



**Board of Directors Executive Committee Meeting
April 25, 2024
12:00 to 2:30 p.m.
Region 10 145 S Cascade Conference Room**

- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes March 2024**
- 4) **Action ITEMS:**
 - a. **Approval of Repayment of DOLA Funds (see Executive Director Report)**
 - b. **Discussion of Area Agency on Aging Assessments**
- 5) **REPORTS**
 - a. **Executive Director Report**– Michelle Haynes
 - **Financial Report**
 - **Community Development**
 - **Regional Grants Navigator**
 - b. **Small Business Resource Center**- Nancy Murphy
 - **SBDC/Business Cultivator**
 - **Business Loan Fund**
 - c. **Community Living Services** – Eva Veitch
 - d. **Regional Broadband**-Corey Bryndal
 - e. **Gunnison Valley Transportation Region Committee**- Vince Rogalski

Action: Accept Director Reports
- 6) **NEXT MEETINGS**
 - a. **Executive Committee: June 27, 2024 Noon-2:30 p.m.**
 - b. **Board of Directors Meeting: May 23, 2024 12-3 p.m.**
 - c. **BLF Committee: May 23, 2024 10-11 a.m.**
 - d. **AAA Regional Advisory Committee: June 13, 2024 10 a.m.-1 p.m.**
 - e. **Gunnison Valley Transportation Planning Region10: May 9, 2024 1:30 -3:30 p.m.**
- 7) **ADJOURNMENT**



1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:34 pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Nancy Murphy (Small Business Development), Corey Bryndal (Broadband Director), Eva Veitch (AAA Director), Courtney Tribble, Aris Freeborn, Patty Gabriel
 - b. **In-Person Board Members:** John Clark (Town of Ridgway, Chair), Dave Frank (City of Montrose, Vice Chair), Jim Gelwicks (City of Gunnison), Mike Lane (Delta County) Roger Rash (Montrose County), Michelle Nauer (Ouray County), Jim Gelwicks
 - c. **Remote Board Members:** Jonathan Houck (Gunnison County), Michael Bacani (Mt Crested Butte), Dave Roberts (Town of Lake City), Kris Holstrom (San Miguel County), Greg Levine (Hinsdale County), Mary Bachran (Town of Paonia)

2. **APPROVAL OF AGENDA ITEMS**
 - a. **Motion to approve amended agenda: M/S Dave Frank/Michelle Nauer: as accepted.** None opposed. Motion passed unanimously.

3. **APPROVAL OF MINUTES for February 2024, Board Meeting**
 - a. Correction of Auditors last name from Flair to Blair and add the second for the approval of minutes
Motion to approve amended minutes: M/S: Dave Frank/Michelle Nauer as accepted with addition. None opposed. Motion passed unanimously.

4. **ACTION ITEMS**
 - a. Discussion/Recap Project 7 Tour (Tour was held prior to the meeting from 10-11:30am)

5. **Reports:**
 - a. **ED/Financial Reports | Michelle Haynes**
 - i. Financial Report
 1. January statement may look like we have a low cash amount. We are collecting our membership dues and a lot of our grants are quarterly billed and so we have utilized funds for some grants until reimbursed.
 2. Salaries are down but that is offset by use of contract services.
 3. Revenues are higher than budgeted and that is typically because we do not include capital grants in the operational budget.
 - ii. Executive Director Report
 1. We have been working on updating our Professional Liability and additional Directors and Officers liability. The cost is about \$40,000 for the professional liability coverage.
 - a. We received notice from Nationwide that they would not cover our property and liability insurance. Working with the new agent, the costs came in about \$16,000, which was a reduction from the previous general liability policy.
 - b. We will have an increase in insurance costs of about \$50,000-\$60,000 total per year. We will work with the agent to reduce costs if possible once all policies are in place.
 2. Broadband budget we are working to bring cash flow to a break-even point.
 - a. We have a position budgeted for broadband that we have not been able to fill, so are utilizing contracts as available for support.
 - b. We are meeting with some of our partner organizations to see what the structure of the larger broadband network should be going forward.
 3. Area Agency on Aging is facing a budget cut of about \$700,000 this year.
 - a. Working on balancing services and costs—numbers of population served vs. amount of service provided to fewer.

- b. Will bring the AAA budget in May and maybe a proposed increase in AAA dues to present at the April Board meeting.
 - iii. Hired a project assistant for the Olathe Business Cultivator, Rachel Duke, she began earlier this month.
- b. **Small Business Resource Center | Nancy Murphy**
 - i. Last month we worked with the Rocky Mountain Micro Finance Institute to host their business Idea Lab. We had 17 participants for businesses ideas; all were Spanish speaking. 15 finished the program, 10 presented ideas, and 5 are possible kitchen clients for the Cultivator.
 - ii. SBDC/Business Cultivator
 - 1. Revisiting model, with increased focus on Olathe and a grassroots approach to bring in people from the community to make it a community center for businesses.
 - 2. Demystifying Entrepreneurship is back and we are working with Kara Riddle at the Delta Library Innovation Workspace to host this year's event.
 - iii. Gunnison Office
 - 1. Back in 2016 the SBDC was in Gunnison and moved to Montrose with Region 10 and some of the business support numbers decrease there when it moved. Our business support numbers are now back up to those back in 2016 after opening the Region 10 Gunnison satellite office.
 - iv. Business Loan Fund
 - 1. 3 loans to be closed in April
 - 2. We are receiving requests from all 6 counties
 - 3. The reimbursement from DOLA has been submitted to and received for the Rathbone Hotel in Montrose on their loan.
- c. **Community Living Services | Eva Veitch**
 - i. Headed to Crested Butte today to facilitate a forum on a grassroots Senior Center there.
 - ii. Eva will be postponing her retirement (supposed to be June) to try and see Region 10 through some of the budget cuts and service adjustments.
 - iii. Will be in Lake City with Kerry & Joe to ramp up the RSVP (Retired Senior Volunteer) program there.
 - iv. Meeting with two coordinators who will job share the RSVP Volunteer Coordinator for Gunnison and Hinsdale Counties.
 - v. We have an opening for the Montrose RSVP Volunteer Coordinator
 - vi. Long Bill was finalized without an increase to the funding for senior services and so now we are looking at an amendment to long bill to see if we can still get the \$5 million in funding for AAA
 - 1. Included a list of the House Representatives if you could send an email to them in support. DRCOG (Denver Regional Council of Governments) has put together some suggested language for you to utilize for contacting state legislators.
 - vii. We are looking at creative ways to support the older population in our area as we are looking at reducing services by at least 30% without any increase in funding levels.
- d. **Broadband | Corey Bryndal**
 - i. Received IRU (Indefeasible Rights of Use) Hinsdale County and Lake City. Met with the commissioners there and we have 2 final sites that will be built this summer—all other anchors are connected.
 - ii. Opportunity to swap fiber into San Miguel County in the Telluride area and with Lumen. This would help us build a link from Ridgway to Telluride to complete a loop for the area connecting with the Ouray fiber lines.
 - iii. Expansion project (the \$4 million project expansion) we are working on agreements with fiber providers, cities, towns, and hardware providers. All optical and routing equipment has arrived. Part of it is in CA being stage and part of it is in the Montrose Office. We contracted with a resource last week to begin staging the routers in Grand Junction.
 - iv. Challenges with the scale of operation in Pitkin have delayed a potential project. Working with the current providers on a potential solution for the community.

- v. We are reviewing possible upgrades to our existing network to upgrade and stabilize the aging equipment.
 - vi. Policy Items
 - 1. CDOT ROW SB 091 that originated with CCI for recurring fees along the 1-70 corridor
 - a. John Clark: Encourage everyone to make calls to legislature in opposition of the recurring fees.
 - vii. Corey will be presenting at Mountain Connect with the equipment vendor.
- e. **GVTPR - Gunnison Valley Transportation Planning Region Committee | Michelle Haynes for Vince Rogalski**
- i. Report includes update on CDOT's effort to house their employees in our primarily rural areas to best maintain services in more rural areas where housing is a challenge.
 - ii. Upcoming meeting on May 9th; meetings will begin discuss planning for the 2050 plan.
 - iii. Will revisit the MMOF (Multimodal Mitigation Options Fund) and how to allocate some of the upcoming funding once notices of funding amounts are received.

Motion to approve Reports; M/S: Dave Frank/Michelle Nauer. None opposed. Motion passed unanimously.

6. **Roundtable**

7. The meeting was adjourned at 1:47p.m.

Balance Sheet

Region 10

Period From: 7/1/2023 to 2/29/2024

Run Date: 4/22/24

Run Time: 6:40:58 pm

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Assets:

10000	Vectra Bank-General XXXX-2154	344,792.96
10300	Vectra Bank - Savings XXXX-9730	237,963.64
11000	Alpine Bank - RLF Operating XXXX-1716	384,219.14
11100	Alpine Bank - SBA III Checking XXXX-8519	49,597.22
11150	Alpine Bank - SBA III LLR xxxx-8532	56,501.73
11200	Alpine Bank - SBA IV Checking xxxx-9723	24,170.32
11250	Alpine Bank - SBA IV LLR XXX-9670	76,950.91
11400	Alpine Bank - SBA V MRF XXXX-5269	56,558.20
11450	Alpine Bank - SBA V LLRF XXXX-5308	46,136.58
11625	Alpine Bank- SBA VI MRF XXXX-8805	57,018.25
11650	Alpine Bank - SBA VI LLRF XXXX-8844	76,883.51
11670	Alpine Bank - SBA 7 MRF XXXX-2626	57,801.25
11671	Alpine Bank - SBA 7 LLRF XXXX-2649	45,985.78
11800	Bank of Colorado-SBRC 0000-7166	58,495.13
12500	Prepaid Expenses	16,917.63
12550	Member Dues AR	94,792.00
12900	AAA Gen Fund Receivable	379,962.19
12905	RSVP Grant Receivable	18,574.33
13500	CDBG RLF Loans Receivable	56,018.87
13600	Rural BLF Statewide Collaboration Project Funds	48,327.34
13800	Region 10 RLF Loan Receivable	207,705.53
14200	SBA II Loan Receivable #5303545000	44,029.37
14300	SBA III	291,841.46
14400	SBA IV	286,440.99
14405	SBA V Loan Receivable #	197,024.81
14460	SBA VI Receivable	426,605.69
14470	SBA VII Receivable	255,648.44
14500	CDBG #8	725,651.05
14525	CDBG #9	243,372.57
14550	CO Start Up Loan Fund	791,807.90
14600	Federal Grants Receivable	16,750.00
14601	EDA Grant Receivable	(5,833.36)
14603	SBA Grant Receivable	50,000.00
14605	USDA Grant Receivable	131,850.94
14610	DOLA Grant Receivable	20,000.00
14620	CDOT Grant Receivable	5,000.00
14630	CDBG Accruals	475,600.00
14700	Other Receivables	40,292.50
14750	Broadband & Partners Receivables	25,000.00
14760	Broadband Service Billing	9,362.15
14800	Broadband Infrastructure/in Progress	1,792,956.50
14825	Broadband IRU's	10,059,910.81
14875	Broadband Equipment	4,298,415.26
15100	Allow. for Doubtful Accounts	(180,886.40)
16000	Security Deposit-Rent	4,000.00
19000	Land - 145 S. Cascade	86,457.00

Balance Sheet

Region 10
 Period From: 7/1/2023 to 2/29/2024

Run Date: 4/22/24
 Run Time: 6:40:58 pm

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19100	145 South Cascade - Building	1,695,081.00
19160	Leasehold Improvements - Olathe	1,142,298.00
19200	Furniture/Fixtures/Computers	14,461.15
19800	Accumulated Depreciation	(4,365,913.09)
Total Assets:		20,972,597.25

Liabilities:

20000	Accounts Payable	2,374,349.13
20010	Credit Card Clearing	5,676.97
20500	Accrued Annual Leave	54,919.81
21700	Security Deposit	1,750.00
22600	Alpine Building Loan	436,000.72
22770	SBA Loan III - Alpine Bank #9325495008	75,313.50
22780	SBA Loan IV - Alpine Bank #2489697006	264,170.25
22790	SBA Loan V - Alpine Bank #3241897302	208,333.26
22795	SBA Loan VI - Alpine Bank #7841328500	400,264.65
22797	Alpine Bank SBA VII Loan # 5031789101	300,000.00
25000	Member Dues Deferred Revenue	155,637.14
26000	Other Deferred Revenue	222,530.31
29800	RLSS Clearing Account	9,173.83
Total Liabilities:		4,508,119.57

Projects

30350	Community Partner Loan Administration Program	18,244.85
30400	Region 10 BLF Fund	(129,402.09)
30500	Community Development BLF Fund	17,750.00
30600	Rural BLF Statewide Collaboration Project	98,823.81
31000	SBA #1 BLF Fund	(15,847.47)
31500	CDBG #8	655,103.47
31525	CDBG #9	477,100.97
31550	CO Start Up	443,876.80
31600	SBA Loan I	58,773.84
31610	SBA II Loan Receivable #5303545000	20,819.03
31650	SBA Technical Assistance	(238,021.44)
31750	CDBG #7 BLF Fund	415,348.12
31850	SBA IV Loan #2489697006	52,021.73
31875	SBA V Loan #3241897302	37,426.01
31885	SBA VI Loan Recv #7841328500	38,941.08
31887	SBA VII	8,012.36
31900	Small Business Resource Center	(185,045.05)
32200	Community Development	(78,223.70)
32210	Regional Broadband	(42,086.36)
32220	EZ Administration - 2020	(21,157.58)
34200	USDA RBDG	(2,244.54)
34300	USDA CFTA /RISE	1,184,731.57
35850	Transportation	53,274.00
36000	Other AAA Funding	(11,425.33)
36100	AAA Funding Fed	166,252.21

Agencywide Line Item Revenues and Expenditures

Region 10
 Period: 7/1/2023 to 2/29/2024
 With Indirect Detail

Run Date: 04/22/2024
 Run Time: 6:51:41 pm
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Code	Description	Budget	Current	YTD	Un/Over	% Bud
Revenues						
40000	EZ Admin Grant	22,473.00	(1,874.00)	24,344.50	(1,871.50)	108.33 %
40100	EDA Grant	70,000.00	5,833.33	46,666.64	23,333.36	66.67 %
40120	USDA CFTA	420,000.00	28,000.00	190,436.97	229,563.03	45.34 %
40200	AAA Admin Fed	78,600.00	10,895.81	87,166.48	(8,566.48)	110.90 %
40210	AAA Admin State	91,340.00	7,611.75	60,894.00	30,446.00	66.67 %
40400	CDOT Annual Grant	30,000.00	2,500.00	23,472.33	6,527.67	78.24 %
40800	DOLA - Community Development Grant	60,000.00	0.00	0.00	60,000.00	0.00 %
40820	Infrastructure Navigator Funds	0.00	8,333.33	68,333.33	(68,333.33)	0.00 %
40840	In-Kind Donation	42,000.00	3,499.00	27,992.00	14,008.00	66.65 %
40850	Regional Broadband Capital	0.00	0.00	744,964.78	(744,964.78)	0.00 %
40855	BB Partners Capital	0.00	0.00	166,377.36	(166,377.36)	0.00 %
40860	Broadband Service Income	384,000.00	19,905.10	148,740.82	235,259.18	38.73 %
40865	BB Grant - OPERATIONS	240,000.00	11,500.00	84,673.98	155,326.02	35.28 %
40870	Broadband Project Income	0.00	0.00	3,996.65	(3,996.65)	0.00 %
40900	AAA Program Income	500.00	8,166.69	15,166.71	(14,666.71)	3,033.34 %
41200	AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
41400	AAA NSIP Fed	36,000.00	0.00	13,306.95	22,693.05	36.96 %
42000	Member Dues	115,540.00	10,433.00	73,514.51	42,025.49	63.63 %
42500	AAA Fed Funding	767,600.00	102,647.44	607,266.52	160,333.48	79.11 %
42700	Transportation Assessments	25,860.00	2,178.00	16,953.00	8,907.00	65.56 %
43000	AAA Program State	822,060.00	73,433.29	579,704.63	242,355.37	70.52 %
43100	Small Business Resource Center Funding	16,500.00	0.00	0.00	16,500.00	0.00 %
43150	SBRC - Tuition Fee Income	6,000.00	0.00	1,590.00	4,410.00	26.50 %
43200	SBDC Program Income	170,000.00	0.00	1,250.00	168,750.00	0.74 %
43227	SBDC Grant Income	0.00	6,500.00	95,186.79	(95,186.79)	0.00 %
43400	AAA Assessments	31,600.00	2,751.00	20,645.00	10,955.00	65.33 %
43600	ADRC Revenue	0.00	0.00	11,349.31	(11,349.31)	0.00 %
44000	Building Rent	0.00	1,000.00	8,000.00	(8,000.00)	0.00 %
45000	Bank Interest Earned	120.00	869.33	7,270.22	(7,150.22)	6,058.52 %
45700	Security Deposit Income	42,000.00	0.00	0.00	42,000.00	0.00 %
45800	EZ Contribution Fees	21,000.00	2,820.01	16,630.04	4,369.96	79.19 %
45910	EZ Tax Administrative Fee	0.00	0.00	25.00	(25.00)	0.00 %
46000	Local Donations	0.00	0.00	60,000.00	(60,000.00)	0.00 %
46100	Match Funds	0.00	0.00	20,000.00	(20,000.00)	0.00 %
47000	Other AAA Revenue	41,480.00	0.00	0.00	41,480.00	0.00 %
48000	AAA Local Donations	0.00	20.00	980.00	(980.00)	0.00 %
48050	Other Income	21,600.00	200.00	3,694.76	17,905.24	17.11 %
48100	Other CLS Grants	210,000.00	2,651.68	64,703.54	145,296.46	30.81 %
48200	SHIP Grant	22,000.00	0.00	0.00	22,000.00	0.00 %
48400	RSVP Grant	300,000.00	0.00	152,513.64	147,486.36	50.84 %
48500	SMP State Grant	0.00	1,125.00	9,000.00	(9,000.00)	0.00 %
49000	AAA ARPA Fed	749,180.00	0.00	71,961.60	677,218.40	9.61 %
49100	Loan Interest	120,000.00	475.87	7,199.21	112,800.79	6.00 %
49110	Loan Interest-CDBG #6	0.00	586.48	2,580.68	(2,580.68)	0.00 %
49115	Loan Interest Rural BLF Statewide	0.00	124.40	1,753.55	(1,753.55)	0.00 %
49130	Loan Interest-SBA II #5303545000	0.00	145.68	1,859.45	(1,859.45)	0.00 %
49140	Loan Interest-SBA III # 9325495008	0.00	1,349.69	8,755.83	(8,755.83)	0.00 %
49150	Loan Interest-SBA IV # 2489697006	0.00	1,110.15	8,879.92	(8,879.92)	0.00 %
49155	SBA Loan V Interest Income	0.00	761.21	7,401.73	(7,401.73)	0.00 %
49156	SBA VI Interest Income	0.00	1,890.28	13,614.80	(13,614.80)	0.00 %
49157	SBA VII Interest Income	0.00	480.79	6,298.72	(6,298.72)	0.00 %

Agencywide Line Item Revenues and Expenditures

Region 10

Run Date: 04/22/2024

Period: 7/1/2023 to 2/29/2024

Run Time: 6:51:41 pm

With Indirect Detail

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Code	Description	Budget	Current	YTD	Un/Over	% Bud
49160	Loan Interest-CDBG #8	0.00	1,908.05	22,834.85	(22,834.85)	0.00 %
49162	CDBG #9 Interest Income	0.00	1,420.80	1,549.97	(1,549.97)	0.00 %
49165	Loan Interest CO Start Up	0.00	1,999.99	15,234.35	(15,234.35)	0.00 %
49200	Loan Fees	7,200.00	4,866.00	13,029.30	(5,829.30)	180.96 %
49210	Loan Administrative Fees	6,000.00	0.00	0.00	6,000.00	0.00 %
49300	Late Fees/Penalties	240.00	247.54	6,264.28	(6,024.28)	2,610.12 %
49500	CDBG Administration	25,600.00	65,600.00	105,600.00	(80,000.00)	412.50 %
49600	SBA Technical Assistance Grant	300,000.00	25,000.00	173,626.71	126,373.29	57.88 %
49700	CDBG Grant Funds	160,000.00	410,000.00	660,000.00	(500,000.00)	412.50 %
Revenues		5,461,693.00	828,966.69	4,585,255.41	876,437.59	83.95 %

Expenses

50000	SALARIES	1,492,983.00	219,870.66	800,583.49	692,399.51	53.62 %
50500	FRINGE BENEFITS	447,901.00	53,768.10	352,804.97	95,096.03	78.77 %
52000	Meetings & Travel Expenses	68,800.00	2,613.79	47,072.05	21,727.95	68.42 %
52100	Broadband Service	120,000.00	2,140.14	14,804.52	105,195.48	12.34 %
52400	Taxes, Licenses & Fees	180.00	0.00	395.00	(215.00)	219.44 %
52700	Telephone/Fax	12,120.00	530.10	18,367.52	(6,247.52)	151.55 %
53000	Rent	37,800.00	5,299.00	50,648.00	(12,848.00)	133.99 %
53300	Background and Security Verification	0.00	90.45	436.95	(436.95)	0.00 %
53600	Postage & Shipping	4,200.00	1,005.00	3,701.35	498.65	88.13 %
53650	Educational Supplies	6,000.00	967.90	2,970.70	3,029.30	49.51 %
53700	Printing & Supplies	48,600.00	2,047.47	27,394.81	21,205.19	56.37 %
53800	DOLA - Community Development Pass Thru	36,000.00	0.00	0.00	36,000.00	0.00 %
53900	Software - Finance	6,000.00	165.00	1,283.50	4,716.50	21.39 %
53910	Software - Miscellaneous	39,000.00	3,988.77	19,561.73	19,438.27	50.16 %
53920	Internet - COGS	120,000.00	6,230.98	49,847.84	70,152.16	41.54 %
53930	Web Hosting & Design	3,600.00	0.00	1,630.99	1,969.01	45.31 %
53940	Computer Repair & Maintenance	36,000.00	0.00	0.00	36,000.00	0.00 %
53950	Broadband Network Management	60,000.00	1,550.00	12,400.00	47,600.00	20.67 %
54000	Dues & Subscriptions	18,000.00	1,063.00	6,980.23	11,019.77	38.78 %
54900	Consulting Fees	3,000.00	5,800.00	28,341.25	(25,341.25)	944.71 %
55000	Contractual Services	136,200.00	23,503.97	261,949.75	(125,749.75)	192.33 %
55100	Legal Fees	12,000.00	1,434.00	12,065.10	(65.10)	100.54 %
55200	Audit & Accounting	36,000.00	16,920.50	18,966.25	17,033.75	52.68 %
55300	Recruitment & Retention	2,700.00	210.75	6,902.10	(4,202.10)	255.63 %
55350	Donations & Sponsorships	10,800.00	0.00	550.00	10,250.00	5.09 %
55360	Volunteer Costs Travel and Meals	0.00	7,034.05	54,441.57	(54,441.57)	0.00 %
55363	Recognition - Individual	0.00	0.00	1,516.34	(1,516.34)	0.00 %
55600	Promotions	31,200.00	1,211.11	25,825.11	5,374.89	82.77 %
56200	Bank Service Charges/Fees	240.00	37.12	537.59	(297.59)	224.00 %
56300	Other Insurance	9,600.00	9,505.48	17,044.00	(7,444.00)	177.54 %
58000	Depreciation Expense	44,000.00	11,161.00	89,288.00	(45,288.00)	202.93 %
58100	BB Infrastructure Depr	840,000.00	72,500.00	580,000.00	260,000.00	69.05 %
58500	Stipend	291,430.00	0.00	0.00	291,430.00	0.00 %
59400	Equipment Rental, Repairs & Maintenance	2,400.00	0.00	6,104.04	(3,704.04)	254.34 %
59600	Equipment & Furniture	48,600.00	976.62	12,586.27	36,013.73	25.90 %
60100	Building Insurance	14,400.00	0.00	3,269.99	11,130.01	22.71 %
60200	Building Maintenance & Repair	27,000.00	3,214.23	32,561.64	(5,561.64)	120.60 %
60500	Building Loan Interest	18,000.00	1,373.66	11,312.58	6,687.42	62.85 %
60600	Building Utilities	21,600.00	2,019.05	18,392.53	3,207.47	85.15 %
61000	Building Rent & Misc Expenses	12,000.00	0.00	0.00	12,000.00	0.00 %

Agencywide Line Item Revenues and Expenditures

Region 10
 Period: 7/1/2023 to 2/29/2024
 With Indirect Detail

Run Date: 04/22/2024
 Run Time: 6:51:41 pm
 Page 3 of 3

Code	Description	Budget	Current	YTD	Un/Over	% Bud
71400	AAA NSIP Fed	36,000.00	0.00	246.31	35,753.69	0.68 %
71500	AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
72500	AAA Fed Funding	925,730.00	52,333.83	487,273.45	438,456.55	52.64 %
73000	AAA State Funding	1,015,750.00	60,116.85	526,167.39	489,582.61	51.80 %
73500	AAA Capital Exp State	0.00	0.00	355.79	(355.79)	0.00 %
78100	Other CLS Grants Expense	52,000.00	0.00	71,760.57	(19,760.57)	138.00 %
79000	AAA ARPA Fed	0.00	0.00	50,644.76	(50,644.76)	0.00 %
92000	SBA Loan Interest	10,800.00	398.35	3,426.26	7,373.74	31.72 %
92100	Loan Expenses	12,000.00	5,419.29	15,927.41	(3,927.41)	132.73 %
92200	Bad Debt/Write Off	42,000.00	2,400.00	19,700.00	22,300.00	46.90 %
	Expenses	6,217,834.00	578,900.22	3,768,039.70	2,449,794.30	60.60 %
	Agency Balance	(756,141.00)	250,066.47	817,215.71		

Executive Director Update April 2024

Action Items:

- **DOLA Repayment of Broadband equipment-Access to Funds** (see attached memo)

Discussion Items:

- **Area Agency on Aging Assessments—discuss potential increase in assessments to support AAA administration and services.**

Informational Items:

- **Insurance:** Continuing to work with new agent to review existing coverage and review to ensure coverage is compliant with contractual requirements. Have secured:
 - Professional Liability (with separate policies for lending and some broadband coverage)
 - Director's and Officer's
 - Enhance Cybersecurity coverage
 - New building/general liability (effective 4/15/2024)
 - Reviewing quotes for Employment Practices LiabilityCosts for coverage are significant over previous year's expenses; working with agent to review areas where costs could be reduced—some reduction is expected in year 2-3 of new professional liability policies.
- **Legal:** Worked with legal council on response to the most recent letter received, which requested more information on the general network maps and pricing.
- **Budget:** Reviewing budget with current staffing changes, increases in costs due to insurance expanded coverage, broadband implementation and Area Agency on Agency funding decreases. Working with broadband consultant on broadband financial model.
- Preparing new submission of **Small Business Administration Technical Assistance grant.**
- Collaborating with Executive Directors of Regions 9 and 12 to host meeting to review potential **expanded broadband network operational model.** Meeting at Region 10 with impacted regional organizations (those operating networks) and DOLA representatives, as well as an invitation to the Colorado Broadband office to participate is planned for Monday, June 24.
- Consideration of development of **Request for Proposals for operations of the broadband network.** Targeted to have support in place by July 2024.
- Re-submitted **DOLA grant supplemental** to the Regional Managers, to obtain estimated shortfall for the Western Slope expansion project, as well funding requests from Mesa, Garfield and LaPlata Counties. Mesa County has responded with an IGA for funding; have not yet received responses on the other requests.
- **Just Transition broadband support grant** (working with communities to expand federal grant access): utilizing for contracted support until funds are expended (and/or personnel is hired); no additional funds can be requested until the current grant is closed out.
- Reviewing updated **CDOT Transportation Planning Region** guidelines, and planning to attend TPR administrator meeting (first annual/semi-annual meeting of TPRs)

Staffing:

- Susan Bony resigned from position as Business Resources Coordinator. Currently considering addition of second loan officer to have improved lending services in the west region service area.
- Position is also currently posted for Broadband Network Manager. Both of these positions require an advanced skill set and will be open until filled. Posted at <https://www.region10.net/work-with-us/>



145 South Cascade Avenue
Montrose, CO 81401
www.region10.net

MEMO

TO: Nichole Robillard, DOLA Regional Assistant
FROM: Michelle Haynes
RE: Exchange of Broadband Routers

In June 2011, Region 10 bought three large routers (Juniper MX10003) to be deployed in Denver, Grand Junction and one additional location, utilizing funds under EIAF 9118 of \$323,885.86 (included on Payment #21). The routers were purchased to direct traffic on the network initially supported by funding from EIAF 9118. The routers came with 10Gigabit interfaces. The model was selected so we could upgrade them to 100Gigabit Interfaces in the future. The grant (EIAF 9118) expired in June 2021 as the term ended as it was not able to be extended further.

Region 10 was subsequently awarded EIAF B003 (funding of \$385,260 supported by an EDA grant of \$880,640) to connect the current Region 10 network to Denver utilizing new CDOT/Zayo fiber. As communities in the I-70 Grand Valley region (Mesa and Garfield Counties) learned that, they asked if Region 10 would include these communities in the project. The expanded project added 9 new communities in Mesa and Garfield Counties, as well as Durango and Cortez, expanding the network to connect to SW Colorado.

Serving these additional communities meant we needed to upgrade the routers to faster speeds and more interfaces. When we went to place the order to upgrade the routers, we learned that the parts were no longer available due to supply chain constraints. The problem was so severe that Juniper decided to no longer produce the routers we had bought going forward. As a solution, Juniper would provide new routers (MX304) capable of the speeds and number of interfaces we needed and would take back the routers we had bought and credit it against the replacement units with the planned upgrades. The exchange would protect our initial investment and meet the budget for router upgrades included in the expansion project.

Juniper Networks asked that we sell the older units that could not be upgraded to a Juniper Partner named PureWrx for \$94,587.00. Juniper then substantially discounted the new routers to be purchased under EIAF B018 with the upgraded interfaces to meet our budget. We applied the proceeds from selling the un-useable routers along with the upgrade funds in the expansion grant to the new Juniper-discounted purchase. Per Juniper, the discount was calculated as shown below:



145 South Cascade Avenue
Montrose, CO 81401
www.region10.net

	List Price	Discount off list	Final Price
June 2021 10K3 purchase	\$ 767,868.94	56%	\$ 334,181.75
MX304s w/ typical discount	\$ 2,370,091.20	56%	\$ 1,042,840.13
MX304s w/1 time replacement discount	\$ 2,370,091.20	75%	\$ 595,171.78

(Note: the actual final purchase price was \$323,885.86 for the 10K3 routers.)

While in hindsight, it may have been better to keep the routers in stock rather than return to Juniper, the result of the transaction was that Region 10 received the routing capability we need to serve the expanded network with routers with faster speeds and the required number of interfaces to be deployed in Denver, Grand Junction and Durango while keeping the budget in line with discussions with the Regional Grant Manager (G. Winkler) during the grant application process.

Please let us know if you need any additional information and thank you for your consideration of the waiver of repayment as we continue to work to implement the project.

Community Development Board Report

April 25, 2024

Enterprise Zone (EZ):

- Updating the EZ Policies, the last revision was made in December 2022, with the other 16 EZ Admins across the state specifically a couple of categories for projects:
 - Business Assistance Category: Adding in the ability for business assistance organizations that are not physically located in an EZ but can provide proof of assistance to businesses in EZ as eligible projects. As well as, better identifying what type of “financing” could be included in Business Assistance projects; ensuring that any funds from the project for loan funds are used for businesses located in an EZ.
 - Economic Development Organizations (EDO) Category: For other categories we require organizations to show what “new” activities they are applying for so that EZ Contribution Projects are not being used as ongoing funds without near-term goals being met. Therefore, projects that have had one 5-year project and want to apply for another 5 year project must show what is new that they are doing to achieve economic development. However, we recognized that EDOs are always doing economic development work and therefore many of their activities remain the same over the course of projects For these EDO organizations, if they are continuing the same activities the organization will need to show progress from their previous project and specific, time-based, measurable goals for the new 5 years.
- Recently met with multiple organizations that are Homeless Support service organizations, just as a reminder there is a Homeless Contribution Tax Credit:
 - The Homeless Contribution Income Tax Credit is administered by the Division of Housing in the Department of Local Affairs (DOLA). A taxpayer may claim the Homeless Contribution Income Tax Credit when permissible contributions are made to an approved organization that has at least one qualifying activity.
 - For our region, this tax credit is a larger credit than the EZCP tax credit, it is 30% of monetary contributions to these approved organizations.
 - If you know of an organization that would be a good fit, please reach out to me or you can email DOLA: dola_hctc@state.co.us

Economic Development Council of Colorado (EDCC): Courtney continued to attend Events Planning Committee. Attended the **Delta Economic Update** on April 5th and the **Western Colorado Economic Summit** on April 17th.

Grants & Grub | Grant Writing Assistance: Next Grants & Grub is on **Tuesday, April 30th from 12-1pm** where we will be discussing several resources for Grant Writing Technical Assistance. Alyssa Dinberg from the Governor’s Office and the Program Manager for the Regional Grants Navigators will be discussing the available resources for grant writing through the Regional Grants Navigator Program. Sara Struckman from the Office of Just Transitions will go over the Grant Writing Assistance that they are offering. Michael Regan is a Budget/Policy Analyst for the Colorado Water Conservation Board and manages the Federal Technical Assistance Program. The Program can help eligible entities review the many federal funding opportunities currently available for water projects, prepare and submit federal grant applications. It can also help enhance projects prior to application with feasibility studies, planning, and partial design/engineering so that they stand out in the highly competitive federal grant process. If you would like more information, please reach out to Courtney. Meeting Info: <https://us06web.zoom.us/j/82549732526>

Courtney joined a cohort group of Economic Developers with the National Association of Development Organizations (NADO) whose purpose is learn from subject matter experts about topics of importance to Economic Development Districts (EDDs), network with peers and work on small capstone projects to share with the national network of EDDs. Training topics include the Community Economic Development Strategy (CEDS), funding sources, data tools and other areas identified by the group. This is a 7-month training and we have met 3 times so far. [Collaborative Learning Group – EDD CoP - NADO](#)

High Alpine Loop Roadmaps: Mountain Studies Institute has begun their Recreational Infrastructure Impact Study. This study is expected to be completed by the end of June 2024. Next High Alpine Loop Meeting: **Friday, May 17th, 10-11:30am**



Memorandum

To: Region 10 Board of Directors
From: Patty Gabriel, Regional Grant Navigator
Date: April 16, 2024
Re: April 2024 Board Report

Update on the RGN project for April

1. A Regional Grant Navigator Meeting was held in Leadville on April 9th. This was a great opportunity to collaborate with all the RGNs in the state and share ideas about how to better assist the entities in our regions.
2. Grants and Grub will go through May, we will then take a break during the busy summer months.

April 30th: Grant Writing Technical Assistance for Local Governments
May 31st: TBA

3. A Regional Grant Navigator page has been created on the Region 10 website. All funding memos and recordings of the Grants & Grub presentations are available for review.
4. We continue to search for grants and send out funding memos as we find opportunities. Currently, we are supporting 8 projects in municipalities and 2 in special districts.

Sara Struckman, from The Office of Just Transitions, is assisting us on grants in coal-impacted communities. Sara is currently working on an application to DOLA's Climate Resiliency Challenge program for the Deer Trail bridge project in Cedaredge.

5. DOLA is working to promote their IIJA and IRA Grant Writing Assistance Programs, especially for low-capacity communities. Please help spread the word to those communities who may benefit from this assistance.

Please reach out to me at pgabriel@region10.net or Shay at shay@unbanruralcontinuum.com for any questions related to the RGN program.

SBRC Board Report

April 25, 2024

Of Interest

- Demystifying Entrepreneurship is THIS WEEKEND at the Delta Innovation Center. Friday night is open to the public, 5:30- 8 p.m. Entrepreneurial panel of local businesses and food! Please join us! Flyer attached.
- Adriana, Rachel, and Susan attended and hosted a booth at the Montrose Chambers's Business Expo at the Pavilion on April 11



What's Happening

Cultivator Notes from Adriana

Hispanic outreach

- Olathe Hispanic Farmers to begin formalizing a co-op, assisting with translation and interpretation, as well as guiding farmers through the process in partnership with Rocky Mountain Farmers Union and Valley Food Partnership.
- Presented Region 10, SBDC and Cultivator services to the Hispanic Women's group (25 women) on Friday, March 22. I received calls from participants asking about Area Agency on Aging services for their neighbors and family members.
- Met with Tri-County and Delta Public Library to be a part of the Immigrant Heritage Day Celebration on Saturday, June 22.
- Connecting with SBDCs across the state to learn more about Spanish programming being offered.

Kitchen activity

- Kitchen tours – Two catering business; one food truck
- Tri-County Network will be scheduling a visit to the Cultivator to tour the commissary kitchen and inform their clients of our services.

Coworking

- One new coworking client.
- Maintaining open communication with clients using the coworking space and private offices. Simplifying some processes, for example, making it easier to access meeting rooms.

Community

- Meeting Olathe businesses.
- Hispanic Farmers' recurring meetings now take place in the Cultivator's meeting room.
- Participated in the Business Expo promoting SBDC and Cultivator services. This was a wonderful opportunity to meet businesses that Region 10 has helped launch, as well as meeting members of the media that are excited to advertise programs and services that Region 10 offers.

SBDC Notes from Callie

- Onboarding one new consultant to do client intake and four more are in the pipeline.
- Collaborating with NW SBDC on shared trainings, documents, and processes.
- Attended Lake City RTAP community workshop to discuss the future of recreation and tourism in Lake City.
- Working with the Lead Center Programming Committee - meeting every other week to discuss the future of shared SBDC programming.
- Gunnison businesses awarded CBPP grant of \$120k total (\$30k/business) plus R10 gets \$10k to support, Gunnison newspaper is going to run an article about grant award.
- Programming updates:
 - Let's Talk with Rural Opportunity Office - 5/14
 - Working with Ricardo Esqueda from City of Gunnison to offer a Spanish language shortened version of a Business Plan in a Day class - 4/23 and 5/1 in Gunnison
 - Mobile Food Unit Series one day workshop in Olathe - 5/21

Business Resource Notes from Nancy

- The theme of the year is streamlining systems and processes across all of Region 10's business resources—BLF, SBDC, Cultivator.
- An SBDC consultant visited last week to help us think about how to "right size" BLF activities and staffing. We're doing a comparison of Regions 9, 10, and 11 loan funds size, staffing, and operations.
- Coordinating this year's Demystifying Entrepreneurship weekend with new director at the Delta Innovation Center.
- Coordinating outside contractors for public relations, social media, graphics, and loan fund consultant, and loan analyst.
- Serving on the state SBDC strategic planning committee.

What's Coming Up

May 2: 12:00pm-2:00pm
SMART START
How to Start a Business, \$30

May 14: 9:00am-10:00am
LET'S TALK
Tax credits/incentives and state grants

May 17: 8:30am-5:00pm
THE POWER OF WE
at the Solida Steam Plant events center, \$75

May 21: 9:00am-3:00pm
HOW TO START A MOBILE FOOD BIZ
in person in Olathe \$65

May 22: 10:00am-11:00am
GROW WITH GOOGLE
Power your business with AI

May 23: 9:00am-10:00am
HUMAN RESOURCES
HR Checkup Office Hours

May 29: 10:00am-11:00am
GROW WITH GOOGLE
Thriving with Ecommerce

May 31: 2:30pm-3:30pm
FINANCE FRIDAY
Business accounting and budget

MAY 2024

MON	TUE	WED	THU	FRI
 Region 10	 WEST CENTRAL Small Business Development Center	2	 STARTUP	3
6	7	8	9	10
13	14	15	16	17
20	21	22	23	24
27	28	29	30	31

ON DEMAND
 Self-paced programming available to you on your schedule!

Cash Flow Essentials
 Learn how to leverage cash flow as a financial planning tool.

Profitability Essentials
 Increase the profitability of your business to put more money in your pocket.

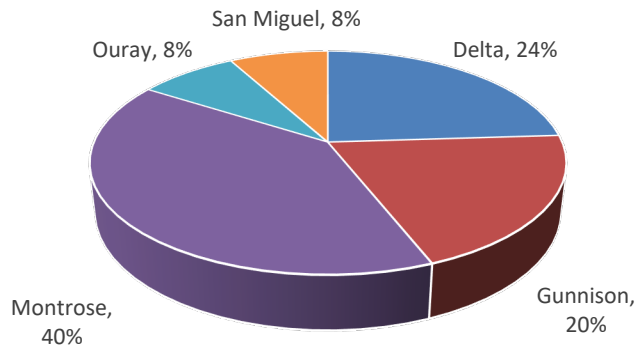
...And Many More On-Demand Classes

The Numbers

March Consulting Clients

Clients	Sessions	Hours	Rating
25	27	30	10/10

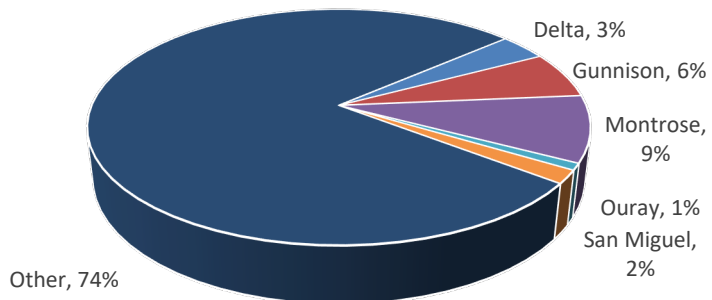
Consulting Clients by County



March Training Clients

Clients	Workshops	Hours	Rating
192	8	16	9.6/10

Training Clients by County



BLF Board Report

April 25, 2024

BLF Notes from Sarah

Action Items

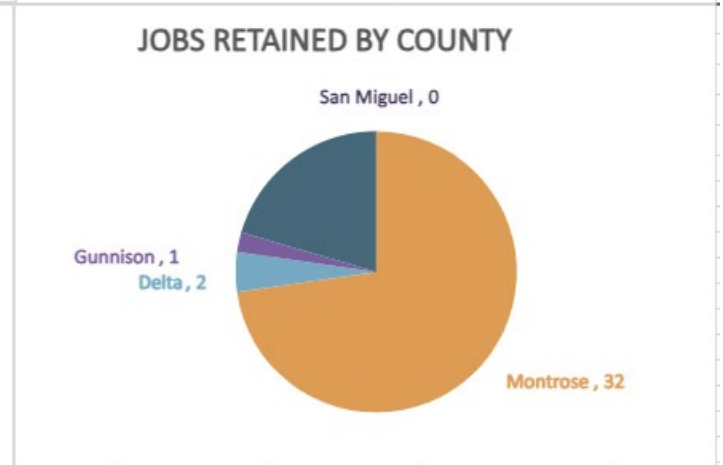
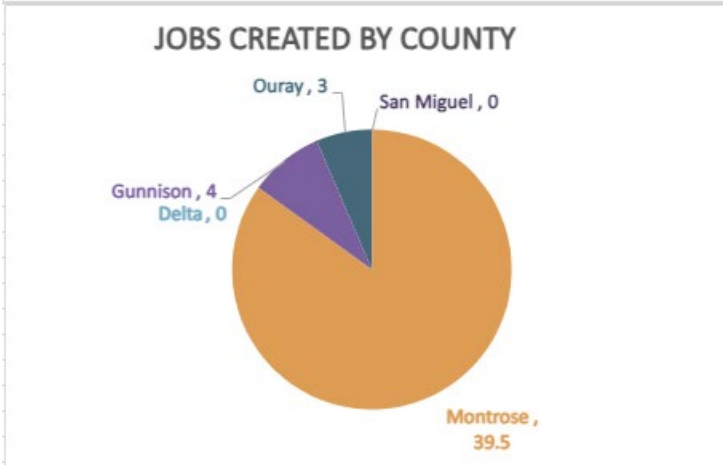
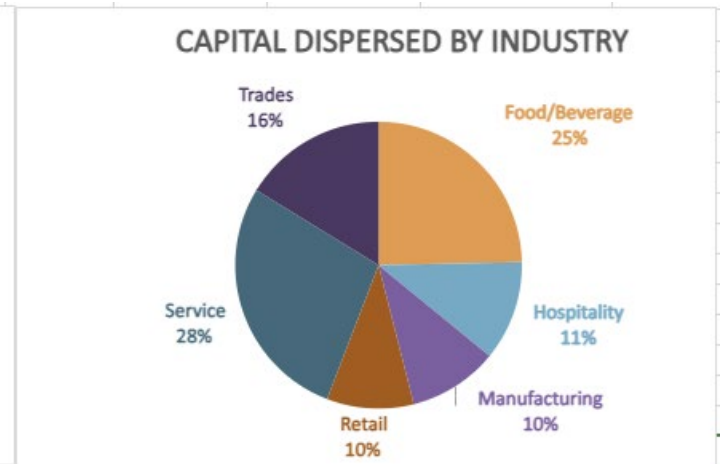
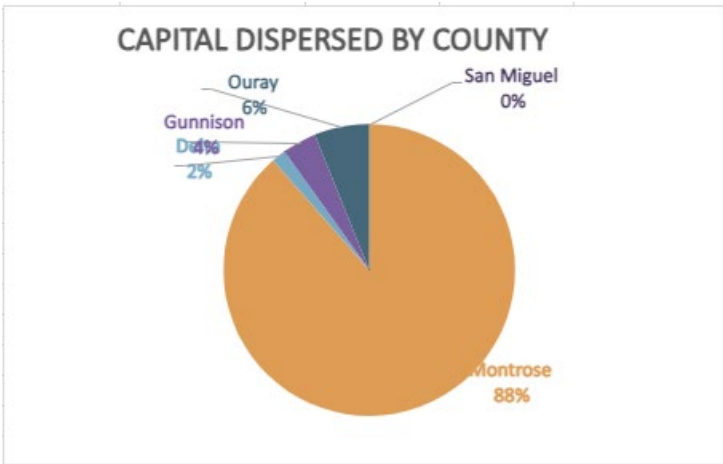
- None at this time

Loan Activity

- Three loans closed in March- one in Olathe, one in Ouray, one in Ridgway.
- The loan pipeline continues to be strong with two loans approved and expected to close by the end of the month and two more ready to close in early May. The businesses are located in Montrose (2) and Delta (2) counties and include a woodworking shop, a bike shop, a beauty salon, and a personal and pet grooming service.
- Loan inquiries remain strong. We expect to be receiving applications from three (3) businesses in the coming weeks.
- We received three (3) requests for loan modifications in March.
- No loans were paid off in March.
- We are currently supporting 118 active loans throughout the region.

July 1, 2023 to June 30, 2024 (FY24)								
Loan Number	Amount	Date Closed	County	Jobs Created	Jobs Retained	Funds Source	Funds Leveraged	
3700	\$ 50,000.00	7/6/23	Ouray	3	0	SBA VII	\$ 50,000	
3701	\$ 50,000.00	7/10/23	Gunnison	4	1	SBA VII	\$ 170,000	
3702	\$ 50,000.00	7/6/23	Montrose	1	1	SBA VII	\$ 119,000	
3703	\$ 25,000.00	7/6/23	Montrose	2	4	SBA VII	\$ 92,000	
3706	\$ 5,000.00	7/14/23	Montrose	1	0	SBA VII	\$ 7,000	
3707	\$ 40,830.00	7/14/23	Montrose	1	1	SBA VII	\$ -	
1820	\$ 10,100.00	8/3/23	Montrose	1	1	SBA V	\$ -	
1740	\$ 20,000.00	8/28/23	Montrose	1	11	SBA IV	\$ -	
1435	\$ 250,000.00	9/15/23	Montrose	4	2	CDBG	\$ 128,000	
1741	\$ 20,800.00	11/30/23	Delta	0	2	SBA IV	\$ -	
1527	\$ 40,000.00	12/11/23	Montrose	3	5	SBA III	\$ -	
3708	\$ 50,000.00	1/25/24	Montrose	1	1	SBA VII	\$ 5,000	
2509	\$ 45,000.00	1/25/24	Montrose	1	1	CO-Start Up	\$ -	
1436	\$ 410,000.00	2/22/24	Montrose	22	1	CDBG #9	\$ 5,350,000	
1091	\$ 172,000.00	3/14/24	Montrose	1	2	RLF	\$ -	
1821	\$ 50,000.00	3/14/24	Montrose	1	2	SBA V	\$ -	
1528	\$ 30,515.00	3/28/24	Ouray	0	9	SBA III	\$ -	
Totals	\$1,319,245.00			47	44		\$ 5,921,000.00	

County	Amount	Jobs Created	Jobs Retained	Funds Leveraged	Industry	Current \$ by Industry	% Industry
Montrose	\$ 1,167,930	39.5	32	\$ 5,701,000	Food/Beverage	\$ 933,796.87	25%
Delta	\$ 20,800	0	2	\$ -	Hospitality	\$ 425,890.17	11%
Gunnison	\$ 50,000	4	1	\$ 5,400,000	Manufacturing	\$ 384,306.45	10%
Hinsdale	\$ -	0	0	\$ -	Retail	\$ 371,083.35	10%
Ouray	\$ 80,515	3	9	\$ 50,000	Service	\$ 1,056,750.48	28%
San Miguel	\$ -	0	0	\$ -	Trades	\$ 615,302.91	16%
Totals	\$ 1,319,245	46.5	44	\$ 11,151,000		\$ 3,787,130	100%



*Capital Dispersed by County- Delta 2%; Gunnison 4%

** Jobs Retained by County- Ouray, 9



CLS Board Report April 2024

Action Item: None

Noteworthy:

- Still waiting for the state & Federal AAA budget to be released. The Long Bill was finalized with a \$2 million dollar increase in the base state funding for senior services. This essentially puts us back at flat funding it is about the same amount as the Homestead funding that we will no longer receive. All members of the House of Representatives need to hear from stakeholders and older adults.
 - We need to keep the pressure on all year to make sure the legislators understand the need for inflation-based funding.
 - Flat funding will require program cuts and we are meeting regularly to determine what and where to cut or cap services.
- **The \$2 million emergency funding has been signed, the State Unit on Aging needs to determine how to manage it before it can be released. The rules seem very strict about how this funding can be used. I am not sure we will be able to access this funding.**
- **SHIP** -Good News! We have been able to recruit two new SHIP volunteers. They are preparing to begin training. Two more reliable volunteers would get us through open enrollment. We may need to limit the number of people we can help due to capacity.
- **Ombudsman**-the program has fielded 520 calls in the past eight months. The month of March there were nine complaints filed with a 98% satisfaction rate. These cases are often complex and involve quality of care.
- **The Village on San Juan** is slated for completion in July with an open house August 2nd 2:00-6:00 we are expecting a couple of people from the State Unit on Aging to attend. This is a regional project and your attendance would be welcomed.
- **RSVP Update:** April 1 began another grant year, the prior 3-year grant closeout is underway. We did apply for and received a 10% match waiver. We have contracted with two new RSVP Community Coor. In Gunnison who will also take care of Crested Butte and Lake City. We still have an opening for a Montrose coor.
- **Senior Companion**-We are still waiting for word about the Senior Companion grant, we are moving forward with or without it. Recruitment has increase 47% since Claudette took over. This is a relationship program that is time intensive on the front end but filling a service gap.

Informational/Ongoing

- **Joe Walker is busy helping Kerry wrap the RSVP year-end and getting Claudette up to speed on Americorps grants and requirements.** Both Kerry and Claudette are flying solo with support from Joe as needed. He is helping us determine the FY25 budget with a budget and need matrix. His next task will be creating and updating policies and procedures.
- **I am working with older adults in CB to help create a senior center.**
- **I would like to encourage board members to attend one of the senior lunches in your area. This is a great way to connect with those we serve.**
- **The March RAC meeting was postponed due to low attendance the rescheduled meeting is June 13th, lunch is provided**
 - **I would like to encourage board members to consider joining us for these meetings.**



April 2024
Corey Bryndal
Regional Broadband Project Director
Broadband Report to the Board

- **DOLA EIAF Broadband** middle mile expansion plan continues. This allows for direct fiber connection east into metro Denver and expansion south into Durango and Cortez. While an agreement for use of some CDOT fiber have been signed, the next steps are executing agreements for fiber leases and fiber and facility use with Tri-State, Zayo Group, Emery Telcom, City of Grand Junction, City of Glenwood Springs and Lumen. This has proven challenging with delays from our federal funding approvals, and requisite legal review. Fiber lateral construction in 9 communities is nearing completion. Most equipment is on hand with our staging vendor LightRiver and at the R10 offices. Staff is working through project detail planning for LightRiver. The first sites deployed will be Denver, Grand Junction and Glenwood Springs. After those sites, Durango/Cortez, Montrose and the other communities will be added. The order of events is (1) Cabling and (2) Equipment deployment.
- Region 10 has seen interest in our planned Salt Lake City route. This path provides redundancy should there be a problem with Denver connections. i.e. – mud-slide, fire, power or equipment failure. Staff has determined the optimal fiber path from Interstate 70 to our existing network in downtown Grand Junction. Staff is working through contracting with the City of Grand Junction for use of newly built fiber and CNL space. There is an opportunity to partner with the City on monitoring services.
- Region 10 participated in the development of a grant request made by UCAR to NSF. Region 10 will provide transport services and IP routing to support community anchor institutions with science drivers in Gunnison, Crested Butte, Grand Junction and Durango. This is a large scale opportunity to support the Western Slope in concert with the Front Range Gigapop / UCAR organization. Region 10 will receive service revenue for the services rendered. In April the National Science Foundation(NSF) awarded the grant to UCAR. Coordination meetings to use the Region 10 network will begin in May 2024.
- Region 10 is exploring the idea of moving it's Broadband program to a new entity. This could place responsibility for network management, customer support, business operations, and business development elsewhere. Region 10 has consulted with an attorney and is looking into consulting services to develop options. Region 10, 9 and 12 have approached DOLA for funding and the request did not advance. Region 10 has invited select stakeholders to meet and discuss the path forward in June.
- Region 10 has entered into an agreement to purchase an IRU of fiber from Visionary Broadband in Lake City for middle-mile use. This will allow for connections between Community Anchor institutions and the CNL, as well as extend connectivity to the GCEA substation. Region 10 provides no services to



residences or businesses. Region 10 provides no last mile services. Once the IRU is received, lit services and/or fiber leases may be made available to address open-access from requesting parties. All listed CAI sites except for a water tank and the GCEA substation are complete and ready for turnover. However, we would like to accept the IRU in its entirety including a build package and all agreed upon routes complete. Region 10 received a legal challenge to the project from a ISP operating in Hinsdale County. Discussions around the concerns involve executive management and Region 10's outside legal counsel. Region 10 joined the Hinsdale Board of County Commissioners for an open, scheduled public Workshop in the board chambers in Lake City to review progress of the project and solicit direction for future phases. Progress is being made on obtaining easements to reach the water tank in Lake City to support GCEA.

- **Region 10** continues our dialogue with Just Transitions Fund regarding the \$150k grant awarded earlier this year. Region 10 posted a supporting position. Some JTF funds will be used for a 3rd party network topology review and recommendation study regarding existing electronic assets and management practices.
- A group of E911 Authorities received a request from Lumen/CenturyLink for \$4 million to build a new fiber line into Telluride. Region 10 shared with the E911 Authority that we had just completed such a new build of fiber. Discussions were had with Lumen's attorney and project team. Region 10 proposed a swap of fiber (1-pair for 1-pair) with CenturyLink in order to diversity both networks and not reduce the overall fiber inventory for Region 10. Initially CenturyLink seemed interested. After some information was shared, CenturyLink went quiet. They soon withdrew the proposal for \$4 million from the E911 authority. The E911 Authority is looking at ways to encourage CenturyLink to further consider the swap of fiber – as the potential benefits for San Miguel and surrounding communities is substantial.
- **Gunnison County, Crested Butte and Mount Crested Butte** have asked Region 10 to focus on long-term, permanent fix, with possible interim solution between Gunnison and Crested Butte. Our focus is on middle-mile fiber between towns and developing a CNL in Mt. Crested Butte. Mt. Crested Butte has issued an RFP to construct fiber along Gothic Road and construct the CNL at the Transit Center at the base. Region 10 has provided input and suggested inclusions. This approach will ensure open-access to fiber and services for all commercial ISP's and mobile cellular providers. Region 10 is actively working with staff to provide feedback to RFP respondents. Region 10 has participated on several site visit Town Staff has approached Vail Resorts and other controlling entities regarding CNL space and usage and decided to proceed with the project. Two proposals were received and Town Staff is reviewing the responses. It is important to note that if Mt. Crested Butte would like to leverage the existing DOLA grant – all work including the CNL and fiber installation must be complete by April, 2025.
- Region 10 has used a private contractor to perform an audit of existing network assets. The output will include a topology map, remediation plan for equipment and configuration needs. Staff has received a



proposal, has determined priority tasks and services. With some revisions, R10 will enter into agreements for specific work and support services.

- Region 10 is developing an RFP for network management services to ensure costs are competitive with market offerings. This RFP may include additional business and support services.
- Region 10 managed CNL's over 5 years old are in need of Uninterruptible Power Supply refresh and capacity increases. Several UPS failures have occurred, and existing units have undersized batteries that are reaching end of service life. Gunnison and Montrose sites have received temporary UPS fixes but a more comprehensive lifecycle plan for power backup is needed.
- Continuing to work with our neighbors to the south in **Region 9** and is working on projects in the region to develop redundant fiber routes with more capacity and connect to primary Internet sources for the Western Slope in general. Four CNL's in Region 9 have been completed and will connect to the Region 10 network.
- La Plata County and Colorado Counties Inc is supporting a bill in the Colorado legislature to remove recurring fees from CDOT owned public right of way.
- Region 10 has supported Region 9 in designing and estimating equipment needs for the new Durango to Pagosa Springs route along Highway 151. Region 10 has signed agreements to receive an IRU of fiber from Durango to Pagosa Springs. This collaboration of two counties, an electric company and the Southern Ute Indian Tribe was lead by Region 10. Region 10 is working with equipment vendors to estimate the optical and routing gear needed for Region 9.
- Governments in Alamosa & Walsenburg have reached out to learn more about the Region 10 model. We have helped them get a consulting firm involved, and will continue to support their efforts as needed. Region 10 attended (remotely) a San Luis Valley meeting on broadband. Government stakeholders saw a clear need for improved middle mile infrastructure. Some private ISP's agreed, and others sensed potential competition for end user services. Region 10 only provides middle-mile services. Governments around Alamosa are preparing a DOLA funding request with their consultant. Region 10 is providing architecture and equipment design support.
- Region 10 identified a significant fiber gap between Durango and Pagosa Springs. This route will provide an opportunity for improved reliability for the entire western slope of Colorado – especially Region 10's six counties. Five partners came together to develop \$2 million in matching funds for the project. DOLA awarded La Plata County \$2.1 million in middle-mile funds for purchase of a one-time assignable IRU. The \$4.1 million project includes La Plata County, Archuleta County, La Plata Electric Association, Southern Ute Indian Tribe and Region 10. As a result, Region 10 will receive use of four strands of fiber that will contribute to improved reliability of our overall infrastructure. While Region



10 staff crated the project, partners in the Durango have put together the final structure and agreements. Region 10 has signed the agreement, will receive 4 strands of fiber from Durango to Pagosa Springs to support private ISP's at area CNL's.

- DOLA responsibilities -in the “Technical Assistant” role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified territory. Engagement areas include SCEDD, PPACG, San Luis Valley, Region 9/SWCCOG, AGNC and others. Monthly updates are provided to AGNC. Region 10 attends two regular weekly meetings with Region 9.
- DOLA has indicated they will not be funding the two Technical Assistance positions going forward. Colorado Broadband Office has asked the legislature for funding for two internal CBO middle-mile resources. However, the goals of CBO's middle-mile program as stated relate to mapping and developing grant programs, where current in-Region DOLA funded Technical Assistance positions are focused on deploying middle-mile projects and managing implementation and operations. It is unclear if, or how the current middle-mile Technical Assistance positions in Region 10 and NWCCOG will be funded after this year.



TRANSPORTATION NEWSLETTER

DATE: APRIL 2024

Vince Rogalski, Chairman Gunnison Valley TPR vrogal@montrose.net

The info below is taken from the address below.

https://i0.wp.com/newspack-coloradosun.s3.amazonaws.com/wp-content/uploads/2024/04/cropped-cropped-colorado_sun_rising_sun_logo_yellow.png?w=892&ssl=1

Bridge over Blue Mesa Reservoir closed indefinitely due to 3-inch-long crack in steel beam

The indefinite closure will create significant detours, adding between six to seven hours of travel, for drivers between Gunnison and Montrose

Recommended alternative routes

CDOT is working to clear seasonal routes, many which are gravel or dirt roads, to find ways for emergency vehicles and local traffic to get through, said Jason Smith, a regional transportation director for CDOT.

“We know that the most significant traffic on those roads will create additional issues,” Smith said.

In the meantime, the closure will cause a significant detour for commuters between Montrose and Gunnison. CDOT has suggested two alternative routes for traffic — Interstate 70 and U.S. 160. Both routes add hours in travel time.

The northern route is 354 miles and requires about six hours of travel time. The southern route is 331 miles and requires nearly seven hours of travel time.

“Please know that we are treating this as an event with significance, not just to the counties who are immediately impacted but to everyone who travels through the area,” Lew said. “It’s something that we’re going to take with the utmost seriousness at the department.”

CDOT is encouraging anyone with questions about the closure to call the department at 970-648-4423 or email us50bridge@gmail.com.

More information will be available at a later date.

Transit Connections Study

Transportation Commission Memorandum

To: The Transportation Commission

From: Kay Kelly, Chief of Innovative Mobility; Paul DesRocher, Director of DTR

Date: Wednesday, April 17, 2024

Subject: Transit Connections Study

Purpose

To provide an overview of the Transit Connections Study (TCS) project.

Action

Informational

Background

The TCS aims to provide a strategic vision for a statewide transit network as part of a transformational, interconnected multimodal system. This includes improving and expanding the Bustang Family of Services, adding passenger rail services and ensuring seamless connections between state-funded services and with local and regional transit/mobility providers. This study will inform CDOT's transit planning and investment decisions for the next decade. The TCS envisions a future where Colorado's transit system is:

- Comprehensive**
- Accessible & Equitable**
- Reliable**

- **Integrated**
- **Sustainable**
- **Fostering Strategic Growth**

Next Steps

The TCS is anticipated to be completed by December 2024 and additional updates will be provided to the Commission as the project advances.

The TCS envisions a future where Colorado's transit system is:

- **Comprehensive: Providing a connected network of services across the state, focusing on key corridors.**
- **Accessible and Equitable: Addressing the needs of rural, underserved, and transit-dependent communities by ensuring equitable transit access and breaking down barriers to mobility opportunities**
- **Reliable: Enhancing transit services through infrastructure improvements and maintaining consistent, predictable travel times for transit users.**
- **Integrated: Collaborating with local transit agencies and communities to ensure seamless connections between transit systems, mobility hubs, and First Mile/Last Mile (FLM) solutions.**
- **Sustainable: Considering operational costs alongside capital needs to ensure long-term financial viability and strategic investments.**
- **Fostering Strategic Growth: Encouraging denser development near transit hubs, reducing car dependence and emissions but also maximizing infrastructure use for a sustainable future.**

STIP

Memorandum

To: Transportation Commission

From: Darius Pakbaz, Director, Division of Transportation Development

Jamie Collins, Division of Transportation Development

Date: April 3, 2024

Subject: Information Regarding the STIP Public Hearing and Public Comment Period for the FY2025 – FY2028 Statewide Transportation Improvement Program

This memo serves as the formal request to open the STIP Public Hearing during the Transportation Commission's regular meeting on April 18, 2024.

The STIP is a four-year plan of transportation projects and is developed pursuant to 23 U.S.C. 135. At this time, the Draft FY2025 – FY2028 STIP has been released for public review and comment. As part of the comment period, the Transportation Commission holds a public hearing to allow for further comments on the plan. The public hearing will take place during the Commission's regular meeting on April 18, 2024, concurrent with the rest of the agenda. The public comment period will close on May 10, 2024.

Comments regarding the STIP may be submitted to Jamie Collins, STIP Manager, at jamie.collins@state.co.us. The Draft STIP can be found on the external CDOT website here: <https://www.codot.gov/programs/planning/transportation-plans-andstudies/stip>.

Staff will return to the Commission in May to request adoption of the FY2025 – FY2028 STIP.

Transportation TPR Meeting
NEXT MEETING NOTICE TPR meeting TBD
MAY 9, 2024
1:30 to 3:30pm
Video Conference Only