

Region 10 Board of Directors Meeting Minutes May 23, 2024 In Person at Region 10 office with a Zoom Video Conference

- 1. CALL TO ORDER and INTRODUCTIONS-Meeting was called to order at 12:34 pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Nancy Murphy (Small Business Development), Corey Bryndal (Broadband Director), Eva Veitch (AAA Director), Courtney Tribble
 - b. In-Person Board Members: John Clark (Town of Ridgway, Chair), Dave Frank (City of Montrose, Vice Chair), Michelle Nauer (Ouray County), Linda Riba (Montrose County), Roger Rash (Montrose County)
 - c. Remote Board Members: Jonathan Houck (Gunnison County), Michael Bacani (Mt Crested Butte), Dave Roberts (Town of Lake City), Kris Holstrom (San Miguel County), Paige Smith (Town of Paonia), Greg Hart (Town of Cedaredge), Jim Gelwicks (City of Gunnison)
- 2. APPROVAL OF AGENDA ITEMS
 - a. Resolution for Signatures added.

ACTION ITEM: Motion to approve amended agenda: M/S Dave Frank/Michelle Nauer, as accepted. None opposed. Motion passed unanimously.

3. APPROVAL OF MINUTES for April 2024, Executive Committee Meeting

ACTION ITEM: Motion to approve minutes: M/S: Dave Roberts/Linda Riba, as accepted. None opposed. Motion passed unanimously.

4. ACTION ITEMS

a. Election of Officers for FY 2025

ACTION ITEM: Motion to approve nomination of all current officers for the next FY: M/S: Dave Frank/Roger Rash, as accepted. None opposed. Motion passed unanimously.

- b. Area Agency on Aging (AAA) Budget
 - i. We do not yet have the final numbers from the state, so are continuing to revise as we get more information. As it is written there are some shortfalls on the revenues. We currently have over \$100,000 shortfall for home-delivered meals.
 - ii. Working on hold-over agreements with our contractors.
 - iii. Plan includes quite a few service reductions and we are still looking at a shortfall of approximately \$175,000.
 - iv. Recommend table budget approval until we received actual allocation from the state.

ACTION ITEM: Motion to table AAA budget: M/S: Dave Frank/Michelle Nauer, as accepted. None opposed. Motion passed unanimously.

- c. Region 10 Organizational Budget
 - i. As noted in discussion, the Area Agency on Aging budget is a negative net margin.
 - ii. The Broadband Project also has a negative net margin. An increase in revenues is included for the project expansion, more than double the current billing. However the expenses also increased significantly, including additional staff and operations resources. It is uncertain if DOLA funding will continue for the project director, so only 6 months of DOLA funds are included.
 - iii. Other programs have a break even or net positive margin; however, the overall margin is still not sufficient to increase operational cash or reserves. The team is considering means to increase revenues, including increased reimbursement of administrative expenses. We are currently utilizing a 10% (de minimis) indirect rate, and would like to negotiate a higher rate, but have not completed the process. The team will continue reviewing for new revenue sources.
 - iv. The recommendation is to approve the budget today and potentially reamend the budget later in the year if needed.

ACTION ITEM: Motion to approve the budget as presented with a potential amendment later in the year: M/S: Linda Riba/Jim Gelwicks, as accepted. None opposed. Motion passed unanimously.

5. **REPORTS**:

a. ED/Financial Reports | Michelle Haynes

- i. Financial Report
 - 1. Accounts Payable is higher than usual, reflects new Broadband Equipment that has been purchased.
 - 2. We did not get our full allocation of RSVP this year, which led to net loss in the program.
 - 3. Staffing is below budget but our contracted services are much higher.
 - a. Regional Grants Navigator was all contracted last year.
 - b. Contract services in the Broadband project for network and operational support.
 - c. Utilized contracted services for business loan fund.
 - d. AAA for RSVP (Retired Senior Volunteer Program) and Senior Companion for community-based coordinators.
- ii. ED Report
 - 1. Hosting an Outreach Meeting for the Colorado Broadband Office here at our office on June 6th.
 - 2. Working on an RFP (request for proposals) for the Broadband network and beginning conversations with other regions who are managing Broadband assets. Between the 5 entities we are managing broadband assets in about 75% of the geography of the state. Prior to the DOLA Energy Impact grant meetings (in Montrose), we are hosting a meeting to discuss a coordinated statewide model and if the state will support the networks to improve sustainability.
- iii. Community Development
 - 1. Enterprise Zone Contribution Project: Colorado West Land Trust,
 - Motion to approve: M/S Michelle Nauer/Dave Frank, none opposed; motion passed.
- iv. Regional Grants Navigator
 - 1. There are a list of Grants that have been awarded within the region in the packet that were supported by our Grants Navigators.

b. Small Business Resource Center | Nancy Murphy

- i. SBDC/Business Cultivator
 - 1. Adriana is working on interpretation and translation services for Valley Food Partnerships and community organizations, and has new businesses interested in Cultivator services.
 - 2. Callie has been working on recruiting new consultants. Attendance on webinars has increased.
 - 3. Callie submitted the Community Preservation Grant for 5 business in Gunnison and we are reviewing the process to implement.
- ii. Business Loan Fund
 - 1. Sarah closed 2 loans in April and 3 in May we have 116 loans in service. 2 loans were paid off in April.
 - 2. We are servicing about the same amount of loan funding as the Mesa County BLF program; however, they have about 80 loans in comparison to our 116. Our smaller rural loans do help us to have more funding coming in through the SBA (Small Business Administration) Technical Assistance grant. The smaller loans are often loans that banks would not take on and it helps to introduce businesses to incorporating loans into their business and cash flow. Part of the process to making a business bankable as they grow.

c. Community Living Services | Eva Veitch

- i. We would like to get a congregate meal program going at MADA (Mexican American Development Association in Montrose). AARP pays for 6 senior meals to get the momentum going while MADA finds a vendor that can follow the nutritional requirements of the AAA program. We are also having a training through the AARP Livable Communities Outreach program to spend a day educating 12-15 promatoras from the Hispanic community to learn about resources for older adults to share with their community.
- ii. Recruited a couple of new SHIP volunteers that are training and staff member Joe Walker is going to get SHIP certified as well.

d. Broadband | Corey Bryndal

- i. Supporting expansions in the region, particularly in Gunnison County. Reviewing RFP for Mt Crested Butte to add a CNL there and discussing reconvening Gunnison area stakeholder meeting
- ii. Some of our equipment is aging out and we have some equipment outages. We are working on a review and plan for the older equipment.
- iii. Signed the capital lease with Zayo to go from Grand Junction to Denver and the agreement to reach Salt Lake City. Working with Lumen to rent a cabinet in Denver.
- iv. Equipment, 90% of it has shipped and being staged (configured) for installment.
- v. Met with the Southern Ute Tribe to develop additional infrastructure in Southwest Colorado.
- vi. We are working on our pricing to ensure that we are competitive as we move forward.
- vii. June 6th meeting with Colorado Broadband office is focused on BEAD and middle mile services.
- viii. Response to question regarding DMEA partnership: DMEA made a significant donation to the Middle Mile Project. For example, we do have fiber into Cedaredge through the middle mile and if another ISP wanted to provide services, access could be provided. The assets that are held in partnership with DMEA are open access to encourage providers to serve more areas in the region.

e. GVTPR - Gunnison Valley Transportation Planning Region Committee | Michelle Haynes for Vince Rogalski

- i. HWY 50 Bridge Closure:
 - 1. Drove CR 26, the detour for Hwy 50, and it was an easy ride. They start the line moving exactly when they are scheduled. It does take about 30 minutes to get over. It has been treated with mag-chloride to harden the service. They have increased the number of service times from 4 to 7 daily trips. Commercial Truck Travel is open now. Nothing oversized or hazardous. Stock trailers, campers and boats are allowed.
 - 2. There was a public meeting in person, in Montrose on May 22 and in Gunnison on May 21 to review the project status and have questions answered.
 - 3. CDOT has a goal to have at least one lane opened on the Bridge by July 4th. They will install steel plates on the cracks to strengthen the bridge.
- ii. HB 1101: CDOT proposed splitting the Intermountain Planning Region and combine South Central and Southeast Planning Regions. The South Central and Southeast do not want to be combined. The decision has been postponed until November.
 - 1. It will also have an impact on Officers for STAC: limited to terms of two years and two terms. The chair and vice chair will have to be one from an urban area and one from a rural area.
- iii. MMOF Funding: we are waiting for the Transportation Commission to approve the amount of funding. There will be less funding than the previous round of MMOF funding. We are suggesting that the projects that were awarded previous MMOF funding but may be experiencing shortfalls in their budget to re-apply to finish their projects prior to consideration of new projects.

ACTION ITEM: Motion to approve Reports; M/S: Roger Rash/Dave Frank. None opposed. Motion passed unanimously.

6. MEMBER ROUNDTABLE

- a. Roger: Courthouse renovation is moving forward. The roof is being removed and the concrete basement floor has been removed and pits for elevators will be poured soon. Temporary light is installed at the airport and it will be connected with the other lights. It is temporary until we get grant funding for a permanent light, new entrance and some parking lot renovations.
- b. Michelle Nauer: Road & Bridge is experiencing requests for the high country to open. Preparing for the busy summer season. New leadership positions within the County have been filled, Deputy Attorney and Deputy County Manager. Project on CR 17 has been awarded congressionally directed funding and should begin this fall.
- c. Dave Frank: Ribbon cutting for Rathbone is July 4th week. The façade renovation of City Hall is underway, installing windows for office spaces, and reinforcement to make the building stable. Roundabout Hillcrest & Niagara currently pouring concrete with a tentative June opening. Most of the original downtown plat will be resurfaced. West main improvement project is in planning phases and communication with the businesses has begun.

- d. Jonathan Houck: County is building 32 units of affordable housing units (being built at the Fading West facility in Salida) and 255 units 1.5 miles outside of Crested Butte. Kebler Pass will hopefully be open a little bit earlier this year but have been facing some weather challenges. The gates on Cottonwood Pass opened this afternoon. Western Colorado University had a good graduating class and they have stabilized their enrollment numbers.
- e. Jim Gelwicks: Working with the communities of Crested Butte, Mt Crested Butte and Gunnison County on an access and safety plan for 135. Contracted for resurfacing a section of 12th street. We are seeing fewer bidders for contracts and one contract we had to rebid because the contractor pulled out due to the bridge. Long time police chief and public works director will both be retiring this year.
- f. Greg Hart: Town Administrator position has been filled with an interim manager and we are interviewing for the permanent position. The election brought in 3 new trustees of the 7 on our board and there has been a lot of training for the members. DOLA will be meeting with the council at a retreat in July to go over vision, mission and strategic planning. The town is advertising for a Public Works Director. Accounting and billing clerks resigned, and the town is working to fill the positions. A major subdivision is being presented to the Planning and Zoning (P&Z) commission. They are proposing 425 units on the back nine of the golf course. The P& Z voted to bring a denial recommendation in June. Working with Sara Struckman, from OJT, on a grant application for a bridge replacement. We are replacing water lines north of town in unincorporated town due to leaks. Working with a water attorney to review the overall water systems and water rights for the town.
- g. Dave Roberts: Wastewater Treatment Plant had no bids, partially due to the Bridge being closed and we are now working on a single-source contract and doing some work in-house. Cinnamon Pass is now open and Engineer Pass should be opening within a couple of days. Town is preparing for summer season.
- h. Paige Smith: Paonia reduced speed limits in town from 25 to 20 and are giving out warnings. We are working on some grants to reline a 100-gallon water plant and replacement of distribution pipes, and have hired a contractor for a study. Working on our comprehensive plan.
- i. John Clark: Riverfront Village is under construction that is 38 units with 4 units of deed restricted housing with some commercial space. Firehouse project in town will likely be open in July or August. The lineup for the summer concert series has been finalized.

7. ADJOURNMENT

a. The meeting was adjourned at 2:07pm.