattainment Area Air Pollution Mitigation Enterprise but don't receive projects. The question was whether these regions could receive GHG credits for the fees they supply. CDOT staff clarified that the Enterprise focuses on ozone while the GHG Rule focuses on GHG emissions.

- The Department of Revenue is responsible for collecting the Nonattainment Area Air Pollution Mitigation Enterprise fees, and is the best resource for finding out fee contributions by region.
- There was a reminder for project managers of bridges and tunnels to do due diligence with the State Historic Preservation Office when renovations are planned.
- CDOT will follow up on a question about how the Statewide Bridge and Tunnel Enterprise may interact with the Colorado Counties, Incorporated (CCI) program for off-system bridges.

# Legislative Report – Andy Karsian, CDOT Office of Policy and Government Relations (OPGR); Jamie Grim, CDOT OPGR

- The state legislative session has concluded. SB22-180 passed. The bill gave \$30 million to Bustang for service expansion and \$10 million to the Revitalizing Main Streets program. Burnham Yard and Front Range passenger rail also received some funds.
- Regarding safety, the bicycle safety stop bill passed, and CDOT was able to amend language to allow local governments and CDOT to sign intersections that should not be included in the bill. A distracted driving bill died, though it got closer to passing than ever before. CDOT will be doing a request for proposals to study impaired driving due to substances other than alcohol.
- CDOT was given roll-over authority for MMOF for the next three years.
- On the federal level, Congress is working on a bill to address supply chain issues. The Biden administration announced updates to environmental permitting. A webinar for the Reconnecting Communities Pilot Program is upcoming. The purpose of the grant is to reconnect communities that were divided by urban redevelopment. The Multimodal Discretionary Projects Grant (MPDG) deadline is May 23rd.

Transportation TPR Meeting
NEXT MEETING NOTICE TPR Meeting July 7
Location TBD