



**Board of Directors Executive Committee Meeting**

**September 23, 2021**

**12:00 to 3:00 p.m.**

**NOTE: IN PERSON MEETING AT Region 10 Conference Room**

Join Zoom Meeting

<https://zoom.us/j/97109642166?from=addon>

Meeting ID: 971 0964 2166

One tap mobile

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- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes August 2021**
- 4) **BUSINESS ITEMS:**
  - a. **Grant Update/Approval**
  - b. **Final CEDS Approval**
- 5) **REPORTS**
  - a. **Executive Director/Financial Report**– Michelle Haynes
  - b. **Small Business Resource Center**- Nancy Murphy
  - c. **Business Loan Fund**-Dan Scinto
  - d. **Community Development**-Trish Thibodo
  - e. **Community Living Services** – Eva Veitch
  - f. **Regional Broadband**-Corey Bryndal
  - g. **Gunnison Valley Transportation Region Committee**- Vince Rogalski
- 6) **Roundtable Discussion**
- 7) **NEXT MEETINGS**
  - a. **Executive Committee:** Oct 28, 2021, Noon – 3 p.m.
  - b. **Board of Directors Meeting Proposed: Dec 2, 2021 Noon-3 p.m.**
  - c. **BLF Committee:** Proposed Dec 2, 2021 10 a.m.
  - d. **AAA Regional Advisory Committee:** Sept 10 2021 10 a.m.
  - e. **Gunnison Valley Transportation Planning Region:** Sept 30, 2021 10:00 am, Montrose County Road and Bridge Conference Room
- 8) **ADJOURNMENT**



Region 10 Executive Committee Meeting Minutes  
August 26, 2021  
Via Hybrid Zoom Video Conference and  
In Person at Cascade Hall 336 S 3rd Street, Montrose CO

1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:07 p.m.
  - a. **In Person:** Roland Mason (Chair, Gunnison County), Vince Rogalski (GVTPR), Linda Riba (Montrose County), Ben Tisdell (Ouray County), John Clark (Town of Ridgway), Jon Waschbusch (Treasurer, Montrose County), Don Suppes (Delta County), Corey Bryndal (Region 10), Michelle Haynes (Region 10), Dan Scinto (Region 10), Nancy Murphy (Region 10), Eva Veitch (Region 10), Trish Thibodo (Region 10), Virgil Turner (Region 10),
  - b. **Hybrid on Zoom:** Elyse Casselberry (City of Delta), Mary Hockenbery (Town of Hotchkiss), Roger Rash (Past Chair, Montrose County), Barbara Bynum (City of Montrose), Kris Holstrom (Vice Chair, San Miguel County), Jack Gilbride, Zoe Dohnal (Town of Telluride), Kristie Borchers (Hinsdale County), Dave Roberts (Town of Lake City), Michael Bacani (Town of Mt. Crested Butte), Jim Gelwick(City of Gunnison), Mike Bordogna (San Miguel County)
2. **APPROVAL OF AGENDA**
  - a. Addition of DOLA Grants that we will be submitting. Business Items B i. & B ii.  
**Motion to approve: M/S: Roland Mason/Ben Tisdell as accepted.** None opposed.
3. **Honoring Virgil:** A moment was taken to honor Virgil Turner for his retirement and recognize his instrumental role in moving Region 10 in Broadband and all other areas of the organization.
4. **APPROVAL OF MINUTES for June 24, 2021, Board Meeting**  
**Motion to approve: M/S: John Clark/Jon Waschbusch as accepted.** None opposed.
5. **Business Items:**
  - a. **CEDS Presentation:** Trish presented an overview of the updated CEDS for 2021-2026 for our Region. As an EDA Economic Development District, Region 10 is responsible for preparation of the Comprehensive Economic Development Strategy within our region, which the Board of Directors approves. This updated CEDS has a focus on Resiliency.
    - i. Theme that came out of all the meetings was overarching goal: Creating Livable Communities. Since we last updated the CEDS in 2019 there has been a shift in the focus to create and maintain livable communities rather than a focus on just attracting people to the region.
    - ii. Regional/County Fact Sheets will be updated annually.
    - iii. Plan Summary with and Overview – There was discussion about the CEDS strategies and highlighted all the ways in which we are building resiliency.
      1. Workforce component really changed. In the past it has been about attracting a workforce and we have shifted to “grow-you-own” and retaining a talented workforce.
      2. Recent Events: Closure of the Mines, pandemic, etc.
      3. Key Industries & Clusters: Industries that bring in outside dollars. With Snapshots, adding manufacturing before it is submitted to the EDA
      4. Actions: We worked on creating Broad Actions to be able to support an array of projects that each of the counties are working on or may want to work on within the next 5 years. When you apply for funding, you can be asked what page number and action number it is in your regional planning.
        - a. Strategy One: Supporting entrepreneurship and those entities that help businesses and their owners thrive.
        - b. Strategy Two: A focus in manufacturing, ag, ag-manufacturing and tourism to support those that want to bring more in and those that want to manage tourism better.
        - c. Strategy Three: Housing, childcare & transit: Placemaking, inclusive and accessible downtown corridors, encourage the involvement in federal main street programs.
        - d. Strategy Four: Infrastructure: new additions are; improving the region’s water and sewer systems. Need to add, “Support communities in water use efficiency and conservation and water storage infrastructure.”

- e. Strategy Five: Workforce: Providing a variety of opportunities through training.
- iv. Next Steps: Draft available on our website for public comment. Submit to the EDA by September 30<sup>th</sup>.
- v. Ben: Infrastructure: do we want to mention Rail Structure? Resiliency: Montrose Forest Products (Logging) (Picture of the Saw cut, Corey?) How are we trying to respond to beetle kill.

**Action Item:** Approved as presented today with minor additions and changes from public comments.

**Motion to Approve: M/S:** Don Suppes/Ben Tisdell. None opposed.

b. DOLA Grants:

i. Ongoing Broadband Coordination Position: Technical Assistance Support

1. Provides funding for support and provides money for the position and they help pay the salary and we provide travel & administrative support. Submitting next week. (Virgil is one and Region 12 has one) State Broadband Coordinators – between the two they provide support for the state. It does help us provide connections throughout the state.

**Action Item:** Approve application for DOLA Grant for the Broadband Coordination Position

**Motion to Approve:** Jim Gelwicks/Don Suppes. None opposed.

ii. Hinsdale County Broadband Project:

1. Private provider (Visionary) we will work with them on establishing a Carrier Neutral Location. They have a location that we would utilize. We would provide a capital upgrade. Would support a significant middle-mile project that would help them with significant last mile projects.
2. Between the County and the Town of Lake City we are looking to be able to meet the match and GCA has committed to a match as of 8/25/2021.

**Action Item:** Approve DOLA Grant for the Hinsdale County Broadband Project

**Motion to Approve:** Kristi Borchers/Dave Roberts. None opposed.

iii. Potential project from Nucla to Durango.

- iv. For the USDA RISE grant to support the Olathe Business Center there were a lot of grants that did not make it through the eligibility process. Ours has gotten comment on the national level but we will not find out until September some time if we have received an award.
- v. DOLA REDI Grant that we applied for a program coordinator for the Entrepreneurship Program that we were awarded. Now Round 2 is opening and we are considering applying for a second grant for the Olathe program to support the expanded Olathe Business Center.

c. EDA: There is a lot of money coming down from a lot of different sources from ARPA Trish presented an overview of the Grant funding that is available or planned to be available.

i. DRO: Denver Regional Office (Represents 10 States)

- ii. Statewide Planning, Colorado received \$1 million. (Example: Roadmap to Recovery, waiting to hear from the state.
- iii. Build Back Better Regional Challenge (BBB) Allowing EDA to fund larger regions. Encouraging applicants to be multiple regions and even go across state lines. \$1 Billion Available in 2 phases:
  1. 1 \$500,00 no match grant
  2. 20-30 regions total, with \$100 million going to coal impacted communities.
  3. We have been encouraged by the EDA to submit a regional application.
  4. Development of new industry clusters, how do you create new economic industry driver. Thinking about changing an economy. We are considering application for support of light manufacturing with a focus on outdoor recreation.
- iv. Travel & Tourism: State of CO is getting \$ that they will determine how they will sub-grant it out. There will be \$9 million distributed out from the 10 State Denver Region.
- v. Economic Adjustment Assistance: surrounds education and getting people back to work. \$24 million will go to Coal Impacted communities. - October 1<sup>st</sup>, have you application in now in the 1<sup>st</sup> Phase.
- vi. Only funding that supports healthcare
- vii. Good Jobs: Good workforce regional training, supporting the plan and implementing it. Will be competitive.
- viii. Talking with other Federal Agencies that we may have opportunities for funding.
- ix. **Region 10's strategy:** We will visit. We met with the the Denver Regional Office and our Grants Manager. They did encourage us to partner with Utah. Do we want to go in as a larger region with 2-3 projects that would be transformative of the region.
  1. Regional Broadband Project, connect to Denver, Emery, Southwest Region of CO, get into Craig, loop them all together.
  2. Manufacturing: a lab, mining innovation. (Utah lab is an example)
  3. Development of our Outdoor Rec and the manufacturing supply chain (ICELab & Colorado Outdoors).
  4. Workforce Training Project: training people to work in these labs or manufacturing facility.
  5. These could be \$8-10 million dollars as opposed to \$1-3 million under the usual EDA grants.
  6. Look at Partnering with AGNC,

7. Would apply for the \$500,000 and hire a part-time person and have partner agency hire a part-time person. And they would be responsible for managing the next phase of the applications.
- x. Discussion:
1. Don Suppes: Some of the other regions may not be near as geographically expansive.
  2. AGNC has been working on a coal-to-products for coal mining rather than burning it.
  3. What are game changers on a regional approach. As we have talked to Utah, we have seen that there are a lot of similarities within the regions. We feel confident going across state lines.
  4. Kris Holstrom: Have confidence in the Region 10 team to continue a conversation with AGNC & Utah.
  5. Roland Mason: Opportunity here is the methane capture (Gunnison County is working on that currently.) We could hit the Coal/Energy Action Plans.
    - a. With the first phase of the money (\$500,000) you can do a feasibility study. So if you are working on things like that please let us know and we can start the conversation with those necessary.
  6. Ben Tisdell: We like the idea of working with Southeast Utah and/or Region 9 regarding forest related issues, restoration, and technologies. Seems like this is both economic development and resiliency.
  7. John Clark: The amount of money that is coming down is challenging because we (the municipalities) don't have the man-power to begin to evaluate what we can go for. Can we use any of the grants to hire someone to evaluate opportunities? Our Town Manager is overwhelmed with the navigating these funding sources.
    - a. There is not money for staffing someone to evaluate opportunities that we know of
    - b. You could sit down with Region 10 and present you strategy to see what is available.

## 6. Reports:

- a. **Executive Director/Financial Report** – Michelle Haynes
  - i. Draft Version of June 30<sup>th</sup> Financials: They do give a good overall view of finances.
  - ii. Ended the year in a good cash position. Outstanding balances of \$300,000 are for Broadband equipment.
  - iii. Planning to write-off some of our Broadband Assets (Assets to Convey) to the City of Montrose. Will not impact our Cash Flow but will impact our Revenues. Will probably well over \$1 million
  - iv. Write-Off some assets to the City of Delta but it may go to an IRU, as Region 10 has had an IRU for the fiber on the lines.
- b. **Business Loan Fund** – Dan Scinto
  - i. Correction to report: loan closings (Closed 2 one in Gunnison County and one for an existing Montrose Business)
  - ii. We are seeing true Entrepreneur opportunities as start-ups rather than money to expand. Anticipate closing a few more loans throughout the end of the year.
  - iii. City of Delta has appropriated \$100,000 of grants for up to \$7500 to businesses in the City.
  - iv. Town of Cedaredge – no longer has a Chamber but they do have a Town Administrator that has made many referrals and Dan spent a day visiting 4 businesses up there. It is a way that your board members can make suggestions to help your community businesses.
  - v. Annual SBA Audit and they approve of the way our portfolio is being managed. #2 SBA Lender in the State.
- c. **Small Business Resource Center** – (Michelle for Nancy)
  - i. Standing SBDC Call at 2 pm on Board Days.
  - ii. Starting the “Leading Edge Class” - 8 Weeks and is \$250. Great opportunity If you have businesses that are looking for basic Business training.
- d. **Community Development** – Trish Thibodo
  - i. High Alpine Project Road to Recovery Meeting September 9<sup>th</sup>
  - ii. REDI Grant Applications – we will be administering the West End REDI funds, and also have an award for the Region 10 Entrepreneur program.
  - iii. Habitat and TCR: working together to develop a project that connects Construction Trade Students with practical building on Habitat Projects.
  - iv. Enterprise Zone: Several projects are expiring, and new applications are being started. EZ policies says that our Board must approve these projects.
    1. Sherbino Theatre
    2. Haven House: Job Training
    3. Habitat: Capital for Workforce Housing
    4. Community Options: Job Training
    5. Ouray County Historical

6. Top of Pines: Operations and Maintenance
7. Ridgway Concert Series
8. Lake City DIRT: New Project for ED
9. Montrose County Housing Authority

**Action Item:** Approve Enterprise Zone Project Applications

**Motion to Approve:** Jim Gelwicks/John Clark. None opposed.

e. **Community Living Services** – Eva Veitch

- i. Ombudsman Program: We are at a staffing shortage.
  1. VOA is the parent company is Mandating Vaccines
    - a. Nursing Homes are not accepting new clients.
    - b. Meals Program is losing cook in Nucla/Norwood area and probably in the Hotchkiss Area.
  2. Home Care Agencies are also short-staffed
  3. Working with Friends and Families to provide training and support for them to assist to care for their family members.
- ii. Regional Housing Coalition: Access to a part of \$15 million for AAA Agencies.
  1. Looking at spaces for Permanent Supportive Housing.
- iii. Community Paramedic program: meeting with North Fork Community Paramedic program next week. And hoping to have training.
  1. Model where Paramedics have received a higher level of training. Community paramedicine could provide care in the interim of those that are waiting for home health care to come in.
- iv. State Unit on Aging Audit in October.

f. **Broadband –Corey & Virgil**

- i. Pitkin Update: Comnet Wireless, short of DSL there are not a whole lot of services in the area. Met with Comnet (A cell service Provider), Mammoth & the community. Looking at connecting Ohio City and Pitkin.
  1. Build fiber 21 miles from Ohio City to Hwy 50, back into the CNL in Gunnison.
  2. Collaboration of 3 entities.
- ii. USDA Reconnect Grant: DMEA received \$10.5 million to expand

g. **Gunnison Valley Transportation Region Committee** - Vince Rogalski

- i. Meeting in Montrose that was called by Senator Corum and it was an informational meeting about how the construction process is working.
  - ii. Right now, Little Blue is open with the damage at I-70 and that should extend through August 31<sup>st</sup>.
    1. Do look at the website to confirm openings in the future.
  - iii. Process for Greenhouse Gas Rule Making: MPO's and CDOT affected more directly than rural areas. Statewide rule so it is possible that it can affect us. Virtual meetings will be coming up.
  - iv. Revitalizing Main Streets – 92 applications and awarded 16 and 2 cities within our region received funding. Montrose & Delta. Delta also received funding from another smaller grant.
    1. There will be more funding coming for this program and so look for a NOFA.
    2. Lake City may be able to re-apply for their street off of main street.
  - v. CDOT: We are now 2 years into the 10-year plan and so they are now looking at the projects that they can move up. In another year or so we will begin the process of the next 10-year plan.
  - vi. Three of the Transportation commissioners were moved out and 2 of the new 3 are STAC members.
- Motion to approve Reports: M/S: Ben Tisdell/Don Suppes as accepted.** None opposed.

7. **Roundtable Discussion**

a. **Delta County:**

- i. **Don Suppes - Delta County:** Delta County put in an offer for the old City Market Building to move the Library into it, move the Sheriff's office into the Library, and turn the Sheriff's office into Jail space.
- ii. **Mary Hockenbery – Town of Hotchkiss:** Marshal's department - we have hired 2 new deputies and a clerk. The new hires will start in the next few weeks, and we will be fully staffed again. Our new Marshal - Scott Green - has been on the job since early in July.

b. **Montrose County**

- i. **Roger Rash – Montrose County:** Partnership for liquor license approval: county will approve liquor licenses and so the City of Montrose will be processing the applications. Tribute to Aviation is coming up, September 18/19<sup>th</sup>. Airport expansion is moving forward with the north and south terminals and a parking lot. Airport revenues are up and continually hitting record numbers. Approved airport lease agreement on the land and now the developer is working on bonding and financing of the hotel.

- ii. **Barbara Bynum – City of Montrose:** Sales Tax Revenues are up. Capital projects, downtown police station continues and the outdoor Amphitheater will be open in October.
- c. **Ouray County**
  - i. **John Clark – Ridgway:** Concerts in the park have been successful. Ridgway Rendezvous happened. Space to Create construction is underway. Celebratory event on September 23<sup>rd</sup>.
  - ii. **Ben Tisdell – Ouray County:** Permit has been issued to San Miguel Power Authority for project on Red Mountain Pass.
- d. **San Miguel**
  - i. **Kris Holstrom/Mike Bordogna – San Miguel County:** Sheriff’s Annex in Norwood construction is close to ending. Courthouse was getting Solar last week. Moving ahead in partnership with Telluride Foundation for financing for affordable housing next to the library in Norward. (Goes in front of Norwood Town Council in September). Town of Telluride has a ballot measure on to pull out of the county housing tax. There has been some discussion about marketing. moratorium on short-term rental licensing in the Town of Telluride.
  - ii. **Jack Gilbride – Town of Mountain Village:** Preparing the 2022 budget for Council consideration.
- e. **Hinsdale County**
  - i. **Dave Roberts – Lake City:** Town has calmed down. We are getting closer to a telescope type observatory on Slumgullion Pass. 50 Mile bike race this weekend. Canceled for the OHV rally and BBQ cookoff as it conflicted with other events. September Wine & Music Festival. Working on hiring a new Town Manager and have hired a consultant to clean up the office and getting things straightened out.
- f. **Gunnison County**
  - i. **Jim Gelwicks – City of Gunnison:** We have had an increase of emergency calls that are related to drinking in excess in altitude and those who are ill-prepared to deal with oxygen levels. Near completion of the revitalization of the Pocket Park off Main Street. Re-dedication will probably happen in September. Money & agreements signed for affordable housing units. First units there are under construction as is the infrastructure for them. Available sometime next year. Six downtown businesses have interest in the Main Street Façade improvements. Western & the School District opened this week to in-person learning. Approve ballot language for an increase in penny tax for Fire Station for the City/County needs. City Council has three positions up for election in November.
  - ii. **Michael Bacani – Mt. Crested Butte:** Short-term rental housing the council voted to not ban new licenses for short term rentals. Passed “Good Neighbor” policy that short-term rental owners must sign and follow. License requirement for the Grand Lodge is removed which will allow people rent those units long term. 20 units are already being looked at to be rented long-term. Incentive for people who currently rent short-term units to turn them into long-term rentals. Marketing that now to short-term renters.
  - iii. **Roland Mason – Gunnison County:** Opened boat launch that will create camping and about 70 parking spaces. Boat launch as well as small craft, kayaks and paddleboards. Housing: 100-150 units, depending on water, sewer, public comment. Located a piece of property near the Fairgrounds that water and sewer are already there for about 40 units with a pre-build type model. County sales tax is up 38% YTD. Crested Butte Mountain Resort has an opening date. Airport terminal renovation is at about 25-30% completed. Regional conversation about opioid distribution.

**8. Next Meetings:**

- a. AAA Regional Advisory Committee: September 10, 2021, 11am
- b. Executive Committee: September 23, 2021, Noon-3pm at Region 10
- c. Gunnison Valley Regional Transportation Planning Region: Tentative September 30, 2021, 10am
- d. November/December Meeting TBD at September Meeting.

**9. Adjournment**

**Meeting adjourned at: 3:16PM**



## Executive Director

January 2021

### Informational Items

- No announcement has been made regarding the USDA RISE grant for the Olathe Entrepreneur program. We are working on other potential grants for the project.
- We are working with AGNC (NW Colorado) on a potential EDA Build Back Better grant with a focus on economic diversity for coal impacted communities, including discussions with the CO Office of Just Transitions. Applications for Phase 1, providing support for regional coordination and some preliminary work/studies, are due Oct 19. Region 10 will be the lead applicant for Phase 1, and if invited, work with communities for Phase 2 applications. This item will be discussed at the Executive Committee meeting.
- In process of closing the Broadband Phase 2 grant, which with Phase 1 (closed earlier in the year) primarily covered the initial Broadband Blueprint developed in 2015. We are continuing to work with communities to expand the network (more on that in the Broadband report.) With Virgil's retirement, Corey Brydal has stepped into the Regional Broadband Director role.
- As program funding has increased, the management team is discussing program expansion, including the addition of staff and contractors.
- Region 10 has been approached by some of our community governments for grant identification, writing and administrative support. We are discussing if the staff has or could develop capacity for this type of service. In the meantime, we will work with communities on a limited case-by-case basis as we explore providing more support.
- Region 10's Comprehensive Economic Development Strategy will be uploaded to the EDA website by Sept 30. We have not received any comments requiring a substantial change to the draft document presented at the Board of Directors August 26. The document can be accessed at: <https://region10.net/wp-content/uploads/2021/09/R10-2021-2026-CEDS-DRAFT-Aug-2021-reduced.pdf>

### Financial Statements

- Financial statements are still in process for the end of year (6/30/2021) as we begin preparations for the audit scheduled for the week of Nov 1.
- As the Broadband Phase 1 and 2 grants closes out, we will write off the "Broadband Assets to Convey." We are working to determine the final amount for the write off, but will be

somewhat close to the number on the balance sheet. This will be a \$1-2 million adjustment to the net margin, but will not have a cash impact for the organization.

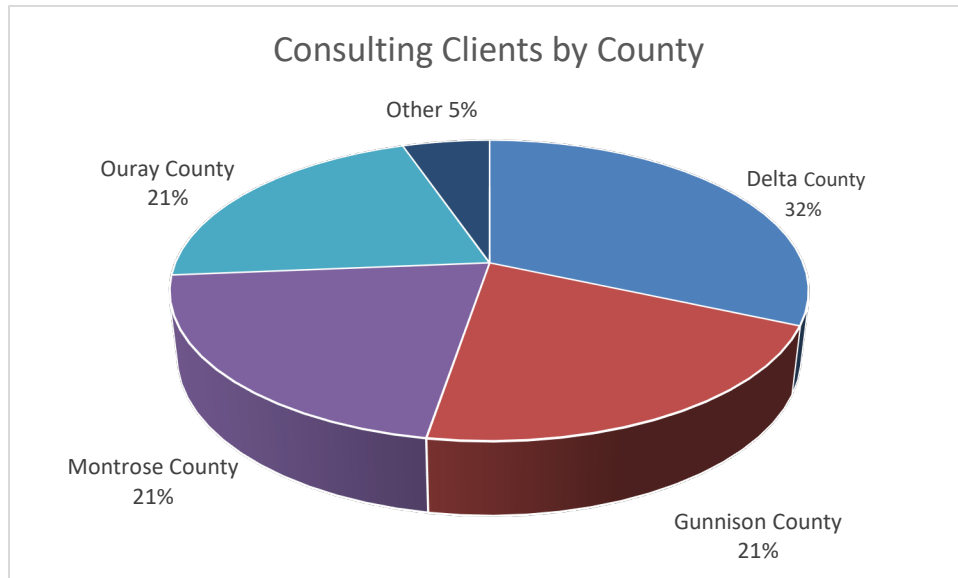


# SBRC Board Report

Sept 23, 2021

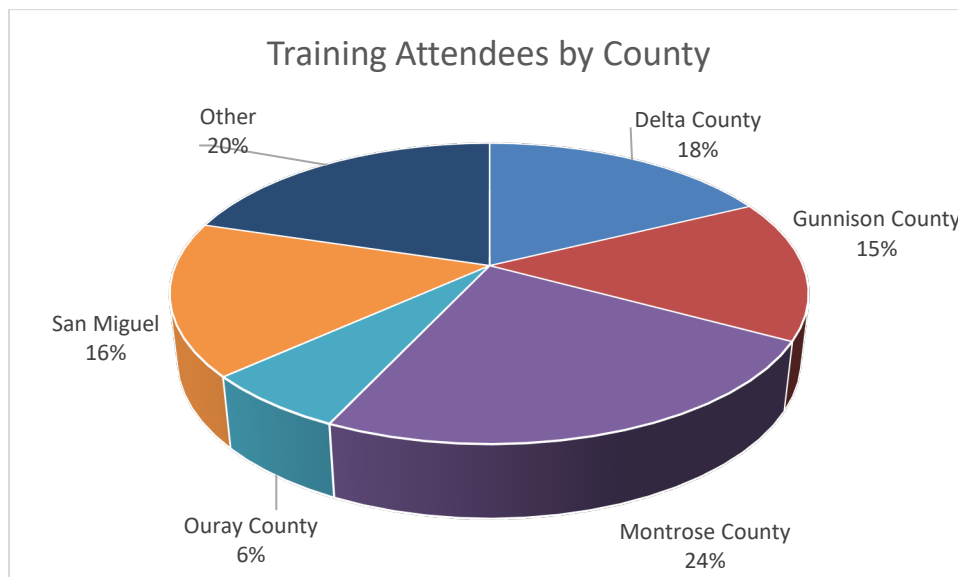
## Monthly Consulting

August 2021	Clients	Sessions	Hours
	19	26	27



## Monthly Trainings

August 2021	Attendees	Workshops	Hours
	93	11	14



In addition to the daily activities of webinars and one-on-one consulting, we're in the process of further building on the 2021 programming by creating and developing multi-session, on-demand series that dive deeper into the functional areas of business. These areas include accounting, marketing (from a P+L perspective), operations, and human resources, as well as a "business plan in a day" option. We look forward to continued collaboration with other SBDC centers to achieve effectiveness and client participation.

## New and In Progress

Our fall Leading Edge strategic/business planning series began Sep 7. For the first time, we invited Northwest (Eagle County) and Central Mountain (Chaffee County) SBDC center directors and clients to join our series and participate. The biggest benefit this series offers to attendees is the development of a cohort and the experience and knowledge exchange business owners share with each other, as well as outstanding speakers who are engaging and spark participants to think beyond the skill they bring to their work—that thing they do. The goal of "casting a broader net" regionally is to connect more western slope businesses with one another for inspiration, support, and shared accountability. The goal of SBDC center collaboration is to expand knowledge of resources and continue to open the doors for shared resources and improved efficiencies within center operations.

## Upcoming Workshops

### Region 10 | West Central SBDC

- Finance Friday, Fri, 9/24
- Foodie Friday (Cottage Foods), Fri, 10/1
- Marketing Monday, Mon, 10/4
- Get Your Local Business Google Search and Maps, Tues, 10/12
- Wild Card Wednesday, Wed, 10/13
- Book Club: Fix This Next by Mike Michalowicz, Wed, 10/20
- SmartStart: How to Start a Business, Thurs, 10/21

## Always, Anytime Online On-Demand

- Cash Flow Essentials, \$45
- Profitability Essentials, \$75
- Budgeting, Cash Flow, and Taxes for Child Care Providers, free

## In Development

- Human Resources series- beginning in November 2021
- Biz Buy/Sell series- coming in 2022



## **Business Loan Fund**

**September 2021**

### **Activities/Inquiries/Loans**

#### **Activities/Inquiries**

- **Loan Closings:** Closed two loans since the last board meeting. Both in **Montrose County**
- **Loan Inquiries** Loan inquiries continue to be down compared to previous months. Most of the inquiries are from businesses starting up or being purchased by employees. There are several projects in the pipeline that are close to applying.
- Processed CARES 1112 Payments for the month. The CARE ACT Section 1112 Payments are being paid on Micro-borrower's loans for the next few months based on their date of origination. This is helping the businesses stay current on their R10 obligations.
- Attended DART meeting for the City of **Montrose**.
- Putting together a job posting to hire a person in the Gunnison Valley to perform as an SBDC Consultant and a Loan Officer.
- Processed a recovery form a previously charged off loan. We currently have only one active charge off.
- Action Items: N o n e

**Fiscal Year 2019-21**

Fiscal Year	Loan Number	Name	County	Amount	Jobs Created	Jobs Retained	Funds Source	Funds Leveraged	Date Closed
FY21	20021	Moore Speech Therapy, Inc.	Gunnison	\$ 7,500.00	COVID	COVID	G - COVID	\$ -	7/24/20
FY21	1510	Montrose Footwear, Inc.	Montrose	\$ 25,408.00	0	3	SBA III	\$ -	7/24/20
FY21	1511	The Sudsy Pup Dog Grooming, LLC	Montrose	\$ 10,000.00	0	1	SBA III	\$ -	7/24/20
FY21	1801	Geysler Technologies, LLC	Montrose	\$ 35,000.00	0	8	SBA V	\$ -	8/21/20
FY21	1802	PBL, LLC	San Miguel	\$ 15,000.00	0	3	SBA V	\$ -	8/2/20
FY21	1913	Susan's Books & Admin Services	Delta	\$ 5,000.00	0	1	D - COVID	\$ -	8/7/20
FY21	1512	MK Solutions dba SheShe Boutique	Montrose	\$ 15,000.00	0	3	SBA III	\$ 400,000.00	9/11/20
FY21	1083	CDPS dba Chow Down	Montrose	\$ 25,000.00	2	1	RLF	\$ 51,562.50	10/8/20
FY21	1732	CDPS dba Chow Down	Montrose	\$ 50,000.00	6	2	SBA IV	\$ 154,687.50	10/8/20
FY21	1805	Tree Street LLC	Delta	\$ 12,500.00	0	1	SBA V	\$ 187,500.00	1/22/21
FY21	1806	Tree Street LLC	Delta	\$ 22,500.00	0	1	SBA V	\$ -	2/12/21
FY21	1807	Adrenaline Vans	Montrose	\$ 50,000.00	2	1	SBA V	\$ -	2/12/21
FY21	1808	Telluride Wood Floors	San Miguel	\$ 50,000.00	0	2	SBA V	\$ -	2/12/21
FY21	1809	Sawyer Electric	Montrose	\$ 20,000.00	0	2	SBA V	\$ -	2/26/21
FY21	1428	La Familia Garden	Montrose	\$ 125,000.00	0	8	CDBG	\$ -	2/26/21
FY21	1733	Mont + Rose Active, LLC	Montrose	\$ 30,000.00	0	1	SBA IV	\$ -	2/26/21
FY21	1513	Vamoose Gear	Montrose	\$ 30,000.00	1	0	SBA III	\$ 7,500.00	3/12/21
FY21	1609	Vamoose Gear	Montrose	\$ 30,000.00	1	0	Rural BLF	\$ 7,500.00	3/12/21
FY21	1810	Silver Fox Enterprises	Montrose	\$ 50,000.00	0	18	SBA V	\$ 300,000.00	3/26/21
FY21	1429	MGG Operations dba Smart Start	Montrose	\$ 200,000.00	7	1	CDBG	\$ 255,000.00	4/7/21
FY21	1610	Platinum Coatings	Montrose	\$ 20,000.00	1	2	Rural BLF	\$ -	4/9/21
FY21	1339	Platinum Coatings	Montrose	\$ 20,000.00	1	2	SBA II	\$ -	4/9/21
FY21	1811	Pretige Landscaping II	Montrose	\$ 25,000.00	1	4	SBA V	\$ -	5/7/21
FY21	1812	Miller Concrete Polishing	Montrose	\$ 25,000.00	0	4	SBA V	\$ 10,000.00	5/7/21
FY21	1734	Campfire Ranch Productions	Gunnison	\$ 15,000.00	2	1	SBA IV	\$ -	5/7/21
FY21	1611	Jackson Outfitters	San Miguel	\$ 40,000.00	0	2	Rural BLF	\$ -	5/21/21
FY21	1514	Jackson Outfitters	San Miguel	\$ 22,000.00	0	2	SBA III	\$ -	5/21/21
FY21	1735	Black Canyon Petabilitation	Montrose	\$ 13,000.00	0	1	SBA IV	\$ -	5/21/21
FY21	1813	Al's Backhoe Services	Gunnison	\$ 25,000.00	0	2	SBA V	\$ -	5/25/21
FY22	1515	E&M Enterprises, LLC	Montrose	\$ 20,000.00	0	3	SBA III	\$ 5,000.00	7/8/21
FY22	3600	Pact Outdoors, LLC	Montrose	\$ 30,000.00	0	2	SBA VI	\$ 30,000.00	7/26/21
FY22	1516	Affordable Cuts LLC	Montrose	\$ 15,000.00	1	1	SBA III	\$ -	8/26/21
FY22	3601	Agoge Gardens LLC	Montrose	\$ 21,000.00	1	4	SBA VI	\$ -	9/2/21
		<b>Total Dollars Loaned</b>		<b>\$ 1,077,908.00</b>	<b>25</b>	<b>83</b>		<b>\$ 1,408,750.00</b>	

## Community Development Update: September 2021

### Recovery Projects:

- **EDA Build Back Better:** working with the Association of Governments of NW CO (AGNC/Region 11) on developing a regional application for a Phase One application. Region 10 projects would be in the **West End, Delta and Gunnison**. Have had multiple conversations with Office of Just Transitions about BBB and other projects. Region 10 will be the lead applicant and first application is due Oct. 19.
- **DOLA/OEDIT Roadmap to Recovery TA:** The High Alpine project which includes **Hinsdale, Ouray and San Miguel Counties** (Along with San Juan and Dolores County) began Phase One Groundwork in September, which will continue into October. After Phase One, the team will be assigned a consultant to work on the plan.
- **REDI Grant Applications:** developing application to support the Olathe Innovation Center, due Oct. 1.
- **Regional Data Project:** Ongoing and added several of the dashboards to our website.
- **Comprehensive Economic Development Strategy:** CEDS was submitted for public comment on Aug 26. At this time there have been no significant public comments. CEDS will be submitted to the EDA the last week of September.
- **Region 10 Innovation Center Proposal:** Submitted the USDA Grant for the Rural Innovation Strengthening Economies – still awaiting decision. In the meantime we are developing the application to EDA for this project.
- **Grant research:** ongoing – reviewing the different funding opportunities coming from EDA and USDA

### Community Projects

- **Delta County-** Continue to participate as an ex-officio member of the One Delta County Board of Directors.
- **Hinsdale County** – in discussion with DIRT about potential eco devo projects.
- **Regional Food System Partnership** Participate in monthly partnership planning group
- **Just Transition Communities:** Continue meeting with the staff of the Colorado Office of Just Transitions
- **Montrose:** Presented to the Rotary on Region 10 programs and services.
- **Habitat/TCR** continue meeting regularly with Erica Madison and Allen Golden on the development of a pilot project of skilled trades students at TCR getting on the job training building Habitat homes.
- **Ouray County** – in discussions with Telluride Foundation and Ouray County on providing support on a potential CDBG grant.
- **Small Business Toolkit** – Wrapped up the Toolkit for local government under the USDA Rural Business Development grant. Met with new USDA program staff who is based out of the Delta Office.

### Statewide Workgroups:

- Continue participation on statewide workgroups:
  - State's Opportunity Zone Steering Committee,
  - DOLA Rural Adaptations Committee
  - Economic Development Council of Colorado Board of Directors, Event Planning Committee and Membership Committee.

### Regional Workgroups/Boards/Meetings:

- Technical College of the Rockies Institutional Advisory Committee
- Western Workforce Development Board Meeting
- Joining the Outdoor Coalition Meeting

### Enterprise Zone

- **Home Trust of Ouray County** is interested in becoming a EZCP for the purpose of land donation for building workforce housing.

## **Community Living Services (CLS) Director Report September 2021**

- **Funding -we will apply again for the Telluride Foundation West End Senior Services Collaboration grant.**

### **Program updates**

#### **AAA-meals**

- The Shepherds Hand Hot Meals Program is in the 3<sup>rd</sup> month and serving meals to 45 seniors in Montrose with 42 volunteers. This month we have begun a new collaboration with the Montrose Golden Circle at the senior center to provide meals in bulk that the seniors will serve.
- The Senior Community Meals Grab & Go meals are going well. VOA has mandated vaccines effective Oct 1<sup>st</sup>; Brian has received notice from the WE cook and anticipates notice from at least 1 other. Recruiting efforts have so far been fruitless even with a higher wage and sign on bonus. The other sites can still manage but Norwood and Nucla face the possibility of closure until a cook can be hired. Beginning the first week of Oct we will initiate a short-term home delivered program provided by "Moms Meals". 10 meals will be delivered once every 2 weeks via UPS until a cook can be

#### **Ombudsman**

- I am no longer an Ombudsman but will always advocate for older adults regardless of their address. Sandy and her 2 volunteers have been very busy fielding complaints usually related to staffing shortages.

#### **Senior Companion**

- We currently have 15 active pairs. 1 of our new companions of from Delta County, Meg is busy recruiting in Delta County and we are still searching for a liaison in all counties. The demand for this program has increased dramatically with the homecare shortages.

#### **RSVP**

- We are hosting our first volunteer recognition event Sept 29<sup>th</sup> at Lions Club Park, this will include SHIP, RSVP and Senior Companion Volunteers. We will be interviewing a potential Delta County coor next week and have a possible lead for Gunnison County.

#### **Other**

- We have increased outreach efforts with recent presentations to the NF Paramedics, NF Medical Clinic, Delta Ambulance, Delta Health, Community Options, and the Montrose Ministerial Alliance. Several of these presentations were by invitation because they were dealing with the same patients regularly and realized that the AAA could help.
- We will have a State Unit on Aging desk audit the first week of October.



September 2021

Corey Bryndal,

Regional Broadband Project Director

## Broadband Report to the Board

- Region 10 staff is planning for the provision of broadband services to the Town of Pitkin, CO in Gunnison County. An initial meeting was held with community stakeholders and we reached out to industry partners. Commnet Wireless has begun initial fiber engineering for the approximately 9 miles between Ohio City and Pitkin. Visionary Broadband will deliver wireless broadband services to the communities. Region 10 will retain fiber strands and some lit capacity back to Gunnison to support community anchor institutions and non-commercial partners.
- For Lake City, Region 10 has secured local letters of support and a commitment for match contribution from GCEA. Staff is drafting a grant proposal now. A CNL location has been identified in partnership with Visionary Broadband. Fiber construction in Lake City is anticipated to begin in the spring of 2022.
- Region 10 staff met with representatives of **Ouray County** in **Ouray, CO** to discuss remaining issues regarding the Ouray County Public Health Network. Attorney Ken Fellman prepared an amendment to address one spare conduit. The amendment was shared to Ouray County for approval.





- Region 10 staff continues to work with the Telluride Foundation as they seek to address two remaining ROW agreements in **San Miguel County**. All parties agreed to proceed to procurement of equipment in anticipation of a resolution. Recent discussions between Telluride Foundation and Sri-State G&T point towards a Q1 2022 resolution of outstanding ROW challenges.
- In light of the denial by the Universal Service Administration Company of the grant to Gunnison Valley Health for the **Gunnison to Crested Butte and Mount Crested Butte** fiber project Region 10 is exploring other funding opportunities. Staff will meet with representatives of GCEA, and then with Local Technology Planning Team members to discuss Federal and State funding options. Fiber Optic Cable has arrived with our construction partner Deeply Digital.
- Testing of fiber that exists between **Crested Butte** and **Mount Crested Butte** was performed and all fibers tested good. This fiber contributed to a net decrease in overall project cost of just under \$500,000.
- Revised CNL designs for an improved location have been shared with Mount Crested Butte.
- Initial estimates for a lateral fiber build and CNL in the Crested Butte South subdivision & metro district are being prepared.
- Final fiber splicing and equipment activation is being performed to activate the Region 10 services at the Ridgway CNL
- Region 10 staff is actively engaged external western Colorado regions on various projects throughout the State to expand middle mile infrastructure and broadband access.



**Region 10 League for Economic Assistance and Planning, Inc.**

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# TRANSPORTATION NEWSLETTER

**DATE: SEPTEMBER 2021**

**Vince Rogalski, Chairman**

**Gunnison Valley TPR**

**[vrogal@montrose.net](mailto:vrogal@montrose.net)**

**Below is the Resolution #TC-2021-08-11 approved by the Transportation Commission in August for the NOFA to be released for Revitalizing Main Streets Program as provided by SB21-260.**

## **Resolution #TC-2021-08-11**

**Approval for the Department to Release a Notice of Availability for the First Allocation of Funding for the Revitalizing Main Streets Grant Program as Established in SB21-260**

**Approved by the Transportation Commission on August 19, 2021.**

**WHEREAS, SB21-260 allocates \$85 million dollars for the purpose of continuing the Revitalizing Main Streets Program, which awarded an initial allocation of funding in August 2021 through SB21-110 one-time stimulus funding; and**

**WHEREAS, the Department received seventy-two applications from communities across Colorado with the initial statewide Revitalizing Main Streets call and could only fund sixteen of the projects with the initial funding provided earlier in the year from SB21-110; and**

**WHEREAS, through an in-depth review of applications, CDOT determined that many additional projects scored well and merit further consideration for future funding; and**

**WHEREAS, CDOT has developed a detailed review process that incorporates a range of evaluation criteria including revitalization of Colorado's economy, reduction of pedestrian and bicycle injuries and fatalities, increase of active transportation, improvement of equity and accessibility, and improvement of public health outcomes across the transportation sector; and**

**NOW THEREFORE BE IT RESOLVED, the Commission hereby directs staff to release a notice of funding availability for the first allocation, totaling \$22.2M, of the Revitalizing Main Streets Program as provided by SB21-260.**

# **Multimodal Transportation & Mitigation Options Fund (MMOF): SB 21-260 Changes & Opportunities**

## **MMOF Funding Appropriations – SB260**

- 1. \$161.34 million – Federal ARPA stimulus**  
**\$14.5 million to Front Range Passenger Rail / SW Chief**  
**= \$146.84 million currently available for project selection**
  - \$22M State (15%) / \$118M Local + \$6M Admin (85%)**
  - Need to consider Local (and CDOT) capacity to distribute and use funding given demands of RMS**
- 2. \$108.1 million total State Funds – over 5 years between FY2023-27, depending on annual State Revenue Caps**
- 3. \$10.5 million annual State Funds – for 8 years, FY2025-3**

## **Current Match Reduction Policy**

### **Issues / Considerations / Opportunities:**

- Current Match Reduction policy based on Population and Poverty Rate is a poor representation of fiscal hardship for some agencies, leaving them ineligible for reductions**
- Varied match rates created an extraordinary administrative burden and complexity for contracting, invoicing and reporting.**
- All Reductions require formal request and formal TC Resolution**
- SB260 changes now permits the TC, if recommended by CDOT staff, to reduce match on individual projects (this cannot be considered under TC's current policy).**

## **Recommendations:**

- Tiered rates (0%, 10%, 20%, 30%, 40%, 50%)**
- Provide agencies automatic eligibility for reduced match rates – no applications, no TC resolutions required**
- New in SB260: TC may approve individual reductions, if recommended by CDOT staff**
- Consider/modify the original MMOF Work Group recommended formula**
- Consider Alternative indicators of fiscal hardship**

## **SB260: Expanded Eligible Project Types**

- **Fixed-route and On-demand transit (fixed or operating costs),**
- **Transportation Demand Management programs,**
- **MM Mobility projects enabled by new technology,**
- **MM Transportation studies,**
- **Modeling Tools,**
- **GHG mitigation projects that decrease VMT or increase MM travel, AND**
- **Bicycle or pedestrian projects**

**Michael Snow will provide a full Presentation on MMOF at the TPR meeting listed below.**

**DATE: September 10, 2021**

**TO: Statewide Transportation Advisory Committee (STAC)**

**FROM: Rebecca White, Director, Division of Transportation Development**

**Amber Blake, Director, Division of Transit and Rail**

**Marissa Gaughan, Manager, Multimodal Planning Branch**

**SUBJECT: 10-Year Plan Amendment Approach**

**Purpose**

**With the near completion of the first four years of the 10-Year Plan Strategic Pipeline of Projects, it is now time to prioritize and advance projects from the out years of the plan considering the sustainable funding provided by SB 260. CDOT and its planning partners want to be responsive to the funding provided by SB 260, plus the federal level infrastructure funding that may be coming to Colorado. Lastly, we need to amend the 10-Year Plan to address the SB 260 requirements, including compliance with the new standard for reduced greenhouse gas emissions.**

**Action**

**No action is required. Information only.**

**Background**

**Projects in the 10-Year Plan were based on statewide outreach, funneled through rural Transportation Planning Region (TPR) and Metropolitan Planning Organization (MPO)**

**prioritization within the framework of TC guiding principles. The 10-Year plan represents a multimodal approach to planning with transit and highway projects combined together to address our transportation challenges and needs.**

**The 10-Year plan was built assuming a fiscal constraint of ~\$500 M / year. The plan was divided into two segments that included a four year prioritized list of projects and an unfunded list of projects for the outyears (Years 5-10). The four year prioritized list of projects was based on the assumed SB 267 revenue that would come to the state. In late 2019, TC approved a \$1.6 billion list of highway projects, and a \$192 million list of transit capital projects to be funded with the assumed SB 267 funding over the four year period. While the four year prioritized list of projects was based on SB 267 fiscal constraint, we were in the fortunate position of receiving even more funding than anticipated, primarily due to federal stimulus funding and the recent passage of SB 260. This allowed us to advance some additional projects from the out years of the plan ahead of schedule that were critical in nature and met the project readiness requirements of the funding.**

## **Details**

**At the September meeting, CDOT staff will provide a recap of the 10-Year Plan funding to date and what we have accomplished with that funding. Recognizing that we are close to completing the first four years worth of projects in the 10-Year Plan, CDOT staff will then discuss an approach for updating the 10-Year Plan recognizing the new requirements from SB-260.**

## **10-Year Plan Reformat**

**In June of 2021, CDOT staff reformatted the 10-Year Plan project tables to better reflect the Plan's multimodal approach to addressing our transportation challenges and needs. The feedback on the new format was positive and has led to further recommendations from stakeholders and planning partners on how we can make the planning document an even more effective tool to communicate project status, phasing, and funding needs for every project. CDOT staff has now further refined the 10-Year Plan project tables based on these recent**

## **Recommendations.**

**Please note that while the project tables now link directly to the unique fact sheets that have been created for the over 400 projects identified in the 10-Year Plan, the fact sheets are still in the process of being updated to tell a more complete funding story for each project. We anticipate being finished updating all the fact sheets by mid-October.**

**CDOT works to continuously improve the 10-Year Plan as a living document with the goal of giving the public and stakeholder groups an easy to understand and transparent view of how the projects identified by them are now being delivered. This goal is especially important as we work together in the coming months to amend the 10-Year Plan.**

**10 Year Plan Amendment Process will also be discussed at the TPR meeting listed below.**

**Transportation TPR Meeting  
NEXT MEETING NOTICE TPR meeting September 30, 2021  
Region 10 at 10am to Noon**