



**Board of Directors Executive Committee Meeting
January 23, 2025
12:00 to 2:00 p.m.
Region 10 145 S Cascade Conference Room**

- 1) **CALL TO ORDER and INTRODUCTIONS**
- 2) **APPROVAL OF AGENDA ITEMS**
- 3) **APPROVAL Minutes December 2024**
- 4) **Action ITEMS:**
 - **Enterprise Zone Letter of Intent for Region 10 as Administrator**
 - **EZ Approval: Region 10 Small Business Resources
Montrose Regional Health Foundation**
- 5) **REPORTS**
 - a. **Executive Director Report**– Michelle Haynes
 - **Financial Report**
 - **Community Development/Enterprise Zone**
 - **Regional Grants Navigator**
 - b. **Small Business Resource Center**- Nancy Murphy
 - **SBDC/Business Cultivator**
 - **Business Loan Fund**
 - c. **Area Agency on Aging**– Brian Bowler
 - d. **Regional Broadband**-Corey Bryndal
 - e. **Gunnison Valley Transportation Region Committee**- Vince Rogalski

Action: Accept Director Reports
- 6) **NEXT MEETINGS**
 - a. **Executive Committee: March 27, 2025 Noon-2:30 p.m.**
 - b. **Board of Directors Meeting: February 27, 2025 Noon-2:30**
 - c. **BLF Committee: February 27, 2025 10-11 a.m.**
 - d. **AAA Regional Advisory Committee: TBD 9:30**
 - e. **Gunnison Valley Transportation Planning Region10: February 13, 2025 1:30 -3:30 p.m.**
- 7) **ADJOURNMENT**



1. **CALL TO ORDER and INTRODUCTIONS**–Meeting was called to order at 12:34 pm.
 - a. **Staff:** Michelle Haynes (R10 Director), Nancy Murphy (Small Business Development), Bryan Bowler (AAA Director), Courtney Tribble (R10)
 - b. **In-Person Board Members:** Mayor John Clark (Town of Ridgway, Chair), Mayor Pro Tem Dave Frank (City of Montrose, Vice Chair), Linda Riba (Montrose County), Commissioner Michelle Nauer (Ouray County)
 - c. **Remote Board Members:** Commissioner Jonathan Houck (Gunnison County), Mayor Paige Smith (Town of Paonia, departed 12:54p.m.), Councilmember Jim Gelwicks (City of Gunnison), Commissioner Sue Hansen (Montrose County, arrived 12:50p.m.)
 - d. **Note:** Region 10 bylaws require the attendance of 8 board members to hold a meeting and 10 for a quorum. Attendance for a quorum was not met at this meeting and any **Action Items** to be voted on will be sent virtually via email to Board of Directors members.

2. **APPROVAL OF AGENDA ITEMS**

ACTION ITEM: Motion to approve Agenda M/S /, as accepted. None opposed. Motion passed unanimously.

3. **APPROVAL OF MINUTES for 2024, Executive Committee Meeting**
 - a. Correction: Pg2, Community Development, Enterprise Zone Application is Home Trust of Ouray County and also sub item C.
 - b. Correction: AAA #5, Ann Morgenthaler has expressed the possibility of financial (misspelled finial)

ACTION ITEM: Motion to approve minutes with proposed corrections: M/S: /, as accepted. None opposed. Motion passed unanimously.

4. **ACTION ITEMS**
 - a. Staff Vacation Time Accrual from 15 days a year to 20 days a year.

ACTION ITEM: Motion to approve: M/S: /, as accepted. None opposed. Motion passed unanimously.

5. **REPORTS:**
 - a. **ED/Financial Reports | Michelle Haynes**
 - i. Financial Report
 1. Had two AmeriCorps Grant programs (Senior Companion and RSVP) submit options for 0% match waiver and that has been awarded. Those budgets did need to be cut back to reduce for the match amount not being allocated to the program.
 - ii. Executive Director Report
 1. Submitted a DOLA Request for Energy Impact Mini-Grant program for \$100,000.
 2. Sent a letter of intent to the Rockefeller Just Transitions Office out of Washington DC for a second grant to support our operations of Broadband. We were awarded \$100,000 last year to help support our organization and others with federal grant submissions.
 3. Working on Insurance Renewal quotes for liability policies.
 4. Working with the auditors to complete our Fiscal Audit; expecting to be completed in January.
 - iii. Community Development
 1. Regional Grants Navigator
 - a. We are working on the funding request for Year 3 of the RGN program requesting \$100,000.
 - b. There is still funding in the LOMA (Local Match Assistance) fund for match if you are applying for IIRA/IJA (Infrastructure/Jobs Act) grants and need match assistance.

2. Enterprise Zone: We will invite the State in January or February to give more detail on the redesignation process
- b. Small Business Resource Center | Nancy Murphy**
- i. SBDC/Business Cultivator
 1. Adriana Chavira went to the Shared Kitchen Summit in New Orleans in November and participated in a panel at the conference.
 2. Callie Koch & Nancy went to the state SBDC meeting. Callie and Ashley Pynes (former Region 10 SBRC Program Assistant) have taken leadership roles in the statewide Small Business Development Center (SBDC) Programming Committee.
 - ii. Business Loan Fund
 1. We are currently serving 107 loan clients, 5 paid-off loans, there are a few that are delinquent.
 2. There is one company that owes \$147,000 and we received notice that they have declared bankruptcy. We are pursuing assets but will likely have to bring it to the board to write off portions of that loan.
 3. We are getting more progressive with our collections.
 4. We are researching and reviewing loan servicing software, to help see the loans through from interest to pay-off.
- c. Community Living Services | Michelle Haynes for Brian Bowler**
- i. Started a congregate senior meals program at MADA (Mexican American Development Association) and have reached our maximum number of clients in the two months of beginning the program.
 - ii. There has been some discussion about building case management for Medicare counseling; it seems Tri-County Health has also been looking at the project. We are meeting with the Denver Regional Council of Governments (DRCOG) to learn more about their program as they host in organization State Health Insurance Assistant Program (SHIP) Counselors and a Senior Medicare Patrol program that focuses on preventing Medicare fraud.
 - iii. Open Enrollment for Medicare is ending tomorrow, December 6, and although there was a challenging start, we are closing out this season with 3 volunteer SHIP counselors who have been able to help meet the needs of our communities.
 - iv. The Handy Helpers program is re-starting with a new coordinator, Shelia Maki, that can help seniors with small in-home help.
- d. Broadband | Michelle Haynes for Corey Bryndal**
- i. Corey is in California to test and accept the \$2 million worth of equipment that will be installed along the I-70 corridor and the target for that is mid-January.
 - ii. Hired a consultant, Eric Hittle, to help with operations of the broadband network.
 - iii. We have been meeting with Town of Mt. Crested Butte for potential solutions to establish a line to connect Crested Butte and Mt Crested Butte. DOLA has requested that the Town apply for a new grant to fund the construction of a Carrier Neutral Location (CNL) in Mt Crested Butte.
 - iv. Dave Frank asked about the connection between Durango & Pagosa Springs included in the broadband report and if we would assume financial responsibility of operating the line. Michelle replied that Region 9 or other SW CO stakeholders would oversee operations in that region.
- e. GVTPR - Gunnison Valley Transportation Planning Region Committee | Vince Rogalski**
- i. Middle Bridge on US 50 is open with no pilot cars in either direction. The work on the Lake Fork Bridge should have construction finalized in a couple of weeks.
 - ii. HB 23-1101: Two Southern Colorado Transportation Planning Regions (TPR) are lobbying with Legislatures to have the State Legislation changed to allow for more than 15 TPRs so that the 2 Southern Colorado TPRs can stay separate and the Intermountain TPR can be divided into two TPRs.
 - iii. Had a GVTPR Planning Meeting on November 14th and we were talking about the list of projects in both Region 3 & 5, are those projects being brought forward as is or are there changes/updates and are there any new projects identified by the counties that need to be added.

1. The GVTPR Determined that each county should look at the lists and prioritize the projects that would impact them and add any that need to be added.
- iv. Clarification on the Active Transportation and Transit Plan; it is focused on non-motorized transportation, walking, biking, and buses. They are talking about how to include projects that include items that impact on Active Transportation, such as sidewalks that many of the communities do not have.
- v. The Statewide Transportation Advisory Committee (STAC) is reorganizing, the work plan was discussed at the last meeting. The STAC is an advisory committee to the Transportation Commission (TC), and they are working on their schedule to ensure they can provide valuable information to the TC before making decisions.

ACTION ITEM: Motion to approve Reports; M/S: /. None opposed. Motion passed unanimously.

6. ROUNDTABLE

a. DELTA COUNTY

- i. Greg Hart (Town of Cedaredge): The town has a bridge replacement in the works. We have received a DOLA grant that covers about 2/3 of the cost. Working with Delta County, we have a large residential development that is planned and there will have to be a major reconfiguration of the connection of that street to HWY 65.

b. GUNNISON COUNTY

- i. Jonathan Houck (Gunnison County): There is no change on the BOCC board. Happy with the structural repairs that are mostly complete on the bridges of HWY 50. We have a 50-unit housing project, 18 are occupied and 32 units of affordable housing units that were manufactured by Fading West were installed just before the cold weather and the outside finishing touches are happening. Must be locally employed in Gunnison County and meet the AMI limits. This project will cash flow from the start of it and the revenues produced from it will go directly to a housing fund. Whetstone Project received \$10 million from the State to help with the water and sewer to the project.
- ii. Jim Gelwicks (City of Gunnison): We have an annual Christmas Celebration downtown and the city sponsors Merchant Dollars that helps put money back into city businesses.

c. MONTROSE COUNTY

- i. Sue Hansen (Montrose County): Working on the Courthouse renovation and should be ready for occupancy by September 2025. Master Plan will be finished by the end of the year. Working on our Solar regulations. Two new commissioners are coming on board. Budget will be finalized in the next two weeks. We are working on the budget for the South Campus building that needs renovations, which would be a large capital expenditure, it does house 90 county employees.

d. OURAY COUNTY

- i. Michelle Nauer (Ouray County): Returned from the CCI (Colorado Counties) conference and Ouray County is hosting the Tri-Agency Dinner (Ouray County, Ouray and Ridgway) that will be distributing Ouray County's Transportation Priority list to coordinate that list getting submitted. After the first of the year we hope to have the final Master Plan submitted. The new short-term rental ordinance goes into effect on January 1.
- ii. John Clark (Town of Ridgway): Annual Noel Celebration happening December 6th, with a parade and business are open later. The Main Street Manager Summit was held in November, when we heard from the Town of Meeker that they could work with CDOT to get a banner that goes over the highway, so we are looking into a similar effort. The Riverfront Village housing project is going up that contains 38 units and 4 are deed restricted.

7. ADJOURNMENT

- a. The meeting was adjourned at 1:23 p.m.
- b. This meeting was not recorded.

February 1, 2025

Colorado Economic Development Commission
Colorado Office of Economic Development and International Trade
16000 Broadway, Suite 2500
Denver, CO 80202

Delta County
City of Delta
Town of Cedaredge
Town of Crawford
Town of Hotchkiss
Town of Orchard City
Town of Paonia

Gunnison County
City of Gunnison
Town of Crested
Butte
Town of Mt. Crested
Butte

Hinsdale County
Town of Lake City

Montrose County
City of Montrose
Town of Naturita
Town of Nucla
Town of Olathe

Ouray County
City of Ouray
Town of Ridgway

San Miguel County
Town of Mtn. Village
Town of Norwood
Town of Telluride

To the Economic Development Commission Members:

We are writing to provide a letter of intent from REGION 10 LEAGUE for ECONOMIC ASSISTANCE and PLANNING. ("Region 10") to continue to be the entity that administers the Enterprise Zone Program for the Colorado Planning Region 10 that encompasses the counties of Delta, Gunnison, Hinsdale, Montrose, Ouray and San Miguel. We appreciate the time and energy you and your team have afforded us administering this successful program since 2000 and the information and support that has been provided thus far. It is our intent to submit an application to continue to administer the Enterprise Zone for the listed 6 county region for the redesignation period that covers 2026-2035.

Region 10 serves as the local Economic Development District and the regional council of governments and also provides other services to the region. With EDA support, Region 10 develops the Comprehensive Economic Development Strategy every 5 years. The Business Loan Fund provides financial services to local, small & startup businesses and liaises with the West Central Colorado Small Business Development Center, and the Small Business Resource Center that aims to support and educate new, or expanding, small businesses in the region, calling on local expertise and collaboration with local business developers. The Gunnison Valley Transportation Planning Region represents the 6 counties with the Colorado Department of Transportation to plan for future transportation and transit needs and is collaborating on future regional transit needs. Community Living Services and the Area Agency on Aging provides nutrition, transportation, home care and dental & hearing services for seniors and disabled

As we continue to spend time evaluating the proposed Enterprise Zones for the Region 10 counties, we believe that Region 10 will bring unique value and expertise of the Enterprise Zone Program that will prove essential in accelerating the development and growth of the Enterprise Zones in the region.

Sincerely,

Courtney Tribble
Enterprise Zone Administrator
Region 10

Balance Sheet by Category

Region 10
 Period Ending: 11/30/2024
 Format: 1 Region 10 Balance Sheet

Run Date: 1/20/25
 Run Time: 3:52:57 pm
 Page 1 of 1

Assets:

Region 10 Cash	254,930.47
BLF Cash	541,230.34
SBA Cash	647,301.92
Prepaid Expenses	228,982.48
Loans Receivable	3,855,083.02
Allowance for Doubtful Accounts	(201,488.32)
AAA Receivables	318,433.20
Grants Receivable	373,501.35
Other Receivables	55,320.45
Building and Land	1,781,538.00
Broadband Assets	17,692,347.29
Furniture and Fixtures	14,461.15
Accumulated Depreciation	(5,670,262.58)
Enterprise Center Remodel	1,142,298.00

Assets:

\$21,033,676.77

Liabilities:

Not Assigned to a Code	22,673.23
Accounts Payable	1,347,913.08
Accrued Leave	63,862.60
Payroll Benefits Payable	(350.58)
Deferred Revenue	(40,481.00)
Building Security	4,000.00
Other Liabilities	5,859.19
Broadband Deferred Revenue	246,993.08
Project Advances	174,023.75
Alpine LOC	402,292.67
SBA Loan	1,104,991.10
Cost Allocation Control	1,567.70

Liabilities:

\$3,333,344.82

Equity:

Enterprize Zone	(11,734.95)
Community Development	(71,896.70)
Transportation and Transit	55,902.17
Olathe RISE	1,113,423.59
Area Agency on Aging Projects	357,566.42
BLF Projects	2,180,771.12
Small Business Resource Center	(220,512.97)
Regional Broadband	1,198,231.53
Unrestricted Net Assets	(174,557.62)
Temporarily Restricted Net Assets	(11.82)
RLF Retained Earnings	13,273,151.18

Equity:

\$17,700,331.95

Total Liabilities and Equity

\$21,033,676.77

Balance:

\$0.00

Agencywide R&E by Category

Region 10
 Period Ending: 11/30/2024
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 1/20/2025
 Run Time: 3:55:09 pm
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
Revenues					
Grants and Contracts	1,713,880.00	115,750.78	613,629.11	1,100,250.89	35.80 %
40000 EZ Admin Grant	22,500.00	2,809.12	14,045.60	8,454.40	62.42 %
40100 EDA Grant	70,000.00	5,833.33	29,166.66	40,833.34	41.67 %
40120 USDA CFTA	320,000.00	28,000.00	112,116.01	207,883.99	35.04 %
40400 CDOT Annual Grant	30,000.00	1,750.00	11,694.46	18,305.54	38.98 %
40800 DOLA - Community Development Grant	124,000.00	0.00	0.00	124,000.00	0.00 %
40820 Infrastructure Navigator Funds	0.00	8,333.33	41,666.65	(41,666.65)	0.00 %
40865 BB Grant - OPERATIONS	90,000.00	10,000.00	86,219.41	3,780.59	95.80 %
43227 SBDC Grant Income	160,000.00	6,500.00	56,585.57	103,414.43	35.37 %
48100 Other CLS Grants	56,000.00	0.00	30,478.00	25,522.00	54.43 %
48200 SHIP Grant	40,420.00	0.00	0.00	40,420.00	0.00 %
48300 MIPPA Grant	0.00	1,400.00	5,066.00	(5,066.00)	0.00 %
48400 RSVP Grant	300,000.00	25,000.00	118,607.90	181,392.10	39.54 %
48500 SMP State Grant	0.00	1,125.00	5,625.00	(5,625.00)	0.00 %
49500 CDBG Administration	28,800.00	0.00	0.00	28,800.00	0.00 %
49600 SBA Technical Assistance Grant	292,160.00	25,000.00	102,357.85	189,802.15	35.03 %
49700 CDBG Grant Funds	180,000.00	0.00	0.00	180,000.00	0.00 %
AAA Federal and State Program	2,116,680.00	158,298.97	851,246.35	1,265,433.65	40.22 %
40200 AAA Admin Fed	78,600.00	6,874.58	34,665.14	43,934.86	44.10 %
40210 AAA Admin State	87,700.00	0.00	0.00	87,700.00	0.00 %
40253 AAA Carry-Over - Fed	274,900.00	0.00	0.00	274,900.00	0.00 %
40900 AAA Program Income	0.00	0.00	5,833.35	(5,833.35)	0.00 %
41200 AAA State Caregiver Match	5,200.00	422.25	1,689.00	3,511.00	32.48 %
42500 AAA Fed Funding	774,170.00	44,479.92	220,931.40	553,238.60	28.54 %
43000 AAA Program State	854,110.00	92,684.61	463,597.21	390,512.79	54.28 %
43600 ADRC Revenue	42,000.00	3,783.11	18,915.55	23,084.45	45.04 %
49000 AAA ARPA Fed	0.00	10,054.50	105,614.70	(105,614.70)	0.00 %
RLF Interest & Fees	133,440.00	11,404.78	70,728.34	62,711.66	53.00 %
49100 Loan Interest	120,000.00	3,490.06	13,697.36	106,302.64	11.41 %
49110 Loan Interest-CDBG #6	0.00	142.00	692.46	(692.46)	0.00 %
49115 Loan Interest Rural BLF Statewide	0.00	126.45	763.32	(763.32)	0.00 %
49130 Loan Interest-SBA II #5303545000	0.00	51.29	587.42	(587.42)	0.00 %
49140 Loan Interest-SBA III # 9325495008	0.00	1,459.35	8,407.86	(8,407.86)	0.00 %
49150 Loan Interest-SBA IV # 2489697006	0.00	1,018.00	4,904.48	(4,904.48)	0.00 %
49155 SBA Loan V Interest Income	0.00	1,042.00	5,321.70	(5,321.70)	0.00 %
49156 SBA VI Interest Income	0.00	1,887.14	10,535.83	(10,535.83)	0.00 %
49160 Loan Interest-CDBG #8	0.00	1,431.70	11,724.67	(11,724.67)	0.00 %
49200 Loan Fees	7,200.00	150.39	6,386.37	813.63	88.70 %
49210 Loan Administrative Fees	6,000.00	(150.39)	3,801.00	2,199.00	63.35 %
49300 Late Fees/Penalties	240.00	756.79	3,905.87	(3,665.87)	1,627.45 %
Other Fees & Services	38,100.00	0.00	3,413.27	34,686.73	8.96 %
43100 Small Business Resource Center Funding	12,000.00	0.00	0.00	12,000.00	0.00 %
43150 SBRC - Tuition Fee Income	3,600.00	0.00	75.00	3,525.00	2.08 %
43200 SBDC Program Income	0.00	0.00	(30.00)	30.00	0.00 %
45800 EZ Contribution Fees	22,500.00	0.00	3,368.27	19,131.73	14.97 %
Membership	197,000.00	15,019.00	76,306.32	120,693.68	38.73 %
42000 Member Dues	115,540.00	10,090.00	51,661.32	63,878.68	44.71 %
42700 Transportation Assessments	25,860.00	2,178.00	10,890.00	14,970.00	42.11 %
43400 AAA Assessments	55,600.00	2,751.00	13,755.00	41,845.00	24.74 %

Agencywide R&E by Category

Region 10
 Period Ending: 11/30/2024
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 1/20/2025
 Run Time: 3:55:09 pm
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
Building	21,600.00	0.00	5,000.00	16,600.00	23.15 %
44000 Building Rent	21,600.00	0.00	5,000.00	16,600.00	23.15 %
Broadband Revenues	660,000.00	27,977.20	222,989.00	437,011.00	33.79 %
40855 BB Partners Capital	0.00	0.00	83,103.00	(83,103.00)	0.00 %
40860 Broadband Service Income	660,000.00	27,977.20	139,886.00	520,114.00	21.19 %
Other Revenue	388,300.00	44,090.88	250,094.86	138,205.14	64.41 %
40115 Program Income	0.00	1,395.00	5,857.36	(5,857.36)	0.00 %
40840 In-Kind Donation	42,000.00	3,499.00	17,495.00	24,505.00	41.65 %
43350 Region 9 Loan Proceeds	0.00	0.00	50,000.00	(50,000.00)	0.00 %
45000 Bank Interest Earned	9,600.00	632.83	3,817.42	5,782.58	39.76 %
46000 Local Donations	20,000.00	0.00	0.00	20,000.00	0.00 %
48000 AAA Local Donations	28,000.00	0.00	2,662.26	25,337.74	9.51 %
48050 Other Income	0.00	0.00	55,893.66	(55,893.66)	0.00 %
48425 Senior Companion Grant	288,700.00	25,000.00	70,989.02	217,710.98	24.59 %
49157 SBA VII Interest Income	0.00	1,601.94	9,276.22	(9,276.22)	0.00 %
49162 CDBG #9 Interest Income	0.00	9,954.27	21,585.94	(21,585.94)	0.00 %
49165 Loan Interest CO Start Up	0.00	2,007.84	12,517.98	(12,517.98)	0.00 %
Revenues	5,269,000.00	372,541.61	2,093,407.25	3,175,592.75	0.00 %

Expenses

Salaries & Fringe	1,845,914.00	127,239.12	650,963.34	1,194,950.66	35.27 %
50000 SALARIES	1,420,791.00	84,505.87	451,093.08	969,697.92	31.75 %
50500 FRINGE BENEFITS	425,123.00	42,733.25	199,870.26	225,252.74	47.01 %
Travel	65,800.00	9,126.28	44,076.54	21,723.46	66.99 %
52000 Meetings & Travel Expenses	65,200.00	9,126.28	44,076.54	21,123.46	67.60 %
52400 Taxes, Licenses & Fees	600.00	0.00	0.00	600.00	0.00 %
Supplies	31,200.00	1,649.57	13,243.38	17,956.62	42.45 %
53700 Printing & Supplies	31,200.00	1,649.57	13,243.38	17,956.62	42.45 %
Equipment	55,200.00	1,226.94	12,578.10	42,621.90	22.79 %
59400 Equipment Rental, Repairs & Maintenance	40,200.00	1,088.61	5,017.70	35,182.30	12.48 %
59600 Equipment & Furniture	15,000.00	138.33	7,560.40	7,439.60	50.40 %
Contractual	277,600.00	31,633.00	155,109.76	122,490.24	55.88 %
54900 Consulting Fees	15,000.00	4,240.00	9,491.25	5,508.75	63.28 %
55000 Contractual Services	262,600.00	27,393.00	145,618.51	116,981.49	55.45 %
RFL Interest and Exp	72,800.00	4,058.28	25,567.45	47,232.55	35.12 %
92000 SBA Loan Interest	10,800.00	956.53	5,154.62	5,645.38	47.73 %
92100 Loan Expenses	26,000.00	701.75	8,412.83	17,587.17	32.36 %
92200 Bad Debt/Write Off	36,000.00	2,400.00	12,000.00	24,000.00	33.33 %
Broadband Expenses	202,800.00	7,049.33	55,013.03	147,786.97	27.13 %
52100 Broadband Service	202,800.00	2,186.35	10,756.45	192,043.55	5.30 %
53920 Internet - COGS	0.00	3,299.98	28,223.90	(28,223.90)	0.00 %
53950 Broadband Network Management	0.00	1,563.00	16,032.68	(16,032.68)	0.00 %
General Expense	290,700.00	17,029.81	99,024.70	191,675.30	34.06 %
52700 Telephone/Fax	6,000.00	422.24	6,491.28	(491.28)	108.19 %
53000 Rent	63,000.00	5,299.00	30,566.53	32,433.47	48.52 %
53300 Background and Security Verification	0.00	50.50	444.75	(444.75)	0.00 %
53600 Postage & Shipping	4,800.00	101.40	1,187.32	3,612.68	24.74 %
53900 Software - Finance	2,400.00	2,144.92	3,499.42	(1,099.42)	145.81 %
53910 Software - Miscellaneous	40,800.00	248.77	12,318.41	28,481.59	30.19 %
53930 Web Hosting & Design	3,600.00	0.00	0.00	3,600.00	0.00 %

Agencywide R&E by Category

Region 10
 Period Ending: 11/30/2024
 Format: 2 Region 10 Revenue and Expenditures

Run Date: 1/20/2025
 Run Time: 3:55:09 pm
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With Indirect Cost Detail

Code & Description	Budget	Current	YTD	Un/Over	% Bud
53940 Computer Repair & Maintenance	36,000.00	716.40	716.40	35,283.60	1.99 %
54000 Dues & Subscriptions	14,400.00	4,297.65	9,857.88	4,542.12	68.46 %
55100 Legal Fees	14,400.00	2,033.50	4,511.90	9,888.10	31.33 %
55200 Audit & Accounting	24,000.00	293.50	1,546.62	22,453.38	6.44 %
55300 Recruitment & Retention	5,400.00	144.72	3,747.98	1,652.02	69.41 %
55350 Donations & Sponsorships	10,800.00	250.00	250.00	10,550.00	2.31 %
55600 Promotions	22,200.00	987.15	7,354.06	14,845.94	33.13 %
56200 Bank Service Charges/Fees	900.00	40.06	229.41	670.59	25.49 %
56300 Other Insurance	42,000.00	0.00	16,302.74	25,697.26	38.82 %
Building Expenditures	96,600.00	8,119.87	46,699.48	49,900.52	48.34 %
60100 Building Insurance	21,000.00	0.00	1,876.84	19,123.16	8.94 %
60200 Building Maintenance & Repair	30,000.00	5,052.30	28,449.63	1,550.37	94.83 %
60500 Building Loan Interest	18,000.00	1,267.45	6,456.37	11,543.63	35.87 %
60600 Building Utilities	27,600.00	1,800.12	9,916.64	17,683.36	35.93 %
Depreciation	1,408,218.00	83,661.00	418,305.00	989,913.00	29.70 %
58000 Depreciation Expense	1,408,218.00	11,161.00	55,805.00	1,352,413.00	3.96 %
58100 BB Infrastructure Depr	0.00	72,500.00	362,500.00	(362,500.00)	0.00 %
Contracted Direct Service	1,771,500.00	124,001.78	695,385.53	1,076,114.47	39.25 %
71500 AAA State Caregiver Match	5,200.00	0.00	0.00	5,200.00	0.00 %
72500 AAA Fed Funding	901,600.00	43,873.25	193,436.23	708,163.77	21.45 %
73000 AAA State Funding	788,700.00	65,324.03	336,539.24	452,160.76	42.67 %
78100 Other CLS Grants Expense	76,000.00	4,750.00	9,116.84	66,883.16	12.00 %
79000 AAA ARPA Fed	0.00	10,054.50	156,293.22	(156,293.22)	0.00 %
Business/Other Direct Grants	0.00	0.00	57,622.75	(57,622.75)	0.00 %
58400 Business Grant Distributions	0.00	0.00	57,622.75	(57,622.75)	0.00 %
Other Expenses	457,000.00	8,257.87	39,081.92	417,918.08	8.55 %
53650 Educational Supplies	6,000.00	41.23	429.19	5,570.81	7.15 %
53960 CNL Lease Equipment	60,000.00	0.00	0.00	60,000.00	0.00 %
55360 Volunteer Costs Travel and Meals	391,000.00	7,107.65	36,113.45	354,886.55	9.24 %
55363 Recognition - Individual	0.00	959.49	1,739.78	(1,739.78)	0.00 %
55365 Recognition - Events	0.00	149.50	149.50	(149.50)	0.00 %
58300 Tuition	0.00	0.00	650.00	(650.00)	0.00 %
	0.00	0.00	0.00	0.00	0.00 %
Expenses	6,575,332.00	423,052.85	2,312,670.98	4,262,661.02	0.00 %
Agency Balance	(1,306,332.00)	(50,511.24)	(219,263.73)		

Executive Director Update January 2025

Action Items:

Discussion/Approval Items:

Informational Items:

- Reviewed Draft Year End (6/30/2024) fiscal audit and made final changes.
- Reviewed DOLA request for mini-grant program for \$100,000 for 12-24 months of program with DOLA Regional Manager (Patrick Rondenelli)
- **Received Just Transitions (National Office) for Broadband assistance grant for match/support for Director and consultants to provide technical assistance for federal grants; funding awarded \$100,000.**
- Met with Board Officers for Executive Director contract review.
- Reviewed/Renewed Profession Liability policies, including Directors & Officers, Business Lending, Cybersecurity, Employee Crime, Employment Practices, Broadband Installation. General/property insurance will be renewed 7/1.
- Received approval from Americorp programs (Senior Volunteer and Senior Companion Programs) to reduce match to 0% (previously reduced to 10%).
- Reviewed proposals for Broadband Network Operator and are discussing final considerations before contract award and negotiations.
- Beginning MMOF (Multi-Modal Funds) process for the Gunnison Valley Transportation Region (GVTPR), with tentatively draft applications due to CDOT 12/6.
- Working with Colorado Workforce on potential subscription (sub-lease) of the Gunnison office.
- Met with OEDIT representatives on Regional Support grant of \$40,000.

Staffing:

- No current staffing changes. Anticipating positing for Office Assistant/Coordinator.

Enterprise Zone (EZ):

- **ACTION ITEMS: EZ Contribution Projects**
 - **R10 Small Business Resources:** Operations – EDO
 - Contributions to this EZ project will support Region 10 business support services, including educational business workshops, no-cost one-on-one consulting technical assistance, and other activities that support new and existing small businesses. Our business support programs are designed to nurture entrepreneurial talents, foster economic growth, and create a thriving business community.
- **EZ Redesignation Process:**
 - Region 10 is submitting a Letter of Intent to apply to be the administrator for the Enterprise Zone that manages the 6-county region of Delta, Gunnison, Hinsdale, Montrose, Ouray and San Miguel. Please see the attached LOI.
- **New EZ Online Portal:**
 - EZ Administrators throughout the state have been meeting weekly with the State Program Manager to troubleshoot and fix issues with the new online portal. If you hear of anyone having troubles accessing the portal, please send them to me and I can walk them through how to access it.

CEDS Committee

- Looking to host a CEDS (Community Economic Development Strategy) Committee Meeting in **Late March or Early April**. This meeting we will likely go over what the updating of the CEDS process will look like and start to identify community members who should be involved in the process. We will begin updating the CEDS at the end of this year. We will also have a community roundtable to get an update on projects or plans that they are updating or have recently updated. Looking at a 3-hour meeting for this update.
- We will likely hold additional CEDS Committee meetings throughout the year and will have a suggested timeline of meetings for the committee at the March/April meeting.
- The Region's updated CEDS will cover the timeframe of July 2026-June 2031.
- You can view our [current CEDS](#) on our website to see what the 5 regional goals have been for 2021-2026.

Ongoing Activities

ONE Delta County:

Continue to participate as an ex-officio member of the One Delta County Board. Next meeting is Monday, January 27th.

Economic Development Council of Colorado (EDCC):

Attending the Events and Planning Committee for that helps to program the Annual Conference in October each year. This year the conference will be held in Pueblo CO. We have received a lot of requests from conference attendees for Community Success Stories, what projects have you accomplished and how was it done.

West End Solutions Group:

Attending the meeting on February 5th where they will be presenting a draft of their West End Vision a project through Building Resilient Economies in Coal Communities (BRECC).

On a personal note, I will be taking maternity leave June-August of this year, welcoming a baby boy around June 4th.

Memorandum

To: Region 10 Board of Directors
From: Patty Gabriel, Regional Grant Navigator
Date: January 15, 2025
Re: January 2025 Board Report

Here is the RGN program update for January.

1. The funding request for year three of the RGN program was submitted on 12/17/2024. If awarded the main objectives for year three will be:
 - Identification of IJJA and IRA Grants.
 - Technical Assistance to Communities
 - Identify regional training needs
 - Assist with project management
2. Funding memos on the State's priorities of water, wastewater, disaster resiliency, energy resiliency and efficiency, and transportation continue to be circulated with very specific background on programs which directly relate to projects as identified by jurisdictions. We also forward funding opportunities directly to communities if we are aware of their priority projects.
3. Hanson Mesa Domestic Pipeline Company applied for a WaterSMART Small-Scale Water Efficiency Grant. This grant will be used to install meters and a pressure-reducing valve. HMDPC provides the sole source of potable water for 90 shareholders through the distribution of water treated by the Town of Hotchkiss. The proposed project will enhance the efficiency of water distribution and benefit all users within the Town of Hotchkiss' water distribution area.
4. As we start a new year it's always rewarding to look back on the achievements of last year:
 - During year two there were four federal grants awarded in our Region that RGN's were involved with.
 - RGN staff and contractors supported 34 entities in various stages of grant seeking including funding searches, NOFO analysis, project planning, grant application preparation, grant management and compliance as well as other tasks.
 - The RGN program was able to provide technical assistance with grant management and compliance to four entities.
5. The WaterNow Alliance announced the applications are now open for the next cycle of [Project Accelerator](#) – this time, focusing specifically on Colorado communities! Applications are due by **February 7th, 2025**. [Project Accelerator](#) provides cities and water agencies with up to 250 hours of pro-bono support to jumpstart a sustainable water project.

Please reach out to me at pgabriel@region10.net or Shay at shay@unbanruralcontinuum.com for any questions related to the RGN program.

SBRC Board Report

Thursday, January 23, 2025

What's Happening

Adriana, Callie, Dario, and Rachel will be presenting Region 10 Business Resources at Valley Food Partnership's Western Colorado Soil, Health, Food and Farm Forum this weekend (Jan 24-25). Approximately 250 farmers will be in attendance, including Hispanic farmers.

Adriana will be attending the International Business Innovation Association's (InBIA) Entrepreneurial Center Management online program in February. The program provides insights and lays the foundation for learning how to build and sustain a high-growth entrepreneurship program—the next stage of the Cultivator's initiatives!

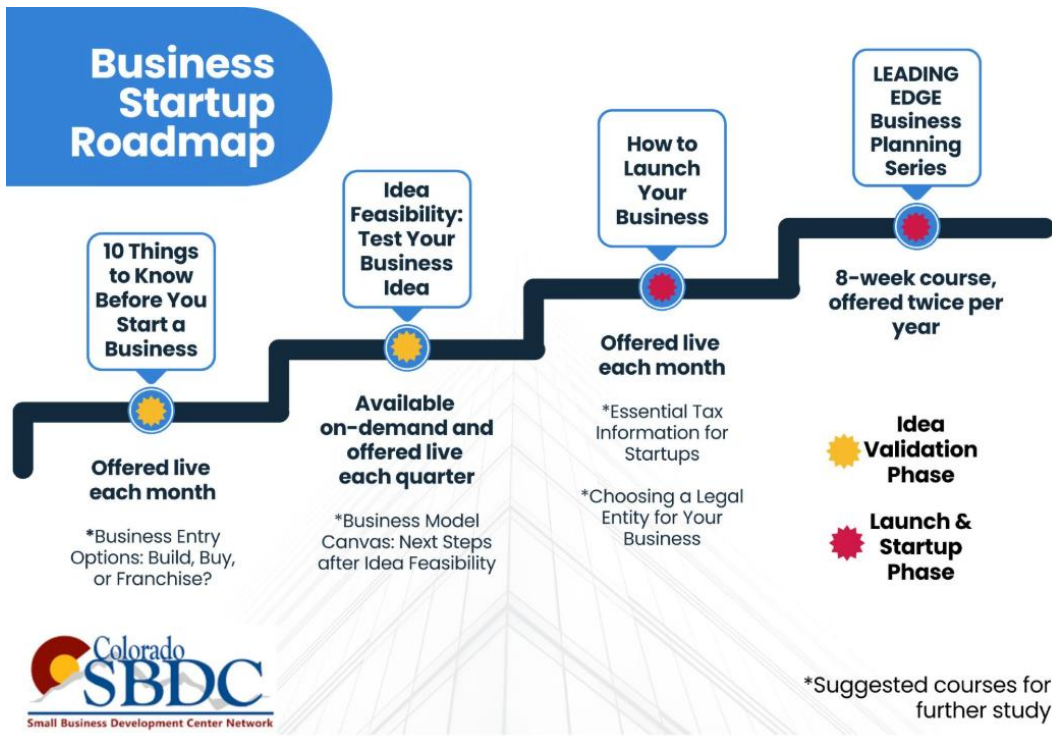
Nancy is coordinating a business resource roundtable group in Delta County to convene organizations providing business services for collaboration, referrals, and coordinated efforts. The first monthly meeting is scheduled for Tues, Feb 4 2:30-4 p.m. at the Delta Innovation Center. Once we get that one up and running, we'll begin coordinating business services in other Region 10 counties.

Cultivator Update from Adriana

- The commissary kitchen has seven (7) active members, including a new client, "Board and Basket Collective," offering made to order charcuterie boards.
- Former kitchen client, Cedars, will open a restaurant in Ouray and a food truck in Montrose in the coming months. Cedars offers mediterranean food, and the new restaurant will add Greek food to its menu.
- Two tours of the kitchen in the past month.
- Preparing first webinar in Spanish hosted by the West Central Small Business Development Center (SBDC).
- Continue participating in the Hispanic Outreach Committee as a representative of Region 10, planning the Hispanic Farmers Dinner in December and the Western Colorado Soil Health, Food and Farm Forum in January.
- Continue participating in the Cafecito Zoom meetings – a gathering of Hispanic SBDC representatives to share ideas, suggestions, and brainstorming to improve the services offered to Hispanic entrepreneurs.
- Continue translating Facebook posts into Spanish to keep the Hispanic community informed regarding services the Small Business Development Center and the Business Cultivator offer.

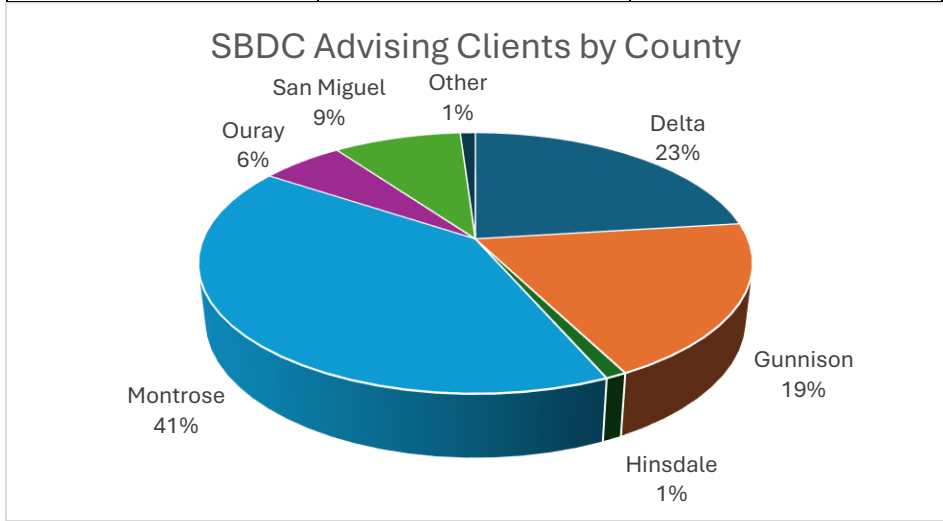
Small Business Development Center (SBDC) Update from Callie

- 2025 programming planning update:
 - ✓ Continuing Finance Friday, Money Smart FDIC classes, Startup track workshops in collaboration with Northwest SBDC (graphic attached)
 - ✓ Adding: Marketing Essentials series, legal workshops with an attorney, Spanish programming with Adriana
 - ✓ Have added How to Launch Your Business and 10 Things to Know Before You Start Your Business as on-demand offerings
- Planning "Coffee & Conversation" quarterly meetings in Lake City for business owners - first one on Feb 27
- Meeting with Community Business Preservation Program (CBPP) business owners (Gunnison) to draft SBDC technical assistance plans
- Working with SBRC team and Joseph Kean to develop a plan for a mobile food unit at the Cultivator for use by clients during Winter '25-'26
- On-boarding two new advisors: Lisa Holland (bookkeeping) and Rebecca Louzan (marketing)



The Numbers

2024 SBDC Advising Clients			
Clients	Sessions	Hours	Rating
191	399	430	96/100



2024 SBDC Training Clients			
Clients	Workshops	Hours	Rating
1277	81	244	96/100

SET YOURSELF UP FOR SUCCESS: FEBRUARY 2025

Region 10 | SBDC Workshops for Small Business + Entrepreneurs



MANAGEMENT

FEBRUARY 4: 12-1PM
MANAGING A BUSINESS
 What the SBDC Can Do for You!



MARKETING

FEBRUARY 5: 9-10AM
MARKETING & SALES
 How Market Research Drives Business Growth



STARTUP

FEBRUARY 5: 12:30-1:30PM
START-UP ASSISTANCE
 Legal Considerations for Starting a Business



STARTUP

FEBRUARY 6: 10-11AM
START-UP ASSISTANCE
 10 Things to Know Before Starting a Business



ACCOUNTING

FEBRUARY 13: 10-11AM
TAX PLANNING
 Partnership Tax Form 1065 Overview



STARTUP

FEBRUARY 19: 9-10AM
START-UP ASSISTANCE
 How to Launch Your Business: A Checklist



ACCOUNTING

FEBRUARY 26: 12-1PM
TAX PLANNING
 Money Smart: Tax Planning & Reporting



FINANCE FRIDAY

FEBRUARY 28: 2:30-3:30PM
FINANCE FRIDAY
 Business Accounting & Budgeting

+ WORKSHOPS ON-DEMAND!

Self-paced programming available to you on your schedule!

CASH FLOW ESSENTIALS

Learn how to leverage cash flow as a financial planning tool.

PROFITABILITY ESSENTIALS

Increase the profitability of your business to put more money in your pocket.

FINANCIAL STATEMENT ESSENTIALS

Monitor the health of your business by understanding your financial statements.



SIGN UP FOR THESE & OTHER WORKSHOPS HERE:

970.765.3139 | www.region10.net/businesses-resources



Business Loan Fund (BLF) from Sarah and Dario

- The loan pipeline continues to be strong with two loans approved and expected to close by the end of the month (January).
- Loan inquiries remain strong. We expect to receive applications from seven businesses in the coming weeks.
- We signed a contract with LoanWell for new end-to-end loan processing software. We will begin the transition in February and expect the conversion to be complete in July. The new program will improve efficiency and accuracy within the BLF and free up time to develop relationships with banks, other lenders, and clients by providing an online loan application with document upload and storage, automated loan write ups, approval/denial records, loan document generation, monthly statement communication to clients, ACH payment option, portfolio management, customer relationship management (CRM) log, etc.

At A Glance: December 2024

Loans Closed	1
Modification Requests	2
Loans Denied	0
Loans Sent to Collections	0
Loans Paid Off	2
Active Loans	105

Business Loan Fund Portfolio

November 2024



Total Active Loans by County

County	# Loans	Loan Amt	Current Loan Balance	# Jobs Created	# Jobs Retained
Delta	14	\$ 525,202.00	\$ 343,867.71	15	29
Gunnison	16	\$ 750,200.00	\$ 451,557.70	51	73.5
Hinsdale	1	\$ 20,363.00	\$ 1,384.16	0	1
Montrose	69	\$ 3,771,164.99	\$ 2,657,914.20	119	357.5
Ouray	7	\$ 271,086.00	\$ 182,482.11	11	18
San Miguel	5	\$ 132,000.00	\$ 42,753.64	5	27
Grand Total	112	\$ 5,470,015.99	\$ 3,679,959.52	201	506

Total Active Loans by Industry

Industry	# Loans	Loan Amt	Current Loan Balance	# Jobs Created	# Jobs Retained
Food and Beverage	28	\$ 1,459,343.00	\$ 964,674.19	89	129
Hospitality	2	\$ 425,000.00	\$ 410,909.24	22	3
Manufacturing	9	\$ 549,478.00	\$ 401,509.51	21	93.5
Retail	23	\$ 725,338.00	\$ 280,224.98	10	72.5
Service	27	\$ 1,317,818.04	\$ 966,254.59	41	107
Trades	23	\$ 993,038.95	\$ 656,387.01	18	101
Grand Total	112	\$ 5,470,015.99	\$ 3,679,959.52	201	506

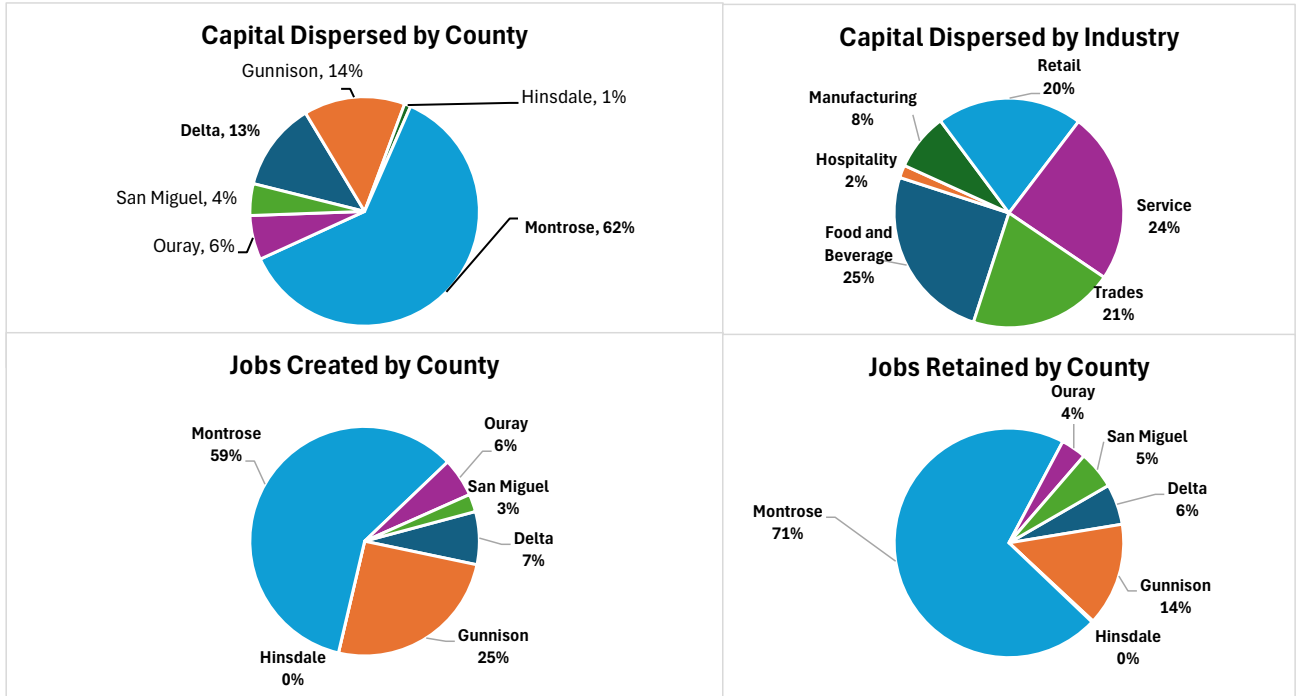
New Loans by County Last 12 Months

County	# Loans	Loan Amt	Current Loan Balance	# Jobs Created	# Jobs Retained
Montrose	11	\$ 1,029,097.95	\$ 988,424.93	42	47
Delta	5	\$ 234,265.00	\$ 227,128.42	8	6
Ouray	2	\$ 80,515.00	\$ 74,397.30	2	10
Gunnison	1	\$ 20,000.00	\$ 19,765.01	1	1
Grand Total	19	\$ 1,363,877.95	\$ 1,309,715.66	53	64

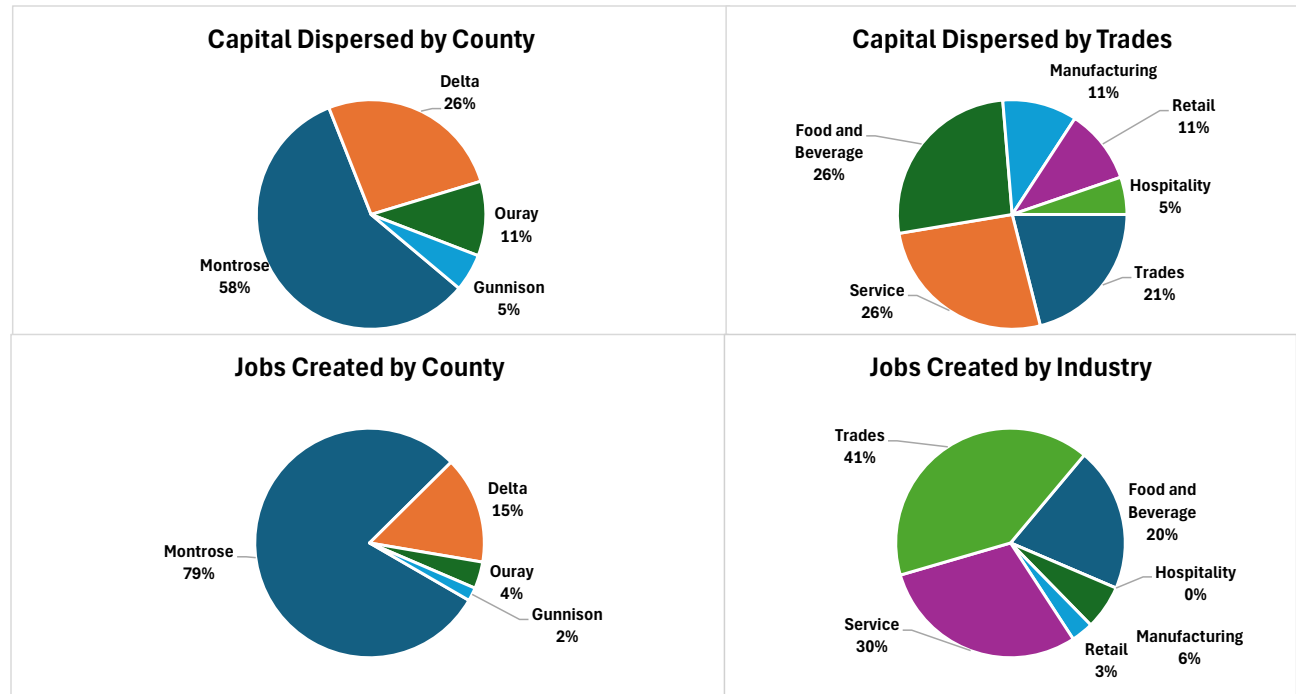
New Loans by Industry Last 12 Months

Industry	# Loans	Loan Amt	Current Loan Balance	# Jobs Created	# Jobs Retained
Trades	4	\$ 369,097.95	\$ 350,012.22	7	26
Service	5	\$ 200,000.00	\$ 177,854.59	8	19
Food and Beverage	5	\$ 243,980.00	\$ 239,202.21	11	13
Manufacturing	2	\$ 70,800.00	\$ 67,521.82	2	4
Retail	2	\$ 70,000.00	\$ 65,124.82	3	2
Hospitality	1	\$ 410,000.00	\$ 410,000.00	22	0
Grand Total	19	\$ 1,363,877.95	\$ 1,309,715.66	53	64

Total Loans Active Loans



New Loans last 12 Months



Business Loan Fund Portfolio

December 2024



Total Active Loans by County

County	# Loans	Loan Amt	Current Loan Balance	# Jobs Created	# Jobs Retained
Delta	12	\$ 465,839.00	\$ 339,352.96	15	26
Gunnison	15	\$ 722,200.00	\$ 446,587.99	51	71.5
Hinsdale	1	\$ 20,363.00	\$ -	0	1
Montrose	68	\$ 3,771,164.99	\$ 2,353,701.34	119	336.5
Ouray	6	\$ 245,673.00	\$ 178,965.41	10	17
San Miguel	5	\$ 132,000.00	\$ 40,474.02	5	27
Grand Total	107	\$ 5,357,239.99	\$ 3,359,081.72	200	479

Total Active Loans by Industry

Industry	# Loans	Loan Amt	Current Loan Balance	# Jobs Created	# Jobs Retained
Food and Beverage	28	\$ 1,495,343.00	\$ 1,027,883.43	92	132
Hospitality	2	\$ 425,000.00	\$ 114,483.60	22	3
Manufacturing	9	\$ 549,478.00	\$ 398,792.83	21	93.5
Retail	19	\$ 604,562.00	\$ 271,128.86	6	44.5
Service	27	\$ 1,317,818.04	\$ 948,033.32	41	107
Trades	22	\$ 965,038.95	\$ 598,759.68	18	99
Grand Total	107	\$ 5,357,239.99	\$ 3,359,081.72	200	479

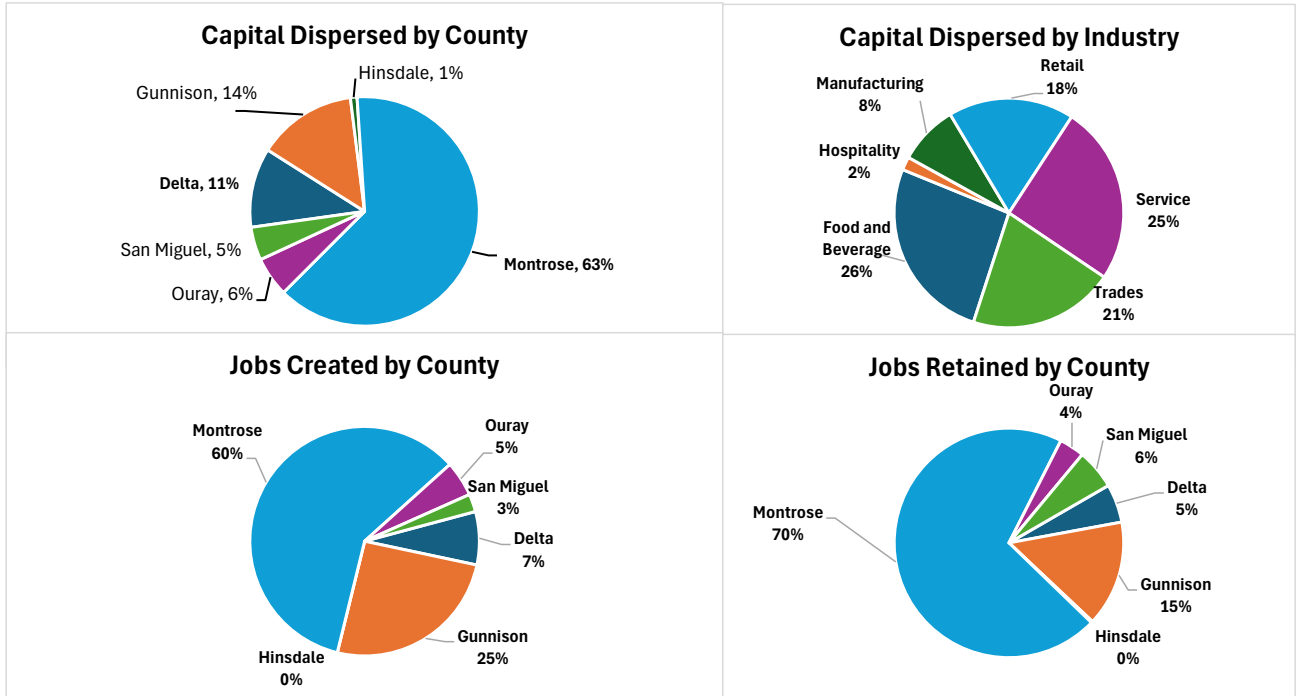
New Loans by County Last 12 Months

County	# Loans	Loan Amt	Current Loan Balance	# Jobs Created	# Jobs Retained
Montrose	12	\$ 1,104,097.95	\$ 713,574.13	45	53
Delta	5	\$ 234,265.00	\$ 225,137.93	8	6
Ouray	2	\$ 80,515.00	\$ 73,719.62	2	10
Gunnison	1	\$ 20,000.00	\$ 19,526.12	1	1
Grand Total	20	\$ 1,438,877.95	\$ 1,031,957.80	56	70

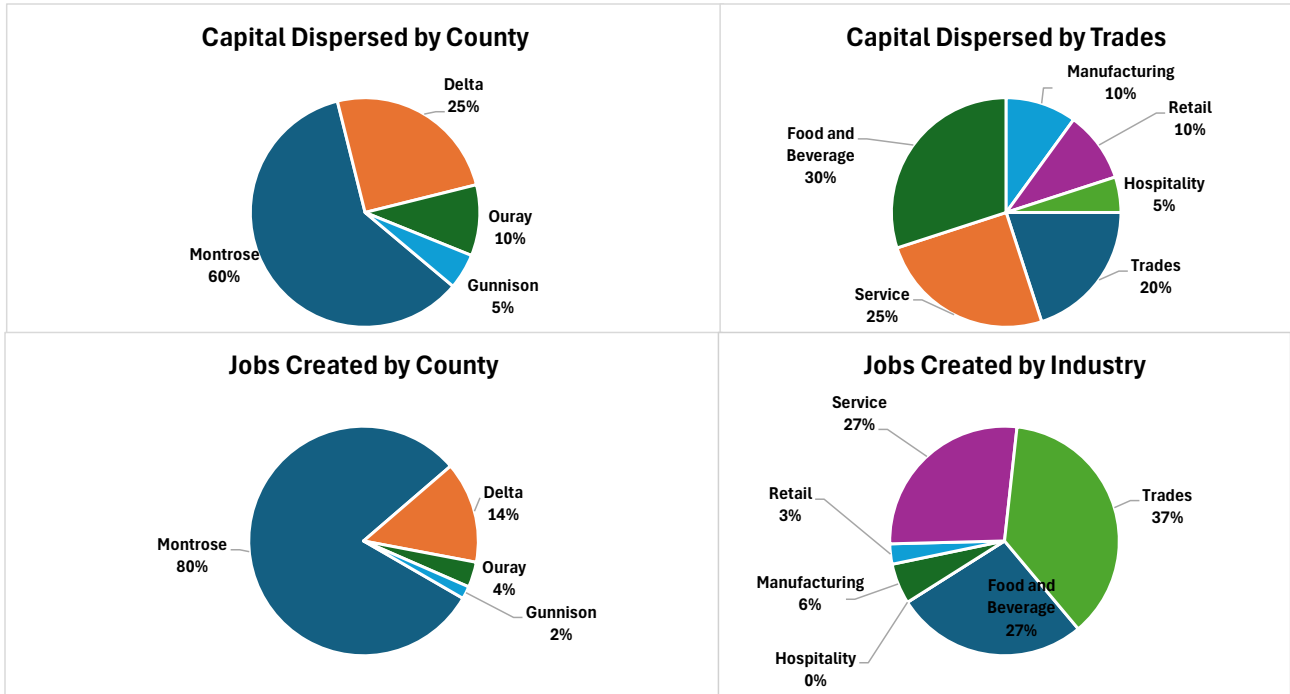
New Loans by Industry Last 12 Months

Industry	# Loans	Loan Amt	Current Loan Balance	# Jobs Created	# Jobs Retained
Trades	4	\$ 369,097.95	\$ 300,009.59	7	26
Service	5	\$ 200,000.00	\$ 174,374.03	8	19
Food and Beverage	6	\$ 318,980.00	\$ 312,481.68	14	19
Manufacturing	2	\$ 70,800.00	\$ 66,974.18	2	4
Retail	2	\$ 70,000.00	\$ 64,208.25	3	2
Hospitality	1	\$ 410,000.00	\$ 113,910.07	22	0
Grand Total	20	\$ 1,438,877.95	\$ 1,031,957.80	56	70

Total Loans Active Loans



New Loans last 12 Months





AAA Board Report January 2025

Noteworthy:

- Let us start with good news, Region 10 AAA was awarded \$65,000 from the Telluride Foundation. This is an increase and will assist in providing services to the West End, and San Miguel and Ouray counties. The team is continuing to work on grants and ought to be hearing about several applications over the next two months. Janey Sorenson is extremely helpful and provides much volunteer hours researching and recommending options. We have the following grants in process: **Anschutz Family Foundation** for \$12,000, to the **Western Colorado Community Foundation** for \$78,900, and the grant to the **Daniels Fund** will be written for \$75,000. The Daniels Fund is updating their website and cannot accept grant proposals until February.
- Additional good news includes the waitlist has seen some movement for home delivered meals and home making services. (This will be noted in reports below)
- Heads up! Local private Medicare Advantage plan location/insurance agent signed up clients to Aetna Advantage plan. This plan doesn't cover Montrose Memorial Hospital. Delta Hospital is in network. R10 is attempting to help with this error.
- Region 10 contacted Delta Senior Center for some possible assistance with water damage and temporary move to the ELK'S Lodge in Delta, CO. Working with State for possible emergency assistance grant if needed.

SHIP and Meals programs –

SHIP: Joe Walker is officially certified as Medicare (SHIP) counselor. He will be helping some due to Betty Coyne taking a leave of absence for several months. Mabel agreed to continue to schedule clients Joe Dix and Doug Speedie, remaining counselors. There are several presentations being planned. Joe Walker will cover some SHIP appointments for the immediate future.

Meals/Nutrition programs:

- Moms Meals. SUA changed requirements, allowing for drop delivery if explained before and without signature. Colorado was the only state who required this.
- Senior Community Meals (SCM): Several openings have come up, currently 15 still on waitlist. Changed food providers to Sysco from Shamrock, this was suggestion given by Joe Walker that was heeded. This is better for purchasing power and for registered dietitians being able to be offering variety in menu.
- Shephard's Hand (SH): SH is going through a change in leadership and is looking for additional staff and support at the administrative leadership level. Region 10 via Joe Walker registered dietitian is assisting with providing 100 new meal recipes, handbook for drivers and emergency situations, and sample menus, and packaging suggestions.

Ombudsman- Volunteer Hours – 8.15 hours, this is down some due to holidays and some changes in volunteers. Chandra Panther has completed training and has been recommended to the State Office for

Certification. She has elected to serve as the ombudsman for Heidi's Chateau and will begin her visits when her certification card arrives. Paonia Care Center ombudsman volunteer has moved to Costa Rica (her second home) for the next 6 months. Sandy completed Information and Assistance certification training by the state.

RSVP Update: During November Kerry applied for and received a 0% Match waiver for grant years 2025-2027 by AmeriCorps. This allows for budget flexibility with the overall AAA budget. RSVP new west end coordinator, Susan Kelley, is trained and working on meeting with stations that need updated MOU's. Still waiting to hear about San Miguel and Ouray County grant funding. RSVP has an appreciation luncheon on January 31st for East Montrose volunteers. Coordinators in their respective areas are also planning appreciation lunches for their volunteers.

Senior Companion- In the last board report there were 3 individuals who were interested in becoming AmeriCorps Senior Volunteers who met income eligibility. One of those volunteers has completed the background check and has completed 20 hours of initial training. A second potential volunteer has passed background checks and will be completing the 20 hours of initial online training at Region 10. Unfortunately, she does not have internet access at her home, so she will be doing a modified training R10 used previously. She is already matched with her client and provides 16 hours per week of companionship.

An amendment to the AmeriCorps Seniors Grant was submitted to remove the 10% state and local match that was in the original agreement. The amendment was approved which removes just over \$30K of match. This will help R10 with some flexibility in our budget.

Clients Served and Units Reported by Service Type (11/01/2024-12/31/2024)

Service Type	Clients Served	Units Reported
Assisted Transportation	146	1964
Caregiver Respite	44	498.5
Congregate Meals	88	1178
Home Delivered Meals	184	5344
Homemaker	146	1089.5
Grandparent Caregiver Respite	1	9.75
I&A	28	1189
Legal Assistance	32	49.5
Material Aid	72	909
Personal Care	28	431.5

Clients Served and Units Reported by Month

Month	Clients Served	Units Reported
Nov-24	639	6423.5
Dec-24	610	6239.25



January 2025

Corey Bryndal

Regional Broadband Project Director

Broadband Report to the Board

- **DOLA EIAF Broadband** middle mile expansion plan is entering deployment stage. This allows for direct fiber connection east into metro Denver, west to Salt Lake City and expansion southwest into Region 9. The order of events is (1) Cabling and (2) Optical Equipment (3) Routing Equipment. An updated MOU with Garfield County needs to become an IRU and CNL Master Lease agreement. Zayo fiber splicing is complete. CDOT is splicing laterals along the route and has completed construction in Glenwood Springs.. The town of DeBeque is funded and starting construction. Optical equipment staging at LightRiver is complete. Acceptance testing of optical equipment is complete. Optical equipment is ready to be shipped to Colorado and ready for installation. The first sites deployed will be Denver, Grand Junction and Glenwood Springs. This allows for service to be extended to I-70 communities and Region 10's own network in Grand Junction. Additionally, all Juniper routers are installed in the NCAR Mesa Lab near Boulder, CO and have been prepared for configuration. Configuration is at 60% for routers. Three of our routers are advertising routes on the public Internet. Durango/Cortez, Montrose and the other communities will be added in early 2025. The next step is completion of fiber splicing and testing with CDOT. Denver, Glenwood, Rifle, Silver Plume ILA and Avon ILA sites are complete. As a result, we are targeting deployment of optical gear for mid-February and routing gear to follow shortly after.
- Region 10 has seen good interest in our planned Salt Lake City route. This path provides redundancy should there be a problem with Denver connections. i.e. – mud-slide, fire, power or equipment failure. One ISP is interested in multiple sites along the route including transport and colocation services. An existing municipal broadband network has asked for westbound services. Another ISP is currently collocated in two sites and will use transport service once activated. Several ISP's have been pushing for transport service activations. We have provided pricing and letters of support for ISP's submitting BEAD applications.
- Region 10 participated in the development of a grant request made by UCAR to NSF. The grant was awarded to UCAR in April. Region 10 will provide transport services and IP routing to support community anchor institutions with science drivers in Gunnison, Crested Butte, Grand Junction and Durango. This is a broad opportunity to support the Western Slope educational institutions in concert with the Front Range Gigapop / UCAR organization. Region 10 will receive service revenue for the services rendered. Coordination meetings to use the Region 10 network will have begun. Fiber extensions for CMU, Fort Lewis College, Western Colorado University and Rocky Mountain Bio Lab are being actively coordinated. A short term 3 Gbps solution for Western Colorado University was discussed.
- Region 10 continues to work with DOLA on existing grants, changes in scope, and supplemental requests as needed. We are looking to the Colorado Broadband Office(part of OiT) for direction on their

Middle Mile Grant program, and how we access funding for several Region 10 needs – including legacy equipment refresh, and operational support opportunities. It appears CBO’s middle-mile program will materialize some time in late 2025. Until that program is up and running local government applicants will continue to pursue DOLA EIAF funds. As of January 2025, no additional information on CBO’s middle-mile grant program, or overall middle-mile network operations strategy has been shared with Region 10.

- Region 10 will occupy the Lake City CNL and install equipment for transport back to Gunnison. Fiber to reach the Lake City GCEA substation is complete. One anchor site was substituted with the agreement of the community and that site is now complete.
- Region 10 has contracted with Echo Consulting out of Pagosa Springs for support in day to day operations and management of existing assets. This has been an active engagement and is producing results. Echo and NeoConnect assisted in development and issuance of an RFP to review the latest options for monitoring and maintenance of the Region 10 broadband network. Three firms responded with proposals and were reviewed. One proposal was received late due to a technical error and is being reviewed. Several calls have been held with prospective network operators to drill down on scope and costs.
- **Gunnison County, Crested Butte and Mount Crested Butte** have asked Region 10 to focus on long-term, permanent fix, with possible interim solution between Gunnison and Crested Butte. Our focus is on middle-mile fiber between towns and developing a CNL in Mt. Crested Butte. Mt. Crested Butte has awarded a contract offer to a construction firm for this work. The Town of Mt. Crested Butte and Region 10 are discussing with DOLA the most appropriate way to fund this infrastructure project. A mix of funding sources will likely be needed. MTCB obtained a DOLA planning grant and contracted with NeuComm to design a fiber route and CNL that includes the Whetstone housing project.
- Region 10 has used a private contractor to perform an audit of existing network assets. The output will include a topology map, remediation plan for equipment and configuration needs. Staff has received a proposal, has determined priority tasks and services. Region 10 moved forward to acquire the minimum set of gear required to make critical upgrades and fixes. An existing DOLA grant is not applicable to this project, so we are seeking additional funding sources for the balance of the identified needs.
- 10 managed CNL’s over 5 years old are in need of Uninterruptible Power Supply refresh and capacity increases. Several UPS failures have occurred, and existing units have undersized batteries that are reaching end of service life. Gunnison and Montrose sites have received temporary UPS fixes but a more comprehensive lifecycle plan for power backup is needed. This project will be lead by contractor Echo Consulting. We are seeking a fund source for parts and labor.
- Continuing to work with our neighbors to the south in **Region 9** and is working on projects in the region to develop redundant fiber routes with more capacity and connect to primary Internet sources for the Western Slope in general. Four CNL’s in Region 9 have been completed and will connect to the Region 10 network. Region 10 provided design and estimating for optical and routing gear for these facilities and the SUIT location. DOLA awarded Region 9 a \$999,999 grant for this project. Region 10 was able to negotiate an additional service credit with the optical vendor of \$100,000 to help with installation costs. Region 10 was able to work with the hardware vendors to further reduce acquisition costs. Region 9 appears to be moving forward with procurement.

- FastTrack Communications/VERO/ClearNetworks was provided with a letter of support for their BEAD application. It is unclear which routes / communities would benefit from these funds if awarded.
- Region 10 has supported Region 9 in designing and estimating equipment needs for the new Durango to Pagosa Springs route along Highway 151. Region 10 has signed agreements to receive an IRU of fiber from Durango to Pagosa Springs. This collaboration of two counties, an electric company and the Southern Ute Indian Tribe was lead by Region 10. SUIT is finalizing permitting and construction may be begin late in 2024.
- Region 10 identified a significant fiber gap between Durango and Pagosa Springs. This route will provide an opportunity for improved reliability for the entire western slope of Colorado – especially Region 10’s six counties. Five partners came together to develop \$2 million in matching funds for the project. DOLA awarded La Plata County \$2.1 million in middle-mile funds for purchase of a one-time assignable IRU. The \$4.1 million project includes La Plata County, Archuleta County, La Plata Electric Association, Southern Ute Indian Tribe and Region 10. As a result, Region 10 will receive use of four strands of fiber that will contribute to improved reliability of our overall infrastructure. While Region 10 staff crated the project, partners in the Durango have put together the final structure and agreements. Region 10 has signed the agreement, will receive 4 strands of fiber from Durango to Pagosa Springs to support private ISP’s at area CNL’s.
- DOLA responsibilities -in the “Technical Assistant” role, Region 10 staff continues to present broadband educational materials, review potential project applications, attend regional meetings and provide technical assistance for broadband development throughout our DOLA identified territory. Engagement areas include SCEDD, PPACG, San Luis Valley, Region 9/SWCCOG, AGNC and others. Periodic updates are provided to AGNC. Region 10 attends two regular weekly meetings with Region 9. The scope was amended to reference support of CBO’s Middle-Mile program and we agreed to assist as needed. We have not heard from CBO on their middle-mile planning recently.
- DOLA has indicated they will not be funding the two Technical Assistance positions once more. Colorado Broadband Office has asked the legislature for funding for two internal CBO middle-mile resources. The legislature agreed. However, the goals of CBO’s middle-mile program as stated relate to mapping and developing grant programs, where current in-Region DOLA funded Technical Assistance positions are focused on deploying middle-mile projects and managing implementation and operations. While DOLA will fund an additional request for broadband Technical Assistance, CBO indicates they are not in a position to commit to supporting these request going forward. We will wait to see what their middle-mile grant program eligibility looks like in the future. DOLA did award funding to support Region10’s Broadband Technical Assistance program for the 2025 FY.



TRANSPORTATION NEWSLETTER

DATE: JANUARY 2025

Vince Rogalski, Chairman Gunnison Valley TPR vrogal@montrose.net

Current legislation Update HB 23-1101

The Transportation commission was to discuss and Make a decision on the boundary issues for 3 different TPR's. The Commission has postponed that decision until later. Current legislation states that there shall be 15 TPR's. It has been suggested that new Legislation will be submitted that would increase the number of TPR's. This would allow for the possibility for 16 TPR's. This would solve a number issues.

Current legislation HB25-1046

Increase Maximum Number of Transportation Planning Regions

Concerning an increase in the maximum number of transportation planning regions.

Last Action: 01/8/2025 | Introduced In House - Assigned to Transportation, Housing & Local Government

Sponsors: Rep. C. Richardson | Sen. R. Pelton

Session:

2025 Regular Session

Type:

Bill

Subject:

Transportation & Motor Vehicles

HB25-1046

2025 Regular Session

Subject: Transportation & Motor Vehicles

Bill Summary

The bill increases the maximum number of transportation planning regions of the state from 15 to 16. This increase in the maximum number of transportation planning regions results in the potential membership of the statewide transportation advisory committee also increasing by one member, from 17 to 18 members.

(Note: This summary applies to this bill as introduced.)

STAC Onboarding/Work Plan Discussion - Marissa Gaughan and Darius Pakbaz

- An overview of the STAC, its member composition, purpose, meeting schedule and roles and responsibility were outlined. The STAC Bylaws define the roles and responsibilities of the STAC.
- Any changes to STAC Representatives must be submitted in writing to the DTD Director within 30 days, and include the name, title, mailing address, telephone number, and email address of the new member representative.
- A STAC work plan is developed at the beginning of each calendar year. The current work plan is included in this month's STAC packet.
- The STAC Website contains more information including current meeting materials, and an archive of past meeting documents.

Discussion

- Vice Chair Williams commented that she was surprised to learn that FASTER fees were TABOR limited, even when Enterprise funds are not TABOR limited. Is there a method, such as moving the FASTER fees into an enterprise, to make them not subject to TABOR?

Rural Planning Assistance (RPA) Program Update - Marissa Gaughan and Darius Pakbaz

- Funds provided by CDOT to assist with rural planning

- TPR Administrator Meeting is scheduled for 2/6/25 at 1pm virtually to provide a refresher and update on the RPA program.
- RPA uses federal State Planning and Research funds to reimburse rural TPRs for administrative activities.
- Contracts are executed July 1- June 30 annually.
- Total funded about for FY 2025 is \$204,000 ● RPA funds are distributed based on distance from CDOT HQ and responsibilities of STAC members, with the STAC Chair receiving \$15,000 and STAC Vice Chair receiving \$3,000

2050 Statewide Plan Update - Marissa Gaughan and Darius Pakbaz

- Marissa Gaughan, CDOT Multimodal Planning Branch Manager, and Darius Pakaz gave an update on the development of the 2050 Statewide Transportation Plan (SWP). CDOT is about 1/3rd of the way through the planning process that will be followed up with an update to the 10-Year Plan anticipated to finish at the end of 2025.
- Key Planning Documents include Long-Range Regional Transportation Plans, Long-Range Statewide Transportation Plans, and 4-year STIP, and the 10-Year Plans.
- Progress on the Current 10-Year Plan
 - 100% of projects in the first four years 2019-2023 are complete or underway
 - Over 50% of the full 10-year plan is now complete or in progress at the start of the 2025 construction season
 - The department completed 40 projects from its 10-year plan in 2024 and had 56 projects from the plan start this construction season.
- CDOT maintains web pages for many major projects and publishes a monthly dashboard for the 10-year plan, produces quarterly 10-year plan project status updates, an annual 10-year plan report, and annual department accomplishments reports.
- 2050 Long Range Transportation Visualizer is also available for everyone to use to compare data with observations.

Draft meeting Schedule

Transportation TPR Meeting

Planning meeting #3

February 13, 2024

1:30 to 4:00pm