



**Board of Directors Executive Committee Meeting**

**October 28, 2021**

**12:00 to 3:00 p.m.**

**NOTE: IN PERSON MEETING AT Region 10 Conference Room**

Join Zoom Meeting

<https://zoom.us/j/99377789334?from=addon>

Meeting ID: 993 7778 9334

One tap mobile

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- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes September 2021**
- 4) **BUSINESS ITEMS:**
  - a. **Discussion EDA Training Funds-Regional Needs/Opportunities**
- 5) **REPORTS**
  - a. **Executive Director/Financial Report**– Michelle Haynes
  - b. **Small Business Resource Center**- Nancy Murphy
  - c. **Business Loan Fund**-Dan Scinto
  - d. **Community Development**-Trish Thibodo
  - e. **Community Living Services** – Eva Veitch
  - f. **Regional Broadband**-Corey Bryndal
  - g. **Gunnison Valley Transportation Region Committee**- Vince Rogalski
- 6) **Roundtable Discussion**
- 7) **NEXT MEETINGS**
  - a. **Executive Committee:** January 27, 2022, Noon – 3 p.m.
  - b. **Board of Directors Meeting: Dec 2, 2021 Noon-3 p.m.**
  - c. **BLF Committee:** Proposed Dec 2, 2021 10 a.m.
  - d. **AAA Regional Advisory Committee:** November 3, 2021 10 a.m.
  - e. **Gunnison Valley Transportation Planning Region:** November 4, 2021 10:00 am, Virtual Only
- 8) **ADJOURNMENT**



1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:03.
  - a. **In Person:** Michelle Haynes (Region 10), Trish Thibodo (Region 10), Dan Scinto (Region 10), Nancy Murphy (Region 10), Eva Veitch (Region 10), Corey Bryndal (Region 10), Courtney Rodwell (Region 10), Vince Rogalski (Gunnison/GVTPR)
  - b. **Hybrid on Zoom:** Roland Mason (Chair, Gunnison County) Kris Holstrom (Vice Chair, San Miguel), Kristie Borchers (Hinsdale County), Ben Tisdell (Ouray County), Les Mergelman (Delta County), Mary Bachran (Paonia), Jon Waschbusch (Montrose County), Jim Schmidt (Crested Butte), Michael Bacani (Mt Crested Butte)
  
2. **APPROVAL OF AGENDA**
  - a. Addition of Enterprise Zone Approval: Business Items c.  
**Motion to approve with addition: M/S: Kris Holstrom/Ben Tisdell as accepted.** None opposed.
  
3. **APPROVAL OF MINUTES for August 26, 2021, Board Meeting**  
**Motion to approve: M/S: Ben Tisdell/Kristie Borchers as accepted.** None opposed.
  
4. **Business Items:**
  - a. **Grant Update/Approval:** Have not yet heard back from the USDA. Economic Adjustment Grants are due October 1<sup>st</sup>.
    - i. Submitted DOLA REDI Grant for Entrepreneur Program and now submitting for the second grant for Kitchen Center.
    - ii. Match USD: 80/20, REDI is 25% year 1 and 50% year 2 – receiving building lease in-kind that is a match, with investment from Montrose County, Olathe, Delta County.
    - iii. **Kristie:** Hinsdale County is also submitting a REDI Grant for a Hub
    - iv. **City of Delta:** Is also submitting for a potential CO-Working Space.
    - v. **Amounts:** EDA: \$1.6 million (just under 80% ask on that, \$1.2 million), REDI Grant: \$250,000 ask  
**Action Item:** Support the Olathe Business Center with Grant Application Approve Grants for the 2<sup>nd</sup> Round of the REDI Grant for \$250,000 and EDA Grant for \$1.6 Million  
**Motion to Approve: M/S: Jon Waschbusch/Ben Tisdell.** None opposed.
  - b. **Build Back Better Grant:** Trish overviewed: 50-60 Phase 1 Regions who are then eligible for Phase 2 (20-30) funding next year.
    - i. **AGNC, Just Transitions, South Eastern Utah:** Phase 2 application \$500,000 to fund Regional Economic Development Competitive Coordinator. Supports pre-development applications.
    - ii. Increase Regional Coordination throughout our communities, including broadband connection to NW area of state.
    - iii. AGNC is facing Hayden shutting down their Power Plant
    - iv. Rail Transportation Hub in Grand Junction.
    - v. Basic Infrastructure rather than new industries.
      1. Manufacturing Innovation Centers
    - vi. Regional Applicant for Phase 1 and then each of the Communities will put in individual applications for Phase 2. Will be competitive (on a call today with 600 other people) Fairly good chance for Phase 1 because of the coal-impacted communities.
    - vii. Discussion:
      1. Roland: Think it is a good idea to work with the Northwest Region especially to get Broadband connection, (Broadband GAP and infrastructure study for Broadband in the Northern part of the state.)
      2. Ben Tisdell: Were other areas of coordination discussed? Would like to see regional water coordination. We are partnering with AGNC Associated Governments of Northern Colorado. Northwest COGs Coordination on water is something that we can reach out and talk with them about their work on water.
      3. Will be meeting up with Northwest COG about Broadband?

4. One of the benefits of Region 10 not being first to the table on Broadband was that we got to see what other communities did and see how to improve upon what they had done. Goal with broadband is to connect all of our regions.

**Action Item:** EDA Build Back Better Grant for Phase 1 with intention to move forward with a Phase 2

**Motion:** M/S: Ben Tisdell/Kris Holstrom None opposed.

c. **Final CEDS Approval**

**Action Item:** Approve the Final Draft of the CEDS as presented

**Motion to Approve:** M/S: Roland Mason/Ben Tisdell None opposed.

d. **Enterprise Zone Approval: Home Trust of Ouray County**

- i. Goal of expanding housing for workforce housing. In the process of obtaining their 501c3
- ii. Land donations and donations

**Action Item:** Approve Home Trust of Ouray County for becoming an Enterprise Zone Project

**Motion to Approve:** M/S: Ben Tisdell/Kristie Borchers. None opposed.

5. **Reports:**

a. **Executive Director/Financial Report** – Michelle Haynes

- i. Did not bring financial statements, working on June 30<sup>th</sup> statements for the audit in November.
- ii. Making a large broadband adjustment to the financials as the grants have ended.
- iii. Jo Lance accountant that has been working with us for a bit over year and is doing an outstanding job with them.
- iv. Gotten new program funding: SBA TA was a large increase (SBDC will be doubled over the next 4 years.)
  1. From \$80,000 to \$160,000 and the first half will be a match of \$80,000
  2. Continuing to work with WEEDC, considering a new position in Gunnison to serve the Gunnison and Hinsdale County Area.
  3. Looking for some contracted positions in the Ouray or Delta County area.
  4. Been approached by some of the communities that feel like they could use some additional capacity for writing grants or understanding what is out there. Supported by Kris & Ben.
    - a. It's not just grant writing but also the grant administration and management.

b. **Small Business Resource Center** – Nancy

- i. Training numbers are larger and consulting numbers are smaller
- ii. Developing 2022 programming.
- iii. Susan is teaching the Smart Start class and about 4-5 people are attending about every 3 weeks
- iv. Are now in the 3<sup>rd</sup> week of the Business Leading Edge Class with about 10 people.
- v. Attending the annual SBDC meeting.
  1. Stimulus, Debt & Debt Ceiling, Unemployment and Housing all potential problems for the amount of recovery.

c. **Business Loan Fund** – Dan Scinto

- i. Received a payment on a charged-off loan.
- ii. Operating part of the loan program is going well
- iii. CHFA has funded the Colorado Credit Reserve Program – borrower agrees to register loan with CHFA,
  1. \$190,000 Reserve for Loan Loss – Allows us to take on riskier loans, helps us with start-ups, and un-bankable loans.
- iv. Matt Evans works with CASA in Montrose and he does a financial literacy program for them and we have discussed identifying someone with an entrepreneurial spirit that has gone through the CASA Transitional housing program and his financial literacy program we could put together a small loan for a start-up for them.

d. **Community Development** – Trish Thibodo

- i. **Roadmap to Recovery:**
  1. Had first meeting last week, with two more meetings in the beginning of October.
  2. Other items (grants) discussed in the first portion of the meeting.

e. **Community Living Services** – Eva Veitch

- i. VOA, who is the vendor for Senior CommUnity meals in 7 locations, has mandated vaccines and we have lost the key chef/cook in the West End. Filling that program with Mom's Meals in the meantime while a cook is being hired. Older Americans Act funding will be paying for that.
- ii. We will lose frozen meals in Montrose but we can fill that in with the Shepherd's Hand meal program.
- iii. Volunteer Recognition Event next week – expecting about 50-60 of our volunteers.
- iv. Struggling to get the community para-medicine program up and running. Seems like some of the problem is that these outlying communities do not want to pay to come to Montrose/Delta. In some counties the Fire Chiefs and the Ambulance Districts do not feel like there is a need for Para-Medicine. And so I am reaching out to key community members to shift the thinking about Para-Medicine.

1. Roland Mason & Kris Holstrom: Will you send some of the contacts that you have reached out to in Gunnison so that I can reach out as well to discuss.
- f. **Broadband** – Michelle for Corey Bryndal
    - i. Corey is at a meeting in Cortez today about expanding network connections.
    - ii. Hinsdale County grant is getting finished up for submittal next week for Broadband to Lake City
    - iii. Discussion with private provides about service in Pitkin. There is a line to Ohio City that could possible be connected.
    - iv. San Miguel County: Telluride Foundation in discussion with Tri-State regarding easement perfection.
    - v. Gunnison County line between Gunnison and Crested Butte and up to Mt Crested Butte and we got some good news that the fiber line between Crested Butte and Mt Crested Butte is in good shape; working on potential funding for project.
  - g. **Gunnison Valley Transportation Region Committee** - Vince Rogalski
    - i. Transportation Commission usually does a road trip in September and it is to identify and let everyone know what is going on with I-70 with the damage from flooding and to visit both of the control centers for the tunnels. Working on a box culvert that channels water from the freeway to the River.
      1. Eisenhower tunnel has a lot of need for
      2. Hanging Lakes Tunnel control center is in the middle of the tunnel.
    - ii. Money from different sources coming in from CDOT
      1. Revitalizing Main Street Program (Montrose & Delta got money from the first round and were 2 of 16 projects funded); Round 2 opened up because they received so much interest. Those that were not funded in round 1 are encouraged to apply once open.
      2. MMOF Multi Modal Mitigation Option Fund: give each of the TPRs a pot of money and the people within the region can apply to the TRP and the TPR makes the final decision on projects that receive money.
        - a. PA Stimulus Money
        - b. Senate Bill 260
    - iii. Mike Snow will provide a full presentation at the TPR meeting next week. If you have Multi Modal projects those are things that you should be thinking about and attend the TPR meeting next week. It is beneficial that the TPR gets to decide for the allocation to the projects.
      1. Bike & Pedestrian Projects, including trails.
      2. Reducing transportation on the roads is the goal of these projects.
    - iv. 10-Year Projects: While communities are not required to reduce Greenhouse Gases CDOT is required by the state. And so CDOT will be reprioritizing projects based on reductions of Greenhouse Gases.
    - v. Meetings for TPR: besides the meeting next week they would like to have 2 more TPR meetings by the end of the year. How does Region 3 & 5 CDOT, when do they want these meetings to happen.

**Motion to approve Reports: M/S:** as accepted. None opposed.

## 6. Roundtable Discussion

- a. **San Miguel County:**
  - i. **Kris Holstrom (San Miguel County):** Continuing the Broadband project. Mask mandate for public indoor places and it is likely that will continue a little longer. Water fluency class that I am taking. On Monday we had a field trip with the San Miguel Watershed Partnership. Regenerative Ag tour is scheduled so that they can see 6 different agricultural areas.
  - ii. **Mike Bordogna (San Miguel County):** Telluride Valley Floor project is finishing up with the restoration. Approved sketch plan for commercial and residential development.
- b. **Ouray County:**
  - i. **Ben:** San Miguel Power Authority...We are looking for potential property acquisition for housing. Silver mine is picking up production and they turned on the milling plant. We will see demands on housing and transit from that. Started our recreation planning in conjunction with San Miguel & Gunnison counties
- c. **Gunnison County:**
  - i. **Jim Schmidt (Crested Butte):** Sales Tax continues to grow. Raise sales tax to 9.9%, \$H2500 flat rate tax for home owners who ... Electric vehicles for our budget next year, for any vehicle that we replace. Ordered a hybrid loader.
  - ii. **Michael Bacani (Mt Crested Butte):** Having an open house for our community next week. Have a couple of housing items going on, PUD for the North Village is being worked through with the Planning Commission. 22-Unit affordable housing was supposed to be completed this fall and best case is that it looks like early summer next year to be finished. The families who had contracts are now displaced.

iii. **Roland Mason (Gunnison County):** We just passed a controversial measure to land use resolution....Have a mask mandate in our School system that was put into place last week. Saw a spike in the Delta variant and the School System voted to put that into place. Strong sales tax as well with the county up 26% since last year. Brush Creek Intersection meeting on October 7<sup>th</sup> at 4:30pm at the Elevation Hotel on Mt Crested Butte.

d. **Montrose County:**

i. **Jon Waschbusch:** Expansion for Montrose Regional Airport has been approved and is for \$33.1 million. 20,000 square feet of additional space with terminals and restaurant spaces. 2021 is expected to be a record year and we are greatly exceeding 2019 numbers. At the south end of the terminal, we will be adding another 5,000 square feet for ticketing. Southwest has continued their schedule. Delta will be back for ski season. 8,000 square feet within the terminal to retrofit and provide an additional story for baggage claims. We were at 100% capacity if not over for parking throughout the summer. Sales tax is up. Acceptance of positions have been rescinded because of lack of housing for those recruits. Budget Prep and presenting to BOCC on October 11<sup>th</sup>.

7. **Next Meetings:**

- a. Gunnison Valley Regional Transportation Planning Region: Tentative September 30, 2021, 10am
- b. Executive Committee: Oct 28, 2021, Noon-3pm
- c. Board of Directors Meeting: Dec 2, 2021 Noon-3pm
- d. BLF Committee Meeting: Dec 2, 2021 Noon-3pm

8. **Adjournment**

**Motion to Adjourn: M/S:** Kris Holstrom/Roland Mason. None opposed.

**Meeting adjourned at:** 2:18pm



## Executive Director

### Informational Items

- Discussions with Community Development team regarding use of remaining EDA Recovery contract funds. Potential regional needs/opportunities for assessment and /or training will be held at the meeting.
- In process of closing the Broadband Phase 2 grant, which with Phase 1 (closed earlier in the year) primarily covered the initial Broadband Blueprint developed in 2015. We are continuing to work with communities to expand the network.
- As program funding has increased, the management team is discussing program expansion, including the addition of SBDC/BLF position for Gunnison/Hinsdale County.
- Met with contractors to discuss strategy for the Olathe Business project, and potential addition to 145 S Cascade.

### Financial Statements

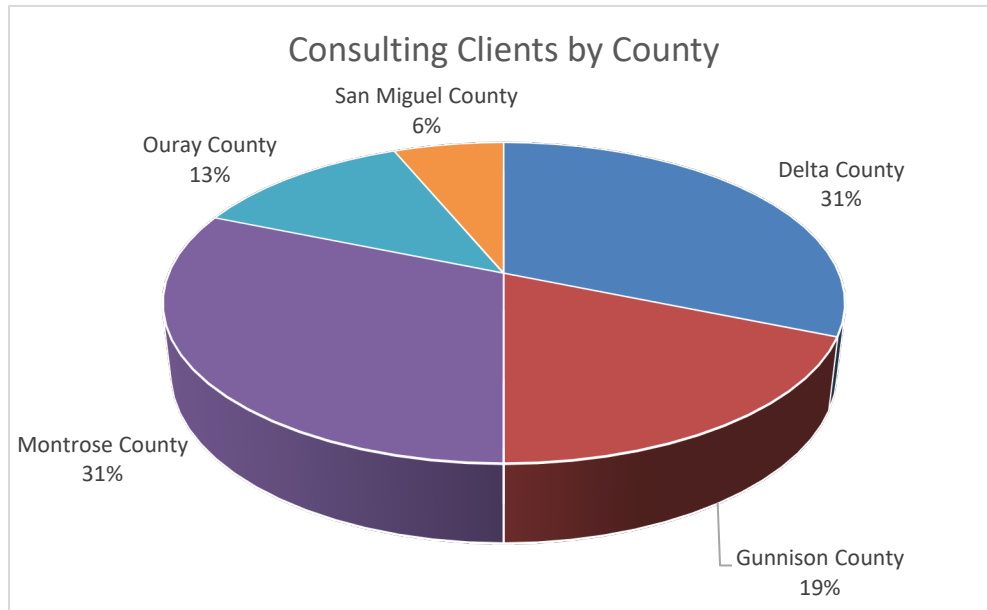
- Financial statements are still in process for the end of year (6/30/2021). Financial audit begins Nov 1.

# SBRC Board Report

Oct 28, 2021

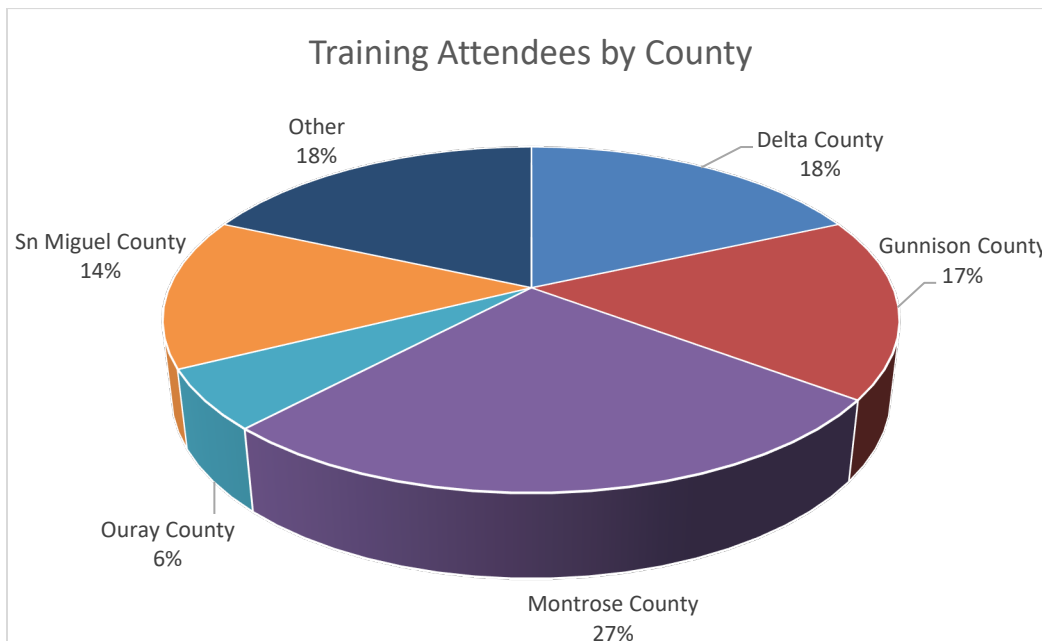
## Monthly Consulting

Sept 2021	Clients	Sessions	Hours
	17	18	19



## Monthly Trainings

Sept 2021	Attendees	Workshops	Hours
	104	8	38



## What's News

- On Fri, Sept 17 we co-hosted a CDOT Construction Forum with Grand Junction SBDC with 72 online attendees.
- The annual SBDC conference was held online, Tues, Sept 21- Fri, Sept 24, and included lots of great content and inspiration.
- I was invited to speak at Central Mountain SBDC's Power of WE (Women Entrepreneurs) conference about "When Women Undervalue and Underprice Their Work" (and tips for pricing intangible services) on Mon, Sept 27. This issue is prevalent among women business owners. I'm currently in discussion with our accounting instructor about expanding the topic into a monthly online series around money mind set and profitability for 2022, leveraging Minority Business Office (MBO) funds.
- Colorado SBDC held its first in-person meeting in two years Wed, Oct 13- Fri, Oct 15 in Pagosa Springs. Since our last meeting, several centers have turned over to new directors who are interested in more collaboration and shared content. This is very exciting!
- Region 10 | West Central SBDC business consultant Judy Martin was awarded Consultant of the Year for 2020—that's for the entire state of Colorado! True West Hats, one of Judy's clients, received a regional business award.
- Region 10 | West Central SBDC's four recurring online monthly series are building awareness for our programming, consulting, and lending activities throughout our region. Additionally, each of the series is increasing referrals and consulting requests around the specific topics.
- Our fall Leading Edge strategic/business planning series concluded Tues, Oct 26. It was the first time, we invited Northwest (Eagle County) and Central Mountain (Chaffee County) SBDC center directors and clients to join our series. Once again, it was a fantastic group of business owners who developed a strong cohort and collaborative relationships despite the geographical expanse. Our experiment of "casting a broader net" regionally proved to connect more western slope businesses with one another for inspiration, support, and shared accountability. The goal of this SBDC center collaboration is to continue to expand knowledge of resources and continue to open the doors for shared resources and improved efficiencies within center operations.

## Upcoming Workshops

### Region 10 | West Central SBDC

- Finance Friday- End of year tax prep and planning, Fri, 10/29
- Marketing Monday, Mon, 11/1
- Finding Funding Resources in Colorado, Thurs, 11/4
- Intro to Google Analytics, Tues, 11/9
- Identifying Your Ideal Customer, Tues, 11/9
- Wild Card Wednesday, Wed, 11/10
- Book Club: Surge by Mike Michalowicz, Wed, 11/17
- SmartStart: How to Start a Business, Wed, 11/17

## Always, Anytime Online On-Demand

- Cash Flow Essentials, \$45
- Profitability Essentials, \$75
- Budgeting, Cash Flow, and Taxes for Child Care Providers, free

## In Development

- Human Resources series- beginning in November 2021
- Biz Buy/Sell series- coming in 2022





## **Business Loan Fund**

**October 2021**

### **Activities/Inquiries/Loans**

#### **Activities/Inquiries**

- **Loan Closings:** Closed two loans since the last board meeting for a total of \$26,000.00. Both in **Montrose County**
- **Loan Inquiries** As was reported last month loan inquiries continue to be down compared to previous months. I surveyed Bank of Colorado, Alpine Bank, and Gunnison Bank and Trust on commercial loan demand. All are reporting similar results. Home loans and construction lending are strong and commercial demand is down.
- Met with BLF committee members from Gunnison County and discussed staffing a position at the Ice Lab for the purpose of being a loan originator and SBDC consultant.
- Processed CARES 1112 Payments for the month. The CARE ACT Section 1112 Payments are being paid on Micro-borrower's loans for the next few months based on their date of origination. This is helping the businesses stay current on their R10 obligations.
- Participated in a CDOT / PTAC call for contractors working on Colorado projects and discussed financing options available through Region 10.
- **Action Items:** N o n e

Loan Production Report - Data

10/31/2021

Fiscal Year 2019-21

Fiscal Year	Loan Number	Name	County	Amount	Jobs Created	Jobs Retained	Funds Source	Funds Leveraged	Date Closed
FY21	1507	Moore Speech Therapy, Inc.	Gunnison	\$ 7,500.00	COVID	COVID	G - COVID	\$ -	7/24/20
FY21	1510	Montrose Footwear, Inc.	Montrose	\$ 25,400.00	0	3	SBA III	\$ -	7/24/20
FY21	1511	The Sudsy Pup Dog Grooming, LLC	Montrose	\$ 10,000.00	0	1	SBA III	\$ -	7/24/20
FY21	1801	Geyser Technologies, LLC	Montrose	\$ 35,000.00	0	8	SBA V	\$ -	8/21/20
FY21	1802	PBL, LLC	San Miguel	\$ 15,000.00	0	3	SBA V	\$ -	8/2/20
FY21	1913	Susan's Books & Admin Services	Delta	\$ 5,000.00	0	1	D - COVID	\$ -	8/7/20
FY21	1512	MK Solutions dba SheShe Boutique	Montrose	\$ 15,000.00	0	3	SBA III	\$ 400,000.00	8/11/20
FY21	1083	CDPS dba Chew Down	Montrose	\$ 25,000.00	2	1	RLF	\$ 51,562.50	10/8/20
FY21	1732	CDPS dba Chew Down	Montrose	\$ 50,000.00	6	2	SBA IV	\$ 154,887.50	10/8/20
FY21	1805	Tree Street LLC	Delta	\$ 17,500.00	0	1	SBA V	\$ 187,500.00	1/22/21
FY21	1806	Tree Street LLC	Delta	\$ 22,500.00	0	1	SBA V	\$ -	1/12/21
FY21	1807	Adrenaline Vans	Montrose	\$ 50,000.00	2	1	SBA V	\$ -	1/12/21
FY21	1808	Telluride Wood Floor	San Miguel	\$ 50,000.00	0	2	SBA V	\$ -	1/12/21
FY21	1809	Sawyer Electric	Montrose	\$ 20,000.00	0	2	SBA V	\$ -	1/26/21
FY21	1428	La Familia Garden	Montrose	\$ 125,000.00	0	8	CDAG	\$ -	1/26/21
FY21	1733	Mont + Ross Active, LLC	Montrose	\$ 30,000.00	0	1	SBA IV	\$ -	1/26/21
FY21	1513	Vamoose Gear	Montrose	\$ 30,000.00	1	0	SBA III	\$ 7,500.00	1/12/21
FY21	1609	Vamoose Gear	Montrose	\$ 30,000.00	1	0	Rural RLF	\$ 7,500.00	1/12/21
FY21	1810	Silver Fox Enterprises	Montrose	\$ 50,000.00	0	18	SBA V	\$ 300,000.00	1/26/21
FY21	1429	MGG Operations dba Smart Start	Montrose	\$ 200,000.00	7	1	CDAG	\$ 255,000.00	4/7/21
FY21	1610	Platinum Coatings	Montrose	\$ 20,000.00	1	2	Rural RLF	\$ -	4/9/21
FY21	1339	Platinum Coatings	Montrose	\$ 20,000.00	1	2	SBA II	\$ -	4/9/21
FY21	1811	Freight Landscaping II	Montrose	\$ 25,000.00	1	4	SBA V	\$ -	5/7/21
FY21	1812	Miller Concrete Polishing	Montrose	\$ 25,000.00	0	4	SBA V	\$ 10,000.00	5/7/21
FY21	1734	Campfire Ranch Productions	Gunnison	\$ 15,000.00	2	1	SBA IV	\$ -	5/7/21
FY21	1611	Jackson Outfitters	San Miguel	\$ 40,000.00	0	2	Rural RLF	\$ -	5/21/21
FY21	1514	Jackson Outfitters	San Miguel	\$ 23,000.00	0	2	SBA III	\$ -	5/21/21
FY21	1735	Black Canyon Rehabilitation	Montrose	\$ 13,000.00	0	1	SBA IV	\$ -	5/21/21
FY21	1813	Al's Backhoe Services	Gunnison	\$ 25,000.00	0	2	SBA V	\$ -	5/25/21
FY22	1515	EBM Enterprises, LLC	Montrose	\$ 20,000.00	0	3	SBA III	\$ 5,000.00	7/8/21
FY22	3600	Pact Outdoors, LLC	Montrose	\$ 30,000.00	0	2	SBA VI	\$ 30,000.00	7/26/21
FY22	1516	Affordable Cuts LLC	Montrose	\$ 15,000.00	1	1	SBA III	\$ -	8/26/21
FY22	3601	Agoge Gardens LLC	Montrose	\$ 21,000.00	1	4	SBA VI	\$ -	9/2/21
FY22	3602	Babes and Barbers LLC	Montrose	\$ 6,000.00	0	1	SBA VI	\$ -	9/23/21
		<b>Total Dollars Loaned</b>		<b>\$ 1,077,900.00</b>	<b>25</b>	<b>83</b>		<b>\$ 1,408,750.00</b>	

## Community Development Update: October 2021

### Recovery Projects:

- **EDA Build Back Better:** submitted a regional BBB Phase One application which contained projects from Hayden, Craig (2 projects), Grand Junction Regional Airport, Delta, West End and Gunnison and expansion of R10 Broadband Network to NW Colorado. Clusters: Light Manufacturing (with a sub focus on Outdoor Recreation), Innovation Centers (with a sub focus on energy innovation). Regional projects include broadband expansion and expanding GJT cargo airport ramp.
- **DOLA/OEDIT Roadmap to Recovery TA:** The High Alpine project which includes **Hinsdale, Ouray and San Miguel Counties** (Along with San Juan and Dolores County) completed Phase One Groundwork in September. Consultant has been paired with the group and we will begin working with them shortly.
- **REDI Grant Applications:** Submitted a REDI grant to support the Innovation and Entrepreneurship Kitchen Program with additional equipment and expanding the Kitchen Manager to provide regional support to other kitchen programs.
- **Regional Data Project:** Ongoing and added several of the dashboards to our website.
- **Comprehensive Economic Development Strategy:** CEDS was submitted to the EDA the last week of September.
- **Region 10 Innovation Center Proposal:** Although not public yet, Region 10's USDA Rural Innovation Stronger Economies was awarded for \$1.7 million dollars to support both renovation and operations of the Innovation Center. Region 10 was one of 11 projects selected across the U.S. and was the second highest award.
- **Grant research:** ongoing – reviewing the different funding opportunities coming from EDA and USDA

### Community Projects

- **Delta County-** Continue to participate as an ex-officio member of the One Delta County Board of Directors and the Employee Training Committee.
- **Hinsdale County** – in discussion with DIRT about potential eco devo projects.
- **Regional Food System Partnership** – Valley Food Partnership has suspended monthly meetings as they focus on other aspects of the project
- **Just Transition Communities:** Continue meeting with the staff of the Colorado Office of Just Transitions
- **Montrose:** Met with the City, Rec District and CO Outdoors (along with OEDIT) to discuss if there was any potential EDA Outdoor Rec and Tourism Grant (at this time no projects identified)
- **Habitat/TCR** continue meeting regularly with Erica Madison and Allen Golden on the development of a pilot project of skilled trades students at TCR getting on the job training building Habitat homes.

### Statewide Workgroups:

- Continue participation on statewide workgroups:
  - State's Opportunity Zone Steering Committee,
  - DOLA Rural Adaptations Committee
  - Economic Development Council of Colorado Board of Directors, Event Planning Committee and Membership Committee.

- Attended the Economic Development Council of Colorado Annual Drive – Lead -Succeed Conference in Steamboat Springs. Was elected on to the Executive Committee as Secretary.

#### Regional Workgroups/Boards/Meetings:

- Technical College of the Rockies Institutional Advisory Committee
- Western Workforce Development Board Meeting

#### Enterprise Zone

- **Top of the Pines, Habitat for Humanity of the San Juans and Haven House** were approved for new projects. Currently being peer reviewed are: **The Sherbino Theater** and **Lake City DIRT**. We will be working with other projects for approval through the end of the year: **Ridgeway Concert Series, One Delta County: An Economic Alliance and Ouray County Historical Society Phase Two Capital Campaign**.
- **EZCP Annual Reports** were completed by projects. ICELab decided to not continue their project.

## **Community Living Services (CLS) Director Report Oct 2021**

### **Funding updates**

We have applied for funding for the Senior Companion Program up to this point we have been funding this under the AAA as a demonstration program. If awarded this will be a 2-year grant decided in March of 2022.

We have applied again for the Telluride Foundation Grant for the West End Senior Services Collaboration, this grant helps support All Points Transit, Senior Community Meals, the Homemaker program, N2N and TCHNetwork for Options Counseling.

I will be seeking \$1.5 million from SB-290 for Senior Supportive Housing and seeking additional funding elsewhere for this project.

### **Program updates**

**AAA-meals**-We lost the cook for Nucla & Norwood due to the vaccine mandate and the program has thus far been unable to hire a replacement, so we have shifted to a different model called Moms Meals. We will resume normal operations ASAP.

We are negotiating with Community Options to create a consumer directed in-home services program to reduce the wait list.

### **Ombudsman**

We had a program evaluation of the Ombudsman program and received glowing reviews.

### **RSVP**

We have hired a part-time coordinator for Delta County to assist in getting both RSVP & Senior Companion off the ground. Our partnership with Habitat for the handy helper program is in the early stages, we desperately need this program in all counties to help with ramps, grab bars and minor home maintenance issues.

**SHIP** Open enrollment is underway all our counselors are busy.

### **Other**

We had a State Unit on Aging Desk evaluation this month, we do not expect any issues.

We are working with CASA to purchase land and develop a supportive housing project in Montrose that will house young adults aging out of foster care and older adults at risk of homelessness with mental illness. This will be a tiny home village with a community center that will provide on-site supports. Funding is needed, we hope to break ground in April of 2022.



October 2021

Corey Bryndal,

Regional Broadband Project Director

## Broadband Report to the Board

- Region 10 staff is preparing DOLA grant application for Lake City in Hinsdale County. All commitment letters have been received including match from GCEA. A CNL location has been identified in partnership with Visionary Broadband. Fiber construction in Lake City is anticipated to begin in the spring of 2022.
- Region 10 staff continues to work with **Ouray County in Ouray, CO** and has addressed several issues regarding the Ouray County Public Health Network. Attorney Ken Fellman prepared an amendment to address one spare conduit. The amendment was shared to Ouray County for approval. We plan to accept the fiber, complete a management agreement and already have several interested parties seeking both IRU and lit services along the route.
- Region 10 staff continues to work with the Telluride Foundation as they seek to address two remaining ROW agreements in **San Miguel County**. All parties agreed to proceed to procurement of equipment in anticipation of a resolution. Recent discussions between Telluride Foundation and Sri-State G&T point towards a Q1 2022 resolution of outstanding ROW challenges. An extension of the existing IRU purchase agreement was put in place as ROW perfection efforts continue.
- In light of the denial by the Universal Service Administration Company of the grant to Gunnison Valley Health for the **Gunnison to Crested Butte and Mount Crested Butte** fiber project Region 10 has sought additional funding opportunities. Staff met with representatives of GCEA, and have a meeting planned with Local Technology Planning Team members to discuss Federal and State funding options. We are working with contractor Deeply Digital to address acquisition and transport of the fiber cable media that was produced for this project.
- Revised designs and cost estimates have come back for a new CNL location in **Mt. Crested Butte**. The CNL is now planned for the central parking facility in the ground level of The Lodge at Mountaineer Square. This location is central to the town, close to Gothic Road and offers use of an



existing building. Details are being worked out with the Town, Vail Resorts and the building's HOA. The Town is including conduit builds in its sidewalk replacement efforts.

- We are estimating CNL and fiber later build costs to serve CB South. Several ISP's have indicated interest in this community.
- Gunnison Rising developments east of town have broken ground. We feel it is important to connect with stakeholders and plan for communications infrastructure now for these strategic development projects.
- Region 10 staff continues to work with DOLA, Colorado Broadband Office and adjacent Regions to expand middle mile infrastructure and improve redundancy throughout the state. Potential partner projects include Rifle, Glenwood Springs, Fruita/Grand Junction/Palisade, Colbran, Durango & Cortez and Pagosa Springs.
- Through our partnership with Visionary Communications we will soon receive a 5 Gigabit transport circuit into Denver using the new Cottonwood Pass path. This will benefit all of Region 10's existing service locations with added capacity and redundancy.
- Routers have arrived and are starting to be prepared for improved services along the Region 10 network. Once ready, they will be placed in Gunnison, Montrose and Grand Junction. An additional appliance router will be placed in Denver colocation space. We are working to improve visibility and management of the existing network elements.



# TRANSPORTATION NEWSLETTER

**DATE: OCTOBER 2021**

**Vince Rogalski, Chairman**

**Gunnison Valley TPR**

**[vrogal@montrose.net](mailto:vrogal@montrose.net)**

## **10-Year Plan Update and Fiscal Constraint**

**DATE: October 20, 2021**

**TO: Transportation Commission**

**FROM: Rebecca White, Director, Division of Transportation Development**

**Jeff Sudmeier, Chief Financial Officer**

**SUBJECT: 10-Year Plan Update and Fiscal Constraint**

### **Purpose**

**This memo explains the timing and process to update the 10-Year Plan and includes a discussion on anticipated available funding for 10-Year Plan projects.**

### **Action**

**No action is required. This agenda topic is for informational and discussion purposes only.**

### **Background**

**Projects in the 10-Year Plan were based on statewide outreach, funneled through rural Transportation Planning Region (TPR) and Metropolitan Planning Organization (MPO) prioritization within the framework of TC guiding principles. The 10-Year plan represents a multimodal approach to planning with transit and highway projects combined together to address our transportation challenges and needs.**

**With the near completion of the first four years of the 10-Year Plan Strategic Pipeline of Projects, it is now time to prioritize and advance projects from the out years of the plan considering the sustainable funding provided by SB 260 as well as Colorado's share of the federal infrastructure funding. Lastly, SB260 requires CDOT to update it's plan to be in**



compliance with the new standard for greenhouse gas emissions.

### Details

Staff has developed a draft 10-Year Plan update schedule that includes Transportation Commission discussions on revisions to the prioritization framework in November which will be used to assist in the prioritization process for the 10-Year Plan update over the next several months. An accelerated schedule has been proposed in order to position the Department to begin allocating revenues and implementing the Greenhouse Gas requirements also identified in SB 260.

The Division of Accounting and Finance has developed an estimate for planning purposes of reasonably anticipated revenue through CDOT and the Enterprises that may be available to fund the updated 10-Year Plan. Over the next four years this is estimated to total approximately \$2 billion or \$500 million/year, and approximately \$400 million or \$200 million/year in subsequent “out years”.

In the next four years (year 5-8, or FY 23-FY 27), this totals approximately \$2 billion or \$500 million/year on average through CDOT, Bridge and Tunnel Enterprise, High Performance Transportation Enterprise, and the Non-Attainment Enterprise, with resources split relatively evenly between CDOT and the Enterprises. This estimate incorporates both “net new” revenue through SB 21-260 (i.e. revenues above FY 22 baseline levels, after accounting for debt service due on SB 17-267 Certificates of Participation (COPs), as well as anticipated incremental revenue (above FAST Act levels) included in the proposed federal Infrastructure Investment and Jobs Act. Additionally, the estimate of available revenues has been reduced to “set aside” an amount estimated to be required to “keep up” with inflation in Maintenance and Operations programs. Specific sources in the estimate include:

- Anticipated SB 17-267 revenue remaining from the fourth and final issuance, after funding remaining “year 4” projects.
- Incremental HUTF revenue (including new SB 21-260 HUTF revenue)
- Multimodal Mitigation Options Fund revenue (CDOT share only; funded through SB 21-260)
- Incremental federal-aid highway program revenue (above current FAST Act levels) from the proposed Infrastructure Investment and Jobs Act, including flexible revenue to CDOT, the new Risk and Resiliency Program, and new bridge program.
- Non-Attainment Enterprise revenue (funded through SB 21-260)
- Anticipated project-specific financing through the High-Performance Transportation Enterprise
- Anticipated project-specific funding and financing through the Bridge and Tunnel

## Enterprise (funded in part through new SB 21-260 revenue)

An estimate has also been developed for subsequent “out years” (years 9-10 or FY 27-FY 28 and beyond). The “out year” estimate is significantly lower, primarily due to an assumed return to “more typical” levels of federal funding in transportation authorizations following the Infrastructure Investment and Jobs Act, and increasing costs of keeping up with inflation in Maintenance and Operations programs. This estimate totals approximately \$200 million/year on average through CDOT, Bridge and Tunnel Enterprise, High Performance Transportation Enterprise, and the Non-Attainment Enterprise, with resources split relatively evenly between CDOT and the Enterprises.

### Next Steps:

- **Confirming Year 4 Projects:** Staff will review the remaining unfunded projects identified in the 4th year of the original 10-Year Plan, which will be discussed with the Commissioner in November.
- **Timeline:** The proposed schedule was developed to ensure a transparent, stakeholder focused process. This schedule includes TPR discussions on project priorities from years 5-10 of the 10-Year Plan and coordination with the MPOs on those same priority discussion.

### BUILDING THE UPDATED 10-YEAR PLAN

- The 10-Year Plan “pipeline” was built around two primary staging periods:
  - Years 1-4: Prioritized projects for near-term delivery
  - Years 5-10: Out year projects
- Looking across the entire time period of the current plan, we are transitioning from completing the last year of the original 4-yr priority list to determining the next set of projects and possibly adding additional years to the plan.
- Approached this way, and comprehensively considering the flow of dollars from SB260 and the federal bill, there are three periods of revenue.

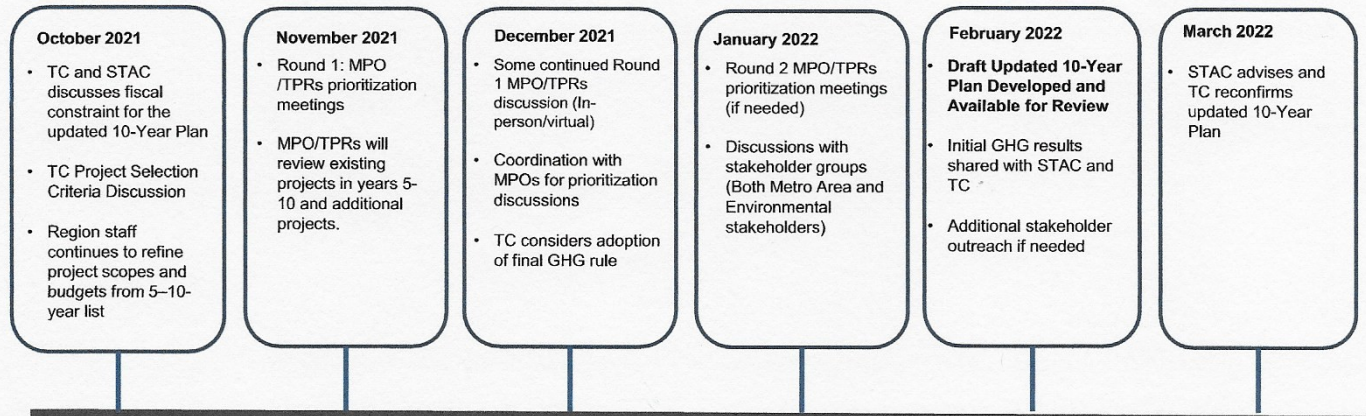
~\$3.0 billion including Enterprises (\$750 M/year)    ~\$2.0 billion including Enterprises (\$500 M/year)    ~\$0.8 billion including Enterprises (\$200 M/year)

Years 1 – 4 (FY 19 – FY 22)                      Years 5 – 8 (FY 23 – FY 26)                      Years 9 – 12 (FY 27 – FY 30)

### 10 Year-Plan FY 23 - FY 26

- Funding for the next four years of the 10YP (FY 23 – FY 26) will also come from a variety of sources, including:
  - SB 267 COPs
  - SB 260 revenue from the HUTF and the MMOF
  - Federal Infrastructure Investment and Jobs Act (if passed by Congress), including new Risk and Resiliency Programs and new bridge program
- These sources will leverage a significant additional funding from Bridge and Tunnel Enterprise, HPTE, and Non-Attainment Enterprise

## 10-Year Plan Update Timeline: October 2021-March 2022



## Next Steps in the Planning Process

- Review remaining “year 4” projects
- Determine next set of priorities for new 4-year list
- Re-establish out-year projects
- Consider adding additional years (to reach 2032)

### STAC Discussion Summary

- There was concern about future funds should the federal infrastructure bill fail to pass.
- There was discussion on coordinating CDOT and TPR/MPO schedules for the 10-Year Plan update process.
- It was requested that CDOT commit to finishing Years 1-4 projects before starting Year 5-10 projects.
- STAC members were concerned about the vagueness of the term “Regionally Significant Project.”

- Even though I-25 segment 5 has a Record of Decision (ROD) as part of the National Environmental Policy Act (NEPA) process, it will still need to undergo analysis to check compliance with the GHG rule.

### **Legislative Report – Andy Karsian, CDOT Office of Policy and Government Relations; Jamie Grim, CDOT Office of Policy and Government Relations**

- Staff reviewed state bills relating to Idaho Stops. The Idaho Stop bill would allow cyclists, pedestrians, and electric scooters to make the determination whether to stop at intersections, including traffic lights. CDOT has concerns about electric scooters and the application of the bill to school zones, and is recommending limiting the bill to 4-way stop signs.
- The CDOT legislative agenda includes enforcement of mountain express lane closures using photo enforcement.
- On the federal level, there is a stalemate in Congress regarding the infrastructure bill and reconciliation bill (a.k.a. Build Back Better). The debt ceiling has been extended to early December. Transportation and Fast Act funding have been reauthorized through a continuing resolution through the end of the month. The goal in the House is to vote before October 31.

### **Last month we talked about GHG. Here are STAC’s most resent comments**

#### Discussion Summary

- STAC members expressed concerns about the Rule: potential for project cost increases due to mitigation, problems with the algorithm for determining GHG emissions, bias against capacity projects, vagueness of the terms “Regionally Significant” and “transportation terminals,” applicability of mitigation measures in rural areas, representation of the rural areas on the interagency group that can modify definitions in the Rule, and VMT modeling assumptions being too far removed from reality.

### **Multimodal Transportation and Mitigation Options Fund (MMOF) Process Update – Heather Sloop, Northwest TPR Representative**

- The MMOF Advisory Committee has met twice and reviewed the Distribution Formula for the rural/urban split, distribution within the Urban and Rural breakouts, and also the Match Reduction Formula. The Committee’s recommendations will be presented at the November STAC.

**Transportation TPR Meeting**  
**NEXT MEETING NOTICE TPR meeting November 4, 2021**  
**Virtual at 9am to 2pm**