



**Board of Directors Meeting  
January 28, 2021  
12:00 to 2:30 p.m.**

Join Zoom Meeting

<https://zoom.us/j/96110394685?from=addon>

Meeting ID: 961 1039 4685

One tap mobile

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- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL OF Minutes Nov/December 2020**
- 4) **BUSINESS ITEMS**
  - a. **Regional Data Dashboard-Kelby Brossart, SeeSource**
  - b. **Regional Economic Training Survey Results-Trish Thibodo**
- 5) **REPORTS**
  - a. **Executive Director/Financial Report– Michelle Haynes**
  - b. **Business Loan Fund-Dan Scinto**
  - c. **Small Business Resource Center- Nancy Murphy**
  - d. **Community Development-Trish Thibodo**
  - e. **Community Living Services – Eva Veitch**
  - f. **Regional Broadband-Virgil Turner**
  - g. **Gunnison Valley Transportation Region Committee- Vince Rogalski**
    - **CDOT Grants Available**
- 6) **Roundtable Discussion**
- 7) **NEXT MEETINGS**
  - a. **Executive Committee: March 25, 2021, Noon – 3 p.m.**
  - b. **Board of Directors Meeting: February 25, 2021 12:00 – 2:30 p.m.**
  - c. **BLF Committee: February 25, 2021 10:00 a.m., Region 10**
  - d. **AAA Regional Advisory Committee: February 12, 2021 10 a.m.**
  - e. **Gunnison Valley Transportation Planning Region: April 8, 2021 10:00 am**
- 8) **ADJOURNMENT**



**Region 10 Board of Directors Meeting Minutes  
December 10, 2020  
Via Zoom Video Conference**

- 1) **CALL TO ORDER and INTRODUCTIONS**—Meeting was called to order at 12:08 pm by Roger Rash.

| Board Members     | Staff            |
|-------------------|------------------|
| Roger Rash        | Michelle Haynes  |
| Roy Anderson      | Dan Scinto       |
| Michael Bacani    | Trish Thibodo    |
| Mary Bachran      | Nancy Murphy     |
| Mike Bordogna     | Virgil Turner    |
| Elyse Casselberry | Susan Bony       |
| John Clark        | Courtney Rodwell |
| Harry Cowles      |                  |
| Jim Gelwicks      |                  |
| Sandy Head        |                  |
| Mary Hockenberry  |                  |
| Roland Mason      |                  |
| Les Mergelman     | Guests           |
| Patti Michael     | Nathan Oberle    |
| Greg Nelson       |                  |
| Dave Roberts      |                  |
| Vince Rogalski    |                  |
| Jim Schmidt       |                  |
| Don Suppes        |                  |
| Susan Thompson    |                  |
| Ben Tisdell       |                  |
| DeLaine Young     |                  |

- 2) **APPROVAL OF AGENDA**

**Motion: M/S . Ben/Jim.** None opposed.

- 3) **APPROVAL OF MINUTES for October 20, 2020 meeting**

**Motion: M/S: Ben/Jim.** None opposed

- 4) Board Update: Michelle noted that Susan Thompson and Dick Allison will be retiring this year. Kristie Borchers will be replacing Susan on the board for Hinsdale County. Ben Tisdell will be given a Fredrick Remington replica of the Mountain Man Rough Rider as a thank you for his services on the Region 10 board.

- 5) **Business Items**

- a. **FY 2020 Audit presentation by Nathan Oberle of the firm Chadwick, Steinkerchener & Davis.**  
No findings of note and no internal control weaknesses found. Financial block grants and microloans were good. Reviewed statement of net position, revenues, expenses, cash flows and changes in net position.

**Motion:** to approve the Audit by the firm Chadwick, Steinkerchener & Davis

**Motion: M/S Don/Ben.** No comments. None Opposed.

**6) Reports:**

**a. Executive Director – Michelle Haynes**

Health insurance will be switched to a new provider, Aetna, due to significant cost increases. We hired Courtney Rodwell as an Office Assistant, and she has been very helpful thus far with the grant programs.

**b. Business Loan Fund - Dan Scinto**

- 2 new Montrose loans of \$50,000 each were approved as bridge loans until CDBG loan funds arrive for \$112,000 for a new restaurant and \$200,000 for a new daycare facility.
- Primarily spending our time working on the State of Colorado Energize grant, Montrose County grant, Delta County grant, and San Miguel County grants. Our team has processed over 500 applications and helped distribute over \$4.3 million in grants.
- Ben T. commented on how great it was for Region 10 to provide the grant processing services. Discussion followed by group on grants with the focus being on those businesses hardest hit by COVID including restaurants, bars, movie theaters and gyms.

**c. Small Business Resource Center- Nancy Murphy**

- SBRC provided 50 hours of consulting and training in the past month. This primarily focused on grant questions, start-up assistance, budgeting, marketing and sadly, bankruptcy.
- Our 2021 educational programing is focusing on business management and building resiliency.
- We are working with the state to provide an 8-class child-care business program with a focus on finances including budgeting, cash flow and taxes.

**d. Community Development – Trish Thibodo**

- DOLA/OEDIT Roadmap to Recovery TA; in partnership with Region 9 we submitted 2 letters of interest for two planning projects focusing on outdoors recreation overuse. These 2 projects include: (1) Alpine: Hinsdale, Ouray, San Miguel, Dolores and San Juan counties and, (2) the Canyonlands: western portions of San Miguel, Montrose and Dolores counties. We expect the applications to be due in January.
- Spoke with Sue Hansen (Montrose County) regarding potential Montrose/Delta county project; will meet again to discuss potential scope for project.
- data dashboard on 2019 vs 2020 COVID impact on our communities. In process of reviewing the proposals.
- Met with CEDS committee yesterday. Primarily discussed workforce housing focusing on regional recovery projects.
- Small Business Tool Kit for local governments is almost completed.
- Valley Food Partnership received a grant for a program on strengthening our food systems (Region 10 was a partner on the grant).
- Enterprise Zones update: Hilltop Community Services and Gunnison Pioneer and History Ranch Museum were approved as contribution projects.

**e. Community Living Services – Eva Veitch**

- Region 10 is sponsoring free online classes through Get Set Up. for seniors with over 170 classes to choose from. These classes provide homebound seniors an outlet from social isolation and for learning new activities.
- Open enrollment for Medicare is finished. The new technology we used that allowed the counselors to work from home went well for all.
- AAA-There are no plans to reopen senior centers, we will continue providing grab and go and home delivered meals at the 7 nutrition sites.
- Senior Companions are trying to provide services through social distancing meetings and phone calls. However, some are just waiting until the COVID situation is done.
- Sandy, our Ombudsman, is resuming on-site visits for complaints only.
- We have a state unit on Aging desk audit in process.

**f. Regional Broadband - Virgil Turner**

- Colorado General Assembly approved, and the governor signed a \$20 million grant program within the CO Dept of Education to support teacher/student connectivity.
- Currently in discussion with Mammoth Networks to provide reciprocal service agreements to assist in providing a redundant path to Denver.
- Virgil will meet with any community to help facilitate broadband services being provided.

**g. Gunnison Valley Transportation Region Committee- Vince Rogalski**

- Little Blue Creek Canyon project is on target to start April 1, 2021 and run through November 2222. American Civil Contractors Mountain West was chosen to be the Prime Contractor. Contract included Arrowhead access by July 1, 2021 provides a \$100K bonus with a \$10K penalty for each day after that it's not open. No closures during the weekends and if you get in line before the cut-off time you will get through the canyon and not have to wait until the next travel window.
- Vince Rogalski was elected to another 2-year term as STAC Chair. Heather Sloop from the Northwest TPR was elected Vice Chair for a 2-year term. That's 2 officers from the Western Slope.
- Next TPR meeting is to be held on April 8<sup>th</sup> from 10am – noon.
- Bus routes providing services from Durango to Grand Junction and Gunnison to Denver airport have been approved.

**Motion to Approve Reports. M/S: Jim/Roland.** None opposed.

**Roundtable Discussion:**

**Don Suppes/Delta:** We lost some businesses during the year but overall doing OK.

**Elyse Casselberry: City of Delta** experiencing same as the county. Planning cautiously for 2021. Used CDBG money to create pocket park on Main St in Delta and will be starting another pocket park this spring. A 72-unit market-rate housing complex will be starting by Walmart. A Texas developer purchased 350 acres by Hwy 52 and the river for development.

**Mary Hockenberry: Hotchkiss** is working with the university technical assistance program for a survey for downtown area.

**Patti Michael: Cedaredge** expanded sidewalk services through Nov of 2021 to help downtown businesses. Assisting with food for needy. We do not have the ability to enforce the state mandate to wear a mask in businesses. Owner can cite the offender for trespass if the customer won't wear a mask. Sales tax revenues are up compared to 2019. 14 new homes under construction.

**Roland Mason/Gunnison County:** Sales tax revenues are still good. Great American Outdoors Act provided \$280million in funding to western forests for campgrounds, toilets, roads over the next 5 years. Construction is half completed for the 76-unit affordable housing project in Gunnison.

**Jim Gelwicks: City of Gunnison** has received \$218,000 from the Federal government for COVID which included \$100K discretionary money, \$35K for daycare, \$10K for high school mental health, and \$80K with a 50% match for customers for restaurant's thru Feb 2021. 2021 budget has been finalized. Sales tax is currently at 2018 levels. We applied for Safe Route grant. Senior meals has changed into a joint operation with the city and county serving 150 people regularly. Working to expand affordable senior housing. Western State campus is closed due to COVID outbreak of 4 students contracting the illness at Halloween party.

**John Clark: Ridgway** 30-unit housing project under way. Parking has changed to include pick-up only. Sales tax revenues are up for 2020 from 2019.

**Michael Bacani: Mt Crested Butte** is open for skiing.

**Ben Tisdell/Ouray County:** Close to finishing the broadband link between Ouray and Ridgway. The silver mine is doing reconstruction over the winter. Nordic Skiing trails have been expanded over the mesa.

**Greg Nelson: City of Ouray** sales tax revenue levels are good but restaurants sales are still down from last year. Ice Festival has been changed to be a multiple-weekend event with live streaming of the climbing, which is not open to the public to watch.

**Sandy Head/MEDC:** Kudos to Delta for hiring Greg Pope in economic development position. Kadenwood Biosciences, a Newport Beach, CA company bought Matt Miles Delta CBD processing facility as well as several other area properties. Russell Stover factory and store are under contract. 3M is moving staff to Montrose from some of their other facilities that they are closing.

**Susan Thompson/Hinsdale County:** CO Trust for public land is working with the county so that their will be an island designated for recreational activities. Sales tax revenue is up from last year. Thanks to Region 10 for all you do.

**Delanie Young: Town of Telluride** allocating free rent for the month of January to tenants of all our Town owned rental properties. We reseeded our Housing Relief Fund, which is for people who live in rentals or need help with mortgage payments and who have been affected by COVID (work loss/illness in household/can't work because child is not in school). We are allocating business from the CVRF funding (up to \$450K total). We are holding 2 special meetings next week to discuss temporary housing solutions, potentially on Town owned property. We also approved our next affordable housing project that is being done in partnership with SMC. It is a 30-unit net-zero project.

**Roy Anderson:** Montrose city council is creating a time capsule. All Montrose city loans were forgiven. Montrose Bucks program has been very successful in encouraging people to shop local.

**Harry Cowles/Naturita:** Discussed his background and how broadband is critical to the West End.

**Roger Rash/Montrose County:** Building permits are down due to the cost of materials. Taxes are holding steady. Passed their 2021 budget with a 2% budget cut across the board in all departments. They now have 5 attorneys' on staff. Increase in the number of new applications for assistance through the Dept of Health and Human Services. COVID testing is moving to the hospital to allow for people to get full health care. Matt Miles housing project is moving forward. Working on expanding airport size and services. SouthWest Airlines will begin offering flight out of Montrose in late December.

**Motion to Adjourn: M/S: Mary Hockenberry/Harry Cowles**

**ADJOURNMENT:** The meeting adjourned at 2:33 pm.

## Balance Sheet

**Region 10**

**Period From : 7/1/2020 to 11/30/2020**

| <b>Assets:</b> |  |                |
|----------------|--|----------------|
| 10000          | Vectra Bank-General XXXX-2154                          | 77,075.08      |
| 10300          | Vectra Bank - Savings XXXX-9730                        | 102,740.69     |
| 10500          | Vectra Savings - Capital Reserve for Enterprise Center | (0.03)         |
| 10800          | Petty Cash   | 150.00         |
| 10950          | Citizen's State Bank-SBA I LLR xxxx-3698               | 0.14           |
| 11000          | Alpine Bank - RLF Operating XXXX-1716                  | 309,162.69     |
| 11050          | Alpine Bank - CDBG Funds xxxx-11525                    | 149.80         |
| 11100          | Alpine Bank - SBA III Checking XXXX-8519               | 21,053.84      |
| 11150          | Alpine Bank - SBA III LLR xxxx-8532                    | 30,049.90      |
| 11200          | Alpine Bank - SBA IV Checking xxxx-9723                | 23,926.78      |
| 11250          | Alpine Bank - SBA IV LLR XXX-9670                      | 75,798.22      |
| 11300          | Delta County Loan Funds Alpine - XXXX6763              | 296,500.00     |
| 11350          | Gunnison County Loan Funds - Alpine XXXX-6839          | 88,528.13      |
| 11400          | Alpine Bank - SBA V MRF XXXX-5269                      | 155,149.48     |
| 11450          | Alpine Bank - SBA V LLRF XXXX-5308                     | 45,002.31      |
| 11800          | Bank of Colorado-SBRC 0000-7166                        | 48,738.18      |
| 11900          | Timberline Bank-SBA II Checking xxxx-1462              | 19,484.67      |
| 11950          | Timberline Bank-SBA II LLR xxxx-2618                   | 28,710.68      |
| 12500          | Prepaid Expenses                                       | 6,289.83       |
| 12900          | AAA Gen Fund Receivable                                | (15,722.50)    |
| 13500          | CDBG RLF Loans Receivable                              | 262,590.65     |
| 13600          | Rural BLF Statewide Collaboration Project Funds        | 69,766.11      |
| 13700          | Delta County Loan Funds Receivable                     | 60,000.00      |
| 13750          | Gunnison County Loan Funds Receivable                  | 22,500.00      |
| 13800          | Region 10 RLF Loan Receivable                          | 586,070.83     |
| 14000          | SBA Revolved Funds Receivable                          | (918.52)       |
| 14100          | SBA Loan Receivable #4756175005                        | 6,654.05       |
| 14200          | SBA II Loan Receivable #5303545000                     | 167,658.00     |
| 14300          | SBA III  | 213,967.41     |
| 14400          | SBA IV   | 413,949.46     |
| 14405          | SBA V Loan Receivable #                                | 147,396.59     |
| 14500          | CDBG #8  | 188,741.16     |
| 14600          | Federal Grants Receivable                              | 194,433.93     |
| 14610          | DOLA Grant Receivable                                  | 17,202.54      |
| 14700          | Other Receivables                                      | 31,432.92      |
| 14750          | Broadband & Partners Receivables                       | (1,117,863.29) |
| 14760          | Broadband Service Billing                              | 11,565.42      |
| 14800          | Broadband Infrastructure/in Progress                   | 3,802,651.97   |
| 14825          | Broadband IRU's  | 5,078,305.11   |
| 14875          | Broadband Equipment                                    | 1,634,903.19   |
| 14900          | Broadband Assets to be Conveyed                        | 1,699,721.44   |
| 15100          | Allow. for Doubtful Accounts                           | (133,126.12)   |
| 16000          | Security Deposit-Rent                                  | 2,250.00       |

|       |                              |                      |
|-------|------------------------------|----------------------|
| 19000 | Land - 145 S. Cascade        | 86,457.00            |
| 19100 | 145 South Cascade - Building | 1,003,674.29         |
| 19200 | Furniture/Fixtures/Computers | 14,461.15            |
| 19800 | Accumulated Depreciation     | (1,152,099.66)       |
|       | <b>Total Assets:</b>         | <b>14,625,133.52</b> |

**Liabilities:**

|       |   |                     |
|-------|---|---------------------|
| 20000 | Accounts Payable                        | 705,543.81          |
| 20010 | Credit Card Clearing                    | 2,406.90            |
| 20200 | Accrued Payroll, Tax and Fringe         | 2,659.08            |
| 20500 | Accrued Annual Leave                    | 36,477.84           |
| 21400 | Retirement Withheld                     | 3,607.96            |
| 21600 | Aflac Benefit                           | (742.75)            |
| 21750 | Alpine Line of Credit                   | 8.93                |
| 22500 | Delta County Loan Fund Advance          | 359,250.00          |
| 22550 | Gunnison County Loan Fund Advance       | 125,000.00          |
| 22750 | SBA II Loan-Timberline Bank #5303545000 | 42,592.75           |
| 22770 | SBA Loan III - Alpine Bank #9325495008  | 147,428.54          |
| 22780 | SBA Loan IV - Alpine Bank #2489697006   | 447,291.12          |
| 22790 | SBA V Loan                              | 300,000.00          |
| 25000 | Member Dues Deferred Revenue            | 12,713.62           |
| 29800 | RLSS Clearing Account                   | (49,695.16)         |
|       | <b>Total Liabilities:</b>               | <b>2,134,542.64</b> |

**Projects**

|  |                                       |                      |
|--|---------------------------------------|----------------------|
|  | <b>Total Projects</b>                 | <b>12,496,079.01</b> |
|  | <b>Total Liabilities and Projects</b> | <b>14,630,621.65</b> |

## Agencywide Line Item Revenues and Expenditures

Region 10  
 Period: 7/1/2020 to 11/30/2020  
 Without Indirect Detail

Run Date: 01/26/2021  
 Run Time: 2:25:31 PM  
 Page 1 of 2

| Code            | Description                          | Budget              | Current           | YTD                 | Un/Over             | % Bud          |
|-----------------|--------------------------------------|---------------------|-------------------|---------------------|---------------------|----------------|
| <b>Revenues</b> |                                      |                     |                   |                     |                     |                |
| 40000           | EZ Admin Grant                       | 21,000.00           | 1,750.00          | 7,923.82            | 13,076.18           | 37.73 %        |
| 40100           | EDA Grant                            | 265,000.00          | 2,916.66          | 29,873.30           | 235,126.70          | 11.27 %        |
| 40110           | USDA RBDG                            | 22,000.00           | 0.00              | 0.00                | 22,000.00           | 0.00 %         |
| 40120           | USDA CFTA                            | 9,800.00            | 0.00              | 0.00                | 9,800.00            | 0.00 %         |
| 40200           | AAA Admin Fed                        | 67,585.00           | 0.00              | 6,758.50            | 60,826.50           | 10.00 %        |
| 40210           | AAA Admin State                      | 98,990.00           | 0.00              | 9,880.90            | 89,109.10           | 9.98 %         |
| 40253           | AAA Carry-Over - Fed                 | 492,685.00          | 0.00              | 0.00                | 492,685.00          | 0.00 %         |
| 40400           | CDOT Annual Grant                    | 30,000.00           | 2,500.00          | 10,250.00           | 19,750.00           | 34.17 %        |
| 40800           | DOLA - Community Development Grai    | 134,800.00          | 0.00              | 6,125.00            | 128,675.00          | 4.54 %         |
| 40850           | Regional Broadband Capital           | 0.00                | 7,200.00          | 42,305.41           | (42,305.41)         | 0.00 %         |
| 40860           | Broadband Service Income             | 180,000.00          | 12,342.05         | 64,360.25           | 115,639.75          | 35.76 %        |
| 40900           | AAA Program Income                   | 1,800.00            | 2,333.34          | 5,833.35            | (4,033.35)          | 324.08 %       |
| 41200           | AAA State Caregiver Match            | 5,100.00            | 0.00              | 0.00                | 5,100.00            | 0.00 %         |
| 41400           | AAA NSIP Fed                         | 36,000.00           | 0.00              | 312.00              | 35,688.00           | 0.87 %         |
| 42000           | Member Dues                          | 98,000.00           | 0.00              | 0.00                | 98,000.00           | 0.00 %         |
| 42500           | AAA Fed Funding                      | 649,450.00          | 165,080.94        | 742,001.58          | (92,551.58)         | 55.87 %        |
| 42700           | Transportation Assessments           | 25,770.00           | 2,154.00          | 10,770.00           | 15,000.00           | 41.79 %        |
| 43000           | AAA Program State                    | 889,315.00          | 3,498.55          | 140,332.00          | 748,983.00          | 15.78 %        |
| 43100           | Small Business Resource Center Fundi | 12,500.00           | 5,000.00          | 5,000.00            | 7,500.00            | 40.00 %        |
| 43150           | SBRC - Tuition Fee Income            | 17,500.00           | 0.00              | 0.00                | 17,500.00           | 0.00 %         |
| 43200           | SBDC Program Income                  | 176,500.00          | 6,500.00          | 6,500.00            | 170,000.00          | 3.68 %         |
| 43227           | SBDC Grant Income                    | 0.00                | 6,500.00          | 31,584.10           | (31,584.10)         | 0.00 %         |
| 43360           | Energize Grant Funds                 | 0.00                | 0.00              | 204,834.00          | (204,834.00)        | 0.00 %         |
| 43400           | AAA Assessments                      | 31,600.00           | 2,682.00          | 13,410.00           | 18,190.00           | 42.44 %        |
| 43600           | ADRC Revenue                         | 55,875.00           | 0.00              | 4,613.65            | 51,261.35           | 8.26 %         |
| 45000           | Bank Interest Earned                 | 0.00                | 5.15              | 24.53               | (24.53)             | 0.00 %         |
| 45800           | EZ Contribution Fees                 | 21,000.00           | 659.67            | (1,268.83)          | 22,268.83           | (6.04) %       |
| 48000           | AAA Local Donations                  | 0.00                | 100.00            | 164.00              | (164.00)            | 0.00 %         |
| 48050           | RLF Other Income                     | 0.00                | 245,000.00        | 545,000.00          | (545,000.00)        | 0.00 %         |
| 48100           | Other CLS Grants                     | 107,000.00          | 33,142.33         | 50,142.33           | 56,857.67           | 46.86 %        |
| 48200           | SHIP Grant                           | 15,500.00           | 6,000.00          | 6,000.00            | 9,500.00            | 38.71 %        |
| 48300           | MIPPA Grant                          | 0.00                | 1,625.00          | 4,625.00            | (4,625.00)          | 0.00 %         |
| 49100           | Loan Interest                        | 160,000.00          | 1,670.35          | 14,468.80           | 145,531.20          | 9.04 %         |
| 49110           | Loan Interest-CDBG #6                | 0.00                | 1,445.84          | 6,462.30            | (6,462.30)          | 0.00 %         |
| 49115           | Loan Interest Rural BLF Statewide    | 0.00                | 277.91            | 1,914.99            | (1,914.99)          | 0.00 %         |
| 49120           | Loan Interest-SBA #4756175005        | 0.00                | 21.37             | 225.45              | (225.45)            | 0.00 %         |
| 49130           | Loan Interest-SBA II #5303545000     | 0.00                | 477.69            | 3,731.39            | (3,731.39)          | 0.00 %         |
| 49140           | Loan Interest-SBA III # 9325495008   | 0.00                | 417.05            | 7,894.88            | (7,894.88)          | 0.00 %         |
| 49150           | Loan Interest-SBA IV # 2489697006    | 0.00                | 272.07            | 5,407.94            | (5,407.94)          | 0.00 %         |
| 49155           | SBA Loan V Interest Income           | 0.00                | 101.78            | 101.78              | (101.78)            | 0.00 %         |
| 49160           | Loan Interest-CDBG #8                | 0.00                | 2,093.79          | 3,692.26            | (3,692.26)          | 0.00 %         |
| 49200           | Loan Fees                            | 7,200.00            | 0.00              | 1,000.00            | 6,200.00            | 13.89 %        |
| 49210           | Loan Administrative Fees             | 6,000.00            | 0.00              | 0.00                | 6,000.00            | 0.00 %         |
| 49300           | Late Fees/Penalties                  | 240.00              | 0.00              | 503.50              | (263.50)            | 209.79 %       |
| 49500           | CDBG Administration                  | 16,000.00           | 0.00              | 0.00                | 16,000.00           | 0.00 %         |
| 49600           | SBA Technical Assistance Grant       | 136,000.00          | 8,000.00          | 47,553.26           | 88,446.74           | 34.97 %        |
| 49700           | CDBG Grant Funds                     | 100,000.00          | 0.00              | 0.00                | 100,000.00          | 0.00 %         |
| <b>Revenues</b> |                                      | <b>3,890,210.00</b> | <b>521,767.54</b> | <b>2,040,311.44</b> | <b>1,849,898.56</b> | <b>39.49 %</b> |



| Code            | Description                            | Budget              | Current             | YTD                 | Un/Over             | % Bud          |
|-----------------|--|---------------------|---------------------|---------------------|---------------------|----------------|
| <b>Expenses</b> |  |                     |                     |                     |                     |                |
| 50000           | SALARIES                               | 792,290.00          | 47,629.38           | 209,758.52          | 582,531.48          | 36.74 %        |
| 50500           | FRINGE BENEFITS                        | 261,462.00          | 15,026.28           | 72,041.83           | 189,420.17          | 31.12 %        |
| 52000           | Meetings & Travel Expenses             | 55,200.00           | 273.77              | 3,972.06            | 51,227.94           | 7.20 %         |
| 52100           | Broadband Service                      | 0.00                | 2,020.90            | 7,318.16            | (7,318.16)          | 0.00 %         |
| 52400           | Taxes, Licenses & Fees                 | 180.00              | 0.00                | 0.00                | 180.00              | 0.00 %         |
| 52700           | Telephone/Fax                          | 10,000.00           | 310.70              | 1,328.21            | 8,671.79            | 13.28 %        |
| 53000           | Rent                                   | 14,200.00           | 1,445.34            | 7,226.70            | 6,973.30            | 50.89 %        |
| 53500           | Copies                                 | 0.00                | 0.00                | 90.00               | (90.00)             | 0.00 %         |
| 53600           | Postage & Shipping                     | 4,200.00            | 13.50               | 163.27              | 4,036.73            | 3.89 %         |
| 53650           | Educational Supplies                   | 4,800.00            | 95.64               | 443.60              | 4,356.40            | 9.24 %         |
| 53700           | Printing & Supplies                    | 16,800.00           | 532.54              | 5,099.22            | 11,700.78           | 30.35 %        |
| 53800           | DOLA - Community Development Pass      | 36,800.00           | 0.00                | 0.00                | 36,800.00           | 0.00 %         |
| 53900           | Software - Finance                     | 6,000.00            | 0.00                | 192.50              | 5,807.50            | 3.21 %         |
| 53910           | Software - Miscellaneous               | 36,800.00           | 1,711.54            | 35,331.67           | 1,468.33            | 96.01 %        |
| 53920           | Internet - COGS                        | 36,000.00           | 934.80              | 13,857.47           | 22,142.53           | 38.49 %        |
| 53930           | Web Hosting & Design                   | 3,600.00            | 0.00                | 0.00                | 3,600.00            | 0.00 %         |
| 53940           | Computer Repair & Maintenance          | 9,600.00            | 0.00                | 0.00                | 9,600.00            | 0.00 %         |
| 53950           | Broadband Network Management           | 24,600.00           | 3,100.00            | 9,300.00            | 15,300.00           | 37.80 %        |
| 54000           | Dues & Subscriptions                   | 14,400.00           | 735.38              | 6,203.70            | 8,196.30            | 43.08 %        |
| 54900           | Consulting Fees                        | 123,700.00          | 1,001.25            | 26,904.38           | 96,795.62           | 21.75 %        |
| 55000           | Contractual Services                   | 76,400.00           | 5,150.00            | 31,305.00           | 45,095.00           | 40.98 %        |
| 55100           | Legal Fees                             | 7,200.00            | 0.00                | 0.00                | 7,200.00            | 0.00 %         |
| 55200           | Audit & Accounting                     | 12,000.00           | 0.00                | 0.00                | 12,000.00           | 0.00 %         |
| 55300           | Employee Recruitment & Retention       | 1,200.00            | 0.00                | 50.00               | 1,150.00            | 4.17 %         |
| 55350           | Donations & Sponsorships               | 5,700.00            | 0.00                | 0.00                | 5,700.00            | 0.00 %         |
| 55600           | Promotions                             | 27,200.00           | 2,258.60            | 7,439.50            | 19,760.50           | 27.35 %        |
| 56200           | Bank Service Charges/Fees              | 240.00              | 0.00                | 0.00                | 240.00              | 0.00 %         |
| 58000           | Depreciation Expense                   | 584,000.00          | 33,824.93           | 169,124.65          | 414,875.35          | 28.96 %        |
| 58400           | Business Grant Distributions           | 0.00                | 545,093.00          | 709,093.00          | (709,093.00)        | 0.00 %         |
| 58500           | Stipend                                | 0.00                | 0.00                | 2,599.40            | (2,599.40)          | 0.00 %         |
| 59400           | Equipment Rental, Repairs & Maintainer | 2,400.00            | 0.00                | 625.75              | 1,774.25            | 26.07 %        |
| 59600           | Equipment & Furniture                  | 9,600.00            | 0.00                | 3,223.61            | 6,376.39            | 33.58 %        |
| 59700           | INDIRECT COSTS                         | 0.00                | 11,791.59           | 55,199.36           | (55,199.36)         | 0.00 %         |
| 59800           | Miscellaneous Expenses                 | 0.00                | 1,601.90            | 15,627.72           | (15,627.72)         | 0.00 %         |
| 60100           | Building Insurance                     | 2,400.00            | 0.00                | 0.00                | 2,400.00            | 0.00 %         |
| 60200           | Building Maintenance & Repair          | 10,800.00           | 0.00                | 926.25              | 9,873.75            | 8.58 %         |
| 60500           | Building Loan Interest                 | 7,500.00            | 0.00                | 0.00                | 7,500.00            | 0.00 %         |
| 60600           | Building Utilities                     | 8,400.00            | 0.00                | 0.00                | 8,400.00            | 0.00 %         |
| 71400           | AAA NSIP Fed                           | 36,000.00           | 0.00                | 312.00              | 35,688.00           | 0.87 %         |
| 71500           | AAA State Caregiver Match              | 5,100.00            | 0.00                | 0.00                | 5,100.00            | 0.00 %         |
| 72500           | AAA Fed Funding                        | 1,170,875.00        | 97,885.00           | 595,943.94          | 574,931.06          | 50.90 %        |
| 73000           | AAA State Funding                      | 729,950.00          | 33,594.84           | 107,346.72          | 622,603.28          | 14.71 %        |
| 73600           | ADRC Expenses                          | 0.00                | 0.00                | 78.18               | (78.18)             | 0.00 %         |
| 78100           | Other CLS Grants Expense               | 79,000.00           | 12,093.00           | 25,637.34           | 53,362.66           | 32.45 %        |
| 92000           | SBA Loan Interest                      | 10,800.00           | 686.66              | 4,431.14            | 6,368.86            | 41.03 %        |
| 92100           | Loan Expenses                          | 12,000.00           | 1,034.00            | 3,759.73            | 8,240.27            | 31.33 %        |
| 92200           | Bad Debt/Write Off                     | 42,000.00           | 2,400.00            | 12,000.00           | 30,000.00           | 28.57 %        |
|                 | <b>Expenses</b>                        | <b>4,291,397.00</b> | <b>822,244.54</b>   | <b>2,143,954.58</b> | <b>2,026,286.21</b> | <b>52.78 %</b> |
|                 | <b>Agency Balance</b>                  | <b>(401,187.00)</b> | <b>(300,477.00)</b> | <b>(103,643.14)</b> |                     |                |



**Executive Director**  
January 2021

**Informational Items**

- The Region 10 offices remain closed to the public until further notice, with limited appointments. Staff have the option of working in office or remotely.
- Jo Lance, CPA, joined as accountant January 1, 2021. Karla Distel is continuing to provide contracted services. Will evaluate ongoing need for additional staff as work continues on the accounting process.
- Transferred employee group health insurance from RMHP to Aetna effective Jan 1, 2021.
- Developing recruitment plan for Regional Broadband Manager, as Virgil Turner has announced intention to retire in September 2021. Meeting with DOLA representatives to discuss grant funding for the position.
- Reviewing DOLA Phase 1 (EIAF 7854) to begin closeout, as grant period ended 12/31.
- Attended State Transportation Advisory Committee remote video meeting January 15.
- Director's team is work with a consultant to implement Entrepreneurial Operation System, which has a model of processes and operations, including planning for 1, 3 and 5 year periods. Will update board as the plans are developed. Thus far, management has participated in 3 sessions with the consultant.

## Business Loan Fund

January 2021

### Activities/Inquiries/Loans



#### Activities/Inquiries

- Applied and approved for amendment to increase CDBG funding allocation of \$348,000; currently waiting on contract signatures. No change from the last report.
- Have 2 approved CDBG loans pending for \$112,000 for a new restaurant and \$200,000 for new daycare in Montrose. Have provided two SBA loans of \$50,000 each for the businesses until CDBG funding is received. No change from last report.
- Currently working with a **Gunnison County** business on a hotel project. There are two business looking for financing in **Delta County**. One for an employee buy-out and one start-up restaurant. In **Montrose County** there are two active projects. One is a brewery expansion and one is an Outdoor Industry start-up. **San Miguel County** has one project underway for a wood flooring company.
- One loan has been closed this month in **Delta County** for a bike shop relocation.

#### **Covid-19 Response**

- Worked with state and local governments for loan and grant review and funding to offset economic impact to local businesses, including:
  - **Energize Colorado:** reviewed over 150 applications; funded 49 applications with \$665,365 distributed to businesses across the region. There will be funds available to lend from this program soon. Currently there is no word on further Grant Funding.
  - **Delta County/City and Town of Hotchkiss:** Reviewed 112 applications; funded 50 grants (or loan forgiveness) with investment of \$416,625; approved funds are 100% disbursed.
  - **Montrose County:** Reviewed 75 applications, have funded 45 applications with investment \$489,000; application is closed.
  - **Gunnison County:** Processed loan forgiveness for 23 businesses with investment of \$162,500. All loans received debt forgiveness from grant funding.
  - **San Miguel County:** Reviewed 156 applications. After review and scoring by the R10 team, 91 grants were funded totaling \$3,000,000 to qualified businesses.
  - **Business Loan Program:** working with borrowers for modifications as needed. Some SBA loans have received payment assistance from the SBA.

Action Items: None

# SBRC Board Report

January 2021

## Looking Back- 2020 in review

### Monthly Consulting Numbers by County

| 2020         | Clients    | Sessions   | Hours      |
|--------------|------------|------------|------------|
| Delta        | 27         | 47         | 61         |
| Gunnison     | 44         | 88         | 82         |
| Hinsdale     | 3          | 3          | 2          |
| Montrose     | 84         | 154        | 167        |
| Ouray        | 16         | 18         | 19         |
| San Miguel   | 37         | 86         | 98         |
| Other        | 8          | 10         | 19         |
| <b>TOTAL</b> | <b>219</b> | <b>406</b> | <b>448</b> |

The above Consulting numbers are not representative of total numbers as most of the work occurred outside of the SBDC tracking database. We were unable to enter information into the database due to urgency and volume of calls, resulting in an **estimated total of 740-1100 additional calls/emails/responses** in 2020:

- March- 200-250 additional calls/emails/response resulting in 140-200 individual clients
- April- June- 100- 150 additional calls/emails/response monthly regarding CARES Act, specifically EIDL, EIDL advance, and PPP
- July- August- 150- 200 additional calls/emails/response monthly related to Energize Colorado grant
- September- October- 50- 75 additional calls/emails/response monthly related to local grants
- November- December- 20-25 additional calls/emails/response monthly related to local grants/Rural Theater Grant, etc.

### Workshop Numbers

|             | Workshops | Attendees  | Hours     |
|-------------|-----------|------------|-----------|
| <b>2020</b> | <b>29</b> | <b>443</b> | <b>55</b> |

### WORKSHOPS in Response to COVID

Online- Beginning in April 2020, all programming was transitioned from in-person to on-line

- Managing in Uncertainty: Managing Cash Flow
- Managing in Uncertainty: Leveraging Teams
- Managing in Uncertainty: Staying Sane
- Managing in Uncertainty: Why Planning Matters
- Managing in Uncertainty: Scenario Planning
- Business Buy/Sell Basics
- SmartStart-How to Start a Business- x3
- SmartStart: Business Plan Basics
- SmartStart: Finance Basics
- Leading Edge- 8 session series
- Reach Customers Online with Google- x2
- How to Use YouTube to Grow Your Business- x2

## On-demand

- Cash Flow Essentials, 8 session series, \$45

## Looking Forward to 2021

### Business Continuance, Strengthening, and Resiliency programs

Several new programs have been developed in response to the business gaps witnessed in 2020 in an effort to better prepare businesses for economic downturns and disasters. These programs are now up and running on a monthly basis:

- Marketing Monday with Nichole Zangara- monthly marketing tips and work sprints to help businesses create, develop, and implement a customer sales funnel, 1st Monday of each month, noon- 1 p.m., online, *free*
- Wildcard Wednesday with Susan Bony- monthly business questions/answers/resources/connections, 2<sup>nd</sup> Wednesday of each month, noon- 1p.m., online, *free*
- Finance Friday with Kelly Johnston- monthly finance tips and work sprints to help businesses keep up with invoicing, deposits, cash flow, etc., 4<sup>th</sup> Friday of every month, 2:30- 3:30 p.m., online, *free*
- Business Book Club- books by Mike Michalowicz, 3<sup>rd</sup> Wed of every month, noon- 1 p.m., online, *free*
  - Jan/Feb- Profit First
  - Mar/Apr- The Pumpkin Plan
  - May/Jun- The Toilet Paper Entrepreneur
  - Jul/Aug- Clockwork
  - Sept/Oct- Fix This Next
  - Nov/Dec- Surge

### Child Care: Cash Flow + Profitability

Region 10 and the West Central SBDC have launched a 9-module on-demand budgeting, cash flow, and taxes for child care providers. The goal of the series is to help new and existing in-home and small child care providers stabilize their business and improve profitability.

The 9-module course includes video instruction paired with downloadable templates/worksheets. Each individual module consists of a 2-12-minute instructional video paired with self-paced homework (30-90 minutes) designed to further understanding of cash flow in your business. Participants will be able to access the course for ten weeks. We encourage participants to work through the course worksheets and follow up with an SBDC cash flow professional for no-cost individual consulting and financial review.

While we do not currently have a How to Start A Child Care Business class, we have Child Care- specific SBDC consultants who can walk a client through the process and considerations. Additionally, other SBDC centers are offering online Leading Edge (business planning) for Child Care Providers options.

### On-demand offerings:

- Cash Flow Essentials, 8-module, self-paced series, \$45
- NEW! Budgeting, Cash Flow, and Taxes for Child Care Providers, 8-module, self-paced series, free
- COMING SOON! Accounting: Profit First, \$45
- COMING SOON! SmartStart Basics: Startup, Business Plan, Marketing, Finance

### Resurrected:

- Foodie Friday is back, featuring Jim Austin, the first Friday of each month beginning February 5, 9- 10 a.m., online, free—alternating cottage food and food truck content every month through September.

## Community Development Update: January 2021

- **DOLA/OEDIT Roadmap to Recovery TA:** OEDIT/DOLA has not gotten formal approval for the EDA grant that would support this project and until then this will be in a holding pattern. partnership with Region 9 we submitted two letters of interest for two planning projects: Alpine: **Hinsdale, Ouray, San Miguel**, Dolores and San Juan Counties and the Canyonlands: Western portion of **San Miguel, Montrose** and Dolores Counties. I am expecting full applications might be available in February.
- **Regional Data Project:** We selected SeeSource to be our data consultants, who will create a data dashboard for the region to measure and reflect pandemic impact and recovery. We have begun working with SeeSource on this project. **NOTE: SeeSource will be presenting the dashboard at our January Board Meeting.**
- **Regional Economic Recovery Planning Committee:** We have convened three meetings (Oct, Dec, Jan). In December we focused on affordable workforce housing and in January Matt Skinner/Colorado Flights Alliance presented data and trends. We also got deeper feedback on regional training needs. Purpose is to identify regional recovery projects.
- **Regional Training Needs:** Collected responses on training needs. We will begin focus on top three interests to create a regional training:

| ANSWER CHOICES  | RESPONSES |
|---|-----------|
| ▼ Community placemaking to attract residents, jobs and businesses | 38.89%    |
| ▼ Developing remote work opportunities in your community          | 66.67%    |
| ▼ Attainable workforce housing                                    | 72.22%    |
| ▼ Promising sustainable tourism practices                         | 50.00%    |
| ▼ Data, demographics and trends impacting our region              | 38.89%    |
| ▼ Utilizing EPA Brownfields as a tool for economic revitalization | 16.67%    |
| ▼ Economic and community development 101                          | 22.22%    |
| ▼ How local government can support local businesses               | 66.67%    |

- **Small Business Tool-kit for Local Governments:** We are in the final phases of the content and will next work with a graphic designer to design the toolkit, which will be available on our website and we will offer a training on the toolkit.
- **Hotchkiss REDI Grant Project:** We wrapped up the 2020 REDI project and continue participation with Community Builders and have begun work with Hotchkiss on the Public Works Building through their partnership with CDPHE and EPA Brownfields. Attended Hotchkiss Council Meeting where they adopted Downtown Guiding Principles created through the REDI grant.

- **Delta County-** continued to support the development of the Opportunity Zone prospectus which is nearing completion. Continue to participate as an ex-officio member of the One Delta County Board of Directors.
- **Olathe** – Wrapped up the Olathe REDI grant which funded capacity to support business development and COVID response. Attended Council meeting as part of wrap-up.
- **West End:** Region 10 supported WEEDC Virtual Incubator, a five-month business incubator in which 6 companies participated. We see this as a pilot project that other communities could replicate. The closing celebration occurred on January 14. This was funded through the WEEDC EDA Grant. Attended the results of the West End Meat Processing Facility - Feasibility Study Results (Telluride Foundation was funded by a DOLA REDI grant).
- Continue participation on the **State’s Opportunity Zone Steering Committee, DOLA Rural Adaptations Committee and the Economic Development Council of Colorado Board of Directors and EDCC Program Planning Committee.**
- Attended **Western Sub-Area Workforce Development Board Meeting**
- **Regional Food System Partnership** – USDA awarded grant to Valley Food Partnership (Region 10 is a community partner on the grant). No activity to date. First Partner Meeting is scheduled for Jan 28, 2021.
- **Enterprise Zone:**
  - Since our last meeting: All Points Transit approved at Dec EDC Meeting.

## Community Living Services (CLS) Director Report January 2021

### 2020 COVID response

#### Area Agency on Aging

- The Area Agency on Aging moved quickly from congregate to grab & go and home delivered meals in Montrose, Delta & San Miguel Counties and began utilizing All Points Transit to deliver hot meals, groceries, medications, and food bank boxes.
- Partnered with local restaurants in Montrose, Delta, Telluride, Gunnison, and Montrose to provide hot meals to high-risk seniors. This addressed social isolation, food insecurity and supported local business with Cares Act funding, it also helped us support our transit provider and keep eyes on our most vulnerable population.
- **4508 meals were provided through these restaurant programs and put \$35,402 back into the economy of these communities during the pandemic.** The program in Montrose is being delivered by the association of realtors who are currently trying to raise the money to continue funding the program so it can continue for the remainder of the winter.

#### Other Support Services

- In the first two weeks of the shut down our SHIP volunteers contacted every registered consumer (over 450 people) by telephone, to conduct a brief needs survey. Our questions were simple:
  - Do you have support, food, supplies and medications?
  - If not do you need help getting those things?
  - Would you like reassurance calls?

Thankfully, most people reported having adequate support; the 20% who did not were immediately assisted. One month later another round of calls was made to family members who provide care to others to see if they needed additional supports. Again, most reported being all right but appreciated the check in, those who needed support received it.

- Donation stations were set up in several communities to collect things like paper products and cleaning supplies, these were distributed with food boxes as needed by volunteers or All Points Transit. Volunteers were rallied to assist at the food banks and help with deliveries, our phones rang a LOT.
- Implemented “Get Set Up” to help combat social isolation and help seniors with internet access learn how to utilize their electronic devices to stay connected with friends and family and enjoy new opportunities to stay engaged.
- Purchased tablets, robotic pets, dolls, and craft supplies for nursing homes and assisted living facilities to help with the isolation.
- Resident council meetings have been held via zoom! Our Lead Ombudsman was the first in the state to re-enter facilities and continues to lead the charge and model safe reentry and advocacy.



- Purchased special equipment for our SHIP counselors for remote Medicare counseling and served more people during open enrollment this year than we did last year! We continue to search out new ways to support safer at home with virtual classes until things can begin to reopen.

### **Funding/Grants update**

- Received the Telluride Foundation West End Senior Services Collaboration Grant, the bulk of this is a pass-through grant to support meals, trans, homemaker, TCHNetwork, WHAFV and N2N in Ouray, SM, and the West End.
- Received Notification of Award the RSVP grants for all but SM and Ouray counties, with a start date of April 1. Have begun the recruitment process for a program coordinator.
- Rumor has it that there may be some more COVID money coming our way, but we have no idea how much or when.
- We have expended the City of Montrose Cares grant to provide hot meals in Montrose. Several local realtors are trying to raise funds to continue this program through the end of March.

### **Program updates**

- AAA-still no plans to reopen Senior Centers. In Montrose AARP Tax help is exploring a way to provide tax assistance and we will assistance if possible as this is a very important program for low-income seniors.
- Vaccine information is being shared broadly with older adults as it becomes available, we are still hearing that many over the age of 70 are being told that it could be March before vaccines are available. Area nursing homes have had two rounds and most assisted livings have now had the first.
- The Senior Planet computer training program for seniors will be offered in Paonia and Hotchkiss as soon as we are able to offer in person learning.
- The Caregiver platform we are offering online is going well, with good feedback from caregivers. This will be offered to all our homecare agencies in the coming months as a way for them to offer additional online training to their staff at no cost.
- We will be offering a new evidence-based program titled Aging Mastery, this was offered to us at no cost except for books and we have been able to recruit volunteer trainers in Paonia, Gunnison, Lake City and Montrose so far. This is a 10-week program that can be offered either in person or online.
- I continue to sit on a couple of housing committees in Montrose and we are making slow but steady progress.

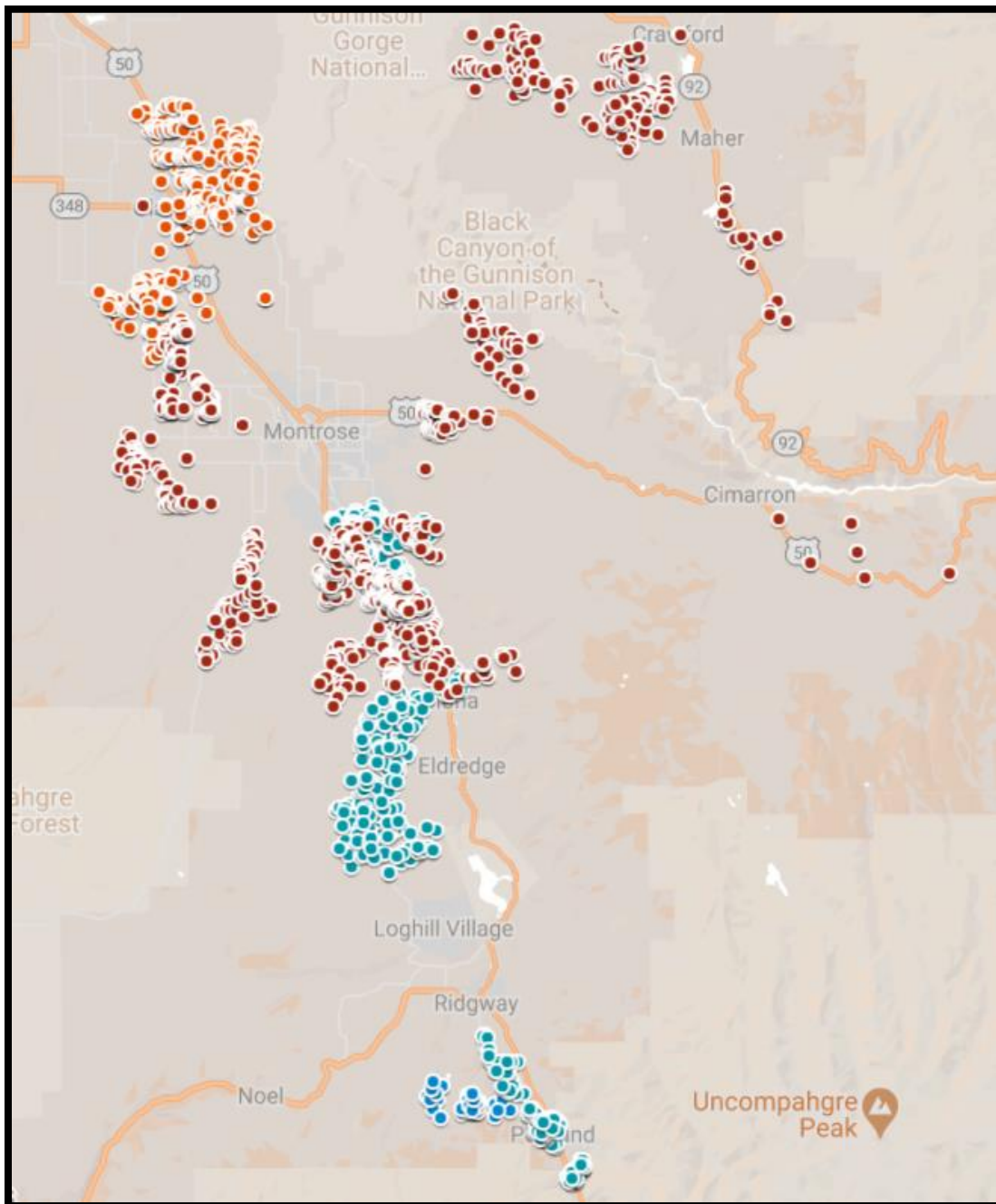
### **Ombudsman**

- Sandy continues to visit facilities that do not have active COVID cases, her presence is greatly appreciated by the residents and their family members who are still not able to visit.

## Broadband and Information Technology Report to the Board

### **Broadband**

- Two Internet Service Providers in Region 10 applied during the Winter 2021 Department of Regulatory Agencies (DORA) Broadband Deployment Board grant round. Combined the Elevate and Clearnetworx applications seek to build fiber to serve close to 2000 premises. The map below illustrates the addresses which the two companies hope to serve. Red/orange represents addresses that Elevate applied for and blue dots represents addresses Clearnetworx applied for.



The Winter 2021 DORA Broadband Deployment Board could receive an additional \$50M in funding if the recommendation of Gov. Polis is approved by the General Assembly this session. In total, the Winter 2021 applications totaled \$44.5M.

- The initial scope of work for the Geographic Information Systems project is complete.
- Broadband funding was included in the Consolidated Appropriations Act, 2021 signed into law in December 2020. [Here is a link to the full text.](#) The broadband program is found in Section 904 of the Stimulus Bill and can be found starting at page 494 of the linked bill. Here is a summary of the provisions.
  - **Federal Communication Commission Funding**
    - \$3.2 Billion for the Emergency Broadband Connectivity Fund to provide \$50 subsidy for low-income households for internet service paid directly to eligible telecommunication companies (ETCs) (approved through state Public Utility Commissions). A household copay of typically \$10/month is needed.
    - \$250M COVID-19 Telehealth Grant Program
    - \$65M + \$33M for broadband mapping
  - **National Telecommunications and Information Funding**
    - \$1B Infrastructure and adoption activities in tribal areas
    - \$300M Rural infrastructure projects not covered by other programs.
    - \$285M for digital inclusion efforts in minority communities
  - **USDA Funding**
    - \$635M (USDA) ReConnect program
    - \$60M (USDA) DLT grants
    - \$35M (USDA) Community Connect grants
  - **US Department of Education Funding**
    - \$81.88B for continuation of CARES Act programs, allocated as follows:
      - \$4.1B for Governors Emergency Education Relief (GEER) fund
      - \$54.3B for Elementary and Secondary School Emergency (ESSER) fund
      - \$22.7B for Higher Education Emergency (HEER) fund

## **Information Technology Report**

- Region 10 has launched a new cybersecurity training and testing campaign called KnowBe4. Each staff member receives training on how to spot cybersecurity risks and are tested regularly with emails and other tests to ensure compliance and understanding of the risks.



# TRANSPORTATION NEWSLETTER

**DATE: JANUARY 2021**

**Vince Rogalski, Chairman      Gunnison Valley TPR      vrogal@montrose.net**

On January 4<sup>th</sup> there were two meetings, 1) a STAC meeting in the morning followed by 2) a Transportation Commission meeting. The topic of discussion was the “ COVID EMERGENCY RELIEF PACKAGE”. Below is a summary of some of the discussion.

**DATE:** January 4th, 2021  
**TO:** Statewide Transportation Advisory Committee  
**FROM:** Rebecca White, Director, Division of Transportation Development  
Marissa Gaughan, Multimodal Planning Branch Manager  
**SUBJECT:** COVID-19 Emergency Relief Package

**Purpose**  
Provide a briefing on the recent federal legislation that includes both a COVID relief bill and FY2021 omnibus appropriations package.

**Action**  
Approve the comprehensive package of project and program investments based on the regional allocations of stimulus funds, plus the additional FY 21 supplemental STBG and bridge funds.

**Background**  
A \$900 billion COVID-19 relief package and a \$1.4 trillion FY 2021 omnibus appropriations package was passed by Congress and signed by the President of the United States on December 27, 2020. Together, these funding sources would provide approximately \$150 M for transportation in Colorado. CDOT would like to achieve the following objectives in terms of putting these dollars to work:

- **Move quickly** - By allocating dollars quickly, CDOT can ensure maximum benefit to Colorado’s economy. CDOT has focused on projects ready to go to advertisement as soon as possible (preferably February-April).
- **Retrain focus on 10-year plan** - Projects come from the 10-yr plan (specifically Years 3 and 4 of the SB267 list) and reflect stated priorities from the plan (e.g. improving asset condition).
- **Distribute dollars equitably** - Because these dollars are intended to help the economy, staff proposes distributing them equitably across the state using the same formula as was used for the SB267 funding.
- **Support public health and sustainability goals** - This includes continued funding for Revitalizing Main Streets and modernizing our approach to NEPA so that project investments continue to support air quality goals.

**Details**  
Funding will be allocated based on the Surface Transportation Block Grant (STBG) Program formula that is based on population (larger urban, small urban, flexible) with portions sub-allocated to the large urban Transportation Management Areas (TMAs). In addition to eligible uses under the STBG Program, stimulus funds may be used for costs related to preventive maintenance, routine maintenance, operations, personnel, including salaries of employees (including those employees who have been placed on administrative leave) or contractors, debt service payments, availability payments, and coverage for other revenue losses.

The Transportation Commission meeting followed the STAC Meeting. The following is the Resolution Passed by the Commission.

**Resolution #TC-RES-2021-01-01 SM**

Resolution Related to Federal COVID-19 Relief Package

**Approved by the Transportation Commission on January 4, 2021.**

**WHEREAS**, a \$900 billion COVID-19 relief package and a \$1.4 trillion FY 2021 omnibus appropriations package was passed by Congress and signed by the President of the United States on December 27, 2020; and

**WHEREAS**, the funding package includes \$9.8 billion for surface transportation for State Departments of Transportation, and Colorado's share of this would be 1.37% or \$134.3 million; and

**WHEREAS**, taken together, COVID Relief and FY 21 Supplemental funding is expected to provide Colorado approximately \$150 million; and

**WHEREAS**, the legislation dictates that funding will be allocated based on the Surface Transportation Block Grant (STBG) Program formula that is based on population (larger urban, small urban, rural, flexible) with portions sub-allocated to the large urban Transportation Management Areas; and

**WHEREAS**, in addition to eligible uses under the STBG Program, stimulus funds may be used for costs related to preventive maintenance, routine maintenance, operations, personnel, including salaries of employees (including those employees who have been placed on administrative leave) or contractors, debt service payments, availability payments, and coverage for other revenue losses; and

**WHEREAS**, funding is available through September 30, 2024; and

**WHEREAS**, the Transportation Commission (Commission) supports the following goals for these additional funds:

Move Quickly

- By allocating dollars quickly, CDOT can ensure maximum benefit to Colorado's economy.
- CDOT has focused on projects ready to go to advertisement as soon as possible (preferably February-April).
- CDOT staff will provide formal guidance to sub-recipients within 30 days on the timely use of funds.

Retain Focus on 10-yr Plan

- Projects come from the 10-yr plan (specifically Years 3 and 4 of the SB267 list) and reflect stated priorities from the plan (e.g. improving assets).

Distribute Dollars Equitably

- Because these dollars are intended to help the economy, staff proposes distributing them equitably across the state using the same formula as was used for the SB267 funding.

Advance Health and Sustainability Goals

- Continue critical COVID infrastructure support--Revitalizing Main Streets--supporting communities through the winter months.
- Help modernize our approach to NEPA so that project investments continue to support GHG goals.

**NOW THEREFORE BE IT RESOLVED**, the Transportation Commission approves the attached list of projects to be implemented with funds received from the COVID-19 relief and government funding package contingent upon their inclusion in the Statewide Transportation Improvement Program (STIP); and

**NOW THEREFORE BE IT FURTHER RESOLVED**, in order to show how quickly Colorado can make use of transportation funds, the Commission anticipates sub-recipients to approve projects by April, 2021, and expects most projects to go to advertisement by summer, 2021; and

**NOW THEREFORE BE IT FURTHER RESOLVED**, the Commission supports staff developing expenditure curves for all projects, including those chosen by sub-recipients, to ensure all stimulus funds are expended by the September 30, 2024 deadline, and if a project is unable to meet that deadline, a new project shall be chosen.

\_\_\_\_\_  
Herman Stockinger, Secretary \_\_1/4/2021\_\_\_\_ Date  
Transportation Commission of Colorado

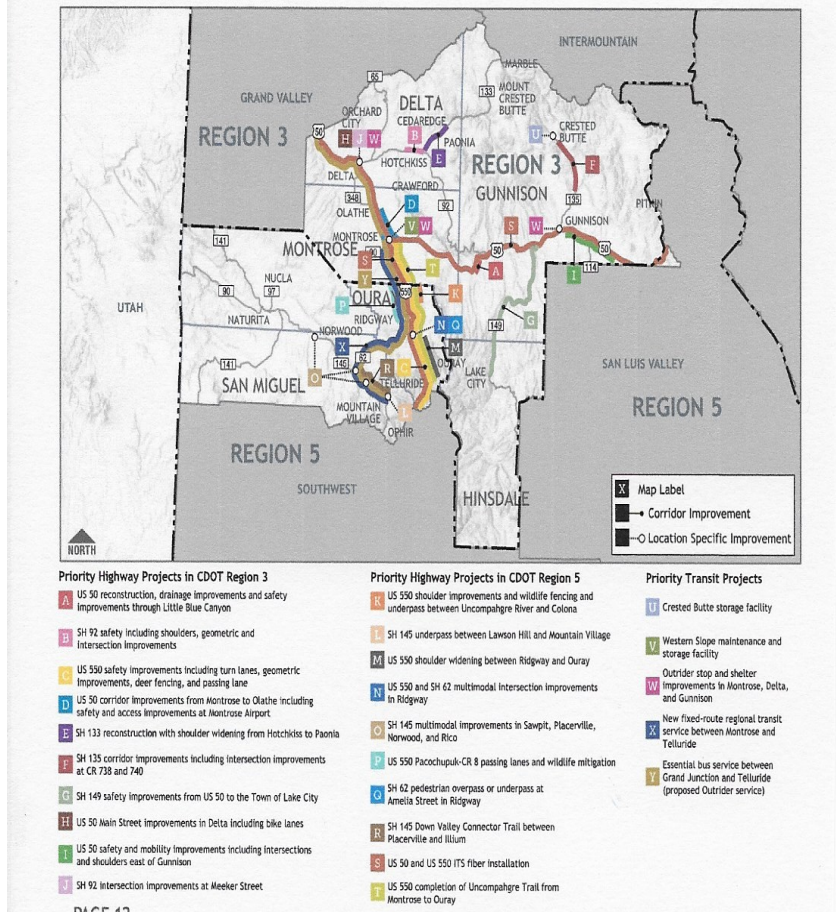


# Interactive Story Map

- Launched Dec 2020: [ytp.codot.gov](http://ytp.codot.gov)
- Interactive tool through the ArcGIS mapping system. Users can explore projects in the areas they care about.
- Organized by region & includes highway, transit and rural road improvement projects.
- Each project entry includes key project info such as the project name, description, and cost and funding information.
- Linked to accountability and transparency dashboard to track real time project status.

## Gunnison Valley TPR's Project Priorities

The Gunnison Valley TPR's priority projects are shown on the map below. These projects were identified as priorities because they address the Region's most pressing needs and align with the guiding principles. Implementation of these projects will help the Region achieve its goals. Because the Gunnison Valley TPR is split between two CDOT Regions (Region 3 and Region 5), the highway priorities shown on the map below and listed on page 13 are grouped by CDOT Region and do not represent a ranked order. The top five priority transit projects are listed for the Gunnison Valley TPR as a whole. The priority projects for the Gunnison Valley TPR are estimated to cost over \$420 million. The priority highway projects focus on safety improvements that add shoulders, mitigate wildlife crashes by adding fencing and wildlife overpasses, and intersection improvements. The priority transit projects include new transit service between Montrose and Telluride and between Grand Junction and Telluride, and regional transit and storage facilities. The project list reflects the Region's top priority projects, most of which are currently unfunded. The timing for project completion will depend on transportation funding availability. The full project list can be found in Appendix B.



Stimulus Proposal & SB 267 3rd Year Update - Rebecca White, Division of Transportation Development (DT D) Director and Jeff Sudmeier, Chief Financial Officer

- Staff presented an overview of nearterm transportation funding opportunities, including the January assignment of projects using the federal stimulus and FY21 federal appropriations funds.
- Year 3 proceeds of SB267 funds are expected in April.
- STAC discussion will take place in February and March to select projects to be funded.
- Investment of the funds will focus on achieving statewide equity with projects in Regions 1, 2, 3 and 5, with discussion based on the addback scenario presented in July, 2020. STAC Discussion: Following year two investments of SB267 funds, COVID forced about \$100 million to be pulled from the north I25 projects, resulting in the need to pursue Transportation Infrastructure Finance and Innovation Act (TIFIA) loans to complete them. These subsequent Year 3 investments need to demonstrate this and should work to again achieve overall equity statewide. CDOT staff will present charts and graphics that show previous investments and how Year 3 funds will achieve equity.



# Gunnison Valley TPR Priority Project List

| Map Label   | Planning Project ID | Highway(s)                   | Project Name   | Region | Cost (\$M) | Primary Project Type | Additional Project Benefits | SWP Goal Areas |
|---|---------------------|------------------------------|--|--------|------------|----------------------|-----------------------------|----------------|
| <b>Priority Highway Projects in CDOT Region 3</b> |                     |                              |  |        |            |                      |                             |                |
| A   | 0033                | US 50                        | US 50 reconstruction, drainage improvements and safety improvements through Little Blue Canyon                   | 3      | \$39.00    |                      |                             |                |
| B   | 1107                | SH 92                        | SH 92 safety improvements including shoulders, geometric and intersection improvements                           | 3      | \$32.92    |                      |                             |                |
| C   | 0032                | US 550                       | US 550 safety improvements including turn lanes, geometric improvements, deer fencing, and passing lanes         | 3      | \$17.00    |                      |                             |                |
| D   | 2427                | US 50                        | US 50 corridor improvements from Montrose to Olathe including safety and access improvements at Montrose Airport | 3      | \$25.00    |                      |                             |                |
| E   | 1479                | SH 133                       | SH 133 reconstruction with shoulder widening from Hotchkiss to Paonia  | 3      | \$100.00   |                      |                             |                |
| F   | 1480                | SH 135                       | SH 135 corridor improvements including intersection improvements at CR 738 and 740                               | 3      | TBD        |                      |                             |                |
| G   | 2339                | SH 149                       | SH 149 safety improvements from US 50 to the Town of Lake City   | 3      | \$100.00   |                      |                             |                |
| H   | 1463                | US 50                        | US 50 Main Street improvements in Delta including bike lanes   | 3      | TBD        |                      |                             |                |
| I   | 1469                | US 50                        | US 50 safety and mobility improvements including intersections and shoulders east of Gunnison                    | 3      | \$15.00    |                      |                             |                |
| J   | 1475                | SH 92                        | SH 92 intersection improvements at Meeker Street   | 3      | \$0.40     |                      |                             |                |
| <b>Priority Highway Projects in CDOT Region 5</b> |                     |                              |  |        |            |                      |                             |                |
| K   | 1133                | US 550                       | US 550 shoulder improvements and wildlife fencing and underpass between Uncompahgre River and Colona             | 5      | \$30.57    |                      |                             |                |
| L   | 2424                | SH 145                       | SH 145 underpass between Lawson Hill and Mountain Village  | 5      | \$2.50     |                      |                             |                |
| M   | 1132                | US 550                       | US 550 shoulder widening between Ridgway and Ouray   | 5      | \$6.93     |                      |                             |                |
| N   | 1489                | US 550                       | US 550 and SH 62 multimodal intersection improvements in Ridgway   | 5      | \$1.50     |                      |                             |                |
| O   | 1482                | SH 145                       | SH 145 multimodal improvements in Sawpit, Placerville, Norwood, and Rico   | 5      | \$5.00     |                      |                             |                |
| P   | 0085                | US 550                       | US 550 Pacochupuk-CR 8 passing lanes and wildlife mitigation   | 5      | \$8.40     |                      |                             |                |
| Q   | 2425                | SH 62                        | SH 62 pedestrian overpass or underpass at Amelia Street in Ridgway   | 5      | \$3.00     |                      |                             |                |
| R   | 2441                | SH 145                       | SH 145 Down Valley Connector Trail between Placerville and Illium  | 5      | \$5.00     |                      |                             |                |
| S   | 1026                | US 50, US 550                | US 50 and US 550 ITS fiber installation  | 5      | TBD        |                      |                             |                |
| T   | 2426                | US 550                       | US 550 completion of Uncompahgre Trail from Montrose to Ouray  | 5      | \$16.00    |                      |                             |                |
| <b>Priority Transit Projects</b>                  |                     |                              |  |        |            |                      |                             |                |
| U   | 1110                | SH 135                       | Crested Butte Storage Facility   | 3      | \$3.00     |                      |                             |                |
| V   | 2340                | US 50                        | Western Slope maintenance and storage facility   | 3      | \$2.70     |                      |                             |                |
| W   | 2454                | US 50                        | Outrider stop and shelter improvements in Montrose, Delta, and Gunnison  | 3      | \$0.25     |                      |                             |                |
| X   | 1028                | SH 62, SH 145, US 550        | New fixed-route regional transit service between Montrose and Telluride  | 3, 5   | \$4.23     |                      |                             |                |
| Y   | 1027                | SH 62, SH 145, US 50, US 550 | Essential bus service between Grand Junction and Telluride (proposed Outrider service)                           | 3, 5   | \$2.75     |                      |                             |                |

**KEY**

**PROJECT TYPES:**

- Pedestrian
- Bicycle
- Safety
- Operations
- Capacity
- Transit
- Asset Management

**PROJECT BENEFITS:**

- Economic Vitality
- Public Health
- Tourism
- Mobility Options
- Aviation
- Quality of Life
- Bike/Ped
- Resilience
- Environment
- Freight
- Asset Management
- Transit
- Safety

**STATEWIDE TRANSPORTATION PLAN GOAL AREAS:**

- Safety
- Mobility
- Asset Management

**Sent to you earlier was a description of some available Grant Programs. Here is another reminder.**

**Grant Programs Update (Informational Update) - Molly Bly, Can Do Grant Program Manager**

- a) Staff provided a status and summary of the Can Do Programs.**
- b) Revitalizing Main Streets (RMS) program received an additional \$2 million funding this year; a total of \$6.1 million total.**
- c) A total of 64 projects were awarded RMS funding for a total of \$2.84 million.**
- d) The grant limit for the Community Telework program was raised from \$5,000 to \$10,000 in January.**
- e) 27 projects were awarded funding for a total of \$124,000.**
- f) \$176,000 of Community Telework funds remain available in 2021.**

**STAC Discussion: While broadband projects are eligible, the high cost of these projects are usually prohibitive; however, some buses have been outfitted with broadband support. Durango is seeing direct benefits from its investments, resulting in increased sales revenues; CDOT staff will be reaching out this year to collect this kind of information to support these metrics.**

**Transportation TPR Meeting  
NEXT MEETING NOTICE TPR meeting December 3, 2020  
Region 10 at 10am to Noon  
Possible Video Conference Only**





# CDOT Grant Update January 2020



## *Applications and Tracking Map:* Can Do Colorado Community Challenge

### Revitalizing Main Streets | \$6.1M Total Funding | Grants up to \$50,000

Funding: State portion of S.B. 1 Multimodal Options Fund

Applications Received to date: 72      Applications Approved to date: 61 (approx. \$2.84M)

Funding Remaining: Approx. \$3.26M

**Program Intent:**

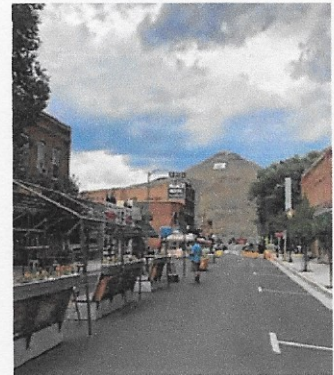
- » Innovative ideas to encourage healthy communities in the COVID-19 crisis; funding can be used for capital, equipment and operating purposes.

**Project Examples to date:**

- » Repurpose select streets or parts of streets for biking or walking
- » Expand sidewalks to allow for activities such as dining or walking
- » Converting streets to one-way to create space for community use
- » Weekend-only use of streets for bike/ped only access

**Eligibility:**

- » Local government or other transit/governmental agencies
- » A minimum 10% match, cash or in-kind, is required.
- » Expenses incurred before contract execution are not eligible for reimbursement.
- » Funded projects must be able to begin activities within 30 days of an executed contract.



*Salida, Colorado - Beginning stages of repurposing F Street to accommodate commerce amid COVID precautions.*

### Community Telework Challenge | Grants up to \$10,000

Funding: Office of Innovative Mobility Funding

Applications Submitted to date: 30      Applications Approved to date: 27 (~\$124k)

Funding Remaining: ~\$176k

**Program Intent:**

- » Innovative ideas to encourage teleworking and “safer-at-home” TDM activities to promote public health in the COVID-19 crisis.

**Project Examples to date:**

- » Promotion of community-wide initiatives for teleworking, including coordination with large employers, sharing of best practices, etc.
- » Marketing materials and training to encourage effective telework, work-life balance support
- » Additional staff capacity to promote teleworking and other active transportation options.

**Eligibility:**

- » Local government or other governmental agencies, nonprofits, and transportation management associations/organizations (TMA/Os)
- » Grants are being extended into 2021 and increased from \$5k to \$10k to facilitate slightly larger projects as the need for teleworking continues across Colorado.