



**Board of Directors Executive Committee Meeting
May 23, 2024**

**NOTE TIME CHANGE: 1:00 to 3:00 p.m.
Region 10 145 S Cascade Conference Room**

- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes May 2024**
- 4) **Action ITEMS:
Enterprise Zone Discussion and Approval**
- 5) **REPORTS**
 - a. **Executive Director Report**– Michelle Haynes
 - **Financial Report**
 - **Community Development**
 - **Regional Grants Navigator**
 - b. **Small Business Resource Center**- Nancy Murphy
 - **SBDC/Business Cultivator**
 - **Business Loan Fund**
 - c. **Community Living Services** – Eva Veitch
 - d. **Regional Broadband**-Corey Bryndal
 - e. **Gunnison Valley Transportation Region Committee**- Vince Rogalski

Action: Accept Director Reports
- 6) **Presentation: CASA/AAA Housing Project**
- 7) **NEXT MEETINGS**
 - a. **Executive Committee:** July 25, 2024 Noon-2:30 p.m.
 - b. **Board of Directors Meeting:** August 22, 2024 12-3 p.m.
 - c. **BLF Committee:** August 22, 2024 10-11 a.m.
 - d. **AAA Regional Advisory Committee:** June 13, 2024 10 a.m.-1 p.m.
 - e. **Gunnison Valley Transportation Planning Region10:** August 29, 2024 1:30 -3:30 p.m.
- 8) **ADJOURNMENT**

NOTE: Meeting with Colorado Attorney General at 3:00 p.m.

1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:34 pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Nancy Murphy (Small Business Development), Corey Bryndal (Broadband Director), Eva Veitch (AAA Director), Courtney Tribble
 - b. **In-Person Board Members:** John Clark (Town of Ridgway, Chair), Dave Frank (City of Montrose, Vice Chair), Michelle Nauer (Ouray County), Linda Riba (Montrose County), Roger Rash (Montrose County)
 - c. **Remote Board Members:** Jonathan Houck (Gunnison County), Michael Bacani (Mt Crested Butte), Dave Roberts (Town of Lake City), Kris Holstrom (San Miguel County), Paige Smith (Town of Paonia), Greg Hart (Town of Cedaredge), Jim Gelwicks (City of Gunnison)

2. **APPROVAL OF AGENDA ITEMS**
 - a. Resolution for Signatures added.
ACTION ITEM: Motion to approve amended agenda: M/S Dave Frank/Michelle Nauer, as accepted. None opposed. Motion passed unanimously.

3. **APPROVAL OF MINUTES for April 2024, Executive Committee Meeting**
ACTION ITEM: Motion to approve minutes: M/S: Dave Roberts/Linda Riba, as accepted. None opposed. Motion passed unanimously.

4. **ACTION ITEMS**
 - a. Election of Officers for FY 2025
ACTION ITEM: Motion to approve nomination of all current officers for the next FY: M/S: Dave Frank/Roger Rash, as accepted. None opposed. Motion passed unanimously.
 - b. Area Agency on Aging (AAA) Budget
 - i. We do not yet have the final numbers from the state, so are continuing to revise as we get more information. As it is written there are some shortfalls on the revenues. We currently have over \$100,000 shortfall for home-delivered meals.
 - ii. Working on hold-over agreements with our contractors.
 - iii. Plan includes quite a few service reductions and we are still looking at a shortfall of approximately \$175,000.
 - iv. Recommend table budget approval until we received actual allocation from the state.**ACTION ITEM: Motion to table AAA budget: M/S: Dave Frank/Michelle Nauer, as accepted.** None opposed. Motion passed unanimously.
 - c. Region 10 Organizational Budget
 - i. As noted in discussion, the Area Agency on Aging budget is a negative net margin.
 - ii. The Broadband Project also has a negative net margin. An increase in revenues is included for the project expansion, more than double the current billing. However the expenses also increased significantly, including additional staff and operations resources. It is uncertain if DOLA funding will continue for the project director, so only 6 months of DOLA funds are included.
 - iii. Other programs have a break even or net positive margin; however, the overall margin is still not sufficient to increase operational cash or reserves. The team is considering means to increase revenues, including increased reimbursement of administrative expenses. We are currently utilizing a 10% (de minimis) indirect rate, and would like to negotiate a higher rate, but have not completed the process. The team will continue reviewing for new revenue sources.
 - iv. The recommendation is to approve the budget today and potentially reamend the budget later in the year if needed.**ACTION ITEM: Motion to approve the budget as presented with a potential amendment later in the year: M/S: Linda Riba/Jim Gelwicks, as accepted.** None opposed. Motion passed unanimously.

5. REPORTS:

a. **ED/Financial Reports | Michelle Haynes**

i. Financial Report

1. Accounts Payable is higher than usual, reflects new Broadband Equipment that has been purchased.
2. We did not get our full allocation of RSVP this year, which led to net loss in the program.
3. Staffing is below budget but our contracted services are much higher.
 - a. Regional Grants Navigator was all contracted last year.
 - b. Contract services in the Broadband project for network and operational support.
 - c. Utilized contracted services for business loan fund.
 - d. AAA for RSVP (Retired Senior Volunteer Program) and Senior Companion for community-based coordinators.

ii. ED Report

1. Hosting an Outreach Meeting for the Colorado Broadband Office here at our office on June 6th.
2. Working on an RFP (request for proposals) for the Broadband network and beginning conversations with other regions who are managing Broadband assets. Between the 5 entities we are managing broadband assets in about 75% of the geography of the state. Prior to the DOLA Energy Impact grant meetings (in Montrose), we are hosting a meeting to discuss a coordinated statewide model and if the state will support the networks to improve sustainability.

iii. Community Development

1. **Enterprise Zone Contribution Project:** Colorado West Land Trust, **Motion to approve:** M/S Michelle Nauer/Dave Frank, none opposed; motion passed.

iv. Regional Grants Navigator

1. There are a list of Grants that have been awarded within the region in the packet that were supported by our Grants Navigators.

b. **Small Business Resource Center | Nancy Murphy**

i. SBDC/Business Cultivator

1. Adriana is working on interpretation and translation services for Valley Food Partnerships and community organizations, and has new businesses interested in Cultivator services.
2. Callie has been working on recruiting new consultants. Attendance on webinars has increased.
3. Callie submitted the Community Preservation Grant for 5 business in Gunnison and we are reviewing the process to implement.

ii. Business Loan Fund

1. Sarah closed 2 loans in April and 3 in May we have 116 loans in service. 2 loans were paid off in April.
2. We are servicing about the same amount of loan funding as the Mesa County BLF program; however, they have about 80 loans in comparison to our 116. Our smaller rural loans do help us to have more funding coming in through the SBA (Small Business Administration) Technical Assistance grant. The smaller loans are often loans that banks would not take on and it helps to introduce businesses to incorporating loans into their business and cash flow. Part of the process to making a business bankable as they grow.

c. **Community Living Services | Eva Veitch**

- i. We would like to get a congregate meal program going at MADA (Mexican American Development Association in Montrose). AARP pays for 6 senior meals to get the momentum going while MADA finds a vendor that can follow the nutritional requirements of the AAA program. We are also having a training through the AARP Livable Communities Outreach program to spend a day educating 12-15 promotoras from the Hispanic community to learn about resources for older adults to share with their community.
- ii. Recruited a couple of new SHIP volunteers that are training and staff member Joe Walker is going to get SHIP certified as well.

d. **Broadband | Corey Bryndal**

- i. Supporting expansions in the region, particularly in Gunnison County. Reviewing RFP for Mt Crested Butte to add a CNL there and discussing reconvening Gunnison area stakeholder meeting
- ii. Some of our equipment is aging out and we have some equipment outages. We are working on a review and plan for the older equipment.
- iii. Signed the capital lease with Zayo to go from Grand Junction to Denver and the agreement to reach Salt Lake City. Working with Lumen to rent a cabinet in Denver.
- iv. Equipment, 90% of it has shipped and being staged (configured) for installment.
- v. Met with the Southern Ute Tribe to develop additional infrastructure in Southwest Colorado.
- vi. We are working on our pricing to ensure that we are competitive as we move forward.
- vii. June 6th meeting with Colorado Broadband office is focused on BEAD and middle mile services.
- viii. Response to question regarding DMEA partnership: DMEA made a significant donation to the Middle Mile Project. For example, we do have fiber into Cedaredge through the middle mile and if another ISP wanted to provide services, access could be provided. The assets that are held in partnership with DMEA are open access to encourage providers to serve more areas in the region.

e. **GVTPR - Gunnison Valley Transportation Planning Region Committee | Michelle Haynes for Vince Rogalski**

- i. HWY 50 Bridge Closure:
 1. Drove CR 26, the detour for Hwy 50, and it was an easy ride. They start the line moving exactly when they are scheduled. It does take about 30 minutes to get over. It has been treated with mag-chloride to harden the service. They have increased the number of service times from 4 to 7 daily trips. Commercial Truck Travel is open now. Nothing oversized or hazardous. Stock trailers, campers and boats are allowed.
 2. There was a public meeting in person, in Montrose on May 22 and in Gunnison on May 21 to review the project status and have questions answered.
 3. CDOT has a goal to have at least one lane opened on the Bridge by July 4th. They will install steel plates on the cracks to strengthen the bridge.
- ii. HB 1101: CDOT proposed splitting the Intermountain Planning Region and combine South Central and Southeast Planning Regions. The South Central and Southeast do not want to be combined. The decision has been postponed until November.
 1. It will also have an impact on Officers for STAC: limited to terms of two years and two terms. The chair and vice chair will have to be one from an urban area and one from a rural area.
- iii. MMOF Funding: we are waiting for the Transportation Commission to approve the amount of funding. There will be less funding than the previous round of MMOF funding. We are suggesting that the projects that were awarded previous MMOF funding but may be experiencing shortfalls in their budget to re-apply to finish their projects prior to consideration of new projects.

ACTION ITEM: Motion to approve Reports; M/S: Roger Rash/Dave Frank. None opposed. Motion passed unanimously.

6. **MEMBER ROUNDTABLE**

- a. Roger: Courthouse renovation is moving forward. The roof is being removed and the concrete basement floor has been removed and pits for elevators will be poured soon. Temporary light is installed at the airport and it will be connected with the other lights. It is temporary until we get grant funding for a permanent light, new entrance and some parking lot renovations.
- b. Michelle Nauer: Road & Bridge is experiencing requests for the high country to open. Preparing for the busy summer season. New leadership positions within the County have been filled, deputy attorney and deputy town manager. Project on CR 17 has been awarded congressionally directed funding and should begin this fall.
- c. Dave Frank: Ribbon cutting for Rathbone is July 4th week. The façade renovation of City Hall is underway, installing windows for office spaces, and reinforcement to make the building stable. Roundabout Hillcrest & Niagara currently pouring concrete with a tentative June opening. Most of the original downtown plat will be resurfaced. West main improvement project is in planning phases and communication with the businesses has begun.

- d. Jonathan Houck: County is building 32 units of affordable housing units (being built at the Fading West facility in Salida) and 255 units 1.5 miles outside of Crested Butte. Kebler Pass will hopefully be open a little bit earlier this year but have been facing some weather challenges. The gates on Cottonwood Pass opened this afternoon. Western Colorado University had a good graduating class and they have stabilized their enrollment numbers.
- e. Jim Gelwicks: Working with the communities of Crested Butte, Mt Crested Butte and Gunnison County on an access and safety plan for 135. Contracted for resurfacing a section of 12th street. We are seeing fewer bidders for contracts and one contract we had to rebid because the contractor pulled out due to the bridge. Long time police chief and public works director will both be retiring this year.
- f. Greg Hart: Town Administrator position has been filled with an interim manager and we are interviewing for the permanent position. The election brought in 3 new trustees of the 7 on our board and there has been a lot of training for the members. DOLA will be meeting with the council at a retreat in July to go over vision, mission and strategic planning. The town is advertising for a Public Works Director. Accounting and billing clerks resigned, and the town is working to fill the positions. A major subdivision is being presented to the Planning and Zoning (P&Z) commission. They are proposing 425 units on the back nine of the golf course. The P& Z voted to bring a denial recommendation in June. Working with Sara Struckman, from OJT, on a grant application for a bridge replacement. We are replacing water lines north of town in unincorporated town due to leaks. Working with a water attorney to review the overall water systems and water rights for the town.
- g. Dave Roberts: Wastewater Treatment Plant had no bids, partially due to the Bridge being closed and we are now working on a single-source contract and doing some work in-house. Cinnamon Pass is now open and Engineer Pass should be opening within a couple of days. Town is preparing for summer season.
- h. Paige Smith: Paonia reduced speed limits in town from 25 to 20 and are giving out warnings. We are working on some grants to reline a 100-gallon water plant and replacement of distribution pipes, and have hired a contractor for a study. Working on our comprehensive plan.
- i. John Clark: Riverfront Village is under construction that is 38 units of deed restricted housing with some commercial space. Firehouse project in town will likely be open in July or August. The lineup for the summer concert series has been finalized.

7. ADJOURNMENT

- a. The meeting was adjourned at 2:07pm.

Balance Sheet by Category

Region 10
 Period Ending: 4/30/2024
 Format: 1 Region 10 Balance Sheet

Run Date: 6/25/24
 Run Time: 5:35:17 pm
 Page 1 of 1

Assets:

Region 10 Cash	(201,353.08)
BLF Cash	424,384.54
SBA Cash	509,665.08
Prepaid Expenses	37,291.02
Loans Receivable	3,780,735.77
Allowance for Doubtful Accounts	(185,686.40)
AAA Receivables	603,935.76
Grants Receivable	273,675.97
Other Receivables	148,971.57
Building and Land	1,781,538.00
Broadband Assets	16,317,830.57
Furniture and Fixtures	14,461.15
Accumulated Depreciation	(4,533,235.09)
Enterprise Center Remodel	1,142,298.00

Assets:

\$20,114,512.86

Liabilities:

Not Assigned to a Code	19,252.20
Accounts Payable	248,509.54
Accrued Leave	54,919.81
Payroll Benefits Payable	(11.26)
Deferred Revenue	125,599.14
Building Security	4,000.00
Other Liabilities	(90,630.61)
Broadband Deferred Revenue	197,857.76
Project Advances	(229,298.00)
Alpine LOC	428,506.81
SBA Loan	1,219,750.93
Cost Allocation Control	10,893.95

Liabilities:

\$1,989,350.27

Equity:

Not Assigned to a Code	770,815.62
Enterprise Zone	(9,969.81)
Community Development	(53,164.23)
Transportation and Transit	54,801.30
Olathe RISE	1,154,846.55
Area Agency on Aging Projects	353,770.03
BLF Projects	1,322,810.40
Small Business Resource Center	(181,447.81)
Regional Broadband	1,614,118.80
Unrestricted Net Assets	(174,557.62)
Temporarily Restricted Net Assets	(11.82)
RLF Retained Earnings	13,273,151.18

Equity:

\$18,125,162.59

Total Liabilities and Equity

\$20,114,512.86

Balance:

\$0.00

Agencywide R&E by Category

Region 10
 Period Ending: 4/30/2024
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 6/25/2024
 Run Time: 5:31:14 pm
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
Revenues					
Grants and Contracts	1,860,073.00	(203,368.84)	4,422,531.99	(2,562,458.99)	237.76 %
40000 EZ Admin Grant	22,473.00	3,745.50	31,835.50	(9,362.50)	141.66 %
40100 EDA Grant	70,000.00	5,833.33	58,333.33	11,666.67	83.33 %
40120 USDA CFTA	420,000.00	28,000.00	197,537.42	222,462.58	47.03 %
40400 CDOT Annual Grant	30,000.00	2,500.00	27,455.32	2,544.68	91.52 %
40800 DOLA - Community Development Grant	60,000.00	0.00	0.00	60,000.00	0.00 %
40820 Infrastructure Navigator Funds	0.00	8,333.33	84,999.99	(84,999.99)	0.00 %
40850 Regional Broadband Capital	0.00	(323,885.86)	2,540,134.68	(2,540,134.68)	0.00 %
40865 BB Grant - OPERATIONS	240,000.00	11,500.00	114,902.71	125,097.29	47.88 %
43227 SBDC Grant Income	0.00	6,500.00	115,350.49	(115,350.49)	0.00 %
48100 Other CLS Grants	210,000.00	5,005.89	87,375.43	122,624.57	41.61 %
48200 SHIP Grant	22,000.00	0.00	0.00	22,000.00	0.00 %
48400 RSVP Grant	300,000.00	22,973.97	175,487.61	124,512.39	58.50 %
48500 SMP State Grant	0.00	1,125.00	11,250.00	(11,250.00)	0.00 %
49500 CDBG Administration	25,600.00	0.00	105,600.00	(80,000.00)	412.50 %
49600 SBA Technical Assistance Grant	300,000.00	25,000.00	212,269.51	87,730.49	70.76 %
49700 CDBG Grant Funds	160,000.00	0.00	660,000.00	(500,000.00)	412.50 %
AAA Federal and State Program	2,550,480.00	234,909.58	1,960,620.15	589,859.85	76.87 %
40200 AAA Admin Fed	78,600.00	10,895.81	108,958.10	(30,358.10)	138.62 %
40210 AAA Admin State	91,340.00	23,482.50	91,988.25	(648.25)	100.71 %
40900 AAA Program Income	500.00	0.00	15,166.71	(14,666.71)	3,033.34 %
41200 AAA State Caregiver Match	5,200.00	5,170.00	5,170.00	30.00	99.42 %
41400 AAA NSIP Fed	36,000.00	0.00	13,306.95	22,693.05	36.96 %
42500 AAA Fed Funding	767,600.00	37,781.93	731,382.71	36,217.29	95.28 %
43000 AAA Program State	822,060.00	85,267.09	770,238.67	51,821.33	93.70 %
43600 ADRC Revenue	0.00	3,783.11	38,039.75	(38,039.75)	0.00 %
49000 AAA ARPA Fed	749,180.00	68,529.14	186,369.01	562,810.99	24.88 %
RLF Interest & Fees	133,440.00	14,203.47	135,536.84	(2,096.84)	101.57 %
49100 Loan Interest	120,000.00	1,216.70	9,206.00	110,794.00	7.67 %
49110 Loan Interest-CDBG #6	0.00	288.64	2,946.89	(2,946.89)	0.00 %
49115 Loan Interest Rural BLF Statewide	0.00	157.23	2,249.14	(2,249.14)	0.00 %
49130 Loan Interest-SBA II #5303545000	0.00	180.90	2,275.25	(2,275.25)	0.00 %
49140 Loan Interest-SBA III # 9325495008	0.00	1,404.18	12,712.87	(12,712.87)	0.00 %
49150 Loan Interest-SBA IV # 2489697006	0.00	1,697.65	12,496.95	(12,496.95)	0.00 %
49155 SBA Loan V Interest Income	0.00	1,072.47	10,969.59	(10,969.59)	0.00 %
49156 SBA VI Interest Income	0.00	2,043.26	18,711.72	(18,711.72)	0.00 %
49160 Loan Interest-CDBG #8	0.00	1,870.73	28,857.59	(28,857.59)	0.00 %
49200 Loan Fees	7,200.00	966.00	17,894.45	(10,694.45)	248.53 %
49210 Loan Administrative Fees	6,000.00	2,500.00	4,750.00	1,250.00	79.17 %
49300 Late Fees/Penalties	240.00	805.71	7,685.54	(7,445.54)	3,202.31 %
49400 Loan Recovery Revenue	0.00	0.00	4,780.85	(4,780.85)	0.00 %
Other Fees & Services	213,500.00	1,801.39	28,945.43	184,554.57	13.56 %
43100 Small Business Resource Center Funding	16,500.00	0.00	0.00	16,500.00	0.00 %
43150 SBRC - Tuition Fee Income	6,000.00	1,708.39	3,298.39	2,701.61	54.97 %
43200 SBDC Program Income	170,000.00	0.00	1,250.00	168,750.00	0.74 %
45800 EZ Contribution Fees	21,000.00	93.00	24,397.04	(3,397.04)	116.18 %
Membership	173,000.00	15,994.00	143,395.51	29,604.49	82.89 %
42000 Member Dues	115,540.00	11,065.00	95,939.51	19,600.49	83.04 %
42700 Transportation Assessments	25,860.00	2,178.00	21,309.00	4,551.00	82.40 %
43400 AAA Assessments	31,600.00	2,751.00	26,147.00	5,453.00	82.74 %

Agencywide R&E by Category

Region 10
 Period Ending: 4/30/2024
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 6/25/2024
 Run Time: 5:31:14 pm
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
Building	0.00	1,000.00	10,000.00	(10,000.00)	0.00 %
44000 Building Rent	0.00	1,000.00	10,000.00	(10,000.00)	0.00 %
Pass Through	42,000.00	0.00	0.00	42,000.00	0.00 %
45700 Security Deposit Income	42,000.00	0.00	0.00	42,000.00	0.00 %
Broadband Revenues	384,000.00	24,582.82	363,602.75	20,397.25	94.69 %
40855 BB Partners Capital	0.00	0.00	166,377.36	(166,377.36)	0.00 %
40860 Broadband Service Income	384,000.00	24,582.82	193,228.74	190,771.26	50.32 %
40870 Broadband Project Income	0.00	0.00	3,996.65	(3,996.65)	0.00 %
Other Revenue	105,200.00	61,642.72	263,061.24	(157,861.24)	250.06 %
40840 In-Kind Donation	42,000.00	3,499.00	34,990.00	7,010.00	83.31 %
43350 Region 9 Loan Proceeds	0.00	50,000.00	95,000.00	(95,000.00)	0.00 %
	0.00	0.00	0.00	0.00	0.00 %
45000 Bank Interest Earned	120.00	1,048.45	9,307.17	(9,187.17)	7,755.98 %
45910 EZ Tax Administrative Fee	0.00	0.00	25.00	(25.00)	0.00 %
46000 Local Donations	0.00	484.56	60,484.56	(60,484.56)	0.00 %
46100 Match Funds	0.00	0.00	20,000.00	(20,000.00)	0.00 %
47000 Other AAA Revenue	41,480.00	0.00	0.00	41,480.00	0.00 %
48000 AAA Local Donations	0.00	400.00	2,830.00	(2,830.00)	0.00 %
48050 Other Income	21,600.00	306.06	4,000.82	17,599.18	18.52 %
49157 SBA VII Interest Income	0.00	1,672.90	9,805.47	(9,805.47)	0.00 %
49162 CDBG #9 Interest Income	0.00	1,233.03	5,264.62	(5,264.62)	0.00 %
49165 Loan Interest CO Start Up	0.00	2,998.72	21,353.60	(21,353.60)	0.00 %
Revenues	5,461,693.00	150,765.14	7,327,693.91	(1,866,000.91)	0.00 %

Expenses

Salaries & Fringe	1,940,884.00	123,057.19	1,277,810.43	663,073.57	65.84 %
50000 SALARIES	1,492,983.00	89,374.65	889,958.14	603,024.86	59.61 %
50500 FRINGE BENEFITS	447,901.00	33,682.54	387,852.29	60,048.71	86.59 %
Travel	68,980.00	6,974.15	59,275.23	9,704.77	85.93 %
52000 Meetings & Travel Expenses	68,800.00	6,974.15	58,804.23	9,995.77	85.47 %
52400 Taxes, Licenses & Fees	180.00	0.00	471.00	(291.00)	261.67 %
Supplies	48,600.00	4,411.24	33,504.27	15,095.73	68.94 %
53700 Printing & Supplies	48,600.00	4,411.24	33,504.27	15,095.73	68.94 %
Equipment	51,000.00	347.00	19,102.16	31,897.84	37.46 %
59400 Equipment Rental, Repairs & Maintenan	2,400.00	347.00	6,451.04	(4,051.04)	268.79 %
59600 Equipment & Furniture	48,600.00	0.00	12,651.12	35,948.88	26.03 %
Contractual	139,200.00	28,538.20	298,380.16	(159,180.16)	214.35 %
54900 Consulting Fees	3,000.00	236.25	28,735.00	(25,735.00)	957.83 %
55000 Contractual Services	136,200.00	28,301.95	269,645.16	(133,445.16)	197.98 %
RFL Interest and Exp	64,800.00	4,270.93	49,642.66	15,157.34	76.61 %
92000 SBA Loan Interest	10,800.00	407.59	4,214.57	6,585.43	39.02 %
92100 Loan Expenses	12,000.00	1,463.34	20,928.09	(8,928.09)	174.40 %
92200 Bad Debt/Write Off	42,000.00	2,400.00	24,500.00	17,500.00	58.33 %
Broadband Expenses	300,000.00	11,984.59	121,662.19	178,337.81	40.55 %
52100 Broadband Service	120,000.00	2,138.69	19,083.35	100,916.65	15.90 %
53920 Internet - COGS	120,000.00	6,230.98	62,299.80	57,700.20	51.92 %
53950 Broadband Network Management	60,000.00	3,614.92	40,279.04	19,720.96	67.13 %
General Expense	259,260.00	18,468.50	270,379.69	(11,119.69)	104.29 %
52700 Telephone/Fax	12,120.00	501.40	19,579.60	(7,459.60)	161.55 %

Agencywide R&E by Category

Region 10
 Period Ending: 4/30/2024
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 6/25/2024
 Run Time: 5:31:14 pm
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
53000 Rent	37,800.00	5,299.00	65,225.80	(27,425.80)	172.56 %
53300 Background and Security Verification	0.00	367.20	894.15	(894.15)	0.00 %
53600 Postage & Shipping	4,200.00	297.80	4,040.25	159.75	96.20 %
53900 Software - Finance	6,000.00	135.00	1,583.50	4,416.50	26.39 %
53910 Software - Miscellaneous	39,000.00	350.14	33,442.64	5,557.36	85.75 %
53930 Web Hosting & Design	3,600.00	218.00	1,848.99	1,751.01	51.36 %
53940 Computer Repair & Maintenance	36,000.00	0.00	26,494.00	9,506.00	73.59 %
54000 Dues & Subscriptions	18,000.00	4,030.96	11,299.19	6,700.81	62.77 %
55100 Legal Fees	12,000.00	1,657.50	16,416.60	(4,416.60)	136.81 %
55200 Audit & Accounting	36,000.00	225.00	19,515.50	16,484.50	54.21 %
55300 Recruitment & Retention	2,700.00	973.88	9,006.10	(6,306.10)	333.56 %
55350 Donations & Sponsorships	10,800.00	250.00	800.00	10,000.00	7.41 %
55600 Promotions	31,200.00	1,380.60	28,517.48	2,682.52	91.40 %
56200 Bank Service Charges/Fees	240.00	31.28	609.61	(369.61)	254.00 %
56300 Other Insurance	9,600.00	2,750.74	31,106.28	(21,506.28)	324.02 %
Building Expenditures	93,000.00	5,201.37	77,243.17	15,756.83	83.06 %
60100 Building Insurance	14,400.00	0.00	3,269.99	11,130.01	22.71 %
60200 Building Maintenance & Repair	27,000.00	2,109.00	38,057.99	(11,057.99)	140.96 %
60500 Building Loan Interest	18,000.00	1,350.32	14,024.91	3,975.09	77.92 %
60600 Building Utilities	21,600.00	1,742.05	21,890.28	(290.28)	101.34 %
61000 Building Rent & Misc Expenses	12,000.00	0.00	0.00	12,000.00	0.00 %
Depreciation	884,000.00	83,661.00	836,610.00	47,390.00	94.64 %
58000 Depreciation Expense	44,000.00	11,161.00	111,610.00	(67,610.00)	253.66 %
58100 BB Infrastructure Depr	840,000.00	72,500.00	725,000.00	115,000.00	86.31 %
Contracted Direct Service	2,070,680.00	152,514.67	1,568,532.39	502,147.61	75.75 %
53800 DOLA - Community Development Pass Th	36,000.00	0.00	0.00	36,000.00	0.00 %
71400 AAA NSIP Fed	36,000.00	0.00	246.31	35,753.69	0.68 %
71500 AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
72500 AAA Fed Funding	925,730.00	47,569.96	741,552.71	184,177.29	80.10 %
73000 AAA State Funding	1,015,750.00	63,438.85	649,944.60	365,805.40	63.99 %
73500 AAA Capital Exp State	0.00	0.00	355.79	(355.79)	0.00 %
78100 Other CLS Grants Expense	52,000.00	536.16	84,818.52	(32,818.52)	163.11 %
79000 AAA ARPA Fed	0.00	40,969.70	91,614.46	(91,614.46)	0.00 %
Other Expenses	297,430.00	9,290.16	75,735.17	221,694.83	25.46 %
53650 Educational Supplies	6,000.00	21.99	3,112.14	2,887.86	51.87 %
	0.00	0.00	0.00	0.00	0.00 %
55360 Volunteer Costs Travel and Meals	0.00	8,736.15	70,574.67	(70,574.67)	0.00 %
55363 Recognition - Individual	0.00	290.00	1,806.34	(1,806.34)	0.00 %
55365 Recognition - Events	0.00	242.02	242.02	(242.02)	0.00 %
58500 Stipend	291,430.00	0.00	0.00	291,430.00	0.00 %
Expenses	6,217,834.00	448,719.00	4,687,877.52	1,529,956.48	0.00 %
Agency Balance	(756,141.00)	(297,953.86)	2,639,816.39		

Executive Director Update June 2024

Action Items:

Discussion Items:

Informational Items:

- Coordinated with Executive Directors of Regions 9 and 12 to host meeting on June 24 to review potential **expanded broadband network operational model**, attended by 5 districts working with Middle Mile broadband, DOLA and Colorado Broadband Office (CBO). CBO discussed the leadership vision to support middle mile, which includes new funding and potential operations of the regional networks at some point.
- Continuing to working with consultant on development of **Request for Proposals for operations of the broadband network**, and the **Broadband Financial Model**.
- Received notice of award for **DOLA grant supplemental** of approximately \$800,000 to cover estimated shortfall for the Western Slope expansion project. Mesa County has also committed \$300,000 for the project.
- Preparing for end of fiscal year and financial review.

Staffing:

- Hired second loan officer. Dario Fasoletti, to have improved lending services in the west region service area.
- Position is also currently posted for Broadband Network Manager and are interviewing for the position.
- Posted Area Agency on Aging Director position.

Enterprise Zone (EZ):

- **Action Item:** New Enterprise Zone Contribution Project for Delta Municipal Light & Power Building: Capital Campaign for Community Facility or Business Assistance. Renovations of the building to be used as a Food Hub/Kitchen Incubator.
- Enterprise Zone Redesignation Process:
 - By state statute, [CRS §39-30-102](#) Enterprise Zones are Redesignated every 10 years based off the most recent U.S. Census Bureau’s American Community Survey (ACS) data and/or Colorado Department of Local Affairs (DOLA) data.
 - An area as large as a county and as small as a census block group can be designated as an Enterprise Zone if it meets at least one of the following criteria:
 - 1. An unemployment rate at least twenty-five percent (25%) above the state average for the most recent period of twelve consecutive months for which data is available. **State Average is 4.5%, benchmark is < 5.625% unemployment**
 - 2. A population growth rate less than twenty-five percent (25%) of the state average rate for the most recent five-year period for which data are available. **State Average is 6.1%, benchmark is < 1.525% growth rate**
 - 3. A per capita income less than seventy-five percent (75%) of the state average for the most recent period for which data is available. **State Average is \$47,764 benchmark is < \$35,823**
 - Looking at what areas of our Region are considered “Graduated Out” to see if there are cases that need to be made to justify keeping some of those areas designated as EZs.
 - Enterprise Zone Boundary Redesignation Timeline

Date	Action
Nov ‘23- Mar ‘24	Pull relevant Census and DOLA data
Mar ‘24	Socialize redesignation with Economic Development Commission
Jul ‘24	Mapping resources tool tested by Enterprise Zone Administrators
Aug ‘24	Mapping tool made available to stakeholders and public
Dec ‘24	LOIs from local governments due
Jan ‘25	LOI summary presented to the Economic Development Commission
May ‘25	Applications for Redesignation by EZ Admins due
June ‘25	Economic Development Commission update
June-Aug ‘25	OEDIT & local governments finalize EZs
Sep ‘25	EDC Approves up to 16 new EZ Boundaries
Jan 1, 2026	New EZ Boundaries in effect

Economic Development Council of Colorado (EDCC): Attended the weeklong Basic Economic Development Course in Denver from Monday, June 10, 2024 to Friday, June 14, 2024.

Hotchkiss: Continuing conversation about revisiting the [Hotchkiss Placemaking & Downtown Beautification Plan](#) that was completed in 2022 and how to implement some of the proposed projects. Identifying some funding sources for this plan and connecting them with resources for grant writing.

Ongoing Activities:

Delta County: Continue to participate as an ex-officio member of the One Delta County Board.

National Association of Development Organizations (NADO) collaborative learning group had additional meetings discussing/sharing how different organizations approach Economic Development. Will present and listen to Case Studies from each participant later in the year about programs that have had success within each organization. Will put together a Case Study Presentation on one of our successful programs RGN or Cultivator.

High Alpine Loop Roadmaps: Meeting was postponed from Friday, June 21 to Thursday, June 27. An update on the Outdoor Recreation Infrastructure will be presented. The study looks at what all infrastructure exists, what of it is under-utilized, over-utilized, where infrastructure is needed, etc.

Memorandum

To: Region 10 Board of Directors
From: Patty Gabriel, Regional Grant Navigator
Date: June 24, 2024
Re: June 2024 Board Report

Here is the update on the RGN program for June.

1. RGNs are providing research and technical assistance to several municipalities and one special district that plan to apply for grants this year. We continue to share memos with funding opportunities when they arise.
2. Sara Struckman, from The Office of Just Transitions, is assisting a few R10 communities with grant writing in some of our coal-impacted communities. Three grant applications were recently submitted. OJT's program will transition from a pilot with just R10 to a statewide program for coal impacted communities starting in July. RGN's are currently working with them on four new projects that are in the development stage.
3. Grants and Grub for May was held on Friday, May 31st. The topic was how to find and integrate data into grant applications. We had two great presenters:
Elizabeth Garner – State Demographer, DOLA
Sara Struckman – OJT contract Grant Writer
4. During this year two of the RGN Program we are providing technical assistance on compliance. Staff met with the City of Delta to help them prepare to manage the FHWA RAISE Grant for their Main Street Revitalization Project. We have also started to work with Crawford on getting their WaterSMART grant under contract and hope to also provide them technical assistance with grant management.
5. DOLA still has LOMA funding available. LOMA is to be used to help local governments with their match requirement when applying for IIJA Grants. DOLA also continues to provide IIJA and IRA Grant Writing Assistance Programs, especially for low-capacity communities. Please help spread the word to those communities who may benefit from these programs.
6. We have been digging into Direct Pay (like tax credits for entities who do not pay taxes) for sewer treatment insulated pond covers with solar in Lake City and alternative fuel vehicle replacements in Olathe. Ridgway may be interested in solar pond covers at their water treatment plant, and we will start working on that with them when they are ready.
7. A huge thank you to Colleen Hannon for all of her great work on this RGN program! She finished up at the end of May, after a smooth transition.

Please reach out to me at pgabriel@region10.net or Shay at shay@unbanruralcontinuum.com for any questions related to the RGN program.

SBRC Board Report

June 27, 2024

What's New

We are excited to introduce Dario Fasoletti! Dario will assume the role of Sarah's loan fund counterpart in the Montrose office, covering Delta, Montrose, Ouray, and San Miguel counties and is based in the Montrose office. Sarah will continue to cover Gunnison and Hinsdale counties. Dario assumes the role of loan fund officer, while Sarah continues as the loan fund program manager.

Dario is Swiss-Italian, speaks four languages, and comes to us with an impressive background in international banking. He moved to Montrose in December from Los Angeles, where he owned a dog grooming business that employed nine people. While he knows the ins and outs of international finance, he also understands the challenges our small businesses face. We are thrilled to have someone with his credentials on our team!

What's Happening

Cultivator Notes from Adriana

Kitchen and Food update

- Four (4) tours of the kitchen, including Olathe City employees.
- El Pollo food truck (Delta) became a kitchen client.
- Three (3) new kitchen clients will begin using the kitchen serving Lebanese, Colombian, and meatball dishes.
- Served as interpreter between Spanish-speaking client and Valley Food Partnership, Montrose Health Department, and an insurance carrier.
- Continue networking with Olathe businesses.
- Attended Fruit Dehydration with Food Bank of the Rockies at CU Extension in Hotchkiss. We will plan a meeting to discuss a possible partnership between CU Extension and the Business Cultivator to serve the Hispanic Community and provide information in Spanish to Hispanic farmers regarding the fruit dehydration project.

Hispanic Outreach

- Served as interpreter for Spanish-speaking SBDC clients requesting consultation.
- Assisted Gunnison Spanish-speaking client complete a budget report.
- Served as interpreter for Spanish-speaking business owner requesting an SBA loan.
- Assisted Spanish-speaking SBDC client register new business with Secretary of State and EIN number.
- Translated Colombian food menu for Montrose Health Department to understand the type of food served and possible allergens.
- Attended AARP's Compañeros Caminando Juntos/Companions Walking Together.
- Met with Hispanic Outreach Coordinators from other Small Business Development Centers and Small Business Navigator in Ridgway.
- Translating Region 10 social media posts into Spanish informing the Hispanic community of Business Cultivator services.

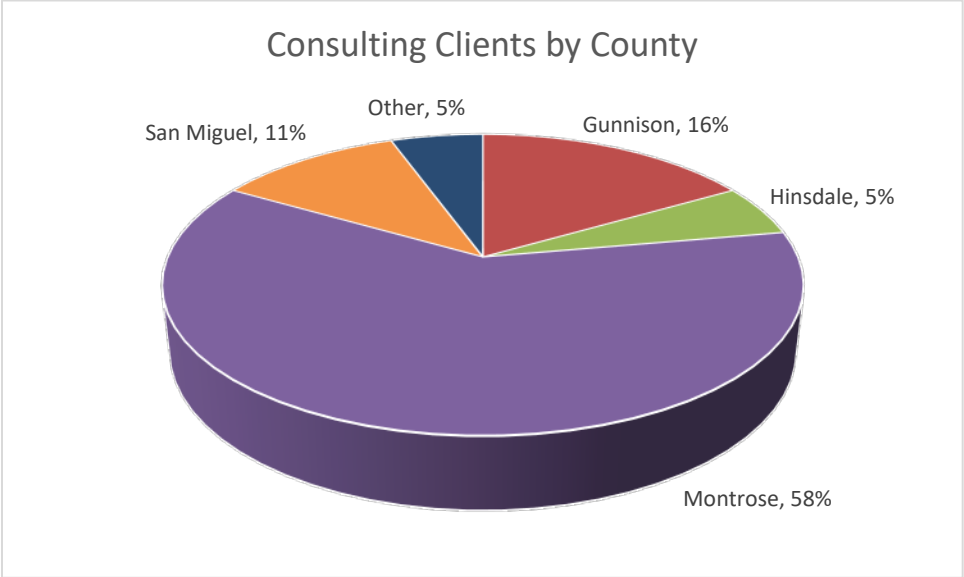
SBDC Notes from Callie

- Callie and Nancy hosted and attended the state SBDC meeting in Ridgway June 11-13th.
- Working with Community Business Preservation Program (CBPP) grant awardees to submit budgets and business surveys; funding is expected to be distributed in early July.
- Working with Ann Correll to onboard and take over some of the training previously done by Susan.

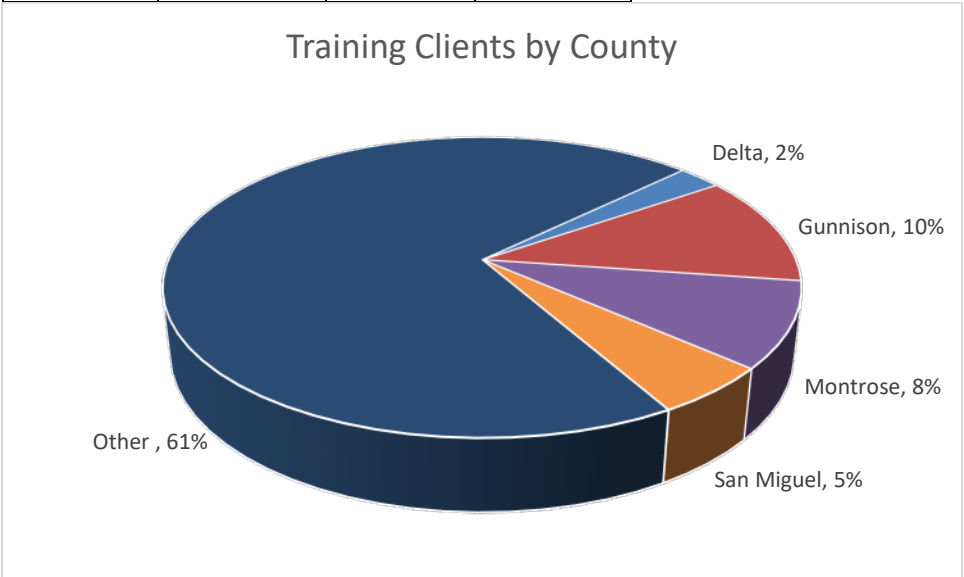
- Training Rachel on some of the events management: listing events online and creating the monthly calendar.
- Programming committee meetings and work to create a guide for all the SBDC programs and how to use them.
- Facilitating Exit Planning webinar this week and sitting in on 10 Things to Know Before you Start a Business which is being hosted by NW SBDC as a shared program.

The Numbers

May Consulting Clients			
Clients	Sessions	Hours	Rating
19	30	33	NA



May Training Clients			
Clients	Workshops	Hours	Rating
88	7	8	NA



SET YOURSELF UP FOR SUCCESS: JULY 2024

Region 10 | SBDC Workshops for Small Business + Entrepreneurs



STARTUP

July 16: 12-2pm
SMART START
How to Start a Business, \$30



MANAGEMENT

July 17: 9-10am
EXIT PLANNING
Exit Planning Office Hours



ACCOUNTING

July 18: 9-10am
FINANCE SENSE
Personal & Business Finances:
Get Organized & Reduce Stress



GOOGLE TRENDS

July 24: 10-11am
GROW WITH GOOGLE
Site Tweaks to Increase
Reach



FINANCE FRIDAY

July 26: 2:30-3:30pm
FINANCE FRIDAY
Business Accounting & Budget



GOOGLE TRENDS

July 31: 10-11am
GROW WITH GOOGLE
Get Customers NOW!

+ WORKSHOPS ON-DEMAND!

Self-paced programming available to you on your schedule!

CASH FLOW ESSENTIALS

Learn how to leverage cash flow as a financial planning tool.

PROFITABILITY ESSENTIALS

Increase the profitability of your business to put more money in your pocket.

FINANCIAL STATEMENT ESSENTIALS

Monitor the health of your business by understanding your financial statements.



SIGN UP FOR THESE & OTHER WORKSHOPS HERE:

970.765.3139 | www.region10.net/businesses-resources



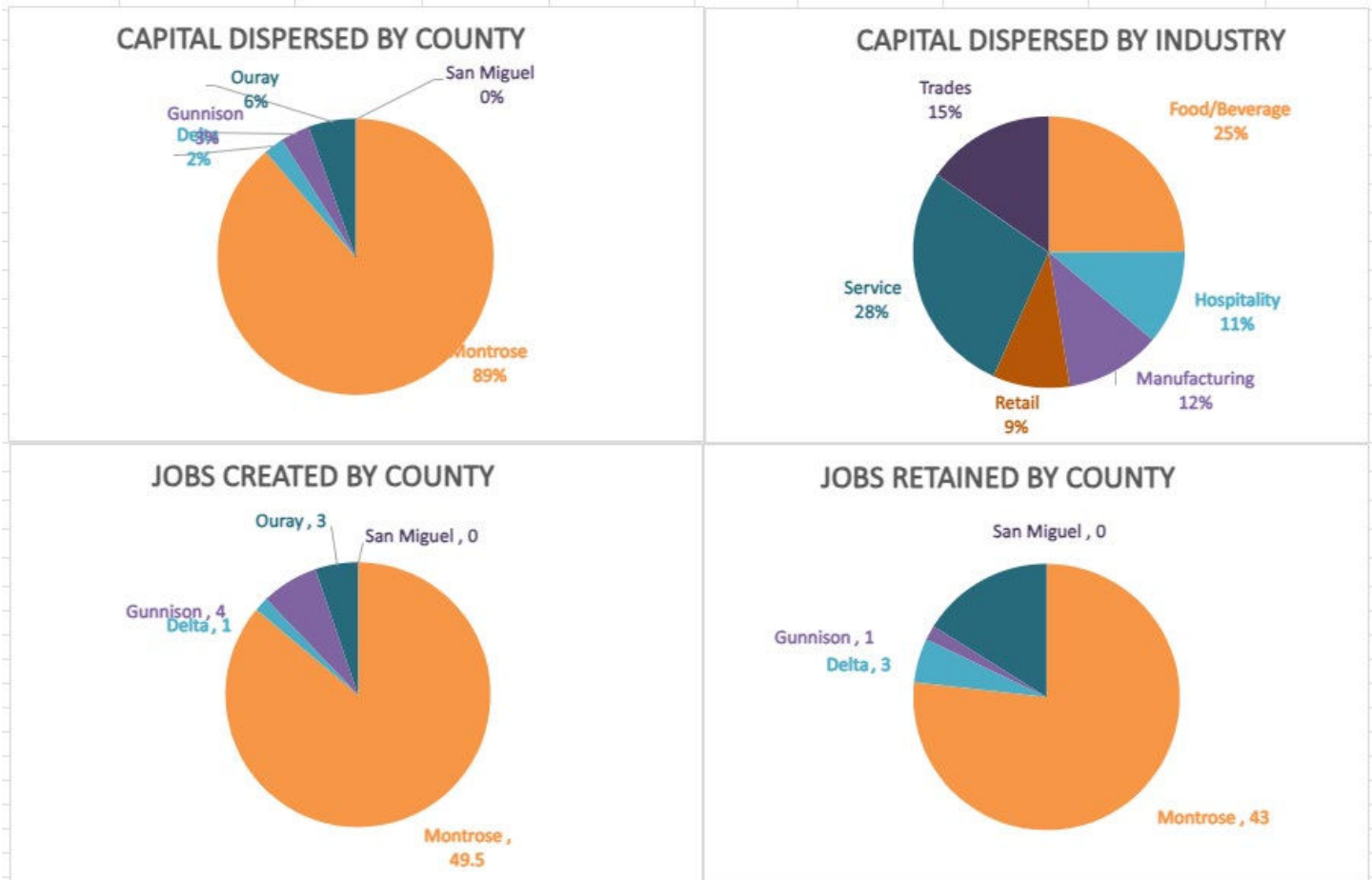
BLF Notes from Sarah

Loan Activity as of 5/31/24

- Three loans closed in May– one in Montrose and two in Paonia.
- We received two (2) requests for loan modifications in May. We are waiting for updated financials to present these to the loan committee.
- Three loans were paid off in May.
- We are currently supporting 117 active loans throughout the region.
- The loan pipeline continues to be strong with one loan approved and expected to close by the end of June. The approved business is a concrete forms and welding company in Montrose County.
- Loan inquiries remain strong. We expect to be receiving applications from five (5) businesses in the coming weeks.

July 1, 2023 to June 30, 2024 (FY24)								
Loan Number	Amount	Date Closed	County	Jobs Created	Jobs Retained	Funds Source	Funds Leveraged	
3700	\$ 50,000.00	7/6/23	Ouray	3	0	SBA VII	\$ 50,000	
3701	\$ 50,000.00	7/10/23	Gunnison	4	1	SBA VII	\$ 170,000	
3702	\$ 50,000.00	7/6/23	Montrose	1	1	SBA VII	\$ 119,000	
3703	\$ 25,000.00	7/6/23	Montrose	2	4	SBA VII	\$ 92,000	
3706	\$ 5,000.00	7/14/23	Montrose	1	0	SBA VII	\$ 7,000	
3707	\$ 40,830.00	7/14/23	Montrose	1	1	SBA VII	\$ -	
1820	\$ 10,100.00	8/3/23	Montrose	1	1	SBA V	\$ -	
1740	\$ 20,000.00	8/28/23	Montrose	1	11	SBA IV	\$ -	
1435	\$ 250,000.00	9/15/23	Montrose	4	2	CDBG	\$ 128,000	
1741	\$ 20,800.00	11/30/23	Delta	0	2	SBA IV	\$ -	
1527	\$ 40,000.00	12/11/23	Montrose	3	5	SBA III	\$ -	
3708	\$ 50,000.00	1/25/24	Montrose	1	1	SBA VII	\$ 5,000	
2509	\$ 45,000.00	1/25/24	Montrose	1	1	CO-Start Up	\$ -	
1436	\$ 410,000.00	2/22/24	Montrose	22	1	CDBG #9	\$ 5,350,000	
1091	\$ 172,000.00	3/14/24	Montrose	1	2	RLF	\$ -	
1821	\$ 50,000.00	3/14/24	Montrose	1	2	SBA V	\$ -	
1528	\$ 30,515.00	3/28/24	Ouray	0	9	SBA III	\$ -	
2510	\$ 50,000.00	4/9/24	Montrose	2	2	CO-Start Up	\$ -	
1529	\$ 15,000.00	4/24/24	Montrose	3	1	SBA 3	\$ -	
1742	\$ 13,465.00	5/6/24	Delta	1	1	SBA 4	\$ -	
3617	\$ 50,000.00	5/6/24	Montrose	2	1	SBA 6	\$ -	
3618	\$ 15,000.00	5/24/24	Montrose	3	7	SBA 6	\$ -	
Totals	\$1,462,710.00			58	56		\$ 5,921,000.00	

County	Amount	Jobs Created	Jobs Retained	Funds Leveraged	Industry	Current \$ by Industry	% Industry
Montrose	\$ 1,297,930	49.5	43	\$ 5,701,000	Food/Beverage	\$ 934,763.81	25%
Delta	\$ 34,265	1	3	\$ -	Hospitality	\$ 421,877.24	11%
Gunnison	\$ 50,000	4	1	\$ 5,400,000	Manufacturing	\$ 426,207.94	11%
Hinsdale	\$ -	0	0	\$ -	Retail	\$ 342,880.53	9%
Ouray	\$ 80,515	3	9	\$ 50,000	Service	\$ 1,050,201.47	28%
San Miguel	\$ -	0	0	\$ -	Trades	\$ 575,135.90	15%
Totals	\$ 1,462,710	57.5	56	\$ 11,151,000		\$ 3,751,067	100%



Business Resource Notes from Nancy

- Dario’s onboarding-- integrating him into the loan fund and connecting him to key resources and people. He is already meeting with businesses and learning the details of Region 10’s lending priorities.
- Region 10/West Central SBDC hosted the State SBDC meeting in Ridgway, June 11-13.
- Getting up to speed on the new state Community Business Preservation Program (CBPP) implementation and reporting process.
- Served on the interview/selection committee for the new Grand Junction SBDC director.
- Serving on the SBDC strategic planning committee.



CLS Board Report June 2024

Action Item: approve AAA budget

Noteworthy:

We received the state and Federal budget numbers June 5th leaving us little time to execute contracts which begin July 1st. We received roughly \$60,000.00 over last year's budget minus the Homestead and ARPA funding. The shortfall after some cuts is still \$150K. We are looking at some program cuts like reduced number of hours or number of meals in addition to not adding new clients when we have natural attrition. The Options Counselors will be trained next month on new ways to manage referrals to ensure that we are helping those in the greatest need and reducing their travel expenses. This will be more of a triage method before the in-home assessment is scheduled. Many people will not meet our current prioritization so there is little point in going through with the assessment if we will not be able to serve.

Efforts to assist with public benefits applications will be a high priority.

AARP has partnered with R10 & MADA to improve outreach and educate older adults and their families about the availability of resources for aging in place. We hope to fund 1 meal per week at MADA this coming Fall.

In the coming year we will need to rally for more funding at both the state and Federal level.

SHIP -Our two new SHIP volunteers are completing the online training. We may need to limit the number of people we can help due to capacity. We continue to recruit additional volunteers and Joe will become certified before open enrollment.

Ombudsman- The two new volunteer Ombudsmen are still in training and should start shadowing Sandy next month. With the budget shortfall we are hopeful that the four volunteers will reduce some of Sandy's load so she can be paid for other duties.

RSVP Update: We are in the grant closeout period and the new grant period began April 1st. The new grant period began April 1st. We have accepted the resignation of the Ouray County coordinator. We are recruiting for a replacement who will also cover San Miguel County. The two Gunnison coordinators are doing well and learning the program, one of them will also cover Lake City while the other handles CB. We have great prospects for Montrose County who will also cover the West End.

Senior Companion-We have officially received the Senior Companion Program grant! Claudette is making 2-3 matches a month. We are gearing up for the training requirements and continue to recruit companions in Montrose and Delta.

Informational/Ongoing

Joe Walker will be taking on the role of Nutrition Coordination and will be bringing the management of the MOMs Meals program back in-house. He will also be assisting with contract management and the ADRC in addition to SHIP grants.

We have purchased a new caregiver training platform that will be used to help provide the mandatory 20 hours of training for Senior Companions. We will also offer this to family caregivers and make it available to our home care agencies for training at no cost. RAC & board members can also access this training.

My official retirement date will be August 29th. We are actively recruiting for my replacement. If you know of qualified applicants please have them look at the position description on our website.

Corey Bryndal, Regional Broadband Project Director
Broadband Report to the Board June 2024

- **DOLA EIAF Broadband** middle mile expansion plan continues. This allows for direct fiber connection east into metro Denver and expansion south into Durango and Cortez. Fiber lateral construction in 9 communities is nearing completion. Most equipment is on hand with our staging vendor LightRiver and at the R10 offices. Staff is working through project detail planning for LightRiver. The first sites deployed will be Denver, Grand Junction and Glenwood Springs. After those sites, Durango/Cortez, Montrose and the other communities will be added. The order of events is (1) Cabling and (2) Equipment deployment.
- Coordinated with Executive Directors of Regions 9 and 12 to host meeting on June 24 to review potential **expanded broadband network operational model**, attended by 5 districts working with Middle Mile broadband, DOLA and Colorado Broadband Office (CBO). CBO discussed the leadership vision to support middle mile, which includes new funding and potential operations of the regional networks at some point.
- Region 10 has seen interest in our planned Salt Lake City route. This path provides redundancy should there be a problem with Denver connections. i.e. – mud-slide, fire, power or equipment failure. Staff has determined the optimal fiber path from Interstate 70 to our existing network in downtown Grand Junction. Staff is working through contracting with the City of Grand Junction for use of newly built fiber and CNL space. There is an opportunity to partner with the City on monitoring services.
- Region 10 participated in the development of a grant request made by UCAR to NSF. Region 10 will provide transport services and IP routing to support community anchor institutions with science drivers in Gunnison, Crested Butte, Grand Junction and Durango. This is a large scale opportunity to support the Western Slope in concert with the Front Range Gigapop / UCAR organization. Region 10 will receive service revenue for the services rendered. In April the National Science Foundation(NSF) awarded the grant to UCAR. Coordination meetings to use the Region 10 network will begin in May 2024.
- Finalizing completion of IRU of fiber from Visionary Broadband in Lake City for middle-mile use. This will allow for connections between Community Anchor institutions and the CNL, as well as extend connectivity to the GCEA substation. Region 10 provides no services to residences or businesses. Progress is being made on obtaining easements to reach the water tank in Lake City to support GCEA.
- **Gunnison County, Crested Butte and Mount Crested Butte** have asked Region 10 to focus on long-term, permanent fix, with possible interim solution between Gunnison and Crested Butte. Mt. Crested Butte has received two responses an RFP to construct fiber along Gothic Road and construct the CNL at the Transit Center at the base; Town Staff is reviewing the responses. It is important to note that if Mt. Crested Butte would like to leverage the existing DOLA grant – all work including the CNL and fiber installation must be complete by April, 2025.
- Region 10 has used a private contractor to perform an audit of existing network assets. The output will include a topology map, remediation plan for equipment and configuration needs. Staff has received a

proposal, has determined priority tasks and services. With some revisions, R10 will enter into agreements for specific work and support services.

- Region 10 is developing an RFP for network management services to ensure costs are competitive with market offerings. This RFP may include additional business and support services.
- Region 10 managed CNL's over 5 years old are in need of Uninterruptible Power Supply refresh and capacity increases. Several UPS failures have occurred, and existing units have undersized batteries that are reaching end of service life. Gunnison and Montrose sites have received temporary UPS fixes but a more comprehensive lifecycle plan for power backup is needed.
- Continuing to work with our neighbors to the south in **Region 9** and is working on projects in the region to develop redundant fiber routes with more capacity and connect to primary Internet sources for the Western Slope in general. Four CNL's in Region 9 have been completed and will connect to the Region 10 network.
- Region 10 has supported Region 9 in designing and estimating equipment needs for the new Durango to Pagosa Springs route along Highway 151. Region 10 has signed agreements to receive an IRU of fiber from Durango to Pagosa Springs. This collaboration of two counties, an electric company and the Southern Ute Indian Tribe was lead by Region 10. Region 10 is working with equipment vendors to estimate the optical and routing gear needed for Region 9.
- Governments in Alamosa & Walsenburg have reached out to learn more about the Region 10 model. We have helped them get a consulting firm involved, and will continue to support their efforts as needed. Region 10 attended (remotely) a San Luis Valley meeting on broadband. Government stakeholders saw a clear need for improved middle mile infrastructure. Some private ISP's agreed, and others sensed potential competition for end user services. Region 10 only provides middle-mile services. Governments around Alamosa submitted a DOLA funding request with their consultant. Region 10 provided architecture and equipment design support.
- Region 10 identified a significant fiber gap between Durango and Pagosa Springs. This route will provide an opportunity for improved reliability for the entire western slope of Colorado – especially Region 10's six counties. Five partners came together to develop \$2 million in matching funds for the project. DOLA awarded La Plata County \$2.1 million in middle-mile funds for purchase of a one-time assignable IRU. The \$4.1 million project includes La Plata County, Archuleta County, La Plata Electric Association, Southern Ute Indian Tribe and Region 10. As a result, Region 10 will receive use of four strands of fiber that will contribute to improved reliability of our overall infrastructure. Region 10 has signed the agreement, will receive 4 strands of fiber from Durango to Pagosa Springs to support private ISP's at area CNL's.
- DOLA responsibilities -in the "Technical Assistant" role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified territory. Engagement areas include SCEDD, PPACG, San Luis Valley, Region 9/SWCCOG, AGNC and others. Monthly updates are provided to AGNC. Region 10 attends two regular weekly meetings with Region 9.



TRANSPORTATION NEWSLETTER

DATE: JUNE 2024

Vince Rogalski, Chairman Gunnison Valley TPR vrogal@montrose.net

MMOF Fund Is Now Ready

Multimodal Transportation and Mitigation Options Fund (MMOF) - Michael Snow, CDOT Division of Transportation Development A proposal will be considered by the TC in May to update the data used in the match rate formula with 2021 data. If this is adopted, it will apply to subsequent awards of projects, regardless of the fiscal year of funds awarded.

- Many of the MMOF-funded projects have suffered delays and costly setbacks due to unanticipated work, underestimated costs, or technical, regulatory or logistical challenges. To prevent unnecessary delays on future projects, CDOT is proposing to review all MMOF applications to help applicants identify issues early and develop properly scoped applications. TPRs and MPOs will still conduct calls and selections of local MMOF projects, but CDOT will support TPR’s project selection by reviewing applications to identify project issues upfront. CDOT is requesting TPR/MPOs allow time in their selection schedules for CDOT review during both a draft and a final application process.
- STAC members expressed hesitations on this proposal, not wanting CDOT to spend additional time and money supporting the program. Staff explained that this is a cost-saving change - that additional time spent during the application process will result in greater reductions to the overall administrative cost since the resulting projects will experience fewer implementation challenges.

MAY Resolution on MMOF

Resolution #TC-2024-05-06

A Resolution approving updates to the Distribution Formula and Match Reduction Formula applicable to the Local Multimodal Transportation and Mitigation Options Fund Program.

Approved by the Transportation Commission on May 16, 2024.

Whereas, Colorado Revised Statutes 43-4-1103 requires the Transportation Commission establish a formula for disbursement of the funds allocated in the Multimodal Transportation and Mitigation

Options Fund for local multimodal projects, based on population, transit ridership and other criteria; and

Whereas, statutes also require the distribution formula be developed in consultation with the Statewide Transportation Advisory Committee, the Transit and Rail Advisory Committee, transit advocacy organizations, and bicycle and pedestrian advocacy organizations; and

Whereas, the Commission previously adopted a Local Distribution Formula in January, 2022 under TC Resolution 2022-01-07; and

Whereas, the Statewide Transportation Advisory Committee convened in September 2023 to review the distribution formula and have formulated recommended modifications to the current formula; and

Whereas, the local portion of the projected program funds not previously allocated to Transportation Planning Regions, less any set-aside by the Transportation Commission for related administrative program expenses, may be made available by the Commission for distribution to the Transportation Planning Regions for selection and awards to eligible projects; and

Whereas, Colorado Revised Statutes 43-4-1103(2)(c) requires recipients of local Multimodal Transportation and Mitigation Options Fund monies to provide a match of project funding in an amount equal to the award; and

Whereas, the Transportation Commission is permitted to reduce or eliminate the minimum rate of match funding required of local governments for Local Multimodal Transportation and Mitigation Options Fund projects due to agencies' size or any other special circumstances; and

Whereas, the Transportation Commission may also, if recommended by CDOT Staff, reduce or exempt any individual recipient from these match requirements for any specific project; and

Whereas, the Commission previously adopted a Match Reduction Formula under Resolution 2021-12-10 using criteria data from 2019.

Now Therefore Be It Resolved, that the Transportation Commission adopts the Local MMOF Distribution Formula in Appendix A, which allocates local funds not previously allocated to Colorado's Transportation Planning Regions, and which replaces the formula adopted under TC Resolution 2022-01-07; and

Now Therefore Be It Resolved, that this Distribution Formula shall apply to all future local funds until such time the formula is adjusted or amended as needed and desired by the Transportation Commission; and

Now Therefore Be It Resolved, that the Transportation Commission adopts an updated Match Reduction Formula using 2021 criteria data which sets match rates for counties and municipalities as shown in Appendix B, and which replaces the formula adopted under TC Resolution 2021-12-10. These adopted match rates shall apply to all Local MMOF projects awarded funding subsequent to the date of this Resolution; and

Now Therefore Be It Resolved, that sponsors of local Multimodal Transportation & Mitigation Options Fund projects that are not general-purpose local governments shall be granted match funding rates according to those granted to the local governments of the geographic area where the agency provides its services.

Commission of Colorado

Herman Stockinger, Secretary Transportation

Multimodal Options Funds (MMOF) Distribution and Project Selection.

- **TC adopted urban formula changes that reduced the vehicles, transit, jobs and school-age criteria weight in favor of adding weight to the 65+ and disabled criteria. All distribution formulas were updated to use the most recent criteria data.**

- **The \$10 million transfer of Local MMOF funding from MMOF to the Zero Fare Transit program under SB24-032 reduces overall MMOF funds. However, Retail Delivery Fee revenues have been higher than expected and administrative set-aside funding has been returned to the Local pools, which means that original program funding projections will not be reduced, and therefore projects previously awarded funds will still be fully funded.**

- **Many STAC members appreciated that the higher Retail Delivery Fee revenues and rolled funds will allow for projects to continue without impacts to previously awarded amounts, but many emphasized that the funding change would have had a large negative impact without these higher revenues.**

- **STAC Representatives put forward a motion to write a letter to the state legislature signed by the members of STAC to communicate their frustrations with the legislature regarding the transfer of MMOF funds to the Zero Fare Transit program. This letter would emphasize that the legislature has changed or reduced transportation funding multiple times in the past without consulting STAC members, and that this trend should not continue.**

STAC Action: STAC members approved the motion to write a letter to the state legislature to communicate their frustrations regarding the MMOF fund transit to Zero Fare Transit.

A draft letter was put together and sent to STAC members for comment.

A copy of the letter is below.

Transportation Legislation Review Committee

Colorado General Assembly

200 E Colfax Avenue

Denver, CO 80203>

RE: The Role of the State Transportation Advisory Committee (STAC) in the Legislative Process

Dear Members of the Transportation Legislation Review Committee:

The Statewide Transportation Advisory Committee (STAC) is made up of elected and appointed officials from Colorado's 15 Transportation Planning Regions (TPRs) and two Indian Tribes. The STAC advises both the Colorado Department of Transportation (CDOT) and the Colorado Transportation Commission (TC) on the needs of the transportation system in

Colorado, including but not limited to budgets, transportation investment priorities, the statewide transportation improvement program (STIP), transportation plans, and state transportation policies, and review and provide comment to both CDOT and the TC on all Regional Transportation Plans (RTPs) and the Statewide Transportation Plan.

With the passage of *SB21-260: Sustainability of the Transportation System*, the Multimodal Transportation and Mitigation Options Fund (MMOF) was given an annual funding source, negotiated in good faith between legislators, CDOT staff, and local jurisdictions. These negotiated terms on funding splits and amounts into the future provided much needed certainty to transportation funding dedicated to providing safe, reliable transportation to the most vulnerable road users. With the passage of *SB24-032: Methods to Increase the Use of Transit*, \$10M in MMOF funds intended to be distributed across the state to the TPRs was instead taken off the top of the local share and divided between the Regional Transportation District (RTD) and the Colorado Association of Transit Agencies (CASTA) for the Ozone Season Fare Free and Youth Fare Free programs. The designation of these funds off the top came as a surprise to STAC members, many of whom had been assured the MMOF funds for the TPRs would remain whole.

While these are worthwhile and important programs to the state's air quality and transit goals, the diversion of these funds from local agencies creates significant inequities throughout the state. Funding that should have been allocated by TPRs for important local multimodal projects will be distributed to transit agencies. Furthermore, those funds will not return to TPRs where there either are no transit agencies or where existing transit agencies already offer fare-free services.

As a result of being excluded from these conversations, STAC and the TPRs feel there was a lack of transparency in an important statewide issue and one that directly impacts them and their local government members. This action has also caused the elected officials on the STAC to question the integrity in negotiating legislation since the SB21-260 MMOF agreement was not adhered to. We request that previously negotiated terms and agreements be held in high regard and any proposed changes be brought forward in an inclusive and deliberative process. We ask that our TPRs, MPOs, and local agencies be included in these discussions with the Legislature and CDOT staff to ensure appropriate transparency and collaboration.

On behalf of STAC, we thank you for all that you do for transportation throughout the state of Colorado and request that we continue to be at the table to help ensure the transportation system throughout Colorado continues to improve.

Sincerely,

Potential STAC In-Person Meetings and their Proposed Locations, Darius Pakbaz

- A new list of in-person STAC meeting locations for future meetings was proposed for Pueblo, North Front Range, and Grand Junction.
- STAC members felt it would be better to have in-person meetings at HQ where it is fairly central to most STAC members.

STAC therefore opted to keep the existing meeting schedule, which includes virtual meetings, except for twice a year when they meet in-person in May and October.

Transportation TPR Meeting
NEXT MEETING NOTICE TPR meeting TBD
August 29, 2024
1:30 to 3:30pm
Video Conference Only