



**Board of Directors Executive Committee Meeting
September 28, 2023
12:30 to 2:30 p.m.
Region 10: 145 S Cascade Conference Room**

NOTE: We will have a combined board/staff lunch at 11:30-12:30 in appreciation of Trish Thibodo's service at Region 10.

To Join Zoom Meeting

<https://us06web.zoom.us/j/84134257369?from=addon>

Meeting ID: 841 3425 7369

One tap mobile +17193594580,,84134257369# US

- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes August 2023**
- 4) **Action ITEMS:**
 - a. **Policy Update Approval-Procurement Policy**
 - b. **EZ Contribution Projects (Community Development Report)**
- 5) **REPORTS**
 - a. **Executive Director Report**– Michelle Haynes
 - **Financial Report—FYE 6/30/2023 DRAFT**
 - b. **Small Business Resource Center**- Nancy Murphy
 - c. **Business Loan Fund**
 - d. **Community Development**-Trish Thibodo
 - **Action Item: EZ Contribution Projects**
 - e. **Community Living Services** – Eva Veitch
 - f. **Regional Broadband**-Corey Bryndal
 - g. **Gunnison Valley Transportation Region Committee**- Vince Rogalski

Action: Accept Director Reports
- 6) **NEXT MEETINGS**
 - a. **Executive Committee: October 26, 2023 Noon-2:30 p.m.**
 - b. **Board of Directors Meeting: Dec 7 2023 Noon-3 p.m.**
 - c. **BLF Committee: December 7 2023 10-11 a.m.**
 - d. **AAA Regional Advisory Committee: September 7, 2023, 10 a.m.**
 - e. **Gunnison Valley Transportation Planning Region10: *Proposed-November 9, 2023 10 a.m.***
- 7) **ADJOURNMENT**



1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:03 pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Trish Thibodo (Community Development), Eva Veitch (Community Living Services), Nancy Murphy (Small Business Development), Corey Bryndal (Broadband Director), Courtney Tribble (Program & Office Coordinator), Aris Freeborn (Executive & Finance Assistant)
 - b. **Board Members:** Dave Frank (City of Montrose, Vice Chair), Vince Rogalski (GVTPR & STAC), Linda Riba (Montrose County), Greg Hart (Town of Cedaredge), Mary Bachran (Town of Paonia), Michelle Nauer (Ouray County), Dave Roberts (Town of Lake City), Mike Bordogna (San Miguel County), Kris Holstrom (San Miguel County), John Clark (Town of Ridgway, Chair)
 - c. **Guests:** Jeff Moffat (Triple Point Strategic Consulting)
2. **APPROVAL OF AGENDA ITEMS**
Motion to approve agenda: M/S Dave Frank/Dave Roberts: as accepted. None opposed. Motion passed unanimously.
3. **APPROVAL OF MINUTES for July 2023, Board Meeting**
Motion to approve: M/S: Dave Frank/John Clark as accepted with addition. None opposed. Motion passed unanimously.
4. **Presentation | Region 10 Economic Impact Report by Jeff Moffat of Triple Point Consulting:**
 - a. How should we think about the impact, Budget Spending and Program Benefits Looked at budgets and financials from the last couple of years.
 - b. Model design for budget spending:
 - i. Put it into a pro forma format for each of the 8 program areas used for the study.
 - ii. Set up to do future forecasting, some programs have unique line items; there are some items of standardization.
 - c. Model design for Program Benefits
 - i. In some case like Transportation and EZ we have incremental numbers.
 - ii. Some programs are measured by jobs
 - iii. GDP for Region 10 as a whole is around \$5 billion– even small impacts have a large reach.
 - d. Transportation Fund
 - i. Only evaluating the recent MMOF funding not the whole transportation fund WE are only taking 50% assumption that is an impact from Region 10 as some of that would have happened regardless of Region 10 existing, but facilitated by the organization.
 - e. Business Loan Fund:
 - i. Taking credit for all the jobs created but only half of the jobs retained as we are figuring that some of the businesses would have figured out how to retain employees.
 - ii. Shares some credit with SBRC without double counting if serving same businesses.
 - iii. We have made every effort to be conservative with averages and assumptions.
 - f. IMPLAN – Impact Planning Analysis
 - i. USFS used it to study rural development. Based on government data,
 - ii. We put in the direct effect (wages, production, policy), then you have indirect effects, and induced effects.
 - iii. Taxes impact-IMPLAN for each industry and each county has a production function. Some industries are labor intensive and others are raw material intensive and so that data is in the IMPLAN Model.
 - iv. Industry Data:
 1. 20 industries for region 10 showing how many employees there are and how much they are paid.
 - g. Impact results:
 - i. Transportation Impact: Green shows what we put into the model and them IMPLAN model, the \$314,000 that we directly put into the economy turns into a total of \$484,000 after indirect and induces output.
 - ii. Business Loan Impact: The total economic impact is \$22 million and 93 Jobs
 - iii. Broadband Impact: This is the largest in terms of economic impact, there are a lot of different ways to quantify broadband, miles, connections, speed. If you put in \$31,975,000 it amounts to \$53,597,000 and 257 jobs. We used an impact of .75%

- iv. AAA Impact-With a direct input of \$5,711,000 it amounted to \$9,501,000 that amounted to 97 jobs
- v. SBRC Impact: \$18,541,000 to amount to \$25 million and 137 jobs
- vi. RISE Impact: In the 3-5 years looking ahead it will have about the same impact the BLF and SBRC have. An input of \$17,090,000 of direct impact to \$23,922,000 and 133 jobs
- vii. Community Development Impact: This was one of the harder programs to determine impact and we took a blended approach to it.
- viii. Enterprise Zones Impact: We didn't take credit for all of it knowing that some of the contributions would have been made regardless of the program benefit or not.
- h. Total Region 10 Impact:
 - i. Direct impact of \$104,688,000 resulting in a total impact after indirect and induced impacts of \$158,313,000 and 855 jobs.
 - ii. Tax return impact is also shown.
- i. Jeff Moffat departed at 12:44pm

5. Action Items:

- a. EZ Contribution Projects (Community Development Report) – Trish Thibodo
 - i. West End Economic Development – EDO
 - ii. Delta Egyptian Theater – Capital Campaign & Visitor Attraction
 - iii. Montrose Economic Development Corporation – EDO
 - iv. Solar Energy International – Job Training

Motion to approve WEEDC, MEDC, Delta Egyptian Theater, and SEI for Enterprise Zone Contribution Projects: M/S: Kris Holstrom/Dave Roberts as accepted with addition. None opposed. Motion passed unanimously.

6. Reports:

- a. **Executive Director/Financial Report** – Presented by Michelle Haynes
 - i. Financial Report – FYE 6/30/223 DRAFT
 - 1. Balance sheet, \$700,000 remodel that increased the asset value for Cascade building
 - 2. Olathe Center is a large addition to the balance sheet assets in Leasehold Improvements.
 - 3. There are a couple of months of AAA accruals in there are we don't get reimbursed quickly on those, so Receivables and AP are higher than typical for interim months.
 - 4. On Grants and contracts revenues:
 - a. Eva did get a grant for \$1.4 million to invest in the housing project and we will get to host 15 seniors in that housing for the next 20 years.
 - b. SBDC we have the budget and the income in two places. Our in-kind donation is the building in Olathe and that gets included in expenses and rent.
 - 5. Quick summary of revenues by project. We are working on our cash flow analysis. Our cash balance did decrease quite a bit last year with the building construction– we did not access the a line of credit for that, but may to offset construction costs if needed.
 - 6. Audit is upcoming, scheduled for October.
 - ii. ED Report
 - 1. We are posting positions for BLF and Broadband Network Coordinator, and RSVP Program Coordinator, Entrepreneur Program Manager
 - 2. Open Records Training and Sunshine Law – August 30 from 12:30-1:30 you are welcome to attend if you would like.
 - 3. Change of Date for Nov/Dec Meeting: board members selected December 7, 2023 12-3pm
 - iii. Meeting with NWCCOG (Region 12) and Region 9 to determine what are the next steps for Broadband
- b. **Small Business Resource Center** –Nancy Murphy
 - i. Olathe Center Happenings: recently held a Hometown event in support of West Slope Start Up Week and we had about 40 people to show up. 3 businesses spoke, San Juan Brews, Storm King & La Naou DuBois
 - ii. James attended start up week, made a lot of connections there and look forward to building the entrepreneurial ecosystem.
 - iii. USDA Roadtrip showed up at the cultivator and we gave them a tour. State Director attended and this is his 3rd time visiting the center. He thinks it's a great example of the work that USDA wants to be doing.
 - iv. We have 4 kitchen clients and we have 4 more applications in waiting.
- c. **Business Loan Fund** – Michelle Haynes
 - i. We are meeting with a contractor to talk about additional support with the absence of a director.
 - ii. We were approved for a CDBG grant contract back in December and we still have not received that contract and we have two loans waiting on that, one for \$250,000 in Olathe and \$400,000 here in

Montrose. They have not been able to serve clients during the wildfire season because they are waiting on this loan.

d. **Community Development** – Trish Thibodo

- i. Summer intern, Gavin Lindsey, departed to go back off to college. One of the biggest impacts was when we did the grants navigator program he went to those.
- ii. Applied to CHAFA for their direct affect awards and received a \$25,000 grant and that will be helping out in Olathe.
- iii. Funding for RTAP for the High Alpine Region Infrastructure Study has the application open.
- iv. We are looking at receiving some additional funding for grants navigator program that allows us to look at programs that are not federal.
- v. We are going to be hosting some specialized technical assistance on Prop 123 and so please reach out to us to get on the schedule for that.

e. **Community Living Services** –Eva Veitch

- i. Our RSVP program did have a compliance monitoring audit and we do have some issues that we are working on with a corrective action plan that will be ready on September 17th. We are on our 4th portfolio manager in 3 years. It is a challenging grant, but we have had Joe Walker,
- ii. We have broken ground on the supportive housing project.

f. **Broadband** – Michelle for Corey Bryndal

- i. Expansion project is making progress towards a fiber lease finished with CDOT for the portion between Glenwood and GJ and we are working with ZAYO on the GJ to Denver backbone line.
- ii. Routing equipment did arrive, working on getting the resource to get those programed.
- iii. Working through pricing model and business model with a consultant and that will help us offer services consistently and develop a financially sustainable program.
- iv. With Front Range Giga-pop (FRGP/Bison) we are working on a NSA grant that will help us to reach the universities on the western slope.
- v. Corey is working to develop a Crested Butte to Mt Crested Butte project.
- vi. Advertising for the new position for additional staffing support.
- vii. Region 9 requests a letter for us to support the requirement for a line of credit for NTIA applications, which is a challenge for smaller organizations.

g. **Gunnison Valley Transportation Region Committee** – Vince Rogalski

- i. Little Blue: they will be opening a bit more in the evening next week.
- ii. The Efficiency and Accountability Committee is beginning to meet again. I will be attending that.
- iii. The TC usually has a 2 day meeting followed by the EA Committee. But the TC is only meeting for a half day because the new Commissioners have not been appointed by the governor yet.
- iv. House Bill 1101: TPR Boundary areas, included what the next step is in the report. A lot of it has to do with IGAs and documents associated with the TPRs.
- v. When you start to do a long range plan it takes about 1-2 years to complete. We are currently on the 2045 plan and we are moving onto the 2050 plan. We have to look that the RPP that looks at the budget and formula for the funding for the state. This formula was changed. 50% population, 25% Truck VMT and Lane Miles. Entrance ramps and frontage roads are not included in lane miles.
- vi. Next STAC meeting is Sept 7 they meet the first Thursday of the month.

Motion to approve Reports as presented: M/S: Dave Frank/Dave Roberts as accepted. None opposed.

7. **Next Meetings:**

- a. **AAA Regional Advisory Committee:** September 7, 2023 10am
- b. **Executive Committee Meeting:** September 28, 2023 Noon-2:30p.m.
- c. **Executive Committee Meeting:** October 26, 2023 Noon-2:30pm
- d. **GVTPR:** Proposed November 9, 2023 10am-12 noon
- e. **BLF Committee Meeting**
- f. **Board of Directors meeting: Proposed: December 7, 2023 Noon-3pm**

8. **Roundtable:**

- a. **Dave Roberts:** Good summer with the tourists and Visionary is getting fiber put in. Town Clerk moved to work for CDOT and so we are hiring a new Town Clerk. We had a lot of businesses change hands with some young owners. 7-8 restaurants and 4-5 bars. September 16th is the Wine & Food Festival.
- b. **Mary Bachran:** We have a new Town Administrator that comes from Florida and will be here in the third week in September. Moving forward on a CDOT grant for an intersection reconstruction. RE-doing water and sewer system.
- c. **Dave Frank:** Montrose hosted the Opioid and Abatement Conference and we host about 200 people from all across the state. We have \$724 million in settlement money to disperse throughout the state. That money will go towards a list of items in an MOU, treatment, facilities, interdiction, treatment programs, medical assistance, medical assistance in jails. Everyone has an option to be involved in how that money is being spent.

9. **Meeting adjourned at 1:41 p.m.**

- a. **Motion to adjourn:** None opposed.



Executive Director Update September 2023

Action Items

- **Approve Updated Procurement Policy**

Discussion Items:

- Have met with executive directors from Region 9 and 12 on expanded broadband model. The directors also met with attorney Ken Fellmen and consultant to discuss proposal for evaluation of potential models for a larger integrated network model. Estimated cost of the proposals is \$75,000 (\$45,000 consultant and \$30,000 legal) to be considered to split among participating entities. This phase may lead to a larger discussion and proposal, at which point additional grant funds would be necessary.
- Based on approved budget, membership assessments are planned to increase by 5%. A schedule of the dues per member is attached. The state organization of COGS/EDDs is working on an overview of dues calculations per region for information.

Informational Items:

- Sent engagement letter to Blair and Associates for fiscal and single audit services (including 990). The on-site portion of the audit is scheduled for Oct 10-12.
- Staff participated in a training on Open Records with Attorney Marti Whitmore on August 30. Also had further discussion of organization entity and legal implications.
- Staff has been participating in federal grants management training, with emphasis in grant allowable costs and reporting.
- The accounting team has also received additional training and is working on development of indirect cost rate.
- Have received the CDOT IGA and Task Order for fiber lease for service on the I70 corridor and community access connections. DOLA NW Regional Manager held a meeting for the I70 corridor communities on Thursday August 21. Region 10 team needs to develop pricing model, MOUs for community use of the lateral connections and the CNLs, as well as working on final contracts for fiber and equipment for the project. Also working on funding requests from Mesa, Garfield and LaPlata Counties, as well as a DOLA grant supplemental request, to obtain estimated shortfall for the project.
- Continuing to work with CDOT on TPR study and recommendations.
- Working with CISCO on updating phone operation system, which would improve service in satellite offices and for team working remotely.

Staffing:

- Trish Thibodo, who has served as Community Development and Deputy Director is resigning effective October 4.
- Admin and Program Directors are working on some potential changes in the staffing model to utilize existing professionals on the team to fill some of the vacant positions for program management, which may include some expanded use of contracted services in the interim.
- Positions are posted for Business Loan Fund Director, Broadband Network Manager, Infrastructure Project Coordinator, and CLS/AAA Volunteer Program Coordinator. Posted at <https://www.region10.net/work-with-us/>

- **NOTE: November/December Meeting: will be Thursday, December 7**

Member	Member Code	Membership/ Administration	Area Agency of Aging	Transportation	Total 2023 Assessment	2024 Total Assessment
DELTA COUNTY	DC	\$ 22,154	\$ 8,074	\$ 4,570	\$ 33,141	\$ 34,798
Town of CEDAREEDGE	CED	\$ 2,178	\$ 793	\$ 145	\$ 2,968	\$ 3,116
Town of CRAWFORD	CRA	\$ 596	\$ 68	\$ 27	\$ 658	\$ 691
City of DELTA	DEL	\$ 6,570	\$ 1,935	\$ 567	\$ 8,640	\$ 9,072
Town of HOTCHKISS	HOT	\$ 1,237	\$ 206	\$ 55	\$ 1,427	\$ 1,498
Town of Orchard City	ORC	\$ 2,727	\$ 765	\$ 262	\$ 3,575	\$ 3,754
Town of PAONIA	PAO	\$ 1,597	\$ 372	\$ 122	\$ 1,991	\$ 2,091
GUNNISON COUNTY	GC	\$ 11,363	\$ 2,078	\$ 4,593	\$ 17,175	\$ 18,034
Town of CRESTED BUTTE	CB	\$ 1,560	\$ 131	\$ 90	\$ 1,696	\$ 1,781
City of GUNNISON	GUN	\$ 4,358	\$ 585	\$ 279	\$ 4,973	\$ 5,222
Town of MT. CRESTED BUTTE	MCB	\$ 1,130	\$ 94	\$ 78	\$ 1,240	\$ 1,302
HINSDALE COUNTY	HC	\$ 1,430	\$ 216	\$ 1,238	\$ 2,747	\$ 2,884
Town of Lake City	LAK	\$ 580	\$ 100	\$ 61	\$ 706	\$ 741
MONTROSE COUNTY	MC	\$ 29,405	\$ 9,471	\$ 7,686	\$ 44,345	\$ 46,562
City of MONTROSE	MON	\$ 13,516	\$ 4,610	\$ 1,273	\$ 18,475	\$ 19,399
Town of NATURITA	NAT	\$ 972	\$ 116	\$ 38	\$ 1,072	\$ 1,126
Town of Nucla	NUL	\$ 1,085	\$ 161	\$ 51	\$ 1,235	\$ 1,297
Town of OLATHE	OLA	\$ 1,815	\$ 291	\$ 89	\$ 2,090	\$ 2,195
OURAY COUNTY	OC	\$ 3,831	\$ 1,182	\$ 1,273	\$ 5,987	\$ 6,286
City of OURAY	OUR	\$ 1,279	\$ 231	\$ 71	\$ 1,506	\$ 1,581
Town of RIDGWAY	RID	\$ 1,221	\$ 159	\$ 84	\$ 1,394	\$ 1,464
SAN MIGUEL COUNTY	SMC	\$ 5,976	\$ 938	\$ 3,227	\$ 9,658	\$ 10,141
Town of NORWOOD	NOR	\$ 948	\$ 88	\$ 36	\$ 1,021	\$ 1,072
Town of TELLURIDE	TEL	\$ 2,096	\$ 224	\$ 117	\$ 2,321	\$ 2,437
Town of MOUNTAIN VILLA	MV	\$ 1,459	\$ 124	\$ 104	\$ 1,607	\$ 1,687
Total		\$ 121,082.4	\$ 33,012	\$ 26,136	\$ 171,648	\$ 180,230

SBRC Board Report

September 28, 2023

Of Interest

- James has been promoted to Regional Entrepreneur Manager.

What's Been Happening



An Entrepreneurial meetup was hosted by the Cultivator at Secret Creek (formerly Colorado Yurt) in Montrose on Thurs, Sept 14, complete with a tour by owner John Gibson.



Region 10 | The Business Cultivator hosted a ribbon cutting for the opening of San Juan Brews in Olathe on Fri, Sept 15.

- Business Cultivator (Olathe) programming continues:
 - ✓ Monthly **Food Truck Thursday at the Cultivator** continues Thurs, Sept 28, 5-7 p.m. with Antojos Lokoz, Mississippi Pound Cakes, and more!
 - ✓ 2-parts of **How to Start a Mobile Food Business in Western Colorado** remain:
 - Part 3 (Oct 4- in-person): Design, Workflow, and Operations
 - Part 4 (Oct 15- online): Menu and Operations Planning
- Rocky Mountain Micro Finance Institute (RMMFI) **Business Idea Lab** info session was Sept 12, 6-7 p.m. We did not have enough interest to put a Business Idea Lab on the calendar. We'll continue to spark interest by circulating the session video to see if we get enough interest to schedule the series.
- We will be hosting a United States Patent and Trademark Office (**USPTO**) **Trademarks Bootcamp** all day on Thurs, Oct 5 in Montrose. Flyer attached. Please help spread the word.

What's Coming Up

- Workshops and Trainings
 - ✓ Food Truck Thursday, 9/28--TONIGHT! 5-7 p.m, Olathe
 - ✓ Finance Friday: Squaring Your Financials, 9/29, 2:30- 3:30 p.m., online, no cost
 - ✓ SmartStart: How to Start a Business, 10/3, 4-6 p.m., online, \$30
 - ✓ How to Start a Mobile Food Business in Western Colorado (3/4): Design, Workflow, Operations, 10/4, 4-6 p.m., \$25, Olathe

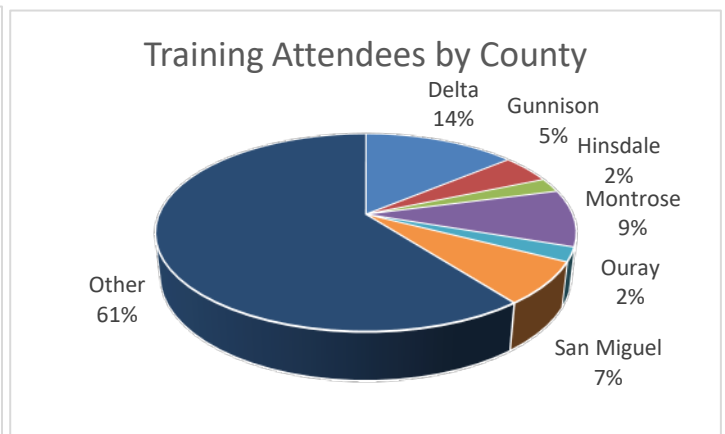
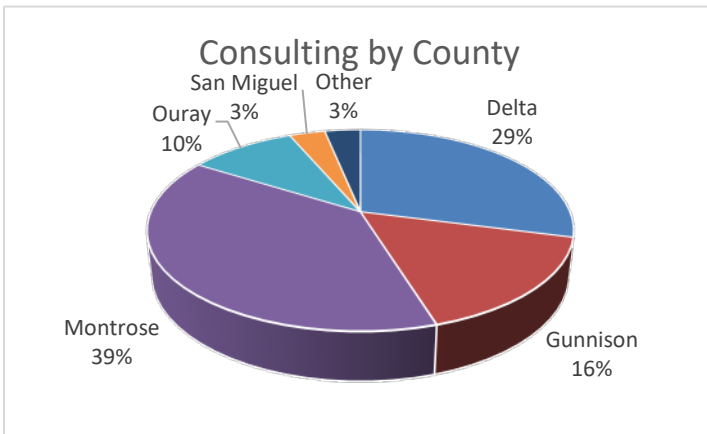
- ✓ USPTO Trademark Bootcamp, Oct 5, 9 a.m.- 5 p.m., Region 10, Montrose, no cost, lunch available for \$15. Flyer attached. Please help get the word out.
- ✓ Financial Leading Edge, Thurs, Oct 5, 12, 19, \$75, Montrose
- ✓ How to Start a Mobile Food Business in Western Colorado (4/4): Menu and Operations Planning, 10/20, 9-11 a.m., \$15, online
- ✓ Business Plan in a Day, 9 a.m.- 4 p.m., \$75

August Consulting

Clients	Sessions	Hours	Rating
31	39	38	4.1/5

August Trainings

Attendees	Workshops	Hours	Rating
43	4	12	NA/5



A Region 10 Business Bootcamp



ONE-DAY TRADEMARKS BOOT CAMP

Thursday • October 5 • 9am-5pm
Region 10 • 145 S Cascade Ave • Montrose

Come and learn the best way to grow your business and protect your brand. Join a trademark attorney from the United State Patent and Trademark Office for a One-Day Trademarks Boot Camp. This in-person, single-day workshop covers:

- ▶ Definitions and types of trademarks
- ▶ Benefits of federal trademark registration
- ▶ Selecting a trademark
- ▶ Filing & registration
- ▶ And much more!

FREE THIS BOOT CAMP IS PROVIDED BY THE USPTO AT NO COST. REGISTRATION IS REQUIRED. YOU MAY CHOOSE TO ADD A LUNCH FOR \$15.



REGISTER HERE!



Region10.net



Business Loan Fund August 2023

Action Items/Activities/Inquiries

Action Items

- None

Activities/Inquiries

- New CDBG contract was received in September. The current contract is for a total of \$348,000.00 through August 31, 2025. We have funded \$250,000.00 for Disaster Recovery of the Rockies. Currently, the hotel in the City of Montrose is approved for \$400,000. An amendment for We an additional \$633,360 (\$546,000 as available to lend and \$87,360 for administration and technical assistance support) has been submitted.
- SBA Program Managers from the Denver Regional Office visited the area September 6, and had a desk audit for the SBA Micro-lending and Technical Assistance programs. Susan Bony assisted with gathering and preparing the files for audit. The verbal exit remarks were positive with no concerns; we have not received the written report.
- Region 10 was allocated an additional \$100,000 to lend from the Colorado Start Up funds.
- We contracted for \$700,000 SBA Microlender Loan (SBA 7) and received \$300,000 in June which was used to fund 6 of the loans we closed in July.
- The state network of BLF directors will be meeting in Grand Junction October 17-18. Sarah Steffens is attending the meeting.
- The BLF team of Sarah Steffens, Susan Bony and contractor Matt Evans are continuing to meet with businesses and take requests and are managing the day-to-day aspects of the program. There are several potential loans currently under consideration. Matt Evans also continues to work with the City of Montrose MOU services. We will be working with the team on strategies for longer term project management, including consideration of additional contracted services if needed.



Loans Currently in Process

<u>Borrower</u>	<u>Loan Amount</u>	<u>Funding Source</u>	<u>Application Status</u>	<u>Closing Date</u>	<u>Docs Complete</u>	<u>County</u>
Rathbone Hotel	\$ 400,000.00	CDBG	Committee Approved	Not Scheduled - Est. Jan 2024	No	Montrose
Black Canyon Gymnastics	\$ 40,000.00	SBA III	Committee Approved	TBD-Sale of biz not finalized	No	Montrose
TOTAL	\$ 440,000.00					

Loans Closed During Current Month

<u>ALP #</u>	<u>\$ Cleared Bank Acct</u>	<u>Clearing Date</u>	<u>Loan #</u>	<u>Borrower</u>	<u>Loan Amount</u>	<u>Loan Closing Date</u>
1716	\$ 247,500.00	18-Sep	1435	Disaster Support of the Rockies LLC	\$250,000.00	9/15/2023

Total \$ Borrowed \$ 250,000.00

LOANS FULLY REPAID/WITTEN-OFF THIS MONTH

<u>Status</u>	<u>Loan #</u>	<u>Borrower</u>	<u>ALP #</u>	<u>Date</u>
Repaid	1819	Disaster Support of the Rockies LLC	5269	9/15/2023
Repaid	3705	Disaster Support of the Rockies LLC	2626	9/15/2023

Community Development/EZ September 2023

Action Items: Enterprise Zone Contribution Projects:

- Delta Library Innovation Center - new

Informational/Ongoing:

- **Delta County/West End/Olathe** are eligible communities to apply for the EDA ReCompete Grant for workforce development for 18-54 year olds who are not participating in the workforce. AGNC and Grand Junction Business Incubator are leading a regional application for strategy development to include these communities. It might also include Region 9's Dolores County
- **Regional Grants Navigator Project (Feb – Feb 2024):** *See Attached RGN Report on next page*
- **National Just Transition Fund** – participating on the JTF National Convening Conference Planning Committee (Convening will take place in October in Washington DC) and will be presenting on “Accessing Federal Funds” session at the conference.
- **Aligning State and Regional Strategies Policy Academy** Colorado Team continues to meet bi-weekly addressing how to better align EDD's with state economic development strategies.
- **San Juan Regional Leadership Committee** – participating on the SJRLC which just launched and will work to identify a regional pressing cross- sector issue and develop shared agreement on a capacity-building strategy. This work will continue into 2024-25, where the RLC will begin bringing regional partners to the table to explore and advance solutions.
- **West End** Economic Development Corporation (Nucla, Naturita, Norwood): attended annual meeting in Naturita
- **Economic Development Council of Colorado:** Board of Directors, Executive Committee (Treasurer), Events Planning Committee and Public Policy Committee.
- **West Slope Career Collaborative** Steering Committee member
- **Presenting at CO APA conference:** on “PostCoal Plans” to talk about the economic diversification work done in Region 10.
- **Delta County:** Met with a business looking to build a meat processing facility in Delta County.
- **Hosted a Prop 123 Info Session** with DOLA for R10 Communities
- **Met with CO Energy Office** to discuss EV Readiness Plans

West Slope Resource Development

223 Regent Circle

Gunnison, CO 81230

Memorandum

To: Region 10 Board of Directors
From: Colleen Hannon, Regional Grant Navigator
Date: September 19, 2023
Re: Project Update

1. Our August **Grants and Grub** featured updates on state and federal grants for fire protection. Ted Young with FEMA and Doug Fritz with the **Hotchkiss** Fire District were our speakers. We also discussed the wildland fire fund with the El Pomar Foundation. Our next G&G event is September 29th and will feature the US Federal Highway Administration discussing how to complete required benefit cost analyses for grant applications.
2. As a follow-up to our meeting with the Keystone Policy Group on how to develop JEDI (**Justice, Equity, Diversity, and Inclusion**) plans at the local government level, we met with another consulting firm, Arrow Performance Group on this topic. This means we now have two options for jurisdictions to approach on the preparation of such plans.
3. The regional navigator team continues its **weekly funding memos** by category (water, wastewater, disaster resiliency, energy efficiency and resiliency, and transportation) every week from either Shay or me. In some instances, we tag the funding source with a corresponding webinar opportunity. As noted in my most recent memo, there is an EPA webinar on the 26th of Sept. on how to compete effectively for funds. That information is: September 26, 2023, 2:00pm-3:30pm Eastern Time (via MS Teams) . This webinar is intended to help grant applicants learn how to find and successfully apply for competitive EPA grants. EPA will also provide an overview of the competition process from application through evaluation and selection.

Registration: https://forms.office.com/Pages/ResponsePage.aspx?id=uuQPpMer_kiHkrQ4iZNkAMT7PSxgWZ5Ck71x6mW8NjxUMUFHWU44N0pCWUFITURCNjVOSFc0WDICQi4u
- There is a new grant announcement on EPA funds (also in the memo) and this webinar should be an opportunity to better understand the parameters of the application process.
4. Over the past month, Office of Just Transitions grant writer, Sara Struckman, has begun to **assist local governments with grant writing**. So far, Sara is working with the **Towns of Norwood and Naturita**. Other grant writing may also be supported in the North Fork as projects are identified. Region 10 Navigators are currently coaching jurisdictions on grant writing for fire dept. PPEs and emergency equipment for an El Pomar Foundation deadline of Sept. 30th. While not a federal source, this is a very excellent opportunity for volunteer fire depts. which are designated as 501 (c) 3s.
5. As mentioned last week, the state is in the process of hiring **grant writers specifically for the Regional Grant Navigator project**. They reviewed proposals last month and hopefully a firm will be on board by October 1st. We will get an update on this at our statewide Grant Navigator meeting next week and better understand how to get this resource out to you.

6. We are working to identify examples of **EV Readiness Plans** and consultants in the state who prepare such plans. If you have an interest in this information, please reach out to us.

Please reach out any time with questions. I can be reached at 970.275.3651 or channon@region10net.



Region 10 CLS Board Report September 2023

Action Item: None

Noteworthy:

- We have started a wait list for our Montrose hot home delivered meals program due to funding challenges. Most of the people receiving this valuable service are over age 80 and many of them live alone. This program provides hot meals 5 days a week, the check-in from the volunteers who deliver may be the only human contact these older adults have. Volunteers frequently inform us of concerns for the clients health and safety, we have requested welfare checks numerous times. This is the first time R10 has had waitlists for any service since 2015. I expect to have waitlists for in-home services, other meal programs and possibly transportation by January. Waitlists are monitored monthly and those with the greatest need are served first.
- SHIP is gearing up for open enrollment which will begin Oct 15-Dec 7
- Community Paramedicine is going strong in Delta County and they are serving the West End twice a month.
- RSVP-We conducted an in-person training with 5 of the 7 coordinators, this was a very productive meeting. We now have coordinators in all six counties and look forward to growing the senior companion and handy helper programs in our rural areas where they are sorely needed.
- Ombudsman is scheduled for an annual review in September.
- The Village on San Juan is moving forward, the infrastructure is going in now.
- We partnered with Habitat of the San Juans a few years ago on a grant for wheelchair ramps, we have used a portion of that grant to purchase some additional aluminum ramps.
- Our new rack cards have been ordered! This is a different approach than our previous brochure, but will fit well with the rest of the R10 marketing materials and allows a space for the options counselors in each county to add their contact information.
- Calls for presentations have increased , we conducted 3 this past quarter and already have 2 scheduled for this coming quarter. If you have a group you think we should reach out to please let us know.

- Reminder: if you would like to have any of our brochures let me know.
- We are actively searching for a Community Living Services Program Coordinator, this position will assist with the volunteer programs freeing the current Program Manager up to assist with more of the administrative duties.

Informational/Ongoing:

- Caregiver Summit on Oct 6th at the Montrose Pavilion from 1-4:30. So far 85 people have registered, if you know of people who are providing care please have them check this out on our R10 website
- Next RAC meeting Dec 14 10:00-1:00 R 10



Region 10

September 2023

Corey Bryndal

Regional Broadband Project Director

Broadband Report to the Board

- **DOLA EIAF Broadband** middle mile expansion plan is moving forward. This allows for direct fiber connection east into metro Denver and expansion south into Durango and Cortez. Region 10 is received a signed Task Order from CDOT, and has asked CDOT to address some omissions in the agreement. We are also pursuing fiber leases with Tri-State and Zayo Group. Eleven communities along Interstate 70 are constructing fiber laterals and CNL equipment rooms this summer. Equipment procurement is the next phase, expected to take 60-90 days. Lab staging is estimated at 60 days. The first sites deployed will be Denver, Grand Junction and Glenwood Springs. After those sites, the smaller communities will be added. There is currently a \$900k shortfall for equipment and fiber. Garfield, Mesa and La Plata Counties have been approached to close this gap. EDA has been asked to approve proposed changes to fiber and equipment procurement. With a single FTE at Region 10 assigned to broadband, and a doubling or more of the size of our effective network footprint staffing will need to be addressed if the project is to be deployed completely and operated successfully.
- Region 10 is talking with Region 9 and NWCCOG about forming a broadband consortium. This would place network management and certain financial responsibilities in an organization comprised of several regions. Region 10 has consulted with an attorney and is looking into consulting services to develop options.
- Lake City fiber build is nearing completion and Region 10 expects to receive it's fiber IRU soon. This will allow for connections between Community Anchor institutions and the CNL, as well as extend connectivity to the GCEA substation. Region 10 provides no services to residences. Region 10 provides no last mile services. Once the IRU is received lit services and possibly fiber leases may be made available to address open-access for requesting parties.
- **Region 10** continues to have a good dialogue with Just Transitions Fund regarding the \$150k grant awarded earlier this year. Region 10 posted a technical position and got technical candidates. The position was remove and re-cast as project management position, and we are awaiting responses.
- Dark fiber into **Telluride** has been activated with 200Gbps of aggregate transport capacity. Once Region 10's new pricing schedule is finalized quotes will be shared for new services. Until new pricing is complete, Region 10 will offer services – transport and high speed internet – to community anchor clients at current rates. We have discussed needs with county IT staff and are delivering an estimate for services.

- **Gunnison County, Crested Butte and Mount Crested Butte** have asked Region 10 to focus on long-term, permanent fix, with possible interim solution between Gunnison and Crested Butte. Our focus is on middle-mile fiber between towns and developing a CNL in Mt. Crested Butte. We are currently on our third iteration of the project and believe the current plan to be viable. Mt. Crested Butte will issue an RFP to construct fiber along Gothic Road and construct the CNL at the Transit Center at the base area. This approach will ensure open-access to fiber and services for multiple commercial ISP's and mobile cellular providers. Town board members are motivated to get into construction asap. We anticipate CNL remodel could occur during winter of 2023/2024 and fiber construction would begin spring of 2024. Matching funds need to be developed, and the project will use existing DOLA grant award funds.
- Region 10 has begun conducting audit of CNL facilities and network assets. We will use a technical consulting firm for these services. The output will include a topology map, remediation plan for equipment and configuration needs. ..
- Staff is working on plans expand visibility to the network and to identify and address service issues within the existing Region 10 network. A mix of new software, and partner services are being considered. The result should be improved uptime, timely software updates and better response to service impacting and ongoing maintenance needs. Region 10 may consider issuing an RFP for network management services to ensure costs are competitive with market offerings.
- Continuing to work with our neighbors to the south in **Region 9** and is working on projects in the region to develop redundant fiber routes with more capacity and connect to primary Internet sources for the Western Slope in general. Region 9 member Archuleta County continues to experience difficulty in contracting for the use of CDOT fiber infrastructure between Pagosa Springs and South Fork. Four CNL's in Region 9 are planned to connect to the Region 10 network.
- Region 10 identified a significant fiber gap between Durango and Pagosa Springs. This route will provide an opportunity for improved reliability for the entire western slope of Colorado – especially Region 10's six counties. Five partners came together to develop \$2 million in matching funds for the project. DOLA awarded La Plata County \$2.1 million in middle-mile funds for purchase of a one-time assignable IRU. The \$4.1 million project includes La Plata County, Archuleta County, La Plata Electric Association, Southern Ute Indian Tribe and Region 10. As a result, Region 10 will receive use of four strands of fiber that will contribute to improved reliability of our overall infrastructure. Partners in the Durango will lead the project. Region 10 met with the four funding parties including the Southern Ute Indian Tribe and attorneys to continue the process of forming a multi-party agreement. This agreement appears to be on tract for signature in the coming weeks.
- DOLA responsibilities -in the “Technical Assistant” role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified territory. Engagements include SCEDD, PPACG, San Luis Valley BCO, Region 9/SWCOG, AGNC and others.
- Region 10 staff continues to communicate actively with the Colorado Broadband Office – part of the Governor's Office of Information Technology. Latest discussions center around the effectiveness of CPF and BEAD funding, and the critical role middle-mile fiber plays to the success of these generational funding opportunities. CBO staff introduced us to broadband leadership in the State of New Mexico, and opening discussions include an opportunity to cooperatively use fiber NM has access to along Interstate 70.



TRANSPORTATION NEWSLETTER

DATE: SEPTEMBER 2023

Vince Rogalski, Chairman

Gunnison Valley TPR

vrogal@montrose.net

HB1101 Boundary Review Study Update – Herman Stockinger, CDOT Deputy Director

- There are some CDOT staff observations related to boundaries that staff are currently considering, but none have yet resulted in specific recommendations.
- Several TPR governance considerations were noted related to term limits, rotations of chair and vice chair, how STAC chair and vice chair might rotate between rural and urban, having a TRAC member or other transit representative as a STAC member, and other changes to ensure one jurisdiction does not have more than one representative on the STAC. CDOT also noted that updates to governing documents and practices should be considered that would ensure full transparency.
- Other CDOT considerations pertained to finding additional TPR administrative funding, conducting TPR semi-annual meetings with TPR administrators, TPRs hosting and maintaining websites, and for CDOT to increase interface with TPRs, and to prepare Transportation 101 briefings.
- CDOT Boundary Considerations include:
 - Rural El Paso County to join PPACG vs. CFR TPR.
 - Merge SETPR with SCTPR? Or have SCTPR join PACOG? Should Chaffee County be represented in the Central Front Range TPR instead of the San Luis Valley TPR?
 - Splitting the Intermountain TPR into two TPRs.

- Discussion:
 - There was a request for CDOT to help guide new STAC members in their roles and responsibilities.
 - Some consider the study to be pressing for changes to something that is working for 99% of jurisdictions.
 - Several TPRs under consideration for boundary changes requested they be left as is.
- STAC Action: None

Program Distribution: MMOF Program – Marissa Gaughan, Multimodal Planning Branch Manager and Michael Snow, CDOT MMOF Program Manager

- It was noted that the potential TPR allocation for the next two year's combined funding to the South Central TPR would amount to just \$135,572, while CDOT's minimum allowed grant for infrastructure projects is \$150,000. STAC Discussion and Suggestions for the MMOF Formula
- It was recommended that the Urban-Rural split of 19% rural and 81% urban in the MMOF formula remain.
- No modifications were suggested to the Rural formula.
- Urban Formula criteria weighting:
 - It was agreed by most that there should not be a reduction in percentage related to bicycle crashes.
 - Several recommended increasing the weighting on pedestrian crashes, considering the significance of this current issue.
 - Many felt that weighting on the disabled population and populations 65+ criteria should be added.
 - Other suggested modifications included: reduce weighting on population and jobs as these are not transportation numbers; add a GHG criteria somehow; reduce or even invert the weighting on Transit ridership to direct funds to where transit is insufficient rather than to where it exists already.
 - STAC suggested the following new urban formula weighting and requested staff return next month with it actual results: Population: 20%; School Age Population: 5%; DI Community Percentage: 10%; Disabled Population: 10%; 65+ Population: 10%; Zero Vehicle Household: 5%; Bicycle Crashes: 10%; Pedestrian Crashes: 10%; Number of Jobs: 5%; Transit Revenue Miles: 0%; and Unlinked Transit Trips: 15%.
 - The administrative burden to CDOT and the locals was a voiced concern with the MMOF program.
 - It was questioned and clarified that the administrative set aside from previous years' funds is for CDOT program and project support, and not funding for the local agencies' project implementation costs.
 - Discussion will continue at the next STAC meeting in October

- STAC Action: None.

The next STAC meeting is scheduled for Thursday, October 5, 2023, at 8:30 am in-person at CDOT Headquarters at 2829 W. Howard Place, Denver

**Transportation TPR Meeting
NEXT MEETING NOTICE TPR meeting
November 9, 2023
In-Person
TIME TBD
REGION 10**