

Region 10 Executive Committee Meeting Minutes October 27, 2022 Via Zoom Video Conference

- 1. CALL TO ORDER and INTRODUCTIONS-Meeting was called to order at 12:17pm.
  - a. **Staff:** Michelle Haynes (R10 Director), Trish Thibodo (Community Development), Eva Veitch (Community Living Services), Corey Bryndal (Broadband Project Director), Courtney Rodwell (Program & Office Assistant)
  - b. **Board Members:** Kris Holstrom (Chair, San Miguel County), Don Suppes (Vice Chair, Delta County), Doug Hamel (Town of Lake City), Roland Mason (Past Chair, Gunnison County), Roger Rash (Montrose County), Mike Bordogna (San Miguel County), Linda Riba (Montrose), Jim Gelwicks (City of Gunnison), Michael Bacani (Town of Mt. Crested Butte), Kristie Borchers (Hinsdale County), Vince Rogalski (GVTPR), Ben Tisdel (Ouray County), Dave Roberts (Town of Lake City), Greg Sund (), Silas Clark (City of Ouray)

#### 2. APPROVAL OF AGENDA

a. Add Ute History Museum Enterprise Zone Contribution Project

Motion to approve agenda: M/S: Roger Rash/Mike Bordogna as accepted with addition. None opposed.

3. APPROVAL OF MINUTES for August 26, 2022, Board Meeting

Motion to approve: M/S: Mike Bordogna/Kristi Borchers as accepted None opposed.

#### 4. Business Items:

- a. Infrastructure Grants Navigator Position
  - i. Review of position to assist communities in developing projects and grants for infrastructure funding. Grant Writing support, grant management support. The position would be navigating grants (not writing grants) We would consider a RFQ or RFI to solicit grant writers for the region so that we could get a core of writers that are familiar with the region and our territories. We could then charge the grant writing as a revenue-based service. There is staff concern is if we hired this position as a grant writer then after a couple of grants then they would possibly be at capacity. Board suggestion that there be one or two contact people in the counties/communities and so then they would know when multiple communities are competing for the same grant opportunity. Board question if it is possible to commit to having this position on for at least two years due to the time to get them familiar with communities and the region and what the grants that are available to the region. Concern would be who is going to benefit most from this, I think we would be concerned about the amount of time spent with each community and coordinating. The grant is for one year; however, it may be extended and if not, there may be other resources to keep the position for a longer period.
  - ii. Looking at a start date of January 2023.
- b. Action Item: Ute Indian Museum Heritage Tourism Enterprise Zone Contribution Project
- i. New project to expand services and will be a project defined under Operations: Visitor Event/Attraction.

Motion to approve: M/S: Jim Gelwicks/Ben Tisdel as accepted with addition. None opposed.

## 5. Reports:

- a. **Executive Director/Financial Report** Presented by Michelle Haynes
  - i. Financial Audit onsite portion was last week and we are not anticipating any findings. Single Audit was for the SBA loan program and it was not challenging to meet the auditor's requests.
  - ii. While the budget presented salary increases of 3.5%, an adjustment of 5% increases will be considered to account for cost of living.
  - iii. Remodels: construction has begun in Olathe and we were able to pick some finishes this week. We have requested that USDA shift some funding from operations to construction so that we can finish that out. We are waiting on final project proposals for the Montrose building.
  - iv. Getting ready to do our EDA Peer Review this year, there is one that we do every 3 years. We are paired with an organization in Missouri for the review.
- b. Small Business Resource Center Michelle for Nancy Murphy

- i. We finished up the mini-Leading Edge on financials.
- ii. Continuing work with Spanish Language outreach particularly focusing on businesses.
- iii. SBDC accreditation process went well

## c. Business Loan Fund - Dan Scinto

i. Action Item: Charge Off Bad Debt for Food Truck Rico, our policy states that we have to charge it off, we do not have to send it to collections right away. Our current loan loss recovery fund is around \$300,000 and so we would be able to recover that loan quickly with fund.

# Motion to approve Loan Charge off Loan #1710 in \$18,342.27: M/S: Jim Gelwicks/Ben Tisdel as accepted. None opposed

## Action Item: USDA IRP Discussion

- 1. Intermediary Lending Program: utilize for advancing funds in the GAP funding. There are several other BLFs in the region that have utilized this program. It will expand the types of loans that we can offer to small business start-ups.
- 2. Quarterly application process would look at applying for funding in January for the \$400,000.
- 3. Program funding can grow to up to \$1 million.

# Motion to approve application for IRP: M/S: Ben Tisdel/Roger Rash as accepted. None opposed

- ii. Activities & Inquiries: 11 loans are currently in the pipeline to process for \$1.5 million. These are a variety of business across the region.
- iii. CDBG: an additional \$430,000 was approved and that helped to close a loan for Smith Fly Designs for \$160,000 which will help ring 12 jobs.
- iv. Additional funding source available to us for startup business: we do have access to about \$430,000 and some of that is grant money for purchasing tools for education. Subgrantee through Region 9

# d. **Community Development –** Trish Thibodo

- i. Brownfield remediation has a lot of funding coming and we are working with Community Builders to host Brownfield 101 to discuss financing projects, what money is available, what you can do with it and then breakouts with other communities for brainstorming. We would hold this in Montrose, on a Friday in February or early March. We will put a save the date out ASAP.
- ii. In the past we have done the REDS meetings where we dive deep into economic development topics. Looking at a deep dive into infrastructure for the REDS in May sometime.
- iii. Data analysis will be presenting at the meeting in December.
- iv. Outdoor Recreation Product Manufacturing Summit, a week from tomorrow. Geared towards manufacturers, businesses, start-ups. Registration is \$75 and includes breakfast and lunch. https://www.region10.net/outdoor-summit/

## e. Community Living Services - Eva Veitch

- i. Wrapping up community conversations in the communities for our 4-year plan.
- ii. Had State Audit and we had a few findings on the nutrition program. There are a lot of regulations for those programs, and we had some findings relating to fiber and sodium. Working with the dietician for Senior CommUnity Meals but there are some difficulties with the Mom's Meals delivery service meeting guidelines.
- iii. We received grant from SB 290 for \$1.4 million for the homes for the supportive housing project that is partnered with CASA. \$1.3 million to the Supportive Housing and about \$40,000 to continue the community para-medicine program.
- iv. We have recruited a Ouray County Community Coordinator for RSVP but we are losing our Gunnison Coordinator please reach out if you know of anyone who might be interested for Gunnison or Hinsdale.
- v. Board question regarding the HomeShare program on the Front Range: do you know about that, and we are wondering if they have plans to expand that to the Western Slope. Eva is aware of the the program--it is a vetting process for folks to open up their homes to older adults; not yet in our area.

#### f. Broadband - Corey Bryndal

- i. Working on the route to Salt Lake City to create some redundancy.
- ii. We were able to finalize the route for Telluride and we are in the process of receiving equipment.
- iii. Visionary is finalizing the CNL in Lake City and so we should start to see some activity there in the Spring
- iv. Meeting with the Colorado Broadband Office tomorrow and we are going over the Letters of Intent that we submitted.
- v. Visionary completed 19 miles of fiber in Gunnison County.
- vi. Worked with Region 9 to support their NTIA grant for broadband. They are seeking \$80 million.
- vii. We are working with CDOT and working through some of the initial draft agreements with them.

- viii. Question regarding how to compel Verizon or AT&T to utilize Region 10 fiber to be a back up when there are delays that are experienced with outages and the emergencies that 911 services are not accessible in these times. We have the infrastructure to solve the problem we just need to have the providers to deploy the fiber. We have density in an area that is very remote. Corey has reached out to the companies, but without successful response.
- ix. Michelle noted regarding the CDOT agreement, one of the items in that contract that we are working though is the entity type and whether or not Region 10 is an eligible public entity. We are reviewing with an attorney.

## g. Gunnison Valley Transportation Region Committee - Vince Rogalski

- i. Work this weekend, paving Little Blue Canyon, there will be alternating lanes om Friday, Saturday and Sunday. Temperatures are down so this is a problem with the paving because the oils will not set.
- ii. CDOT received \$100 million for Floyd Hill. The project that is planned for that is \$750,000.
- iii. Bill with legislature talking about how to get members of Transit Agencies as members of the TPR Committee.
- iv. STAC Election for Chairman and Vice Chairman, Vince will be chair for the next 2 years. The Vice Chair that has been elected is also a Western Slope representative.
- v. Greenhouse Gas Emissions and the rule making will be approved by the transportation committee. It applies to all construction. If the project meets certain standards, then they must follow the Greenhouse Gas Rules.
- vi. If you received an MMOF grant make sure you are following through with your regional directors about all that is required of you.

# 6. Next Meeting:

a. Board of Directors Meeting, Thursday, December 8th - In-Person with virtual option available.

#### 7. Meeting adjourned 1:27 pm

a. Motion to adjourn: Mike Bordogna/Roger Rash. None opposed.