



**Board of Directors Executive Committee Meeting
January 26, 2023
12:00 to 2:30 p.m.
Region 10 Conference Room**

Join Zoom Meeting

<https://us06web.zoom.us/j/84309192731?from=addon>

Meeting ID: 843 0919 2731

One tap mobile

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- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes Nov/Dec 2022**
- 4) **Discussion ITEMS:**
 - a. **Discussion of Member Survey**
 - b. **Policy Update Discussion-Check Signature and Loan Charge Offs**
- 5) **REPORTS**
 - a. **Executive Director/Financial Report**– Michelle Haynes
 - **Check Signatures**
 - b. **Small Business Resource Center**- Nancy Murphy
 - c. **Business Loan Fund**-Dan Scinto
 - **Charge Off of Bad Debt**
 - d. **Community Development**-Trish Thibodo
 - **Enterprise Zone Project Approval**
 - e. **Community Living Services** – Eva Veitch
 - f. **Regional Broadband**-Corey Bryndal
 - g. **Gunnison Valley Transportation Region Committee**- Vince Rogalski
- 6) **NEXT MEETINGS**
 - a. **Executive Committee: March 23, 2023 Noon-3 p.m.**
 - b. **Board of Directors Meeting: February 23, 2023 Noon-3 p.m.**
 - c. **BLF Committee: February 23, 2023 10 a.m.**
 - d. **AAA Regional Advisory Committee: March 3 2023, 10 a.m.**
 - e. **Gunnison Valley Transportation Planning Region: Tentative May 11, 2023 10 a.m.**
- 7) **ADJOURNMENT**



1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:03 pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Trish Thibodo (Community Development), Eva Veitch (Community Living Services), Corey Bryndal (Broadband Project Director), Courtney Rodwell (Program & Office Assistant)
 - b. **Board Members:** Kris Holstrom (Board Chair, San Miguel County), Dave Frank (City of Montrose), John Clark (Town of Ridgway), Don Suppes (Delta County), Vince Rogalski (GVTPR/STAC), Greg Hart (Town of Cedaredge), Dave Roberts (Town of Lake City), Jim Gelwicks (City of Gunnison), Roland Mason (Gunnison County), Greg Sund (Town of Crested Butte), Roger Rash (Montrose County), Mike Bordogna (San Miguel County), Michael Bacani (Town of Mt Crested Butte), Elyse Casselberry (City of Delta), Jon Waschbusch (Treasurer, Montrose County), Chris Haver (Town of Crested Butte), Mary Bachran (Town of Paonia)
 - c. **Guests:** Dynamic Planning: Ethan Mobley, Mike, Claire Peabody, Jeff Moffat, Andrew Coburn, JoAnne Rogalski
2. **APPROVAL OF AGENDA**
 - a. Addition: Acknowledgement of departing board members

Motion to approve agenda: M/S: Roger Rash/Mike Bordogna as accepted. None opposed.
3. **APPROVAL OF MINUTES for October 27, 2022, Board Meeting**

Motion to approve: M/S: Jim Gelwicks/Dave Frank as accepted with addition. None opposed.
4. **Business Items:**
 - a. Thanking Of Board Members that are leaving:
 - i. Roland Mason & Ben Tisdell. Both have been Past Chairs of the board and instrumental in organization expansion.
 - b. Regional Housing Report: What are the housing issues:
 - i. Stakeholder Interviews
 1. We wanted something beyond just a housing need study. The needs become stale quickly. A study in 2018 is no longer valid.
 2. For Region 10 engagement, there was request to increase centralization of data, and Educational advisory role.
 3. Project Ideas:
 - a. Region 10 lead economic study for underutilized sites.
 - b. Gap right now on unfilled jobs that support the cost of housing
 - c. 20% Hispanic population in the Region – Desire for Spanish materials for real estate or how to enter the real estate market.
 4. Host a space or meetings for housing needs. Recruit a network of housing industry experts to share success and obstacles.
 - ii. Gaps
 1. Production Gap: we cannot keep up with demand
 2. Affordability Gap: folks cannot afford homes
 3. Construction Labor Gap: there is a gap now and there will continue to be that gap if we do not keep up with it
 - iii. Housing Demand Analysis:
 1. To start, worked to navigate existing data sources out there, understand nuances and gaps in data especially for rural area, and consider questions from the Interviews
 2. Used scientific programming to scrape a lot of information for a website. Once the surveys are updated, they can easily update results for most current data. Augmenting that stale housing Data. Tried to make it reproducible, standardize format and eliminate nuances
 3. Demographic findings
 - a. Aging: Age class change from 2010 to 2020 as the region is aging in place and seniors in the area are increasing, affecting the housing crisis in the region especially because there is a burden on the workforce.

- b. Net Migration: We currently have a negative Natural Increase (Natural Decline) but Net Migration exceeds the rate of Natural Increase Net migration is you incoming workforce, but they will need housing not be supplied by what is currently here
 - i. Two components of housing demand:
 - 1. Catch-Up what do we need to build today. Job vacancy rates helps to estimate this number. If we were to fill all these jobs today how many units, we would need. Statewide we use a 7% job catch-up rate as the number of jobs needed, resort communities where that number is higher,
 - 2. The data can be broken apart by county and summed up regionally. Estimating around 2300 units needed to fill the current job vacancies
 - 3. To determine keep up need for the future used job estimates needs from the State Demography office – then determine number of units
 - a. Estimate 4300 units over the next 10 years
 - 4. Believe that the total number of units is a conservative estimate for the number of units needed for workforce housing units. This number does not include senior housing units that will be needed. Remote workforce growth is also not included. And workplace replacement numbers are not estimate.
 - ii. To estimate costs, we assumed that multi-family units have not been built in the past, but these will be an important part of solving the workforce housing units.
 - 1. Single family homes in the region are no longer an affordable housing option, so multiple family options are included in the estimate,
 - iii. 6600 units, what if we were to build this full number of units over the next ten years and how does that measure up to current build needs? Question: How much of past growth is single family housing, how much of it is workforce, how much of it is vacant (second homes).
 - iv. IF you don't build during down times the current state is the result.
 - c. Mike Bordogna noted San Miguel County numbers may be off because of Second Homeownership. Base population is 8200 but we average 20000 people in the area per month. Response: Dynamic planning does not edit the data models because they come out of –when it goes next to the demand it becomes under-represented.
 - d. Michelle noted that we did ask them to focus on workforce housing, so some of this does not include senior housing, secondary homes, etc.
 - e. Gunnison: there is a demand for employment and so in those high demand housing
- iv. Affordability Gap
 - 1. The increase in wages has not kept up with home prices. If you look at the area median income that is needed to purchase the area median home price is not even close.
 - 2. Listings, 63% of houses on the market are priced above \$500,000 and that is not affordable. If you look at the bottom scale of the home price the purchase price does not reflect a safe/accommodating space.
 - 3. The difference between what it costs to build a home vs worker in Region 10 there is still a huge gap. \$80,000 per door to about \$300,000 per door.
- v. Economic Impact Analysis (IMPLAN-Economic Impact Software)
 - 1. In Colorado, even though there is a national downturn there is still a population increase.
 - 2. What is it going to cost to build all this housing and how many workers will be required to do that? Approximately \$2.4 Billion to build the housing needed over 10 years which is \$240 million per year) That does not include land costs. Includes mix of Single-Family, Multi-Family and Mobile Home.
 - 3. In 2020 there were 2400 construction jobs, and we estimate a need to double that number to produce the number of homes needed. Current home builders are focused on housing units that are not affordable housing units.
 - 4. Tax revenues: there will be funding coming in on an annual basis that building of housing will create and there will be revenue to help subsidize or mitigate impact.
 - 5. . Estimate \$137 million on an annual basis that is secondary and tertiary impact spending.
 - 6. For every dollar that is spent in residential construction there are additional economic impacts that may be affected (how much water will be used, how much nitrogen will be produced, environmental impacts, etc.)
- vi. Where do we find the \$2.4 Billion to build needed housing--Real Estate Developer and Consultant

1. Private development developers have been good at high end development, and with Low Income is (the only technical definition) tax benefits.
2. There are no solutions for the middle gap. Potential solutions could be:
 - a. Partner the free market high-income developers with the low-income developers that brings them together for solutions
 - b. Public-Private Partnerships between private and nonprofit/government
 - c. Innovative new practices to drive down the cost curve
 - d. Availability of new capital, either ongoing or one-Time
3. Develop Skilled Labor: because at the end of the day if you do not have enough people to build you will not be able to produce.
4. Our numbers are big numbers, but they are 1% of the state's numbers. Potential Solutions:
 - a. The key to housing issue: we need more developers. Supply of Labor
 - i. We want local Region 10 developers however if we are going to address the catch-up gap we need out of region developers. There are incentives that you can offer to developers to get them out here to help develop. Consider using: Tax incentives, Subsidies, Fee reduction, Land availability.
 - ii. Need to create stipulations with the incentives that link it to affordable
 - iii. Property Tax Tax incentive can increase the revenue up to 20% for the developer, you must produce rents at a certain level to receive the incentive.
 - b. Modular construction:
 - i. There are questions to whether or not it does save costs.
 - ii. Multiple year studies say yes there is cost reduction at \$80-\$100 per sq foot for mountain communities.
 - iii. These are climate controlled factory built, off-site built homes.
 - iv. Labor requirements for building off-site homes is less per home.
 - c. Labor Market
 - i. Before the pandemic it was really difficult to get people to smaller towns.
 - ii. But now that the cities are over-built the investments are going to benefit by producing in rural areas. This means
 - d. New state programs
 - i. Department of Housing is about to spend \$300 million on housing and 60% is slated for rural Colorado
 1. Applications go live in January
 2. Specifically for Workforce housing – for those in the Middle income
 - ii. Grant programs:
 1. Infrastructure program for Municipalities
 2. Non-Profit grants
 - e. Support for small contracting businesses:
 - i. Both for traditional stick built construction but also modular labor market
 - ii. Technical College of the Rockies does have a modular specific training program
 - iii. Journeyman and Apprenticeship programs
 - iv. We need to show them that there are funding options for these programs
 - f. It will take a higher level of collaboration
5. Q&A
 - a. John Clark: there is no such thing as Free-market workforce housing any longer. Excited to see that Region 10 is taking the lead and looking into how we can approach this regionally like we did broadband. We need to also acknowledge that we have had a lot of NIMBYISM in the region but we do now need a mix of income. The missing middle is the Workforce.
 - b. Kris: The regional approach is nice because it is region wide. Affordable housing mitigation fee is being update in Zoom
 - c. Mike: Shipping became a big issue with the Pinon Park project in San Miguel County. Is there anyone who has spoken to some of the existing companies about opening a factory in Montrose. Response: there has been some discussion, but no plans.
 - d. Don: We have been dealing with this issue for so long now. The private sector option does not seem feasible because you cannot support it with. Could we work with some of the Tiny Home developers to have them step up their production into the modular home production because the tiny home market has been saturated? As counties if we can find

- regional practices to help direct land use codes, building codes, fire protection codes. All these requirements are making it difficult for municipalities to develop.
- e. Michelle: How do we maintain building in the downturn time? Is one thing we are continuing to look at long-term in economic development.
 - f. Kris: The project in Norwood is 80-120% ami and they focus on housing.
 - vii. Email: Ethan@dynamicplanning.co.
- c. **Discussion of Employee Benefits** – Would like some Guidance, it does fit within our budget.
- i. With renewal of health insurance, worked to reduce the deductible
 - ii. Family Leave: we are requesting to not opt out of the Family Leave. Our sick leave benefits do meet the requirements to opt out of the Family Leave program, but we felt that this was a good way to fill in the benefits for employees. Split the cost 50:50 with the employees.
 - 1. Dave Frank: The reason we opted out was because our current program already filled the gap. So, I think you have to evaluate which fills the gap better. City of Montrose currently allow employees to bank up to 480 hours.
 - 2. If an entity opts out of the program, individuals can opt in.
 - iii. New benefit of life insurance policy, it is less than \$2,000 a year for all our employees, and provides up to \$50,000 benefit if needed.
 - iv. Employee Assistance Program for extra support to our employees for coaching and consulting.
- d. **Action Item: Approval of Enterprise Zone Projects**
- i. **Adaptive Sports Center** Gunnison County – Operations: Visitor Attraction previous Capital Campaign
 - ii. **Valley Food Partnership:** Operations: Business Assistance supporting ag sector
 - iii. **Mountain Roots Food Project:** Capital Campaign: Community Facility.
 - iv. **One Delta County:** Operations: Economic Development Organization
 - v. **Uncompahgre Watershed Partnership:** Capital Campaign: Infrastructure water river and mining reclamation
 - vi. **Montrose Veterans Memorial Park:** Capital Campaign: Visitor Attraction
 - vii. Jim Gelwicks: If an organization is in financial distress and is having difficulty paying bills does this allow them to solve that financial problem. They do have to have a certificate of good standing; we do not look at financials for their application. There is no liability to the

Motion to approve: M/S: Don Suppes/Dave Frank as accepted with addition. None opposed.

5. Reports:

- a. **Executive Director/Financial Report** – Presented by Michelle Haynes
- i. Income Statements: cash flow we do have the mortgage in the bank for this building and so we have been utilizing that for Olathe until grant funds are reimbursed.
 - ii. Olathe: final construction number was \$300,000 short and we have requested from USDA to put that from operations to construction because we think we can make up the difference in Operations with more grant funding.
 - iii. Travel & meetings is high and that is because of the RSVP Program. We are going to re-class that so we can see it better.
 - iv. Agency wide R&E by category: grants and contracts, when you get to regional broadband capital, we budgeted \$0 to be able to reflect our operations revenue rather than capital grant revenue. That capital money is off setting the operations. It is fair to say that these monies are restricted in their use, and they cannot be moved from expenditure line to expenditure line.
 - v. Update on Cascade Remodel: Construction on this building went up \$75,000 about 10%. We did an immediate value add and it was a divider wall in the conference room and that saved \$50,000. We have emailed Stryker to see if there is any additional engineering. The loan on the building is \$515,000 and we have a line of credit for \$150,000. It looks more like a \$750,000 project we are looking at the remainder of the cost would come out of our reserves. There was board discussion on value of waiting on project; most members supported moving forward. Michelle: will go back to Stryker and share concerns to see if they can help us out anywhere, we have a couple of ideas about small things.
 - vi. Organizational Structure: Region 10 is organized as a non-profit organization. When looking at our CDOT application we do define ourselves as a Public Entity. I am meeting with an attorney to see if we can continue to operate with us being recognized as a nonprofit when we need to be and be a public entity when we need to be.
- b. **Small Business Resource Center** – Nancy Murphy
- i. Region 10 had to reapply as the host for the SBDC and the group at the state is shoring up and as a result we were one of 4 and we submitted our application last week.
 - ii. Today Callie & Ann are in Denver at the State Food Summit.

- c. **Business Loan Fund** – Dan Scinto
 - i. Loan Inquires down, assuming because of interest rates.
 - ii. We are working on 6 new applications since he put the report together
 - iii. Interest rates are high, so plan accordingly.
 - d. **Community Development** – Trish Thibodo
 - i. Brownfields workshop in February to educate on understanding Brownfields, how you approach it as a community, where they can get additional support.
 - ii. Considering May Infrastructure regional economic development strategy, working with the state to see if they are planning similar meetings.
 - e. **Community Living Services** – Michelle for Eva Veitch
 - i. Medicare Counseling is ending Open Enrollment this month, the volunteers have been busy providing counseling for seniors on their options for coverage.
 - ii. RSVP Program hit 300 volunteers in it's first year—a great accomplishment for the team.
 - iii. The team is working on the 4-Year AAA plan and we will bring in in February or March
 - iv. Consumer Directed Services is beginning to support home-based services. We are piloting in the remote areas of the region that have limited service.
 - f. **Broadband** – Corey Bryndal
 - i. Broadband Workshop in Crested Butte, January 29-30.
 - ii. There is a meeting in January with WAPA to discuss access to the infrastructure.
 - iii. We are working with CDOT on the fiber for the I70 corridor.
 - iv. There were questions regarding the utilization of the Ouray County line-Corey has reached out to the incumbent providers, but without success.
 - g. **Gunnison Valley Transportation Region Committee** – Vince Rogalski
 - i. CDOT and STAC are working on 2023/24 Fiscal budget. We will get the budget back in January and in March of 2023 the final budget will be approved.
 - ii. \$1.834 billion dollar budget. It has more than doubled in the last 20 years.
 - 1. With I-70 shut down last year there was a lot of usage on the Norther Cottonwood Pass and CDOT allocated \$1 million to redesign and now they are looking at \$23 million for construction and there is some concern about CDOT applying for a grant for a County Road that is going to be retained by the County.
 - iii. TAP (Transportation Alternative Program): Region 3: \$2.6 million, Region 5: \$1.2million
 - iv. Goals of the Interdisciplinary Review of the CDOT programs: we think that the chairs of the Regions and the STAC should be the review but now the state wants to take it on. We would like to not change the review of those Programs. It is important that we get to make those decisions and not the state.
 - v. We haven't had a TPR meeting, and we are suggesting a meeting in January the 2nd/3rd week to see where we are with TAP. Looking at January 12th 10am-12noon. Michelle will look at that and send out an invite.
6. **Round-Table**
- a. **Mary Bachran:** December 12 we are interviewing applicants for our City Administrator. We did receive and IHOP grant.
 - b. **Ben Tisdell:** This is my last Region 10 meeting as a commissioner, and I just wanted to say thank you to everyone.
 - c. **Dave Roberts:** Town has put up a group of lots for workforce housing. We are having people partner with us and sign leases ahead of time. The school is looking at some and CDOT is looking at some as well.
 - d. **John Clark:** Space to Create is now open and occupied and is 99.9% complete and it is exciting to see it complete. 3 of 30 might be open but there are applications in. Because it is affordable housing the application process is arduous.
 - e. **Mike Bordogna:** We are excited to see the 24 units at Pinon Park going. Sunnyside is wrapping up and being completed. We are replacing one of our county road bridges due to a CDOT CCI grant. WE issued a RFP for planning consultant on the Diamond Ridge property for workforce housing near Telluride Airport. We are re-zoning 39 acres there. Next stage in Gondola replacement that is poised to be an \$80 million project of initial capital so that we can begin replacing that in 2027. Telluride Regional Area Medical Center. Excited to see the light-up of the redundant broadband project. Gondola is designated transportation, and the bulk of riders on it are for commuting, which helped us apply for grants.
7. **Next Meeting:**
- a. Board of Directors Meeting, January 23, 2023 In-Person with virtual option available.
8. **Meeting adjourned 2:42 pm**
- a. **Motion to adjourn: Mike Bordogna/Roger Rash.** None opposed.

Balance Sheet by Category

Region 10
Period Ending: 11/30/2022
Format: 1 Region 10 Balance Sheet

Run Date: 1/23/23
Run Time: 9:48:55 am
Page 1 of 1

Assets:

Region 10 Cash	237,232.74
BLF Cash	424,217.34
SBA Cash	493,416.86
Prepaid Expenses	19,661.12
Loans Receivable	3,146,450.72
Allowance for Doubtful Accounts	(155,276.88)
AAA Receivables	287,749.74
Grants Receivable	665,003.30
Other Receivables	188,348.25
Building and Land	1,115,531.29
Construction in Progress	262,654.72
Broadband Assets	13,182,727.00
Furniture and Fixtures	14,461.15
Accumulated Depreciation	(3,110,418.34)

Assets:

\$16,771,759.01

Liabilities:

Accounts Payable	278,271.11
Accrued Leave	57,960.32
Payroll Benefits Payable	(224.73)
Deferred Revenue	32,511.14
Other Liabilities	(125,098.50)
Alpine LOC	490,683.32
SBA Loan	1,159,841.38
Cost Allocation Control	(245.90)

Liabilities:

\$1,893,698.14

Equity:

Enterprize Zone	(17,426.74)
Community Development	17,098.42
Transportation and Transit	46,892.25
Olathe RISE	308,673.14
Area Agency on Aging Projects	344,807.60
BLF Projects	877,998.48
Small Business Resource Center	10,038.43
Regional Broadband	190,665.63
Unrestricted Net Assets	(174,557.62)
Temporarily Restricted Net Assets	(11.82)
RLF Retained Earnings	13,273,883.10

Equity:

\$14,878,060.87

Total Liabilities and Equity

\$16,771,759.01

Balance:

\$0.00

Agencywide R&E by Category

Region 10
 Period Ending: 11/30/2022
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 1/23/2023
 Run Time: 9:55:26 am
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
Revenues					
Grants and Contracts	1,863,965.00	335,089.65	1,248,893.58	615,071.42	67.00 %
40000 EZ Admin Grant	21,000.00	1,750.00	8,750.00	12,250.00	41.67 %
40100 EDA Grant	200,000.00	19,833.33	99,166.65	100,833.35	49.58 %
40120 USDA CFTA	260,000.00	6,000.00	348,475.84	(88,475.84)	134.03 %
40400 CDOT Annual Grant	30,000.00	6,730.00	18,866.25	11,133.75	62.89 %
40800 DOLA - Community Development Grant	525,000.00	0.00	32,699.23	492,300.77	6.23 %
40850 Regional Broadband Capital	0.00	267,637.50	303,142.61	(303,142.61)	0.00 %
43227 SBDC Grant Income	0.00	6,500.00	66,476.40	(66,476.40)	0.00 %
43360 Energize Grant Funds	0.00	1,638.82	1,638.82	(1,638.82)	0.00 %
48100 Other CLS Grants	66,000.00	0.00	13,000.00	53,000.00	19.70 %
48200 SHIP Grant	22,600.00	0.00	4,005.00	18,595.00	17.72 %
48400 RSVP Grant	300,000.00	17,000.00	107,471.78	192,528.22	35.82 %
49500 CDBG Administration	19,200.00	0.00	25,600.00	(6,400.00)	133.33 %
49600 SBA Technical Assistance Grant	300,165.00	8,000.00	59,601.00	240,564.00	19.86 %
49700 CDBG Grant Funds	120,000.00	0.00	160,000.00	(40,000.00)	133.33 %
AAA Federal and State Program	2,096,820.00	144,146.89	776,495.80	1,320,324.20	37.03 %
40200 AAA Admin Fed	72,800.00	6,067.25	30,336.25	42,463.75	41.67 %
40210 AAA Admin State	97,320.00	8,192.77	39,969.58	57,350.42	41.07 %
40900 AAA Program Income	1,800.00	0.00	1,166.67	633.33	64.82 %
41400 AAA NSIP Fed	15,000.00	0.00	0.00	15,000.00	0.00 %
42500 AAA Fed Funding	1,028,900.00	76,615.89	404,722.42	624,177.58	39.34 %
43000 AAA Program State	881,000.00	53,270.98	300,300.88	580,699.12	34.09 %
RLF Interest & Fees	137,320.00	11,890.98	62,755.07	74,564.93	45.70 %
49100 Loan Interest	124,000.00	2,020.86	9,352.54	114,647.46	7.54 %
49110 Loan Interest-CDBG #6	0.00	1,148.59	4,495.42	(4,495.42)	0.00 %
49115 Loan Interest Rural BLF Statewide	0.00	377.66	1,832.20	(1,832.20)	0.00 %
49130 Loan Interest-SBA II #5303545000	0.00	302.80	1,675.38	(1,675.38)	0.00 %
49140 Loan Interest-SBA III # 9325495008	0.00	579.56	4,460.11	(4,460.11)	0.00 %
49150 Loan Interest-SBA IV # 2489697006	0.00	1,166.90	6,633.25	(6,633.25)	0.00 %
49155 SBA Loan V Interest Income	0.00	894.56	4,131.03	(4,131.03)	0.00 %
49156 SBA VI Interest Income	0.00	1,475.89	5,915.39	(5,915.39)	0.00 %
49160 Loan Interest-CDBG #8	0.00	1,578.20	12,329.08	(12,329.08)	0.00 %
49200 Loan Fees	7,200.00	2,182.00	11,021.00	(3,821.00)	153.07 %
49210 Loan Administrative Fees	6,000.00	0.00	0.00	6,000.00	0.00 %
49300 Late Fees/Penalties	120.00	163.96	909.67	(789.67)	758.06 %
Other Fees & Services	239,500.00	995.77	7,236.82	232,263.18	3.02 %
43100 Small Business Resource Center Funding	16,500.00	0.00	66.00	16,434.00	0.40 %
43150 SBRC - Tuition Fee Income	12,000.00	0.00	85.00	11,915.00	0.71 %
43200 SBDC Program Income	190,000.00	0.00	785.04	189,214.96	0.41 %
45800 EZ Contribution Fees	21,000.00	995.77	6,300.78	14,699.22	30.00 %
Membership	151,370.00	14,464.05	71,270.63	80,099.37	47.08 %
42000 Member Dues	94,000.00	9,628.05	47,090.63	46,909.37	50.10 %
42700 Transportation Assessments	25,770.00	2,154.00	10,770.00	15,000.00	41.79 %
43400 AAA Assessments	31,600.00	2,682.00	13,410.00	18,190.00	42.44 %
Broadband Revenues	336,000.00	157,675.05	479,996.75	(143,996.75)	142.86 %
40860 Broadband Service Income	336,000.00	14,485.05	74,525.25	261,474.75	22.18 %
40870 Broadband Project Income	0.00	143,190.00	405,471.50	(405,471.50)	0.00 %
Other Revenue	75,200.00	78,232.73	195,113.88	(119,913.88)	259.46 %
40855 BB Partners Capital	0.00	72,933.50	72,933.50	(72,933.50)	0.00 %

Agencywide R&E by Category

Region 10
 Period Ending: 11/30/2022
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 1/23/2023
 Run Time: 9:55:26 am
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
43350 Region 9 Loan Proceeds	0.00	0.00	110,250.00	(110,250.00)	0.00 %
45000 Bank Interest Earned	120.00	53.37	144.98	(24.98)	120.82 %
46000 Local Donations	0.00	1,088.19	7,000.90	(7,000.90)	0.00 %
47000 Other AAA Revenue	41,480.00	0.00	0.00	41,480.00	0.00 %
48000 AAA Local Donations	0.00	445.00	505.00	(505.00)	0.00 %
48050 Other Income	33,600.00	3,215.09	3,511.09	30,088.91	10.45 %
49165 Loan Interest CO Start Up	0.00	497.58	768.41	(768.41)	0.00 %
Revenues	4,900,175.00	742,495.12	2,841,762.53	2,058,412.47	0.00 %
Expenses					
Salaries & Fringe	1,737,055.00	108,980.63	568,720.55	1,168,334.45	32.74 %
50000 SALARIES	1,336,190.00	87,461.65	451,987.63	884,202.37	33.83 %
50500 FRINGE BENEFITS	400,865.00	21,518.98	116,732.92	284,132.08	29.12 %
Travel	67,780.00	6,308.52	37,620.56	30,159.44	55.50 %
52000 Meetings & Travel Expenses	67,600.00	6,308.52	37,610.56	29,989.44	55.64 %
52400 Taxes, Licenses & Fees	180.00	0.00	10.00	170.00	5.56 %
Supplies	57,000.00	2,050.85	14,993.12	42,006.88	26.30 %
53700 Printing & Supplies	57,000.00	2,050.85	14,993.12	42,006.88	26.30 %
Equipment	150,000.00	5,783.76	13,893.49	136,106.51	9.26 %
59400 Equipment Rental, Repairs & Maintenance	2,400.00	2,341.88	2,341.88	58.12	97.58 %
59600 Equipment & Furniture	147,600.00	3,441.88	11,551.61	136,048.39	7.83 %
Contractual	330,045.00	18,355.77	122,321.40	207,723.60	37.06 %
54900 Consulting Fees	12,000.00	1,960.00	29,959.90	(17,959.90)	249.67 %
55000 Contractual Services	318,045.00	16,395.77	92,361.50	225,683.50	29.04 %
RFL Interest and Exp	64,800.00	5,192.92	26,045.78	38,754.22	40.19 %
92000 SBA Loan Interest	10,800.00	469.45	2,586.89	8,213.11	23.95 %
92100 Loan Expenses	12,000.00	2,323.47	11,458.89	541.11	95.49 %
92200 Bad Debt/Write Off	42,000.00	2,400.00	12,000.00	30,000.00	28.57 %
Broadband Expenses	144,000.00	5,990.52	30,159.74	113,840.26	20.94 %
52100 Broadband Service	84,000.00	2,049.52	10,443.14	73,556.86	12.43 %
53920 Internet - COGS	0.00	2,391.00	11,955.00	(11,955.00)	0.00 %
53950 Broadband Network Management	60,000.00	1,550.00	7,761.60	52,238.40	12.94 %
General Expense	225,690.00	7,787.28	60,925.71	164,764.29	27.00 %
52700 Telephone/Fax	12,600.00	348.59	2,180.30	10,419.70	17.30 %
53000 Rent	28,850.00	1,000.00	8,660.00	20,190.00	30.02 %
53300 Background and Security Verification	0.00	65.00	487.75	(487.75)	0.00 %
53600 Postage & Shipping	7,800.00	329.54	1,371.38	6,428.62	17.58 %
53900 Software - Finance	6,000.00	0.00	15,653.28	(9,653.28)	260.89 %
53910 Software - Miscellaneous	52,200.00	204.45	3,561.44	48,638.56	6.82 %
53930 Web Hosting & Design	3,600.00	12.00	1,122.73	2,477.27	31.19 %
53940 Computer Repair & Maintenance	9,600.00	0.00	0.00	9,600.00	0.00 %
54000 Dues & Subscriptions	21,000.00	1,943.62	5,670.08	15,329.92	27.00 %
55100 Legal Fees	7,200.00	183.00	4,119.00	3,081.00	57.21 %
55200 Audit & Accounting	16,000.00	171.98	1,257.54	14,742.46	7.86 %
55300 Recruitment & Retention	1,200.00	0.00	3,757.02	(2,557.02)	313.09 %
55350 Donations & Sponsorships	12,600.00	2,353.00	2,974.20	9,625.80	23.60 %
55600 Promotions	37,200.00	1,203.90	10,033.79	27,166.21	26.97 %
56200 Bank Service Charges/Fees	240.00	(27.80)	77.20	162.80	32.17 %
56300 Other Insurance	9,600.00	0.00	0.00	9,600.00	0.00 %
Building Expenditures	74,000.00	3,194.01	19,428.39	54,571.61	26.25 %

Agencywide R&E by Category

Region 10
 Period Ending: 11/30/2022
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 1/23/2023
 Run Time: 9:55:26 am
 Page 3 of 3

With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
60100 Building Insurance	14,400.00	0.00	633.00	13,767.00	4.40 %
60200 Building Maintenance & Repair	27,000.00	770.00	4,281.19	22,718.81	15.86 %
60500 Building Loan Interest	11,000.00	1,544.19	7,933.32	3,066.68	72.12 %
60600 Building Utilities	21,600.00	879.82	6,580.88	15,019.12	30.47 %
Depreciation	584,000.00	70,320.25	351,601.25	232,398.75	60.21 %
58000 Depreciation Expense	584,000.00	2,263.14	11,315.70	572,684.30	1.94 %
58100 BB Infrastructure Depr	0.00	68,057.11	340,285.55	(340,285.55)	0.00 %
Contracted Direct Service	1,886,200.00	106,659.70	670,133.84	1,216,066.16	35.53 %
53800 DOLA - Community Development Pass Th	175,000.00	0.00	32,699.23	142,300.77	18.69 %
71400 AAA NSIP Fed	15,000.00	0.00	0.00	15,000.00	0.00 %
71500 AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
72500 AAA Fed Funding	965,000.00	58,179.85	353,120.95	611,879.05	36.59 %
73000 AAA State Funding	663,000.00	48,479.85	271,004.81	391,995.19	40.88 %
73600 ADRC Expenses	0.00	0.00	808.85	(808.85)	0.00 %
78100 Other CLS Grants Expense	63,000.00	0.00	12,500.00	50,500.00	19.84 %
Other Expenses	142,900.00	5,761.61	23,499.04	119,400.96	16.44 %
53650 Educational Supplies	12,000.00	0.00	566.41	11,433.59	4.72 %
55360 Volunteer Costs Travel and Meals	0.00	5,761.61	22,932.63	(22,932.63)	0.00 %
58500 Stipend	130,900.00	0.00	0.00	130,900.00	0.00 %
Expenses	5,463,470.00	346,385.82	1,939,342.87	3,524,127.13	0.00 %
Agency Balance	(563,295.00)	396,109.30	902,419.66		



Executive Director Update January 2023

Discussion Items:

Board Survey: Discussion of survey of board and members to evaluate services, meetings, etc. for organization to use for planning in the year.

Updating Policies: Discussion signature for checks (proposing one signature for less significant items) and Loan Write-offs to meet SBA policy.

Informational Items:

- Waiting on completion and delivery of financial audit by Chadwick, Steinkerchner and Davis. The on-site portion of the audit went well, and we are not anticipating any audit adjustments or findings. The audit will be presented at the February board meeting.
- Cascade Addition/Remodel: worked with contractor to value engineer the project; final contract is currently \$657,700 (without contingencies). The mortgage (opened in May) is currently being repaid based on a 10-year amortization.
- Olathe remodel project is ongoing. Worked with grant agencies to adjust grants to meet construction costs.
- Currently planning to meet with WAPA on Jan 13 to discuss fiber access for Gunnison County—this meeting was delayed.
- Working with BB Director on project financial sustainability; met with consultant to develop revenue model and assist with pricing needed to make the project profitable. Also submitting grant for one-year capacity support for the network. Continuing to work with CDOT on access fiber on the I-70 corridor.
- Reviewing organizational structure with attorney to determine public entity status.
- Working on membership assessment invoices; have begun to receive some payments. Per discussion at May Board of Directors, assessments will increase by 5%.

NEW Positions:

- Infrastructure Project Navigator-continuing to work with the state on the contract for the position. We have posted the position on the website and several outreach sites; are working on a potential contractor model.
- Hired new Executive/Finance Assistant (Aris Freeborn) to support accounting and other administrative functions.
- Olathe project has two budgeted positions: a Program Assistant and Kitchen Coordinator, interviewing candidates.

SBRC Board Report

January 26, 2023

What's New

- The state has named the new SBDC State Director, Hannah Krieger, who will begin Monday, January 30.

Of Interest

- OEDIT notified Region 10 that Region 10 was selected to continue hosting the West Central SBDC. The hosting contract is valid for five years and will be reevaluated in 2027.
- The Town of Telluride continues its support of the SBRC with a \$4,660 CCAASE grant award to provide business training and consulting.
- Callie (Gunnison office) continues to keep her finger on the pulse of Spanish language business resources across the region. She reports that the Gunnison IDEALab is on track to bring [Rocky Mountain Microfinance Institute](#)'s Spanish language entrepreneurial bootcamp to Gunnison April 3-22. We will provide SBDC consultants for the program.
- Ann (Olathe Center) has three really exciting programs lined up: 1) CU- Boulder's Leeds Business School programming *Demystifying Entrepreneurship*, a five-year, annual program that takes entrepreneurs from startup to scale up; 2) the Kauffman Foundation's *FastTrac* startup curriculum that provides a thorough, methodical process for starting a business—also available Spanish; and 3) Food Venture Program's Food Venture Bootcamp training that helps food businesses solidify a plan, complete product prototyping, and pitch for approaching potential distributors.
- Other Olathe activities:
 - ✓ Name and logo nearly completed;
 - ✓ Digital media resource engaged to assist with social media Facebook/LinkedIn/Instagram;
 - ✓ Getting close to having a full staff—two promising candidates being interviewed for coordinator and kitchen assistant positions;
 - ✓ Flyer in development, will begin posting online and in physical locations early in February;
 - ✓ Presented at Montrose Forum on January 18;
 - ✓ Callie will attend Valley Food Partnership's Food and Farm Forum on January 27-28;
 - ✓ Beginning work on publicity for February, to include update on renovation, spotlights of local entrepreneurs, and details on *Demystifying Entrepreneurship* program;
 - ✓ Beginning to plan Center Opening events.

What's Coming Up

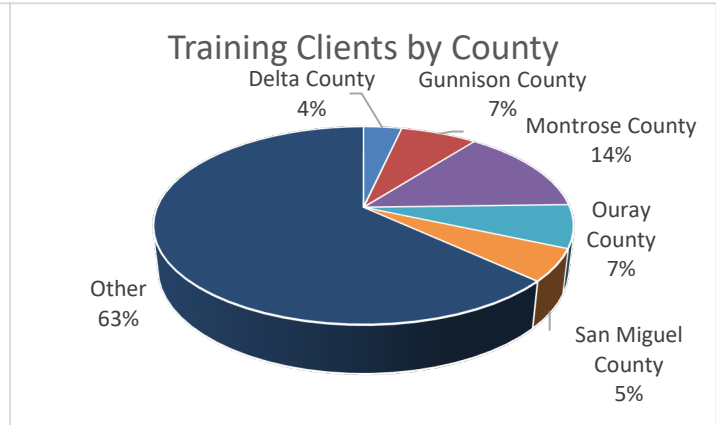
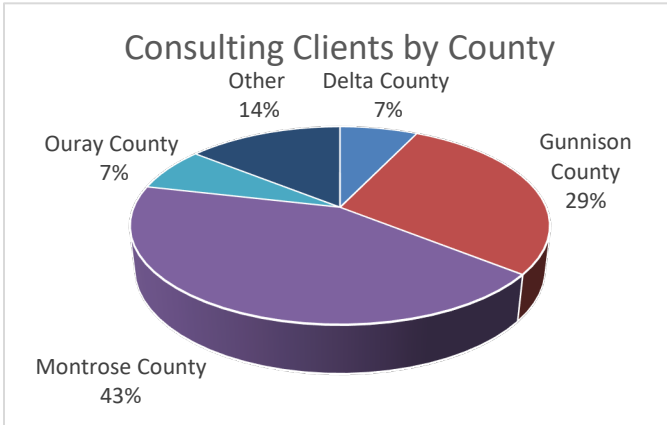
- Workshops and Trainings
 - ✓ Finance Friday: Typical Tax Deductions, Fri, Jan 27. 2:30-3:30p.m., no cost
 - ✓ SmartStart: How to Start a Business, Tues, Feb 7, 4-6 p.m., \$30
 - ✓ Business Plan in a Day, Feb 22, 9a.m.- 4 p.m., \$85
 - ✓ Demystifying Entrepreneurship, Fri- Sat, Apr 28-29, \$50
 - ✓ *FastTrac, beginning late spring*
 - ✓ *Food Venture Bootcamp, late spring- early summer*
 - ✓ *Patent Bootcamp, early fall*
 - ✓ *Trademark Bootcamp, early fall*

December Consulting

Clients	Sessions	Hours	Rating
14	18	18	5/5

December Trainings

Attendees	Workshops	Hours	Rating
101	15	169	5/5





Business Loan Fund 01/2023Action

Items/Activities/Inquiries

Action Items

Charge off is recommended on SBA loan number 3602 funded to Babes and Barbers, LLC. It has balance owing of \$4,533.88 as of this date. The original amount of the loan was \$6,000.00. Collection procedures will occur per the Loan Policy. The loan is registered in the Colorado Credit Reserve program at CHFA. Any remaining deficiencies post judgement will be covered by the Colorado Credit Reserve.

Activities/Inquiries

Loan Inquiries

Application volume and call activity has increased compared the previous months.

Notables

Previous CDBG grant has been closed out and the new grant application has been submitted for approval.

All \$400,000 of funding received from the Colorado Startup Loan Fund has been deployed. We anticipate additional funding will be available no later that 18 months from now.

Of active loans currently being serviced we have funded \$4,393,168.71 to the Regions small businesses.

Loan Production Report

Below is a summary of all loans closed from July1, 2021 to current (FY 2023)

Fiscal Year 2022-2023								
Loan Number	Amount	Amount	Date Closed	County	Jobs Created	Jobs Retained	Funds Source	Funds Leveraged
3610	Crown of Folklore LLC	\$ 50,000.00	7/18/22	Gunnison	0	1	SBA VI	\$ -
1432	SFD MFG CO LLC	\$ 160,000.00	7/29/22	Montrose	8	8	CDBG	\$ 616,000.00
1089	Delta Egyptian Theater	\$ 50,000.00	8/29/22	Delta	6	4	RLF	\$ 320,000.00
3612	Motherfoodtrucker LLC	\$ 30,000.00	9/8/22	Montrose	1	1	SBA VI	\$ -
1090	San Juan Brews LLC	\$ 35,000.00	9/8/22	Montrose	1	4	RLF	\$ -
3611	Pomona Brewing Company	\$ 50,000.00	9/9/22	Montrose	3	2	SBA VI	\$ 132,050.00
3613	Hot Diggity Excavation	\$ 50,000.00	9/9/22	Delta	5	2	SBA VI	\$ 112,206.00
2500	Castle Carpet & Surface Cleaning	\$ 35,000.00	9/27/22	Gunnison	3	3	CO Start-Up	\$ 95,000.00
2501	T&J Ventures LLC	\$ 50,000.00	9/30/22	Montrose	1	2	CO Start-Up	\$ 5,000.00
2502	Alpen Confections LLC	\$ 20,000.00	10/7/22	Montrose	0	2	CO Start-Up	\$ -
1522	Montrose Metal Works LLC	\$ 15,000.00	10/7/22	Montrose	0	1	SBA III	\$ -
2503	Globeville Commercial dba Briarwood Inns	\$ 50,000.00	10/21/22	Montrose	0	6	CO Start-Up	\$ -
1433	RAW Beauty Esthetics	\$ 83,000.00	10/28/22	Delta	0	11	CDBG	\$ -
2504	The People's Last Stand	\$ 150,000.00	11/21/22	Gunnison	14	0	CO Start-Up	\$ 75,000.00
1738	The People's Last Stand	\$ 50,000.00	11/21/22	Gunnison	14	0	SBA IV	\$ -
2506	LandWorks Equipment LLC	\$ 50,000.00	12/2/22	Montrose	2	0	CO Start-Up	\$ 25,000.00
1815	Tripp Electrical Systems	\$ 18,400.00	1/4/23	Montrose	0	1	SBA VI	\$ -
1523	Baan Thai LLC	\$ 45,000.00	1/13/23	Montrose	2	0	BA III	\$ -
Totals		\$ 991,400.00			60	48		\$ 1,380,256.00

Community Development/EZ December 2022

Action Items: Enterprise Zone Contribution Project Applications:

- Ridgway Chataqua Society – Capital Campaign – Ouray County – Capital campaign for a shared building with Weekawken.

Noteworthy:

- **Planning a Regional Training on Brownfields** in partnership with Community Builders and The Brownfield Partnership. The one-day training to take place February 24, 2023, 9 am – 3 pm. [SEE ATTACHED FLYER. Register Here.](#)
- **Brownfield 101 Webinar** - Friday, January 27, 10:30 – 12: 30. Email trish@region10.net to get calendar invite.
- **As of 2023 Ouray County is no longer an Enhanced Rural Enterprise Zone.** Ouray is STILL located in the EZ but is no longer deemed higher distressed and thus lost this status.

Informational/Ongoing:

- **Central San Juan High Alpine Roadmap to Recovery**
 - **Implementation Plan** has been reviewed by the State. We are in final phases of completing the draft.
 - **Communications Sub Committee:** Currently working on two primary projects:
 - A joint video on “Be Respectful” for the High Alpine Loop.
 - Working on content for Alpineloop.info website to be the central location to share multi-county information about the status, regulations, and backcountry etiquette with travelers of the Alpine Loop.
 - Both will be ready by May 1, 2023
 - **Infrastructure Sub Committee:** Revised and updated grant application for the Colorado Outdoor Recreation Grant. This stakeholder group identified a specific need to gather and evaluate visitor recreation infrastructure, usage and impacts across the region with an ultimate goal to identify future projects and create a comprehensive recreation plan to improve the outdoor recreation economy, including management, sustainability, and safety. (project was not selected in the last round of funding)
- **City of Delta** - Met with the City and Library to discuss a potential EDA grant to support the new maker/co-working space.
- **Region 10 RISE Innovation Center (Olathe):**
 - Construction currently underway.
 - Continue to seek additional funding for construction and operations.
- **West End Economic Development Corporation (Nucla, Naturita, Norwood)**
 - Continue to manage their REDI grant and participate on board of directors
- **Delta County-** Continue to participate as an ex-officio member of the One Delta County Board.
- **RISE Steering Committee** – continues to meet on a monthly basis.
- **Conexion Coworking (Olathe)** - conducting a membership drive to see if we can increase the number of members.
 - **Other:**
- **Economic Development Council of Colorado:** Board of Directors, Executive Committee (Treasurer), Events Planning Committee and Public Policy Committee.
 - Attended Board Retreat in Denver
- **Western Workforce Development Board**
- **Co-Action Project West Central Steering Committee** – participating in the career pathways two-year grant project which includes **Delta and Montrose** County School Districts, **Ridgway and Gunnison**. Project will develop career pathways for Health Care, Construction and Outdoor Education (tourism and environmental science).



COLORADO BROWNFIELDS WORKSHOP

[Register Now!](#) Colorado Brownfields Partnership & Region 10 invite you to attend a brownfields workshop on February 24, 2023 from 9:30 AM-3:30 PM Location Montrose County Event Center

What is a brownfield?

A brownfield is any property that is abandoned, idled or underutilized due to the presence or potential presence of a hazardous substance, pollutant or contaminant. Examples of such substances include asbestos, petroleum or chemical spills, mining residues, coal dust, and more.

Who should attend?

Most Colorado communities have brownfields resulting from previous commercial and industrial uses. Brownfields can be revitalized to restore them to productive use and deliver community benefits.

Typical attendees include community leaders, elected officials, economic development professionals, and directors of nonprofit historic and cultural organizations that own older properties.

What will I learn?

The workshop provides the fundamentals on what a brownfield is, State and Federal resources available to assist communities to identify, assess, plan, clean up and revitalize brownfield sites. Additionally you will learn about hands-on coaching, support and planning assistance available free to communities to support brownfield projects.

Attendees may request brownfield site visit be scheduled after the in-person workshop.

Register: <https://www.region10.net/brownfields-workshop/>
Coffee and lunch will be provided.



CLS Board Report January 2023

Action Item: None

Noteworthy:

The RFP was released 1/16 and closes 2/20 this will be a 3-year contract so it doesn't fall at the same time as the next 4-year plan. If you are interested in seeing it the link is on the R10 website.

The Telluride Foundation Grant for the partnership was awarded but for \$15K less than the ask. This is a pass through to help support and expand services in the area for the two senior center lunch programs, TCHNetwork, All Points Transit, Ouray N2N, WHAFV and the in-home services program. The partnership has been renamed "Frontier Adult Services" to better describe the work we do.

We have begun an outreach effort to the Hispanic population in the Montrose, Olathe and Delta area. A new partnership with MADA and the Migrant Coalition will help us better reach those who may need our services. I anticipate we will be doing more presentations to providers serving this population in the coming months. We do have bilingual staff and contractors to assist with this effort.

Informational/Ongoing

We are pleased to welcome a new RSVP coord in Gunnison Scott Lefevre! He has hit the ground running.

- Work on the 4-year plan continues and the 1st draft should be completed by med Feb. I will be presenting the final plan to the board at the March meeting.
- The new state data system continues to be challenging with many modules still not functional.
- Contractor evaluations will begin second quarter.



January, 2023
Corey Bryndal
Regional Broadband Project Director
Broadband Report to the Board

- Region 10 is hosting a “**Broadband Workshop**” in Crested Butte on January 29-30th. Workshops will include speakers from Colorado Broadband Office, Attorney General Phil Weiser, Public Utilities Commission, Department of Local Affairs, National Telecommunications Information Administration, five fiber to the home ISP’s and a mobile wireless carrier. Community leaders will learn planning strategies they can put into action immediately. This is being done in advance of upcoming federal funding that will be available in Q1 2023. A flier will be circulated and a registration is now open. Please plan to attend this educational one day event. Register at www.region10.net/broadband-workshop About 100 attendees have registered to attend.
- Continuing to work on **DOLA EIAF Broadband** for direct fiber connection east into metro Denver and expansion south into Durango and Cortez. Region 10 is negotiating fiber agreements along Interstate 70 and south towards Durango and Cortez. Working with optical and routing vendors to finalize bill of materials and place orders for equipment. We are anticipating a quote and Task Order as the final exhibits to an executable IGA. We have been informed the fiber was accepted from the P3 partner on 1/17/23. We have not heard any update on “capacity planning”, but last communication indicated CDOT will move ahead with the Task Order.
- Lake City IRU agreement and a Draft CNL + 1Gig circuit lease agreements have been completed. GCEA pole make ready work has been determined to be minimal. CNL upgrade items have been installed by Visionary and the CNL will be operational once a propane tank for the generator can be installed. Region 10 is working with our vendor to order Ethernet switches. Weekly calls with Visionary and Hinsdale County continue. Fiber construction to start spring of 2023.
- Dark fiber into **Telluride** is ready for activation. Splicing between three cable owners is complete and test results have been received. We are seeing interest from ISP’s in this route. We have received equipment to activate this route. We have engaged Val Technologies to assist with configuration and are targeting early February for activation. This route was recently discussed as part of public safety upgrades and enhanced mobile services. Region 10 has brought Commnet Wireless into the discussion about improving mobile coverage as well.
- **City of Ouray and Ouray County** Region 10 has asked Deeply Digital again to finalize the agreements for Operations and Maintenance. Additionally, a fiber lease was presented to Clearnetworx for use of fiber strands to connect from Montrose to Ridgway and Ridgway to Ouray. Clearnetworx was awarded a state grant for further fiber expansion in Ouray County. As a result, Region 10 anticipates



further fiber sales to Clearnetworx. Region 10 has brought Commnet Wireless into the discussion about improving mobile coverage as well.

- Continuing to evaluate options for **Gunnison to Crested Butte** and **Mount Crested Butte** connection. Feedback pointed towards focus on long-term, permanent fix, with possible interim solution between Gunnison and Crested Butte. Once FCC mapping fabric is finalized the region could seek BEAD funding for a mix of last mile, and middle mile construction. Region 10 has socialized with CBO and NTIA the need for dark fiber access into the Gunnison Valley. Visionary Broadband completed 19 miles of fiber in Gunnison and surrounding areas. RDOF funds will accelerate broadband expansion NW and SW of Gunnison. Region 10 is evaluating options to complete a fiber connection between Crested Butte and Mt. Crested Butte. We look forward to working with new Mt.CB Town staff as they become available.
- Region 10 has begun an audit of CNL facilities. The goal is to identify and address any gaps. We intend to normalize access control by expanding our use of a networked keycard system. Backup power systems use batteries that require periodic replacement and capacity upgrades. Generator and air conditioner systems require periodic inspections & occasional maintenance. Additional CNL services such as temperature monitoring are being considered. Data switching equipment is due for software upgrades and we are working with our vendor to evaluate the best options.
- Within **Garfield County and Mesa County** eleven communities have used local matching funds along with DOLA provided funds to develop lateral fiber and CNL facilities. The goal is to attach to the planned Region 10 fiber along Interstate 70. This route would also extend the Region 10 network to Denver were commercial sources of service, content providers and the Front Range GigaPOP are. We have encountered challenges in obtaining access to dark fiber along Interstate 70 with both CDOT and Zayo and are working through options for interim and permanent solutions. Garfield County has put three projects on hold pending the outcome of Region 10's negotiations for fiber along Interstate 70. Rifle build in complete, and Glenwood Springs build is 50%. Several ISP's have approached us to pre-lease CNL space in multiple communities along the route. The City of Grand Junction has identified existing fiber assets which could help our overall effort significantly. Working with a consultant to determine appropriate pricing for this segment.
- Staff is working on plans expand visibility to the network and to identify and address service issues within the existing Region 10 network. A mix of new software, and partner services are being considered. The result should be improved uptime, timely software updates and better response to service impacting and ongoing maintenance needs. New routes are being added to Region 10's GIS system. Maintenance on one switch stack in Montrose is planned, and additional configuration and updates are planned for other sites in the network.



- Continuing to work with our neighbors to the south in **Region 9** and is working on projects in the region to develop redundant fiber routes with more capacity and connect to primary Internet sources for the Western Slope in general. Region 9 member Archuleta County has endured challenges accessing CDOT built fiber infrastructure between Pagosa Springs and South Fork which appear to be constrained by agreements with an out of state firm. Region 10 contributed route and equipment information to a NTIA Middle-Mile grant request submitted by Region 10 which will contribute to the fiber ring concept. As a solution to accessing state-owned fiber has not been forthcoming, Region 9 engaged attorney Ken Fellman to assist.
- La Plata County Commissioner Matt Salka and Mesa County Commissioner Cody Davis along with management at Garfield County developed a letter to the Governor seeking support from Governor Polis to address the challenges with CDOT that are currently delaying broadband deployment. They presented the letter to 16 counties of Colorado Counties, Inc. Western District and received unanimous support. The letter was sent to the Governor by Eric Bergman of CCI. Additionally, counties around the western slope have individually voted to send the CCI letter, or variations there of directly to Governor Polis.
- Region 10 identified a significant fiber gap between Durango and Pagosa Springs. If this route is addressed it would provide an opportunity for improved reliability for the entire western slope of Colorado – especially Region 10’s six counties. Five partners came together to develop \$2 million in matching funds for the project. DOLA awarded La Plata County \$2.1 million in middle-mile funds for purchase of a one-time assignable IRU. The \$4.1 million project includes La Plata County, Archuleta County, La Plata Electric Association, Southern Ute Indian Tribe and Region 10. As a result, Region 10 will receive use of six strands of fiber that will contribute to improved reliability of our overall infrastructure. Partners in the Durango will lead the project.
- DOLA responsibilities -in the “Technical Assistant” role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified territory. Engagements include Pike’s Peak Area Council of Governments, San Luis Valley Broadband Coordination Office, Region 9/SWCOG, AGNC and others.
- Region 10 has established new working relationships with network operators in Utah including Strata Networks and Emery Telecom. We have identified three potential fiber routes between Colorado and Utah which could provide connections to Salt Lake City to improve Internet reliability in western Colorado. Additionally, Emery Telecom was able to assist the City of Fruita in connecting to the Region 10 network at our Grand Junction POP.



TRANSPORTATION NEWSLETTER

DATE: January 2023

Vince Rogalski, Chairman

Gunnison Valley TPR

vrogal@montrose.net

The Gunnison Valley TPR had their Meeting on January 12. The major item on the agenda was funding for the Transportation alternative Program (TAP).

Application notices should be sent out by the end of February for TAP funding. Applications need to be reviewed with an engineer for Region 3 or 5 before an application can be accepted. Note that this is a three year program

Future Funding Possibilities:

Based on the order in which grant programs were released in calendar year 2022, and emerging details on pilot programs still to launch, we anticipate:

1. **RAISE**a.Out now; Dec 2022 -Feb 2023
2. **Wildlife Crossing Pilot Program (2022 & 2023 Funding Combined)**a.NOFO out January 2023
3. **MPDG (Mega, INFRA, and Rural Surface Transportation)**a.MEGA 2022 award announcements in early 2023; new program release to follow March -June
4. **Bridge Investment Program (BIP)**a.Still pending 2022 construction awards; new program release summer 2023
5. **Reconnecting Communities Program (RCP) & Neighborhood Access and Equity Program**a.NOFO out late Spring 2023
6. **Railroad Crossing Elimination (RCE)**a.NOFO out Summer 2023
7. **PROTECT Discretionary Pilot (2022 & 2023 Funding Combined)**a.NOFO out Fall 2023

Only the tip of the iceberg!

Questions, Comments, Grant Ideas?

Please contact us!

Hannah L. Reed (she/hers)

Federal Grant Writer in OPRG hannah.l.reed@state.co.us

Alejandra Garcia-Acevedo (she/hers)

Economist in DTD alejandra.garciaacevedo@state.co.us

This is a short Newsletter , because there was NO STAC meeting in January and the Transportation Commission had a short half day meeting in January

**Transportation TPR Meeting
NEXT MEETING NOTICE TPR meeting
May 11, 2023
VIRTUAL
From 10am to NOON**