



1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:03pm.
 - a. **Virtual:** Michelle Haynes (R10 Director), Trish Thibodo (Community Development), Eva Veitch (Community Living Services), Nancy Murphy (Small Business Resource Center), Dan Scinto (Business Loan Fund), Corey Bryndal (Broadband Project Director), Roland Mason (Chair, Gunnison County), Jim Gelwicks (City of Gunnison), Michael Bacani (Mt. Crested Butte), Vince Rogalski (GVTPR), Ben Tisdell (Ouray County), Kris Holstrom (San Miguel County), Kristie Borchers (Hinsdale County), Dave Roberts (Town of Lake City), Vince Rogalski (GVTPR), Don Suppes (Delta County), Mary Bachran (Paonia), Roger Rash (Montrose County, Past Chair), Linda Riba (Montrose County)
2. **APPROVAL OF AGENDA**
 - a. Additions:
 - i. Grant Update for EDA**Motion to approve with additions: M/S: Roger Rash/Kris Holstrom as accepted.** None opposed.
3. **APPROVAL OF MINUTES for March 24, 2022, Executive Committee Meeting**
Motion to approve: M/S: Kris Holstrom/Roger Rash as accepted. None opposed.
4. **Business Items:**
 - a. Board Resolution for Building Loan
 - i. The bank is asking for a formal resolution; a copy of the resolution was sent earlier.
 - ii. Plan is for Board Chair (Roland) & Secretary (Michelle) to sign.**Motion to approve: M/S: Jim Gelwicks/Don Suppes as accepted.** None opposed.
 - b. Renewal of 3-Year Grant from EDC
 - i. Grant from the Economic Development Commission
 - ii. Provides \$70,000 per year and we match that with member dues and other revenues.
 - iii. Application this year is shorter than normal. It is \$192,000 for the 3 years. Goes through the 1st quarter of 2025 and then the grant cycle will change.**Motion to approve grant and approval of Michelle Haynes to sign: M/S: Jim Gelwicks/Roger Rash as accepted.** None opposed.
 - c. Update signatures:
 - i. Some funders (including DOLA and EDA) require a signature from the board Chair, unless the Board authorizes the Executive Director to sign. The board has approved Michelle to sign grant applications and documents and Michelle would like to update the authorization.
 - ii. Roland: Will we run into any issues with the Audits? Michelle: we have not ever had any issues with this in the past, particularly since we typically get board approval for applications.**Motion to approve Executive Director to sign on Grants: M/S: Roger Rash/ Jim Gelwicks as accepted.** None opposed.
5. **Reports:**
 - a. **Executive Director/Financial Report** – Michelle Haynes
 - i. Region 10 Construction
 1. Working with contractors and architects on soils report, engineering, and site plan.
 2. Appraisal came in at \$875,000 and we were expecting it to come in at above a million and so we reduced the amount of the loan to \$510,000
 3. We are set to close on the loan next week.
 - a. We were anticipating that construction would start in the summer, however we have chosen to prioritize the project in Olathe and then start the Region 10 office at the end of the construction for the Olathe project.
 4. That means that the Region 10 office would start around November 2022.
 - ii. Olathe project, we only received one qualified bid.
 1. We will begin that project
 2. Asbestos abatement bids are due next week and hopefully that can start in May. Once that is finished it will be about a 20-week project.

- iii. 50th Anniversary
 - 1. We are thinking that we may do more of an open house, early evening.
 - 2. Reach out to Michelle if you are interested in participating in putting together a small book of the history of the organization.
 - 3. May be of benefit to offer Child-Care for those of us that would like to attend and bring their kids.
 - iv. Financials
 - 1. No concerns on Balance Sheet and our Cash position is good.
 - 2. Revenues & Expenditures shows a bit of a loss. One of those is the grant accruals since we reconcile quarterly and we should some increase after the reconciliations.
 - a. Our EDA Cares grant was extended and so we are not at budget with it-we will spend it down slower and over longer time-through the end of the calendar year.
 - b. EZ Admin: there has been some decrease the amount year to date.
 - c. We have not yet recorded the CDBG Loan fund yet, which will improve the RLF margin
 - d. Broadband, we continue to be under on the Cash Flow and revenue for the project.
- b. **Small Business Resource Center** – Nancy Murphy
- i. In the process of preparing for the SBDC accreditation Audit. Each of the 5 years we go through this
 - 1. Succession planning, accuracy of reporting, keeping up with branding strategy.
 - ii. Gunnison Office is up and running.
 - 1. Had the Gunnison Valley SBDC consultants for lunch to meet Callie & Sarah.
 - 2. Celeste at the Gunnison Chamber is hosting them for Coffee to meet their members.
 - iii. Employees 101 In person Class
 - 1. Canceled the Gunnison one as there was no one enrolled.
 - 2. We hosted it in Montrose and had a good class and attendance.
 - iv. Attended the CEDs Meeting we are happy to hear that the classes/programming that we are providing are related to the areas/subjects that are in need of training in the region.
 - v. Ben: For outreach, I heard one of those outreach spots on KVNF but it may be more useful to use some of the sponsorship spots on the public radio stations that have a bit more reach throughout the region.
 - vi. Roland: Have CDOT involved with some of the outreach for the commercial contracting.
 - 1. With the online classes that they are offering we can offer them once a month.
- c. **Business Loan Fund** – Dan Scinto
- i. Attended Statewide Business Loan Fund Conference with the other 14 Regions.
 - 1. Two additional loan programs that we may be able to capitalize on
 - a. Climber – (Colorado Loans to Increase Mainstreet Business Economic Recovery)
 - i. \$30,000 to \$500,000
 - b. Start-Up Loan Fund - loans and small grants to Colorado entrepreneurs and small business owners needing capital to start, restart, or restructure a business, and those who are not able to obtain a loan from traditional lenders. This is a revolving loan fund, meaning the dollars will be used to continue supporting new entrepreneurs as loans are repaid.
 - i. \$31.35 Million available at the state level
 - ii. Energize Colorado Grant funding is fully expended.
 - 1. Was an additional \$400,000 for 69 grants beyond the initial program through COVID
 - iii. Actively seeking a new vendor for our loan production software.
 - 1. Partnered with Region 9 to produce those documents in the short term
 - 2. With this process we may be able to replace our new loan servicing program. It may allow us to do more than we have previously been able to.
 - iv. Was contacted by a previous borrower that we had charged off a balance of \$34,000 and he was looking to sell some Real Estate and so we may see the funds from that come through as a recovery of bad debt.
 - v. We have about \$1 million from the SBA that we have loaned out to small businesses.
 - vi. Attending a meeting in Denver where Region 10's BLF will be honored as SBA Community Lender of the Year, May 6th.
- d. **Community Development** – Trish Thibodo
- i. Enterprise Zone: Last month we had started to request Board Approval for the Town of Ridgway July Concert Series, but we looked back and saw that we had you all approve that on Dec. 2, 2021.
 - ii. Hosted our quarterly CEDS Meeting

- iii. San Juan High Alpine Road Map: focusing on Sustainable Tourism, Recreation and Usage of Public Lands. We are hosting an in-person meeting in May.
 - iv. RISE Innovation Project
 - 1. Looking for Entrepreneur Staff member and a Kitchen Coordinator.
 - 2. Looking at consultants to see if there is a way that we can start some programming.
 - v. Helped to sponsor the Youth Entrepreneurship Conference with 7th-8th graders in Olathe.
 - 1. They participated in discussions about small business and presented Business Plans for their business ideas, 4 winners were awarded prizes to help fund their start-up.
- e. **Community Living Services** – Eva Veitch
- i. April 17th-23rd was National Volunteer Week.
 - ii. We do plan on applying for Senate Bill 290 again for the CASA inter-generational housing project; the initial application was not approved.
 - iii. We have expanded Mom’s Meals to the whole region after we had realized that seniors in Marble & Somerset were struggling to find meals. We do need someone to manage the program and so we are talking with Volunteers of America to manage that program.
 - iv. We had an MOU with Community Options to help us with the Consumer Directed Homemaking program. Due to some high-level staff changes, they have decided that they are unable to help us with it.
 - v. We were not funded for the Senior Companion Grant, so we have rebranded it under Region 10 and therefore we are unable to pay a stipend to the Volunteers.
 - vi. New RSVP Coordinators for West End and San Miguel County. We are looking forward to them helping to get more support for the seniors. Looking for a coordinator for Ouray County
 - vii. Work on the AAA 4-year plan will start this summer.
 - viii. May is Older Americans Month and so you should see some ads or hear ads on KVNF. We will use it as an opportunity to do some outreach for the RSVP program.
- f. **Broadband** – Corey Bryndal
- i. Lake City/Hinsdale County.
 - 1. Working on contracting with DOLA and then we will be able to get fiber ordered and construction started.
 - ii. Larger Grant
 - 1. Waiting on DOLA, they did the contracting piece with THOR and we are potentially next in line.
 - 2. Ouray County CNL has been cleaned up. It is entirely consumed, and we will eventually expand it.
 - iii. Telluride
 - 1. Taking the billing from the electrical service directly and add it to the leases.
 - 2. Working to get access to the Fiber in the town with the County IRU.
 - 3. Working with Tri-State, Telluride Foundation, and the County To work on land permissions from landowners to complete the line between Norwood and Telluride.
 - iv. Fiber IRU along I-70: Working with CDOT and private provider to buy Fiber and get a 100-gigabit circuit out to Salt Lake, it will immediately affect 14,000 subscribers in Delta/Montrose/Gunnison
 - v. Received a 5-gigabit circuit from Denver to Gunnison on the Cottonwood Pass fiber line.
 - vi. DMEA has been having consistent meetings with us to work on getting funding.
 - vii. There is \$160 million that will be available in 2023 and we are using our influence to get some leverage to that funding.
 - viii. Had several meetings in Durango to discuss R10 connection and expansion of fiber in the area.
 - ix. Became a member of the Front Range organization GigaPop
 - x. Working on CNL Development in the I70 corridor area.
- g. **Gunnison Valley Transportation Region Committee** – Vince Rogalski
- i. Paving advance: the paving list that is in there is approved through year 10 of the 10-year plan.
 - 1. Intersection of HWY 50 & 550 in Montrose
 - 2. Hotchkiss to Crawford: the problem with this is that it is the alternate route for the Little Blue Canyon route. There has been a meeting about this.
 - ii. Beginning July 1, they are thinking about having a one-lane alternating traffic with the night closures in Little Blue.
 - iii. Expansion of Bustang with routes from Crested Butte – Gunnison – Montrose after completion of the canyon project.
 - iv. GVTPR Meeting on May 12th from 9:00am-12:00 noon - Virtual

1. Will have some of the projects that are applying for the MMOF Funding. We will not be approving projects at that meeting but we will be overiewing the type of projects that are being submitted.

6. Roundtable Discussion

a. Montrose County:

- i. **Roger Rash (Montrose County):** Airport construction is on schedule and under budget. Working on the light at Chipeta and Highway 550. Courthouse remodel we are in the process of getting bids for.

b. Hinsdale

- i. **Dave Roberts (Town of Lake Cit):** 3rd Street project is underway to fix the drainage. Resurfacing of Hwy 149. In support of the Dark Skies initiative and change out the heads of our lampposts for LED. In the process of the expansion of our water treatment plant. Waiting for tourism to begin. Had some businesses change ownership to some younger owners.

c. Delta

- i. **Mary Bachran (Paonia):** New businesses opening up, but still looking for new restaurants. Eight new apartment units will open in downtown area above businesses by the end of the summer. Beginning strategic planning in July. Done a great deal of work on the water treatment plants. Wildlife mitigation plant around the water treatment plant will begin in June. This is part of piping ditches above the Town.

d. San Miguel County:

- i. **Kris Holstrom (San Miguel County):** We are currently in off-season. Replacing technology at the Egnar water dock, they had a very antiquated system. Norwood and their Piñon Park housing project is under construction and should be occupied in August. They are modular homes that are being brought in from Salida. Potential purchase of 105 acres near the airport and we will be requesting to re-zone it to community housing which is under consideration. Labor availability is still an issue, we have been facing closures of businesses because of that.

e. Gunnison County:

- i. **Michael Bacani (Town of Mt. Crested Butte):** In the process of cleaning up streets and ditches. Lodging tax and revenue is up 110% over last year. We have a temporary Town Manager, Greg Sund, and we are looking for a permanent Town Manager. Working with consultants to recruit for that position.
- ii. **Jim Gelwicks (City of Gunnison):** The streets are being re-built on the Northwest section of Town, will be completed this summer. We are working on our MMOF grants and getting contractors line up for those. We have contracts for some electrical substations. We have some rotating restaurants, that we are hoping to see revived by some new owners. We are also trying to work on Dark Skies. We have received the designation of an Art District. Lazy K project has units for sale.
- iii. **Roland Mason (Gunnison County):** House Bill 1117 covers lodging tax/pillow tax, that is typically 2% and only able to be used for marketing, to now allows us to go to voters to ask to spend those monies to assist with impact and improve infrastructure (trailheads, restrooms), or childcare for workers, or workforce housing. Blue Mesa has refilled a bit and now they are looking at taking water from Flaming Gorge in Utah for water for Lake Powell. Received a report from the realtors for Gunnison County; on average there are 2 houses available per month right now, and the average home is at about \$1.4 million for a family home. We are working on some housing projects. Did an analysis on building permits, the county was subsidizing \$250,000 per year on housing permits and so we have had to raise the rates for those.

7. Next Meeting:

- a. Board Meeting, May 26th, 12pm-3pm – Hybrid with RSVPs to Region 10

8. Action Item: Motion to Adjourn M/S: Roland Mason/ Kris Holstrom. None opposed.

Meeting adjourned at: 1:45pm