



**Board of Directors Executive Committee Meeting  
March 28, 2024**

**NOTE TIME: 12:30 to 2:30 p.m.**

**Region 10: 145 S Cascade Conference Room**

- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes February 2024**
- 4) **Action ITEMS:**
  - a. **Discussion/Recap Project 7 Tour**  
(Tour will be prior to the meeting at Project 7 from 10-11:30)
- 5) **REPORTS**
  - a. **Executive Director Report**– Michelle Haynes
    - **Financial Report**
    - **Community Development**
      - **Action Item:** EZ Contribution Projects (as applicable)
    - **Regional Grants Navigator**
  - b. **Small Business Resource Center**- Nancy Murphy
    - **SBDC/Business Cultivator**
    - **Business Loan Fund**
  - c. **Community Living Services** – Eva Veitch
  - d. **Regional Broadband**-Corey Bryndal
  - e. **Gunnison Valley Transportation Region Committee**- Vince Rogalski

**Action: Accept Director Reports**
- 6) **NEXT MEETINGS**
  - a. **Executive Committee:** April 25, 2024 Noon-2:30 p.m.
  - b. **Board of Directors Meeting:** May 23, 2024 12-3 p.m.
  - c. **BLF Committee:** May 23, 2024 10-11 a.m.
  - d. **AAA Regional Advisory Committee:** April 4, 2024 10 a.m.-1 p.m.
  - e. **Gunnison Valley Transportation Planning Region10:** May 9, 2024 1:30 -3:30 p.m.
- 7) **ADJOURNMENT**



1. **CALL TO ORDER and INTRODUCTIONS**—Meeting was called to order at 12:04 pm.
  - a. **Staff:** Michelle Haynes (R10 Director), Nancy Murphy (Small Business Development), Corey Bryndal (Broadband Director), Eva Veitch (AAA Director), Courtney Tribble, Jo Lance (Finance Director)
  - b. **In-Person Board Members:** John Clark (Town of Ridgway, Chair), Dave Frank (City of Montrose, Vice Chair), Jim Gelwicks (City of Gunnison), Mike Lane (Delta County) Roger Rash (Montrose County), Vince Rogalski (GVTPR)
  - c. **Remote Board Members:** Michael Bacani (Mt Crested Butte), Michelle Nauer (Ouray County), Dave Roberts (Town of Lake City), Kris Holstrom (San Miguel County), Deana Sheriff (Town of Norwood), Greg Levine (Hinsdale County)
  - d. **Guests:** Pete Blair (Blair & Associates, CPA)
  
2. **APPROVAL OF AGENDA ITEMS**
  - a. Addition of  
**Motion to approve amended agenda: M/S Jim Gelwicks/: as accepted.** None opposed. Motion passed unanimously.
  
3. **APPROVAL OF MINUTES for January 2024, Board Meeting**
  - a. Edits with the date in the footer and 5c. “transformational”  
**Motion to approve amended minutes: M/S: Michelle Nauer/Dave Frank as accepted with addition.** None opposed. Motion passed unanimously.
  
4. **ACTION ITEMS**
  - a. Audit Presentation | Pete Flair
    - i. No Audit adjustments
    - ii. Clean audit opinion
    - iii. Single Audit because of federal assistance over \$750,000
  - IV. Financial Statements Table A (in management discussion) comparison of FY 23 and FY 22 and the major difference in that table is Region 10 increased capital assets.
  - V. Table B comparison of Revenues and Expenditures the significant difference there is because of grant revenue for the project in Olathe.
  - vi. Pg 9-16 are the footnotes and contain relevant information for the audit:
    1. Pg 11. Income taxes, in the past we have been submitting a 990 report as a non-profit, we no longer think that you are subject to the 990 rules as Region 10 is quasi-government and should submit as such.
    2. Pg 12 SBA we are required to maintain a 15% cash reserve and that would mean we would need \$204,000; currently restricted is \$300,000 for loan loss reserve.
    3. Region 10 had about \$1.7 million in cash deposits (including loan funds)
    4. Pg 13. Long term debt are notes payable that we have borrowed money for SBA and Pg 14 includes a synopsis of those funds.
    5. Pg 15. Loan receivables and at least half of them are SBA loans (associated with the SBA loan reserves)
    6. Pg 18-20 SEFA (Schedule of Federal Expenditures) Report: total federal awards expended.
    7. Pg 27: gives the Federal Government breakdown and shows what was tested for the single audit internal controls. The organization is considered a low-risk audit and therefore only about 20% is tested for internal controls.

8. Contracts for the AAA program—several were previously considered subrecipients and based on trainings and evaluations, now reclassing them as contracted services.
9. Opinion on Control of Financial Reports – Clean
10. Opinion on Control of Compliance – Clean
11. No audit adjustments, great internal control, etc.
12. Michelle did discuss the broadband legal issue with the auditor to see if it should be disclosed. As there has been no legal filing, the auditor is not including it in the statements.
13. Michelle reminded the board that negative expenses over revenue will occur when broadband expenses are depreciated; we do not try to recover these depreciations. It will be reported in the financial statements as negative if there is not sufficient offsetting new grant revenues. Broadband depreciation is currently approximately \$950,000.

**Motion to accept audit minutes:** M/S: Dave Frank/Roger Rash

b. Election of Officers – Treasurer

- i. We will have a new election of officers in May; however, we currently have a vacancy for Treasurer.

**Motion to nominate Michelle Nauer as Treasurer:** M/S: Roger Rash/Jim Gelwicks; all in favor.

5. Reports:

a. ED/Financial Reports | Michelle Haynes

i. Member Assessments investment of funds reviewed.

1. Overall financial operations: sources and uses of funds show how the member dues are highly leveraged for other services within our communities, as assessments are a small portion and provide match for multiple grants and other funding sources.
2. Loan Fund: Last year we did 24 loans for \$1.6 million. This year we are getting ready to close out our largest loan for the Rathbone Hotel in Montrose. The average loan is about \$40,000. We made new loans in the year in every county except Hinsdale County.
3. SBRC: participation and training is high in the region and has increased significantly in Gunnison County after the opening of the office in Gunnison.
4. AAA: reflects how funding is spent by county in the bar graph and the line graph represents the population over 60 in the county.
  - a. In addition to AAA services, we invested up to \$300,000 through the RSVP program across the region.
5. MMOF: the report does not have the correct amount-- there was \$6.8 million expended for 2021-2024.
6. Broadband: it was noted there is also a CNL in Gunnison that was not included on the report.

ii. Financial Report

1. We will be bringing the budget in May for the new fiscal year; we are beginning to review adjustments needed to the operations budget.
2. Pg 10: Project Financial report
  - a. BLF funds help support the SBRC and business consulting, which in turn provides support for clients of the loan fund.
  - b. Regional Grants Navigator program: we spent over the amount granted but did not want to cut off the consulting for a short time while we were getting Year 2 going. Year 2 was funded in February.
3. ED Report
  - a. Project 7 tour next month; Michelle will send information regarding the tour.
  - b. Insurance is continuing to go up as we are adding policies.
  - c. Sent membership assessments in February. We also sent a form out to confirm appointments for board members and appointments to the Gunnison Valley Transportation Planning Region committee.

b. Small Business Resource Center | Nancy Murphy

- i. RMMFI (Rocky Mountain Micro Finance Institute) Business Lab for Spanish speakers began on Tuesday. There were 10 people in person and 7 online. There are 6 classes through March 7 and there will be a presentation at the end of the classes; you all are welcome to attend.
  - ii. Adriana Chavira is transitioning to become our Hispanic Outreach Coordinator and she will be based in Olathe soon.
  - iii. Business Exit planning series continues—this is important for continued business and tax support in our small communities.
  - iv. Article from Montrose Business Times is included; it is our first success story from the Business Cultivator.
  - v. Loan Fund: four loans will be closed by next month; two loans close this month including the Rathbone Hotel. The hotel expects to open July 4th and will begin taking reservations in April.
  - vi. No loan payoffs last month. The program is currently servicing 116 loans.
- c. Community Living Services | Eva Veitch**
- i. Traveled to Lake City and Crested Butte to help with senior issues. Eva is responding to a request for assistance developing a Senior Center and hot meals in Crested Butte.
  - ii. Waiting to hear on if budget will be increased and should find out in March; we are currently planning on a flat budget (with no ARPA funds for next year), which will be about \$700,000 less than the current year of services.
  - iii. Next AAA Regional Advisory Council meeting will be here at the Montrose office on March 7<sup>th</sup> with lunch; we would like to have some board members to attend the advisory council meetings.
  - iv. Eva sent out an email with Legislative items that affect seniors to provide additional information and a means to provide support for the AAA.
- d. Broadband | Corey Bryndal**
- i. There has been broad support for building the fiber path on the western side of the state, with entities such as City of Grand Junction, Region 9, Garfield County, etc.
  - ii. Equipment is beginning to arrive; some will go to California for programming, and some are coming directly to the office.
  - iii. EDA has approved the requested change in scope, so we will be able to move forward with the related items.
  - iv. A new service is being provided to Lake City.
  - v. Lumen wants to build a second path of fiber into Telluride for E911 and we have offered to give them capacity in exchange for a redundant route between Ridgway and Telluride.
  - vi. We have been working on getting better service to Pitkin community. The operations scale for internet is limited and prohibitive; the right funding mechanism is difficult and so we are looking for options for the community.
  - vii. CDOT ROW bill to limit fees was supported by 63 of 64 counties through CCI. It is currently in legislation.
  - viii. Working with Tri-State, ZAYO and Cienna putting together a presentation for the Mountain Connect conference in August on the broadband expansion project.
- e. GVTPR - Gunnison Valley Transportation Planning Region Committee | Vince Rogalski**
- i. MMOF (Multi-Modal Operations Funds) - Funding totals are still being calculated for the upcoming year. The retail delivery fund has now been identified and that is added to the pool of money available for the program. Vince encouraged communities to begin thinking about small projects that they may want to use MMOF funding for. It is not a lot of money, it is less than \$1 million per year for '23, '24 and '25. The funding should be finalized and approved by March/April.
  - ii. Lake City has OHV and various 4WD trails, but they lack a connection between the trails. The town submitted a special request and was approved by the Transportation commission to allow these vehicles to use the highway to access the trails between each other.

- iii. Long Range Plan 2050 and Additional 10 Year Plan: the Transportation Commission put together a list of lessons learned from the last planning session as they prepare for the new round of planning.
- iv. HB 23-1101 Update
  - 1. The staff presented recommendations to the Transportation Commission from the study and the TC approved opening the rules.
  - 2. Two items are recommended, and they both must be approved to move forward, as the number of TPR's (Transportation Planning Regions) need to remain at 10. The recommendations are to split the Intermountain TPR into two TPRs and combine Southern Colorado TPR and Southeast TPR in a single TPR. The change would affect how funding is distributed in the regions.
- v. Hwy 50 – at the last TPR meeting it was mentioned that Little Blue Canyon should be finished by the end of August. Guardrails, paving, striping, and signs are what need to be completed. No more blasting needs to be done.

**Motion to approve Reports; M/S:** Jim Gelwicks/Dave Frank. None opposed. Motion passed unanimously.

## 6. Roundtable

- a. City of Montrose: Hillcrest Roundabout is a major project that is progressing well. Utilities and underground work are being completed ahead of schedule. At some point they want to try to do a traffic pattern study after the current projects are completed.
- b. City of Gunnison: housing projects are moving forward.
- c. Town of Ridgway: Riverfront village is getting foundations for the housing; the major water and sewer infrastructure is complete. The firehouse project is underway. Space to Create is full with a waiting list. Other workforce housing project Wetterhorn homes is almost complete for 14 homes that are affordable housing. Received a state grant to do a microgrid on top of the Space to Create building, which could supply emergency power for 2-3 days.
- d. Mike Lane: Delta County: Remodeling the jail building, sewer system and major water infrastructure repairs. Budgeting about \$8 million for the project. The Sheriff's department moved into the old library as well as dispatch. The City of Delta has a project of about 50 units of affordable housing being developed.
- e. Roger: Montrose: Courthouse is fully under contract for the remodel. It will get an elevator that accesses the basement to the 4<sup>th</sup> floor. There will be a more accessible fire escape for the upper floors. The contractor removed a large tree due to concerns about the roots impact; we will add more trees later. Airport project is complete. South parking lot is complete and operational. There is a contract to put in a temporary light there and we are still working with CDOT to put in a permanent light at Industrial Drive. West End the county substation had to be closed, and we approved a lease on the old school that was abandoned when they built the new school. Jail is under construction as well to provide better support for intakes with mental health concerns.
- f. Vince Crested Butte: The County wants to put in 250 units of housing; a roundabout and a tunnel to allow better transportation and transit access is needed.
- g. Hinsdale County: Joint county and Town application with CDOT for the continued OHV highway program was passed unanimously by the Transportation Commission, for another 2 years. The middle-mile broadband project seems very close to an end with most of the IRUs in place. Commissioner Borchers will be testifying in front of the EIAF committee to receive funds for our county buildings with a request of \$1 million.
- h. Town of Mt Crested Butte: We have completed phase 1 of our wayfinding signs, they are lighted up skies. Contracted with someone to complete Homestead affordable housing project for 22 units. Launched pilot for van transportation to remove low ridership bus routes and that has increased ridership 100% over the buses, and it is on-demand that picks you up at home, has been described as "free-uber".
- i. Montrose County hosts a legislative meeting every 2 weeks while the legislative session is in session with updates from our local legislative representatives. Let us know if you are interested in attending.

7. The meeting adjourned at 1:47p.m.

## Balance Sheet by Category

Region 10  
 Period Ending: 1/31/2024  
 Format: 1 Region 10 Balance Sheet

Run Date: 3/25/24  
 Run Time: 2:44:01 pm  
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**Assets:**

Region 10 Cash	65,232.20
BLF Cash	807,376.77
SBA Cash	519,066.83
Prepaid Expenses	10,612.13
Loans Receivable	3,168,987.73
Allowance for Doubtful Accounts	(178,486.40)
AAA Receivables	554,912.35
Grants Receivable	311,513.52
Other Receivables	281,305.32
Building and Land	1,781,538.00
Broadband Assets	14,108,492.16
Furniture and Fixtures	14,461.15
Accumulated Depreciation	(4,282,252.09)
Enterprise Center Remodel	1,142,298.00

<b>Assets:</b>	<b>\$18,305,057.67</b>
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**Liabilities:**

Accounts Payable	379,422.96
Accrued Leave	54,919.81
Deferred Revenue	170,656.14
Building Security	1,750.00
Other Liabilities	(207,956.94)
Broadband Deferred Revenue	135,015.32
Alpine LOC	439,730.18
SBA Loan	1,262,242.83
Cost Allocation Control	6,215.51

<b>Liabilities:</b>	<b>\$2,241,995.81</b>
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**Equity:**

Not Assigned to a Code	129.17
Enterprize Zone	(13,298.74)
Community Development	(65,999.26)
Transportation and Transit	52,332.97
Olathe RISE	1,179,174.33
Area Agency on Aging Projects	378,083.90
BLF Projects	1,525,447.14
Small Business Resource Center	(155,729.97)
Regional Broadband	64,340.58
Unrestricted Net Assets	(174,557.62)
Temporarily Restricted Net Assets	(11.82)
RLF Retained Earnings	13,273,151.18

<b>Equity:</b>	<b>\$16,063,061.86</b>
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<b>Total Liabilities and Equity</b>	<b>\$18,305,057.67</b>
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<b>Balance:</b>	<b>\$0.00</b>
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## Agencywide R&E by Category

Region 10  
 Period Ending: 1/31/2024  
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 3/25/2024  
 Run Time: 2:45:49 pm  
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**With Indirect Cost Detail**

Code & Description	Budget	Current	YTD	Un/Over	% Bud
<b>Revenues</b>					
<b>Grants and Contracts</b>	<b>1,860,073.00</b>	<b>121,657.53</b>	<b>1,886,211.60</b>	<b>(26,138.60)</b>	<b>101.41 %</b>
40000 EZ Admin Grant	22,473.00	3,745.50	26,218.50	(3,745.50)	116.67 %
40100 EDA Grant	70,000.00	5,833.33	40,833.31	29,166.69	58.33 %
40120 USDA CFTA	420,000.00	28,000.00	162,436.97	257,563.03	38.68 %
40400 CDOT Annual Grant	30,000.00	2,500.00	20,972.33	9,027.67	69.91 %
40800 DOLA - Community Development Grant	60,000.00	0.00	0.00	60,000.00	0.00 %
40820 Infrastructure Navigator Funds	0.00	4,703.96	60,000.00	(60,000.00)	0.00 %
40850 Regional Broadband Capital	0.00	0.00	744,964.78	(744,964.78)	0.00 %
40865 BB Grant - OPERATIONS	240,000.00	11,500.00	73,173.98	166,826.02	30.49 %
43227 SBDC Grant Income	0.00	6,500.00	88,686.79	(88,686.79)	0.00 %
48100 Other CLS Grants	210,000.00	6,317.68	62,051.86	147,948.14	29.55 %
48200 SHIP Grant	22,000.00	0.00	0.00	22,000.00	0.00 %
48400 RSVP Grant	300,000.00	26,432.06	160,371.37	139,628.63	53.46 %
48500 SMP State Grant	0.00	1,125.00	7,875.00	(7,875.00)	0.00 %
49500 CDBG Administration	25,600.00	0.00	40,000.00	(14,400.00)	156.25 %
49600 SBA Technical Assistance Grant	300,000.00	25,000.00	148,626.71	151,373.29	49.54 %
49700 CDBG Grant Funds	160,000.00	0.00	250,000.00	(90,000.00)	156.25 %
<b>AAA Federal and State Program</b>	<b>2,550,480.00</b>	<b>195,508.14</b>	<b>1,246,769.91</b>	<b>1,303,710.09</b>	<b>48.88 %</b>
40200 AAA Admin Fed	78,600.00	10,895.81	76,270.67	2,329.33	97.04 %
40210 AAA Admin State	91,340.00	7,611.75	53,282.25	38,057.75	58.33 %
40900 AAA Program Income	500.00	0.00	7,000.02	(6,500.02)	1,400.00 %
41200 AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
41400 AAA NSIP Fed	36,000.00	8,392.40	13,306.95	22,693.05	36.96 %
42500 AAA Fed Funding	767,600.00	44,442.56	504,619.08	262,980.92	65.74 %
43000 AAA Program State	822,060.00	75,704.02	508,980.03	313,079.97	61.92 %
43600 ADRC Revenue	0.00	0.00	11,349.31	(11,349.31)	0.00 %
49000 AAA ARPA Fed	749,180.00	48,461.60	71,961.60	677,218.40	9.61 %
<b>RLF Interest &amp; Fees</b>	<b>133,440.00</b>	<b>5,969.34</b>	<b>80,708.25</b>	<b>52,731.75</b>	<b>60.48 %</b>
49100 Loan Interest	120,000.00	981.82	6,723.34	113,276.66	5.60 %
49110 Loan Interest-CDBG #6	0.00	168.38	1,994.20	(1,994.20)	0.00 %
49115 Loan Interest Rural BLF Statewide	0.00	138.57	1,629.15	(1,629.15)	0.00 %
49130 Loan Interest-SBA II #5303545000	0.00	219.92	1,713.77	(1,713.77)	0.00 %
49140 Loan Interest-SBA III # 9325495008	0.00	231.75	7,406.14	(7,406.14)	0.00 %
49150 Loan Interest-SBA IV # 2489697006	0.00	307.13	7,769.77	(7,769.77)	0.00 %
49155 SBA Loan V Interest Income	0.00	1,179.33	6,640.52	(6,640.52)	0.00 %
49156 SBA VI Interest Income	0.00	685.80	11,724.52	(11,724.52)	0.00 %
49160 Loan Interest-CDBG #8	0.00	1,004.93	20,926.80	(20,926.80)	0.00 %
49200 Loan Fees	7,200.00	658.00	8,163.30	(963.30)	113.38 %
49210 Loan Administrative Fees	6,000.00	0.00	0.00	6,000.00	0.00 %
49300 Late Fees/Penalties	240.00	393.71	6,016.74	(5,776.74)	2,506.98 %
<b>Other Fees &amp; Services</b>	<b>213,500.00</b>	<b>462.90</b>	<b>16,650.03</b>	<b>196,849.97</b>	<b>7.80 %</b>
43100 Small Business Resource Center Funding	16,500.00	0.00	0.00	16,500.00	0.00 %
43150 SBRC - Tuition Fee Income	6,000.00	30.00	1,590.00	4,410.00	26.50 %
43200 SBDC Program Income	170,000.00	0.00	1,250.00	168,750.00	0.74 %
45800 EZ Contribution Fees	21,000.00	432.90	13,810.03	7,189.97	65.76 %
<b>Membership</b>	<b>173,000.00</b>	<b>15,944.00</b>	<b>95,750.51</b>	<b>77,249.49</b>	<b>55.35 %</b>
42000 Member Dues	115,540.00	11,015.00	63,081.51	52,458.49	54.60 %
42700 Transportation Assessments	25,860.00	2,178.00	14,775.00	11,085.00	57.13 %
43400 AAA Assessments	31,600.00	2,751.00	17,894.00	13,706.00	56.63 %

## Agencywide R&E by Category

Region 10  
 Period Ending: 1/31/2024  
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 3/25/2024  
 Run Time: 2:45:49 pm  
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**With Indirect Cost Detail**

Code & Description	Budget	Current	YTD	Un/Over	% Bud
<b>Building</b>	<b>0.00</b>	<b>1,000.00</b>	<b>7,000.00</b>	<b>(7,000.00)</b>	<b>0.00 %</b>
44000 Building Rent	0.00	1,000.00	7,000.00	(7,000.00)	0.00 %
<b>Pass Through</b>	<b>42,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>42,000.00</b>	<b>0.00 %</b>
45700 Security Deposit Income	42,000.00	0.00	0.00	42,000.00	0.00 %
<b>Broadband Revenues</b>	<b>384,000.00</b>	<b>18,405.10</b>	<b>299,209.73</b>	<b>84,790.27</b>	<b>77.92 %</b>
40855 BB Partners Capital	0.00	0.00	166,377.36	(166,377.36)	0.00 %
40860 Broadband Service Income	384,000.00	18,405.10	128,835.72	255,164.28	33.55 %
40870 Broadband Project Income	0.00	0.00	3,996.65	(3,996.65)	0.00 %
<b>Other Revenue</b>	<b>105,200.00</b>	<b>6,773.02</b>	<b>134,555.11</b>	<b>(29,355.11)</b>	<b>127.90 %</b>
40840 In-Kind Donation	42,000.00	3,499.00	24,493.00	17,507.00	58.32 %
	0.00	0.00	0.00	0.00	0.00 %
45000 Bank Interest Earned	120.00	977.03	6,400.89	(6,280.89)	5,334.08 %
45910 EZ Tax Administrative Fee	0.00	25.00	25.00	(25.00)	0.00 %
46000 Local Donations	0.00	0.00	60,000.00	(60,000.00)	0.00 %
46100 Match Funds	0.00	0.00	20,000.00	(20,000.00)	0.00 %
47000 Other AAA Revenue	41,480.00	0.00	0.00	41,480.00	0.00 %
48000 AAA Local Donations	0.00	0.00	960.00	(960.00)	0.00 %
48050 Other Income	21,600.00	1,596.37	3,494.76	18,105.24	16.18 %
49157 SBA VII Interest Income	0.00	0.00	5,817.93	(5,817.93)	0.00 %
49162 CDBG #9 Interest Income	0.00	129.17	129.17	(129.17)	0.00 %
49165 Loan Interest CO Start Up	0.00	546.45	13,234.36	(13,234.36)	0.00 %
<b>Revenues</b>	<b>5,461,693.00</b>	<b>365,720.03</b>	<b>3,766,855.14</b>	<b>1,694,837.86</b>	<b>69%</b>
<b>Expenses</b>					
<b>Salaries &amp; Fringe</b>	<b>1,940,884.00</b>	<b>115,924.91</b>	<b>879,749.70</b>	<b>1,061,134.30</b>	<b>45.33 %</b>
50000 SALARIES	1,492,983.00	71,507.07	580,712.83	912,270.17	38.90 %
50500 FRINGE BENEFITS	447,901.00	44,417.84	299,036.87	148,864.13	66.76 %
<b>Travel</b>	<b>68,980.00</b>	<b>3,368.78</b>	<b>44,853.26</b>	<b>24,126.74</b>	<b>65.02 %</b>
52000 Meetings & Travel Expenses	68,800.00	3,358.78	44,458.26	24,341.74	64.62 %
52400 Taxes, Licenses & Fees	180.00	10.00	395.00	(215.00)	219.44 %
<b>Supplies</b>	<b>48,600.00</b>	<b>2,325.06</b>	<b>25,347.34</b>	<b>23,252.66</b>	<b>52.16 %</b>
53700 Printing & Supplies	48,600.00	2,325.06	25,347.34	23,252.66	52.16 %
<b>Equipment</b>	<b>51,000.00</b>	<b>1,924.54</b>	<b>17,713.69</b>	<b>33,286.31</b>	<b>34.73 %</b>
59400 Equipment Rental, Repairs & Maintenan	2,400.00	1,924.54	6,104.04	(3,704.04)	254.34 %
59600 Equipment & Furniture	48,600.00	0.00	11,609.65	36,990.35	23.89 %
<b>Contractual</b>	<b>139,200.00</b>	<b>51,639.77</b>	<b>260,987.03</b>	<b>(121,787.03)</b>	<b>187.49 %</b>
54900 Consulting Fees	3,000.00	0.00	22,541.25	(19,541.25)	751.38 %
55000 Contractual Services	136,200.00	51,639.77	238,445.78	(102,245.78)	175.07 %
<b>RFL Interest and Exp</b>	<b>64,800.00</b>	<b>4,401.01</b>	<b>30,836.03</b>	<b>33,963.97</b>	<b>47.59 %</b>
92000 SBA Loan Interest	10,800.00	428.04	3,027.91	7,772.09	28.04 %
92100 Loan Expenses	12,000.00	1,572.97	10,508.12	1,491.88	87.57 %
92200 Bad Debt/Write Off	42,000.00	2,400.00	17,300.00	24,700.00	41.19 %
<b>Broadband Expenses</b>	<b>300,000.00</b>	<b>6,621.14</b>	<b>63,831.26</b>	<b>236,168.74</b>	<b>21.28 %</b>
52100 Broadband Service	120,000.00	2,140.14	12,664.38	107,335.62	10.55 %
53920 Internet - COGS	120,000.00	2,931.00	40,316.88	79,683.12	33.60 %
53950 Broadband Network Management	60,000.00	1,550.00	10,850.00	49,150.00	18.08 %
<b>General Expense</b>	<b>259,260.00</b>	<b>23,930.25</b>	<b>146,340.12</b>	<b>112,919.88</b>	<b>56.45 %</b>
52700 Telephone/Fax	12,120.00	400.40	17,837.42	(5,717.42)	147.17 %
53000 Rent	37,800.00	5,299.00	45,349.00	(7,549.00)	119.97 %



## Agencywide R&E by Category

Region 10  
 Period Ending: 1/31/2024  
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 3/25/2024  
 Run Time: 2:45:49 pm  
 Page 3 of 3

**With Indirect Cost Detail**

Code & Description	Budget	Current	YTD	Un/Over	% Bud
53300 Background and Security Verification	0.00	135.50	346.50	(346.50)	0.00 %
53600 Postage & Shipping	4,200.00	650.00	2,696.35	1,503.65	64.20 %
53900 Software - Finance	6,000.00	3,485.98	4,418.48	1,581.52	73.64 %
53910 Software - Miscellaneous	39,000.00	2,749.84	15,572.96	23,427.04	39.93 %
53930 Web Hosting & Design	3,600.00	1,052.00	1,630.99	1,969.01	45.31 %
53940 Computer Repair & Maintenance	36,000.00	0.00	0.00	36,000.00	0.00 %
54000 Dues & Subscriptions	18,000.00	3,833.00	5,917.23	12,082.77	32.87 %
55100 Legal Fees	12,000.00	1,319.75	10,631.10	1,368.90	88.59 %
55200 Audit & Accounting	36,000.00	571.25	2,045.75	33,954.25	5.68 %
55300 Recruitment & Retention	2,700.00	0.00	6,691.35	(3,991.35)	247.83 %
55350 Donations & Sponsorships	10,800.00	0.00	550.00	10,250.00	5.09 %
55600 Promotions	31,200.00	4,400.72	24,614.00	6,586.00	78.89 %
56200 Bank Service Charges/Fees	240.00	32.81	500.47	(260.47)	208.53 %
56300 Other Insurance	9,600.00	0.00	7,538.52	2,061.48	78.53 %
<b>Building Expenditures</b>	<b>93,000.00</b>	<b>11,838.94</b>	<b>58,929.80</b>	<b>34,070.20</b>	<b>63.37 %</b>
60100 Building Insurance	14,400.00	0.00	3,269.99	11,130.01	22.71 %
60200 Building Maintenance & Repair	27,000.00	5,711.39	29,347.41	(2,347.41)	108.69 %
60500 Building Loan Interest	18,000.00	1,385.28	9,938.92	8,061.08	55.22 %
60600 Building Utilities	21,600.00	4,742.27	16,373.48	5,226.52	75.80 %
61000 Building Rent & Misc Expenses	12,000.00	0.00	0.00	12,000.00	0.00 %
<b>Depreciation</b>	<b>884,000.00</b>	<b>83,661.00</b>	<b>585,627.00</b>	<b>298,373.00</b>	<b>66.25 %</b>
58000 Depreciation Expense	44,000.00	11,161.00	78,127.00	(34,127.00)	177.56 %
58100 BB Infrastructure Depr	840,000.00	72,500.00	507,500.00	332,500.00	60.42 %
<b>Contracted Direct Service</b>	<b>2,070,680.00</b>	<b>148,435.42</b>	<b>1,023,997.59</b>	<b>1,046,682.41</b>	<b>49.45 %</b>
53800 DOLA - Community Development Pass Th	36,000.00	0.00	0.00	36,000.00	0.00 %
71400 AAA NSIP Fed	36,000.00	0.00	246.31	35,753.69	0.68 %
71500 AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
72500 AAA Fed Funding	925,730.00	39,829.98	434,939.62	490,790.38	46.98 %
73000 AAA State Funding	1,015,750.00	56,849.59	466,050.54	549,699.46	45.88 %
73500 AAA Capital Exp State	0.00	0.00	355.79	(355.79)	0.00 %
78100 Other CLS Grants Expense	52,000.00	3,784.29	71,760.57	(19,760.57)	138.00 %
79000 AAA ARPA Fed	0.00	47,971.56	50,644.76	(50,644.76)	0.00 %
<b>Other Expenses</b>	<b>297,430.00</b>	<b>6,752.95</b>	<b>50,926.66</b>	<b>246,503.34</b>	<b>17.12 %</b>
53650 Educational Supplies	6,000.00	0.00	2,002.80	3,997.20	33.38 %
	0.00	0.00	0.00	0.00	0.00 %
55360 Volunteer Costs Travel and Meals	0.00	6,272.95	47,407.52	(47,407.52)	0.00 %
55363 Recognition - Individual	0.00	480.00	1,516.34	(1,516.34)	0.00 %
58500 Stipend	291,430.00	0.00	0.00	291,430.00	0.00 %
<b>Expenses</b>	<b>6,217,834.00</b>	<b>460,823.77</b>	<b>3,189,139.48</b>	<b>3,028,694.52</b>	<b>51%</b>
<b>Agency Balance</b>	<b>(756,141.00)</b>	<b>(95,103.74)</b>	<b>577,715.66</b>		



## Executive Director Update February 2024

### Action Items:

- None

### Discussion Items:

- None

### Informational Items:

- **Insurance:** Continuing to work with new agent to review existing coverage and review to ensure coverage is compliant with contractual requirements.
  - Requesting new quotes on building/general liability as current company will provide building coverage after current policy expires in May 2024, and is not covering expansion of Broadband Carrier Neutral Locations.
- **Legal:** Continue to work with attorney to address legal claims regarding Hinsdale County broadband project. The most recent letter received requested more information on the general network maps and pricing; our legal counsel is preparing the response.
- **Project 7 LOS/Tour:** **Tour is scheduled prior to the Board Executive Committee March 28 beginning at 10 a.m.**
- **Budget:** Reviewing budget with current staffing changes, increases in costs due to insurance expanded coverage, broadband implementation and Area Agency on Agency funding decreases.
- Continuing to meet with Executive Directors of Regions 9 and 12 to discuss **expanded broadband network operational model**. Have received report of potential models and legal considerations for various models in the report. Tentatively planning a meeting at Region 10 with impacted regional organizations (those operating networks) and DOLA representatives, as well as an invitation to the Colorado Broadband office to participate. A grant application to DOLA to work with a consultant to determine a viable operational model is delayed until after the meeting (potentially an August cycle submission)
- Submitted initial **DOLA grant supplemental** email to the Regional Managers, to obtain estimated shortfall for the Western Slope expansion project, as well funding requests from Mesa, Garfield and LaPlata Counties. Mesa County has responded with an IGA for funding; have not yet received responses on the other requests.
- **Just Transition broadband support grant** (working with communities to expand federal grant access): sent request to extend the grant; no additional funds can be requested until the current grant is closed out.

### Staffing:

- Added Rachel Duke to the Small Business Resource staff (after resignation of Michelle Myers).
- Positions are currently posted for Broadband Network Manager and Entrepreneur Manager. Both of these positions require an advanced skill set and will be open until filled. Posted at <https://www.region10.net/work-with-us/>

# Community Development Board Report

March 28, 2024

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## Enterprise Zone:

- The EZ Administrators will be meeting on Wednesday, March 27<sup>th</sup> to finalize the redesignation process for Enterprise Zone areas. Please look for emails about the redesignation process soon. Currently, all of Region 10 counties are designated as Enterprise Zones except for the Telluride region.
  - By April we should have a mapping resource that stakeholders can use to evaluate their areas.
  - July-Dec we will be outreaching the region with education on the process and what areas are expected to be included in the Enterprise Zones.
  - Data for the redesignation process can be evaluated down to census block groups.

**Economic Development Council of Colorado (EDCC):** Courtney continued to attend Events Planning Committee.

**Grants & Grub | WaterNOW Alliance:** Victoria Arling and Becky Anderson of the WaterNow Alliance will be joining us **Friday, March 29<sup>th</sup>** at 12 noon to discuss the WaterSMART programs and what they can offer those applying for those grants. If you would like more information, please reach out to Courtney.

<https://us06web.zoom.us/j/82549732526>

**High Alpine Loop Roadmaps:** Mountain Studies Institute has begun their Recreational Infrastructure Impact Study. This study is expected to be completed by the end of June 2024

- Through different layers of GIS data, taking in data related to wildlife, habitat, infrastructure, roads, land ownership, ski resorts, etc. These categories are then ranked based off high value for restoration or for preservation and recreation. It then outputs a statistical model that can show each of the counties what areas have high/low need of preservation and high/low need of restoration so that we can prioritize what is needed in terms of infrastructure.
- We received an update on the Infrastructure Study on February 15<sup>th</sup>. If your community or DMO (Destination Marketing Organization) has received reports from the CTO's Destination Development on their visitor impact numbers please share those with [courtney@region10.net](mailto:courtney@region10.net) as this is useful cell phone data to input into this model to determine recreation infrastructure needs.
- Next High Alpine Loop Meeting: **Friday, May 17<sup>th</sup>, 10-11:30am**



Memorandum

To: Region 10 Board of Directors  
From: Patty Gabriel, Regional Grant Navigator  
Date: March 21, 2024  
Re: March 2024 Board Report

Staffing changes are official, Patty Gabriel assumed the position of lead RGN at the end of February. Colleen began on-call status March 1<sup>st</sup> and is available until May 31<sup>st</sup> to assist with the transition. Shay will continue in her role as an RGN on a regular basis.

1. Grants and Grub will go through May, we will then take a break during the busy summer months.

March 29<sup>th</sup>: Bureau of Reclamation WaterSMART Grants-WaterNow Alliance  
April 30<sup>th</sup>: Grant Writing Technical Assistance for Local Governments  
May 31<sup>st</sup>: TBA

2. We continue to search for grants and send out funding memos as we find opportunities. Currently, we are supporting 8 projects in municipalities and 2 in special districts.

Sara Struckman, from The Office of Just Transitions, is assisting us on grants in coal-impacted communities. Sara is currently working on an application to DOLA's Climate Resiliency Challenge program for the Deer Trail bridge project in Cedaredge.

3. We are anxiously waiting to hear from the Bureau of Reclamation on multiple grant applications, then hopefully we can provide some technical assistance on getting under contract and preparing for grant management.
4. Miles Graham, Project 7 consultant, met with staff to update us on funding needs for their Regional Water Supply and Resiliency project.
5. DOLA is working to promote their IIJA and IRA Grant Writing Assistance Programs, especially for low capacity communities. Please help spread the word to those communities who may benefit from this assistance.

Please reach out to me at [pgabriel@region10.net](mailto:pgabriel@region10.net) or Shay at [shay@unbanruralcontinuum.com](mailto:shay@unbanruralcontinuum.com) for any questions related to the RGN program.

# SBRC Board Report

March 28, 2024

## Of Interest

- We completed the Rocky Mountain Micro Finance Institute's (RMMFI) Business Idea Lab (in Spanish) on Thurs, March 7. Fifteen participants completed the 3-week series and 10 gave presentations about their business ideas. It was a great evening! As a result of the program, we have five potential new clients for the Cultivator kitchen, the potential for a new Colombian restaurant in Montrose, and a start to our Hispanic outreach program! Special thanks to Callie for organizing and facilitating and to Adriana for spectacular Spanish facilitation.
- Callie assisted four (4) Gunnison businesses with the State's Community Business Preservation Program grant for which they received the full amount of their request- \$130,000!
- Demystifying Entrepreneurship returns April 26-27. This year we'll be hosting the CU-Boulder startup training at the Delta Innovation Center. Flyer attached.
- Gunnison County SBDC client numbers are back up to what they were when the SBDC was hosted by Western!



Region 10 RMMFI graduating class, coaches, and facilitators

## What's Happening

### Cultivator Notes from Adriana

- The Cultivator has had a complete turnover of staff. We're excited to announce Cultivator 2.0, with a focus on the Olathe community and the development of Hispanic engagement and programming.
- Two potential new clients have toured the kitchen and are completing their applications.
- Five of the entrepreneurs who attended Business Idea Lab will be touring the kitchen in hope of becoming Cultivator kitchen clients.
- Met with Cally Hale (Valley Food Partnership) and will begin collaborating on a new AG (agriculture) Council of Hispanic Farm Owners needing to write a business plan.
- Collaborating with Martin Valdez (Delta Workforce Center) and Valley Food Partnership.
- Translating Region10's business flyers, rack cards, applications, and forms into Spanish.
- Working toward offering a Food Handlers course and Cottage Foods course in Spanish at the Cultivator in partnership with CSU Extension.

- Attending Delta Chamber After Hours events to get the word out about Region 10, the Cultivator, SBDC, and Loan Fund.

### SBDC Notes from Callie

- Assisted four (4) Gunnison businesses with the State's Community Business Preservation Program grant for which they received the full amount of their request– \$130,000!
- Attended Lake City RTAP conference for community recreation and outdoor industry economic planning.
- Began meetings in February for Lead Center Programming Committee to start thinking through and planning SBDC programming at state level, working through new accessibility requirements.
- Attended the Gunnison Chamber's Coffee with Business Owners to meet with City officials.
- In the process of planning a Spanish business plan class with Ricardo Esqueda in Gunnison.
- In the process of onboarding three (3) new consultants—2 in Gunnison, 1 in Montrose.
- Attending Gunnison Chamber and Startup Colorado event to get the word out about Region 10, the SBDC, the Business Loan Fund, and Enterprise Zone Tax Credits.

### What's Coming Up

## SET YOURSELF UP FOR SUCCESS: APRIL 2024

### Region 10 | SBDC Workshops for Small Business + Entrepreneurs

 <p><b>LEADING EDGE</b></p> <p><b>April 4-May 23: 12-1pm</b> LEADING EDGE - 8 WEEK COURSE Business Strategic Planning \$275</p>	 <p><b>STARTUP</b></p> <p><b>April 10: 5-7pm</b> SMART START - IN PERSON (Gunnison) How to Start a Business \$30</p>	 <p><b>MARKETING</b></p> <p><b>April 11: 12-1pm</b> MARKETING Customer Avatar &amp; Ideal Customer</p>	 <p><b>LEGAL</b></p> <p><b>April 18: 11am-12pm</b> LEGAL CONSIDERATIONS Selling Equity</p>	 <p><b>HUMAN RESOURCES</b></p> <p><b>April 25: 9-10am</b> HUMAN RESOURCES HR Checkup Office Hours</p>
 <p><b>STARTUP</b></p> <p><b>April 23 &amp; 25: 9am-12pm</b> BUSINESS PLAN IN A DAY Online, 2-part Zoom Series, \$65</p>	 <p><b>STARTUP</b></p> <p><b>April 26: 5:30-8pm</b> <b>April 27: 8:30am-4pm</b> DEMISTIFYING ENTREPRENEURSHIP Business Startup \$75</p>	 <p><b>FINANCE FRIDAY</b></p> <p><b>April 26: 2:30-3:30pm</b> FINANCE FRIDAY Business Accounting</p>	<p><b>+ WORKSHOPS ON-DEMAND!</b> Self-paced programming available to you on your schedule!</p> <p><b>CASH FLOW ESSENTIALS</b> Learn how to leverage cash flow as a financial planning tool.</p> <p><b>PROFITABILITY ESSENTIALS</b> Increase the profitability of your business to put more money in your pocket.</p>	

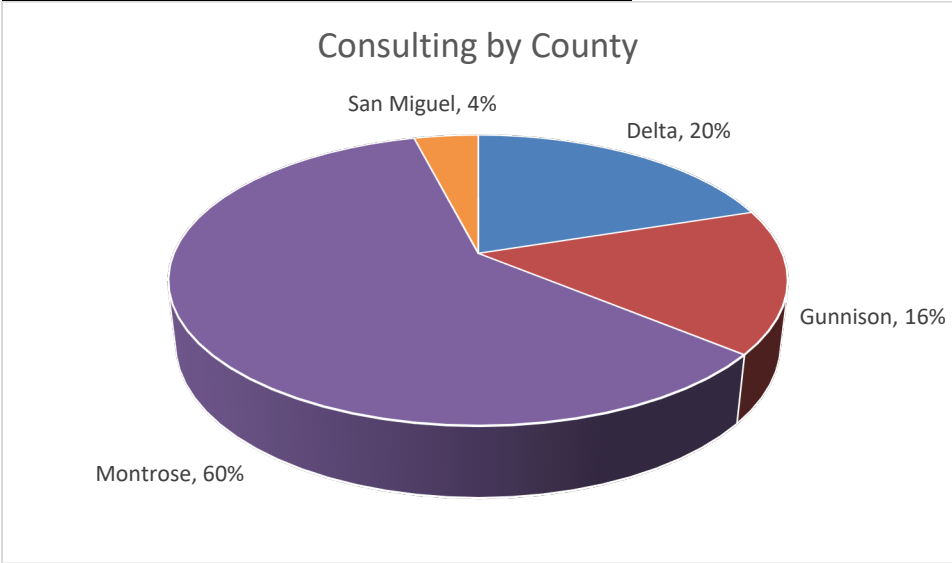



**SIGN UP FOR THESE & OTHER WORKSHOPS HERE:**  
970.765.3139 | [www.region10.net/businesses-resources](http://www.region10.net/businesses-resources)

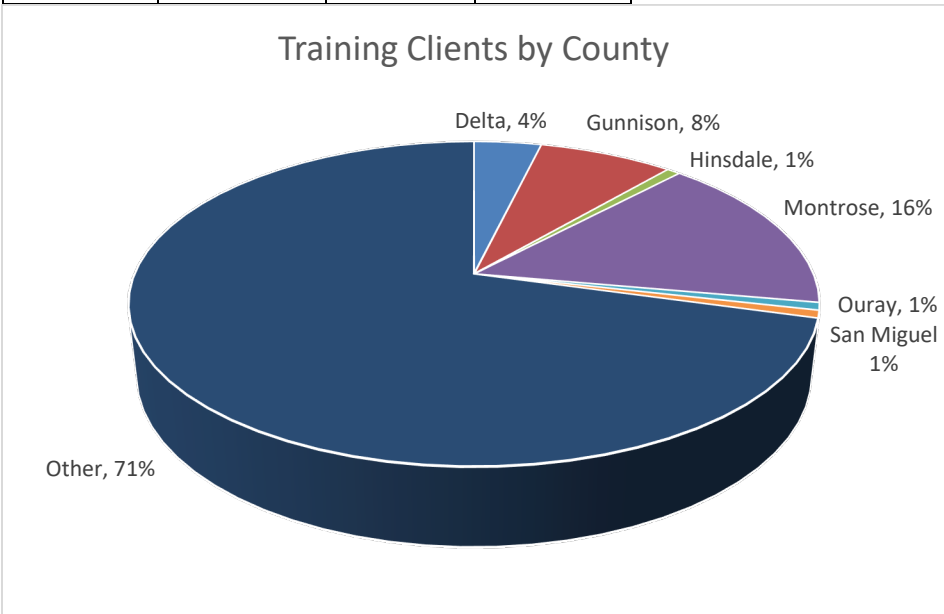


## The Numbers

February Consulting Clients			
Clients	Sessions	Hours	Rating
25	32	29	NA



February Training Clients			
Clients	Workshops	Hours	Rating
133	11	27	NA



### Business Resource Notes from Nancy

- Coordinating this year's Demystifying Entrepreneurship weekend with new director at the Delta Innovation Center.
- Coordinating outside contractors for public relations, social media. graphics, and loan fund consultant and loan analyst.
- Onboarding new employees.
- Coordinating statewide SBDC Hispanic Outreach initiative with North Metro SBDC.

Dreaming of starting your own business? **Being Your Own Boss?**

# DEMYSTIFYING ENTREPRENEURSHIP



*Join us for this fun & engaging  
1.5-day event:*

**When:** Friday, April 26 • 5:30–8pm  
Saturday, April 27 • 8:30am–4:30pm

**Where:** Delta Innovation Center  
124 East Sixth Street, Delta

**Cost:** Only \$75 (a \$1500 value!)



#### MEET THE FACILITATOR

Erick Mueller is an award-winning teacher, and the Executive Director of the Deming Center for Entrepreneurship at the University of Colorado, Boulder Leeds School of Business AND a successful entrepreneur.



**Reserve Your Seat Today!**  
**BizCultivator.org**

FOR MORE INFORMATION:  
callie@region10.net • 970.765.3139  
kara@cityofdelta.net • 970.773.3587



**Leeds School of Business**  
UNIVERSITY OF COLORADO BOULDER





# BLF Board Report

March 28, 2024

## Action Items

- None at this time

## Worth Noting

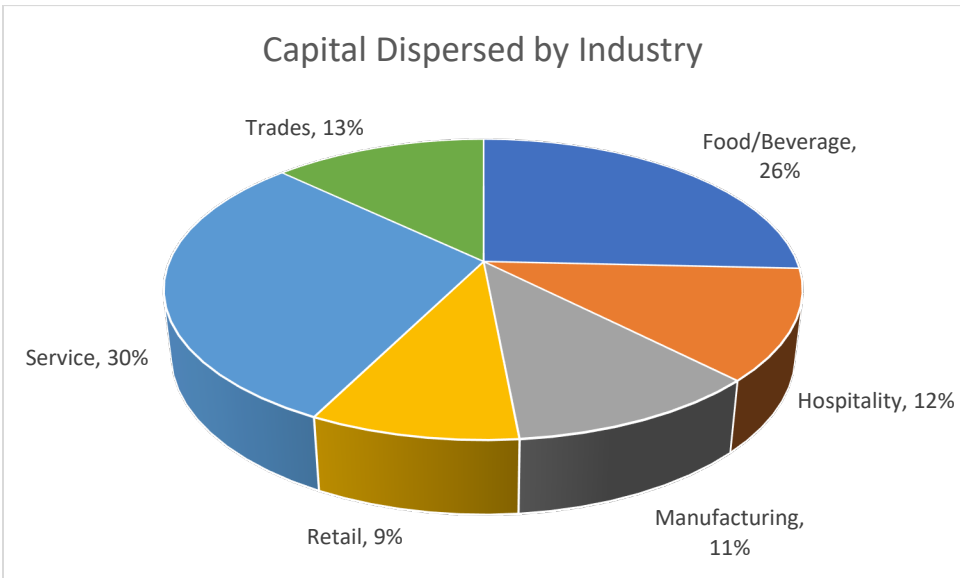
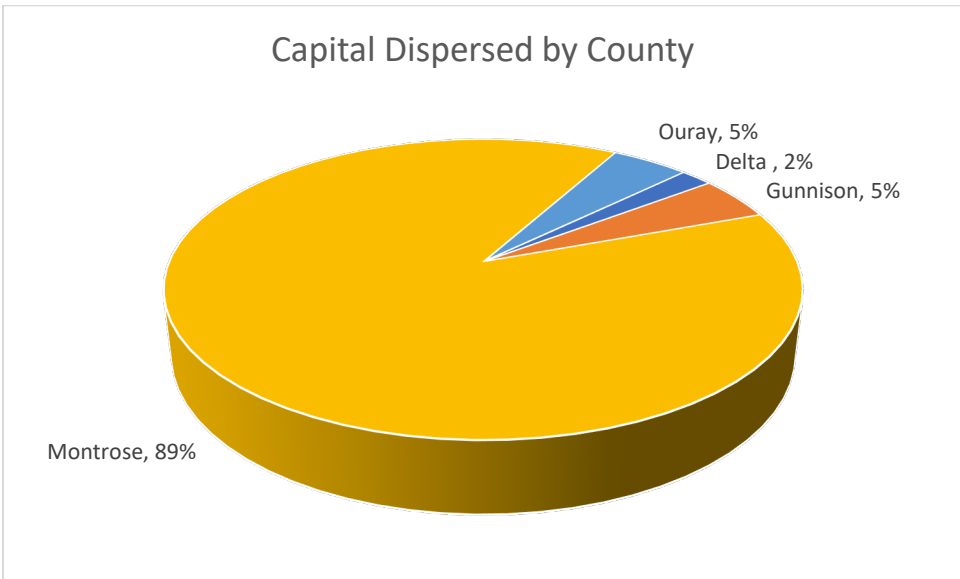
Rathbone closed in February, and the request has been submitted to DOLA for reimbursement to our revolved loan funds account.

## Loan Activity

- Three loans closed in February- two (2) businesses in Montrose (including Rathbone) and one (1) in Ouray.
- The loan pipeline continues to be strong with three loans approved and expected to close in the coming weeks. A fourth application is awaiting approval from the loan committee. The businesses are located in Montrose (2), Delta, and Ouray counties and include a restaurant, a bike shop, a personal and pet grooming service, and woodworking businesses.
- Loan inquires remain strong, as well. We are awaiting applications from four (4) businesses located in Montrose (3) and Gunnison (1) counties. Business types include a restaurant, a yoga studio, a cleaning business, and a welding business.
- One (1) loan was paid off in February.
- We are currently supporting 113 active loans throughout the region.

July 1, 2023 to June 30, 2024 (FY24)							
Loan Number	Amount	Date Closed	County	Jobs Created	Jobs Retained	Funds Source	Funds Leveraged
3700	\$50,000.00	7/6/23	Ouray	3	0	SBA VII	\$50,000
3701	\$50,000.00	7/10/23	Gunnison	4	1	SBA VII	\$170,000
3702	\$50,000.00	7/6/23	Montrose	1	1	SBA VII	\$119,000
3703	\$25,000.00	7/6/23	Montrose	2	4	SBA VII	\$92,000
3706	\$5,000.00	7/14/23	Montrose	1	0	SBA VII	\$7,000
3707	\$40,830.00	7/14/23	Montrose	1	1	SBA VII	\$-
1820	\$10,100.00	8/3/23	Montrose	1	1	SBA V	\$-
1740	\$20,000.00	8/28/23	Montrose	1	11	SBA IV	\$-
1435	\$250,000.00	9/15/23	Montrose	4	2	CDBG	\$128,000
1741	\$20,800.00	11/30/23	Delta	0	2	SBA IV	\$-
1527	\$40,000.00	12/11/23	Montrose	3	5	SBA III	\$-
3708	\$50,000.00	1/25/24	Montrose	1	1	SBA VII	\$5,000
2509	\$45,000.00	1/25/24	Montrose	1	1	CO-Start Up	\$-
1436	\$410,000.00	2/22/24	Montrose	22	1	CDBG #9	\$5,350,000
<b>Totals</b>	<b>\$1,066,730.00</b>			<b>45</b>	<b>31</b>		<b>\$5,921,000.00</b>

County	Amount	Jobs Created	Jobs Retained	Funds Leveraged	Industry	Current \$ by Industry	% Industry
Montrose	\$ 945,930	71.5	121	\$ 6,682,400	Food/Beverage	\$ 903,281.87	26%
Delta	\$ 20,800	14	25	\$ 432,206	Hospitality	\$ 425,890.17	12%
Gunnison	\$ 50,000	35	10	\$ 350,000	Manufacturing	\$ 384,306.45	11%
Hinsdale	\$ -	0	0	\$ -	Retail	\$ 321,083.35	9%
Ouray	\$ 50,000	3	0	\$ 50,000	Service	\$ 1,056,750.48	30%
San Miguel	\$ -	10	10	\$ 40,000	Trades	\$ 443,302.91	13%
<b>Totals</b>	<b>\$ 1,066,730</b>	<b>133.5</b>	<b>166</b>	<b>\$ 7,554,606</b>		<b>\$ 3,534,615</b>	<b>100%</b>





## Area Agency on Aging Board Report Feb 2024

Action Item: None

### Noteworthy:

- Still waiting for the state & Federal AAA budget to be released. **The Long Bill was finalized without an increase in state funding for senior services.** All members of the House of Representatives need to hear from stakeholders and older adults. We will try to get an amendment to the Long Bill, it is a long shot but the only option we have. If this effort is successful; we will need to do the outreach again with the Senate. Some suggested verbiage is in the next paragraph. Your help with this effort is greatly appreciated. Please share this information broadly.

### Outreach Language Suggestion:

"I thank you for you for your past support of Colorado's older adults and the providers and Area Agencies on Aging that provide much needed services to help them age in the community. But we need your support again in the Long Bill. Please support increased funding for senior services like home delivered meals and transportation to doctors' appointments when the Long Bill is considered in the House. Area Agencies on Aging and their service providers are facing 2024 levels of need with 2018 levels of state funding. We appreciate anything you can provide to help us meet this growing demand."

Without additional funding we will need to begin cutting programs, this includes the congregate and home delivered meals, transportation, in-home services and material aid.

- The \$2 million emergency funding has been signed, the State Unit on Aging needs to determine how to manage it before it can be released. The rules seem very strict about how this funding can be used.
- SHIP -Currently calls for assistance are being sent to the Denver office. We are strategically thinking about how to move forward to fill the tremendous gap left by our amazing volunteers. There is not enough funding in the grant to hire enough people to serve the six counties during open enrollment.
- Ombudsman-Ongoing staffing shortages and quality of care issues.
- The Village on San Juan is slated for completion in July with an open house August 2<sup>nd</sup> 2:00-6:00 we are expecting a couple of people from the State Unit on Aging to attend. 8 older adults on the interest list thus far.

<b>Program</b>	Handy Helper	Ombudsman	Outreach	SCP	SHIP
<b>Active Volunteers</b>	8	3	41	27	0

**Retired Senior Volunteer Program**

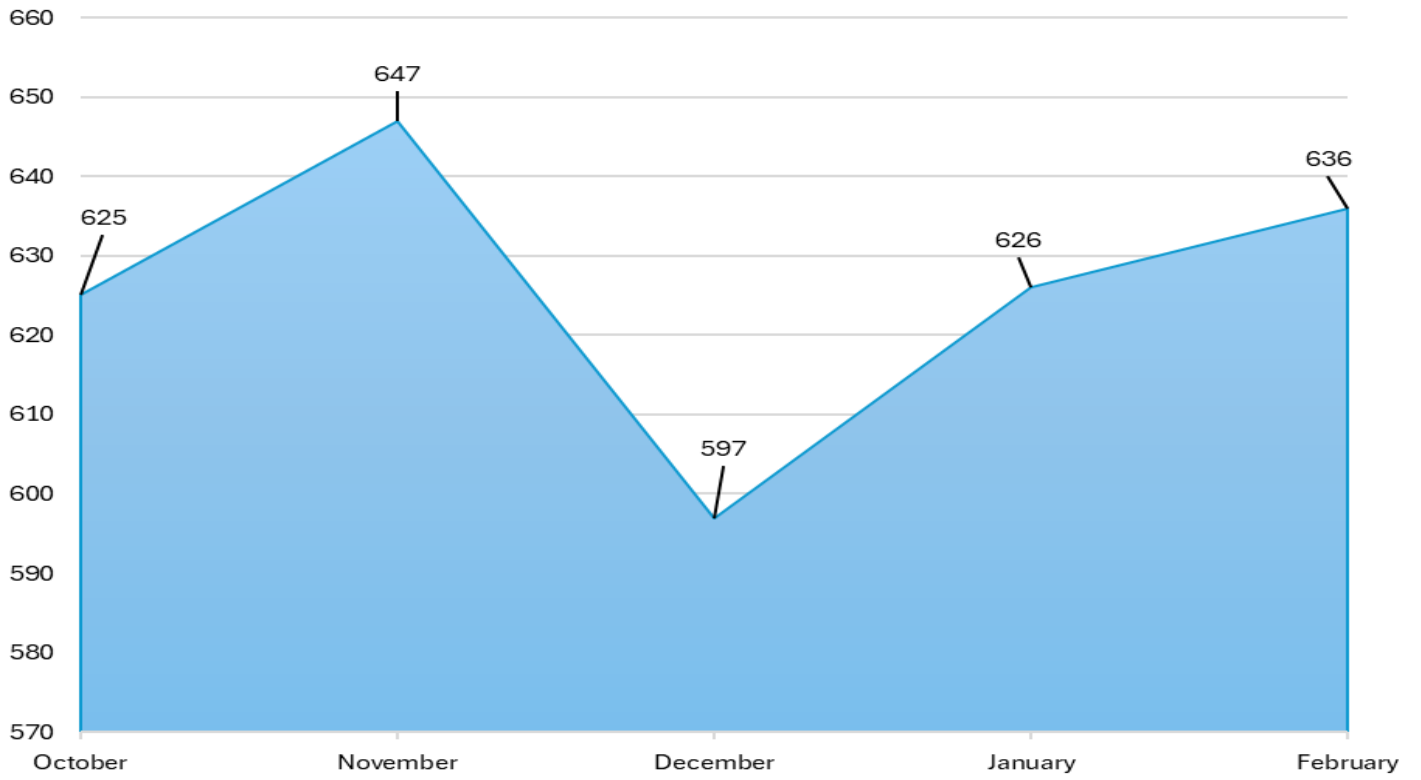
- Total registered volunteers 308, 248 are currently active.
- RSVP Update: The program was approved for another 3-year grant cycle. We are reviewing the match piece of the budget to determine whether we will submit a waiver to request a lower/no match for the program. We have 4 Community Coordinator positions open according to the current model, but are considering restructuring community coordinators. Potential consideration is expanding their areas and fitting that into the budget to determine the economic impact. Station visits are being scheduled. Interviews for Community Coordinator positions are taking place.
- We are still waiting for word about the Senior Companion grant, we are moving forward with or without it and have recruited 7 new companions in the past month.

**Informational/Ongoing**

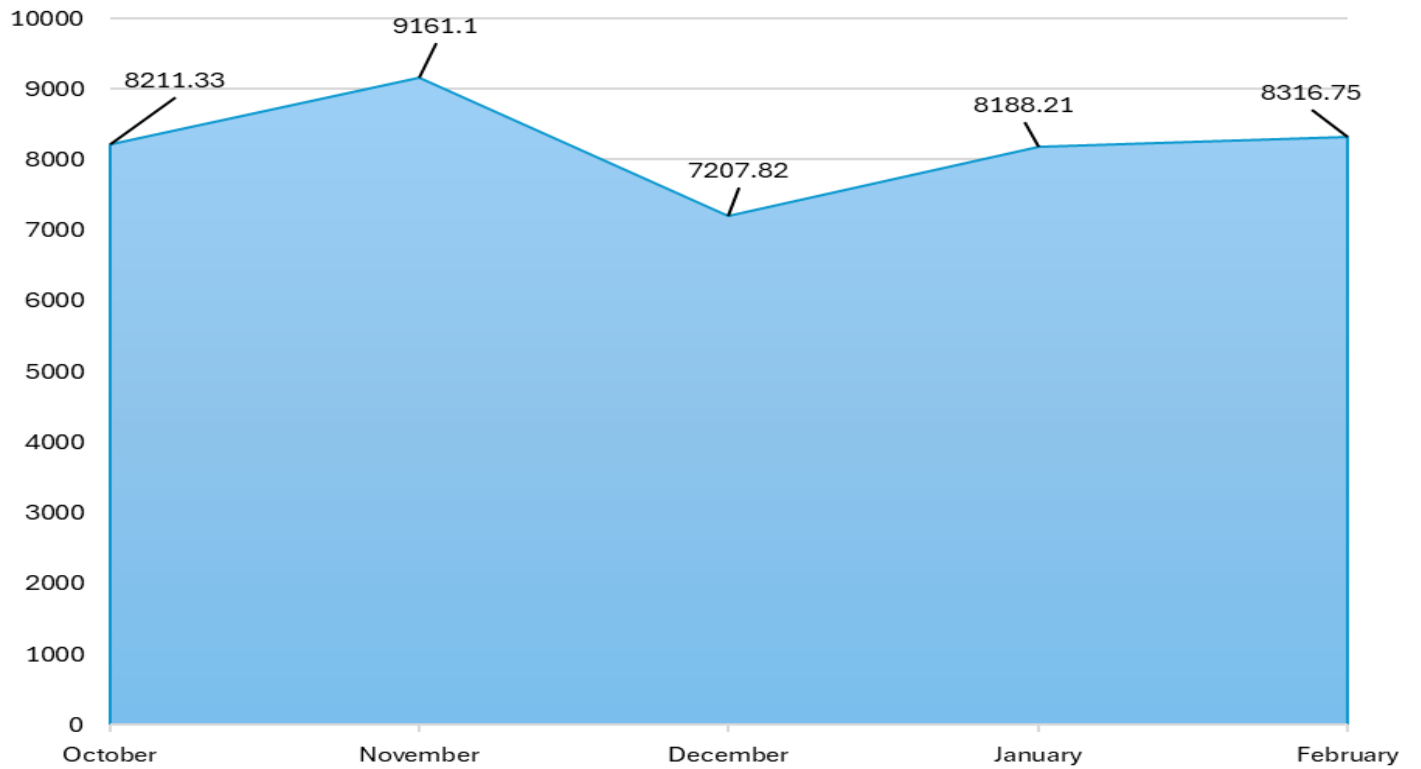
- The March RAC meeting was postponed due to low attendance the rescheduled meeting is April 4th 10:00-1:00 lunch provided
- I would like to encourage board members to consider joining us for these meetings.

**Area Agency on Aging-Clients and Units Information below:**

### Clients Served



### Total Service Units





March 2023  
Corey Bryndal  
Regional Broadband Project Director  
Broadband Report to the Board

- **DOLA EIAF Broadband** middle mile expansion plan continues making progress. This allows for direct fiber connection east into metro Denver and expansion south into Durango and Cortez. Focus has turned to executing agreements for fiber leases and facility use with Tri-State, Zayo Group, Emery Telcom and others. EDA approved a change in scope request. Fiber lateral construction in 9 communities is nearing completion. Ciena Optical equipment has started to arrive with our staging vendor LightRiver. Staff is working through project detail planning for LightRiver. Staff entered into an agreement with STX Fiber, a contractor with BGP/MPLS protocol specific expertise who will assist with configuring core & edge IP routers. The first sites deployed will be Denver, Grand Junction and Glenwood Springs. After those sites, Durango and the other communities will be added. A portion of the \$900k budget shortfall for equipment and fiber has been addressed. Garfield, Mesa and La Plata Counties have been approached to close this gap. EDA has approved proposed changes to fiber and equipment procurement and working through revised contracting.
- Region 10 has seen strong interest in our planned Salt Lake City route. This path provides redundancy should there be a problem with Denver connections. i.e. – mud-slide, fire, power or equipment failure. Staff has determined the optimal fiber path from Interstate 70 to our existing network in downtown Grand Junction. Staff is working through contracting with the City of Grand Junction for use of newly built fiber and CNL space. There is an opportunity to partner with the City on monitoring services.
- Region 10 participated in the development of a grant request made by UCAR to NSF. Region 10 will provide transport services and IP routing to support community anchor institutions with science drivers in Gunnison, Crested Butte, Grand Junction and Durango. This is a large scale opportunity to support the Western Slope in concert with the Front Range Gigapop / UCAR organization. Region 10 will receive service revenue for the services rendered.
- Region 10 is advancing the idea of moving its Broadband program to a new or existing entity. This would place network management and certain financial responsibilities elsewhere. Region 10 has consulted with an attorney and is looking into consulting services to develop options. Region 10, 9 and 12 have approached DOLA to obtain \$325,000 in funding for consulting services to evaluate options.
- Region 10 has entered into an agreement to purchase an IRU of fiber from Visionary Broadband in Lake City for middle-mile use. This will allow for connections between Community Anchor institutions and the CNL, as well as extend connectivity to the GCEA substation. Region 10 provides no services to residences or businesses. Region 10 provides no last mile services. Once the IRU is received, lit



services and/or fiber leases may be made available to address open-access from requesting parties. All listed CAI sites except for a water tank and the GCEA substation are complete and ready for turnover. However, we would like to accept the IRU in its entirety including a build package and all agreed upon routes complete. Region 10 received a legal challenge to the project from a ISP operating in Hinsdale County. Discussions around the concerns involve executive management and Region 10's outside legal counsel. Region 10 joined the Hinsdale Board of County Commissioners for an open, scheduled public Workshop March 20 in the board chambers in Lake City to review progress of the project and solicit direction for future phases.

- **Region 10** continues our dialogue with Just Transitions Fund regarding the \$150k grant awarded earlier this year. Region 10 posted a supporting position. Some JTF funds will be used for a 3<sup>rd</sup> party network topology review and recommendation study regarding existing electronic assets and management practices.
- Dark fiber into **Telluride** has been activated with 200Gbps of aggregate transport capacity. Pricing was delivered to San Miguel County to serve government clients. We have discussed needs with county IT staff. We look forward to San Miguel County placing an order for services. Additional middle-mile transport opportunities exist to support private sector ISP's.
- Region 10 is in discussions with Lumen/CenturyLink to swap use of a single pair of fiber. This exchange, if successful involves use of geographically diverse routes and will contribute to improved E-911 services throughout the region. Additionally, it will allow for Region 10 to create of a ring topology for the communities of Nucla, Norwood, Telluride, Ridgway and Ouray. Each community would have dual paths to the Region 10 backbone.
- **Gunnison County, Crested Butte and Mount Crested Butte** have asked Region 10 to focus on long-term, permanent fix, with possible interim solution between Gunnison and Crested Butte. Our focus is on middle-mile fiber between towns and developing a CNL in Mt. Crested Butte. Mt. Crested Butte has issued an RFP to construct fiber along Gothic Road and construct the CNL at the Transit Center at the base. Region 10 has provided input and suggested inclusions. This approach will ensure open-access to fiber and services for all commercial ISP's and mobile cellular providers. We anticipate CNL remodel could occur during the spring of 2024 and fiber construction would begin early summer of 2024. Matching funds need to be developed, and the project will use existing DOLA grant award funds. Region 10 is actively working with staff to provide feedback to RFP respondents as questions arise. Region 10 has participated on several site visitTown Staff has approached Vail Resorts and other controlling entities regarding CNL space and usage and decided to proceed with the project. Two ISP's have approached Region 10 with strong interest in last-mile fiber deployment in the area – and occupancy of the CNL. An on-site visit with Vail Resorts staff has been conducted.



- Region 10 has used a private contractor to perform an audit of existing network assets. The output will include a topology map, remediation plan for equipment and configuration needs. Staff has received an initial final and is reviewing it for completeness.
- Staff is working to expand visibility of the network and to identify and address service issues within the existing Region 10 network. A mix of new software, and partner services are being considered. The goal is improved uptime, timely software updates and better response to service impacting and ongoing maintenance needs. Region 10 may consider issuing an RFP for network management services to ensure costs are competitive with market offerings.
- Region 10 managed CNL's over 5 years old are in need of Uninterruptible Power Supply refresh and capacity increases. Several UPS failures have occurred, and existing units have undersized batteries that are reaching end of service life. Gunnison and Montrose sites have received temporary UPS fixes but a more comprehensive lifecycle plan for power backup is needed.
- Continuing to work with our neighbors to the south in **Region 9** and is working on projects in the region to develop redundant fiber routes with more capacity and connect to primary Internet sources for the Western Slope in general. Four CNL's in Region 9 are under construction or complete and will connect to the Region 10 network. La Plata County and Colorado Counties Inc is supporting a bill in the Colorado legislature to remove recurring fees from CDOT owned public right of way. Region 10 will support Region 9 in designing and estimating equipment needs for the new Durango to Pagosa Springs route along Highway 151. Region 10 has signed agreements to receive an IRU of fiber from Durango to Pagosa Springs. This collaboration of two counties, an electric company and the Southern Ute Indian Tribe was lead by Region 10. Region 10 is working with equipment vendors to estimate the optical and routing gear needed for Region 9.
- Governments in Alamosa & Walsenburg have reached out to learn more about the Region 10 model. We have helped them get a consulting firm involved, and will continue to support their efforts as needed. Region 10 attended (remotely) a San Luis Valley meeting on broadband. Government stakeholders saw a clear need for improved middle mile infrastructure. Some private ISP's agreed, and others sensed potential competition for end user services. Region 10 only provides middle-mile services. Governments around Alamosa are preparing a DOLA funding request with their consultant. Region 10 is providing architecture and equipment design support.
- Region 10 identified a significant fiber gap between Durango and Pagosa Springs. This route will provide an opportunity for improved reliability for the entire western slope of Colorado – especially Region 10's six counties. Five partners came together to develop \$2 million in matching funds for the project. DOLA awarded La Plata County \$2.1 million in middle-mile funds for purchase of a one-time assignable IRU. The \$4.1 million project includes La Plata County, Archuleta County, La Plata Electric Association, Southern Ute Indian Tribe and Region 10. As a result, Region 10 will receive use of four





strands of fiber that will contribute to improved reliability of our overall infrastructure. While Region 10 staff crated the project, partners in the Durango have put together the final structure and agreements. Region 10 has signed the agreement, will receive 4 strands of fiber from Durango to Pagosa Springs to support private ISP's at area CNL's.

- DOLA responsibilities -in the “Technical Assistant” role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified territory. Engagement areas include SCEDD, PPACG, San Luis Valley, Region 9/SWCCOG, AGNC and others. Monthly updates are provided to AGNC. Region 10 attends two regular meetings with Region 9.
- DOLA has indicated they may not be funding the two Technical Assistance positions going forward. Colorado Broadband Office has asked the legislature for funding for two internal CBO resources. However, the goals of CBO's middle-mile program as stated relate to mapping and developing grant programs, where current in-Region DOLA funded Technical Assistance positions are focused on developing middle-mile projects and managing implementation. It is unclear if, or how the current middle-mile Technical Assistance positions in Region 10 and NWCCOG will be funded after this year.



# TRANSPORTATION NEWSLETTER

**DATE: MARCH 2024**

**Vince Rogalski, Chairman      Gunnison Valley TPR      vrogal@montrose.net**

## **Transportation Commission Memorandum**

**To: Transportation Commission**

**From: John Lorme, Director of Maintenance and Operations**

**Date: March 20, 2024**

**Subject: Employee Housing Update**

### **Purpose**

**Informational**

**Action**

**N/A**

### **Background**

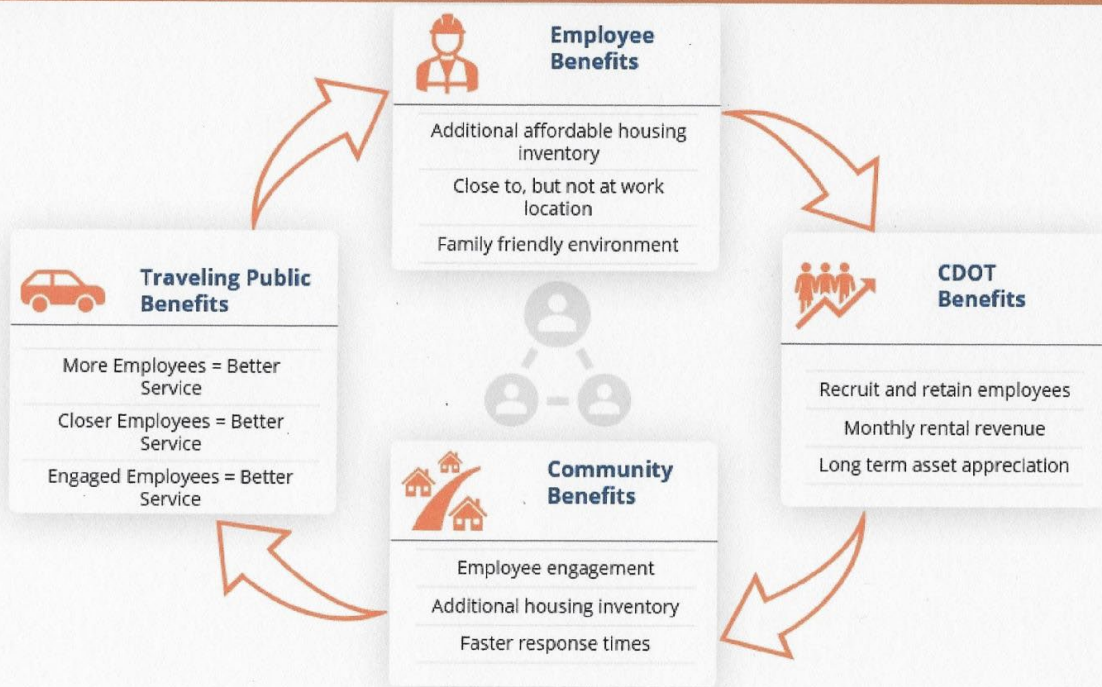
**CDOT has historically managed an employee housing program. The Division of Maintenance and Operation’s Property Management Program is working to enhance the housing program to match the challenging dynamics that CDOT faces in the modern Colorado employment labor market.**

**The update today will focus on the following topics:**

- Review of our current housing program**
- Staffing challenges**
- Use of housing as a staffing tool**
- Summary of projects in construction**
- Summary of projects in the queue**
- Programmatic next steps**

### **Next Steps**

**PD 1209 enhancements to include new housing inventory and rental rates.**



# Challenges

## Colorado Economy

Colorado Housing Cost  
**+21%**

Colorado Cost of Living  
**+12%**

Colorado Unemployment Rate  
**3%**

\*in relation to 2022 national average



## Employment Challenges

121 Vacant TMI's

320 fully retirement eligible maintenance employees as within the next 5 years

Widespread waivers for reporting time

SLB/DPA Redevelopment of Dowds junction

# Examples of Housing Projects in GVTPR



## Projects in the Queue - Ouray



### Workforce (<30 Mins)

Number of Maintenance Sites	1
Number of Patrols	1
Number of FTE	7



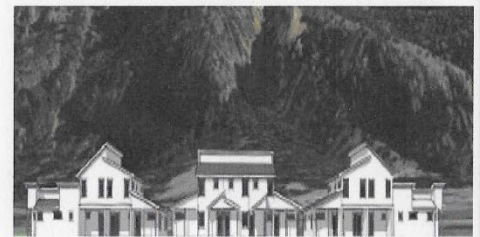
### Key Stats

Number of Units	Up to 3
Product	Town Homes
Construction Method	Wood Frame
Partner	Home Trust of Ouray County
Decision Point	Summer 2024



### Project Funding

Budget	TBD
Budget Status	Not funded
Budget Source	TBD



## Projects in the Queue - Telluride



### Workforce (<30 Mins)

Number of Maintenance Sites	3
Number of Patrols	3
Number of FTE	13



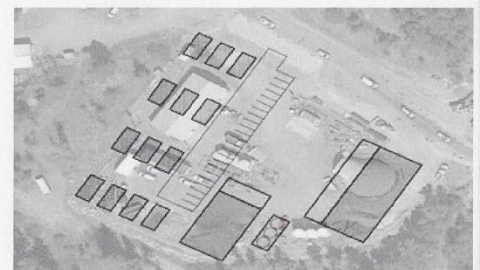
### Key Stats

Number of Units	Up to 13
Product	Town Homes or Apartments
Construction Method	TBD
Partner	San Miguel County
Decision Point	TBD



### Project Funding

Budget	TBD
Budget Status	Not funded
Budget Source	TBD





## Next Steps

Identify future funding sources

Enhance PD 1209 to include new housing

Identify new and solidify existing  
partnerships

Start design of new projects

Finish construction of existing projects

## **Transportation Commission Memorandum**

**To: Transportation Commission**

**From: Darius Pakbaz, Director of Division of Transportation Development,  
Craig Hurst, Manager of Freight Mobility and Safety Branch**

**Date: March 22nd, 2024**

**Subject: Colorado Freight Plan 2024**

### **Purpose**

**This memorandum provides a summary of the 2024 Colorado Freight Plan that was approved by the Federal Highway Administration in March of 2024.**

### **Action**

**Informational.**

### **Background**

**Through 2023 the Freight Mobility and Safety Branch worked on updating and submitting for approval a new Colorado Freight Plan before the 2019 plan was to expire in late March of 2024. Some of the tasks associated with putting this plan together include:**

- **Stakeholder outreach**
- **In person events with the public**
- **Industry Partner discussions**
- **Working Groups**
- **Webinars**
- **Surveys**
- **Interviews of manufacturing and shipping companies in growing industries**
- **Data collection from state and federal resources**
- **Comparative analysis between Federal, State, and Branch goals**
- **Creation of various lengths of the plan.**
  - **Appendix - full 325 pages**
  - **Freight Plan - 52 pages summarized of the 325**
  - **Executive Summary - 10 page summary**
  - **The plans will be found at [freight.colorado.gov/plan-invest](https://freight.colorado.gov/plan-invest)**



## Emphasis Areas

### Truck Safety

- Reduce conflicts
- Shoulders and passing lanes
- Weather-related improvements
- Safety information

### Freight Operations

- Truck parking
- ITS for chain stations and safety pullouts
- In-cab communications
- Runaway truck ramps
- Weigh in Motion

### Clean Transportation

- Eliminate bottlenecks to reduce emissions
- Removing barriers
- Zero emission charging/fueling
- Emerging technologies (e.g., e-cargo bikes)



## Next Steps



The bulk of the 2024 Colorado Freight Plan started in April of 2023 working with stakeholders, collecting data, compiling strategies and working through priorities. By January of 2024 the plan was written and submitted to Federal Highway Administration (FHWA) for approval.

As of March 2024 the updated Colorado Freight Plan has been approved and the next round of National Highway Freight Program call for projects is underway to continue efforts to help improve Colorado's infrastructure with emphasis on freight.

**Transportation TPR Meeting**  
**NEXT MEETING NOTICE TPR meeting TBD**  
**MAY 9, 2024**  
**1:30 to 3:30pm**  
**Video Conference Only**