



**Board of Directors Meeting
February 22, 2024
12:00 to 2:30 p.m.
Region 10: 145 S Cascade Conference Room**

- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes January 2024**
- 4) **Action ITEMS:**
 - a. **Audit Presentation FY 2023-Pete Blair, Blair and Associates**
 - b. **Election of Board Treasurer**
- 5) **REPORTS**
 - a. **Executive Director Report**– Michelle Haynes
 - **Financial Report**
 - **Community Development**
 - **Action Item: EZ Contribution Projects (as applicable)**
 - **Regional Grants Navigator**
 - b. **Small Business Resource Center**- Nancy Murphy
 - **SBDC/Business Cultivator**
 - **Business Loan Fund**
 - c. **Community Living Services** – Eva Veitch
 - d. **Regional Broadband**-Corey Bryndal
 - e. **Gunnison Valley Transportation Region Committee**- Vince Rogalski

Action: Accept Director Reports
- 6) **NEXT MEETINGS**
 - a. **Executive Committee: March 28, 2024 Noon-2:30 p.m.**
 - b. **Board of Directors Meeting: May 23, 2024 12-3 p.m.**
 - c. **BLF Committee: May 23, 2024 10-11 a.m.**
 - d. **AAA Regional Advisory Committee: March 7, 2024 10 a.m.-1 p.m.**
 - e. **Gunnison Valley Transportation Planning Region10: May 9, 2024 1:30 -3:30 p.m.**
- 7) **ADJOURNMENT**



1. **CALL TO ORDER and INTRODUCTIONS**—Meeting was called to order at 12:04 pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Nancy Murphy (Small Business Development), Corey Bryndal (Broadband Director), Eva Veitch (AAA Director), Courtney Tribble,
 - b. **In-Person Board Members:** John Clark (Town of Ridgway, Chair), Dave Frank (City of Montrose, Vice Chair), Michelle Nauer (Ouray County),
 - c. **Remote Board Members:** Joe Gillman (City of Delta), Greg Levine (Hinsdale County), Greg Hart (Cedaredge), Mike Bordogna (San Miguel County), Dave Roberts (Town of Lake City), Michael Bacani (Mt Crested Butte)
 - d. **Guests/Other:**
Dana Hlavac (DOLA), Joe Gillman is proxy for Elyse Ackerman-Casselberry

2. **APPROVAL OF AGENDA ITEMS**
 - a. DOLA Update after approval of minutes
Motion to approve amended agenda: M/S Dave Frank/Michelle Nauer: as accepted. None opposed.
Motion passed unanimously.

3. **APPROVAL OF MINUTES for October 2023, Board Meeting**
Motion to approve amended minutes: M/S: Michelle Nauer/Dave Frank as accepted with addition.
None opposed. Motion passed unanimously.

4. Introduction of Adriana Chavira, she will be working with us as a Small Business Resource Community

5. DOLA (Department of Local Affairs) Update-Dana Hlavac: First cycle of 2024 and hearings are scheduled for the end of February. Next cycle opens March and closes April 1.
 - a. Energy Impact funding, More Housing Now, Climate Resiliency Challenge, Mainstreet LIVE (Look up), plus one more, approximately \$100 million for the year, with large focus on housing.
 - b. New Executive Director Maria DeCambra out of the governor's office, will be visiting around the state. Dana and Patrick will reach out to coordinate meetings with local officials.
 - c. John Clark noted DOLA has been more transformation for Ridgway for community development.
 - i. Dana-It is a state agency whose function is there for the local governments and to make an impact on the local level.

6. **Action Items:**
 - a. AAA Funding and Grant Approval
 - i. With the sunset of the ARPA funding there will be a significant shortfall for funding on the AAA services that Region 10 helps to provide. We worked to carry over ARPA funding last year to spread the impact over time, but funding will expire in 2024. In the past, our program has received homestead funding of approximately \$120,000 plus admin funding. This year we will receive about \$86,0000 plus very little for admin. Next year, with the ARPA funding ending we will need to have it spent by September but will likely have that spent by the end of June.
 1. We are currently having to limit services through targeting for population demographics: If a person's income is even slightly over the federal level for poverty they are put on a waitlist for the in-home services , transportation and meals.
 2. We are expecting a \$600-700,000 shortfall in overall funding. For example, homemaking & personal care that is a \$300-400,000 decrease in funding, meals approximately \$150,000 and transportation about \$150,000.

3. The percentage of older adults as a population is 32%-33% of our residents. The majority of the people we are helping are above 75 years old.
4. We will also cut the community paramedicine program completely which helps to keep older adults in their homes, as we are out of funding for this program.
- ii. Question: Is there a legislative bill that is supporting funding for older adults?
 1. SB 040: emergency funding to make it through this year, it is \$2 million for the 16 AAAs in the state. The AAAs are asking for an increase in our base funding and that would increase it \$5 million and cause them to have to review it every other year for inflation.
 2. Region 10 would receive 4-6% of the \$2 and \$5 million but that won't replace all the funding that we are at a shortfall of.
 3. Dave Frank will take it to the CML policy committee to support it.
- iii. Michelle noted AAA services are pre-Medicaid services, and Region 10 typically estimates spending of \$4500 to \$6500 a year on a client. That provides support in areas such as homemaking, meals, lifeline, transportation, ramps. If they were in a facility on Medicaid that would cost \$4500-\$6000 per month per client. We see these as highly leveraged funds that can save communities taxpayer funds.
- iv. The State wants us to bring back congregate meals and the only way that is feasible is if we have the volunteer support to make that successful; we are working on potential solutions for the program.
- v. We are planning to submit a grant for the Senior Companion Program. We are currently supporting some of this service through our RSVP program. The grant would pay a stipend to volunteers that does not count towards their other public benefits. We are planning a budget for about \$250,000-\$300,000 with a 10% match

Motion to approve submission of Americorps Senior Companion Program Grant; M/S: Dave Frank/Michelle Nauer as accepted. None opposed. Motion passed unanimously.

- vi. Can we put a press release out that explains and shows these numbers to residents of our region.
- vii. Get people to reach out to the JBC (Joint Budget Committee) in the capital.
- viii. DRCOG (Denver Regional Council of Governments) that has created a flyer that can be customized.
- ix. The Colorado Sun also has a good article that we will send.

7. Reports:

a. ED/Financial reports

i. Review of Handbook updates:

1. Pg 7 Equal employment and diversity. Changed it to be basic or "any other protected class or and other non-merit based characteristics" rather than the individual items which may not be inclusive.
2. Pg 8: Diversity and Equality: removed flexible schedule to accommodate work life balance to remove potential ambiguity in the statement.
3. Pg 11: Employment of Relatives; you can not refuse hire someone because they are related, add some clarifying language to the statement.
4. PG 16: Benefits: We updated the flexible holidays to allow the company to designate some holidays as flexible—we are piloting this program for this year, and may have changes in next year's holiday schedule.
5. Pg 7: Sick Leave; as discussed in the previous meeting, we changed to total accumulation to 240 hours (previously 480 hours) and matched the language in state policy how the sick leave can be utilized.
6. Pg 18: Inserted a guideline for FAMILI leave implemented by the state.
7. Pg 22: Bereavement: is now a part of sick leave per state policy.

Motion to approve amended Employee Handbook: M/S: Michelle Nauer/Dave Frank as accepted with addition. None opposed. Motion passed unanimously.

ii. Financial Report

1. Audit will be presented at next month's meeting.

2. The auditor (Blair & Associates) has recommended we should not be filing a Tax Form 990 due to the organization status of being formed by governments. We would need to get a letter from the IRS. Would the committee prefer for Blair to explain this more next month or go ahead and get started on the process?
 - a. Michelle Nauer mentioned that Blair does numerous audits throughout the region and am confident that we can trust their recommendation to get the process started. John Clark and Dave Frank echoed this recommendation.
 - iii. Insurance Review: we are working with an agent to make sure that we are covered well and an update on policies is in the packet. Additional policies has increased premiums approximately 100% over previous years. We have requested the agent look for places where we can have policies to provide broader policies for efficiencies and savings when possible.
 - iv. Hinsdale County Broadband Legal Challenge: We are still communicating back and forth between attorneys as to whether we owe the business for potential future losses.
 - v. Regional Navigator Program: We received the contract for a 2nd year. Colleen Hannon is not able to continue past May. We do have a second navigator Shay Coburn but at her rate we may not be able to take the funding as far as we would like.
 - vi. Project7 tour will be in March; we will send an invitation.
- b. **Small Business Resource Center** –Nancy Murphy
 - i. Gunnison office has moved across the hall from Suite 1C to 1E. There is more space with street access and signage.
 - ii. James Lammers of the Cultivator has resigned due to a move to Denver. This has prompted us to rethink what the Cultivator is and what we want it to be. We are thinking that we may be more focused on Community based rather than regional to have some more Hispanic Outreach. There is a group of folks who are interest in starting a Western Slope Hispanic Chamber and so that may be something that can be based out of the Cultivator.
 - iii. The SBDC has provided a new program about Exit Planning and in the included report you'll see that there is some statistics regarding business exits; for example, 70% of business owners that are age 50 plan to retire within the next 10 years. The businesses will need help with valuation and starting the process to exit.
 - iv. Community Business Preservation Program: Callie has been working with a group of businesses in Gunnison to apply for \$250,000.
 - v. Loan Fund: update on sheet included in the packet. We are currently managing 111 loans.
 - vi. We are setting up a Town of Olathe Business Fund as they have received a REDI (Rural Development Initiative) Grant for a business façade improvement; the loans could assist with match or expansion of the project and will funded from our SBA (Small Business Administration) loan funds.
- c. **Community Living Services** –Eva Veitch
 - i. RAC (Regional Advisory Council for the AAA) will meet at the Region 10 Montrose office on March 7th and would like to see a R10 Board Member there and participation of government members. There are representatives from each of the counties representing the senior population, but support from government officials would be appreciated.
 - ii. All 3 of our long-term SHIP Counselors decided to retire after the Open Enrollment period. Currently, have one counselor who is newer. We are actively recruiting and if you know of anyone who would be interested all the training is provided for the volunteer position.
- d. **Broadband** – Corey Bryndal
 - i. Expansion grant to reach Denver, SLC and down into Durango is moving along:
 1. Orders for equipment have been placed.
 2. Now in the process of contracts to access existing fiber.
 3. Technical Labor is working on staging/configuration of equipment.
 4. Vall Technologies was contracted to assist in review and support of the current network equipment.
 5. STX Fiber will help with more complex routing for the network expansion.

- 6. Considering a RFP (request for proposals) for operational support of the network.
 - 7. Lots of contracting, legal review and agreements are in process.
 - ii. Lake City IRU is close to being turned over to for substantial completion.
 - iii. Assisted Mt. Crested Butte in a RFP for a line from Crested Butte to Mt. Crested Butte and a Carrier Neutral Location in the community.
 - iv. A larger ISP in Montrose has approached us to get a 100 gig circuit and we are close to signing agreements to support that.
 - v. Durango Herald has an article that Corey worked on for his contract with DOLA to provide assistance on development of additional broadband fiber for the community.
 - vi. From a question related to CDOT (Co Dept of Transportation) Right of Way (ROW) fees:
 - 1. CDOT has proposed a recurring fee on the CDOT ROW for broadband fiber. Other utilities do not pay these fees. The fees could increase costs of projects which could result in homes and business not receiving the complete amount of funds for implementation if a portion of construction costs go to CDOT for the fees.
 - 2. Contact Matt Salka (La Plata County) or Eric Burman (CCI – Colorado Counties Incorporated)
 - vii. ACP (Affordable Connectivity Plan) funds are being cut. Legislature approved \$9 million but the need was about \$23 million and so it was highly underfunded program. It provided \$30 per month to low-income consumers in hopes that they would be able to afford internet at home rather than use their cell phones.
- e. **Gunnison Valley Transportation Planning Region Committee – Vince Rogalski**
- i. MMOF (Multimodal Mitigation Opportunity Fund), we have multiple years of funding to approve for our communities for various projects.
 - 1. \$500,000 per year for 2024 and 2025. The formula for distribution will be approved by the commission at the March STAC (State Transportation Committee) meeting.
 - 2. About \$70,000 of available funding is already allocated to All Points Transit as they were requested to adjust their ask in the last round of funding
 - ii. Federal government approved billions of dollars for passenger rail, specifically on the Front Range. There is some discussion about Mountain Rail (From Denver to Craig) and they are looking at the Moffat Tunnel for a route. In the rest of the State, there are rail tracks available; some of the tracks have been turned into bike paths. There are tracks available from Junction to Montrose.
 - iii. Long Rang Planning for the 2050 Plan is beginning and is due to be completed by next summer.
 - 1. Formula funding is approved and so then the GVTPR will host community meetings to get input on regional projects. Previously identified projects are:
 - a. HWY 92 through Rogers Mesa in Hotchkiss needs to be completed. It is complicated with the ROWs that are required.
 - 2. Hwy 550 has another \$20 million potential project.
 - 3. It is not too soon for you all to look at the projects that may be eligible for the 2050 Long Range Plan and begin discussions with CDOT and elected officials.
 - iv. HB 23-1101: TPR Boundaries and the operational structure of the TPRs (Transportation Planning Regions) has been passed in concept by the STAC. CDOT has opened the rules for public review.

Motion to approve Reports; M/S: Michelle Nauer/Dave Frank. None opposed. Motion passed unanimously.

8. Next Meetings:

- a. **GVTPR:** Thursday, February 8, 2024 1-3pm
- b. **BLF Committee Meeting:** February 22, 2024, 10-11am
- c. **Board of Directors Meeting:** February 22, 2024 Noon-3pm
- d. **Regional Advisory Council AAA:** March 7, 2024

9. Meeting adjourned at 1:56 p.m.

Balance Sheet by Category

Region 10
 Period Ending: 12/31/2023
 Format: 1 Region 10 Balance Sheet

Run Date: 2/16/24
 Run Time: 1:27:09 pm
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Assets:

Region 10 Cash	223,470.06
BLF Cash	904,355.66
SBA Cash	541,706.53
Prepaid Expenses	10,612.13
Loans Receivable	3,183,002.77
Allowance for Doubtful Accounts	(176,086.40)
AAA Receivables	582,075.39
Grants Receivable	251,007.37
Other Receivables	90,270.87
Building and Land	1,781,538.00
Broadband Assets	14,108,492.16
Furniture and Fixtures	14,461.15
Accumulated Depreciation	(4,198,591.09)
Enterprise Center Remodel	1,142,298.00

Assets:	\$18,458,612.60
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Liabilities:

Accounts Payable	357,924.61
Accrued Leave	54,919.81
Payroll Benefits Payable	121.15
Deferred Revenue	5,447.14
Building Security	1,750.00
Other Liabilities	10,668.22
Broadband Deferred Revenue	143,870.96
Alpine LOC	443,448.02
SBA Loan	1,276,374.31
Cost Allocation Control	5,922.81

Liabilities:	\$2,300,447.03
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Equity:

Enterprize Zone	(14,508.71)
Community Development	(66,141.30)
Transportation and Transit	50,083.45
Olathe RISE	1,170,344.43
Area Agency on Aging Projects	359,306.48
BLF Projects	1,533,026.14
Small Business Resource Center	(147,086.24)
Regional Broadband	174,559.58
Unrestricted Net Assets	(174,557.62)
Temporarily Restricted Net Assets	(11.82)
RLF Retained Earnings	13,273,151.18

Equity:	\$16,158,165.57
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Total Liabilities and Equity	\$18,458,612.60
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Balance:	\$0.00
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Agencywide R&E by Category

Region 10
 Period Ending: 12/31/2023
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 2/16/2024
 Run Time: 1:28:10 pm
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
Revenues					
Grants and Contracts	1,860,073.00	116,798.57	1,764,554.07	95,518.93	94.86 %
40000 EZ Admin Grant	22,473.00	3,745.50	22,473.00	0.00	100.00 %
40100 EDA Grant	70,000.00	5,833.33	34,999.98	35,000.02	50.00 %
40120 USDA CFTA	420,000.00	19,850.94	134,436.97	285,563.03	32.01 %
40400 CDOT Annual Grant	30,000.00	3,759.24	18,472.33	11,527.67	61.57 %
40800 DOLA - Community Development Grant	60,000.00	0.00	0.00	60,000.00	0.00 %
40820 Infrastructure Navigator Funds	0.00	9,000.00	55,296.04	(55,296.04)	0.00 %
40850 Regional Broadband Capital	0.00	0.00	744,964.78	(744,964.78)	0.00 %
40865 BB Grant - OPERATIONS	240,000.00	6,051.84	61,673.98	178,326.02	25.70 %
43227 SBDC Grant Income	0.00	19,798.42	82,186.79	(82,186.79)	0.00 %
48100 Other CLS Grants	210,000.00	11,087.35	55,734.18	154,265.82	26.54 %
48200 SHIP Grant	22,000.00	0.00	0.00	22,000.00	0.00 %
48400 RSVP Grant	300,000.00	23,185.05	133,939.31	166,060.69	44.65 %
48500 SMP State Grant	0.00	1,125.00	6,750.00	(6,750.00)	0.00 %
49500 CDBG Administration	25,600.00	0.00	40,000.00	(14,400.00)	156.25 %
49600 SBA Technical Assistance Grant	300,000.00	13,361.90	123,626.71	176,373.29	41.21 %
49700 CDBG Grant Funds	160,000.00	0.00	250,000.00	(90,000.00)	156.25 %
AAA Federal and State Program	2,550,480.00	104,025.11	1,051,261.77	1,499,218.23	41.22 %
40200 AAA Admin Fed	78,600.00	10,895.81	65,374.86	13,225.14	83.17 %
40210 AAA Admin State	91,340.00	7,611.75	45,670.50	45,669.50	50.00 %
40900 AAA Program Income	500.00	0.00	7,000.02	(6,500.02)	1,400.00 %
41200 AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
41400 AAA NSIP Fed	36,000.00	0.00	4,914.55	31,085.45	13.65 %
42500 AAA Fed Funding	767,600.00	35,952.53	460,176.52	307,423.48	59.95 %
43000 AAA Program State	822,060.00	22,281.92	433,276.01	388,783.99	52.71 %
43600 ADRC Revenue	0.00	3,783.10	11,349.31	(11,349.31)	0.00 %
49000 AAA ARPA Fed	749,180.00	23,500.00	23,500.00	725,680.00	3.14 %
RLF Interest & Fees	133,440.00	14,016.69	74,738.91	58,701.09	56.01 %
49100 Loan Interest	120,000.00	1,191.01	5,741.52	114,258.48	4.78 %
49110 Loan Interest-CDBG #6	0.00	291.34	1,825.82	(1,825.82)	0.00 %
49115 Loan Interest Rural BLF Statewide	0.00	280.30	1,490.58	(1,490.58)	0.00 %
49130 Loan Interest-SBA II #5303545000	0.00	303.91	1,493.85	(1,493.85)	0.00 %
49140 Loan Interest-SBA III # 9325495008	0.00	1,256.29	7,174.39	(7,174.39)	0.00 %
49150 Loan Interest-SBA IV # 2489697006	0.00	1,261.25	7,462.64	(7,462.64)	0.00 %
49155 SBA Loan V Interest Income	0.00	880.90	5,461.19	(5,461.19)	0.00 %
49156 SBA VI Interest Income	0.00	1,966.32	11,038.72	(11,038.72)	0.00 %
49160 Loan Interest-CDBG #8	0.00	4,597.02	19,921.87	(19,921.87)	0.00 %
49200 Loan Fees	7,200.00	558.00	7,505.30	(305.30)	104.24 %
49210 Loan Administrative Fees	6,000.00	0.00	0.00	6,000.00	0.00 %
49300 Late Fees/Penalties	240.00	1,430.35	5,623.03	(5,383.03)	2,342.93 %
Other Fees & Services	213,500.00	4,170.75	16,187.13	197,312.87	7.58 %
43100 Small Business Resource Center Funding	16,500.00	0.00	0.00	16,500.00	0.00 %
43150 SBRC - Tuition Fee Income	6,000.00	1,500.00	1,560.00	4,440.00	26.00 %
43200 SBDC Program Income	170,000.00	1,250.00	1,250.00	168,750.00	0.74 %
45800 EZ Contribution Fees	21,000.00	1,420.75	13,377.13	7,622.87	63.70 %
Membership	173,000.00	8,906.00	79,806.51	93,193.49	46.13 %
42000 Member Dues	115,540.00	5,346.00	52,066.51	63,473.49	45.06 %
42700 Transportation Assessments	25,860.00	1,827.00	12,597.00	13,263.00	48.71 %
43400 AAA Assessments	31,600.00	1,733.00	15,143.00	16,457.00	47.92 %

Agencywide R&E by Category

Region 10
 Period Ending: 12/31/2023
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 2/16/2024
 Run Time: 1:28:10 pm
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
Building	0.00	1,000.00	6,000.00	(6,000.00)	0.00 %
44000 Building Rent	0.00	1,000.00	6,000.00	(6,000.00)	0.00 %
Pass Through	42,000.00	0.00	0.00	42,000.00	0.00 %
45700 Security Deposit Income	42,000.00	0.00	0.00	42,000.00	0.00 %
Broadband Revenues	384,000.00	18,405.10	280,804.63	103,195.37	73.13 %
40855 BB Partners Capital	0.00	0.00	166,377.36	(166,377.36)	0.00 %
40860 Broadband Service Income	384,000.00	18,405.10	110,430.62	273,569.38	28.76 %
40870 Broadband Project Income	0.00	0.00	3,996.65	(3,996.65)	0.00 %
Other Revenue	105,200.00	8,551.17	127,782.09	(22,582.09)	121.47 %
40840 In-Kind Donation	42,000.00	3,499.00	20,994.00	21,006.00	49.99 %
44500 Tenant Property Taxes	0.00	(4.00)	0.00	0.00	0.00 %
45000 Bank Interest Earned	120.00	960.37	5,423.86	(5,303.86)	4,519.88 %
46000 Local Donations	0.00	0.00	60,000.00	(60,000.00)	0.00 %
46100 Match Funds	0.00	0.00	20,000.00	(20,000.00)	0.00 %
47000 Other AAA Revenue	41,480.00	0.00	0.00	41,480.00	0.00 %
48000 AAA Local Donations	0.00	0.00	960.00	(960.00)	0.00 %
48050 Other Income	21,600.00	673.39	1,898.39	19,701.61	8.79 %
49157 SBA VII Interest Income	0.00	1,478.14	5,817.93	(5,817.93)	0.00 %
49165 Loan Interest CO Start Up	0.00	1,944.27	12,687.91	(12,687.91)	0.00 %
Revenues	5,461,693.00	275,873.39	3,401,135.11	2,060,557.89	0.00 %
Expenses					
Salaries & Fringe	1,940,884.00	142,868.24	763,824.79	1,177,059.21	39.35 %
50000 SALARIES	1,492,983.00	101,516.33	509,205.76	983,777.24	34.11 %
50500 FRINGE BENEFITS	447,901.00	41,351.91	254,619.03	193,281.97	56.85 %
Travel	68,980.00	5,067.36	41,484.48	27,495.52	60.14 %
52000 Meetings & Travel Expenses	68,800.00	5,067.36	41,099.48	27,700.52	59.74 %
52400 Taxes, Licenses & Fees	180.00	0.00	385.00	(205.00)	213.89 %
Supplies	48,600.00	3,539.81	23,022.28	25,577.72	47.37 %
53700 Printing & Supplies	48,600.00	3,539.81	23,022.28	25,577.72	47.37 %
Equipment	51,000.00	3,799.70	15,789.15	35,210.85	30.96 %
59400 Equipment Rental, Repairs & Maintenan	2,400.00	3,799.70	4,179.50	(1,779.50)	174.15 %
59600 Equipment & Furniture	48,600.00	0.00	11,609.65	36,990.35	23.89 %
Contractual	139,200.00	31,256.82	209,347.26	(70,147.26)	150.39 %
54900 Consulting Fees	3,000.00	42.00	22,541.25	(19,541.25)	751.38 %
55000 Contractual Services	136,200.00	31,214.82	186,806.01	(50,606.01)	137.16 %
RFL Interest and Exp	64,800.00	4,384.87	26,435.02	38,364.98	40.79 %
92000 SBA Loan Interest	10,800.00	411.09	2,599.87	8,200.13	24.07 %
92100 Loan Expenses	12,000.00	1,073.78	8,935.15	3,064.85	74.46 %
92200 Bad Debt/Write Off	42,000.00	2,900.00	14,900.00	27,100.00	35.48 %
Broadband Expenses	300,000.00	9,919.54	57,210.12	242,789.88	19.07 %
52100 Broadband Service	120,000.00	2,138.56	10,524.24	109,475.76	8.77 %
53920 Internet - COGS	120,000.00	6,230.98	37,385.88	82,614.12	31.15 %
53950 Broadband Network Management	60,000.00	1,550.00	9,300.00	50,700.00	15.50 %
General Expense	259,260.00	23,865.25	122,409.87	136,850.13	47.22 %
52700 Telephone/Fax	12,120.00	586.93	17,437.02	(5,317.02)	143.87 %
53000 Rent	37,800.00	9,783.80	40,050.00	(2,250.00)	105.95 %
53300 Background and Security Verification	0.00	28.00	211.00	(211.00)	0.00 %
53600 Postage & Shipping	4,200.00	927.95	2,046.35	2,153.65	48.72 %

Agencywide R&E by Category

Region 10
 Period Ending: 12/31/2023
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 2/16/2024
 Run Time: 1:28:10 pm
 Page 3 of 3

With Indirect Cost Detail

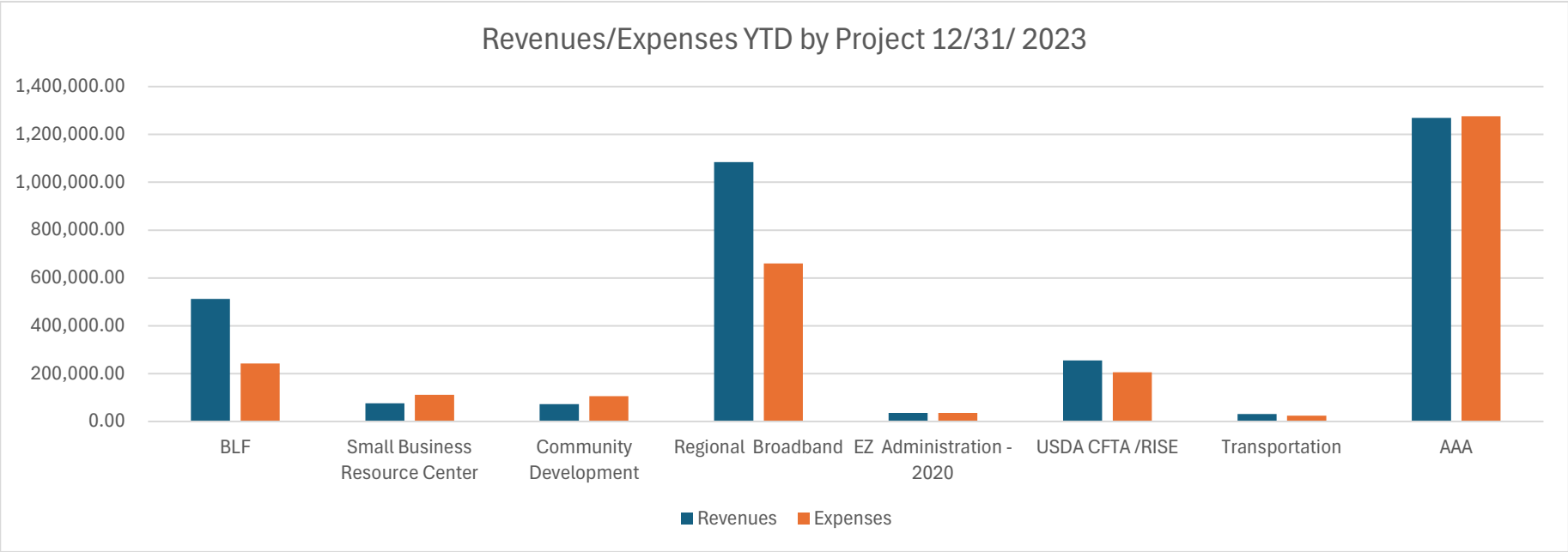
Code & Description	Budget	Current	YTD	Un/Over	% Bud
53900 Software - Finance	6,000.00	205.00	932.50	5,067.50	15.54 %
53910 Software - Miscellaneous	39,000.00	341.43	12,823.12	26,176.88	32.88 %
53930 Web Hosting & Design	3,600.00	578.99	578.99	3,021.01	16.08 %
53940 Computer Repair & Maintenance	36,000.00	0.00	0.00	36,000.00	0.00 %
54000 Dues & Subscriptions	18,000.00	863.65	2,084.23	15,915.77	11.58 %
55100 Legal Fees	12,000.00	2,867.00	9,311.35	2,688.65	77.59 %
55200 Audit & Accounting	36,000.00	298.25	1,474.50	34,525.50	4.10 %
55300 Recruitment & Retention	2,700.00	1,902.90	6,691.35	(3,991.35)	247.83 %
55350 Donations & Sponsorships	10,800.00	100.00	550.00	10,250.00	5.09 %
55600 Promotions	31,200.00	4,173.27	20,213.28	10,986.72	64.79 %
56200 Bank Service Charges/Fees	240.00	80.06	467.66	(227.66)	194.86 %
56300 Other Insurance	9,600.00	1,128.02	7,538.52	2,061.48	78.53 %
Building Expenditures	93,000.00	9,636.02	47,090.86	45,909.14	50.64 %
60100 Building Insurance	14,400.00	534.15	3,269.99	11,130.01	22.71 %
60200 Building Maintenance & Repair	27,000.00	5,966.80	23,636.02	3,363.98	87.54 %
60500 Building Loan Interest	18,000.00	1,396.86	8,553.64	9,446.36	47.52 %
60600 Building Utilities	21,600.00	1,738.21	11,631.21	9,968.79	53.85 %
61000 Building Rent & Misc Expenses	12,000.00	0.00	0.00	12,000.00	0.00 %
Depreciation	884,000.00	83,661.00	501,966.00	382,034.00	56.78 %
58000 Depreciation Expense	44,000.00	11,161.00	66,966.00	(22,966.00)	152.20 %
58100 BB Infrastructure Depr	840,000.00	72,500.00	435,000.00	405,000.00	51.79 %
Contracted Direct Service	2,070,680.00	68,587.31	875,562.17	1,195,117.83	42.28 %
53800 DOLA - Community Development Pass Th	36,000.00	0.00	0.00	36,000.00	0.00 %
71400 AAA NSIP Fed	36,000.00	0.00	246.31	35,753.69	0.68 %
71500 AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
72500 AAA Fed Funding	925,730.00	1,888.80	395,109.64	530,620.36	42.68 %
73000 AAA State Funding	1,015,750.00	23,606.83	380,461.45	635,288.55	37.46 %
73500 AAA Capital Exp State	0.00	0.00	355.79	(355.79)	0.00 %
78100 Other CLS Grants Expense	52,000.00	12,030.85	67,976.28	(15,976.28)	130.72 %
79000 AAA ARPA Fed	0.00	31,060.83	31,412.70	(31,412.70)	0.00 %
Other Expenses	297,430.00	7,340.76	44,173.71	253,256.29	14.85 %
53650 Educational Supplies	6,000.00	410.57	2,002.80	3,997.20	33.38 %
	0.00	0.00	0.00	0.00	0.00 %
55360 Volunteer Costs Travel and Meals	0.00	5,943.85	41,134.57	(41,134.57)	0.00 %
55363 Recognition - Individual	0.00	986.34	1,036.34	(1,036.34)	0.00 %
58500 Stipend	291,430.00	0.00	0.00	291,430.00	0.00 %
Expenses	6,217,834.00	393,926.68	2,728,315.71	3,489,518.29	0.00 %
Agency Balance	(756,141.00)	(118,053.29)	672,819.40		

Project Financial Report

Region 10
 Period Ending: 12/31/2023
 Run 02/10/2024
 Run 4:15:09 PM

Code	Description	Revenues	Expenses	Net	Cash Impact		Net
					Add	Subtract	
	BLF	511,843.10	242,174.60	269,668.50	14,400.00	250,000.00	34,068.50
31900	Small Business Resource Center	76,096.95	111,971.49	(35,874.54)			(35,874.54)
32200	Community Development	72,796.00	105,687.69	(32,891.69)			(32,891.69)
32210	Regional Broadband	1,084,446.74	660,494.78	423,951.96	435,000.00	911,342.14	(52,390.18) Depr/Cap Exp
32220	EZ Administration - 2020	35,850.13	35,876.35	(26.22)			(26.22)
34300	USDA CFTA /RISE	254,969.54	205,634.01	49,335.53			49,335.53
35850	Transportation	31,069.33	24,854.82	6,214.51			6,214.51
	AAA	1,269,327.59	1,275,872.11	(6,544.52)	-	-	(6,544.52)
	Admin				66,966.00		66,966.00 Depr
	Totals:	3,336,399.38	2,662,565.85	673,833.53	516,366.00	1,161,342.14	28,857.39

Revenues/Expenses YTD by Project 12/31/ 2023





Executive Director Update January 2024

Action Items:

- **Review/Approve Audit FY 2024 presented by Blair and Associates**

Discussion Items:

- Membership Investment Review

Informational Items:

- **Auditors** Blair and Associates returned on-site visit for fiscal and single audit services January 8 and are moving forward with completion of audit. Discussion on continued submission of 990s.
- **Insurance:** Continuing to work with new agent to review existing coverage and review to ensure coverage is compliant with contractual requirements.
 - Requesting new quotes on building/general liability as current company will provide building coverage after current policy expires in May 2024, and is not covering expansion of Broadband Carrier Neutral Locations.
- **Legal:** Continue to work with attorney to address legal claims regarding Hinsdale County broadband project—no additional updates.
- **Assessments:** Sent invoices in early February for 2024 members assessment.
- Received contract and payment for **Year 2 of the Regional Navigator grant with OEDIT**. Held team strategic meeting February 15.
- **Project 7 LOS/Tour:** Submitted a letter of support for the Project 7 grant request. **Tour is scheduled prior to the Board Executive Committee March 28 beginning at 10 a.m.**
- Continuing to meet with Executive Directors of Regions 9 and 12 to discuss **expanded broadband network operational model**. Have received report of potential models and legal considerations for various models in the report. Determining next steps for process.
- Submitted initial DOLA grant supplemental email to the Regional Managers, to obtain estimated shortfall for the Western Slope expansion project, as well funding requests from Mesa, Garfield and LaPlata Counties. Mesa County has responded with an IGA for funding; have not yet received responses on the other requests.
- **Just Transition broadband support grant** (working with communities to expand federal grant access) will expire March 31. We will consider requesting a second year of funding.

Staffing:

- Patty Gabriel (former Town Manager for Town of Olathe) joined the team as part-time (24 hours/week) Regional Grants Navigator.
- Positions are currently posted for Broadband Network Manager and Entrepreneur Manager. Both of these positions require an advanced skill matrix, and will be open until filled. Posted at <https://www.region10.net/work-with-us/>

Community Development Board Report

February 22, 2023

Enterprise Zone:

- All 3 EZ Contribution Projects that were presented last month we approved by the EDC on 2-15-2024 contributions made to these projects are eligible for the EZCP Tax Credit
 - Delta Egyptian Theater, Delta Library Innovation Workspace, ONE Delta County
- We have begun the process of redesignation for the Enterprise Zones as it is required by statute to be completed at least once every 10 years. The new EZ boundaries through this process will be effective Jan 1 2026.
 - EZ Areas are evaluated on 3 measures currently:
 - 5-year population growth rate below 25% of the state average (current benchmark < 1.6%)
 - unemployment rate that is 125% or greater than the state average (current benchmark >= 5.8%)
 - per capita income below 75% of the state average (current benchmark < \$27,311.25)
 - By April we should have a mapping resource that stakeholders can use to evaluate their areas.
 - July-Dec we will be outreaching the region with education on the process and what areas are expected to be included in the Enterprise Zones.
 - Data for the redesignation process can be evaluated down to census block groups.

Economic Development Council of Colorado (EDCC): Courtney continued to attend Events Planning Committee.

- Upcoming [2024 Virtual Series I: The Unintended Consequences of Construction Defects](#) – March 20, 2024 10-11:30am

Grants & Grub | Diversity, Equity & Inclusion: Ron Cabrera and Stuart Thomas of Arrow Performance group will be joining us **Thursday, February 29th** at 12 noon. If you would like more information, please reach out to Courtney.

High Alpine Loop Roadmaps: Mountain Studies Institute has begun their Recreational Infrastructure Impact Study. This study is expected to be completed by the end of June 2024

- They requested any information or studies relevant to impacts on recreational infrastructure in our region. If anyone knows of studies that have been completed or are in process that are evaluating the state of trails, parking areas, rest areas, dispersed camping, restrooms, or areas in need of any of the above. Please let Courtney know and we can get that information to MSI, so they do not duplicate efforts that have been or are being done.
- Next High Alpine Loop Meeting: Friday, March 15th, 10-11:30am

SBRC Board Report

February 22, 2024

Of Interest

- The Gunnison office relocated across the hall into the old Workforce Center office at 109 E Georgia, Suite 1E, in January. The new office now has room for Business Resources (BLF and SBDC) and Senior Resources (RSVP and SHIP).
- The Rocky Mountain Micro Finance Institute's (RMMFI) Business Idea Lab (in Spanish) began Tuesday evening. We have 16 participants from Montrose (14), Delta (1), and Gunnison (1) and five (5) local (Montrose and Delta) Spanish-speaking mentors. The program runs for three weeks, Tuesdays and Thursdays from Feb 20- March 7, culminating in a celebration ceremony on Thurs, Mar 7 at 6 p.m. Everyone is welcome to come and celebrate with us!
- The USDA public relations team is planning to highlight the Cultivator as a success story.

What's Happening

The Cultivator

- James has left and his position has not been filled. He and his wife have relocated to Denver to pursue her independent insurance business.
- Adriana Chavira joined the team as Hispanic Outreach coordinator to help engage Olathe businesses and beyond.
- We are rethinking Cultivator priorities and activities.
- December activity:
 - ✓ 3 kitchen clients
 - ✓ 3 active coworking clients (2-private offices; 1- dedicated desk)
 - ✓ 1 makerspace client
 - ✓ 11 consulting clients (January)
 - ✓ Client success story attached— Katherine Hill, Two Basset

SBDC

- SBDC Acceleration Growth program for business Exit Planning is now available state-wide.
 - Context for the importance of business transitions and exit planning:
 - ✓ Entrepreneurs that purchase an existing business have a 90-95% chance of still being in business after five (5) years. (vs. Startup stats: 90% will survive first year– of those, 70% will fail in the next five years.)
 - ✓ 70% of business owners aged 50 or older plan to exit their business within the next 10 years.
 - ✓ Only 20-30% of business transitions are successful.
 - ✓ 98% of businesses don't know the value of their business.
 - ✓ 70% of Colorado business owners have no plan in place for unpredictable and unforeseen risks that could significantly damage or kill their company.
 - ✓ Transitioning a business takes 6-12 months, preparing a business for a successful and valuable transition takes much longer.
- Callie worked with Ricardo Esqueda from City of Gunnison to submit a Community Business Preservation Program Grant application on behalf of four Hispanic-owned businesses in Gunnison. They presented the application to both the Gunnison City Council and the Gunnison County Commissioners at their public meetings and were given letters of support by both. Results will be announced in March and the group as a

whole could potentially be awarded up to \$200,000 for one-time expenses that would improve infrastructure, technology, etc.

- 2024 programming planning: attendance so far in the first quarter has been very impressive, especially for some of our new classes such as *10 Things to Know Before You Start a Business* (46 registered)
 - ✓ Grow with Google (offered by a Google expert speaker) has also had very strong interest and attendance and offers 3 classes per month.
 - ✓ Michelle has started the FDIC Smart Money series, which has been well received so far.
 - ✓ In the initial stages of planning another session of the Mobile Food Unit series for 2024,
- Callie presented information about R10 and the SBDC to a business class at Western University in early February.
- Callie is participating in the SBDC Lead Center Programming committee to streamline programming and initiate shared resources.
- 2024 SBDC programming planning:
 - Added Grow with Google classes: 3 classes per month
 - In progress developing schedule for Money Smart FDIC monthly classes

What's Coming Up

SET YOURSELF UP FOR SUCCESS: MARCH 2024

Region 10 | SBDC Workshops for Small Business + Entrepreneurs



FOODIE FRIDAY
Cottage Foods

March 1: 9-10am
FOODIE FRIDAY
Cottage Foods



STARTUP

March 5: 12-2pm
SMART START
How to Start a Business
\$30



LEGAL

March 7: 11am-12pm
LEGAL CONSIDERATIONS
Partners, Co-owners,
Family & Friends



MANAGEMENT

March 15: 12-1pm
LET'S TALK
Sales Taxes



MANAGEMENT

March 15: 12-1:30pm
PEOPLE OPS
Conflict Management
Tools



STARTUP

March 26: 9am-4pm
BUSINESS PLAN IN A DAY
in person in Montrose, \$75



ACCOUNTING

March 28: 12-1:30pm
MONEY SMART
Record Keeping for Small
Businesses



FINANCE FRIDAY

March 29: 2:30-3:30pm
FINANCE FRIDAY
Business Entity Selection

+ WORKSHOPS ON-DEMAND!

Self-paced programming available to you on your schedule!

CASH FLOW ESSENTIALS
Learn how to leverage cash flow as a financial planning tool.

PROFITABILITY ESSENTIALS
Increase the profitability of your business to put more money in your pocket.



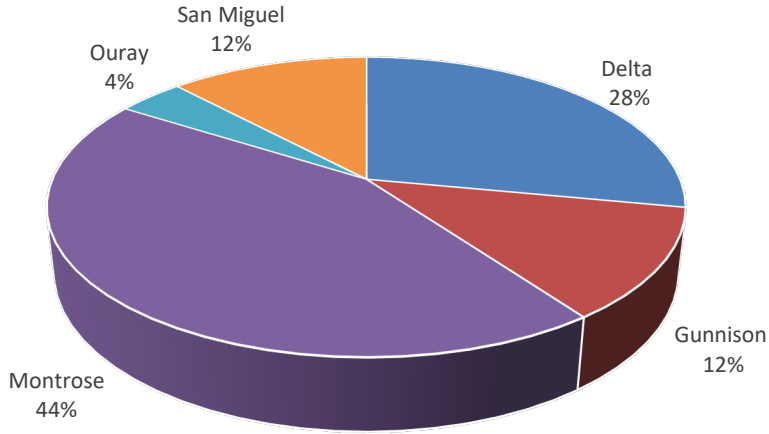
SIGN UP FOR THESE & OTHER WORKSHOPS HERE:
970.765.3139 | www.region10.net/businesses-resources



The Numbers

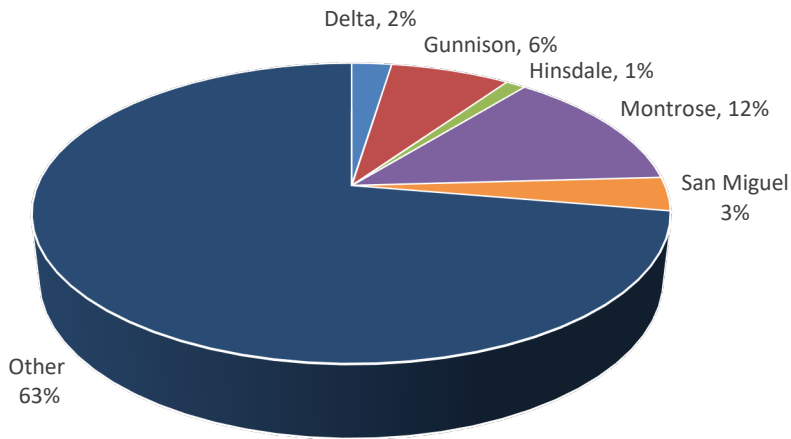
January Consulting Clients			
Clients	Sessions	Hours	Rating
25	33	28	10/10

Consulting Clients by County



January Training Clients			
Clients	Sessions	Hours	Rating
95	7	15	NA

Training Clients by County



NEWS BRIEFS

Tapping Region 10's Business Cultivator Kitchen for a Major Career Switch

Katherine Hill transitions from the energy industry to bread and marinara

Paid Advertising

After graduating with a marketing degree from Texas Christian University, Katherine Hill embarked on a 40-year career in Oregon and Nevada that focused first on commercial real estate and then the energy business. She retired in 2020 as a real estate manager for Avangrid Renewables in Portland, Oregon. Two years later, a business idea popped up, resulting in the launch Two Basset Enterprises, a nod to her dogs, Max and Maddie.

"Over the years, I have always wanted to try an entrepreneurial venture as many of my family members are entrepreneurs, but I wasn't sure what lane to pursue. When I started making bread and marinara last December as gifts and the comments and encouragement were so

positive, I thought this is the lane," Hill shares. "Additionally, there was not a huge amount of capital involved to launch the enterprise."

She formed the Montrose-based LLC in late September 2023, completed classes suggested by Region 10's Business Cultivator in Olathe from September through November, and began manufacturing Italian Round Cheese Bread and San Marzano Tomato Marinara Sauce in the commercial kitchen.



(Right) James Lammers and Katherine Hill at the Business Cultivator commercial kitchen in Olathe. (Left) Katherine Hill and Karen Byler at Straw Hat Farm Market & Kitchen Store in Montrose.

"I have been working with James Lammers at the Cultivator kitchen ... he basically laid out the pathway for me to pursue this endeavor," she says. "James also provided tools and resources to expand the business to a broader platform if needed and opened my eyes to resources I didn't even know were out there."

Two Basset bread and sauce is now sold at Straw Hat Farm Market & Kitchen Store in Montrose. "Katherine came into the store months ago

inquiring about renting our kitchen to make her products. We do not rent out our kitchen, and I told her about the new incubator kitchen opening in Olathe," recalls Karen Byler, who owns the shop with her husband, Chet. "Later, she brought in samples for us to try, and I was impressed she had followed through with the huge process of producing items to sell wholesale. Her products are tasty and customer response is good."

Hill is committed to slowly starting



distribution, being sure about market acceptance and staying selective with target marketing. "My marketing efforts are focused on specialty markets like high-end stores that feature Colorado-made products from the region and other products that would pair with my bread and marinara," she explains.

For more information, contact Hill at twobassetenterprises@outlook.com and visit region10.net for business resources.



Business Loan Fund Activities February 2024

Action Items

None at this time

Activities/Inquiries

Loan Inquiries:

- Ridgway restaurant owner was referred to the Loan Fund by Citizens Bank in Ridgway. Owner may be looking for a small loan to get them through the off season. They would plan to pay it off as soon as they can.
- Gunnison restaurant – Potential buyer is looking to purchase the business from the current owner. They are working on contracts and negotiating a price and terms for the owner carry portion.
- Ouray bookstore is moving locations and engaging with a potential new owner. We are exploring loan options for this.
- Montrose outfitter provides guided hunting tours around Montrose. Owner is working on getting a list of assets for us (most of which are livestock). He is also a co-signer on a Region 10 loan for his wife's business.

Notables:

- A CDBG contract amendment, an additional \$633,360 (\$546,000 to lend and \$87,360 for administration and technical assistance support) has been approved. We expect to close the Rathbone hotel loan on 2/23/2024.
- The BLF team of Sarah Steffens, Susan Bony and contractor Matt Evans are continuing to meet with businesses and take requests and are managing the day-to-day aspects of the program. There are several potential loans currently under consideration. Matt Evans also continues to work with the City of Montrose MOU services. Nancy has been working with the team on strategies for longer-term project management, including reviewing and modifying our current policies and procedures (and creating a new SOP where there are none). We are also developing methods to track our pipeline.

Applications out to clients/prospects:

- Montrose dog grooming shop and luxury beauty salon and barber. Owner is applying for a smaller loan of \$10-\$15,000.
- Bike shop in Paonia – Current Owners are requesting a loan amount of \$23,900 for additional working capital and for inventory.
- Owner of Montrose excavation company is requesting another loan (he already has two (2) with us) for a new, larger dump truck and trailer. We are attempting to work with Brad Oberto with Bank of Colorado on this larger loan request. \$91,000-\$227,000 depending on bank approval and clarification of loan committee questions proposed 2/13/24.
- Restaurant owner in Ouray is requesting a loan in the amount of \$30,515 secured by business equipment, assets, and inventory. She is requesting funds to purchase some equipment (mainly an espresso machine) for the restaurant and some funds to support working capital through the off season.

Loan Production

- On 12/11/2023 we closed a loan for Black Canyon Gymnastics in the amount of \$40,000 (SBA 3) to

- purchase new equipment for the gym and a small amount used toward working capital.
- On 1/25/2024 we closed a loan for Colorado Laser Creations in the amount of \$50,000 (SBA 3) to help fund this start up. The owners is now providing 3D printing and laser engraving services in Montrose.
- On 2/1/2024 we closed a loan for Back to Balance, LLC in the amount of \$40,000 for the current owner to purchase a new hyperbaric chamber.
- On 2/23/2024 we will close the Rathbone loan in the amount of \$410,000. This is a CDBG loan, and the funds will be used to purchase furniture, fixtures, and equipment (FF&E) for the hotel.

Funds available to lend as of 1/31/24:

CSLF	\$55,000
CDBG	\$58,000
SBA 3	\$40,631
SBA IV	\$19,562
SBA V	\$50,506
SBA VI	\$50,918
SBA VII	<u>\$55,701</u>
Total	\$330,318

Loan Repayments

Two loans were fully repaid in November and one in December. No loans were paid off in January. We are currently supporting 116 active loans throughout our service areas.



CLS Board Report Feb 2024

Action Item: None

Noteworthy:

- The **Americorps Senior Companion** grant has been submitted, we hope to hear by early April if we received the grant.
- The 2024 **RSVP continuation grant** has been accepted, this is a 3-year grant that requires an annual continuation.
- RSVP: Kerry Franks has joined the CLS team and is training to take over Joe Walkers responsibilities my mid to late March so he and I can begin his transistion to the AAA Director role. These are exciting and stressfull times for our department but the right team is in place to manage it!
- RSVP: Based on what Is documented in the RSVP tracking software (Volgistics) accounting for the different volunteer hour values for each of the last few years, and of course only including service from volunteers that are members of RSVP: **Region 10 RSVP has provided regional partnering organizations over 49,000 hours of volunteer assistance.** The Region 10 RSVP has saved regional partners over \$1,450,000 in its first 3 years!
- The **Older Americans Act revised regulations** are published, there are some positive changes and a few we don't like but overall more appropriate for todays older adults.
- Still waiting for **the state AAA budget** to be released but the association is hopeful that the JBC will provide what we have asked for. Thank you so much for sending letters to the JBC and our Western Slope representatives asking them to support the funding increase and the \$2 million emergency funding.
- **SHIP** -Currently calls for assistance are being sent to the Denver office. We are strategically thinking about how to move forward to fill the tremendous gap left by our amazing volunteers.
- Our funding for **Community Paramedicine** has been expended.
- **Ombusdman**-Same thing different day, staffing shortages and quality of care issues abound.
- The **Village on San Juan** is coming along well, the community center and several homes are dried in. Projected completion July and opening in August. So far we have 5 people on the interest list. Hilltop will handle case management and has found the funding to support this.

Informational/Ongoing

- **Next RAC meeting March 7th 10:00-1:00 lunch provided**
- **I would like to encourage board members to consider joining us for these meetings.** The issues facing older adults in Region 10 are impactful. Region 10 population over age 60 is over 31%



Corey Bryndal, Regional Broadband Project Director
Broadband Report to the Board February 2024

- **DOLA EIAF Broadband** middle mile expansion plan is making progress. This allows for direct fiber connection east into metro Denver and expansion south into Durango and Cortez. CDOT Task Order is signed and complete. Staff is pursuing fiber leases with Tri-State, Zayo Group, Emery Telcom and others. Nine communities along Interstate 70 are constructing fiber laterals and CNL equipment rooms. Ciena Optical equipment has started to arrive with our staging vendor LightRiver. Staff is working through project detail with LightRiver. A contract for additional resources to configure, deploy and monitor the IP, routed portion of the network is being negotiated. The first sites deployed will be Denver, Grand Junction and Glenwood Springs. After those sites, Durango and the other communities will be added. Staff was able to address a portion of the \$900k budget shortfall for equipment and fiber. Garfield, Mesa and La Plata Counties have been approached to close this gap. EDA has approved proposed changes to fiber and equipment procurement and working through revised contracting.
- Region 10 has seen strong interest in our planned Salt Lake City route. This path provides redundancy should there be a problem with Denver connections. i.e. – mud-slide, fire, power or equipment failure. Staff has determined the optimal fiber path from Interstate 70 to our existing network in downtown Grand Junction. Staff is working through contracting with the City of Grand Junction for use of newly built fiber and CNL space. There is an opportunity to partner with the City on monitoring services.
- Region 10 is advancing the idea of moving its Broadband program to a new or existing entity. This would place network management and certain financial responsibilities elsewhere. Region 10 has consulted with an attorney and is looking into consulting services to develop options. A copy of the reports outlining potential options is available for review. Region 10, 9 and 12 have approached DOLA to obtain \$325,000 in funding for consulting services to evaluate options.
- Region 10 has entered into an agreement to purchase an IRU of fiber from Visionary Broadband in Lake City for middle-mile use. The line is substantially complete, with two more difficult sites remaining (a water tank and the GCEA substation). The IRU will allow for connections between Community Anchor institutions and the CNL, as well as extend connectivity to the GCEA substation. Once the IRU is received, lit services an/or fiber leases may be made available to address open-access from requesting parties for middle mile access.
- **Region 10** continues our dialogue with Just Transitions Fund regarding the \$150k grant awarded earlier this year. Region 10 posted a supporting position. Some JTF funds will be used for a 3rd party network topology review and recommendation study regarding existing electronic assets and management practices.

- Dark fiber into **Telluride** has been activated with 200Gbps of aggregate transport capacity. Pricing was delivered to San Miguel County to serve government clients. We have discussed needs with county IT staff. Additional middle-mile transport opportunities exist to support private sector ISP's. S
- **Gunnison County, Crested Butte and Mount Crested Butte** have asked Region 10 to focus on long-term, permanent fix, with possible interim solution between Gunnison and Crested Butte. The plan is to develop middle-mile fiber between towns and developing a CNL in Mt. Crested Butte. Mt. Crested Butte has developed a draft RFP to construct fiber along Gothic Road and construct the CNL at the Transit Center at the base. We anticipate CNL remodel could occur during the spring of 2024 and fiber construction would begin early summer of 2024. Matching funds need to be developed, and the project will use existing DOLA grant award funds. Town Staff has approached Vail Resorts and other controlling entities regarding CNL space and usage and decided to proceed with the project.
- Region 10 contracted for an audit of existing network assets, which includes a topology map, remediation plan for equipment and configuration needs. Staff has received an initial draft of the output and is reviewing it to determine need improvements for the network.
- Staff is working to expand visibility of the network and to identify and address service issues within the existing Region 10 network. A mix of new software, and partner services are being considered. The goal is improved uptime, timely software updates and better response to service impacting and ongoing maintenance needs.
- Region 10 may consider issuing an RFP for network management services to assist with management of the network and contracts with private providers in an effort to support sustainability of the network.
- Region 10 managed CNL's over 5 years old are in need of Uninterruptible Power Supply refresh and capacity increases. Several UPS failures have occurred, and existing units have undersized batteries that are reaching end of service life. Gunnison and Montrose sites have received temporary UPS fixes but a more comprehensive lifecycle plan for power backup is needed. Staff is working on ordering the needed equipment.
- Continuing to work with our neighbors to the south in **Region 9** and is working on projects in the region to develop redundant fiber routes with more capacity and connect to primary Internet sources for the Western Slope in general. Four CNL's in Region 9 are planned to connect to the Region 10 network. La Plata County and Colorado Counties Inc is supporting a bill in the Colorado legislature to remove recurring fees from CDOT owned public right of way. Region 10 will support Region 9 in designing and estimating equipment needs for the new Durango to Pagosa Springs route along Highway 151. Region 10 has signed agreements to receive an IRU of fiber from Durango to Pagosa Springs. This collaboration of two counties, an electric company and the Southern Ute Indian Tribe was lead by Region 10.
- Governments in Alamosa & Walsenburg have reached out to learn more about the Region 10 model. We have helped them get a consulting firm involved, and will continue to support their efforts as needed. Region 10 attended (remotely) a San Luis Valley meeting on broadband. Government stakeholders saw a clear need for improved middle mile infrastructure. Some private ISP's agreed, and others sensed potential competition for end user services. Region 10 only provides middle-mile services.

- Region 10 identified a significant fiber gap between Durango and Pagosa Springs. This route will provide an opportunity for improved reliability for the entire western slope of Colorado – especially Region 10’s six counties. Five partners came together to develop \$2 million in matching funds for the project. The \$4.1 million project includes La Plata County, Archuleta County, La Plata Electric Association, Southern Ute Indian Tribe and Region 10. As a result, Region 10 will receive use of four strands of fiber that will contribute to improved reliability of our overall infrastructure.
- DOLA responsibilities -in the “Technical Assistant” role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified territory. Engagement areas include SCEDD, PPACG, San Luis Valley, Region 9/SWCCOG, AGNC and others. Monthly updates are provided to AGNC. Region 10 attends two regular meetings with Region 9.
- Region 10 staff continues to communicate with the Colorado Broadband Office – part of the Governor’s Office of Information Technology. Latest discussions center around the critical role middle-mile fiber plays to the success of last-mile funding opportunities as many of the CPF awards appear to shadow Region 10’s existing or planned middle-mile infrastructure. CBO envisions a middle-mile effort within their office; however details of the initiative have not been released. CBO staff introduced us to broadband leadership in the State of New Mexico, and opening discussions include an opportunity to cooperatively use fiber NM has access to along Interstate 25 in the railroad right of way. Discussions with New Mexico continue to advance.



TRANSPORTATION NEWSLETTER

DATE: FEBRUARY 2024

Vince Rogalski, Chairman

Gunnison Valley TPR

vrogal@montrose.net

To: Transportation Commission

From: Jason Smith, Region 3 Director

Date: February 2024

Subject: Proposed Resolution #8, Off Highway Vehicle Travel in Hinsdale

Purpose

Adopt a resolution in place of the previously approved TC 2018-07-17 and TC 2021-03-10 that will reflect a time extension of the resolution with generally the same terms as previously agreed upon with CSP, Hinsdale County and the Town of Lake City.

Action

TC 2018-07-17 and TC 2021-03-10 allowed CDOT to enter into an agreement with Lake City and Hinsdale County to allow OHV travel on a segment of SH 149. General terms of the agreement included:

- The route starts at MP 73.11 (Ocean Wave Dr) in Lake City and travels south to MP 69.85 (CR 30) with no deviations.
- Total length of the project was about 3.26 miles.
- The program lasted for the summer seasons (May through Sept) of 2019, 2020, 2021, 2022 and 2023.
- A final report on the program was required of the applicants, Lake City and Hinsdale County.

Hinsdale County and the Town of Lake City are requesting a time extension in this program for another two years of implementation. Other terms in the resolution would remain the same as the past program, except for a shift in the timeframe for the program slightly later in the year. Previously, the program was in effect from Memorial Day through Labor Day. The current proposal is to shift the program to later in the season; from the Friday before Father's Day (June 14, 2024) through September 30 of each year. This shift in dates better aligns with the demand period for OHV use, and lengths the duration of the program by nine days for 2024.

Background

Over the course of the past several years, CDOT Region 3 has been working with the Town of Lake City and Hinsdale County to implement resolutions TC 2018-07-17 and TC 2021-03-10 that allows CDOT to designate a section of state highway as open to OHV travel. Through this time period the group has worked closely on implementation details as well as public questions and concerns. At present, all parties agree that the program has been successfully implemented and has been conducted safely.

Next Steps

Upon approval of this resolution, the Region is committed to continue to work with CSP, Hinsdale County and the Town of Lake City to refine the implementation of the program.

APPROVAL Resolution #8

Instructing the Colorado Department of Transportation Regions on Permitting of Off-Highway Vehicles for Travel on State Highways. **Approved by the Transportation Commission on February 15, 2024**

WHEREAS, State statute, specifically Section 33-14.5-108 (1)(a), C.R.S., stipulates that the State may designate a road or highway open to off-highway vehicles; and

WHEREAS, AG determined TC "Commission" are best empowered to authorize this (need language)

WHEREAS, in 2018, Hinsdale County and Lake City requested a pilot program to operate OHVs on a specific stretch of SH 149 in Lake City in order to complete the "Alpine Loop" a 63-mile loop popular for OHV users; and

WHEREAS, at the request of Hinsdale County, the Commission approved in 2018 TC 18-07-17, allowing OHVs to operate from May through September for both 2019 and 2020, and in 2021 TC 21-03-10, allowing OHVs to operate from May through September for 2021, 2022 and 2023; and

WHEREAS, the Hinsdale County Board of Commissioners and Lake City Board of Trustees have requested the Commission extend the pilot program that existed from 2019 through 2023, through 2025, for off-highway vehicles to travel on a designated 3.26 mile stretch of SH 149 for the purpose of completing the Alpine Loop, with a change in implementation dates to the Friday before Father's Day through September 30; and

WHEREAS, the Commission has reviewed the requests of the governments of Hinsdale County and Lake City, the required pilot program report, and the many public comments both in favor of the pilot and against it; and

WHEREAS, the Commission understands that both Hinsdale County and Lake City allow use of their county and town roads by OHVs under specific conditions outlined in their respective ordinances; and

WHEREAS, the Commission understands that voters in Lake City have been given two opportunities through a public vote to eliminate OHVs in Lake City and those votes have failed; and

WHEREAS, the Commission is concerned about the safety of OHVs traveling on public roads and have been provided a number of studies that articulate safety issues related to OHV travel on public roads, and also understands during the project there has been just one reported noninjury crash involving OHVs in Hinsdale County on Highway 149 since 2019; and

WHEREAS, the Commission has reviewed the conditions for which a permit would be issued by CDOT to Hinsdale County and notes the following conditions intended to preserve safety on the SH 149 corridor:

- Program will run for a period of two years, including 2024 and 2025, beginning on the Friday before Father’s Day through September 30 each year, and include the previous route on SH 149 from the County Road 30 intersection (MP 69.85) south of Lake City to the Ocean Wave Drive intersection (MP 73.11) in Lake City.**
- Signage will indicate the beginning and end of the route, speed limit, and dates when the program is in effect in accordance with a sign plan approved by CDOT. Ownership and maintenance of the signs and posts shall be the responsibility of the permittee and applicant. If at any time CDOT believes the program shall be terminated, the signs shall be removed, and the permit will be revoked. To inform that potential decision, any accidents involving OHVs will be reported to CDOT within 2 weeks of the incident. Upon review by the Region, any accident involving an injury will be reported to the Commission.**
- If any portion of the Alpine Loop trail connection (within the City, County or Forest Service jurisdiction) is restricted to OHV access, this permit and pilot program will be terminated to not allow the OHV use on Hwy 149. This will require immediate removal of all signs and posts installed during this program.**
- Permittee will work with CDOT to lower the speed limit for the portion of SH 149 included in the pilot project to 30 mph for all vehicles during the seasonal period of the program. Permittee will be required to maintain signs and traffic control representing this change during the season OHVs are allowed on SH 149.**
- OHVs traveling along State Highway will be required to follow Colorado traffic laws, Hinsdale County Ordinance No. 1, Series 2018, regulating the use of OHVs on public roads, and Town of Lake City’s 2017 Ordinance, which includes similar safety provisions.**
- Hinsdale County Sheriff Department will hire additional two seasonal law enforcement officers with a focus at enforcing Town/County Ordinances regarding OHV’s.**
- Education efforts to inform OHV riders of rules and safety will include:
 - o Volunteer-manned information stops in locations near either end of the portion of SH 149 included in the Pilot Program. Maps of the Pilot Program route will be made available at locations throughout Lake City.**
 - o Informational brochures on OHV operation and the Pilot Program will be available at locations throughout Lake City. Information on OHV operation and Pilot Program will be available on the Hinsdale County website and social media.****
- In order to evaluate the safety of the Pilot Program, Permittee will provide CDOT a report on the pilot program at the end of each OHV season. This report will be due by Dec 2024 and Dec 2025. CDOT will then pass the report along to the Transportation Commission for review. This report will include specific data from law enforcement, CSP and CPW on numbers of accidents involving OHVs on the highway, warnings issued to OHV drivers, tickets issued to OHV drivers.**
- In order to provide opportunity for citizens and business owners to comment on the pilot program, Hinsdale County will set up a link on the county website where the public can submit**

feedback/suggestions for the Pilot Program. This feedback will be incorporated into the annual end-of-season report to CDOT.

NOW THEREFORE BE IT RESOLVED, the Colorado Transportation Commission approves Region 3 to enter into agreements with the State Patrol and local governments to declare open and allow off-highway vehicles to travel only on the designated stretch of SH 149 pursuant to the terms of the permit. **NOW**

THEREFORE BE IT FURTHER RESOLVED, in approving this pilot, the Commission recognizes the unique characteristics of this pilot and wishes to note the Commission does not support the expansion of OHVs onto other state highways during the period this pilot is in effect

Given that this is a year of the beginning of the Planning both the STATEWIDE Long Range 2050 Plan

And the continuation of the 10 YEAR PLAN, I *thought it would be important to review where have been.*

2045 Statewide Plan Lessons Learned –

Darius Pakbaz, CDOT Division of Transportation Development, and Marissa Gaughan, CDOT Multimodal Planning Branch

- The 2050 Statewide Plan is due in August 2025 and will outline the needs and goals for Colorado. They will be updating the 10 year plan once the current portion expires at the end of FY2026.
- At the conclusion of each Statewide Transportation Planning process, CDOT looks back to evaluate the process to better understand what went well and where improvements could be made in the future. The team used surveys and interviews to identify what worked well and what could be improved.
- Some successful outcomes included effective grassroots outreach at festivals and events starting in 2019 and other stakeholder engagement activities included meetings with different stakeholder groups including interest groups pertaining to freight, transit, and active transportation.
- CDOT looked at plan integration and how to complete plans simultaneously, since 2045 was the first time in which the transit plan was completed in lock step with the statewide plan.
- The creation of the 10 year plan was another success, as it put the vision from 2045 Plans into a 10 year list of projects to get us to strategic vision.
- An opportunity area was noted on recycling the plan's branding (a comment to add CDOT's logo into it was suggested).
- CDOT plans to increase the Spanish outreach and there is opportunity to go further. They want to make sure documents are available in both English and Spanish. A new focus is making documents accessible to sight and hearing impaired populations.
- CDOT is taking the opportunity early on to develop a diversity, equity and inclusion plan that will guide public outreach efforts for the 2050 SWP, engaging stakeholders earlier in the process, improvement of survey questions to be less learning, and more discussion on transportation solutions vs. issues and needs.
- Another opportunity area identified was conducting earlier in the process the performance-based planning activities. CDOT will be bringing program distribution and revenue projections in March 2024 to the STAC, and will start engaging with Policy Directive 14, which is performance measures that guide long range transportation planning.

- For the data approach, they want to develop an online, interactive mapping tool that is up-to-date.
- The final area highlighted was plan integration where it was noted CDOT heard feedback to integrate more modal, functional and topical plans in the Statewide Plan building on the success of the transit planning integration exercise. All modes should be considered when we look at what we want to do over the next ten years, and while developing the transportation vision for the next 25 years.

Transportation TPR Meeting
NEXT MEETING NOTICE TPR meeting TBD
MAY 9, 2024
1:30 to 3:30pm
Video Conference Only